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**CORRESPONDENCE MEMORANDUM**

**DATE:** January 23, 2007  
**TO:** Group Insurance Board  
**FROM:** Sonya Sidky, Project Manager  
Division of Insurance Services  
**SUBJECT:** 2007 Dual-Choice Enrollment Results

The purpose of this memo is to highlight and explain major shifts in enrollment by health plan resulting from the 2007 dual-choice enrollment period. **This report is for information only. No Board action is required.**

Attached are the 2007 dual-choice charts for Total Contracts, Active State Employees, State Retirees and Continuant, Graduate Assistants and Continuant, and Local Employees, Retirees and Continuant. These charts provide December 2006 and January 2007 contract counts and the number of dual-choice applications that were filed by health plan. The number of contracts gained or lost by health plan is broken down by coverage type (single and family). The percentage change in total contracts for each plan is included.

Note that the change in contract counts from December 2006 to January 2007 is largely a result of subscribers changing health plans during the dual-choice enrollment period, however other changes such as health insurance cancellations and new coverage are also reflected in these numbers.

Approximately 9,528 applications were submitted during the dual-choice enrollment period, of which 8,987 were to switch health plans. The break down by employee type is as follows:

- Active State Employees accounted for about 64.5 percent (6,144) of the applications.
- State retirees and continuants accounted for about 12.1 percent (1,153) of the applications.
- Local employees, retirees and continuants accounted for about 18.5 percent (1,759) of the applications.
- Graduate assistants accounted for about 5.0 percent (472) of the applications.

There were about 15 percent fewer dual-choice applications submitted for 2007 (9,528) than there were for 2006 (11,275). There were 782 family type changes of which 524 remained in the same health plan. About half of all dual-choice applications were submitted by subscribers who had to switch health plans. The loss of the CompCareBlue Aurora Family plan accounted for 1,590 dual-choice updates and the introduction of Security Health Plan accounted for 3,260 dual-choice selections. Since Security Health Plan is a newly available qualified tier 1 health plan in the Northern region, the State Maintenance Plan is no longer available in these counties.

Reviewed and approved by Tom Korpady, Division of Insurance Services.

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Signature

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Date

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There were also some shifts in the relative price of health plans that contributed to shifts in contracts in the local program; there was a change in low-cost health plan in 35 counties. The reasons for contract shifts are discussed in more detail in the last section of this memo.

### **CHANGES IN HEALTH PLANS**

- CompcareBlue Aurora Family is no longer available as a separate health plan in 2007, however the Aurora providers are available through CompcareBlue Southeast. CompcareBlue Aurora Family subscribers who did not select a different health plan were automatically switched into CompcareBlue Southeast. CompcareBlue Aurora Family subscribers primarily moved to:
  - CompcareBlue Southeast (1468)
  - Humana Eastern (72)
  - UnitedHealthcare SE (30)
- Security Health Plan is a new health plan available in 2007. A total of 3260 subscribers switched into the health plan, primarily from:
  - SMP (2967)
  - Standard Plan (101)
  - GHC Eau Claire (75)
  - CompcareBlue Northwest (45)

### **FAMILY TYPE CHANGES AND HEALTH INSURANCE CANCELLATIONS**

Of the 9,528 dual-choice applications that were filed, 782 (8 percent) included coverage level changes. There were slightly more subscribers who increased their level of coverage from single to family (416) than there were subscribers who decreased coverage from family to single (347). The number of subscribers who decided to cancel their health insurance coverage effective 12/31/2006 (307) was greater than the number of cancellations effective 12/31/2005 (225).

### **HEALTH MAINTENANCE ORGANIZATIONS (HMO) CONTRACTS GAINED AND LOST**

Major contract gainers include:

- CompcareBlue Southeast had a net increase of 1,756 contracts, which represents a 267 percent increase in contracts. The majority of the contracts came from CompcareBlue Aurora Family (1,468), however contracts were also gained from Humana Eastern (269). It is likely that CompcareBlue was able to retain contracts in the Milwaukee area as well as gain contracts from competitors because it is in tier 1 for 2007.
- UnitedHealthcare Southeast had a net gain of 610 contracts, which represents a 50 percent increase in contracts. Most gains came from Humana Eastern (545), and CompcareBlue Aurora Family (30).
- MercyCare had a net gain of 232 contracts, the majority of which came from Unity Community (211).

