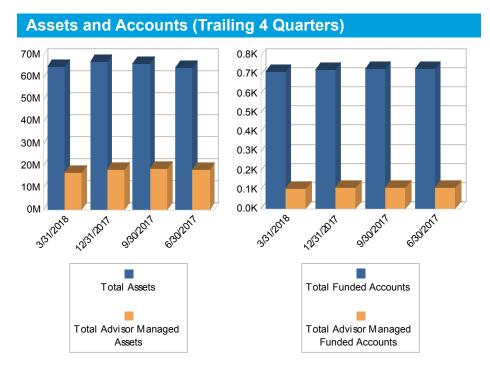


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Schwab Personal Choice Retirement Account (PCRA) Quarterly Report

As of 3/31/2018

Plan Profile Information	
Plan Type	457B
Total PCRA Assets	\$64,800,232
Total Funded PCRA Accounts	713
Total Roth Assets	\$1,633,071
Total Funded Roth Accounts	62
Total Advisor Managed PCRA Assets	\$17,078,343
Total Advisor Managed Funded PCRA Accounts	108
PCRA Accounts Opened This Quarter	26
PCRA Assets In and Out This Quarter*	-\$2,068,652
Average PCRA Account Balance	\$90,884



<sup>\*</sup> Assets In and Out includes contributions and distributions.

PCRA Participant Profile Information	
Average Participant Age	55
Percent Male Participants	61%
Percent Female Participants	39%

Total Assets by Category	
Cash Investments	\$5,224,494
Equities	\$35,250
ETFs	\$7,725
Fixed Income	\$0
Mutual Funds	\$59,532,763
Other	\$0

Average Positions Per Account	
Cash Investments	8.0
Equities	0.0
ETFs	0.0
Fixed Income	0.0
Mutual Funds	4.3
Other	0.0
Total	5.2

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Top 10 Mutual Fund Holdings**					
Name	Category	Symbol	OS*	\$MF Assets	%MF Assets
SCHWAB S&P 500 INDEX FD	Large Capitalization Stock Funds	SWPPX	Υ	\$2,770,023	4.66%
SCHWAB TOTAL STOCK MKT INDEX	Large Capitalization Stock Funds	SWTSX	Υ	\$1,088,963	1.83%
PIMCO INCM INST CL	Taxable Bond Funds	PIMIX	N	\$1,057,273	1.78%
OAKMARK INTL FD INV	International	OAKIX	Υ	\$1,024,895	1.73%
FMI LARGE CAP FUND	Large Capitalization Stock Funds	FMIHX	Υ	\$900,213	1.52%
PRIMECAP ODYSSEY AGGR GROWTH FD	Small Capitalization Stock Funds	POAGX	N	\$799,937	1.35%
AKRE FOCUS FD RETAIL	Large Capitalization Stock Funds	AKREX	Υ	\$676,702	1.14%
DODGE & COX INCOME FUND	Taxable Bond Funds	DODIX	N	\$634,916	1.07%
DODGE & COX BALANCED FD	Hybrid Funds	DODBX	N	\$623,776	1.05%
OAKMARK EQUITY & INCOME FD INV	Hybrid Funds	OAKBX	Υ	\$607,774	1.02%

Top 10 Fund Families		
Name	\$MF Assets	%MF Assets
SCHWAB	\$7,545,540	12.71%
VANGUARD	\$5,961,877	10.04%
PIMCO FUNDS	\$2,811,488	4.73%
OAKMARK	\$2,675,686	4.51%
T ROWE PRICE	\$2,439,155	4.11%
DODGE & COX	\$1,814,955	3.06%
DOUBLELINE FUNDS	\$1,575,130	2.65%
ARTISAN	\$1,376,361	2.32%
FIDELITY	\$1,318,797	2.22%
JANUS	\$1,265,022	2.13%

<sup>\*\*</sup>Top 10 Mutual Funds does not include Money Market Funds.

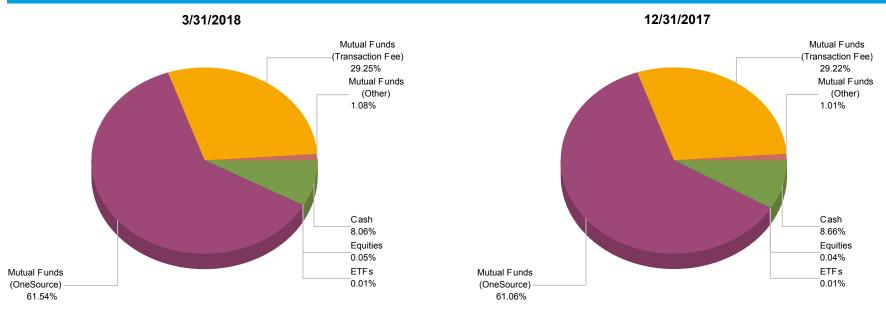
<sup>\*</sup>OS = OneSource, no-load, no transaction fee.

