Welcome to the Deferred Compensation Board

September 1, 2022



WI-GUEST

No Password is needed

Meeting will begin at: 1:00 p.m.



Please Sign In

- Who? All meeting attendees
- Sheet available at the door





Please Silence your Cell Phone and Mute your Microphone

Announcements

Item 1 – No Memo

Shelly Schueller, Director

Wisconsin Deferred Compensation Program



Consideration of Open Minutes of June 9, 2022





Action Needed

Motion needed to accept the Open Minutes of the June 9, 2022,
 Meeting as presented by the Board Liaison.

Investment Policy Statement Revisions





Action Needed

 Motion needed to revise the Investment Policy Statement as provided to the Board.

Investment Performance and Expense Ratio Review as of June 30, 2022

Item 4 – Deferred Compensation Board



Empower Investments



Investment Performance and Expense Ratio Review

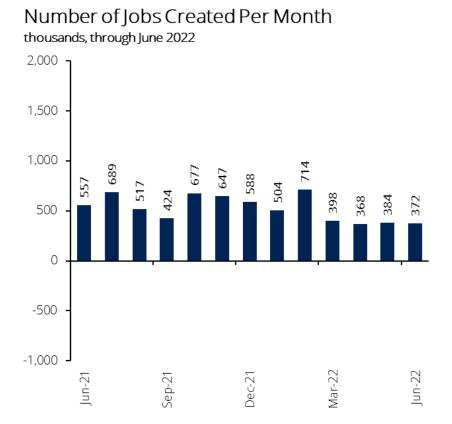
Performance as of June 30, 2022

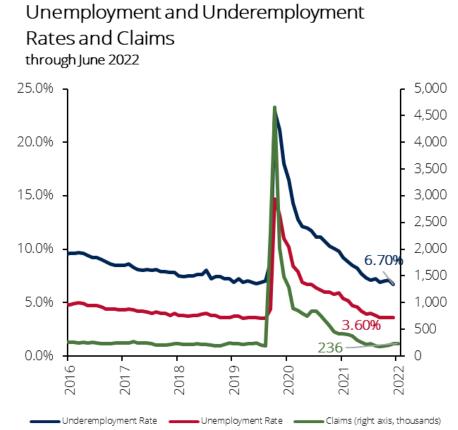
Bill Thornton, CIMA®

Investment Director, Empower Investments 303-737-1514 william.thornton@greatwest.com



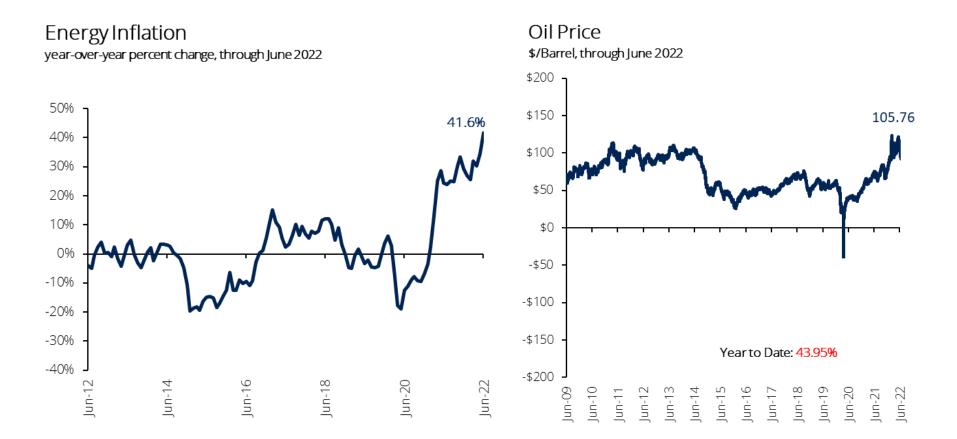
U.S. Labor Market Trends





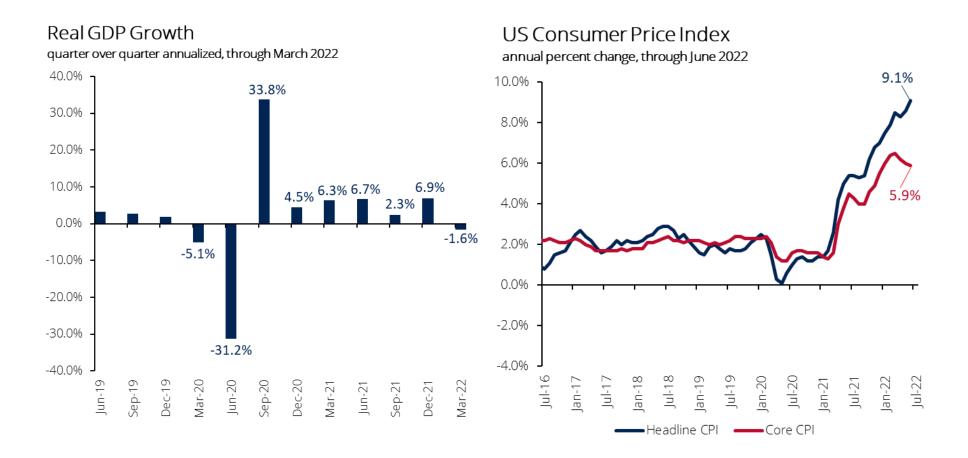


Energy Inflation and Oil



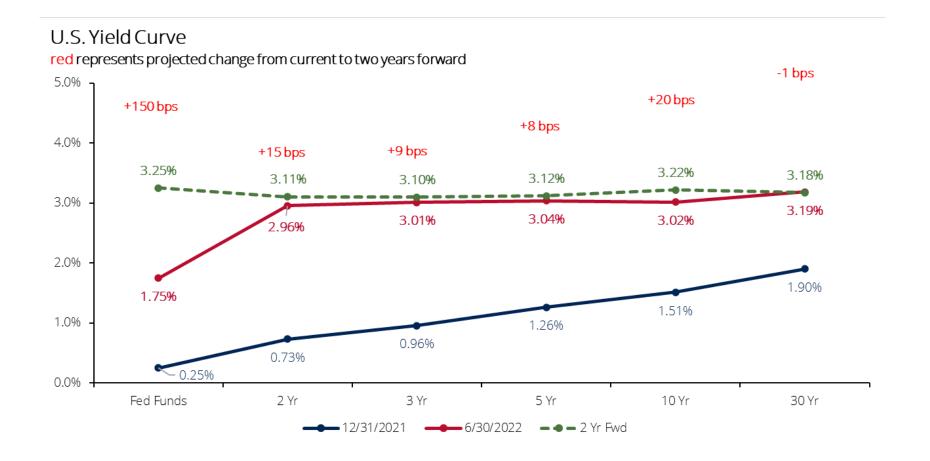


State of the U.S. Economy





Historical, Current and Forward Rates





The S&P® ended the quarter in bear market territory amidst high inflation and weakening growth

