

Wisconsin Deferred Compensation Program

# 2010 Annual Statistical Report

For the calendar year ending December 31, 2010





#### The WDC in 2010 (\$ in millions)

#### **Total Assets**

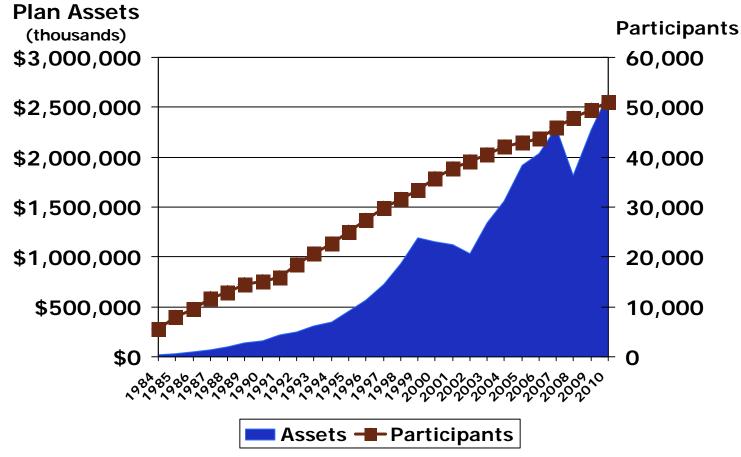
| Assets at December 31, 2010      | \$2,637.35        |
|----------------------------------|-------------------|
| Less assets at December 31, 2009 | <u>\$2,269.95</u> |
| Asset change for the year        | \$367.40          |

#### **Asset Components**

| Contributions for the year       | \$157.98        |
|----------------------------------|-----------------|
| Less distributions for the year  | -\$92.02        |
| Net investment gain for the year | <u>\$301.44</u> |
| Asset change for the year        | \$367.40        |



#### WDC Assets and Participation As of December 31, 2010



\*2005 data is as of transition on 11/30/05.

\*\*2006 data begins new recordkeeping of in-force accounts vs. total.



#### **2010 State and Local Participating Employers**

|                          | <u>State</u> | <u>Local</u> | <u>Total</u> |
|--------------------------|--------------|--------------|--------------|
| Beginning Balance        | 1            | 835          | 836          |
| # New Employers Added    | 0            | 14           | 14           |
| # Employers Discontinued | 0            | 0            | 0            |
| Ending Balance           | 1            | 849          | 850          |



## **2010 WDC Participant Population**

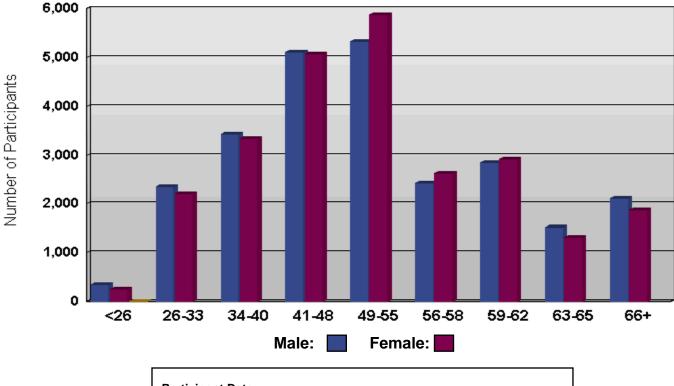
#### **Eligible Public Employees Enrolled vs. Active** vs. Enrolled **Total Eligible Total Enrolled\*** State (incl. Local State UW & UWHC) (incl. UW & 39.4%, UWHC) 72,790 Local 60.6%, 19,840 190,742 30,530 % Active % of Enrolled % of Enrolled % Active State Local State Local Not Enrolled Inactive Enrolled 24.3% 41.9% Inactive 89.6% 30.8% Not Enrolled Enrolled Active 10.4% 58.1% 69.2% Active 75.7%

ETF generated a report of # of eligible employees as of 12/31/10.

\*Enrolled = participants with a balance as of 12/31/10.



