

### 2022 Strategic Partnership Plan Update

December 31, 2022

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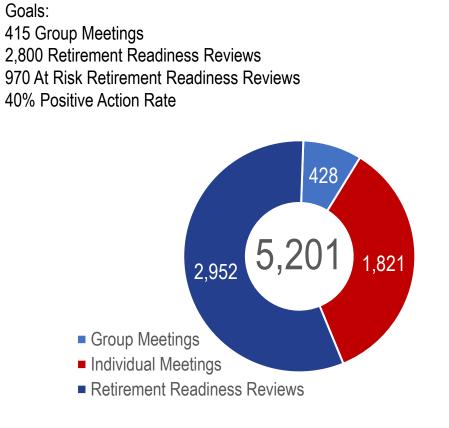
## **2022 Scorecard Update**

Retirement Leaf

Goal/Action Item	т	ools adopted	Results desired	12/31/22 Results
Enrollment	Employee and Emp	loyer	<ul> <li>Increase number of in-force* accounts by 2.5% (69,626)</li> <li>Add 12 new local public employers</li> <li>Attend 1 or 2 conventions</li> </ul>	<ul> <li>1.38% in-force* growth (68,867)</li> <li>11 new employers added</li> <li>2 conventions attended <ul> <li>WASBO – Booth only</li> <li>WMCA – Presented with ETF (Income Continuation Insurance) and Marilyn Collister (Employer Fiduciary Responsibility)</li> </ul> </li> </ul>
Asset Allocation	<ul><li> Retirement Reading</li><li> Free trial period</li></ul>	ess Reviews with at-risk** groups	<ul> <li>Complete Retirement Readiness Reviews (RRR) with 5% (970) of atrisk population</li> <li>Increase managed account users by 2% (383 new users)</li> </ul>	<ul><li>1,483 RRRs with at-risk population</li><li>279 new managed account users</li></ul>
Education	<ul> <li>Participant Education</li> <li>Save more</li> <li>New website</li> <li>Group and interpret education</li> <li>Employer Education</li> <li>Financial wellness</li> <li>Lifetime Incor</li> <li>Celebrate WDC's 4</li> </ul>	dividual meetings n ne Score	<ul> <li>Complete 2,800 total Retirement Readiness Reviews</li> <li>Increase deferral amounts by 5% for targeted audience (Participants saving 1% or \$50; Participants who haven't increased in 2+)</li> <li>Increase new website users by 7% (2,745 new users)</li> <li>Obtain a 6%+ clickthrough rate on Lifetime Income Score (LIS) campaign and monitor interactions with the tool</li> <li>Provide 415 group meetings</li> <li>Drive positive actions equaling 40%+ of meetings</li> </ul>	<ul> <li>2,952 RRRs</li> <li>1,591 deferral increases; 13.9% increase</li> <li>2,864 more unique users in August than in July; 979 users have aggregated accounts as of 10/31/22</li> <li>3.65% clickthrough rate; 51% open rate; 212 deferral increases</li> <li>428 group meetings conducted</li> <li>68% positive action rate</li> </ul>
Retention	<ul><li> Retirement Reading</li><li> Retiree webinar</li></ul>	ess Reviews	<ul> <li>Meet with 500+ retirees/terminated participants</li> <li>Increase asset retention by 5%+ (roll out less than \$97.7)</li> </ul>	<ul> <li>317 individual meetings with retirees/terminated participants</li> <li>\$57M rolled out from participants who interacted with the Retirement Solutions Group</li> </ul>
WDĆ	Helping You Turn	**At-risk population = 50+ >75% e	per of participants with an account balance greater than \$0. equities; 50+ <10% equities; all ages <25% equities s like enrollments, rollovers, deferral increases, diversification (moving 100	0% to TDF or enroll in managed accounts), and personalization

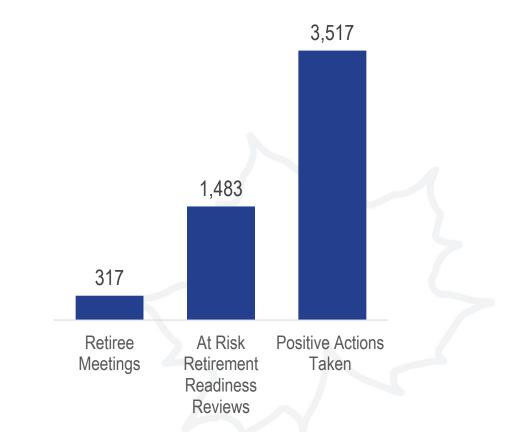
Note: Recurring goals such as group meetings and in-force growth are based on average of last three years (2018-2020)

### Field Activity as of 12/31/22





Helping You Turn Over a New Retirement Leaf



At-risk population = 50+ >75% equities; 50+ <10% equities; all ages <25% equities and twice average plan balance

Positive actions include actions like enrollments, rollovers, deferral increases, diversification (moving 100% to TDF or enroll in managed accounts), and personalization for those in managed accounts



### Q1 Communications Projects 2022

## Changes to communicate

- Fund Changes
  - Web bulletin
  - News and Updates tile
  - Q1 Statement Narrative
- Contribution limit changes
  - Review and update library of materials
- Participant fee changes
  - Review and update library of materials