S&P 500 Index





Equity Market Returns

`	f June 30, 2022)	QTD	ΥID	1 Year Trailing	3 Year Trailing	5 Year Trailing	10 Year Trailing	2021	2020	2019	2018	2017	2016	2015
Don	nestic Equity													
8	S&P 500	-16.1%	-20.0%	-10.6%	10.6%	11.3%	13.0%	28.7%	18.4%	31.5%	-4.4%	21.8%	12.0%	1.4%
Large G	Russell 1000 Value	-12.2%	-12.9%	-6.8%	6.9%	7.2%	10.5%	25.2%	2.8%	26.5%	-8.3%	13.7%	17.3%	-3.8%
Ē	Russell 1000 Growth	-20.9%	-28.1%	-18.8%	12.6%	14.3%	14.8%	27.6%	38.5%	36.4%	-1.5%	30.2%	7.1%	5.7%
d.	Russell Mid Cap	-16.8%	-21.6%	-17.3%	6.6%	8.0%	11.3%	22.6%	17.1%	30.5%	-9.1%	18.5%	13.8%	-2.4%
Mid Cap	Russell Mid Cap Value	-14.7%	-16.2%	-10.0%	6.7%	6.3%	10.6%	28.3%	5.0%	27.1%	-12.3%	13.3%	20.0%	-4.8%
Σ	Russell Mid Cap Growth	-21.1%	-31.0%	-29.6%	4.3%	8.9%	11.5%	12.7%	35.6%	35.5%	-4.8%	25.3%	7.3%	-0.2%
G _P	Russell 2000	-17.2%	-23.4%	-25.2%	4.2%	5.2%	9.4%	14.8%	20.0%	25.5%	-11.0%	14.6%	21.3%	-4.4%
Small C	Russell 2000 Value	-15.3%	-17.3%	-16.3%	6.2%	4.9%	9.1%	28.3%	4.6%	22.4%	-12.9%	7.8%	31.7%	-7.5%
<i>Б</i>	Russell 2000 Growth	-19.3%	-29.5%	-33.4%	1.4%	4.8%	9.3%	2.8%	34.6%	28.5%	-9.3%	22.2%	11.3%	-1.4%
Inte	rnational Equity													
	MSO EAFE	-14.5%	-19.6%	-17.8%	1.1%	2.2%	5.4%	11.3%	7.8%	22.0%	-13.8%	25.0%	1.0%	-0.8%
Ś	Australia	-18.1%	-12.2%	-13.0%	2.4%	4.5%	4.9%	9.4%	8.7%	22.9%	-12.0%	19.9%	11.4%	-10.0%
Developed Markets	Canada	-15.7%	-11.9%	-8.0%	7.2%	6.8%	4.9%	26.0%	5.3%	27.5%	-17.2%	16.1%	24.6%	-24.2%
ž	France	-14.8%	-22.2%	-18.3%	1.1%	3.2%	6.8%	19.5%	4.1%	25.7%	-12.8%	28.7%	4.9%	-0.1%
8	Germany	-18.1%	-28.7%	-31.2%	-4.0%	-2.7%	4.0%	5.3%	11.5%	20.8%	-22.2%	27.7%	2.8%	-1.9%
Velo	Japan	-14.6%	-20.3%	-19.9%	1.0%	1.8%	5.6%	1.7%	14.5%	19.6%	-12.9%	24.0%	2.4%	9.6%
8	Switzerland	-14.5%	-20.0%	-12.7%	4.8%	5.9%	8.3%	19.3%	11.6%	32.3%	-9.1%	22.5%	-4.9%	0.4%
	UK	-10.5%	-8.8%	-4.0%	1.2%	2.2%	3.7%	18.5%	-10.5%	21.0%	-14.2%	22.3%	-0.1%	-7.6%
	MSQ Emerging Markets	-11.4%	-17.6%	-25.3%	0.6%	2.2%	3.1%	-2.5%	18.3%	18.4%	-14.6%	37.3%	11.2%	-14.9%
S	Brazil	-24.4%	2.8%	-23.3%	-9.2%	0.8%	-2.0%	-17.4%	-19.0%	26.3%	-0.5%	24.1%	66.2%	-41.4%
ž	China	3.4%	-11.3%	-31.8%	-0.6%	2.1%	5.5%	-21.7%	29.5%	23.5%	-18.9%	54.1%	0.9%	-7.8%
Ma	India	-13.6%	-15.2%	-4.8%	7.3%	7.3%	8.1%	26.2%	15.6%	7.6%	-7.3%	38.8%	-1.4%	-6.1%
Energing Markets	Indonesia	-9.0%	-0.3%	16.1%	-1.7%	-0.2%	1.3%	2.1%	-8.1%	9.1%	-9.2%	24.2%	17.0%	-19.5%
lerg	Korea	-20.9%	-28.5%	-38.5%	0.9%	-0.7%	3.0%	-8.4%	44.6%	12.5%	-20.9%	47.3%	8.7%	-6.7%
百	Mexico	-15.2%	-7.9%	-0.7%	5.0%	-0.6%	-0.4%	22.5%	-1.9%	11.4%	-15.5%	16.0%	-9.2%	-14.4%
	Russia	0.0%	-100.0%	-100.0%	-98.9%	-92.7%	-73.5%	19.0%	-12.5%	50.9%	-0.4%	5.2%	54.8%	4.2%



Source: Morningstar Direct; GWCM Analysis Individual country returns are represented by MSCI indices and shown as USD returns *Canada is not part of the EAFE Index

Past performance is not a guarantee or prediction of future results.

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Fixed Income and Specialty Returns

(as of June 30, 2022)	QTD	YTD	1 Year Trailing	3 Year Trailing	5 Year Trailing	10 Year Trailing	2021	2020	2019	2018	2017	2016	2015
FixedIncome													
Bloomberg Bardays US Aggregate	-4.7%	-10.3%	-10.3%	-0.9%	0.9%	1.5%	-1.5%	7.5%	8.7%	0.0%	3.5%	2.6%	0.5%
Bloomberg Bardays USTreasury	-3.8%	-9.1%	-8.9%	-0.9%	0.7%	1.0%	-2.3%	8.0%	6.9%	0.9%	2.3%	1.0%	0.8%
Bloomberg Bardays USGovt/ Credit Intermediate	-2.4%	-6.8%	-7.3%	-0.2%	1.1%	1.5%	-1.4%	6.4%	6.8%	0.9%	2.1%	2.1%	1.1%
Bloomberg Bardays USGovt/ Credit Long	-12.3%	-21.9%	-20.1%	-2.3%	1.0%	2.6%	-2.5%	16.1%	19.6%	-4.7%	10.7%	6.7%	-3.3%
Bloomberg Bardays USTIPS	-6.1%	-8.9%	-5.1%	3.0%	3.2%	1.7%	6.0%	11.0%	8.4%	-1.3%	3.0%	4.7%	-1.4%
Bloomberg Bardays US Corporate High Yield	-9.8%	-14.2%	-12.8%	0.2%	2.1%	4.5%	5.3%	7.1%	14.3%	-2.1%	7.5%	17.1%	-4.5%
FISEWOBI	-8.9%	-14.8%	-16.8%	-4.3%	-1.2%	-0.7%	-7.0%	10.1%	5.9%	-0.8%	7.5%	1.6%	-3.6%
JPM EMBI Gobal Diversified	-11.4%	-20.3%	-21.2%	-5.2%	-1.2%	2.2%	-1.8%	5.3%	15.0%	-4.3%	10.3%	10.2%	1.2%
FTSETreasury Bill 3 Month	0.1%	0.2%	0.2%	0.6%	1.1%	0.6%	0.0%	0.6%	2.3%	1.9%	0.8%	0.3%	0.0%
Specialty													
Bloomberg Commodity	-5.7%	18.4%	24.3%	14.3%	8.4%	-0.8%	27.1%	-3.1%	7.7%	-11.2%	1.7%	11.8%	-24.7%
DJUSSelect RET	-18.1%	-21.1%	-6.4%	2.5%	4.3%	6.6%	45.9%	-11.2%	23.1%	-4.2%	3.8%	6.7%	4.5%
FTSEEPRAY NARELT Developed Ex US	-17.5%	-20.1%	-20.6%	-4.5%	0.4%	3.9%	8.8%	-6.5%	21.8%	-5.8%	20.8%	2.0%	-3.2%



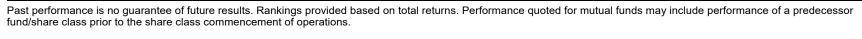
Name	Total Ret 3 Mth	Total Ret 1 Yr	Total Ret 3 Yr	Total Ret 5 Yr	Total Ret 10 Yr	Total Net Assets \$M	Expense Ratio
American Funds EuroPacific Gr R6	-14.65	-27.68	1.49	3.10	6.30	140,903	0.46
Morningstar Foreign Large Growth Avg	-16.58	-27.25	1.72	3.56	6.13	-	1.05
MSCI EAFE Index	-14.51	-17.77	1.07	2.20	5.40	-	-
MSCI ACWI ex U.S.	-13.73	-19.42	1.35	2.50	4.83	-	-
Blackrock EAFE Equity Index Coll T	-13.07	-17.08	1.59	2.68	5.80	-	0.06
MSCI EAFE Index	-14.51	-17.77	1.07	2.20	5.40	-	-
DFA US Micro Cap I	-13.82	-13.47	7.85	6.43	10.61	6,574	0.41
Morningstar Small Cap Blend Avg	-14.72	-17.27	5.65	5.58	9.40	-	0.99
Russell 2000 Index	-17.20	-25.20	4.21	5.17	9.35	-	-
Blackrock Russell 2000 Index Coll M	-17.19	-25.14	4.28	5.27	9.51	-	0.03
Russell 2000 Index	-17.20	-25.20	4.21	5.17	9.35	-	-
T. Rowe Price Instl Mid-Cap Equity Gr	-16.48	-22.49	3.90	8.51	12.69	5,330	0.61
Morningstar Mid Cap Growth Avg	-20.56	-28.58	5.04	8.69	10.82	-	1.05
Russell Mid Cap Growth Index	-21.07	-29.57	4.25	8.88	11.50	-	-
S&P Midcap 400 Index	-15.42	-14.64	6.87	7.02	10.90	-	-
Blackrock Midcap Equity Index Coll F	-15.42	-14.73	6.87	7.03	10.92	-	0.03
S&P MidCap 400 Index	-15.42	-14.64	6.87	7.02	10.90	-	-
Calvert US Large Cap Core Rspnb ldx R6	-17.44	-15.23	10.64	11.37	13.18	5,274	0.19
S&P 500 Index	-16.10	-10.62	10.60	11.31	12.96	-	-
Morningstar Socially Resp Large Cap Avg**	-16.11	-14.61	9.61	10.48	11.92	-	0.90
Morningstar Large Cap Growth Avg	-20.82	-23.86	8.10	11.01	12.51	-	0.97
Fidelity Contrafund Commingled Pool Cl 3	-20.09	-21.27	8.56	11.63	-		0.35
Morningstar Large Cap Growth Avg	-20.82	-23.86	8.10	11.01	12.51	-	0.97
Russell 1000 Growth Index	-20.92	-18.77	12.58	14.29	14.80	-	-
S&P 500 Index	-16.10	-10.62	10.60	11.31	12.96	-	-

^{**}This index is a compilation of all Large Cap Socially Conscious Funds in the Morningstar Database