#### **2010 Participation – Age and Gender**



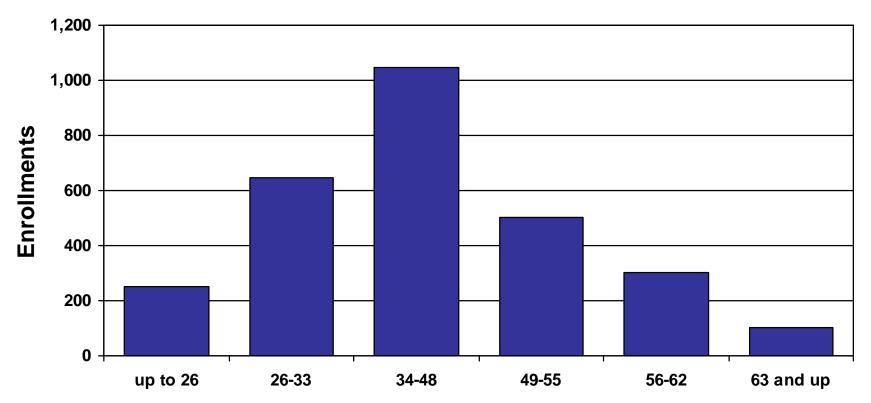
| Participant Data                                      |        |
|---|--------|
| Total number of participants with an account balance: | 50,974 |
| Total number of male participants:                    | 25,484 |
| Total number of female participants:                  | 25,485 |
| Overall average participant age:                      | 49.85  |
| Overall average age of male participants:             | 49.80  |
| Overall average age of female participants:           | 49.90  |
|   |        |

For the purpose of this slide, a participant is defined as an individual with an account balance as of December 31, 2010.

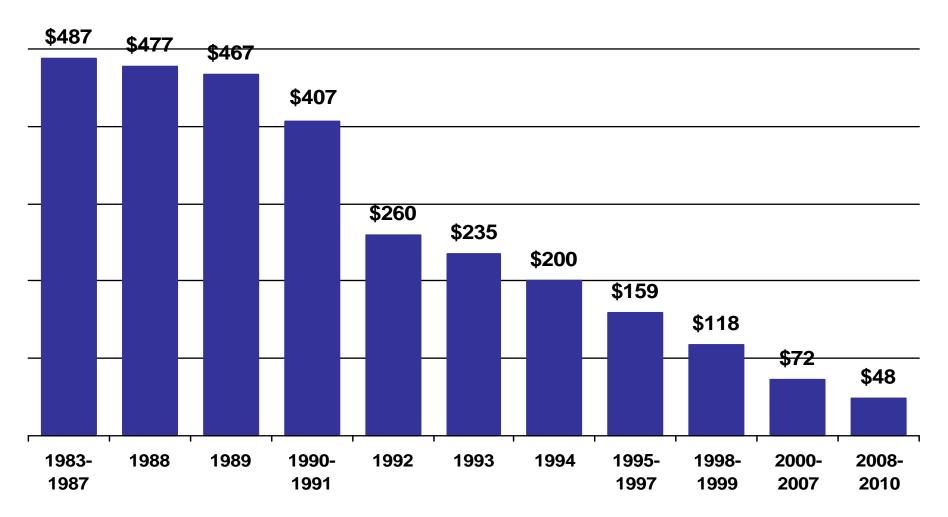




#### New WDC Enrollments by Participant Age



#### **WDC Participant Fee Reduction History**

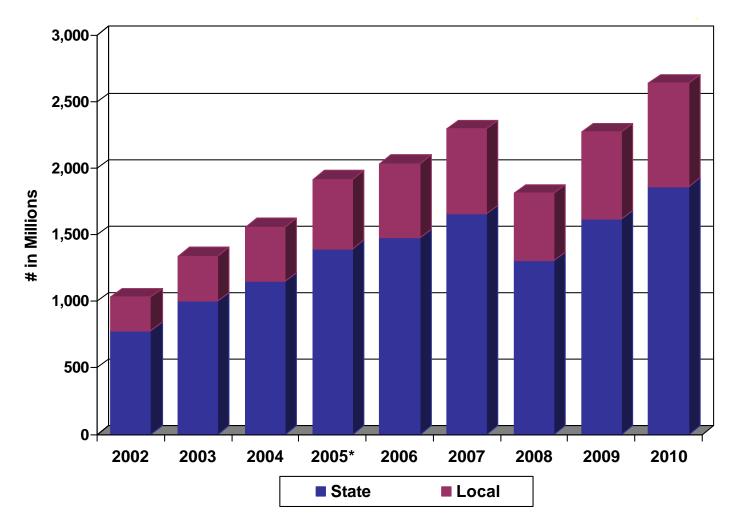


\* Example participant fees based on \$50,000 account balance.