Understanding Stable Value Fund Trading Restrictions

### A WDC Investment Change Effective March 4, 2022

#### February 11, 2022

The Wisconsin Deferred Compensation Program (WDC) is an important part of your long-term retirement savings strategy. The WDC's investment options are regularly reviewed and sometimes changed so you may continue to select from a competitive range of investment options. Effective March 4, 2022, the following change will be made in the investment lineup:

The Fidelity Contrafund Commingled Pool CI 2 (CUSIP 31617E745) will be replaced by the Fidelity Contrafund Commingled Pool CI 3 (CUSIP 31617E612). The fund's investment strategy and risk/potential reward characteristics remain the same; this is a change in share class only. The new share class offers a lower expense ratio, which means it costs less to invest in the fund. The gross expense ratio for the new share class is 0.35%, compared to 0.38% for the current investment option.

#### What do you need to do?

You do not need to take any action right now. Balances and future contributions in the Fidelity Contrafund Commingled Pool CI 2 will automatically transfer to the Fidelity Contrafund Commingled Pool CI 3. Please note: you may change how your money is invested at any time after the transfer is complete. If you wish to make investment changes, you can make them through the WDC website at <u>wdc457.org</u> or by phone at (877) 457-WDCP (9327) weekdays between 7 a.m. and 9 p.m. Central time, or Saturdays between 8 a.m. and 4:30 p.m. Central time.

Carefully consider the investment option's objectives, risks, fees and expenses. Contact Empower Retirement for a prospectus, summary prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

Investing involves risk, including possible loss of principal.



## **America Saves Week**

- Audience:
  - Participants saving 1% or \$50; Participants who haven't increased in 2+ vears
- Tactics: •
  - Auto Increase Email
    - Sent: 2/21
    - Sent: 31.963
    - Open rate: 55.8%
    - Click-through rate: 1.6%
  - Meet with Your Rep Email
    - Sent: 2/24
    - Sent: 31,876
    - Open rate: 50.5%
    - Click-through rate: 2.04%
- Results:
  - 4.3% or 1,591 participants increased deferrals
  - 13.9% average increase (deferrals by dollar amount)



Helping You Turn Over a New **Retirement Leaf** 



#### Ride your way to more savings - automatically

Sometimes life gets busy. When you take advantage of the automated WDC features you have available, it may be ea you to reach the financial future you imagine.

One easy way to keep your financial strategy on track is to auto-increase feature. This option - as the name implies you to save more automatically. It also gives you the flexibil up a savings increase schedule based on your individual or specific financial situation.

- You can:
- Determine your desired increase percentage.
- Choose the date on which to start your auto-increase Select the maximum percentage at which to stop you auto-increase

This feature provides a simple way to save more, and you your automatic increases at any time. Take advantage of t automated feature and the many other resources available WDC's website.

Save more conveniently by saving automatical

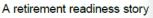


y and paste this link into your browser: http://www.edo457.org. Log in, then click of Compensation Program > Contributions, then click on Add Auto Increase.



Helping You Turn Over a New Retirement Lea





Scheduling a Retirement Readiness Review with your WDC Retirement Plan Advisor is a great way to help ensure you're path to reach your long-term goals.

Sometimes just talking with someone about your specific nee and unique situation is all it takes to feel more comfortable ab the progress you're making toward being able to enjoy the fut you imagine

When you meet with your representative, you'll have the opportu-

- Evaluate your readiness for a successful retirement.
- Review your savings and investment strategy
- Learn more about the valuable tools, resources and service have available

You can even ask questions about your broader financial pictu help ensure you're taking a big-picture approach to your overa

Have you heard? You can get a personalized Retirement Readiness Review



### Are you ready for retirement?

Scheduling a Retirement Readiness Review with a

Wisconsin Deferred Compensation Program (WDC) Retirement Plan Advisor (RPA) is a great way to help

ou can schedule a Retirement Readiness Review at a time that's convenient for you. Go to wdc457.org and click on the owl photo to schedule a meeting. ensure you're on a path to reach your long-term goals. Here are some events that may lead you to want to a up a meeting:

Sometimes just talking with someone about your specific needs and unique situation is all it takes to feel more comfortable about the progress you're making toward being able to enjoy the future you imagine.

When you meet with your RPA, you'll have th Evaluate your readiness for a successful





opportunity to

Schedule a Retirement Readiness Review at wdc.timetap.com

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### Equity wash language added to website

- Audience:
  - All participants
- Tactics:
  - Website update under the News and Updates tile
  - Investment Options flyer updated



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#### Home / News and updates

### News and updates

#### Understanding Stable Value Fund Trading Restrictions

#### April 7, 2022

The Stable Value Fund has what's called an equity wash. This means that in order to transfer dollars from the Stable Value Fund into a competing fund like the Vanguard Treasury Money Market investment or the FDIC Bank Option, the money must first be held in a non-competing fund (i.e. a fund exposed to the stock market) for 90 days.

Equity wash restrictions are in place to protect the Stable Value Fund from any potential instability caused by sudden mass transfers to the competing investment options. While these requirements may seem restrictive, they are typically imposed by fund managers as a condition for issuing investment contracts to retirement plans.