Top 10 Equity Holdings				
Name	Category	Symbol	\$EQ Assets	%EQ Assets
IONIS PHARMACEUTICAL	Health Care	IONS	\$20,497	58.15%
AKCEA THERAPEUTICS I	Health Care	AKCA	\$6,403	18.16%
FIRSTHAND TECHNOLOGY VAL	Financials	SVVC	\$4,218	11.97%
GLADSTONE COML CORP REIT	Real Estate	GOOD	\$4,132	11.72%

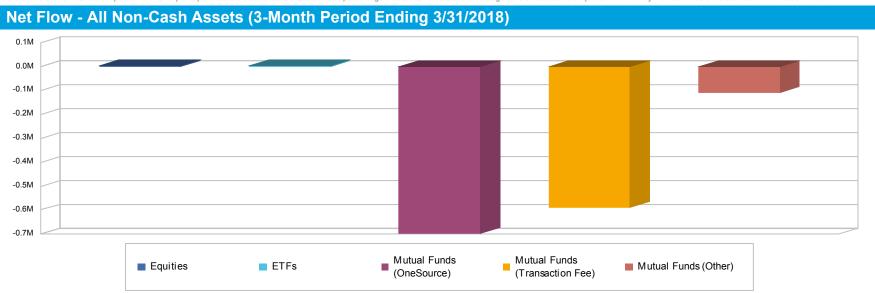
Top 10 ETF Holdings					
Name	Category	Symbol	OS*	\$ETF Assets	%ETF Assets
ARK GENOMIC REVOLUTION MLTI SCTR ETF	Sector	ARKG	Ν	\$7,725	100.00%

<sup>\*</sup>OS = OneSource, no transaction fee.

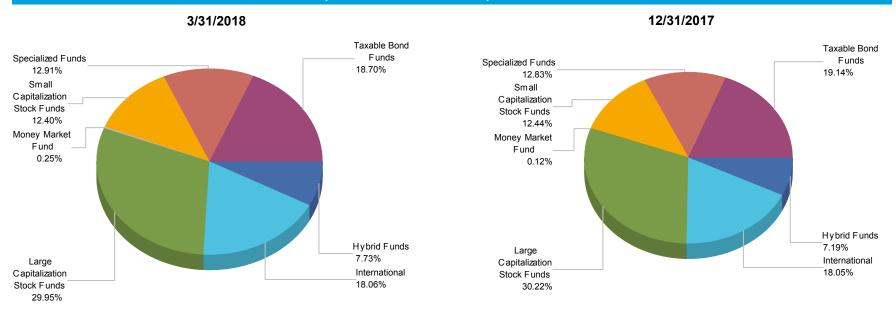
#### Market Value Allocation - All Assets (Quarter over Quarter)



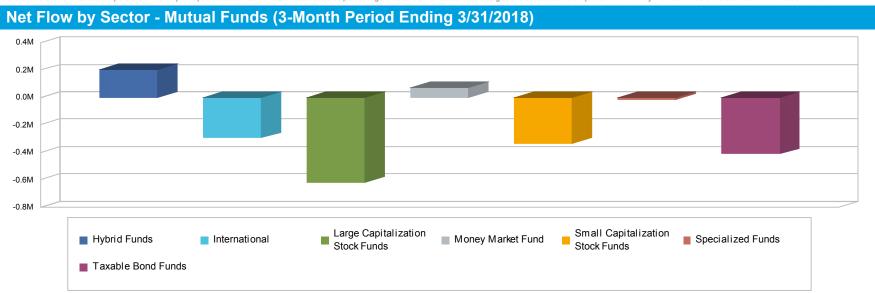
The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



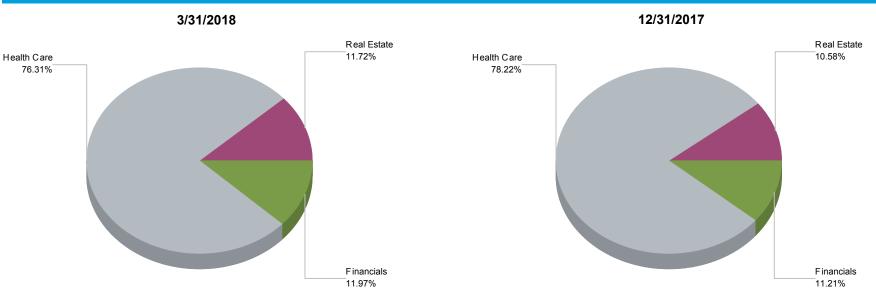
#### **Market Value Allocation - Mutual Funds (Quarter over Quarter)**