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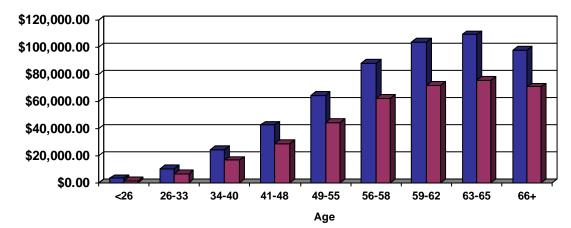
#### WDC Participant Asset Growth 2002 – 2010



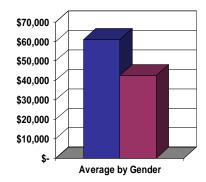
\*2005 data is as of transition on 11/30/05.



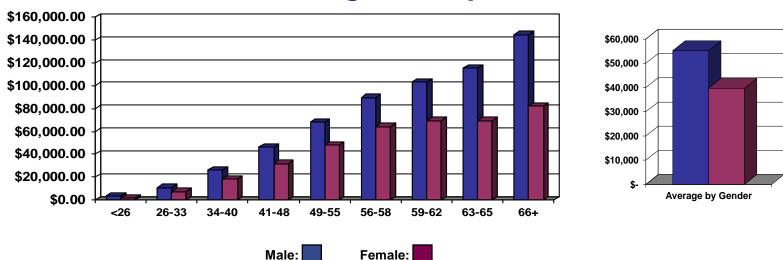
#### **2010 Average WDC Account Balance**



#### **All Participants**

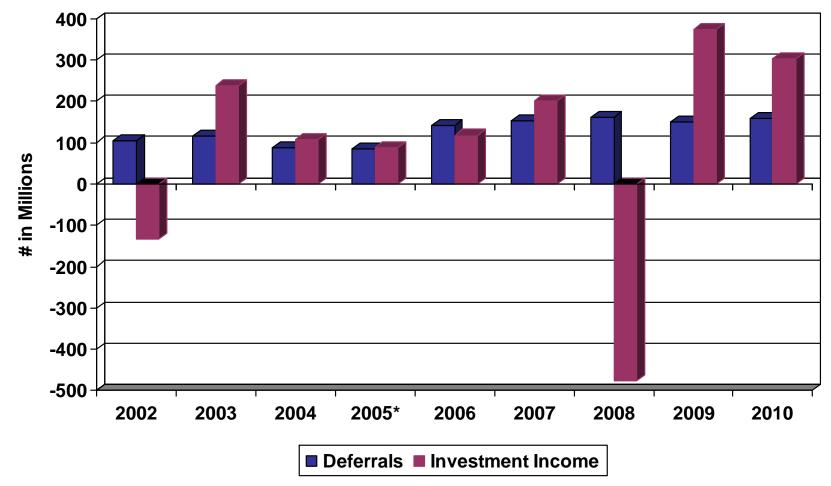


#### **Contributing Participants**





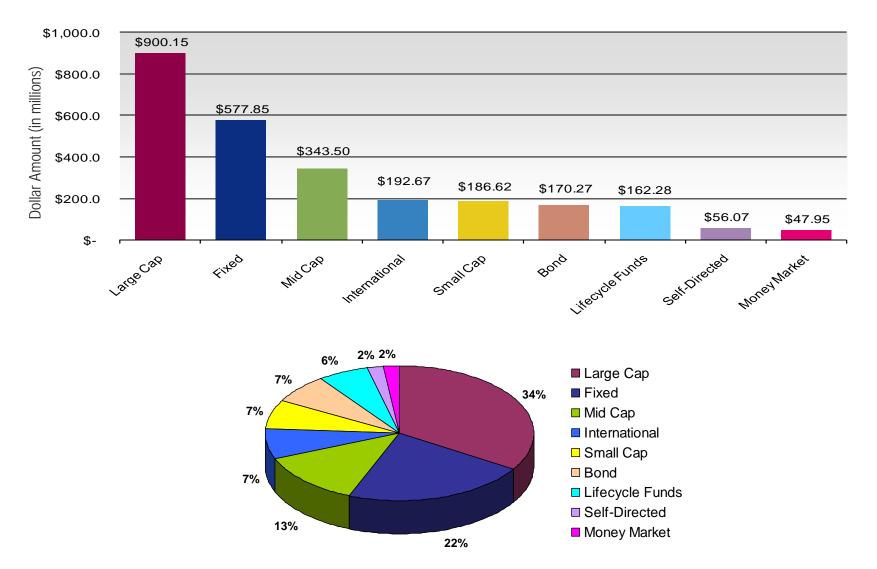
#### Deferrals and Investment Income 2002 – 2010



\*2005 data is as of 11/30/05 per previous record keeper.



