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Wisconsin Deferred Compensation Program | 98971-01

Quarter End 03/31/2020



# Quarterly Plan Review



*Helping You Turn  
Over a New  
Retirement Leaf*



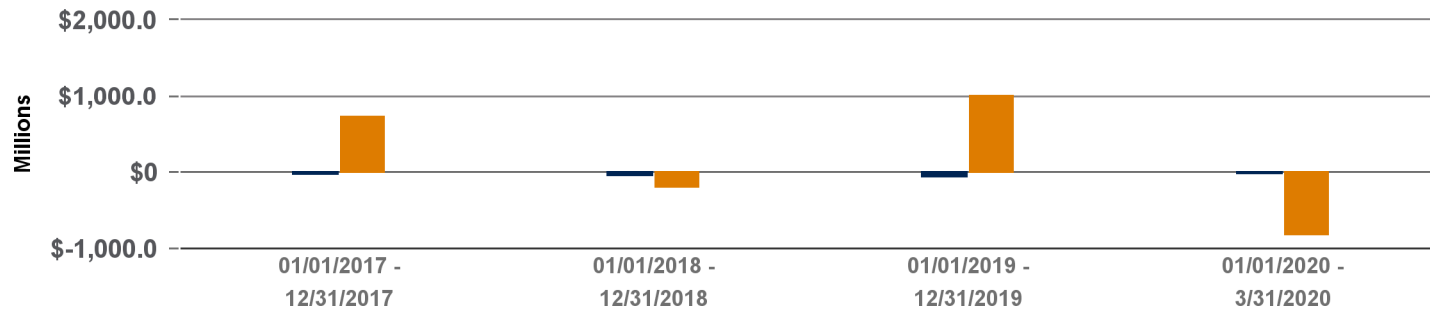
# Plan Analytics

# Cash flow

As of 03/31/2020

## Impact on Balances

■ Participant Activity \*   ■ Gain/Loss



|                            | 01/01/2017 - 12/31/2017  | 01/01/2018 - 12/31/2018  | 01/01/2019 - 12/31/2019  | 01/01/2020 - 03/31/2020  |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| <b>Beginning Balance</b>   | \$4,298,833,843.78       | \$4,986,864,008.59       | \$4,745,697,409.85       | \$5,687,971,392.65       |
| <b>Contribution</b>        | \$192,020,968.29         | \$234,521,447.88         | \$216,148,300.30         | \$56,958,742.32          |
| <b>Total Disbursements</b> | <b>-\$220,054,583.23</b> | <b>-\$274,641,033.42</b> | <b>-\$276,403,599.92</b> | <b>-\$75,986,673.61</b>  |
| <b>Participant Fees **</b> | <b>-\$2,966,200.30</b>   | <b>-\$3,935,538.39</b>   | <b>-\$5,672,888.38</b>   | <b>-\$1,593,604.70</b>   |
| <b>Other ***</b>           | \$0.00                   | \$0.00                   | \$0.01                   | \$0.00                   |
| <b>Gain/Loss</b>           | \$719,029,980.05         | <b>-\$197,111,474.81</b> | \$1,008,202,170.79       | <b>-\$816,815,475.85</b> |
| <b>Ending Balance</b>      | \$4,986,864,008.59       | \$4,745,697,409.85       | \$5,687,971,392.65       | \$4,850,534,380.81       |

\* Participant Activity includes the sum of Contributions and Total Disbursements.

\*\* Fees may include but are not limited to: transactional and plan administrative fees.

\*\*\* Other includes 'Transfer In', 'Transfer Out', 'Adjustments', 'Loan Issue' and 'Loan Payment'.

# Net interfund transfer activity

Rolling 12 Months as of 03/31/2020

| Fund                                     | Transfer In      | Participant Transfer In Counts | Transfer Out      | Participant Transfer Out Count | Net Transfers     | Assets           | Net Transfer as a % of Fund's Assets |
|--|------------------|--------------------------------|-------------------|--------------------------------|-------------------|------------------|--------------------------------------|
| American Beacon Bridgwy Lg Cp Val I CIT  | \$9,432,440.96   | 16,642                         | -\$3,601,280.26   | 11,703                         | \$5,831,160.70    | \$22,780,475.82  | 25.60%                               |
| American Funds EuroPacific Gr R6         | \$16,701,538.40  | 15,316                         | -\$21,395,068.85  | 7,199                          | -\$4,693,530.45   | \$137,007,995.06 | -3.43%                               |
| BlackRock EAFE Equity Index Coll T       | \$19,345,001.85  | 11,399                         | -\$199,780,425.67 | 21,636                         | -\$180,435,423.82 | \$0.00           | 0.00%                                |
| BlackRock EAFE Equity Index F            | \$211,185,183.55 | 22,407                         | -\$13,515,742.43  | 13,100                         | \$197,669,441.12  | \$166,947,516.29 | 118.40%                              |
| BlackRock Mid Cap Equity Index - Coll F  | \$39,229,802.16  | 15,242                         | -\$32,688,308.20  | 16,841                         | \$6,541,493.96    | \$173,405,744.86 | 3.77%                                |
| BlackRock Russell 2000 Index Coll T      | \$4,467,144.51   | 9,492                          | -\$84,619,607.66  | 15,317                         | -\$80,152,463.15  | \$0.00           | 0.00%                                |
| BlackRock Russell 2000 Index Fund M      | \$83,304,330.47  | 15,933                         | -\$7,777,490.75   | 4,697                          | \$75,526,839.72   | \$56,870,868.20  | 132.80%                              |
| BlackRock US Debt Index Fund Coll W      | \$41,647,770.96  | 11,654                         | -\$255,741,113.11 | 19,748                         | -\$214,093,342.15 | \$0.00           | 0.00%                                |
| BlackRock US Debt Index M                | \$269,161,829.29 | 20,451                         | -\$47,875,057.44  | 14,464                         | \$221,286,771.85  | \$228,610,520.25 | 96.80%                               |
| Calvert US Large Cap Core Resp Index R6  | \$24,634,176.98  | 11,224                         | -\$30,988,670.47  | 15,403                         | -\$6,354,493.49   | \$53,754,590.19  | -11.82%                              |
| DFA US Micro Cap I                       | \$8,336,178.35   | 959                            | -\$34,571,951.02  | 5,808                          | -\$26,235,772.67  | \$138,482,603.95 | -18.95%                              |
| Dodge & Cox Income Fund                  | \$52,582,234.12  | 13,455                         | -\$3,170,979.03   | 2,668                          | \$49,411,255.09   | \$49,188,335.94  | 100.45%                              |
| FDIC Bank Option                         | \$204,731,015.60 | 12,213                         | -\$173,415,580.84 | 11,314                         | \$31,315,434.76   | \$156,515,172.07 | 20.01%                               |
| Federated US Government Securities 2-5yr | \$2,345,138.57   | 196                            | -\$9,433,076.77   | 672                            | -\$7,087,938.20   | \$25,265,355.68  | -28.05%                              |
| Fidelity Contrafund Commingled Pool CI 2 | \$36,553,858.90  | 15,037                         | -\$109,244,353.20 | 17,436                         | -\$72,690,494.30  | \$621,529,370.74 | -11.70%                              |
| Schwab SDB Securities                    | \$0.00           | 0                              | \$0.00            | 0                              | \$0.00            | \$49,566,293.63  | 0.00%                                |
| Schwab SDB Securities Roth               | \$0.00           | 0                              | \$0.00            | 0                              | \$0.00            | \$1,939,235.86   | 0.00%                                |
| Schwab SDB Sweep Program                 | \$3,548,801.71   | 77                             | -\$5,973,680.14   | 116                            | -\$2,424,878.43   | \$7,978,231.01   | -30.39%                              |
| Schwab SDB Sweep Program Roth            | \$312,175.40     | 20                             | -\$41,326.10      | 8                              | \$270,849.30      | \$336,239.64     | 80.55%                               |
| Stable Value Fund                        | \$136,910,460.05 | 16,779                         | -\$68,840,489.33  | 9,283                          | \$68,069,970.72   | \$707,339,451.26 | 9.62%                                |
| T. Rowe Price Instl Mid-Cap Equity Gr    | \$51,196,317.12  | 17,905                         | -\$75,166,114.51  | 14,659                         | -\$23,969,797.39  | \$439,290,044.81 | -5.46%                               |
| Vanguard Institutional 500 Index Trust   | \$65,221,940.83  | 17,542                         | -\$91,837,450.27  | 16,934                         | -\$26,615,509.44  | \$486,625,809.48 | -5.47%                               |