Name	Total Ret 3 Mth	Total Ret 1 Yr	Total Ret 3 Yr	Total Ret 5 Yr	Total Ret 10 Yr	Total Net Assets \$M	Expense Ratio
JP Morgan US Value R6	-9.65	-3.56	10.23	10.08	12.10	3,047	0.44
Morningstar Large Cap Value Avg	-12.21	-6.82	6.87	7.17	10.50	-	-
Russell 1000 Value Index	-11.24	-4.84	7.95	7.84	10.26	-	-
Vanguard Institutional 500 Index Trust**	-16.10	-10.63	10.60	11.31	12.95		0.01
S&P 500 Index	-16.10	-10.62	10.60	11.31	12.96	-	-
Vanguard Wellington Adm	-10.39	-9.19	6.30	7.23	8.83	103,794	0.16
Morningstar Moderate Allocation Avg	-10.58	-11.07	4.54	5.29	6.69	-	1.03
Composite 65% S&P 500 / 35% Barclay's Aggregate	-12.11	-10.50	6.56	7.66	8.96	-	-
Composite 65% S&P 500 / 35% Barclay's U.S. Credit A or Better ldx	-12.75	-11.56	6.54	7.75	9.27	-	-
Vanguard Long-Term Investment-Grade Adm	-12.04	-20.51	-2.15	1.16	3.40	16,304	0.12
Barclay's LT Corporate A	-6.53	-13.30	-0.99	1.13	2.43	-	-
Morningstar Long Term Bond	-11.57	-19.51	-1.89	1.22	3.09	-	0.48
Dodge & Cox Income	-4.70	-9.95	0.29	1.72	2.58	60,584	0.41
Morningstar Interm Core-Plus Bond Avg	-5.51	-11.10	-0.73	0.94	1.91	-	-
BarCap US Agg Bond TR USD	-4.69	-10.29	-0.93	0.88	1.54	-	-
Blackrock US Debt Index Fund Coll W	-4.67	-10.22	-0.89	0.92	1.48	-	0.03
BarCap US Agg Bond TR USD	-4.69	-10.29	-0.93	0.88	1.54	-	-
Vanguard Admiral Treasury Money Mkt Inv	0.15	0.17	0.54	1.01	0.57	34,903	0.09
Morningstar Taxable Money Mkt Avg	0.09	0.11	0.40	0.80	0.43	-	0.43
U.S. Treasury 90-Day T-Bill	0.27	0.37	0.55	1.06	0.62	-	-
iMoney Net Average Treasury MM	0.08	0.09	0.36	0.71	0.37	-	-
Stable Value Fund	0.41	1.61	2.03	2.12	2.04	784	0.28
5 Yr. Constant Maturity Treasury Yield	0.74	1.68	1.13	1.65	1.52	-	-

^{**} Italicized returns are taken from mutual fund share class..





3-Year Percentile Ranks 6/30/2022

	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
	2022	2022	2021	2021	2021	2021	2020	2020	2020	2020	2019	2019
	% of Peer Group											
Group/Investment	Beaten											
American Funds Europacific Grth R6	41	30	30	63	58	46	57	40	42	31	53	61
BlackRock EAFE® Equity Index F	56	61	58	57	53	56	57	56	69	74	72	87
Blackrock Mid Cap Eq Idx Fund CF	57	50	50	50	50	50	50	50	45	52	52	61
BlackRock Russell 2000® Index F	27	39	54	69	80	84	88	82	84	81	81	69
Blackrock US Debt Idx Fund CF	65	60	55	59	59	63	70	76	83	95	78	73
Calvert US Lrg Cap Core Rspnb Idx I	81	92	94	94	97	97	99	97	96	90	87	83
DFA US Micro Cap I	83	68	45	28	32	40	25	17	23	31	31	46
Dodge & Cox Income	90	80	69	74	79	82	83	78	82	69	75	83
Fidelity Contrafund Commingled Pl 3	48	55	35	9	7	11	9	20	29	33	29	29
JP Morgan US Value R6	87	81	78	84	81	77	78	78	80	79	81	88
T. Rowe Price Instl Mid-Cap Equity Gr	33	20	24	39	34	37	38	37	36	45	66	71
Vanguard Instl 500 Index Trust	80	82	77	73	74	76	78	82	84	81	83	82
Vanguard Long-Term Inv-Grade Adm	50	46	42	50	49	54	47	60	72	77	54	63
Vanguard Target Ret Trust Plus 2015	38	23	20	23	21	25	46	74	74	87	69	66
Vanguard Target Ret Trust Plus 2025	64	68	69	72	73	77	79	89	85	80	92	85
Vanguard Target Ret Trust Plus 2035	58	55	54	63	67	60	70	80	80	79	76	71
Vanguard Target Ret Trust Plus 2045	76	68	57	66	67	70	73	83	80	73	79	79
Vanguard Target Ret Trust Plus 2055	75	65	41	63	64	59	68	78	81	78	71	65
Vanguard Target Ret Trust Plus Inc	73	60	56	69	66	71	78	86	84	90	72	67
Vanguard Wellington™ Admiral™	81	79	82	87	84	77	73	80	81	87	91	94
							_	_				

^{*} Percentile ranks shown for Calvert US Large Cap Responsible Index are taken from oldest share class of the respective mutual fund.

1st Quartile



3rd Quartile

4th Quartile

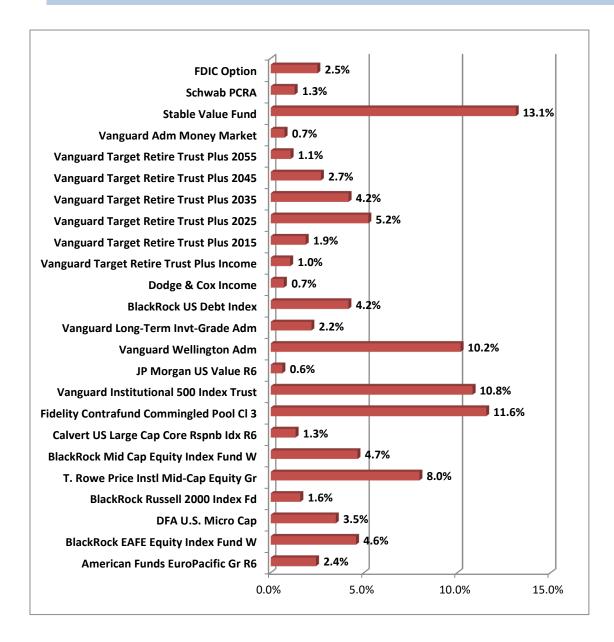
2nd Quartile

Asset Summary 6/30/2022

	Plan Inception Date	Fund Net Assets	WDC Assets in Fund	WDC as a Percentage of Fund Assets	Fund as a Percentage of WDC Assets	Number of Participants	Percentage of WDC Participants Utilizing Fund
American Funds EuroPacific Gr R6	1/28/2005	\$140,902,780,589	\$144,892,820	0.10%	2.43%	13,239	19.39%
BlackRock EAFE Equity Index Fund W	2/1/2001	\$47,287,300,000	\$272,921,105	0.58%	4.57%	25,161	36.86%
DFA U.S. Micro Cap	2/1/1997	\$6,573,514,243	\$208,164,854	3.17%	3.49%	14,008	20.52%
BlackRock Russell 2000 Index Fd	2/20/2004	\$978,660,000	\$94,817,499	9.69%	1.59%	21,171	31.01%
T. Rowe Price Instl Mid-Cap Equity Gr	2/1/1998	\$5,329,867,607	\$475,493,325	8.92%	7.97%	32,371	47.42%
BlackRock Mid Cap Equity Index Fund W	2/1/2001	\$6,301,090,000	\$277,660,498	4.41%	4.65%	26,615	38.99%
Calvert US Large Cap Core Rspnb ldx R6	4/18/2003	\$5,274,019,357	\$79,596,254	1.51%	1.33%	3,535	5.18%
Fidelity Contrafund Commingled Pool CI 3	1/31/1994	\$97,040,105,588	\$689,297,764	0.71%	11.55%	15,787	23.13%
Vanguard Institutional 500 Index Trust	9/9/1990	\$99,400,000,000	\$645,600,496	0.65%	10.82%	32,575	47.72%
JP Morgan US Value R6	1/6/2022	\$3,046,521,651	\$37,422,747	1.23%	0.63%	18,682	27.37%
Vanguard Wellington Adm	10/26/2001	\$103,794,394,254	\$607,063,873	0.58%	10.17%	29,290	42.91%
Vanguard Long-Term Invt-Grade Adm	10/26/2001	\$16,304,329,391	\$130,406,720	0.80%	2.19%	15,829	23.19%
BlackRock US Debt Index	2/1/2001	\$2,610,350,000	\$248,615,852	9.52%	4.17%	23,420	34.31%
Dodge & Cox Income	9/20/2019	\$60,584,127,620	\$42,408,260	0.07%	0.71%	6,968	10.21%
Vanguard Target Retire Trust Plus Income	7/29/2005	\$13,700,000,000	\$62,271,498	0.45%	1.04%	1,844	2.70%
Vanguard Target Retire Trust Plus 2015	7/29/2005	\$11,900,000,000	\$111,813,293	0.94%	1.87%	2,507	3.67%
Vanguard Target Retire Trust Plus 2025	7/29/2005	\$65,700,000,000	\$312,275,080	0.48%	5.23%	6,152	9.01%
Vanguard Target Retire Trust Plus 2035	7/29/2005	\$73,100,000,000	\$248,957,268	0.34%	4.17%	7,094	10.39%
Vanguard Target Retire Trust Plus 2045	7/29/2005	\$60,800,000,000	\$160,489,292	0.26%	2.69%	6,857	10.04%
Vanguard Target Retire Trust Plus 2055	8/18/2010	\$33,200,000,000	\$63,585,242	0.19%	1.07%	4,947	7.25%
Vanguard Adm Money Market	10/1/1993	\$34,903,456,517	\$44,406,994	0.13%	0.74%	6,015	8.81%
Stable Value Fund	9/1/1996	N/A	\$783,505,468	N/A	13.13%	29,299	42.92%
Schwab PCRA	2/17/2000	N/A	\$76,697,620	N/A	1.29%	1,226	1.80%
FDIC Option	12/31/1996	N/A	\$149,321,920	N/A	2.50%	12,331	18.06%