#### **2010 Assets by Asset Class**

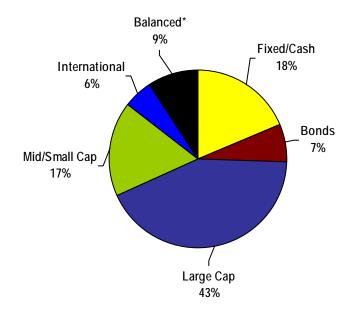


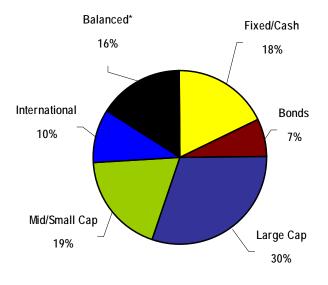


# Participant Deferrals by Asset Class 2002 vs. 2010

2002



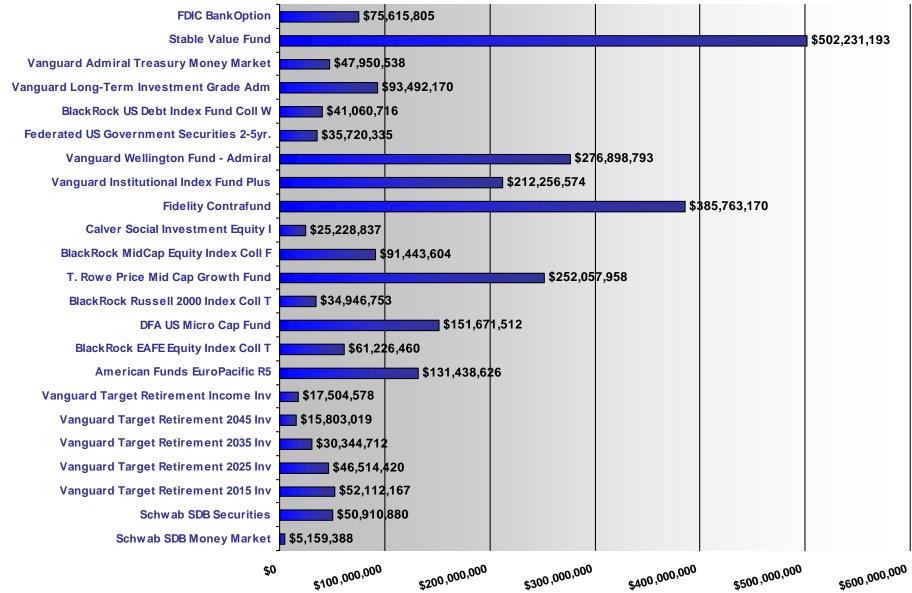




\*Balanced represents only the lifecycle funds in 2010; In 2002, these funds were not offered and Balanced represents the Vanguard Wellington Fund.

# WDC

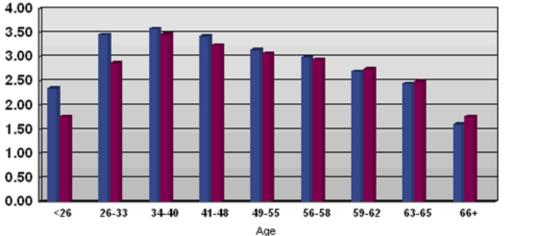
#### **2010 Assets by Investment Option**

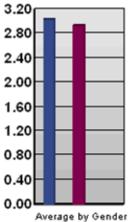


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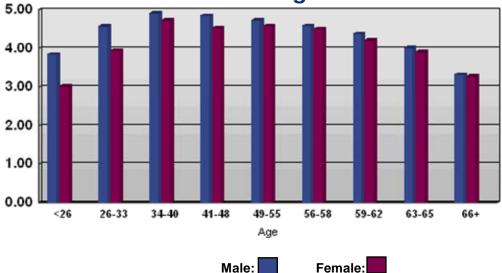


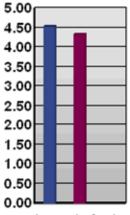
#### Number of Investment Option Allocations for New Contributions





