

Medicare Advantage

Final Rates and 2019 Contract Update

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Purpose

To request approval of:

- Final 2019 Medicare Advantage rates
- 2019 agreement subject to final negotiations

Rates

\$103.81
PMPM, Medical Only
↓ Down from preliminary bid

\$170.00
PMPM, Medical Only
Preliminary bid from Request for Proposal (RFP)

- Provided 2020 and 2021 rate estimates
- UHC confirmed that 2019 rates will not change following Board approval of 2019 Uniform Benefit changes

Comparison of Rates

Medicare Individual Rate without PBM, Dental, Fees

Health Plan	2018 (Post Buy-Down)	2019
Dean	\$233.72	- - -
IYC Medicare Plus	\$175.62	- - -
Network	\$257.06	- - -
Quartz UW	\$220.92	- - -
UHC	- - -	\$103.81
WEA Trust	\$232.54	- - -

Contract Update

- Removed provisions that Board did not approve from RFP agreement
- Subsequent agreement aligned with Health Program Agreement signed by all other health plans
- Combined agreements, adding clarification to provisions that apply only to Medicare Advantage versus all other plans
- UHC has no concerns about combination agreement

Negotiation Update

- Nearing conclusion expect to sign contract in early June or earlier
- UHC has shown:



Willingness to partner
with ETF



Flexibility



Extensive knowledge
about Medicare
Advantage regulations

Contract Detail

Noteworthy changes

- Federal law versus state law
- Enrollees who drop Part B will be moved to IYC Medicare Plus

Other changes

- Some provisions moved within agreement or to ETF's Terms and Conditions exhibit
- Medicare Advantage RFP agreement language moved into overall contract
- 2019 administration and benefit changes to overall contract to be discussed in next presentation



Questions?

Thank you



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