Asset Summary 6/30/2022



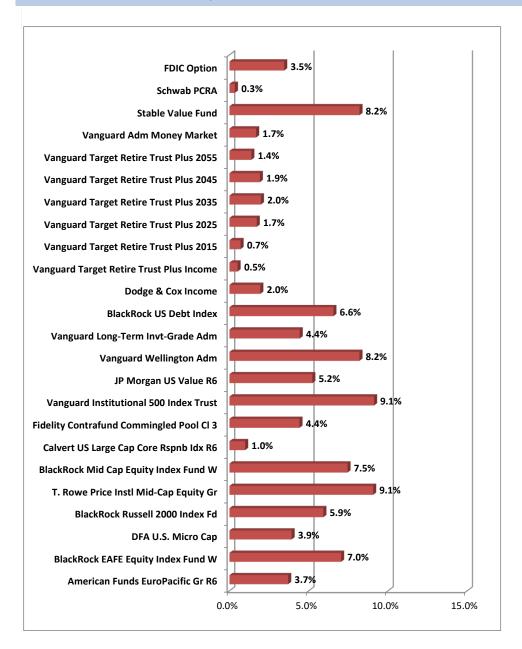
Total WDC Assets

\$5,967,685,743

D	CO COO OCO 407	400/
Domestic Equity	\$2,508,053,437	42%
Intl Equity	\$417,813,925	7%
Asset Allocation	\$1,566,455,546	26%
Fixed Income	\$421,430,833	7%
Cash Equiv.	\$977,234,383	16%
Self-Directed Brok.	\$76,697,620	1%



Participant Summary 6/30/2022



Total WDC Participants 68,264



Expense Summary 6/30/2022

Name	Expense Ratio	Annual Expense per \$1000
American Funds EuroPacific Gr R6	0.46	\$4.60
Cat: Foreign Large Growth	1.05	
Blackrock EAFE Equity Index Fund W	0.06	\$0.60
Cat: Foreign Large Blend Index	0.38	
DFA U.S. Micro Cap	0.41	\$4.10
Cat: Small Blend	0.99	
Blackrock Russell 2000 Index Fd	0.03	\$0.30
Cat: Small Cap Blend Index	0.38	
T. Rowe Price Instl Mid-Cap Equity Gr	0.61	\$6.10
Cat: Mid Growth	1.05	
Blackrock Mid Cap Equity Index Fund W	0.03	\$0.30
Cat: Mid Cap Blend Index	0.47	
Calvert US Large Cap Core Rspnb ldx R6	0.19	\$1.90
Cat: Socially Resp Large Cap	0.91	
Fidelity Contrafund Commingled Pool Cl 3	0.35	\$3.50
Cat: Large Growth	0.97	
Vanguard Institutional 500 Index Trust	0.01	\$0.10
Cat: Large Cap Blend Index	0.43	
JP Morgan US Value R6	0.44	\$4.40
Cat: Large Value	0.91	
Stable Value Fund	0.28	\$2.80
Cat: Stable Value	0.65	
Dodge & Cox Income	0.41	\$4.10
Cat: Interm. Core-Plus Bond	0.74	

		Annual
	•	Expense per
Name	Ratio	\$1000
Vanguard Wellington Adm	0.16	\$1.60
Cat: Moderate Allocation	1.03	
Vanguard Target Retire Trust Plus 2055	0.06	\$0.60
Cat: Target Date 2050+	0.71	
Vanguard Target Retire Trust Plus 2045	0.06	\$0.60
Cat: Target Date 2041-2045	0.70	
Vanguard Target Retire Trust Plus 2035	0.06	\$0.60
Cat: Target Date 2031-2035	0.69	
Vanguard Target Retire Trust Plus 2025	0.06	\$0.60
Cat: Target Date 2021-2025	0.67	
Vanguard Target Retire Trust Plus 2015	0.06	\$0.60
Cat: Target Date 2011-2015	0.59	
Vanguard Target Retire Trust Plus Income	0.06	\$0.60
Cat: Retirement Income	0.68	
Vanguard Long-Term Invmt-Grade Adm	0.12	\$1.20
Cat: Long Term Bond	0.48	
Blackrock US Debt Index	0.03	\$0.30
Cat: Intermediate Bond Index	0.28	
Vanguard Adm Money Market	0.09	\$0.90
Average US Taxable Money Market Fund	0.43	

* The Dodge & Cox Income Fund shares revenue back to the plan's participants, which is not reflected in the expense ratios above. The expense ratio of the fund including this reimbursement would be 0.32% annually.

Asset-Weighted Average Expense Ratio: 0.20%



Questions?

T. Rowe Price Mid-Cap Growth Fund Presentation

Item 5 – Deferred Compensation Board









INSTITUTIONAL MID-CAP EQUITY GROWTH FUND

PRESENTATION TO WISCONSIN DEPARTMENT OF EMPLOYEE TRUST FUNDS 1 SEPTEMBER 2022

Tedd Alexander Portfolio Specialist Michelle Porter-Ward Institutional Client Service Executive

T. ROWE PRICE—PRESENTERS



Tedd Alexander
Portfolio Specialist

- 27 years of investment experience
- 7 years with T. Rowe Price



Michelle Porter-Ward
Institutional Client Service Executive

- 25 years of industry experience
- 25 years with T. Rowe Price

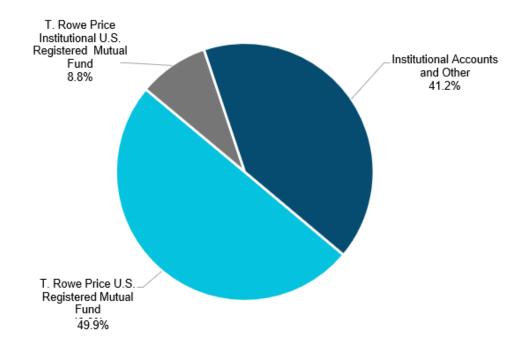
INVEST WITH CONFIDENCE"

T. ROWE PRICE

ASSETS UNDER MANAGEMENT

US Mid-Cap Growth Equity Strategy: 54.9 Billion USD¹

As of 30 June 2022



¹ The combined US Mid-Cap Growth Equity Strategy assets managed by T. Rowe Price Associates, Inc. and its investment advisory affiliates. Numbers may not total due to rounding.

US MID-CAP GROWTH EQUITY INVESTMENT TEAM

As of 30 June 2022

Portfolio Management Team Stability | Depth | Collaboration



Brian Berghuis, CFA Portfolio Manager¹

- 38 years of investment experience
- 36 years with T.
 Rowe Price
- A.B., Princeton University
- M.B.A., Harvard Business School



John Wakeman Associate Portfolio Manager

- 35 years of investment experience
- 33 years with T. Rowe Price
- B.B.A., University of Wisconsin, Madison
- M.S., University of Wisconsin, Madison



Don Easley, CFA Associate Portfolio Manager

- 22 years of investment experience
- 21 years with T. Rowe Price
- B.A., Swarthmore College
- M.B.A., University of Chicago, Booth School of Business



Ashley Woodruff, CFA Associate Portfolio Manager

- 20 years of investment experience
- 9 years with T. Rowe Price
- B.A., Columbia
 University



Tedd Alexander Portfolio Specialist

- 27 years of investment experience
- 7 years with T. Rowe Price
- B.A., Morehouse College
- M.B.A., University of Pennsylvania, The Wharton School

Equity Research Team 61 Research Analysts | Industry Specialists²

Extensive collaboration among investment professionals enhances idea generation.

Portfolio Specialists do not assume portfolio management responsibilities.