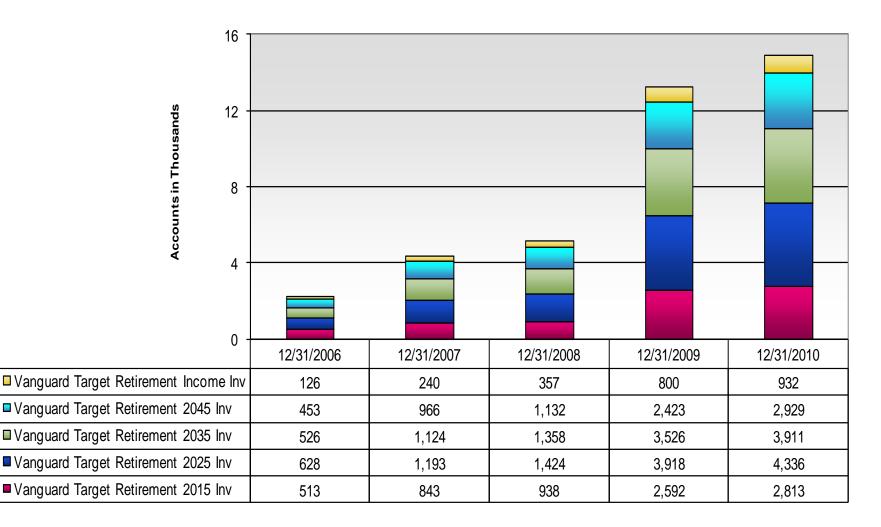
Number of Investment Option Allocations for Existing Account Balance







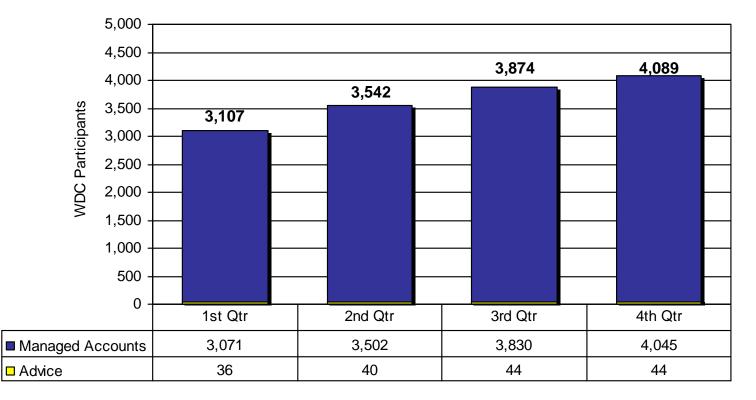
#### Lifecycle Fund Use by Number of Participants





### **Reality Investing® Usage**

• Available to WDC participants since July 2008



#### 2010 Reality Investing Usage



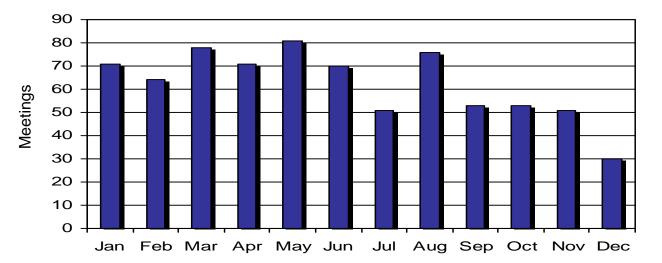
#### WDC Self-Directed Brokerage Account Usage

As of December 31, 2010:

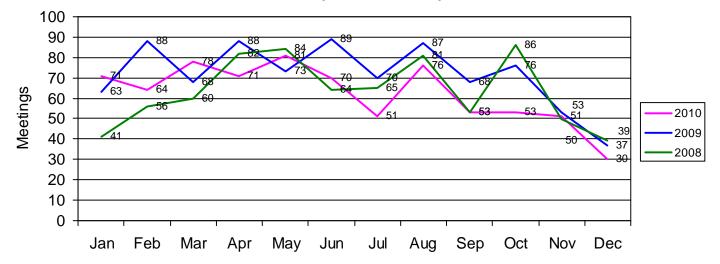
- 1.6% of participants in self-directed option via Schwab
- 834 total accounts at Schwab
  - 683, or 46.8% were in the Schwab money market
  - 775, or 53.2% were using Schwab mutual fund options
- \$56.07 million total balance at Schwab
  - \$4.7 million in Schwab money market
  - \$51.37 million in Schwab mutual funds
- Average WDC Schwab self-directed account balance was \$67,231