For more information, please read the WDC Stable Value Fund factsheet and the WDC Stable Value Fund disclosure.

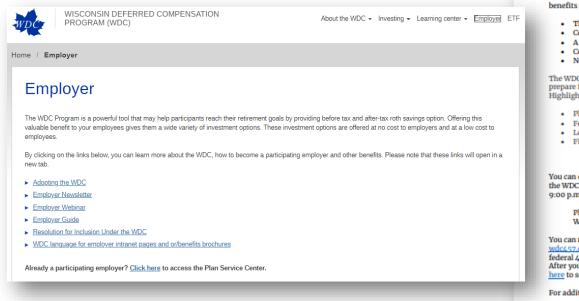
Questions? Contact the WDC at (877) 457-WDCP (9327) or your Retirement Plan Advisor.

Carefully consider the investment option's objectives, risks, fees and expenses. Contact Empower Retirement for a prospectus, summary prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

You could lose money by investing in a money market fund. Although the fund seeks to preserve the value of your investment at \$1 per share, it cannot guarantee it will do so. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect the sponsor to provide financial support to the fund at any time.

## Employer flier added to website

 WDC language for employer intranet pages and/or benefits brochures





Helping You Turn Over a New Retirement Leaf

Jelping You Turn Over a New Wisconsin Deferred Compensation Program (WDC) Retirement Leat A Wisconsin Deferred Compensation Program (WDC) account can help you save more for the retirement you want-in addition to your WRS pension. The WDC 457(b) plan offers a host of benefits that can help you work toward your retirement income goals, including: The ability to make before-tax and/or Roth after-tax contributions Complementary Retirement Readiness Reviews<sup>1</sup> A wide variety of investment options Competitive fees and tiered flat fees No 10% early withdrawal penalty The WDC's Program Highlights brochure explains how the WDC can help you save, invest and prepare for retirement. Please note that this document will open in a new tab. The Program Highlights provides a complete overview of the WDC, including: Plan features and rules Fees Local Service Financial wellness, education, and planning It's easy to get started with the WDC You can enroll online by obtaining a plan enrollment code (PEC) from your employer or by calling the WDC at (877) 457-9327. Representatives are available Monday through Friday, from 7:00 a.m.-9:00 p.m. CST and Saturdays 8:00 a.m.-4:30 p.m. CST. Please note: If you have an existing WDC account and have changed employers, contact the WDC at (877) 457-9327 for assistance. You can make changes at any time by contacting the WDC or by logging into your account at wdc4.57.org. Enrollment and deferral changes require approximately 30 days to take effect (per federal 457 regulations). You can also monitor and change your investment selections at any time. After you set up your account, you can get help from your local WDC Retirement Plan Advisor. Click here to schedule a meeting after you have enrolled. For additional information about the WDC, visit wdc457.org before you log in or create an account. Securities, when presented, are offered and/or distributed by GWFS Equities, Inc., Member FINRA/SIPC, GWFS is an affiliate of Empower Retirement, LLC: Great-West Funds, Inc.; and registered investment adviser, Advised Assets Group, LLC. This material is for informational purposes only and is not intended to provide investment, legal or tax recommendations or advice. Transaction requests received in good order after the close of the New York Stock Exchange will be processed the next business day. "EMPOWER" and all associated logos and product names are trademarks of Great-West Life & Annuity Insurance Company. R02064157-0322

> <sup>1</sup> The Retirement Readiness Review is provided by an Empower representative registered with Advised Assets Group, LLC and may provide investment counseling and/or recommendations at no additional cost to you. There is no guarantee provided by any party that



### **Q2 Communications Projects 2022**



## At Risk Campaign

- Audience:
  - Inflation: Participants 50+ with less than 25% equity
  - Equity: Participants 50+ with more than 75% equity
- Tactics:
  - Postcard: Sent 5/1 to 9,808 at risk participants
  - Email: Sent 4/26 to 9,478 participants
    - Inflation email (2,355 participants):
      - Open rate 53.76%
      - Click rate 2.46% (46 clicks to schedule a meeting)
    - Equity email (7,123 participants):
      - Open rate 64.68%
      - Click rate 7.3% (575 clicks to schedule a meeting)
- Results:
  - 201 Retirement Readiness Reviews scheduled with at risk participants



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#### Wisconsin Deferred Compensation Program

# CFP Campaign (May 2022)

- Audience:
  - All participants
- Tactics:
  - Mailer sent to 7,357 ppts
  - Email 5/10 to 36,474 ppts
    - Open rate: 34.51%
    - Click rate: 0.42%
- Results:
  - 10 registered for an introductory meeting
  - 6 were interested in the Planning
  - 1 enrolled in Planning immediately



\*41 full financial plans have been delivered since implementation (as of 6/30/22)