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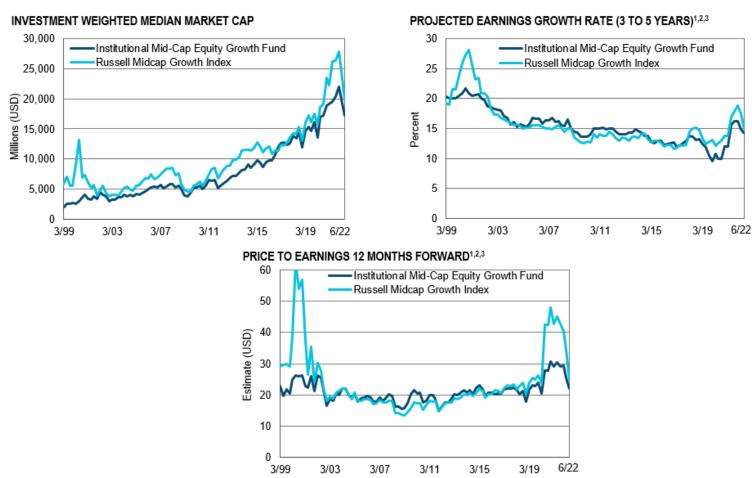
The Associate Portfolio Manager is responsible for assisting the Portfolio Manager with the investment process and client service efforts.

¹ Lead portfolio manager for Mid-Cap Growth Fund and Institutional Mid-Cap Equity Growth Fund

² 29 research analysts, 19 associate research analysts, 7 quantitative analysts, and 6 specialty analysts as of 30 June 2022. For a complete list of the members of the Fund's Investment Advisory Committee, please refer to the Fund's prospectus.

PORTFOLIO CONSISTENCY

As of 30 June 2022



Generally, the portfolio characteristics of the Institutional Mid-Cap Equity Growth Fund have been more consistent over time than those of the benchmark.

¹ Source I/B/E/S © 2022 Refinitiv. All rights reserved.

² These statistics are based on the portfolio's underlying holdings and are not a projection of future portfolio performance. Actual results may vary.

³ Statistics are investment-weighted median unless otherwise noted.

PERFORMANCE BY YEAR

As of 30 June 2022 Calculated in USD

	Institutional Mid-Cap Equity Growth Fund (Net of Fees)	Russell Midcap Growth Index ¹	Institutional Mid-Cap Equity Growth Fund vs. Russell Midcap Growth Index ¹	Lipper Mid-Cap Growth Funds Index	Lipper Mid-Cap Growth Funds Average
1997	18.39%	22.54%	-4.15%	11.34%	16.98%
1998	21.45	17.86	3.59	12.79	15.13
1999	25.10	51.29	-26.19	73.72	67.14
2000	7.86	-11.75	19.61	-16.13	-5.83
2001	-1.18	-20.15	18.97	-21.07	-21.26
2002	-21.60	-27.41	5.81	-28.47	-28.33
2003	40.29	42.71	-2.42	35.42	35.77
2004	19.09	15.48	3.61	14.03	10.42
2005	15.39	12.10	3.29	9.58	9.79
2006	6.89	10.66	-3.77	11.02	8.54
2007	18.00	11.43	6.57	21.41	16.48
2008	-40.59	-44.32	3.73	-44.04	-44.49
2009	46.78	46.29	0.49	42.65	40.40
2010	29.24	26.38	2.86	25.66	25.87
2011	-1.28	-1.65	0.37	-5.30	-4.40
2012	14.50	15.81	-1.31	13.36	13.56
2013	37.89	35.74	2.15	36.52	35.52
2014	13.79	11.90	1.89	7.91	7.00
2015	6.94	-0.20	7.14	-0.96	-1.11
2016	6.94	7.33	-0.39	6.27	5.90
2017	26.02	25.27	0.75	25.90	24.65
2018	-2.23	-4.75	2.52	-3.53	-5.37
2019	33.09	35.47	-2.38	33.83	34.02
2020	23.87	35.59	-11.72	35.98	41.42
2021	15.52	12.73	2.79	12.22	12.21

ANNUALIZED RETURNS

31 July 1996—30 June 2022

Institutional Mid-Cap Equity Growth Fund (Net of Fees)

11.50%

Russell Midcap Growth Index¹

9.10%

Lipper Mid-Cap Growth Funds Index

8.04%

Lipper Mid-Cap Growth Funds Average

8.81%

Institutional Mid-Cap Equity Growth Fund has outperformed the Russell Midcap Growth index in 17 out of 25 calendar years.

Performance data quoted represents past performance and is not a reliable indicator of future performance. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To obtain the most recent month-end performance, visit troweprice.com.

The fund's total return figures reflect the reinvestment of dividends and capital gains, if any.

Source for Russell Index Data: London Stock Exchange Group plc and its group undertakings (collectively, the "LSE Group"). Please see Additional Disclosures page for information about this FTSE Russell information.

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¹ Index returns are shown with gross dividends reinvested.

SECTOR DIVERSIFICATION

As of 30 June 2022

Institutional Mid-Cap Equity Growth Fund												Russell Midcap Growth Index	Over(+)/ Under(-) weight	
Calendar Years	31 Dec 2011	31 Dec 2012	31 Dec 2013	31 Dec 2014	31 Dec 2015	31 Dec 2016	31 Dec 2017	31 Dec 2018	31 Dec 2019	31 Dec 2020	31 Dec 2021	30 Jun 2022	30 Jun 2022	30 Jun 2022
Communication Services	2.2%	2.9%	2.9%	2.7%	2.9%	2.4%	2.2%	2.0%	2.2%	4.0%	3.0%	2.1%	4.9%	-2.8%
Consumer Discretionary	12.4	12.0	14.2	13.5	16.8	16.6	14.8	14.8	14.7	14.9	16.9	13.1	14.2	-1.1
Consumer Staples	1.9	1.9	3.4	3.7	2.8	2.2	2.2	3.1	2.1	2.1	2.3	2.5	3.0	-0.5
Energy	8.3	6.4	5.8	3.6	1.4	1.7	1.4	2.1	2.4	0.2	0.2	1.8	4.4	-2.6
Financials	7.9	7.2	8.0	9.5	10.0	10.3	9.6	8.9	8.8	5.8	6.2	6.1	5.5	0.6
Health Care	15.1	19.5	17.6	20.7	19.2	19.4	18.9	16.4	20.8	26.1	24.6	27.7	17.2	10.5
Industrials & Business Services	21.4	22.8	22.7	21.4	19.4	21.1	21.9	20.5	18.2	16.7	17.4	17.1	15.0	2.2
Information Technology	22.6	18.7	16.5	16.5	18.1	18.2	21.2	22.1	20.8	21.3	21.3	21.2	29.6	-8.4
Materials	2.8	3.6	3.8	3.4	5.1	5.5	5.5	6.2	5.7	5.5	6.1	6.5	3.9	2.6
Real Estate	1.3	0.6	0.8	1.2	1.4	0.8	0.4	0.5	0.1	0.0	0.1	0.0	2.0	-2.0
Utilities	1.4	1.4	0.6	0.1	0.1	0.0	0.0	1.2	2.1	1.3	0.3	0.0	0.3	-0.3
Reserves	2.4	3.2	3.6	3.7	2.7	1.8	2.1	2.2	2.0	2.2	1.6	1.9	0.0	1.9
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	

T. Rowe Price uses the current MSCI/S&P Global Industry Classification Standard (GICS) for sector and industry reporting. T. Rowe Price will adhere to all future updates to GICS for prospective reporting.

Please see Additional Disclosures page for information about this Global Industry Classification Standard (GICS) information.

Numbers may not total due to rounding.

Source: T. Rowe Price.

Source for Russell Index Data: London Stock Exchange Group plc and its group undertakings (collectively, the "LSE Group"). Please see Additional Disclosures page for information about this FTSE Russell information.

PERFORMANCE

Institutional Mid-Cap Equity Growth Fund

Periods Ended 30 June 2022 Figures are Calculated in U.S. Dollars

					Annualized						
	Three Months	Year-to-Date	One Year	Three Years	Five Years	Ten Years	Fifteen Years	Twenty Years			
Institutional Mid-Cap Equity Growth Fund (Net of Fees)	-16.48%	-26.15%	-22.49%	3.90%	8.51%	12.69%	9.77%	11.26%			
Russell Midcap Growth Index§	-21.07	-31.00	-29.57	4.25	8.88	11.50	8.21	9.97			

Performance data quoted represents past performance and is not a reliable indicator of future performance. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To obtain the most recent month-end performance, visit troweprice.com.

The fund's expense ratio as of the most recent prospectus was 0.61%. See the prospectus for details.

Mid-cap growth company stocks are generally more volatile than stocks of large, well-established companies.

The fund(s) may have other share classes available that offer different investment minimums and fees. See the prospectus for details.

The fund's total return figures reflect the reinvestment of dividends and capital gains, if any.

§ Index returns shown with gross dividends reinvested.

T. ROWE PRICE INSTITUTIONAL MID-CAP EQUITY GROWTH FUND OUTPERFORMED THE BENCHMARK IN MOST MARKET ENVIRONMENTS

Since Inception* through 30 June 2022

Figures calculated in US Dollars

T. ROWE PRICE INSTITUTIONAL MID-CAP EQUITY GROWTH FUND ROLLING 1-YEAR PERFORMANCE IN DIFFERENT MARKET ENVIRONMENTS VS. RUSSELL MIDCAP GROWTH INDEX*

Rolling 4-quarters used to calculate rolling 1-year returns. Market environments based on Russell Midcap Growth Index.



Given our quality-orientation and attention to risk, the fund generated strong outperformance in flat/down markets and most normal up markets. The most challenging periods for our style are during strong up markets, where investors often forgo discipline.