Major contract losers include:

- SMP lost 3,069 contracts (90 percent), largely because its service area was greatly reduced by the presence of Security Health Plan. For the state program, SMP is no longer available for the following counties: Clark, Douglas, Langlade, Lincoln, Marathon, Oneida, Polk, Portage, Price, Sawyer, St Croix, Taylor, Vilas, Washburn, and Wood.

- CompcareBlue Northwest lost 166 contracts (26 percent), mainly to GHC Eau Claire (92) and to Security Health Plan (45).

### **CONTRACT SHIFTS BETWEEN HEALTH PLANS**

Of the 8,987 contract shifts between plans, the major shifts were as follows:

- 2,967 switched from SMP to Security Health Plan.
- 1,468 switched from CompcareBlue Aurora Family to CompcareBlue Southeast.
- 545 switched from Humana Eastern to UnitedHealthcare SE.
- 405 switched from Unity Community to Physicians Plus (mostly local).
- 269 switched from Humana Eastern to CompcareBlue Southeast.
- 224 switched from Dean to Physicians Plus.
- 211 switched from Unity Community to Mercycare Health Plan (mostly local).
- 209 switched from Humana Western to GHC Eau Claire.
- 115 switched from Unity UW to Physicians Plus.
- 103 switched from Health Tradition to Gundersen Lutheran (Gundersen newly offers dental coverage in 2007).
- 101 switched from The Standard Plan to Security Health Plan.

### **SOUTHERN WISCONSIN**

In the Southern region, there were 1,997 applications submitted, with 1,701 subscribers switching health plans. The major shifts were as follows:

- 341 switched from Unity Community to Physicians Plus.
- 209 switched from Dean to Physicians Plus.
- 127 switched from Unity Community to Mercycare Health Plan.
- 108 switched from Unity UW to Physicians Plus.
- 92 switched from Dean to Unity UW.

Physicians Plus increased its local membership by nearly 60 percent because it became the low-cost health plan in Adams, Columbia, Green, Iowa, Richland, and Sauk counties. Mercycare increased its local membership by over 300 percent, mainly because it became the low-cost health plan in Rock and Jefferson counties.

### **SOUTHEASTERN WISCONSIN**

In the Southeastern region, there were 3,052 applications submitted, with 2,962 subscribers switching health plans. The major shifts were as follows:

- 1,453 switched from CompcareBlue Aurora Family to CompcareBlue Southeast.
- 536 switched from Humana Eastern to UnitedHealthcare SE.
- 265 switched from Humana Eastern to CompcareBlue Southeast.
- 70 switched from CompcareBlue Aurora Family to Humana Eastern.

CompcareBlue Aurora Family subscribers that did not switch health plans were automatically switched into CompcareBlue Southeast. CompcareBlue Southeast changed from tier 2 in 2006 to tier 1 in 2007, thus helping it gain contracts from Humana Eastern. UnitedHealthcare SE began offering dental for 2007, which helped it gain contracts. In addition to the added tier 1 competition in Southeastern Wisconsin, and another health plan with dental coverage, Humana Eastern may have also been hurt by contracts signed later in the dual-choice period with provider groups and hospitals in the area.

### **NORTHEASTERN WISCONSIN**

In the Northeastern region, there were 509 applications submitted with 440 subscribers switching health plans. The major shifts were as follows:

- 55 switched from UnitedHealthcare NE to Network Health Plan.
- 52 switched from Network Health Plan to UnitedHealthcare NE.
- 41 switched from SMP to Security Health Plan.
- 41 switched from WPS Prevea/Arise to UnitedHealthcare NE.

UnitedHealthcare NE began offering dental in 2007, which may explain why it gained contracts from WPS Prevea/Arise, which is now the only health plan that does not offer dental in the state program.

### **WESTERN WISCONSIN**

In the Western region, there were 826 applications submitted with 763 subscribers switching health plans. The major shifts were as follows:

- 201 switched from Humana Western to GHC Eau Claire.
- 73 switched from CompCareBlue Northwest to GHC Eau Claire.
- 73 switched from SMP to Security Health Plan.
- 67 switched from GHC Eau Claire to Security Health Plan.
- 54 switched from Health Tradition to Gundersen Lutheran.

GHC Eau Claire, a tier 1 health plan, continues to gain contracts from Humana Western and CompCareBlue Northwest, its tier 2 competitors.