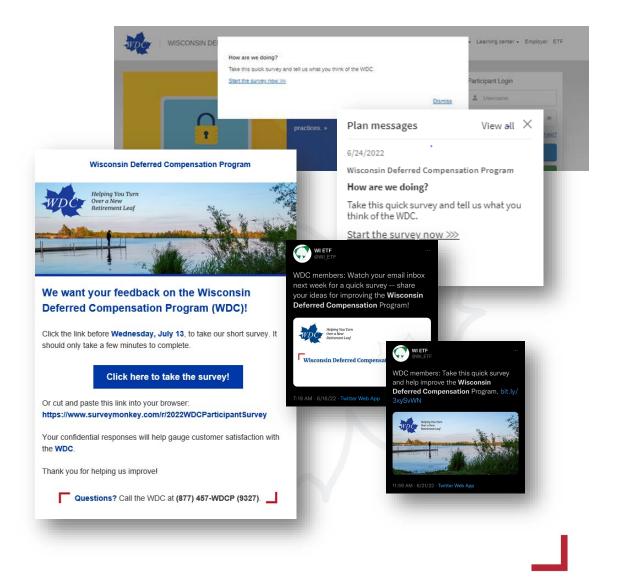
# 2022 Participant Survey

Participant Survey Metrics	Original Email	Reminder Email
Survey email launch date	6/21/22	7/8/22
Emails delivered	52,309	52,084
Unique open rates	51.5%	50.9%
Click to open rates	2.9%	2.2%
Survey close date	7/13/2	2
Number of survey responses	2,737	
Survey response rate	5.2%	

Tactics:

- Email
- Reminder email
- Post-login plan message
- Pre-login pop-up
- Social posts for WDC





Survey Emails	Open rate	Click rate
June 21 initial email	52%	2.9%
July 8 reminder email	51%	2.2%
Demographics	Answers	
Age breakdown		
Age 54 and under	• 25.6%	
• Age 55-64	• 30.0%	
• Age 65+	• 44.3%	
How long have you had your WDC 457 account?		
<ul> <li>Less than 5 years</li> </ul>	• 12.5%	
6 to 20 years	• 31.7%	
• 20+ years	• 55.6%	
What is your estimated account balance?		
• Less than \$10,000	• 11.2%	
• \$10,000 to \$50,000	• 22.5%	
• \$50,001 to 100,000	• 15.9%	
• More than \$100,000	• 50.2%	



Questions	Answer
Do you have (or have you ever had) a WDC account?	<ul> <li>98.5% yes</li> <li>1.4% no</li> </ul>
<ul> <li>How would you rate your satisfaction (4 or 5) with the WDC Board services below?</li> <li>Website resources</li> <li>24/7 automated voice response system to commonly asked questions</li> <li>Customer services representative availability</li> <li>Local staff providing virtual support</li> <li>Quarterly statements and balance information</li> <li>Managed Account service, also called Empower Retirement Advisory Services or Online Advice or My Total Retirement</li> <li>65% of respondents were unfamiliar with the automated voice response system, 56% with the local</li> </ul>	<ul> <li>76.1%</li> <li>56.2%</li> <li>72.4%</li> <li>65.4%</li> <li>79.2%</li> <li>65.9%</li> </ul>
Overall satisfaction (4 or 5) with services received from WDC/Empower	4 out of 5 satisfied (73%)
How likely are you to recommend the WDC to a friend or colleague?	78%

75.7%

69.6%

68.1%

67.1

Overall satisfaction (4 or 5) with wdc457.org:

- Information provided on the WDC website -
- Ease of use of the WDC website -
- Ability to access and make changes to my account –
- Information and tools on the website –

Questions	Answer
Would you like more information on the investment help and advice offered to you as a WDC participant?	<ul> <li>32.0% Yes</li> <li>68.0% No</li> </ul>
<ul> <li>How do you like to get information from the WDC? (Select all that apply.)</li> <li>Email</li> <li>Quarterly statements</li> <li>Website</li> <li>Mail</li> </ul>	<ul> <li>75.8%</li> <li>56.5%</li> <li>48.0%</li> <li>45.9%</li> </ul>
<ul> <li>Topics of Interest</li> <li>Living in retirement</li> <li>Managed Accounts</li> <li>Nearing retirement</li> <li>Fees charged</li> </ul>	<ul> <li>60.1%</li> <li>29.0%</li> <li>25.6%</li> <li>24.7%</li> </ul>
<ul> <li>Overall satisfaction (4 or 5) with quarterly statements:</li> <li>Timeliness</li> <li>Accuracy</li> <li>Ease of reading and understanding</li> </ul>	<ul> <li>72.2%</li> <li>80.2%</li> <li>73.6%</li> </ul>

Questions	Answer
Do you currently use the automatic increase feature?	• 29.8% yes
	<ul> <li>70.2% no</li> <li>73.2% yes</li> </ul>
Are you aware of the minimum required withdrawals?	• 26.7% no
Do you currently use the PCRA?	• 4.3% yes
Do you want more investment options (ex: non mutual funds, ETFs, stocks, bitcoin)?	<ul> <li>95.6% no</li> <li>28.0% yes</li> <li>71.9% no</li> </ul>
Did you know you can rollover and transfer old account or current 457 accounts to your WDC plan?	<ul> <li>61.7% yes</li> <li>38.3% no</li> </ul>





### **Q3 Communications Projects 2022**

## Q3 Communications

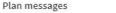
- New Web Experience Campaign
  - Emails (x4)
  - Mailer
  - Web messaging
  - Social posts
- My Total Retirement/Free Look Campaign
  - Email (1 in Q3, but 3 total)
  - Mailer
  - ETF Newsletter article
- Benefit Fair/Open Enrollment Webinar Promotion
  - Pre-login pop up
  - Post-login plan message