#### **Number of Group Meetings**

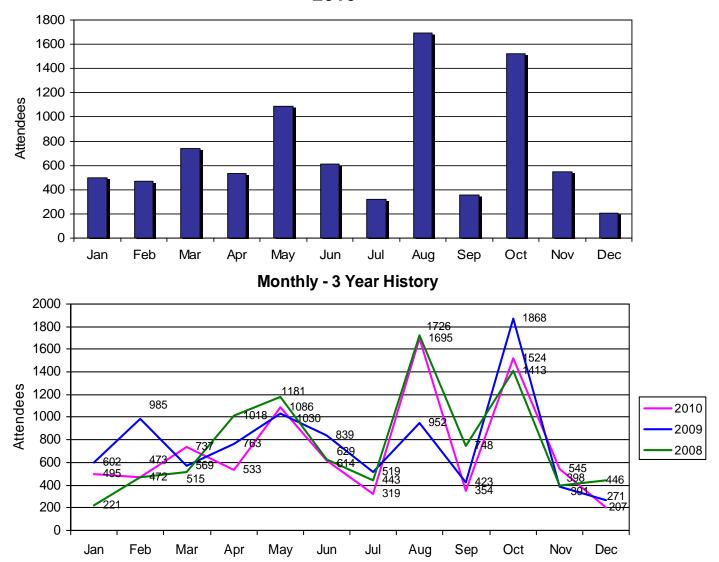


Monthly - 3 Year History



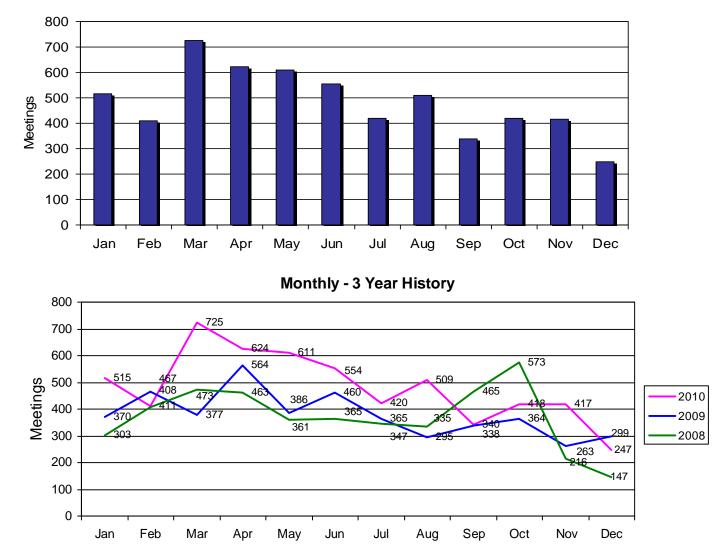
### **Number of Attendees at Group Meetings**