# Net interfund transfer activity

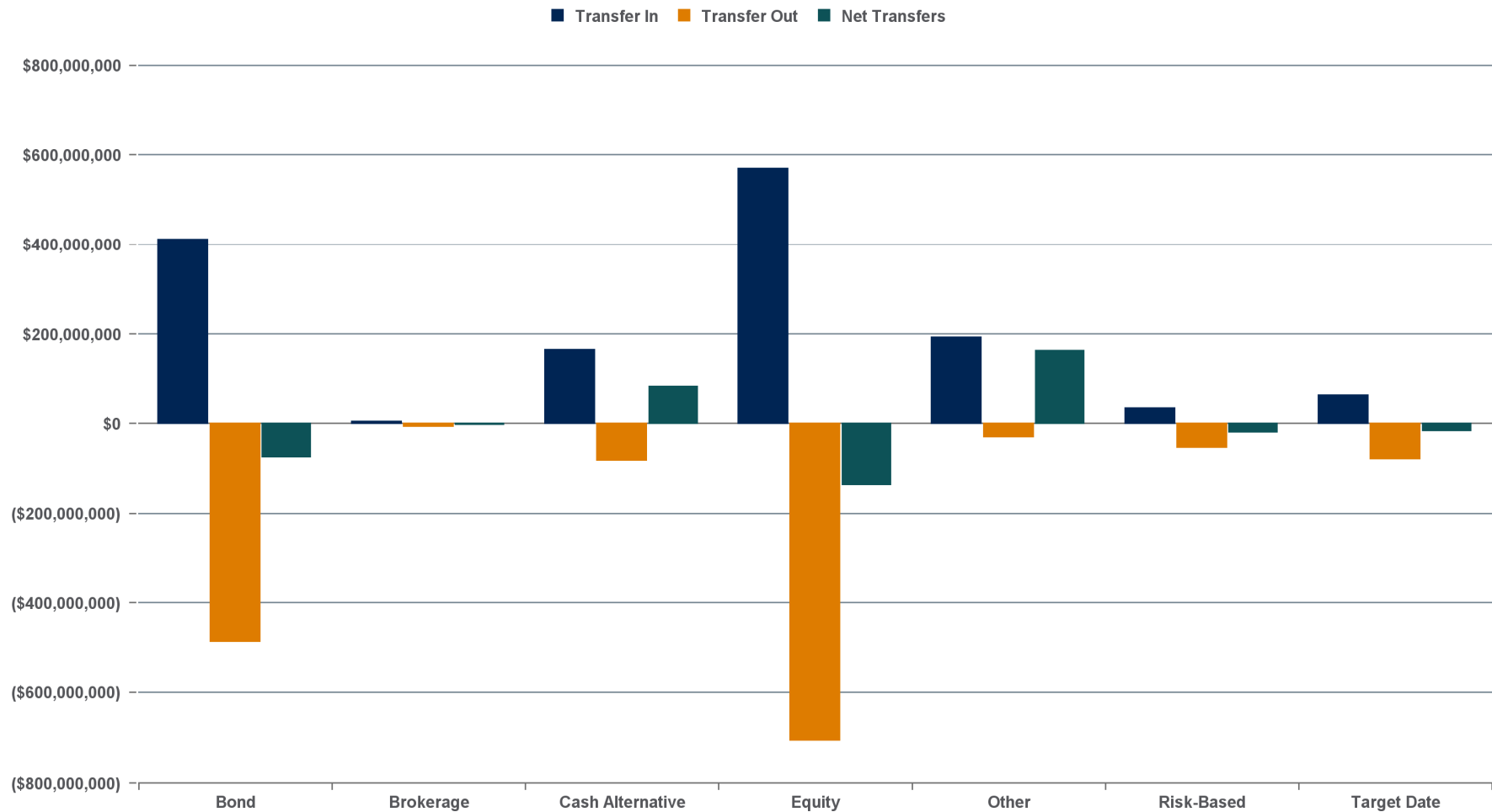
Rolling 12 Months as of 03/31/2020

| Fund                                    | Transfer In               | Participant Transfer In Counts | Transfer Out               | Participant Transfer Out Count | Net Transfers    | Assets                    | Net Transfer as a % of Fund's Assets |
|---|---------------------------|--------------------------------|----------------------------|--------------------------------|------------------|---------------------------|--------------------------------------|
| Vanguard Long-Term Investment Grade Adm | \$34,042,367.74           | 995                            | -\$25,864,127.62           | 2,516                          | \$8,178,240.12   | \$157,236,099.74          | 5.20%                                |
| Vanguard Target Retirement 2015 Trust I | \$9,237,072.44            | 175                            | -\$11,542,712.29           | 230                            | -\$2,305,639.85  | \$107,473,283.14          | -2.15%                               |
| Vanguard Target Retirement 2025 Trust I | \$23,026,275.32           | 380                            | -\$30,509,687.60           | 549                            | -\$7,483,412.28  | \$239,593,871.01          | -3.12%                               |
| Vanguard Target Retirement 2035 Trust I | \$9,552,164.92            | 274                            | -\$18,345,095.45           | 505                            | -\$8,792,930.53  | \$167,638,565.07          | -5.25%                               |
| Vanguard Target Retirement 2045 Trust I | \$3,863,389.79            | 188                            | -\$8,698,716.81            | 427                            | -\$4,835,327.02  | \$97,537,664.92           | -4.96%                               |
| Vanguard Target Retirement 2055 Trust I | \$2,442,867.30            | 131                            | -\$3,180,573.52            | 277                            | -\$737,706.22    | \$32,173,094.82           | -2.29%                               |
| Vanguard Target Retirement Inc Trust I  | \$14,740,530.39           | 242                            | -\$6,518,366.04            | 195                            | \$8,222,164.35   | \$56,426,795.33           | 14.57%                               |
| Vanguard Treasury Money Market Inv      | \$28,448,239.20           | 316                            | -\$12,549,871.90           | 386                            | \$15,898,367.30  | \$46,623,958.86           | 34.10%                               |
| Vanguard Wellington Adm                 | \$33,941,865.20           | 13,104                         | -\$53,255,194.79           | 17,517                         | -\$19,313,329.59 | \$422,397,193.18          | -4.57%                               |
| <b>Total</b>                            | <b>\$1,440,142,112.08</b> |                                | <b>-\$1,440,142,112.07</b> |                                | <b>\$0.01</b>    | <b>\$4,850,534,380.81</b> |                                      |