- Dodge and Cox Custom Fund Change Letter
- Lifetime Income Score Campaign (*Marcom Award Winner!*)
  - Email
  - Mailer
  - Web messaging
  - Social post
  - Video
- RSG Monthly Termination Mailer
- WDC material updates with new disclosures

## New Website Experience Campaign

- Audience:
  - All participants with a balance
- Tactics:
  - Emails (x4)
  - Mailer
  - Web messaging
  - Web banner
  - Video
  - Webinars (four; 195 attendees)
  - Newsletter article



#### 7/7/2022

Wisconsin Deferred Compensation Program

View all  $\times$ 

### A new personalized web experience for WDC participants!

Starting July 31, 2022, your WDC website will allow you to get a 360-degree view of your financial life by allowing you to link accounts, such as banking, other retirement plan accounts, mortgage, credit cards and more. The website can give you an end-to-end view of your finances, so you can make informed decisions about your current needs and future saving priorities.

Want to learn more? Reach out to your local Retirement Plan Advisor <u>here</u>.

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<u>View less</u>



### News and updates

#### A New Personalized Web Experience for WDC Participants!

#### July 22, 2022

Starting July 31, 2022, your WDC website will allow you to get a 360-degree view of your financial life. The new web experience is a great resource to help you track your progress toward the retirement you want — but it can do a whole lot more than help you manage just one account.

Here's how this new - and optional - WDC website feature can help you put together the different snapshots of your finances into a single comprehensive picture

Link all of your accounts. You can add other accounts — such as checking, savings, credit cards, mortgages, health savings accounts, and brokerage and stock our WDC account for a complete, real-time overview of all your finances on one site with a single login.

et worth. The consolidated view of your finances can help you understand your net worth, so you can clearly see what you own and what you owe. r budget and cash flow. Keep track of your monthly income and where you spend it. You'll be able to track your spending by category and spot month-to-

experience, »

paring your retirement future. Get insight into your retirement income and monitor how much you're spending to ensure you're reaching your goals. on the website include mutificator authentication, proactive security alerts, device fingerprinting, and access controls, all intended to help keep your d information secure.

DC account at wdc457.org to link your other financial accounts to your WDC profile — and get an end-to-end view of your finances. Questions? Set up a appointment with your local Retirement Plan Advisor at wdc.timetap.com.

### New WDC Website Provides Your Financial "Big

### Picture"

The Wisconsin Deferred Compensation Program website has always been a great resource to help you manage this vital source of retirement income — and now it can do a great deal more. Recent enhancements allow you to track every aspect of your finances in real time — in one place and with one login. More Financial Big Picture [Inks.gd] [secure-web.cisco.com]>



Your complete financial

picture. One password

Watch the video to get an idea of your new website





### **New Website Experience Campaign (cont.)**

- New Web Experience Campaign Results:
  - Teaser email metrics:
    - Sent to 49,918 on 7/12
    - Open rate: 54.2%
    - Click rate: 1.2%
  - 1st email metrics: \_
    - Sent to 49,850 on 8/2
    - Open rate: 56.5%
    - Click rate: 4.1%
  - 2nd email metrics:
    - Sent to 49.831 on 8/12
    - Open rate: 58.1%
    - Click rate: 1.8%
  - 3rd email metrics:
    - Sent to 49.822 on 8/25
    - Open rate: 49.2%
    - Click rate: 1.0%



Helping You Turn Over a New **Retirement Leaf** 



#### Coming soon! A new personalized website for WDC participants

Link outside accounts to get a 360° view of your financial life

Starting July 31, 2022, your WDC website will allow you to link accounts. such as banking, other retirement plan accounts, mortgage and credit cards, to get a complete view of your financial picture, including:

Your net worth How close you are to your savings goals. How you're tracking toward retirement. Your saving and spending trends.

Want to learn more? Attend an upcoming webinar. Monday, July 25th @ 3pm CT Click to register Tuesday, July 26th @ 12pm CT Click to register Thursday, July 28th @ 12pm CT Click to register Friday, July 29th @ 8am CT Click to register

Questions? Visit wdc457.org or reach out to your local Retirement Plan Advisor at wdc.timetap.com



### Retirement. Credit. Cash. Mortgage. All in one place.

The WDC now gives you access to an account dashboard that offers a realtime view of your spending, saving, debt and more with a single login if you choose. You can link accounts to easily track, manage and plan for all your financial priorities --- and get a clear view of your net worth

#### Log in to your dashboard or cut and paste this link into your browser: wdc457.org

See how it works. Watch the video

#### Bringing your full financial view together is easy and secure

- Track and manage all your financial accounts in one place
- Enjoy one login to view household financial accounts, including retirement, credit cards, cash, mortgage and more.
- Manage your budget, savings and spending with easy-to-use tools.
- Track your daily spending; progress on managing debt, savings and investment performance: and more. Link your accounts with banking-level security to view within your
- dashboard
- Connect to your WDC account whenever, wherever, Download the app from the WDC recordkeeper (Empower) to view your account and link your financial life.