2010



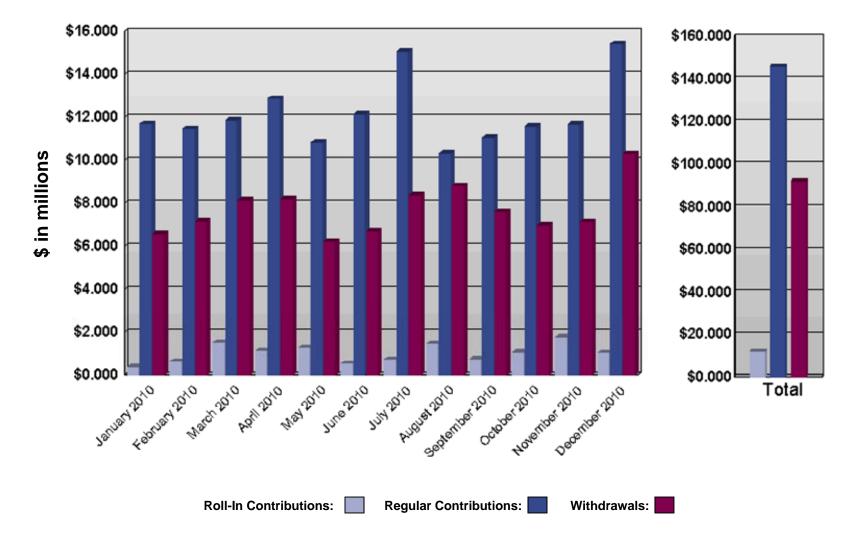
WDC

#### **Individual Counseling Sessions**





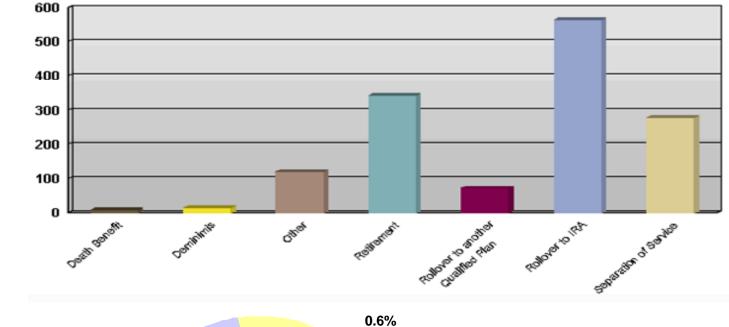
#### 2010 Total Contribution and Withdrawal Summary

