

Medicare Advantage RFP: Results and Analysis

Item 4A – Group Insurance Board

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Purpose

- To request approval for a recommendation on the proposals submitted for the Medicare Advantage RFP.
- Not recommending benefit design changes at this time.

2017 Enrollment Information

State and Local

Health Plan	Contracts	Members
IYC Medicare Plus (WPS)	6,310	8,720
Humana MA (Eastern and Western)	1,820	2,697
Dean (not Prevea)	4,238	6,256
Unity UW	2,936	4,552
Physician's Plus	2,088	3,010
UnitedHealthcare	642	988
Grand Total- All Plans	22,677	33,382

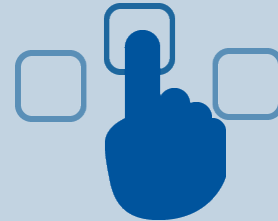
RFP Goals



Options with lower
monthly premiums



High-quality,
high-value services



More benefit
packages



Reflects
participant input

Benefits of Medicare Advantage (MA)



Bid Options

Benefit



Medical

or



Medical and
prescription drug

Network



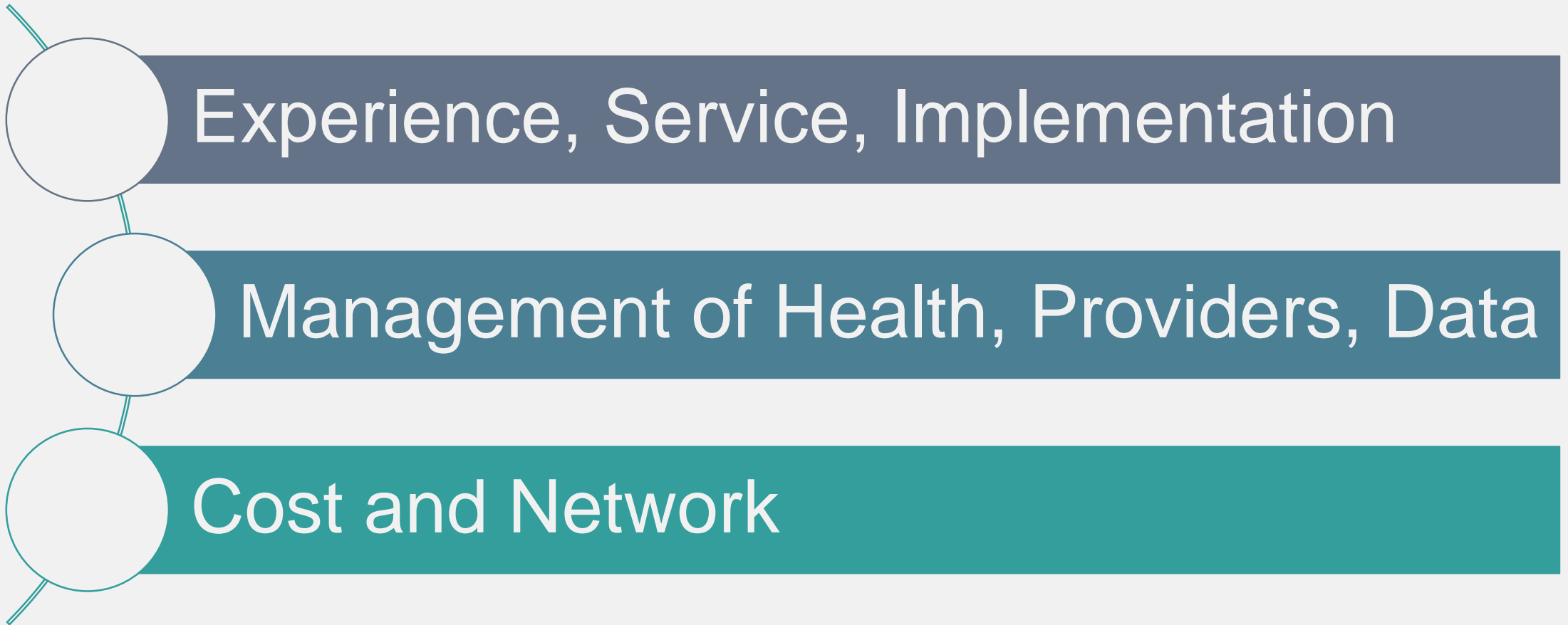
Nationwide passive
PPO

or



Regional in Wisconsin

RFP Scoring Categories



Proposals Received

2

Nationwide passive PPO



3

Regional in Wisconsin



MA Recommendation

Award contract to one nationwide vendor:

- Medical coverage only, offer with current pharmacy benefit program
- Begin implementation May 16, 2018 or later, Board directed date
- Coverage effective January 1, 2019 through December 2021
 - Extensions through 2025
- Offer alongside current Medicare offerings
 - IYC Health Plan (Medicare Coordinated)
 - IYC Medicare Plus

Recommendation Benefits

- New choice with lower premium
- National provider network
- Consistent with participant survey
- Maintains competitive insurer environment

Recommendation Risks

- Communication complexity: 3 choices
 - IYC Health Plans, coordinated with Medicare (10 vendors)
 - IYC Medicare Plus, a Medicare supplement (WEA Trust)
 - Medicare Advantage, a Part C plan (one vendor)
- Offerings would be similar to 2017 offerings

Next Steps

- Following approval, staff will begin negotiations
- At May 16, 2018 meeting staff will inform the Board of:
 - Final rates
 - Technical contract changes



Request to move to closed session

Thank you



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