# Net transfer activity by asset class

Rolling 12 Months as of 03/31/2020

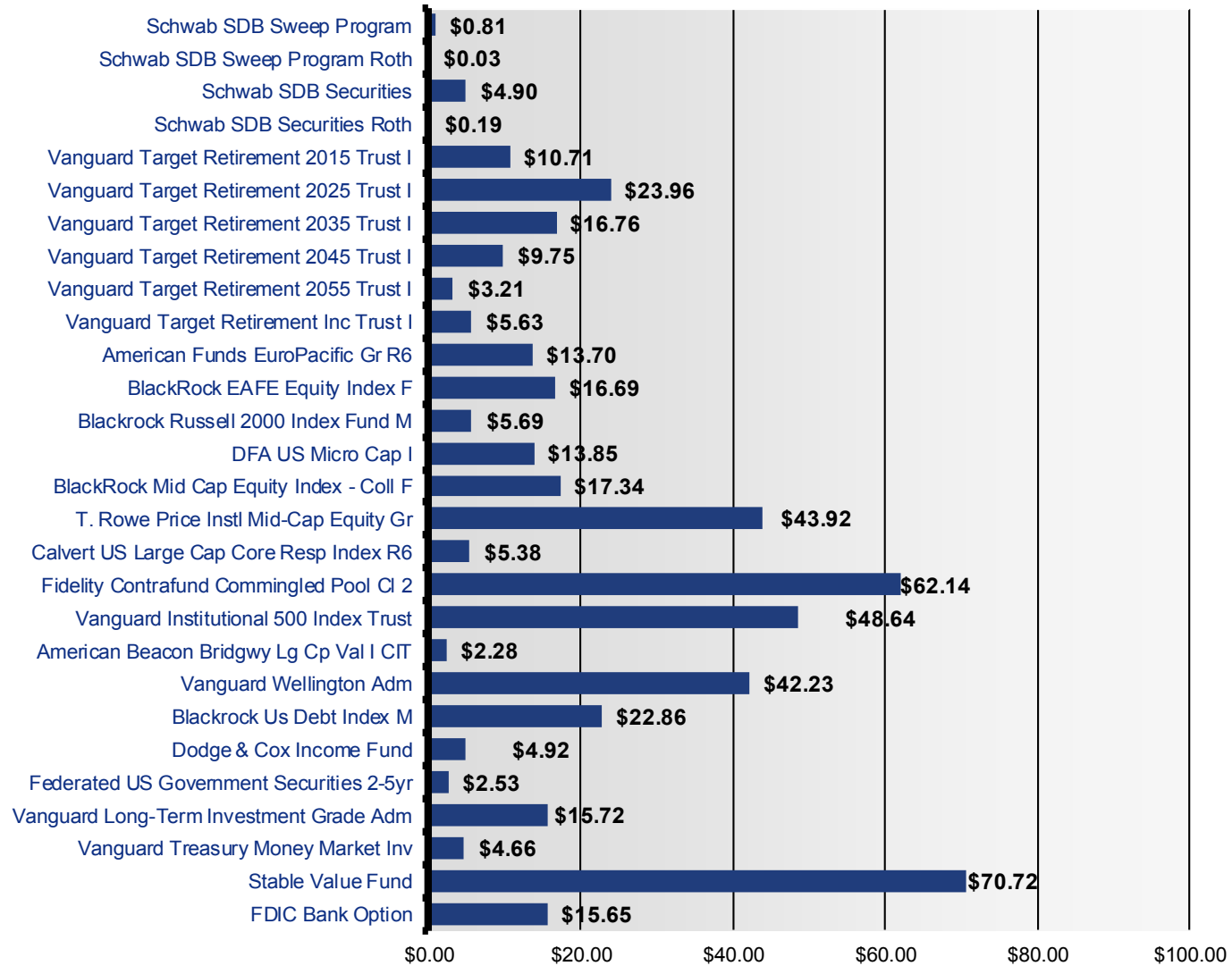
Dollars



# WDC Assets – All Participants

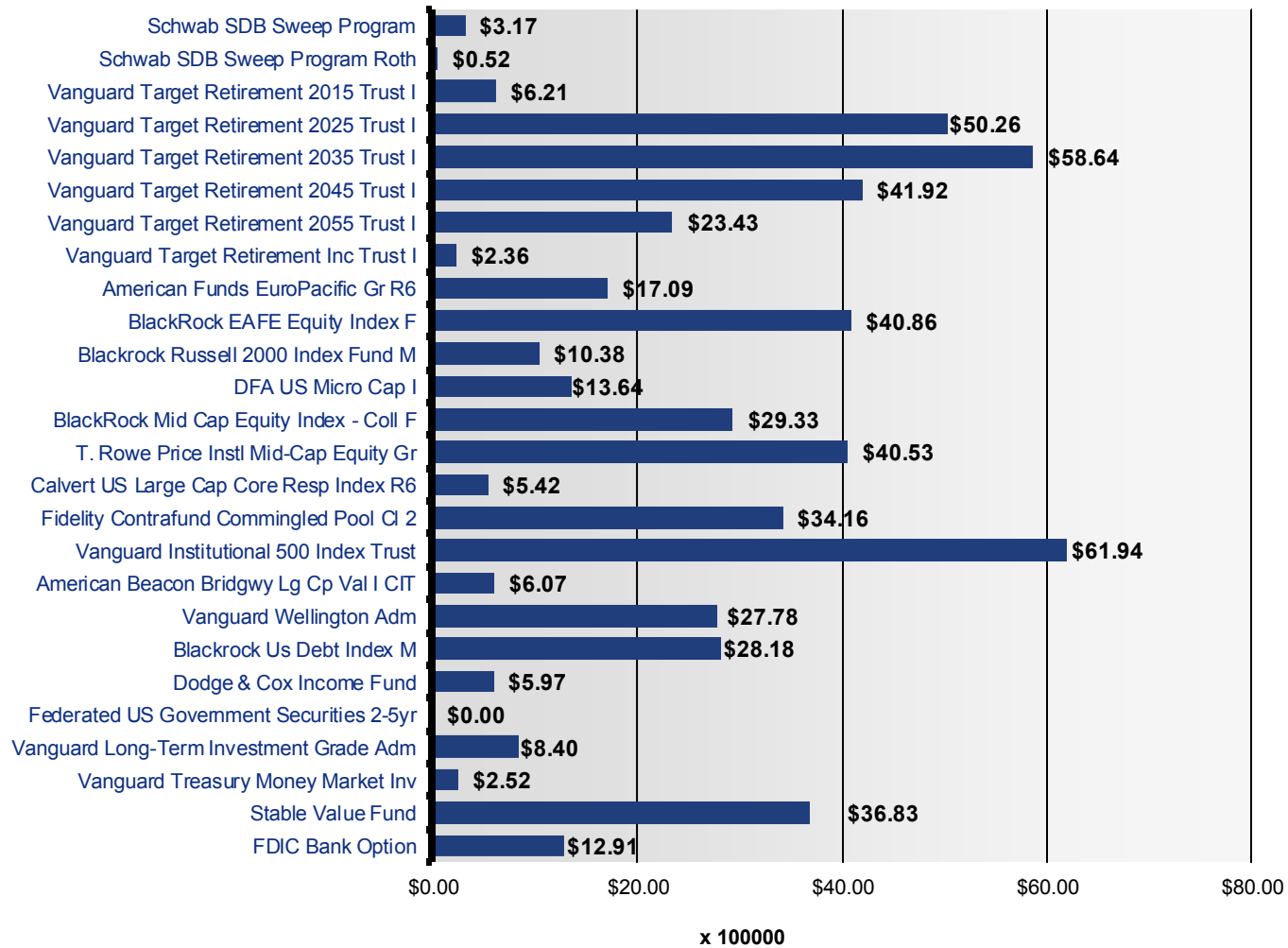
| Asset Class/Fund Name                    | 3/31/2020            |               |        |
|--|----------------------|---------------|--------|
|  | Amount               | Pct           | Accts  |
| <b>Self-Directed</b>                     |                      |               |        |
| Schwab SDB Sweep Program                 | 8,124,800            | 0.2%          | 521    |
| Schwab SDB Sweep Program Roth            | 338,229              | 0.0%          | 60     |
| Schwab SDB Securities                    | 49,044,415           | 1.0%          | 514    |
| Schwab SDB Securities Roth               | 1,925,077            | 0.0%          | 59     |
|  | <b>59,432,521</b>    | <b>1.2%</b>   |        |
| <b>Fund of Funds</b>                     |                      |               |        |
| Vanguard Target Retirement 2015 Trust I  | 107,056,851          | 2.2%          | 2,767  |
| Vanguard Target Retirement 2025 Trust I  | 239,573,447          | 4.9%          | 6,324  |
| Vanguard Target Retirement 2035 Trust I  | 167,628,998          | 3.5%          | 6,768  |
| Vanguard Target Retirement 2045 Trust I  | 97,506,862           | 2.0%          | 6,432  |
| Vanguard Target Retirement 2055 Trust I  | 32,137,660           | 0.7%          | 4,086  |
| Vanguard Target Retirement Inc Trust I   | 56,254,131           | 1.2%          | 1,795  |
|  | <b>700,157,949</b>   | <b>14.4%</b>  |        |
| <b>International</b>                     |                      |               |        |
| American Funds EuroPacific Gr R6         | 136,975,533          | 2.8%          | 24,048 |
| BlackRock EAFE Equity Index F            | 166,894,423          | 3.4%          | 22,602 |
|  | <b>303,869,956</b>   | <b>6.3%</b>   |        |
| <b>Small-Cap</b>                         |                      |               |        |
| Blackrock Russell 2000 Index Fund M      | 56,855,423           | 1.2%          | 15,638 |
| DFA US Micro Cap I                       | 138,453,466          | 2.9%          | 11,237 |
|  | <b>195,308,890</b>   | <b>4.0%</b>   |        |
| <b>Mid-Cap</b>                           |                      |               |        |
| BlackRock Mid Cap Equity Index - Coll F  | 173,377,952          | 3.6%          | 24,222 |
| T. Rowe Price Instl Mid-Cap Equity Gr    | 439,183,495          | 9.1%          | 32,710 |
|  | <b>612,561,447</b>   | <b>12.6%</b>  |        |
| <b>Large-Cap</b>                         |                      |               |        |
| Calvert US Large Cap Core Resp Index R6  | 53,752,619           | 1.1%          | 3,302  |
| Fidelity Contrafund Commingled Pool CI 2 | 621,439,310          | 12.8%         | 30,562 |
| Vanguard Institutional 500 Index Trust   | 486,408,103          | 10.0%         | 30,083 |
| American Beacon Bridgwy Lg Cp Val I CIT  | 22,776,752           | 0.5%          | 17,892 |
| Vanguard Wellington Adm                  | 422,296,793          | 8.7%          | 24,332 |
|  | <b>1,606,673,578</b> | <b>33.1%</b>  |        |
| <b>Bond</b>                              |                      |               |        |
| Blackrock Us Debt Index M                | 228,581,639          | 4.7%          | 20,937 |
| Dodge & Cox Income Fund                  | 49,180,561           | 1.0%          | 13,417 |
| Federated US Government Securities 2-5yr | 25,263,113           | 0.5%          | 5,464  |
| Vanguard Long-Term Investment Grade Adm  | 157,203,409          | 3.2%          | 15,435 |
|  | <b>460,228,723</b>   | <b>9.5%</b>   |        |
| <b>Money Market</b>                      |                      |               |        |
| Vanguard Treasury Money Market Inv       | 46,622,468           | 1.0%          | 6,405  |
|  | <b>46,622,468</b>    | <b>1.0%</b>   |        |
| <b>Fixed</b>                             |                      |               |        |
| Stable Value Fund                        | 707,198,969          | 14.6%         | 28,084 |
| FDIC Bank Option                         | 156,479,625          | 3.2%          | 11,207 |
|  | <b>863,678,594</b>   | <b>17.8%</b>  |        |
|  | <b>4,848,534,125</b> | <b>100.0%</b> |        |

# WDC Assets – All Participants

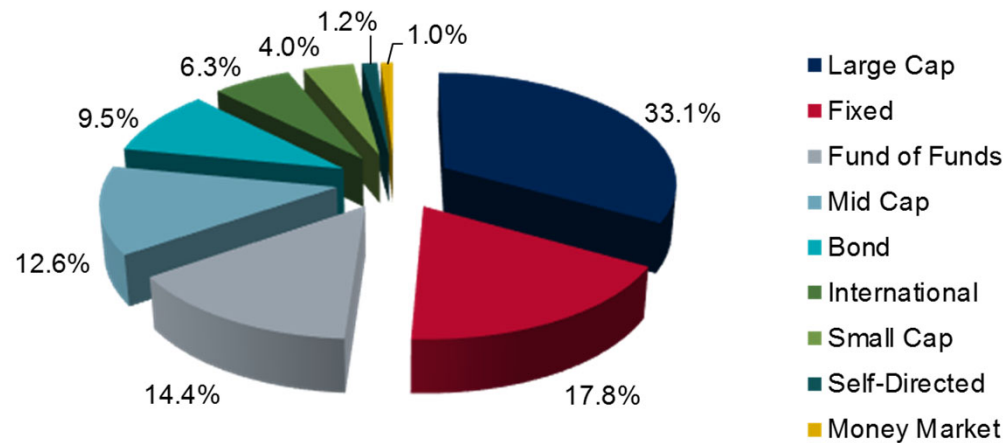
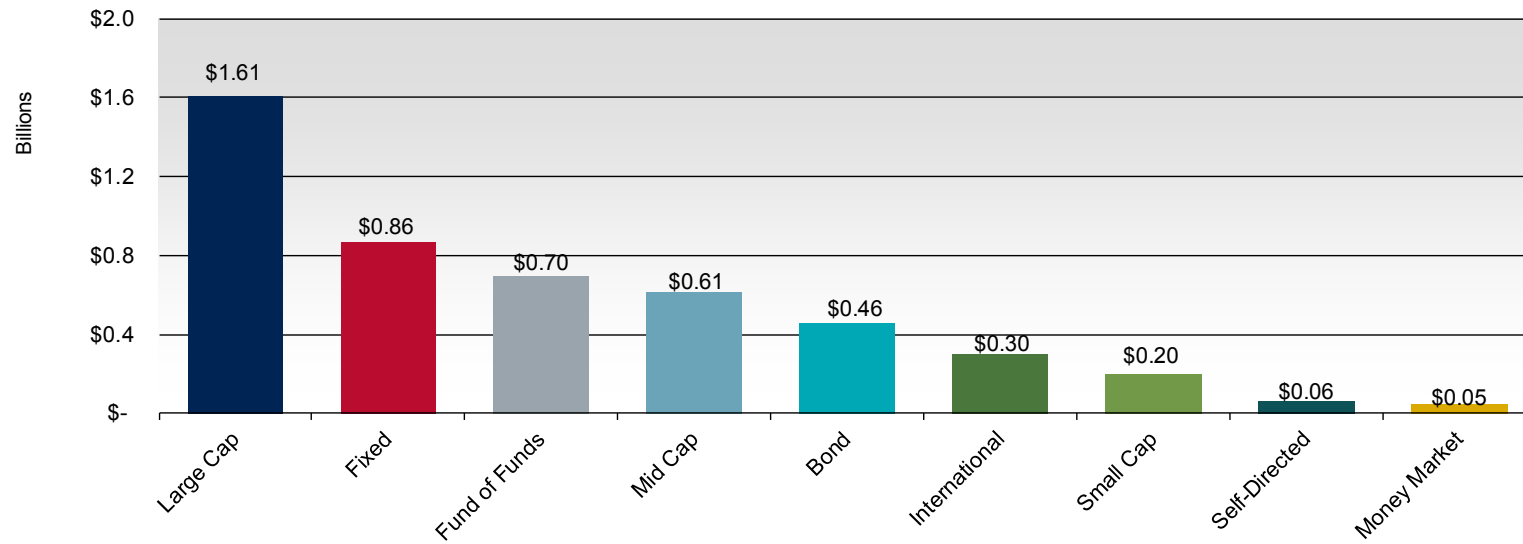