Wisconsin Deferred Compensation Program (WDC)



### Your complete financial picture. One password.

#### Link outside accounts to get a 360° view of your financial life

You can link accounts, such as banking, other retirement plan accounts, mortgage and credit cards, to get a complete view of your financial picture in one secure place.

- With a single login, you would be able to see:
- Nour net worth
- How close you are to your savings goals.
- How you're tracking toward retirement.
- Your saving and spending trends

#### Start linking accounts

or cut and paste this link into your browser: wdc457.org

See how it works. Watch the video

#### You can feel secure when you link accounts

We take advanced measures to protect your privacy and information to ensure your accounts are secure and can't be viewed by the WDC or your employer.

- Multifactor authentication
- · Proactive security alerts
- Device fingerprinting



Log in now

or cut and paste this link into your browser: wdc457.org



### Expand your financial toolbox

Your WDC website gives you free access to advanced financial tools designed to give you a better view of your individual situation and help you manage your finances.

Retirement planner See your current savings, projected retirement income and expected Social Security benefits.

Savings planner Review your savings to date and progress toward your individual quals

Budgeting View all transactions across accounts

Create a plan to reduce your debt.

Get help with saving for the unexpected.

View your holdings, balance and performance.

Debt paydown

Emergency funds

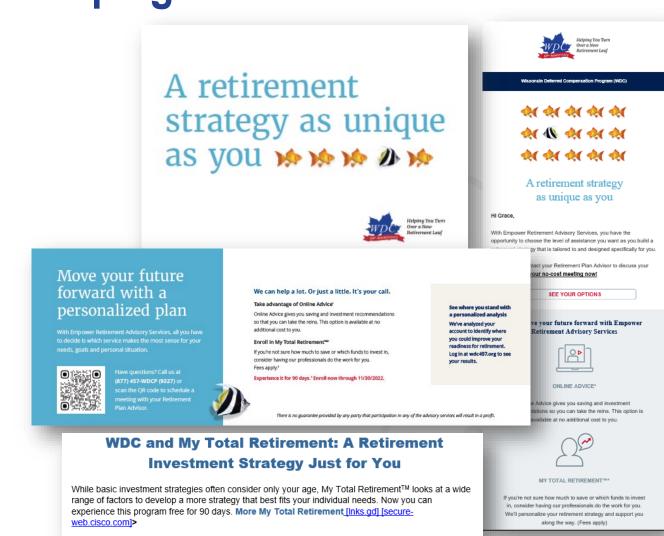
Investments

Cash flow See your income and expenses across accounts

### My Total Retirement Campaign – First touch

- Audience:
  - Active and terminated participants with a balance and not enrolled in managed accounts
- Tactics:
  - Emails (x3)
  - Mailer
  - Social posts
  - Newsletter article
- Email metrics:
  - Touch 1 results: Sent to 33,375 on 9/1
  - Open rate: 52.95%
  - Click rate: 1.51%





## Dodge and Cox Fund Change Letter

 Letter mailed on 9/7 to 3,680 participants invested in the Dodge & Cox Income Fund Class I



#### September 7, 2022

Wisconsin Deferred Compensation Program: Dodge & Cox Income Fund Class I to be replaced with the addition of Dodge & Cox Income Fund Class X

The Wisconsin Deferred Compensation Program (WDC) is an important part of your long-term financial strategy. That is why the Deferred Compensation Board regularly reviews and sometimes makes changes to the WDC's investment options. The following changes are coming soon:

- . The Dodge & Cox Income Fund Class X will be automatically added to the WDC on October 7, 2022.
- · The Dodge & Cox Income Fund I will be discontinued, and a process called "mapping" will occur.

The investment strategy and risk/potential reward characteristics of the Dodge and Cox Income Fund remain the same; this is a change in share class only. The new share class offers a lower expense ratio, which means it costs less to invest in the fund. The expense ratio for the new share class is 0.36%, compared to 0.41% for the current share class.

#### Important information about fund mapping

If you have a balance in and/or future contributions directed to be invested in the Dodge and Cox Income Fund, your money and/or future contributions will automatically transfer from the 'I' share class to the new 'X' share class. No action is required on your part. However, if you do not want your existing balance or future contributions transferred in the manner outlined in this letter, you must take action.

From Investment Option	To Investment Option	
Dodge & Cox Income Fund I	Dodge & Cox Income Fund Class X	

- If you do not want your existing balance in the Dodge & Cox Income Fund I to automatically transfer to the Dodge & Cox Income Fund Class X, you must reallocate your balance to other options in the WDC's investment lineup before market close by October 7, 2022.
- Changes to any future contributions directed to the Dodge and Cox Income Fund I must be made before market close on October 21, 2022.

After the share class change, your account will remain invested according to the fund mapping instructions, unless you actively elect to transfer your account balance to another investment and/or change your future contributions.

If you are enrolled in managed accounts, there is nothing you need to do. Your Dodge & Cox Income Fund I will be liquidated and automatically invested in the Dodge & Cox Income Fund Class X. Your investments will then be reallocated at your next rebalancing cycle.

You can make changes to your investments online at wdc457.org or by speaking to a WDC representative at 877-457.9327 weekdays between 7 a.m. and 9 p.m. central time or Saturdays between 8 a.m. and 4.30 p.m. central time. The TTY number for those with a hearing impairment is 800-345-1833.