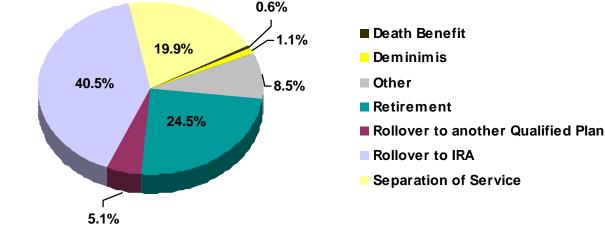






#### 2010 Full Account Distribution by Reason



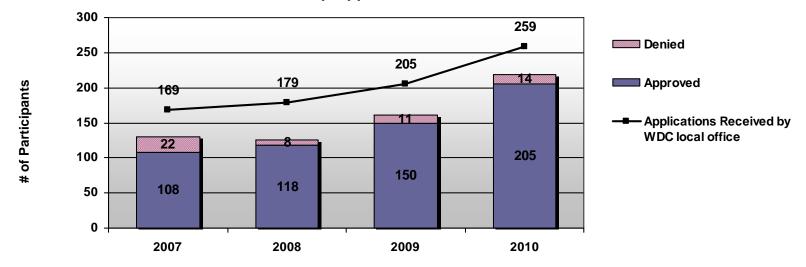


Number Of Distributions

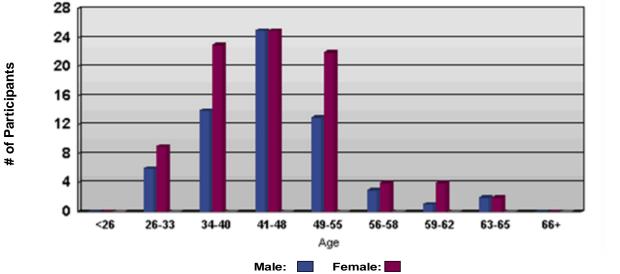


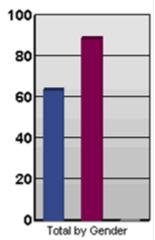
#### **2010 WDC Participant Hardships**

**Number of Hardship Applications and Status** 



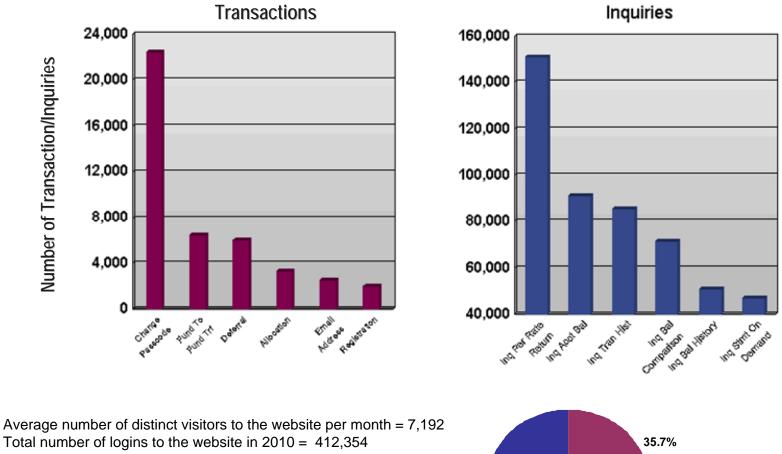
Approved Hardships by Gender and Age



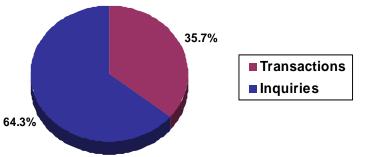




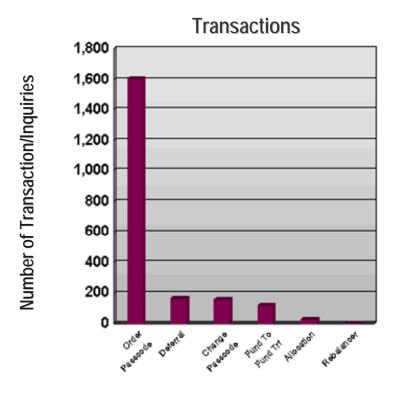
#### **2010 Website Activity**



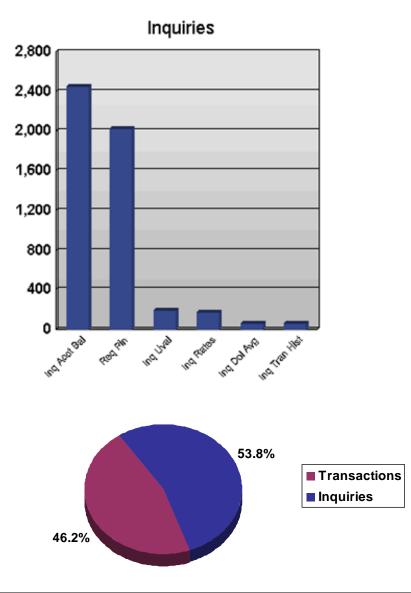
Total number of logins to the website in 2010 = 412,354



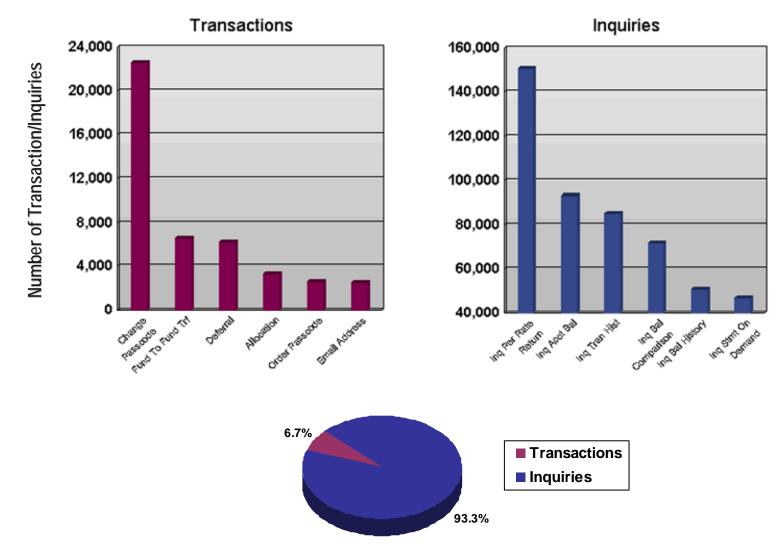




Average number of distinct visitors to KeyTalk<sup>®</sup> per month = 462 Total number of logins to KeyTalk<sup>®</sup> in 2010 = 18,062



### **2010 Total Participant Transactions** and Inquiries through the Website and KeyTalk<sup>®</sup>

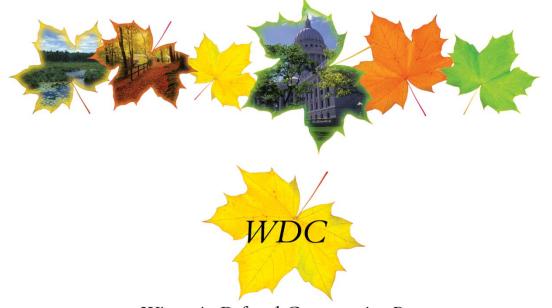




#### Joint Retirement "Stepping Stones" Workshops

WRS, Social Security and the WDC

- 476 people attended the 2010 seminars in Platteville, Rice Lake, Wausau and Oshkosh
- Of the surveys turned in, WDC received 4.25 out of possible 5 rating on Value, Clarity, Organization and Style



Wisconsin Deferred Compensation Program

# **Questions?**

# **Thank You**