### **NORTHERN WISCONSIN**

In the Northern region there were 3022 applications submitted, with 3017 switching health plans. The major shifts were as follows:

- 2,834 switched from SMP to Security Health Plan.
- 89 switched from the Standard Plan to Security Health Plan.

Security Health Plan, a new tier 1 health plan, is qualified in the following counties: Adams, Barron, Chippewa, Clark, Eau Claire, Jackson, Juneau, Langlade, Lincoln, Marathon, Oneida, Portage, Price, Rusk, Taylor, Vilas, and Wood. The health plan also has a presence in the following counties: Ashland, Douglas, Dunn, Forest, Iron, Pepin, Sawyer, Shawano, Trempealeau, Washburn, Waupaca, and Waushara.

### **OUT-OF-STATE**

There were 122 applications submitted by out-of-state subscribers, with 104 subscribers switching health plans.

The Standard Plan gained the most out-of-state subscribers (36) from several of the health plans available at the border of the state. The Standard Plan continues to be available as a tier 2 health plan for employees who live out of state.

**Attachments:**

Table 1: 2007 Dual-Choice Statistics All Contracts: New Coverage, Old Coverage and Net Change in Contracts by Health Plan

Table 2: 2007 Dual-Choice Statistics—Active State Employees

Table 3: 2007 Dual-Choice Statistics—Local Employees, Retirees and Continuants

Table 4: 2007 Dual-Choice Statistics—Graduate Assistants and Continuants

Table 5: 2007 Dual-Choice Statistics—State Retirees and Continuants

**Table 1: 2007 Dual-Choice Statistics All Contracts: New Coverage, Old Coverage and Net Change in Contracts by Health Plan**

NEW COVERAGE			GRAD	GRAD	MED	MED	MED	Total
	SINGLE	FAMILY	SINGLE	FAMILY	SINGLE	FAMILY 1	FAMILY 2	
COMPCARE BLUE AURORA FAMILY	0	0	0	0	0	0	0	0
COMPCARE BLUE NORTHWEST	5	7	0	0	0	0	1	13
COMPCARE BLUE SOUTHEAST	646	794	208	61	57	19	26	1811
DEAN HEALTH PLAN	157	208	4	7	4	2	5	387
GHC - EAU CLAIRE	110	259	0	0	19	9	10	407
GHC - SOUTH CENTRAL	76	65	17	20	0	1	2	181
GUNDERSEN LUTHERAN	33	98	2	0	2	0	1	136
HEALTH TRADITION	25	31	0	0	0	1	1	58
HUMANA EASTERN	86	152	21	8	0	3	1	271
HUMANA WESTERN	20	53	1	0	5	0	0	79
MEDICAL ASSOCIATES	4	7	0	0	0	0	0	11
MERCYCARE	50	207	0	1	0	0	1	259
NETWORK HEALTH PLAN	51	69	1	1	1	4	0	127
PHYSICIANS PLUS	212	666	4	8	6	5	6	907
SECURITY HEALTH PLAN	727	2251	44	16	50	120	52	3260
SMP	10	18	0	0	0	3	0	31
SMP (LOCAL)	0	0	0	0	0	0	0	0
STANDARD - WAUKESHA (LOCAL)	0	0	0	0	0	0	0	0
STANDARD - WISCONSIN (LOCAL)	0	0	0	0	1	0	1	2
STANDARD PLAN	48	52	1	4	73	14	77	269
STANDARD PLAN DANE (LOCAL)	0	0	0	0	1	0	0	1
STANDARD PLAN MILWAUKEE (LOCAL)	0	0	0	0	0	0	0	0
UNITEDHEALTHCARE - NORTHEAST	60	114	0	0	3	5	0	182
UNITEDHEALTHCARE - SOUTHEAST	152	445	2	1	21	13	9	643
UNITY - COMMUNITY	18	46	0	0	1	0	0	65
UNITY - UW HEALTH	92	152	13	16	7	4	3	287
WPS - PREVEA HEALTH PLAN	3	19	0	0	1	4	0	27
WPS PATIENT CHOICE PLAN 1	17	57	8	2	1	0	0	85
WPS PATIENT CHOICE PLAN 2	7	19	0	1	1	1	0	29
<b>TOTAL CONTRACTS GAINED</b>	<b>2609</b>	<b>5789</b>	<b>326</b>	<b>146</b>	<b>254</b>	<b>208</b>	<b>196</b>	<b>9528</b>

*\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.*

**Table 1: 2007 Dual-Choice Statistics All Contracts: New Coverage, Old Coverage and Net Change in Contracts by Health Plan**

