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Schwab Personal Choice Retirement Account (PCRA) Quarterly Report



Plan Profile Information	
Plan Type	457B
Total PCRA Assets	\$88,198,527
Total Funded PCRA Accounts	719
Total Roth Assets	\$4,071,535
Total Funded Roth Accounts	103
Total Advisor Managed PCRA Assets	\$17,564,934
Total Advisor Managed Funded PCRA Accounts	85
PCRA Accounts Opened This Quarter	16
PCRA Assets In and Out This Quarter*	\$1,475,970
Average PCRA Account Balance	\$122,668

Assets and Accounts (Trailing 4 Quarters)



* Assets In and Out includes contributions and distributions.

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PCRA Participant Profile Information			
Average Participant Age	55		
Percent Male Participants	72%		
Percent Female Participants	28%		
Total Assets by Category			
Cash Investments	\$7,907,355		
Equities	\$745		
ETFs	\$43,003		
Fixed Income	\$0		
Mutual Funds	\$80,247,424		

Average Positions Per Account

Other

Cash Investments	0.8
Equities	0.0
ETFs	0.0
Fixed Income	0.0
Mutual Funds	4.4
Other	0.0
Total	5.3

Average Trades Per Account	
Equities	0.0
ETFs	0.0
Fixed Income	0.0
Mutual Funds	4.4
Other	0.0
Total	4.4

\$0

Top 10 Mutual Fund Holdings**

Name	Category	Symbol	OS*	\$MF Assets	%MF Assets
SCHWAB S&P 500 INDEX	Large Capitalization Stock Funds	SWPPX	Y	\$5,476,581	6.85%
SCHWAB TOTAL STOCK MARKET INDEX	Large Capitalization Stock Funds	SWTSX	Y	\$2,292,602	2.87%
PIMCO INCOME INSTL	Taxable Bond Funds	PIMIX	Ν	\$1,768,893	2.21%
SCHWAB INTERNATIONAL INDEX	International	SWISX	Y	\$1,101,066	1.38%
COLUMBIA MORTGAGE OPPORTUNITIES INST2	Taxable Bond Funds	CLMVX	Ν	\$986,455	1.23%
DFA DIVERSIFIED FIXED INCOME INSTL	Taxable Bond Funds	DFXIX	Ν	\$964,536	1.21%
SCHWAB SMALL CAP INDEX	Small Capitalization Stock Funds	SWSSX	Y	\$910,973	1.14%
FIDELITY OTC	Large Capitalization Stock Funds	FOCPX	Ν	\$899,815	1.12%
DODGE & COX STOCK	Large Capitalization Stock Funds	DODGX	Ν	\$819,791	1.02%
BARON PARTNERS RETAIL	Large Capitalization Stock Funds	BPTRX	Y	\$793,519	0.99%

Top 10 Fund Families

Name	\$MF Assets	%MF Assets
SCHWAB	\$13,341,331	16.68%
VANGUARD	\$8,274,627	10.34%
T ROWE PRICE	\$4,100,666	5.13%
PIMCO FUNDS	\$3,092,244	3.87%
FIDELITY	\$2,697,804	3.37%
DODGE & COX	\$1,958,527	2.45%
ARTISAN	\$1,940,522	2.43%
JANUS	\$1,723,977	2.16%
BLACKROCK	\$1,535,899	1.92%
COLUMBIA	\$1,441,216	1.80%

**Top 10 Mutual Funds does not include Money Market Funds.

*OS = OneSource, no-load, no transaction fee.

Top 10 Equity Holdings				
Name	Category	Symbol	\$EQ Assets	%EQ Assets
FIRSTHAND TECHNOLOGY VAL	Financials	SVVC	\$745	100.00%

Top 10 ETF Holdings						
Name		Category	Symbol	OS*	\$ETF Assets	%ETF Assets
MOTLEY FOOL GLOBAL	OPPORTUNITIES ETF	International Equity	TMFG	Ν	\$39,952	92.91%
MOTLEY FOOL MID CAP	GROWTH ETF	US Equity	TMFM	Ν	\$3,051	7.09%

*OS = OneSource, no transaction fee.





The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



Net Flow - All Non-Cash Assets (3-Month Period Ending 3/31/2022)

Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

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Market Value Allocation - Mutual Funds (Quarter over Quarter)



The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.



Net Flow by Sector - Mutual Funds (3-Month Period Ending 3/31/2022)

Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.



The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.

Net Flow by Sector - Equities (3-Month Period Ending)

Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.



The above charts illustrate the percent of PCRA participant assets in each noted asset class as percentage of total PCRA assets. Percentages are calculated as of quarter-end. Money Market Funds are classified under Mutual Funds.

Net Flow by Sector - ETF (3-Month Period Ending)

Net Flow is the net of all cash inflows and outflows in and out of financial assets; the performance of an asset or fund is not taken into account, only share redemptions, or outflows, and share purchases, or inflows.

Average Monthly Trades Per Account (3-Month Period Ending 3/31/2022)







Important Disclosures

Schwab Personal Choice Retirement Account (PCRA) is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.

For participants who utilize the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Schwab's shortterm redemption fee of \$49.95 will be charged on redemption of funds purchased through Schwab's Mutual Fund OneSource® service (and certain other funds with no transaction fee) and held for 90 days or less. Schwab reserves the right to exempt certain funds from this fee, including Schwab Funds®, which may charge a separate redemption fee, and funds that accommodate short-term trading.

Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds) as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses.

Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for record keeping, shareholder services and other administrative services for shares purchased through its Mutual Fund OneSource service. Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.

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