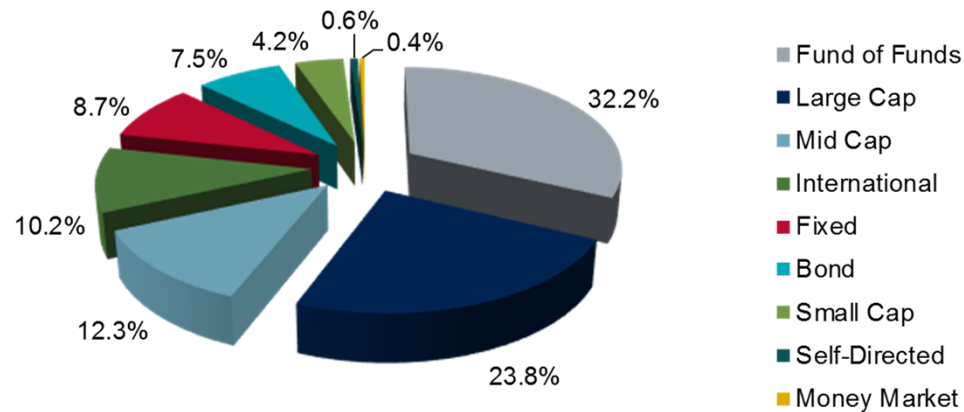
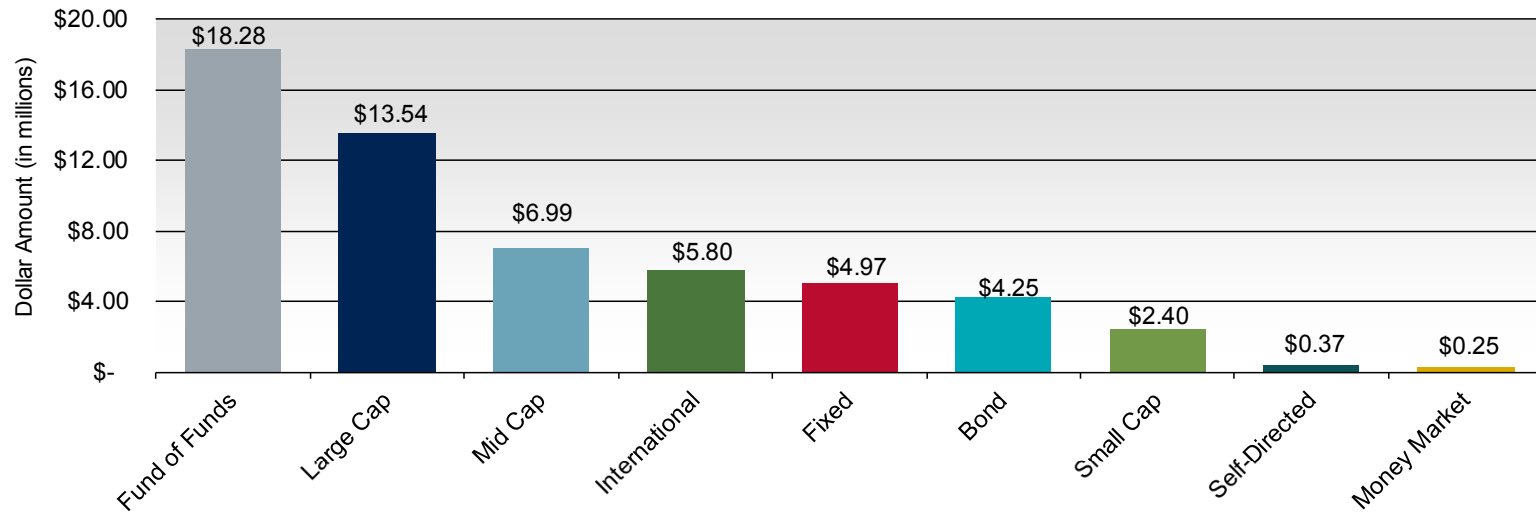
# Contributions – All WDC Participants



# Assets by Asset Class – All Participants



# Contributions by Asset Class – All Participants



# Assets – State Participants

| Asset Class/Fund Name                    | 3/31/2020            |               |        |
|--|----------------------|---------------|--------|
|  | Amount               | Pct           | Accts  |
| <b>Self-Directed</b>                     |                      |               |        |
| Schwab SDB Sweep Program                 | 5,372,909            | 0.2%          | 366    |
| Schwab SDB Sweep Program Roth            | 257,859              | 0.0%          | 44     |
| Schwab SDB Securities                    | 36,533,584           | 1.1%          | 359    |
| Schwab SDB Securities Roth               | 1,611,927            | 0.1%          | 45     |
|  | <b>43,776,279</b>    | <b>1.4%</b>   |        |
| <b>Fund of Funds</b>                     |                      |               |        |
| Vanguard Target Retirement 2015 Trust I  | 69,960,711           | 2.2%          | 1,697  |
| Vanguard Target Retirement 2025 Trust I  | 142,605,265          | 4.4%          | 3,624  |
| Vanguard Target Retirement 2035 Trust I  | 90,668,715           | 2.8%          | 3,682  |
| Vanguard Target Retirement 2045 Trust I  | 58,478,431           | 1.8%          | 3,774  |
| Vanguard Target Retirement 2055 Trust I  | 19,696,846           | 0.6%          | 2,361  |
| Vanguard Target Retirement Inc Trust I   | 41,266,686           | 1.3%          | 1,093  |
|  | <b>422,676,654</b>   | <b>13.2%</b>  |        |
| <b>International</b>                     |                      |               |        |
| American Funds EuroPacific Gr R6         | 90,599,080           | 2.8%          | 13,792 |
| BlackRock EAFE Equity Index F            | 99,670,508           | 3.1%          | 13,000 |
|  | <b>190,269,588</b>   | <b>5.9%</b>   |        |
| <b>Small-Cap</b>                         |                      |               |        |
| Blackrock Russell 2000 Index Fund M      | 36,548,032           | 1.1%          | 9,222  |
| DFA US Micro Cap I                       | 92,692,888           | 2.9%          | 6,525  |
|  | <b>129,240,920</b>   | <b>4.0%</b>   |        |
| <b>Mid-Cap</b>                           |                      |               |        |
| BlackRock Mid Cap Equity Index - Coll F  | 109,471,445          | 3.4%          | 13,943 |
| T. Rowe Price Instl Mid-Cap Equity Gr    | 287,081,917          | 8.9%          | 18,912 |
|  | <b>396,553,362</b>   | <b>12.4%</b>  |        |
| <b>Large-Cap</b>                         |                      |               |        |
| Calvert US Large Cap Core Resp Index R6  | 38,902,710           | 1.2%          | 2,088  |
| Fidelity Contrafund Commingled Pool CI 2 | 419,288,484          | 13.1%         | 17,724 |
| Vanguard Institutional 500 Index Trust   | 329,580,831          | 10.3%         | 17,602 |
| American Beacon Bridgwy Lg Cp Val I CIT  | 13,001,385           | 0.4%          | 10,160 |
| Vanguard Wellington Adm                  | 287,886,247          | 9.0%          | 13,917 |
|  | <b>1,088,659,656</b> | <b>33.9%</b>  |        |
| <b>Bond</b>                              |                      |               |        |
| Blackrock Us Debt Index M                | 142,235,272          | 4.4%          | 11,962 |
| Dodge & Cox Income Fund                  | 28,631,099           | 0.9%          | 7,372  |
| Federated US Government Securities 2-5yr | 17,310,354           | 0.5%          | 3,254  |
| Vanguard Long-Term Investment Grade Adm  | 114,109,434          | 3.6%          | 9,102  |
|  | <b>302,286,159</b>   | <b>9.4%</b>   |        |
| <b>Money Market</b>                      |                      |               |        |
| Vanguard Treasury Money Market Inv       | 35,918,260           | 1.1%          | 4,078  |
|  | <b>35,918,260</b>    | <b>1.1%</b>   |        |
| <b>Fixed</b>                             |                      |               |        |
| Stable Value Fund                        | 485,186,308          | 15.1%         | 16,548 |
| FDIC Bank Option                         | 113,123,758          | 3.5%          | 6,401  |
|  | <b>598,310,066</b>   | <b>18.7%</b>  |        |
|  | <b>3,207,690,944</b> | <b>100.0%</b> |        |

# Assets – Local Participants

| Asset Class/Fund Name                    | 3/31/2020            |               |        |
|--|----------------------|---------------|--------|
|  | Amount               | Pct           | Accts  |
| <b>Self-Directed</b>                     |                      |               |        |
| Schwab SDB Sweep Program                 | 2,751,891            | 0.2%          | 155    |
| Schwab SDB Sweep Program Roth            | 80,370               | 0.0%          | 16     |
| Schwab SDB Securities                    | 12,510,832           | 0.8%          | 155    |
| Schwab SDB Securities Roth               | 313,150              | 0.0%          | 14     |
|  | <b>15,656,242</b>    | <b>1.0%</b>   |        |
| <b>Fund of Funds</b>                     |                      |               |        |
| Vanguard Target Retirement 2015 Trust I  | 37,096,140           | 2.3%          | 1,070  |
| Vanguard Target Retirement 2025 Trust I  | 96,968,182           | 5.9%          | 2,700  |
| Vanguard Target Retirement 2035 Trust I  | 76,960,283           | 4.7%          | 3,086  |
| Vanguard Target Retirement 2045 Trust I  | 39,028,430           | 2.4%          | 2,658  |
| Vanguard Target Retirement 2055 Trust I  | 12,440,814           | 0.8%          | 1,725  |
| Vanguard Target Retirement Inc Trust I   | 14,987,445           | 0.9%          | 702    |
|  | <b>277,481,295</b>   | <b>16.9%</b>  |        |
| <b>International</b>                     |                      |               |        |
| American Funds EuroPacific Gr R6         | 46,376,453           | 2.8%          | 10,256 |
| BlackRock EAFE Equity Index F            | 67,223,915           | 4.1%          | 9,602  |
|  | <b>113,600,368</b>   | <b>6.9%</b>   |        |
| <b>Small-Cap</b>                         |                      |               |        |
| Blackrock Russell 2000 Index Fund M      | 20,307,391           | 1.2%          | 6,416  |
| DFA US Micro Cap I                       | 45,760,579           | 2.8%          | 4,712  |
|  | <b>66,067,970</b>    | <b>4.0%</b>   |        |
| <b>Mid-Cap</b>                           |                      |               |        |
| BlackRock Mid Cap Equity Index - Coll F  | 63,906,507           | 3.9%          | 10,279 |
| T. Rowe Price Instl Mid-Cap Equity Gr    | 152,101,579          | 9.3%          | 13,798 |
|  | <b>216,008,085</b>   | <b>13.2%</b>  |        |
| <b>Large-Cap</b>                         |                      |               |        |
| Calvert US Large Cap Core Resp Index R6  | 14,849,909           | 0.9%          | 1,214  |
| Fidelity Contrafund Commingled Pool CI 2 | 202,150,827          | 12.3%         | 12,838 |
| Vanguard Institutional 500 Index Trust   | 156,827,272          | 9.6%          | 12,481 |
| American Beacon Bridgwy Lg Cp Val I CIT  | 9,775,368            | 0.6%          | 7,732  |
| Vanguard Wellington Adm                  | 134,410,546          | 8.2%          | 10,415 |
|  | <b>518,013,921</b>   | <b>31.6%</b>  |        |
| <b>Bond</b>                              |                      |               |        |
| Blackrock Us Debt Index M                | 86,346,367           | 5.3%          | 8,975  |
| Dodge & Cox Income Fund                  | 20,549,462           | 1.3%          | 6,045  |
| Federated US Government Securities 2-5yr | 7,952,759            | 0.5%          | 2,210  |
| Vanguard Long-Term Investment Grade Adm  | 43,093,975           | 2.6%          | 6,333  |
|  | <b>157,942,563</b>   | <b>9.6%</b>   |        |
| <b>Money Market</b>                      |                      |               |        |
| Vanguard Treasury Money Market Inv       | 10,704,208           | 0.7%          | 2,327  |
|  | <b>10,704,208</b>    | <b>0.7%</b>   |        |
| <b>Fixed</b>                             |                      |               |        |
| Stable Value Fund                        | 222,012,661          | 13.5%         | 11,536 |
| FDIC Bank Option                         | 43,355,868           | 2.6%          | 4,806  |
|  | <b>265,368,528</b>   | <b>16.2%</b>  |        |
|  | <b>1,640,843,181</b> | <b>100.0%</b> |        |