OLD COVERAGE	SINGLE	FAMILY	GRAD	GRAD	MED	MED	MED	Total
			SINGLE	FAMILY	SINGLE	FAMILY 1	FAMILY 2	
COMPCARE BLUE AURORA FAMILY	570	644	219	63	53	16	25	1590
COMPCARE BLUE NORTHWEST	43	77	0	0	30	7	22	179
COMPCARE BLUE SOUTHEAST	23	26	0	1	2	2	1	55
DEAN HEALTH PLAN	211	439	9	6	20	10	8	703
GHC - EAU CLAIRE	40	92	1	0	7	7	14	161
GHC - SOUTH CENTRAL	32	89	21	15	5	1	1	164
GUNDERSEN LUTHERAN	17	35	0	0	1	0	5	58
HEALTH TRADITION	43	127	1	0	3	1	0	175
HUMANA EASTERN	277	628	2	3	45	14	19	988
HUMANA WESTERN	62	160	0	0	18	9	24	273
MEDICAL ASSOCIATES	9	20	0	0	0	0	0	29
MERCYCARE	5	22	0	0	0	0	0	27
NETWORK HEALTH PLAN	28	81	0	0	2	2	6	119
PHYSICIANS PLUS	59	71	9	5	6	2	4	156
SECURITY HEALTH PLAN	0	0	0	0	0	0	0	0
SMP	679	2162	43	13	0	112	0	3009
SMP (LOCAL)	18	42	0	0	0	0	0	60
STANDARD - WAUKESHA (LOCAL)	5	0	0	0	0	0	0	5
STANDARD - WISCONSIN (LOCAL)	8	8	0	0	2	1	0	19
STANDARD PLAN	176	152	33	8	43	8	41	461
STANDARD PLAN DANE (LOCAL)	2	0	0	0	0	0	0	2
STANDARD PLAN MILWAUKEE (LOCAL)	4	0	0	0	0	0	0	4
UNITEDHEALTHCARE - NORTHEAST	40	84	1	1	7	8	3	144
UNITEDHEALTHCARE - SOUTHEAST	9	23	0	0	0	0	1	33
UNITY - COMMUNITY	144	570	0	0	2	2	3	721
UNITY - UW HEALTH	104	132	9	7	12	6	11	281
WPS - PREVEA HEALTH PLAN	18	38	0	0	2	1	3	62
WPS PATIENT CHOICE PLAN 1	11	26	2	1	0	0	0	40
WPS PATIENT CHOICE PLAN 2	2	8	0	0	0	0	0	10
<b>TOTAL CONTRACTS LOST</b>	<b>2639</b>	<b>5756</b>	<b>350</b>	<b>123</b>	<b>260</b>	<b>209</b>	<b>191</b>	<b>9528</b>

*\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.*

**Table 1: 2007 Dual-Choice Statistics All Contracts: New Coverage, Old Coverage and Net Change in Contracts by Health Plan**