Performance data quoted represents past performance and is not a reliable indicator of future performance. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To obtain the most recent month-end performance, visit troweprice.com.

The fund's total return figures reflect the reinvestment of dividends and capital gains, if any.

Returns are shown net of fees.

Batting Average is a measure of the frequency of success. This ratio is calculated by taking the number of periods where the manager equals or outperforms the selected benchmark, divided by the total number of periods.

*Time period goes back to the inception of Institutional Mid-Cap Equity Growth Fund 31 July 1996.

ATTRIBUTION ANALYSIS (USD)

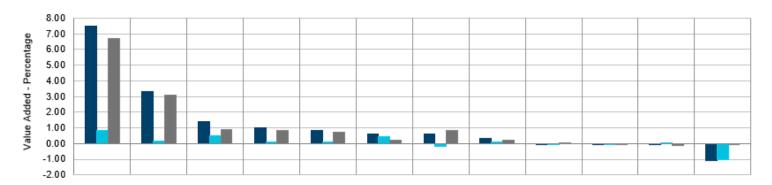
Institutional Mid-Cap Equity Growth Fund vs. Russell Midcap Growth Index1

One Year Ended 30 June 2022

BY SECTOR



- Value Added From Sector Weight
- Value Added From Stock Selection



	Total	Health Care	Comm Svcs	Industrials & Bus Svcs	Consum Disc	Materials	Info Tech	Financials	Utilities	Real Estate	Consum Stpls	Energy
Over (Under) Weight	-	10.41	-2.78	2.17	-1.25	2.38	-8.65	0.58	-0.27	-2.03	-0.52	-2.63
Portfolio Weight (Ending)	100.00	27.60	2.13	17.12	12.96	6.27	20.95	6.10	0.00	0.00	2.50	1.78
Index Weight (Ending)	100.00	17.19	4.90	14.95	14.21	3.89	29.59	5.52	0.27	2.03	3.02	4.41
Portfolio Performance	-22.06	-16.49	-46.64	-18.40	-33.62	-14.03	-24.62	-15.08	0.17	-68.95	-24.21	27.75
Index Performance	-29.57	-28.87	-64.91	-23.55	-38.00	-18.34	-28.93	-18.90	-5.58	-28.66	-18.15	41.00

Performance data quoted represents past performance and is not a reliable indicator of future performance. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. To obtain the most recent month-end performance, visit troweprice.com.

All numbers are percentages.

Analysis represents the total performance of the portfolio as calculated by the FactSet attribution model and is inclusive of other assets. Non-equity positions are excluded from the structure shown. Effective 30 April 2022, T. Rowe Price adopted FactSet's standard model using Residual Free Compounding which allocates the residual return across the appropriate categories versus equally allocating across all categories. Returns will not match official T. Rowe Price performance because FactSet uses different exchange rate sources and does not capture intra-day trading.

Performance for each security is obtained in the local currency and, if necessary, is converted to U.S. dollars using an exchange rate determined by an independent third party. Figures are shown with gross dividends reinvested.

Sources: Financial data and analytics provider FactSet. Copyright 2022 FactSet. All Rights Reserved. Analysis by T. Rowe Price.

MSCI/S&P GICS Sectors; Analysis by T. Rowe Price. T. Rowe Price uses the current MSCI/S&P Global Industry Classification Standard (GICS) for sector and industry reporting. T. Rowe Price will adhere to all updates to GICS for prospective reporting. Please see Additional Disclosures page for information about this Global Industry Classification Standard (GICS) information.

Figures are shown gross of fees. Returns would be lower as a result of the deduction of such fees.

¹ Index returns are shown with gross dividends reinvested.

Questions?

Policy on Legacy Funds in the Self-Directed Brokerage Option





Action Needed

 Motion needed to adopt a policy for the self-directed brokerage option that permits legacy funds to remain in the self-directed brokerage option as "grandfathered" assets.

Fiduciary Responsibilities Review

Item 7 – Memo Only

Shelly Schueller, Director
Wisconsin Deferred Compensation Program

Dan Hayes, Attorney
Office of Legal Services



Informational item only

No Board action is required.



Questions?

2022 Strategic Partnership Plan Update

Item 8 – Deferred Compensation Board

Shelly Schueller, Director
Wisconsin Deferred Compensation Board

Emily Lockwood Empower





2022 Strategic Partnership Plan Update

July 15, 2022

2022 Scorecard Update

Goal/Action Item	Tools adopted	Results desired	7/15/22 Results
Enrollment	Employee and Employer	 Increase number of in-force* accounts by 2.5% (69,626) Add 12 new local public employers Attend 1 or 2 conventions 	 0.64% in-force* growth 6 new employers added 2 conventions scheduled WASBO WMCA
Asset Allocation	 Retirement Readiness Reviews with at-risk** groups Free trial period 	 Complete Retirement Readiness Reviews (RRR) with 5% (970) of at-risk population Increase managed account users by 2% (383 new users) 	526 RRRs with at-risk populationsManaged Account campaign Q3
Education	 Participant Education Save more New website Group and individual meetings Employer Education Financial wellness Lifetime Income Score Celebrate WDC's 40th anniversary 	 Complete 2,800 total Retirement Readiness Reviews Increase deferral amounts by 5% for targeted audience (Participants saving 1% or \$50; Participants who haven't increased in 2+) Increase new website users by 7% (2,745 new users) Obtain a 6% + clickthrough rate on Lifetime Income Score (LIS) campaign and monitor interactions with the tool Provide 415 group meetings Drive positive actions equaling 40% + of meetings 	 1,757 RRRs 1,591 deferral increases; 13.9% increase New experience campaign – July/Aug 2022 LIS campaign Q3 225 group meetings conducted 93% positive action rate
Retention	Retirement Readiness ReviewsRetiree webinar	 Meet with 500+ retirees/terminated participants Increase asset retention by 5% + (roll out less than \$97.7) 	 233 individual meetings with retirees/terminated participants Retention rate to be reported YE



^{*}In-force means net lives or number of participants with an account balance greater than \$0.

Note: Recurring goals such as group meetings and in-force growth are based on average of last three years (2018-2020)

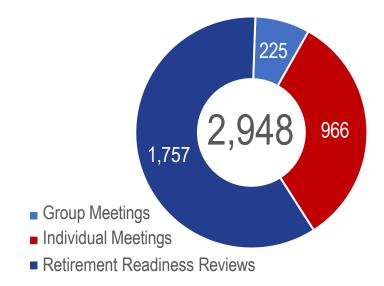
^{**}At-risk population = 50+ >75% equities; 50+ <10% equities; all ages <25% equities

^{***}Positive actions include actions like enrollments, rollovers, deferral increases, diversification (moving 100% to TDF or enroll in managed accounts), and personalization for those in managed accounts

Field Activity as of 7/15/22

Goals:

415 Group Meetings2,800 Retirement Readiness Reviews970 At Risk Retirement Readiness Reviews40% Positive Action Rate







At-risk population = 50+ >75% equities; 50+ <10% equities; all ages <25% equities and twice average plan balance

Positive actions include actions like enrollments, rollovers, deferral increases, diversification (moving 100% to TDF or enroll in managed accounts), and personalization for those in managed accounts



Q1 Communications Projects 2022

Changes to communicate

- Fund Changes
 - Web bulletin
 - News and Updates tile
 - Q1 Statement Narrative
- Contribution limit changes
 - Review and update library of materials
- Participant fee changes
 - Review and update library of materials

News and updates

- ► Understanding Stable Value Fund Trading Restrictions
- ► A WDC Investment Change Effective March 4, 2022

February 11, 2022

The Wisconsin Deferred Compensation Program (WDC) is an important part of your long-term retirement savings strategy. The WDC's investment options are regularly reviewed and sometimes changed so you may continue to select from a competitive range of investment options. Effective March 4, 2022, the following change will be made in the investment lineup:

The Fidelity Contrafund Commingled Pool CI 2 (CUSIP 31617E745) will be replaced by the Fidelity Contrafund Commingled Pool CI 3 (CUSIP 31617E612). The fund's investment strategy and risk/potential reward characteristics remain the same; this is a change in share class only. The new share class of class offers a lower expense ratio, which means it costs less to invest in the fund. The cross expense ratio for the new share class is 0.35%, compared to 0.35% for the current investment option.

What do you need to do?

You do not need to take any action right now. Balances and future contributions in the Fidelity Contrafund Commingled Pool CI 2 will automatically transfer to the Fidelity Contrafund Commingled Pool CI 3. Please note: you may change how your money is invested at any time after the transfer is complete. If you wish to make investment changes, you can make them through the WDC website at wdc457.org or by phone at (877) 457-WDCP (9327) weekdays between 7 a.m. and 9 p.m. Central time, or Saturdays between 8 a.m. and 4:30 p.m. Central time.