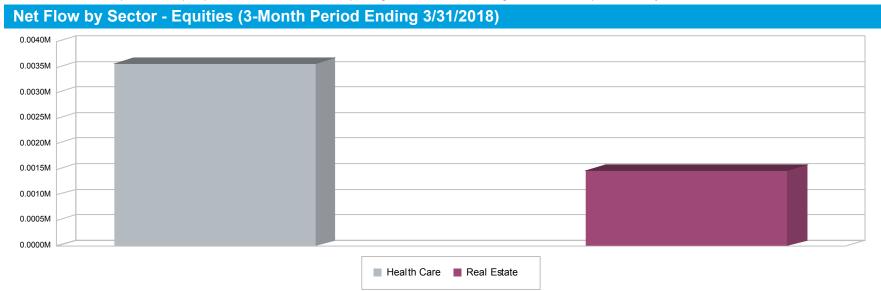
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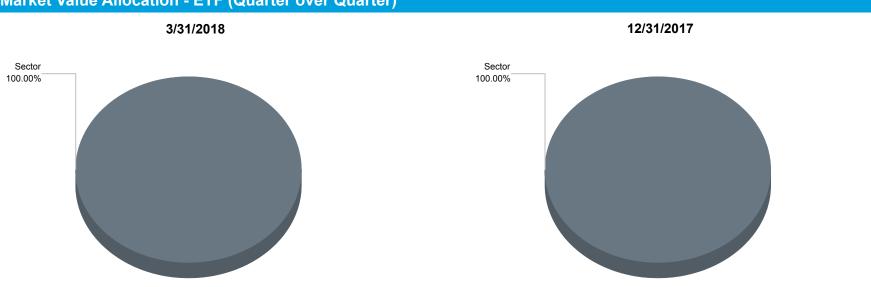
#### **Market Value Allocation - Equities (Quarter over Quarter)**



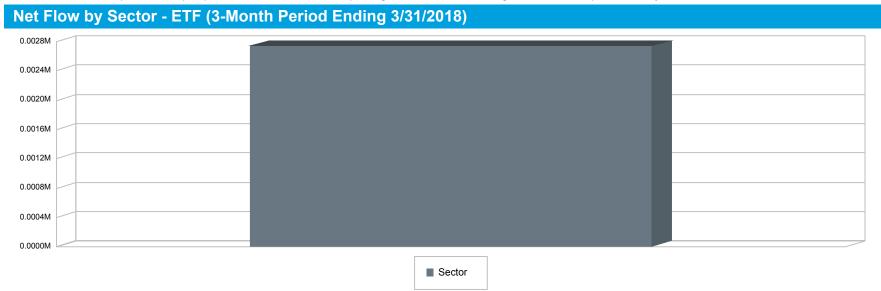
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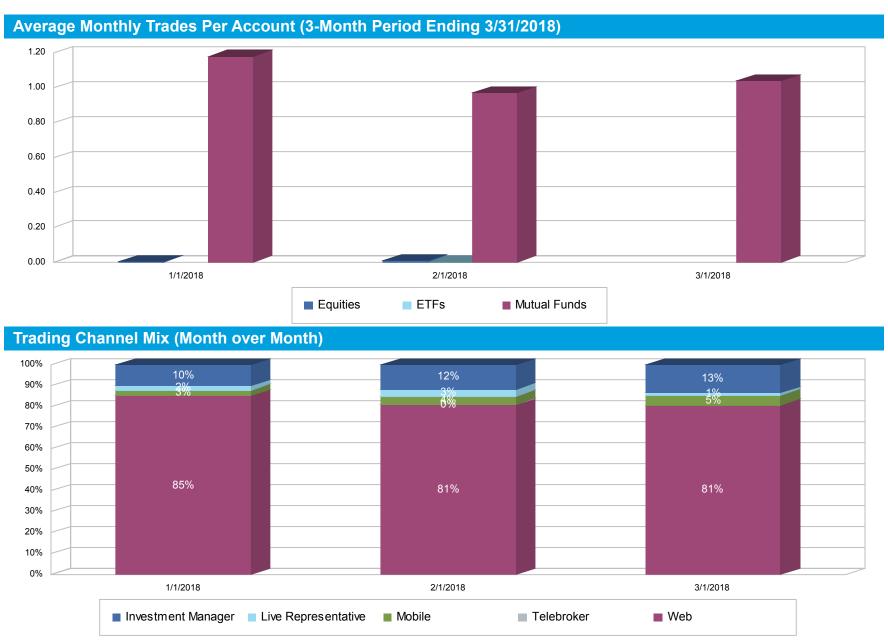


#### **Market Value Allocation - ETF (Quarter over Quarter)**



The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.





#### Important Disclosures

Schwab Personal Choice Retirement Account (PCRA) is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.

For participants who utilize the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Schwab's shortterm redemption fee of \$49.95 will be charged on redemption of funds purchased through Schwab's Mutual Fund OneSource® service (and certain other funds with no transaction fee) and held for 90 days or less. Schwab reserves the right to exempt certain funds from this fee, including Schwab Funds®, which may charge a separate redemption fee, and funds that accommodate short-term trading.

Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses.

Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for record keeping, shareholder services and other administrative services for shares purchased through its Mutual Fund OneSource service. Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.

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