# New Employers

| <b>WISCONSIN DEFERRED COMPENSATION PROGRAM</b> |                             |                        |                     |                            |
|--|-----------------------------|------------------------|---------------------|----------------------------|
| <b>2020 NEW EMPLOYERS</b>                      |                             |                        |                     |                            |
| <b>EMPLOYER #</b>                              | <b>NAME</b>                 | <b>NUMBER ELIGIBLE</b> | <b>DATE ADOPTED</b> | <b>Date Plan Set-Up</b>    |
|  | <b>FIRST QUARTER</b>        |                        |                     |                            |
| 5479   | Namekagon Transit Authority | 32                     | 2/13/2020           | 3/12/2020                  |
| 583  | Glendale, Town of           | 2                      | 2/17/2020           | 3/12/2020                  |
| 4313   | Spring Grove, Town of       | 1                      | 1/21/2020           | rec'd payroll forms 5/5/20 |

# WDC Participation Statistics

|  | State  | Local  | Total  |
|--|--------|--------|--------|
| <b>Participants 01/01/2020</b>         | 38,640 | 27,776 | 66,416 |
| New Enrollments 01/1/2020 - 03/31/2020 | 605    | 464    | 1,069  |
| <b>Withdrawals</b>                     |        |        |        |
| Service Separation                     |        |        |        |
| <i>Full</i>                            | 244    | 161    | 405    |
| <i>Partial</i>                         | 286    | 191    | 477    |
| Periodic Payments                      | 1,894  | 955    | 2,849  |
| Hardship                               |        |        |        |
| <i>Full</i>                            | 0      | 0      | 0      |
| <i>Partial</i>                         | 15     | 7      | 22     |
| DeMinimis                              |        |        |        |
| <i>Full</i>                            | 0      | 0      | 0      |
| <i>Partial</i>                         | 2      | 1      | 3      |
| Final Withdrawals                      |        |        |        |
| <i>Rollovers out of the WDC</i>        | 0      | 3      | 3      |
| <i>Final Withdrawals</i>               | 121    | 82     | 203    |
| <b>Participants 03/31/2020</b>         | 38,905 | 28,023 | 66,928 |

# Self-directed brokerage account

As of 03/31/2020

|  | 1Q20               |
|--|--------------------|
| Participants with Self-directed Brokerage                      | 624                |
| Total Participants with a balance in the plan                  | 66,376             |
| Percent of users with Self-directed Brokerage                  | 0.94%              |
| Self-directed Brokerage balance                                | \$59,820,000.14    |
| Total balance for Self-directed Brokerage Participants         | \$125,218,802.65   |
| Percent of brokerage balance for Self-directed Brokerage users | 47.77%             |
| Self-directed Brokerage balance                                | \$59,820,000.14    |
| Total balance in plan  | \$4,850,534,380.81 |
| Percent of total plan balance in Self-directed Brokerage       | 1.23%              |



# Advisory services

As of 03/31/2020

|   | 1Q20   |
|---|--------|
| Participants with Advice                    | 162    |
| Participants with Managed Accounts          | 17,118 |
| Total Participants With Balance in the Plan | 66,376 |
| Percentage using Managed Accounts           | 25.79% |

|   |         |             |
|---|---------|-------------|
| Average Managed Account Balance         | Average | \$39,208.28 |
| Age Managed Account Participant         | Managed | 45.44       |
| Account Saving Rate                     |         | 5.83%       |
| Average Contribution Rate for Deferring |         | 8.58%       |

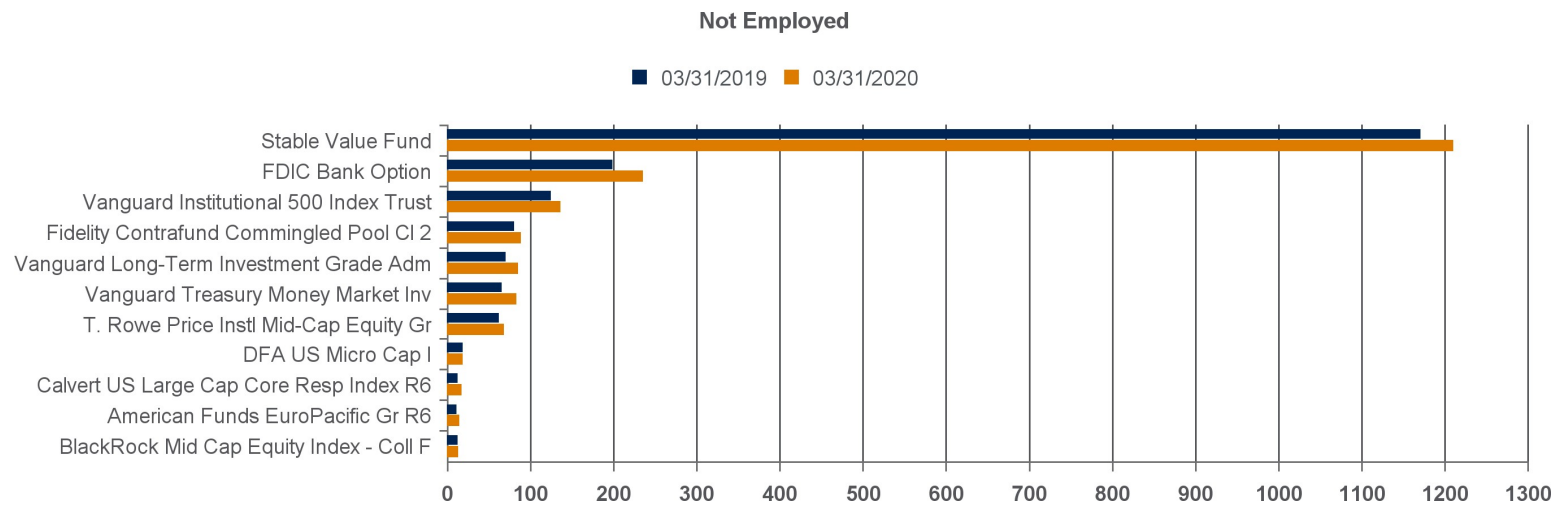
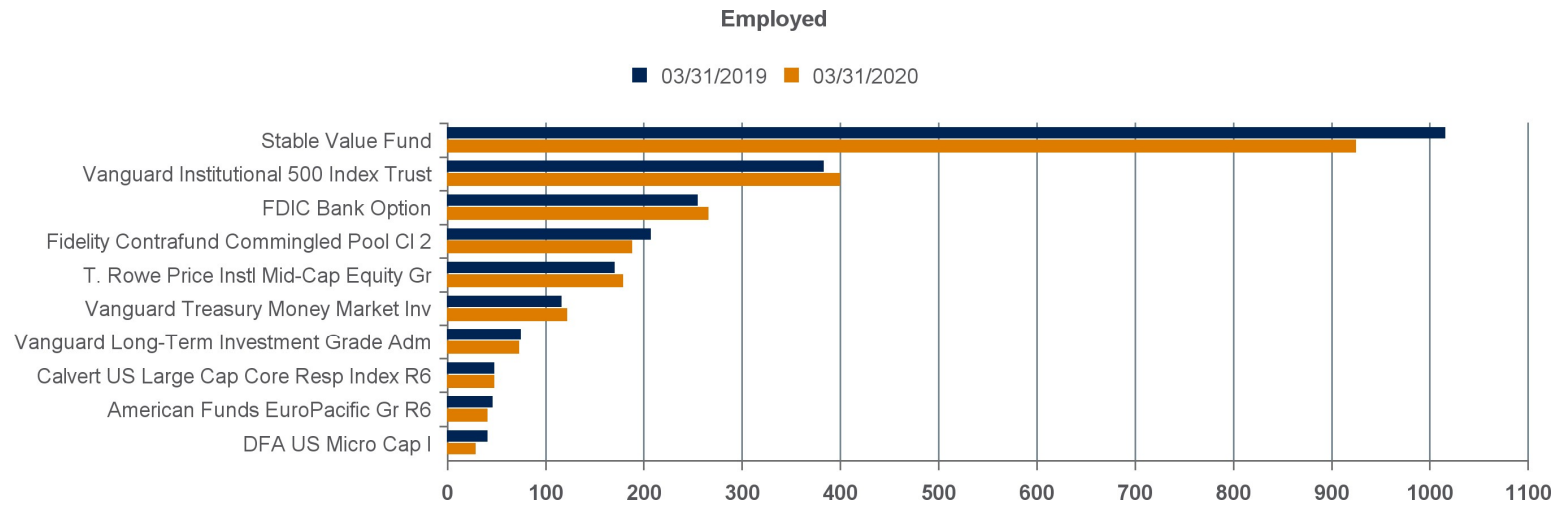
|                                 |                           |
|---------------------------------|---------------------------|
| Managed Account Users By Gender | 8,855 male ; 8,373 Female |
| Advice users By Gender          | 88, male ; 74 Female      |

|   |                    |
|---|--------------------|
| Managed Accounts Balance                        | \$671,167,278.45   |
| Total Balance in Plan                           | \$4,850,534,380.81 |
| Percentage of total balance in Managed Accounts | 13.84%             |

If the plan allows for dollar deferrals, we cannot include those people that are contributing with dollar amounts that have an invalid salary (less than the deferral amount) when calculating an average contribution rate. The percentages may not reflect your plan's maximum deferral constraints.