NET CHANGE	GRAD							MED		DEC 2006	JAN 2007
	SINGLE	FAMILY	SINGLE	FAMILY	SINGLE	FAMILY 1	FAMILY 2	Total	CON-TRACTS*	CON-TRACTS	
COMPCARE BLUE AURORA FAMILY	-570	-644	-219	-63	-53	-16	-25	-1590	1637	0	
COMPCARE BLUE NORTHWEST	-38	-70	0	0	-30	-7	-21	-166	641	465	
COMPCARE BLUE SOUTHEAST	623	768	208	60	55	17	25	1756	657	2464	
DEAN HEALTH PLAN	-54	-231	-5	1	-16	-8	-3	-316	23331	22981	
GHC - EAU CLAIRE	70	167	-1	0	12	2	-4	246	4098	4189	
GHC - SOUTH CENTRAL	44	-24	-4	5	-5	0	1	17	8493	8526	
GUNDERSEN LUTHERAN	16	63	2	0	1	0	-4	78	2192	2197	
HEALTH TRADITION	-18	-96	-1	0	-3	0	1	-117	2247	2091	
HUMANA EASTERN	-191	-476	19	5	-45	-11	-18	-717	7850	7076	
HUMANA WESTERN	-42	-107	1	0	-13	-9	-24	-194	2648	2307	
MEDICAL ASSOCIATES	-5	-13	0	0	0	0	0	-18	501	484	
MERCYCARE	45	185	0	1	0	0	1	232	607	869	
NETWORK HEALTH PLAN	23	-12	1	1	-1	2	-6	8	4506	4526	
PHYSICIANS PLUS	153	595	-5	3	0	3	2	751	10214	11041	
SECURITY HEALTH PLAN	727	2251	44	16	50	120	52	3260	0	3321	
SMP	-669	-2144	-43	-13	0	-109	0	-2978	3309	275	
SMP (LOCAL)	-18	-42	0	0	0	0	0	-60	75	14	
STANDARD - WAUKESHA (LOCAL)	-5	0	0	0	0	0	0	-5	24	17	
STANDARD - WISCONSIN (LOCAL)	-8	-8	0	0	-1	-1	1	-17	111	92	
STANDARD PLAN	-128	-100	-32	-4	30	6	36	-192	9649	9454	
STANDARD PLAN DANE (LOCAL)	-2	0	0	0	1	0	0	-1	45	44	
STANDARD PLAN MILWAUKEE (LOCAL)	-4	0	0	0	0	0	0	-4	106	102	
UNITEDHEALTHCARE - NORTHEAST	20	30	-1	-1	-4	-3	-3	38	4410	4418	
UNITEDHEALTHCARE - SOUTHEAST	143	422	2	1	21	13	8	610	1224	1924	
UNITY - COMMUNITY	-126	-524	0	0	-1	-2	-3	-656	2345	1557	
UNITY - UW HEALTH	-12	20	4	9	-5	-2	-8	6	12408	12448	
WPS - PREVEA HEALTH PLAN	-15	-19	0	0	-1	3	-3	-35	818	775	
WPS PATIENT CHOICE PLAN 1	6	31	6	1	1	0	0	45	261	309	
WPS PATIENT CHOICE PLAN 2	5	11	0	1	1	1	0	19	51	72	
<b>TOTAL NET CHANGE</b>	<b>-30</b>	<b>33</b>	<b>-24</b>	<b>23</b>	<b>-6</b>	<b>-1</b>	<b>5</b>	<b>0</b>	<b>104472</b>	<b>104038</b>	

*\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.*

**Table 2: 2007 Dual-Choice Statistics--Active State Employees**

HEALTH PLAN	ADDITIONS		DELETIONS		NET CHANGE		TOTAL NET CHANGE	DEC 2006 CONTRACTS*	JAN 2007 CONTRACTS	PERCENT CHANGE (due to dual-choices)
	SINGLE	FAMILY	SINGLE	FAMILY	SINGLE	FAMILY				
COMPCARE BLUE AURORA FAMILY	0	0	499	605	-499	-605	-1104	1132	0	-98%
COMPCARE BLUE NORTHWEST	4	6	25	65	-21	-59	-80	268	189	-30%
COMPCARE BLUE SOUTHEAST	570	763	16	21	554	742	1296	477	1807	272%
DEAN HEALTH PLAN	98	122	138	207	-40	-85	-125	14083	13990	-1%
GHC - EAU CLAIRE	67	210	30	82	37	128	165	3098	3268	5%
GHC - SOUTH CENTRAL	51	44	25	57	26	-13	13	3541	3565	0%
GUNDERSEN LUTHERAN	27	92	1	13	26	79	105	1103	1212	10%
HEALTH TRADITION	7	13	30	102	-23	-89	-112	1387	1273	-8%
HUMANA EASTERN	82	148	176	375	-94	-227	-321	6058	5740	-5%
HUMANA WESTERN	17	47	37	128	-20	-81	-101	1538	1430	-7%
MEDICAL ASSOCIATES	1	6	7	16	-6	-10	-16	381	366	-4%
MERCYCARE	2	6	5	21	-3	-15	-18	451	437	-4%
NETWORK HEALTH PLAN	36	44	24	74	12	-30	-18	3673	3668	0%
PHYSICIANS PLUS	57	131	46	61	11	70	81	6075	6173	1%
SECURITY HEALTH PLAN	593	2068	0	0	593	2068	2661	0	2706	NA
SMP	5	14	572	2007	-567	-1993	-2560	2804	198	-91%
STANDARD PLAN	37	46	165	149	-128	-103	-231	1596	1367	-14%
UNITEDHEALTHCARE - NORTHEAST	43	106	28	48	15	58	73	2917	2992	3%
UNITEDHEALTHCARE - SOUTHEAST	56	170	6	13	50	157	207	201	418	103%
UNITY - COMMUNITY	7	31	8	20	-1	11	10	390	408	3%
UNITY - UW HEALTH	81	130	77	88	4	42	46	8499	8577	1%
WPS - PREVEA HEALTH PLAN	1	11	14	34	-13	-23	-36	461	421	-8%
WPS PATIENT CHOICE PLAN 1	12	56	9	17	3	39	42	203	250	21%
WPS PATIENT CHOICE PLAN 2	7	19	1	7	6	12	18	37	57	49%
<b>TOTAL</b>	<b>1861</b>	<b>4283</b>	<b>1939</b>	<b>4210</b>	<b>-78</b>	<b>73</b>	<b>-5</b>	<b>60373</b>	<b>60512</b>	<b>0%</b>