You can change how your money is invested any time before or after the Dodge and Cox Income Fund share class change occurs.

Now may be a good time to review your investments with a local Retirement Plan Advisor. To schedule a retirement readiness review, visit wdc457.org and click Schedule a Meeting.

Questions? If you still have questions, please contact us at the phone number listed above. Carefully consider the investment option's objectives, risks, fees and expenses. Contact the WDC for a prospectus, summary prospectus for SEC registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

Funds exempt from SEC registration do not have ticker symbols.

Investing involves risk, including possible loss of principal.

Fund changes may alter the risk exposure of an investment account. Some cash-alternative options (other than money market funds), such as guaranteel interest funds or stable value funds, may have withdrawal and transfer restrictions. Carefully consider the importance of a wellbalanced and diversified investment portfolio, taking into account all your assets, income and investments. Adjustments may be needed to realing the account with its desired investment storategy.

Asset allocation and balanced investment options and models are subject to the risks of their underlying investments.

Empower will take all reasonable steps necessary to execute the above transactions on the dates and by the terms specified. During these transaction periods your account may segretince a period of limited accessibility. However, Empower's allity to execute the transactions may be affected by the policies or restrictions imposed by the underlying investment providers and/or market conditions beyond its control. In the event Empower is not able to execute any of the transactions on the dates specified above due to incumstances beyond its control. In the event Empower is not able to execute any of the transactions on the dates specified above due to incumstances beyond its control. In the event Empower tails to execute any or all of the transactions on the address barbies day if its reasonably able to do so. In the event Empower tails to execute any or all of the transactions due to its own actions, participant accounts will be adjusted as if the transaction had occurred in accordance with these instructions.

Securities, when presented, are offered and/or distributed by Empower Financial Services, Inc., Member FINRAISIPC. EFSI is an affiliate of Empower Referement, LLC; Empower Funds, Inc.; and registered investment adviser Empower Advisory Group, LLC. This material is for informational purposes only and is not intended to provide investment, legal or tax recommendations or advice. @0202 Empower Referement, LLC. All rights reserved. RO2408804-0922



## Lifetime Income Score Campaign

- Audience:
  - Anyone saving 10% or less
- Tactics
  - Email
  - Mailer
  - Social posts
  - Web messaging
  - Video
- Email metrics
  - Sent 9/8 to 34,399
  - Open rate: 51.51%
  - Click rate: 3.65%



Helping You Turn Over a New Retirement Leaf

- Results:
  - 805 unique participants sliding sliders, 353 unique participants saving deferrals
  - 212 participants increased their savings

View an estimate of your retirement income based on

current savings and contribution amounts

und check your Lifetime Income Score<sup>24</sup>, an estimate of your progress toward your month

What is your Lifetime Income Score?

Have question

Call us at (877) 457-WDCP (9327) or scan the QR code on the left to schedule a meeting

# simaled view less

PRETAX CONTRIBUTION RATE: 5%

retirement income Log in or watch the video to see what your retirement paycheck might look like »

See your estimated monthly

#### We're here to help you — set up a Retirement Readiness Review!

5%

Your local WDC Retirement Plan Advisor can walk you through your savings options talk to you about your Lifetime income Score, and more at no cat. Not widel\$7.arg, and click on the Schedule a meeting tile or use the QR code on the back page "The interment Elaboration block paged by the impairre representate majament abin types" references and analy rapid bin instantore analysis and retaining and/or recommendations at no additional cost byou. Their is no guarantee provided by any party but are of the noriewall result in a profit.



### Plan messages View all $\times$

#### 8/31/2022

Wisconsin Deferred Compensation Program

#### See Where Your Retirement Savings Stand

The percent figure displayed at the top of your account landing page charts your progress toward reaching your Lifetime Income Score – aka, your retirement income goal. Below that, note your estimated yearly income, which includes your projected Wisconsin Retirement System benefit (if you're vested). Adjust the slider bars to see how even small changes could boost your score and your estimated retirement income!



FOR ILLUSTRATIVE PURPOSES ONLY.

FIND OUT NOW

#### or cut and paste this link into your browser: wdc457.org

Log in to your Wisconsin Deferred Compensation Program (WDC) account at wdc457.org to view your Lifetime Income Score, an estimate of your progress toward your monthly retirement income goal.

A Wisconsin Retirement System (WRS) benefit projection is now included in the estimated retirement income and Lifetime Income Score for all vested, actively employed WRS members. Your estimated retirement income is based on your current savings and contribution amounts.

Use the slider bars to see how you could boost your score even higher and aim for 100%.



We're here to help you – set up a Retirement Readiness Review!

Your local WDC Retirement Plan Advisor can walk you through your savings options, talk to you about your Lifetime Income Score and more at no-cost to you. <u>Click here</u> to schedule a virtual meeting today.