# Single investment holders - DIY

As of 03/31/2020

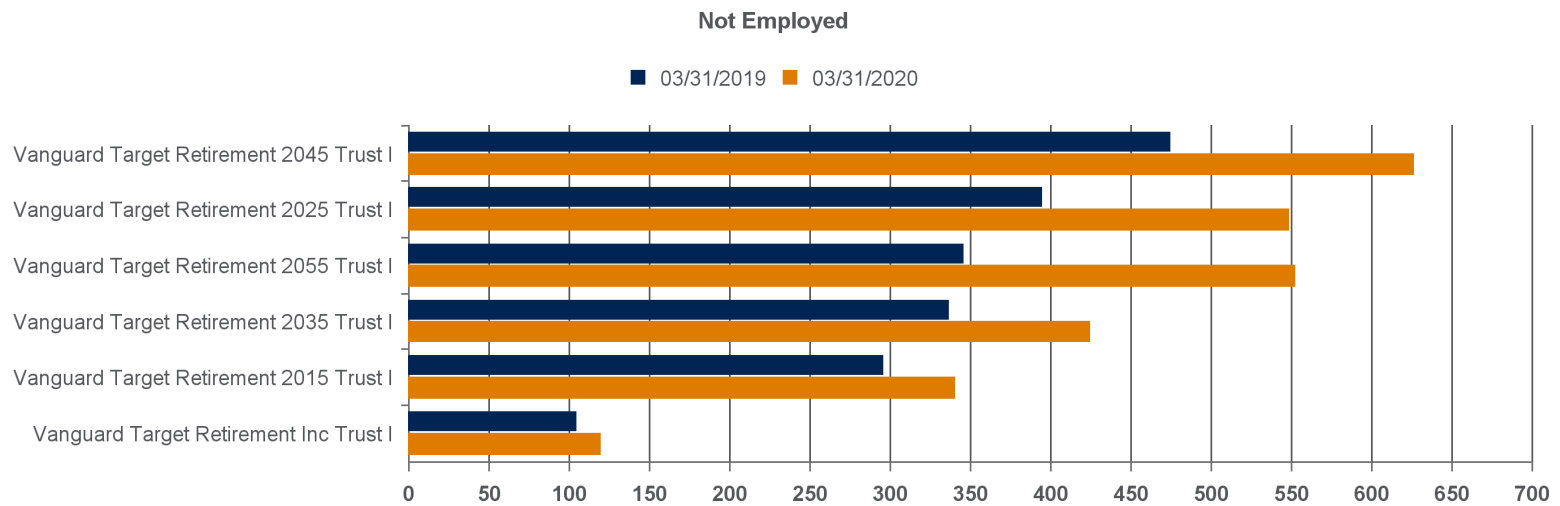
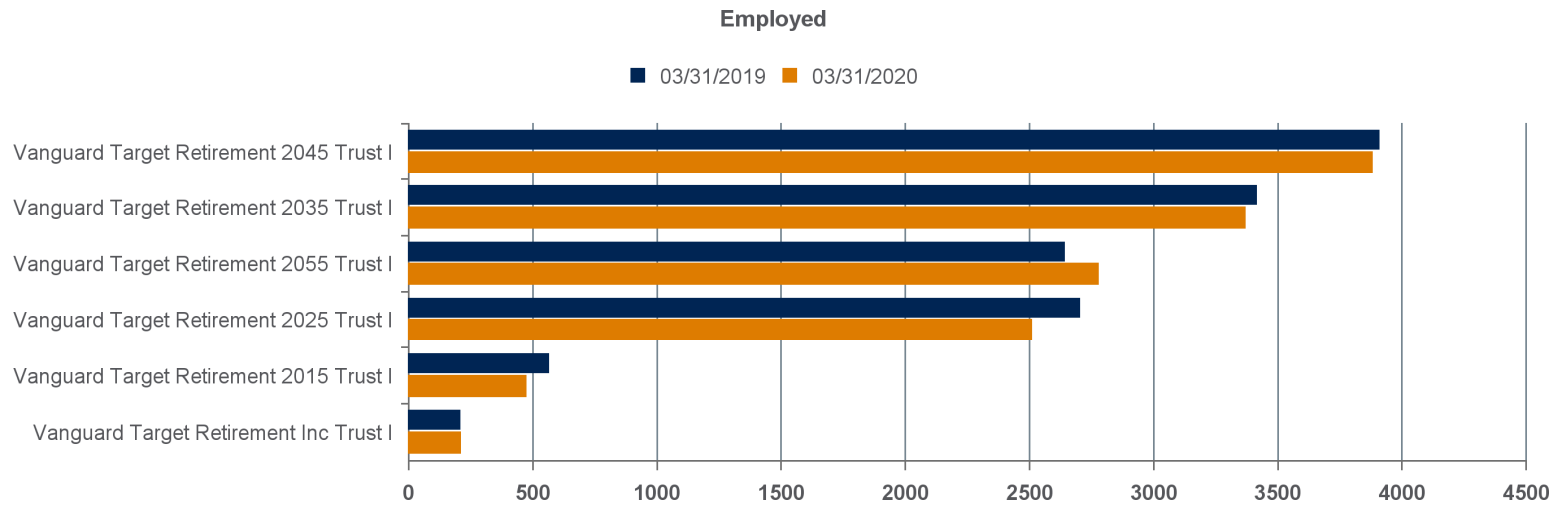


Wisconsin Deferred Compensation Program | 98971-01



# Single investment holders - TDF

As of 03/31/2020

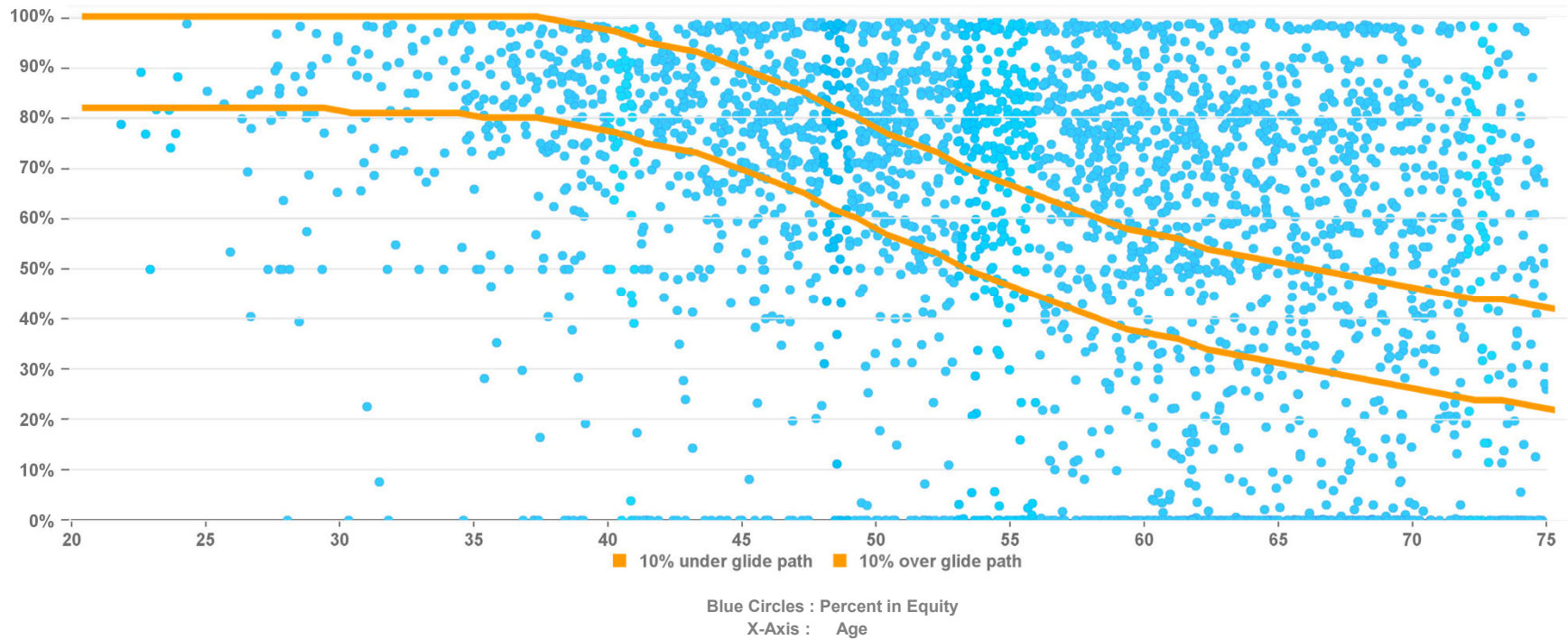


# Equity positions

As of 03/31/2020

## Do-it-yourselfers equity positions vs. representative target date glidepath

The representative target date glidepath reflects an asset allocation derived in conjunction with Morningstar Investment Management LLC. The glidepath reflected is for illustrative purposes only.



To illustrate the scatter graph clearly, it has been limited to a maximum of 3,000 randomly Do-It-Yourself investors

Wisconsin Deferred Compensation Program | 98971-01  
FOR FINANCIAL PROFESSIONAL AND PLAN SPONSOR USE  
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# QDRO And Hardship

As of 03/31/2020

| <b>Domestic relations Order Activity 2020</b> | <b>Q1</b> | <b>Q2</b> | <b>Q3</b> | <b>Q4</b> |
|---|-----------|-----------|-----------|-----------|
| Total DRO's processed                         | 9         |           |           |           |
| <b>DRO Distributions</b>                      |           |           |           |           |
| Full withdrawals                              | 13        |           |           |           |
| Partial withDrawals                           | 11        |           |           |           |
| Periodic Payments                             | 7         |           |           |           |
| <b>DRO Distribution Total</b>                 | 31        |           |           |           |

| <b>Hardship Distributions -2020</b>              | <b>Q1</b> | <b>Q2</b> | <b>Q3</b> | <b>Q4</b> |
|--|-----------|-----------|-----------|-----------|
| New applications received                        | 20        |           |           |           |
| Applications returned for additional information | 2         |           |           |           |
| Applications forwarded to ETF for review         | 1         |           |           |           |
| <b>Approved</b>                                  | 19        |           |           |           |
| <b>Denied</b>                                    | 2         |           |           |           |
| <b>Pending</b>                                   | 2         |           |           |           |