*\*\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.*

**Table 3: 2007 Dual Choice Statistics--Local Employees, Retirees, and Continuants**

	ADDITIONS					DELETIONS					NET CHANGE					TOTAL NET CHANGE	DEC 2006 CON-TRACTS*	JAN 2007 CON-TRACTS	PERCENT CHANGE
	MED					MED					MED								
	SGL	FML	SGL	1	FML 2	SGL	FML	SGL	FML1	FML 2	SGL	FML	SGL	1	2				
COMPCARE BLUE AURORA FAMILY	0	0	0	0	0	14	20	8	3	4	-14	-20	-8	-3	-4	-49	52	0	-94%
COMPCARE BLUE NORTHWEST	0	1	0	0	0	1	1	0	0	0	-1	0	0	0	0	-1	49	41	-2%
COMPCARE BLUE SOUTHEAST	14	13	8	3	3	3	2	0	1	1	11	11	8	2	2	34	36	73	94%
DEAN HEALTH PLAN	38	82	1	1	0	62	227	2	0	2	-24	-145	-1	1	-2	-171	4185	3947	-4%
GHC - EAU CLAIRE	8	24	0	0	0	5	7	0	0	0	3	17	0	0	0	20	449	301	4%
GHC - SOUTH CENTRAL	18	18	0	0	1	6	32	1	1	0	12	-14	-1	-1	1	-3	825	822	0%
GUNDERSEN LUTHERAN	6	6	1	0	0	15	22	1	0	1	-9	-16	0	0	-1	-26	585	480	-4%
HEALTH TRADITION	18	18	0	0	1	13	24	2	0	0	5	-6	-2	0	1	-2	578	540	0%
HUMANA EASTERN	0	2	0	0	0	74	243	6	4	4	-74	-241	-6	-4	-4	-329	644	245	-51%
HUMANA WESTERN	3	3	0	0	0	7	20	0	0	0	-4	-17	0	0	0	-21	411	256	-5%
MEDICAL ASSOCIATES	0	1	0	0	0	1	3	0	0	0	-1	-2	0	0	0	-3	25	22	-12%
MERCYCARE	47	201	0	0	0	0	0	0	0	0	47	201	0	0	0	248	75	348	331%
NETWORK HEALTH PLAN	7	24	0	1	0	1	3	0	0	0	6	21	0	1	0	28	243	270	12%
PHYSICIANS PLUS	141	529	0	1	0	8	8	0	0	0	133	521	0	1	0	655	1161	1860	56%
SECURITY HEALTH PLAN	17	42	3	0	0	0	0	0	0	0	17	42	3	0	0	62	0	65	NA
SMP (LOCAL)	0	0	0	0	0	18	42	0	0	0	-18	-42	0	0	0	-60	75	14	-80%
STANDARD - WAUKESHA (LOCAL)	0	0	0	0	0	5	0	0	0	0	-5	0	0	0	0	-5	24	17	-21%
STANDARD - WISCONSIN (LOCAL)	0	0	1	0	1	8	8	2	1	0	-8	-8	-1	-1	1	-17	111	92	-15%
STANDARD PLAN DANE (LOCAL)	0	0	1	0	0	2	0	0	0	0	-2	0	1	0	0	-1	45	44	-2%
STANDARD PLAN MILWAUKEE (LOCAL)	0	0	0	0	0	4	0	0	0	0	-4	0	0	0	0	-4	106	102	-4%
STANDARD WISCONSIN - PPP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	14	0	0%
UNITEDHEALTHCARE - NORTHEAST	10	7	0	1	0	6	30	0	1	0	4	-23	0	0	0	-19	658	617	-3%
UNITEDHEALTHCARE - SOUTHEAST	83	266	6	5	5	2	9	0	0	0	81	257	6	5	5	354	960	1394	37%
UNITY - COMMUNITY	11	15	1	0	0	136	550	1	1	0	-125	-535	0	-1	0	-661	1874	1072	-35%
UNITY - UW HEALTH	7	20	2	1	0	11	38	1	1	0	-4	-18	1	0	0	-21	630	607	-3%
WPS - PREVEA HEALTH PLAN	1	7	0	1	0	2	4	1	0	0	-1	3	-1	1	0	2	107	109	2%
WPS PATIENT CHOICE PLAN 1	1	1	0	0	0	2	9	0	0	0	-1	-8	0	0	0	-9	17	6	-53%
WPS PATIENT CHOICE PLAN 2	0	0	0	0	0	0	1	0	0	0	0	-1	0	0	0	-1	1	0	-100%
<b>TOTAL</b>	<b>430</b>	<b>1280</b>	<b>24</b>	<b>14</b>	<b>11</b>	<b>406</b>	<b>1303</b>	<b>25</b>	<b>13</b>	<b>12</b>	<b>24</b>	<b>-23</b>	<b>-1</b>	<b>1</b>	<b>-1</b>	<b>0</b>	<b>13940</b>	<b>13344</b>	<b>0%</b>