Carefully consider the investment option's objectives, risks, fees and expenses. Contact Empower Retirement for a prospectus, summary prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

Investing involves risk, including possible loss of principal



America Saves Week

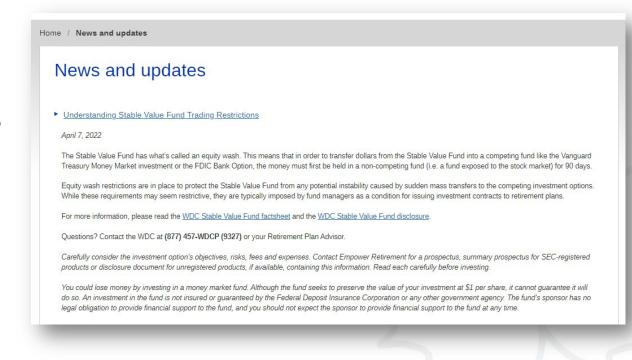
- Audience:
 - Participants saving 1% or \$50; Participants who haven't increased in 2+ years
- Tactics:
 - Auto Increase Email
 - Sent: 2/21
 - Sent: 31,963
 - Open rate: 55.8%
 - Click-through rate: 1.6%
 - Meet with Your Rep Email
 - Sent: 2/24
 - Sent: 31,876
 - Open rate: 50.5%
 - Click-through rate: 2.04%
- Results:
 - 4.3% or 1,591 participants increased deferrals
 - 13.9% average increase (deferrals by dollar amount)





Equity wash language added to website

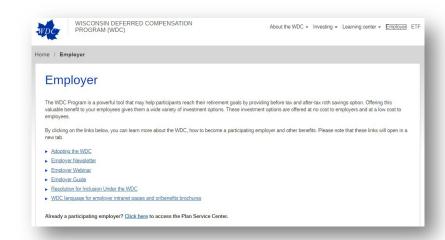
- Audience:
 - All participants
- Tactics:
 - Website update under the News and Updates tile
 - Investment Options flyer updated





Employer flier added to website

WDC language for employer intranet pages and/or benefits brochures







Wisconsin Deferred Compensation Program (WDC)

A Wisconsin Deferred Compensation Program (WDC) account can help you save more for the retirement you want—in addition to your WRS pension. The WDC 427(b) plan offers a bost of benefits that can help you work toward your retirement income goals, including:

- · The ability to make before-tax and/or Roth after-tax contributions
- Complementary Retirement Readiness Reviews:
- A wide variety of investment options
- · Competitive fees and tiered flat fees
- No 10% early withdrawal penalty

The WDC's <u>Program Highlights</u> brochure explains how the WDC can help you save, invest and prepare for retirement. Please note that this document will open in a new tab. The Program Highlights provides a complete overview of the WDC, including:

- · Plan features and rules
- rees
- Local Service
- · Financial wellness, education, and planning

It's easy to get started with the WDC

You can enroll online by obtaining a plan enrollment code (PEC) from your employer or by calling the WDC at (877) 257-9327. Representatives are available Monday through Friday, from 7:00 a.m.-9:00 p.m. CST and Saturdays 8:00 a.m. -4:30 p.m. CST.

Please note: If you have an existing WDC account and have changed employers, contact the WDC at (877) 457-9327 for assistance.

You can make changes at any time by contacting the WDC or by logging into your account at wide_strong. Enrollment and deferral changes require approximately 30 days to take effect (per federal_457 regulations). You can also monitor and change your investment selections at any time. After you set up your account, you can get help from your local WDC Retirement Plan Advisor. Click here to schedule a meeting after you have enrolled.

For additional information about the WDC, visit wdc457.org before you log in or create an account.

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³ The Rotirement Readmess Review is provided by an Empower representative registered with Advised Assets Group, LLC and may provide investment counseling and/or recommendations at no additional cost to you. There is no guarantee provided by any party that



Q2 Communications Projects 2022

At Risk Campaign

- Audience:
 - Inflation: Participants 50+ with less than 25% equity
 - Equity: Participants 50+ with more than 75% equity
- Tactics:
 - Postcard: Sent 5/1 to 9,808 at risk participants
 - Email: Sent 4/26 to 9,478 participants
 - Inflation email (2,355 participants):
 - Open rate 53.76%
 - Click rate 2.46% (46 clicks to schedule a meeting)
 - Equity email (7,123 participants):
 - Open rate 64.68%
 - Click rate 7.3% (575 clicks to schedule a meeting)
- Results:
 - 201 Retirement Readiness Reviews scheduled with at risk participants





CFP Campaign (May 2022)

- Audience:
 - All participants
- Tactics:
 - Mailer sent to 7,357 ppts
 - Email 5/10 to 36,474 ppts
 - Open rate: 34.51%
 - Click rate: 0.42%
- Results:
 - 10 registered for an introductory meeting
 - 6 were interested in the Planning
 - 1 enrolled in Planning immediately



*41 full financial plans have been delivered since implementation (as of 6/30/22)

Helping You Turn Over a New Retirement Leaf

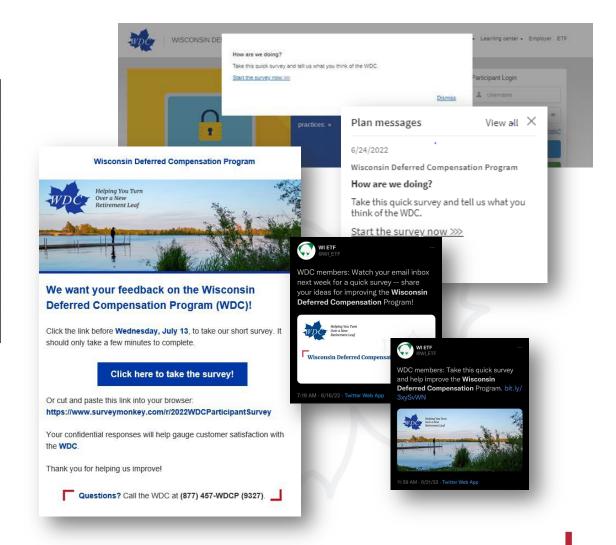
2022 Participant Survey

Participant Survey Metrics	Original Email	Reminder Email
Survey email launch date	6/21/22	7/8/22
Emails delivered	52,309	52,084
Unique open rates	51.5%	50.9%
Click to open rates	2.9%	2.2%
Survey close date	7/13/22	
Number of survey responses	2,737	
Survey response rate	5.2%	

Tactics:

- Email
- Reminder email
- Post-login plan message
- Pre-login pop-up
- Social posts for WDC





Survey Emails	Open rate	Click rate
June 21 initial email	52%	2.9%
July 8 reminder email	51%	2.2%
Demographics	Answers	
Age breakdown		
Age 54 and under	• 25.6%	
• Age 55-64	• 30.0%	
• Age 65+	• 44.3%	
How long have you had your WDC 457 account?		
 Less than 5 years 	12.5%	
 6 to 20 years 	• 31.7%	
• 20+ years	• 55.6%	
What is your estimated account balance?		
• Less than \$10,000	• 11.2%	
• \$10,000 to \$50,000	• 22.5%	
• \$50,001 to 100,000	• 15.9%	
 More than \$100,000 	• 50.2%	



Questions	Answer
Do you have (or have you ever had) a WDC account?	98.5% yes1.4% no
 How would you rate your satisfaction (4 or 5) with the WDC Board services below? Website resources 24/7 automated voice response system to commonly asked questions Customer services representative availability Local staff providing virtual support Quarterly statements and balance information Managed Account service, also called Empower Retirement Advisory Services or Online Advice or My Total Retirement 	 76.1% 56.2% 72.4% 65.4% 79.2% 65.9%

65% of respondents were unfamiliar with the automated voice response system, 56% with the local staff providing virtual support, and 39% with the Managed Account Services

Overall satisfaction (4 or 5) with services received from WDC/Empower	4 out of 5 satisfied (73%)
How likely are you to recommend the WDC to a friend or colleague?	78%
 Overall satisfaction (4 or 5) with wdc457.org: Information provided on the WDC website – Ease of use of the WDC website – Ability to access and make changes to my account – Information and tools on the website – 	75.7%69.6%68.1%67.1

Questions	Answer
Would you like more information on the investment help and advice offered to you as a WDC participant?	32.0% Yes68.0% No
 How do you like to get information from the WDC? (Select all that apply.) Email Quarterly statements Website Mail 	 75.8% 56.5% 48.0% 45.9%
 Topics of Interest Living in retirement Managed Accounts Nearing retirement Fees charged 	 60.1% 29.0% 25.6% 24.7%
Overall satisfaction (4 or 5) with quarterly statements: • Timeliness • Accuracy • Ease of reading and understanding	72.2%80.2%73.6%

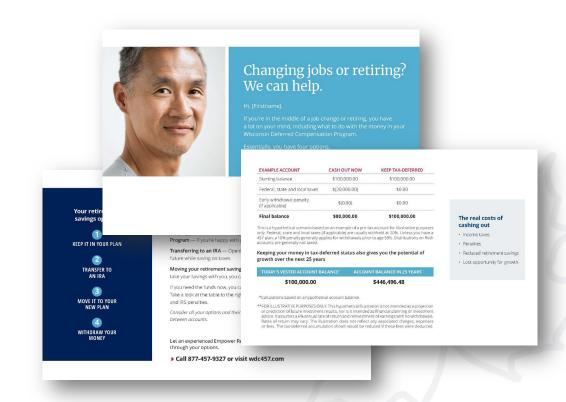


Questions	Answer	
Do you currently use the automatic increase feature?	29.8% yes70.2% no	
Are you aware of the minimum required withdrawals?	73.2% yes26.7% no	
Do you currently use the PCRA?	4.3% yes95.6% no	
Do you want more investment options (ex: non mutual funds, ETFs, stocks, bitcoin)?	28.0% yes71.9% no	
Did you know you can rollover and transfer old account or current 457 accounts to your WDC plan?	61.7% yes38.3% no	



RSG Term Mailer (ongoing)

- Audience:
 - Monthly recently terminated participants
- Tactics:
 - Mailer
- Results to be reported after year-end





Coming Soon

- New website experience
- Lifetime Income Score campaign
- Dodge & Cox share class change
- Managed Account promotional period
- Retiree campaign



EMPOWER RETIREMENTS

Questions?