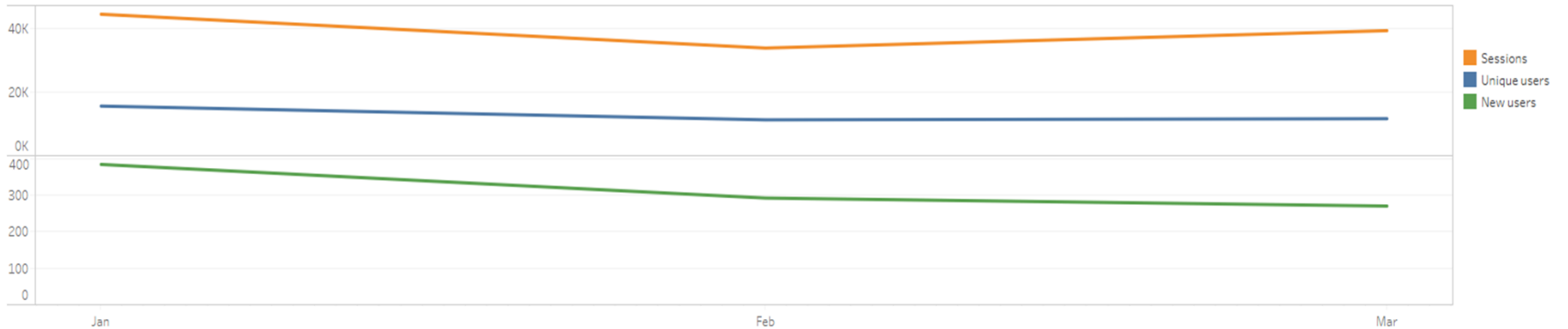
# Revenue Sharing

As of 03/31/2020

| <b>Quarterly Revenue Sharing</b>         | <b>Q1</b>    | <b>Q2</b> | <b>Q3</b> | <b>Q4</b> |
|--|--------------|-----------|-----------|-----------|
| Federated US Government Securities 2-5yr |              |           |           |           |
| Participants                             | 7,024        |           |           |           |
| Amount                                   | \$ 12,970.68 |           |           |           |
| Average Reimbursement                    | \$ 1.85      |           |           |           |
| Dodge & Cox Income fund                  |              |           |           |           |
| Participants                             | 29,741       |           |           |           |
| Amount                                   | \$ 9,186.55  |           |           |           |
| Average Reimbursement                    | \$ 0.31      |           |           |           |

# Web Analytics

|                               |                                     |                  |                        |   |
|-------------------------------|-------------------------------------|------------------|------------------------|---|
| Avg sessions per user<br>5.16 | Avg minutes per session<br>00:08:11 | New users<br>945 | Unique users<br>22,840 | Display data for<br>1/1/2020 to 3/31/2020 |
|-------------------------------|-------------------------------------|------------------|------------------------|---|



### March top 3 views

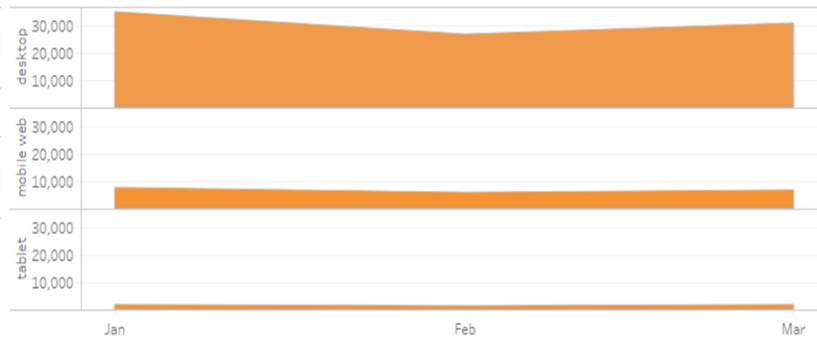
|                            |        |
|----------------------------|--------|
| Retirement income (Home)   | 51,280 |
| Account balance            | 21,783 |
| View/Manage my investments | 9,936  |

### March top 3 actions

|                               |     |
|-------------------------------|-----|
| Set or change user name       | 961 |
| My contributions change       | 850 |
| Retirement goal customization | 725 |

[Go to web page usage detail](#)

### Sessions by device



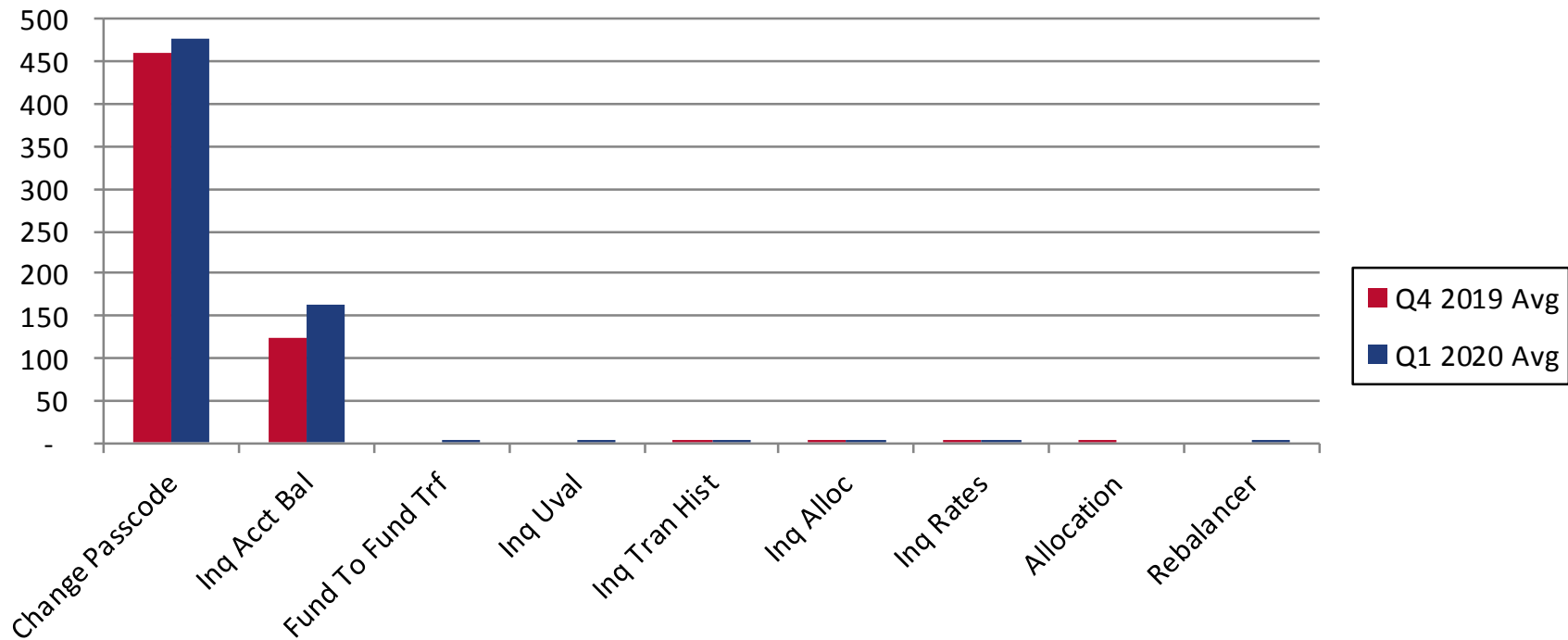
# KeyTalk (IVR) Activity

| Category           | Plan Totals             |               |                       |               |
|--------------------|-------------------------|---------------|-----------------------|---------------|
|                    | 10/1/2019 to 12/31/2019 |               | 1/1/2020 to 3/31/2020 |               |
|                    | Avg                     | Pct           | Avg                   | Pct           |
| Change Passcode    | 459                     | 78.4%         | 476                   | 72.8%         |
| Inq Acct Bal       | 123                     | 21.0%         | 163                   | 25.0%         |
| Fund To Fund Trf   | -                       | 0.0%          | 5                     | 0.7%          |
| Inq Uval           | -                       | 0.0%          | 1                     | 0.2%          |
| Inq Tran Hist      | 1                       | 0.2%          | 4                     | 0.6%          |
| Inq Alloc          | 2                       | 0.3%          | 3                     | 0.5%          |
| Inq Rates          | 1                       | 0.1%          | 1                     | 0.2%          |
| Allocation         | 0                       | 0.1%          | -                     | 0.0%          |
| Rebalancer         | -                       | 0.0%          | 0                     | 0.1%          |
| <b>GRAND TOTAL</b> | <b>586</b>              | <b>100.0%</b> | <b>653</b>            | <b>100.0%</b> |

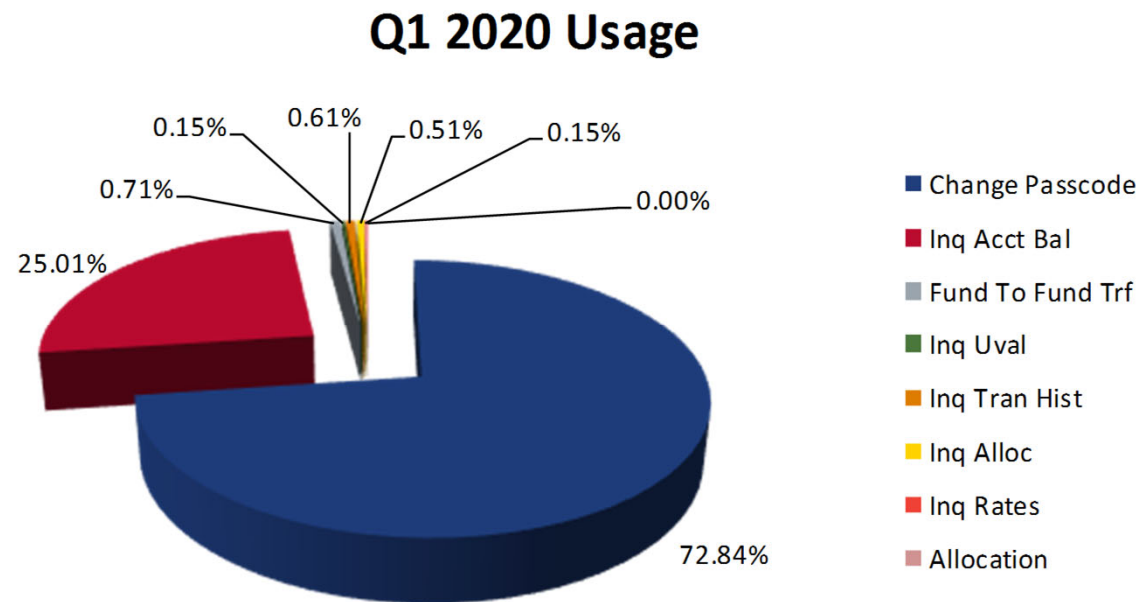
|  |       |       |
|--|-------|-------|
| Avg Unique Callers Per Month             | 1,835 | 2,079 |
| Avg Total Calls Per Month                | 3,475 | 3,672 |
| Avg Rolled to Customer Service Per Month | 1,946 | 2,079 |
| Pct Transferred to CSR                   | 56.0% | 56.6% |