\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.

**Table 4: 2007 Dual Choice Statistics--Graduate Assistants and Continuants**

HEALTH PLAN	ADDITIONS		DELETIONS		NET CHANGE		TOTAL NET CHANGE	DEC 2006 CONTRACTS*	JAN 2007 CONTRACTS	PERCENT CHANGE (due to dual-choices)
	SINGLE	FAMILY	SINGLE	FAMILY	SINGLE	FAMILY				
COMPCARE BLUE AURORA FAMILY	0	0	219	63	-219	-63	-282	290	0	-97%
COMPCARE BLUE NORTHWEST	0	0	0	0	0	0	0	5	5	0%
COMPCARE BLUE SOUTHEAST	208	61	0	1	208	60	268	29	304	924%
DEAN HEALTH PLAN	4	7	9	6	-5	1	-4	812	807	0%
GHC - EAU CLAIRE	0	0	1	0	-1	0	-1	68	68	-1%
GHC - SOUTH CENTRAL	17	20	21	15	-4	5	1	3597	3588	0%
GUNDERSEN LUTHERAN	2	0	0	0	2	0	2	15	17	13%
HEALTH TRADITION	0	0	1	0	-1	0	-1	73	71	-1%
HUMANA EASTERN	21	8	2	3	19	5	24	456	485	5%
HUMANA WESTERN	1	0	0	0	1	0	1	26	28	4%
MEDICAL ASSOCIATES	0	0	0	0	0	0	0	9	10	0%
MERCYCARE	0	1	0	0	0	1	1	11	12	9%
NETWORK HEALTH PLAN	1	1	0	0	1	1	2	50	53	4%
PHYSICIANS PLUS	4	8	9	5	-5	3	-2	619	620	0%
SECURITY HEALTH PLAN	44	16	0	0	44	16	60	0	60	NA
SMP	0	0	43	13	-43	-13	-56	59	4	-95%
STANDARD PLAN	1	4	33	8	-32	-4	-36	277	245	-13%
UNITEDHEALTHCARE - NORTHEAST	0	0	1	1	-1	-1	-2	30	28	-7%
UNITEDHEALTHCARE - SOUTHEAST	2	1	0	0	2	1	3	14	18	21%
UNITY - COMMUNITY	0	0	0	0	0	0	0	7	7	0%
UNITY - UW HEALTH	13	16	9	7	4	9	13	1668	1673	1%
WPS - PREVEA HEALTH PLAN	0	0	0	0	0	0	0	4	4	0%
WPS PATIENT CHOICE PLAN 1	8	2	2	1	6	1	7	34	41	21%
WPS PATIENT CHOICE PLAN 2	0	1	0	0	0	1	1	9	10	11%
<b>TOTAL</b>	<b>326</b>	<b>146</b>	<b>350</b>	<b>123</b>	<b>-24</b>	<b>23</b>	<b>-1</b>	<b>8162</b>	<b>8158</b>	<b>0%</b>