Personalized WDC Website Experience – Demo

Item 9 – Deferred Compensation Board





The New Empower Experience

Adding a new dimension to boost financial confidence July 29, 2022

People need help ...



... staying on top of it all.

80% of people want help managing competing financial priorities.1

of workers said they would be more productive at work if their finances were in better shape.²

of millennials and Gen Zers feel like their employers can do more to support them.³

higher retirement plan deferrals when workers are fully engaged in financial wellness programs.⁴

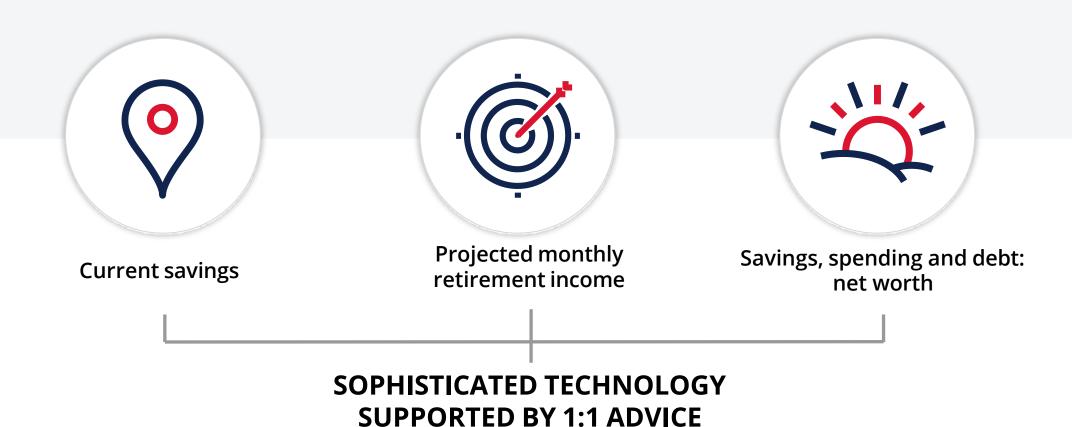
- 1. EBRI Retirement Confidence Survey, April 2020.
- 2. National Financial Educators Council, September 2020.
- 3. PWC 2020 Annual Employee Financial Wellness Survey; respondents include Gen Zers and millennials.
- 4. Financial Finesse, Financial Wellness Year in Review, May 2020.

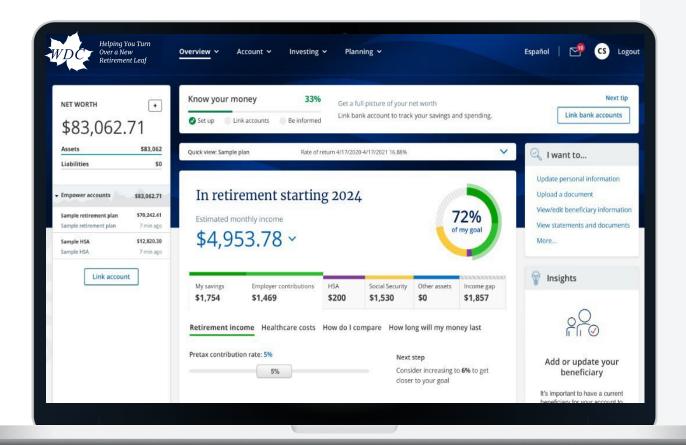


THE **ANSWER:**

A highly personalized and holistic savings experience

Three-dimensional savings experience

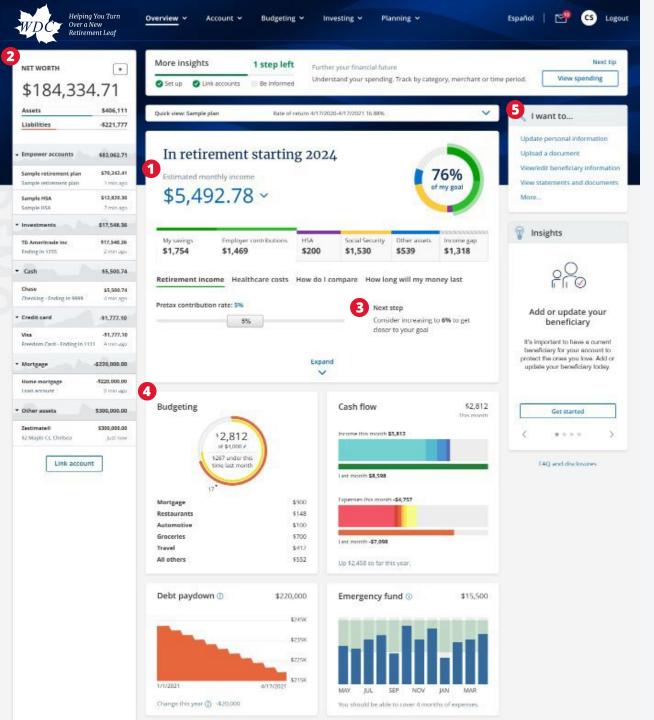




A tailored view based on personal finances

- Begins with a view focused on retirement income
- Designed for savers getting started or with a simple financial picture
- Offers messaging focused on basic financial wellness (e.g., getting started in the plan, designating a beneficiary)
- Includes financial counselors available to help*

^{*}Per plan provisions and plan set-up.



Engaging individuals toward financial wellness

By linking accounts, individuals can see a threedimensional view of 1 estimated retirement income, 2 current net worth, savings, spending, and debt

- 3 Personalized "next steps" guide individuals and content is customized to individual financial situations
- Intuitive tiles help simplify budgeting, cash flow, debt paydown, and emergency fund savings, based on information provided
- One-click navigation provides easy access to often-used retirement plan feature
- Click here to find out more

Engaging individuals in the new experience

The average American is exposed to more than 4,000 ads a day – it may take more than 10 impressions to achieve a specific action¹

That's why we promoted the new experience in a variety of locations, where individuals will see them, including:

- Traditional methods via email, web messaging and print
- 2. Webinars
- 3. Post login pop-up web messaging



1 Harvard Business Review, "How Customers Come to Think of a Product as an Extension of Themselves," 2018.

Protecting customer data

Enhancing information security practices is a constant investment to protect our clients' assets and information



Thorough due diligence in vendor selection

Vendor management program
Formal assessment before and
after contract
Must meet Empower
standards

Thorough review of security policies and protocols



Integration protocols designed to protect data

At an enterprise level, Empower has consistent security and privacy standards

Leverages secure APIs



Choosing the right aggregation partner

Envestnet | Yodlee has been a leading financial data aggregation firm for nearly 2 decades

Bank level auditing

35M+ users



Sophisticated layers of security

Data encrypted at rest and in motion
Proactive security alerts
Multi-factor authentication

Device fingerprinting
Strict internal access controls



Keeping account information private

Confidential and not visible to plan sponsors or their advisors

Customer data not sold or used by third parties

Check our security tips here.

Usage trends show positive impact

Engagement and satisfaction trends of the Empower new participant experience¹



FOR ILLUSTRATIVE PURPOSES ONLY

Trends

Younger savers and often overlooked segments are most engaged in budgeting and account linking tools

- 40% Gen X & 37% millennials
- 33% of make <\$60k/year
- 23% have less than \$5k balance

Results

Savers are visiting more often, for longer and linking accounts

- 7.3 sessions per user (32% visited 20+ times)
- Staying 2 more minutes on new site
- 75% link bank or investment account

Satisfaction

Overall satisfaction is high

- 77% highly satisfied
- 80% find information useful and like access to financial tools
- Low-income earners & novice investors are most satisfied

66

It made clear what I must do to have financial security for my future and that is so important nowadays...



Investing involves risk, including possible loss of principal.

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Unless otherwise noted, investments are not deposits, insured by the FDIC or any federal government agency, or bank guaranteed and may lose value.

IMPORTANT: The projections, or other information generated on the website by the investment analysis tools regarding the likelihood of various investment outcomes, are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results may vary with each use and over time. The Empower Participant Experience and the Retirement Planner are separate tools and do not share data between each other. Tools will provide different results based on the operational aspects of the tool.

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Questions?

Operational Updates

Item 10A – 10F – Memos Only



Informational items only

No Board action is required.

Questions?

Tentative December 2022 Agenda

Item 11 – Memo Only



Wisconsin Deferred Compensation Program



Informational item only

No Board action is required.

Questions?

Adjournment



Thank you











608-266-3285