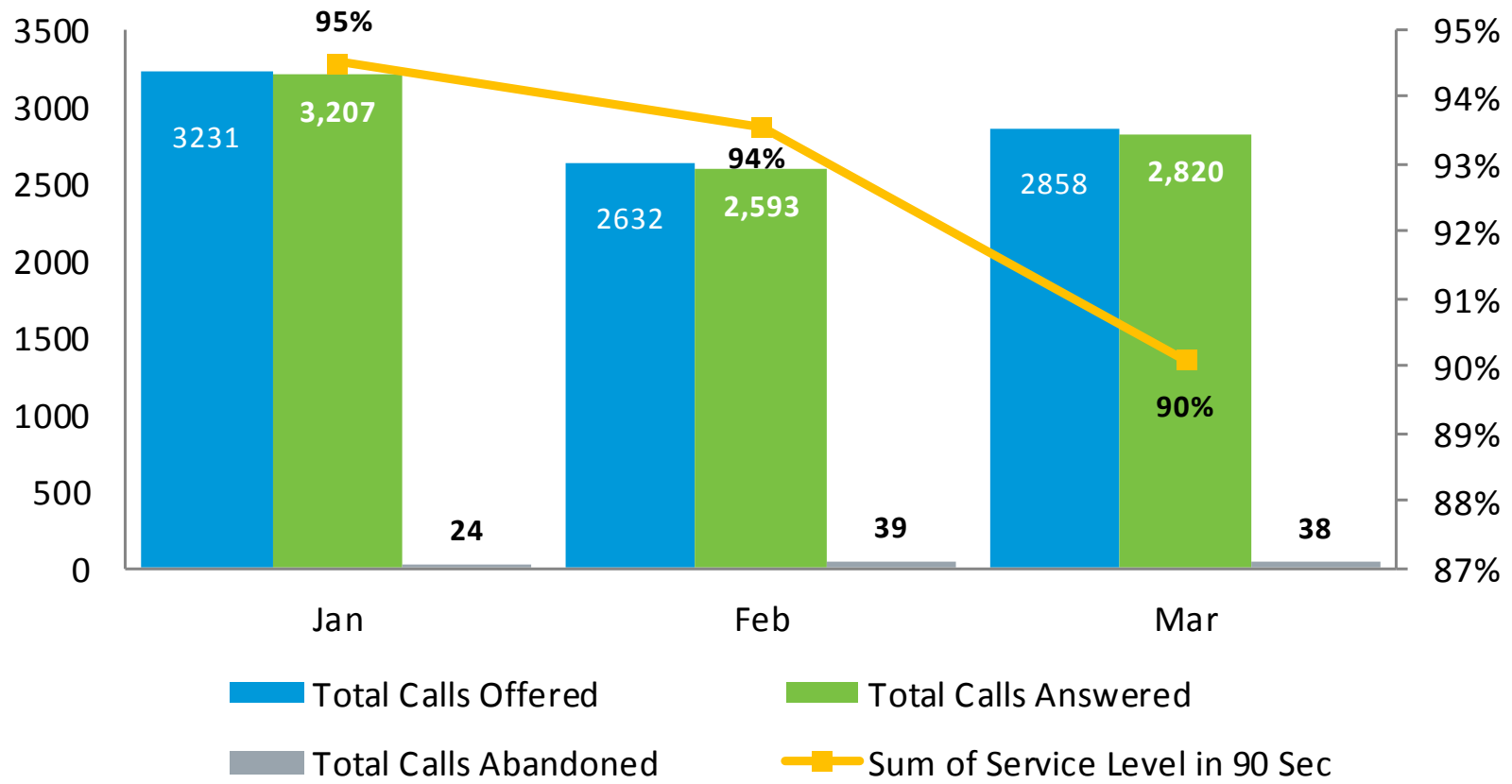
# KeyTalk (IVR) Activity - Continued



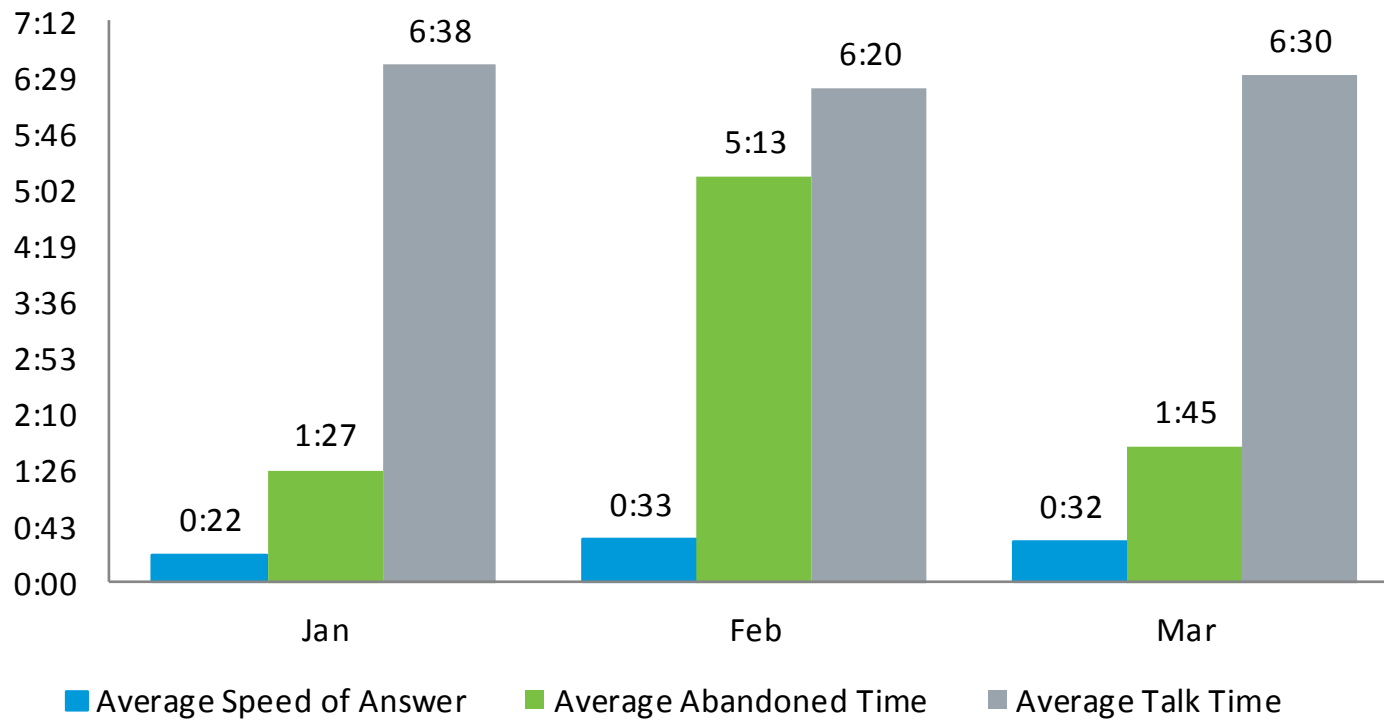
# KeyTalk (IVR) Activity - Continued



# Call Center and VRU Statistics



# Call Center and VRU Statistics Continued



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# Disclosures

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# Legislative and Regulatory Update

*The information contained herein represents a general overview of noteworthy legislative or regulatory developments relevant to the retirement industry. Descriptions of any legislation and regulations are for summary purposes only. This information should not be considered legal advice or confirmation that specific legislation or regulations apply to your business and/or plan(s).*

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# CARES Act

- In response to the COVID-19 pandemic, Congress passed the Coronavirus Aid, Relief and Economic Security Act (CARES Act) on March 27, 2020.
- The CARES Act provides for direct payments to many Americans; a small business loan program; and government-backed loans for industries, states and municipalities.
- CARES also includes provisions affecting defined contribution plans.
- It is likely that further relief measures will be negotiated.

---

# CARES Act – Eligibility for coronavirus distributions

A “coronavirus-related distribution” includes any distribution made before December 31, 2020, to a person who has one of the following:

- A personal diagnosis of COVID-19 by a test approved by the CDC
- A spouse or dependent who has been so diagnosed
- Adverse financial consequences due to being furloughed, quarantined or laid off or having their paid work hours reduced due to coronavirus, being unable to work due to lack of child care due to the virus, or the close or reduction of a business due to coronavirus.

Employers may rely on the participant’s certification.



---

# CARES Act – Coronavirus distributions

- Up to \$100,000 available as a coronavirus distribution in 2020.
- The 10% early distribution penalty tax (for distributions taken before age 59½) is now waived for coronavirus-related distributions.
- Waiver applies to distributions from IRAs, 401(k) and other 401(a) plans, governmental 457(b) plans, and 403(b) plans.
- A distribution can be repaid within three years of the date of distribution.
- Income taxes due on the distribution may be spread over three years.
- These distributions are optional, not mandatory.

---

# CARES Act – Plan amendments

- The amendment deadline for non-governmental plans is the last day of the first plan year beginning on or after January 1, 2022.
- The amendment deadline for governmental plans is the last day of the first plan year beginning on or after January 1, 2024.
- The Treasury Department is given the authority to extend these deadlines.

---

# CARES Act – Required minimum distributions (RMDs)

- No RMDs will be due in 2020.
- Any RMD required to be made in calendar year 2020 is waived.
- This includes RMDs due as a death benefit in accordance with five- and 10-year rules, and those time limits are extended by one year.
- If a distribution is made in 2020 that would have been treated as an RMD but for the 2020 waiver, it will be eligible for rollover.
- This applies to 401(k), 403(b) and governmental 457(b) plans and IRAs.

---

## CARES Act – Department of Labor (DOL)

- DOL has been granted authority to waive ERISA-imposed deadlines up to one year.
- This could impact salary deferral contribution deadlines, participant notices, etc.
- DOL must take action in order for this to have an impact.

---

# Extension of tax filing deadlines

IRS Notice 2020-18 automatically extended the deadline for filing returns and paying taxes in response to COVID-19 from 4/15/20 to 7/15/20.

Extension applies to:

- Deadline for making 2019 contributions to IRAs or HSAs.
- Deadline for making 2019 tax-deductible contributions to a plan.
- Payment of 10% penalty tax for early withdrawals.

Extension does not apply to:

- Distribution of excess deferrals for failed ADP tests.
- Returns not due on 4/15/20 (e.g., Form 5500 filings).

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## Other relief sought - IRS

Extension of all plan-related deadlines

- Form 5500 filings
- Required notices
- 60-day rollovers

Relief from mandatory employer contributions

Temporary waiver of need for written notarization or witnessing of signatures

Streamlined process for loans and hardships to facilitate faster and fully electronic processing

Clarification of how furloughs, paid/unpaid leave, or reductions in hours are treated for plan purposes (eligibility, vesting, break-in-service rules, partial plan terminations, etc.)

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