*\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.*

**Table 5: 2007 Dual Choice Statistics--State Retirees and Continuants**

	ADDITIONS					DELETIONS					NET CHANGE					TOTAL NET CHANGE	DEC 2006 CON-TRACTS*	JAN 2007 CON-TRACTS	PERCENT CHANGE  (due to dual-choices)
	SGL	FML	MED SGL	MED FML1	MED FML 2	SGL	FML	MED SGL	MED FML1	MED FML 2	SGL	FML	MED SGL	MED FML1	MED FML 2				
COMPCARE BLUE AURORA FAMILY	0	0	0	0	0	57	19	45	13	21	-57	-19	-45	-13	-21	-155	163	0	-95%
COMPCARE BLUE NORTHWEST	1	0	0	0	1	17	11	30	7	22	-16	-11	-30	-7	-21	-85	319	230	-27%
COMPCARE BLUE SOUTHEAST	62	18	49	16	23	4	3	2	1	0	58	15	47	15	23	158	115	280	137%
DEAN HEALTH PLAN	21	4	3	1	5	11	5	18	10	6	10	-1	-15	-9	-1	-16	4251	4237	0%
GHC - EAU CLAIRE	35	25	19	9	10	5	3	7	7	14	30	22	12	2	-4	62	483	552	13%
GHC - SOUTH CENTRAL	7	3	0	1	1	1	0	4	0	1	6	3	-4	1	0	6	530	551	1%
GUNDERSEN LUTHERAN	0	0	1	0	1	1	0	0	0	4	-1	0	1	0	-3	-3	489	488	-1%
HEALTH TRADITION	0	0	0	1	0	0	1	1	1	0	0	-1	-1	0	0	-2	209	207	-1%
HUMANA EASTERN	4	2	0	3	1	27	10	39	10	15	-23	-8	-39	-7	-14	-91	692	606	-13%
HUMANA WESTERN	0	3	5	0	0	18	12	18	9	24	-18	-9	-13	-9	-24	-73	673	593	-11%
MEDICAL ASSOCIATES	3	0	0	0	0	1	1	0	0	0	2	-1	0	0	0	1	86	86	1%
MERCYCARE	1	0	0	0	1	0	1	0	0	0	1	-1	0	0	1	1	70	72	1%
NETWORK HEALTH PLAN	8	1	1	3	0	3	4	2	2	6	5	-3	-1	1	-6	-4	540	535	-1%
PHYSICIANS PLUS	14	6	6	4	6	5	2	6	2	4	9	4	0	2	2	17	2359	2388	1%
SECURITY HEALTH PLAN	117	141	47	120	52	0	0	0	0	0	117	141	47	120	52	477	0	490	NA
SMP	5	4	0	3	0	107	155	0	112	0	-102	-151	0	-109	0	-362	446	73	-81%
STANDARD PLAN	11	6	73	14	77	11	3	43	8	41	0	3	30	6	36	75	7776	7842	1%
UNITEDHEALTHCARE - NORTHEAST	7	1	3	4	0	6	6	7	7	3	1	-5	-4	-3	-3	-14	805	781	-2%
UNITEDHEALTHCARE - SOUTHEAST	13	9	15	8	4	1	1	0	0	1	12	8	15	8	3	46	49	94	94%
UNITY - COMMUNITY	0	0	0	0	0	0	0	0	1	1	3	0	0	-1	-1	-3	74	70	-7%
UNITY - UW HEALTH	4	2	5	3	3	16	6	11	5	11	-12	-4	-6	-2	-8	-32	1611	1591	-2%
WPS - PREVEA HEALTH PLAN	1	1	1	3	0	2	0	1	1	3	-1	1	0	2	-3	-1	246	241	0%
WPS PATIENT CHOICE PLAN 1	4	0	1	0	0	0	0	0	0	0	4	0	1	0	0	5	7	12	71%
WPS PATIENT CHOICE PLAN 2	0	0	1	1	0	1	0	0	0	0	-1	0	1	1	0	1	4	5	25%
<b>TOTAL</b>	<b>318</b>	<b>226</b>	<b>230</b>	<b>194</b>	<b>185</b>	<b>294</b>	<b>243</b>	<b>235</b>	<b>196</b>	<b>179</b>	<b>24</b>	<b>-17</b>	<b>-5</b>	<b>-2</b>	<b>6</b>	<b>6</b>	<b>21997</b>	<b>22024</b>	<b>0%</b>

\*Note that the net change in contracts only refers to dual-choices (excludes new coverage and cancellations), therefore the net change in contracts added to the December counts will not add up to the January counts.