## **Benefit Fair/Open Enrollment Webinar Promotion**

- Tactics
  - Post-login plan message
  - Pre-login pop-up

WISCONSIN DEF (WDC)		Learning center      Employer
	2022 Benefits Fairs/Open Enrollment Webinars Now Available	
	Open Enrollment has begun! Join the WDC to learn about various financial topics for active and retired employees including budgeting and investing. Those interested in joining the WDC and those who already participate are welcome.	Participant Login
	<u>Click here</u> to register for the Wisconsin Deferred Compensation Program's (WDC) virtual Benefits Fairs/Open Enrollment webinars of your choosing and add the time to your calendar. We look forward to seeing you!	1 Usemame
222	We look to ward to seeing your	A Password
	Dismiss	Login he
		SIGN IN
and the		REGISTER

### View all $\times$ Plan messages 9/24/2022 Wisconsin Deferred Compensation Program 2022 Benefits Fairs/Open Enrollment Webinars Now Available Open Enrollment has begun! Join the WDC to learn about various financial topics for active and retired employees including budgeting and investing. Those interested in joining the WDC and those who already participate are welcome. <u>Click here</u> to register for the Wisconsin Deferred Compensation Program's (WDC) virtual Benefits Fairs/Open Enrollment webinars of your choosing and add the time to your calendar. We look forward to seeing you! View less .



### **Benefit Fair/Open Enrollment Activity**

- 51 virtual events
  - Lunch hour
  - Average group size 13
  - Largest group 49 (Estate Planning)
- 5 in-person events
- Lesser attended topics:
  - Basic Investing
  - Budgeting
  - Market Volatility
  - New website



VIRTUAL PRESENTATIONS	TOTAL MEETINGS OFFERED	TOTAL REGISTERED	TOTAL NUMBER OF ATTENDEES
Your Journey to Retirement	15	296	162
Retirement Planning	12	182	134
Medicare	2	73	59
Social Security	2	78	59
Estate Planning	2	81	58
Financial Planning Overview	4	69	48
Basic Investing	3	81	38
Women and Investing	2	67	31
Market Volatility	4	63	28
Advantages of Budgeting	3	55	26
New Participant Experience	2	31	20
TOTAL	51	1,076	663



### **Q4 Communications Projects 2022**

## Q4 Communications

- Employer Survey
  - Email
  - Post-login PSC Message
- My Total Retirement/Free Look Campaign
  - Email (2 in Q4, but 3 total)
  - Mailer
  - ETF Newsletter article
- Security Guarantee Email
- Vanguard TDF
  - Q4 Statement Narrative
  - News and Updates website language



- RSG Monthly Termination Mailer
- 2023 Limit Updates
  - Enrollment presentation
  - Women in Retirement presentation
  - Retirement Planning presentation
  - Program Highlights
  - 403 Companion flier
- Employer Newsletter
- Non-participating employer outreach

## **Employer Survey**

- Audience:
  - All participating employers
- Tactics:
  - Email
  - PSC Post-login Message
- Survey Response:
  - 76, 6.5%
- Email metrics:
  - Sent to 1,193 employers on 10/4
  - Open rate: 52.95%
  - Click rate: 1.51%
- Results:
  - See pages 28-29



Helping You Turn Over a New Retirement Leaf



Take the WDC employer satisfaction survey

As an employer who offers the Wisconsin Deferred Compensation Program (WDC), we value your feedback. This online satisfaction survey takes about two minutes to complete and is available now through Friday, October 28, 2022. Click the button below to take the survey now. You can also cut and paste this link into your browser to take the survey: https://www.surveymonkey.com/r/2022WDCEmployerSurvey



Helping You Turn Over a New Retirement Leaf

### Take the WDC employer satisfaction survey

As an employer who offers the Wisconsin Deferred Compensation Program (WDC), we value your feedback. This online satisfaction survey takes about two minutes to complete and is available now through **Friday, October 28, 2022**. Click the button below to take the survey now.

You can also cut and paste this link into your browser to take the survey: https://www.surveymonkey.com/r/2022WDCEmployerSurvey [surveymonkey.com]

Thank you for providing your feedback. We appreciate your time and will use your feedback to improve services to employers and participants.

### Take me to the survey!

 $\times$ 

# **2022 Employer Survey Results**

Question	Satisfied or Very Satisfied
Overall, how satisfied are you with the Wisconsin Deferred Compensation (WDC) Program?	97%
How satisfied were you and your employees with the group/or individual meetings with your local WDC Retirement Plan Advisor?	100%
Have you worked with the WDC's Madison office in the last 12 months?	30% Yes; 70% No
How satisfied were you with the WDC's Madison office?	100%
Have you contacted Plan Technical Support for assistance with the Plan Service Center (PSC) employer website in the last 12 months?	14% Yes, 86% No
How satisfied were you with your Plan Technical Support experience?	100%
Have you had payroll errors that needed to be corrected in the last 12 months?	3% Yes; 97% No
How satisfied were you with the help you received from the WDC regarding the payroll error?	100%



# **2022 Employer Survey Results**

Question	Answer
Have you hosted/promoted your local WDC Retirement Plan Advisor for group or individual meetings virtually with your employees in the last 12 months?	45% Yes 43% No
How likely are you to offer virtual meetings (by phone and/or videoconference) for your employees in the future?	73%
How do you promote the WDC to your employees? Select all the apply.	59% Email; 75% In person; 19% Internet; 14% Webinars
How easy do you find it to process WDC Contributions?	99%
Do you submit termination dates to other benefit providers (ex. WRS, health insurance, Social Security) upon employee's separation of service?	100%
If yes, how do you submit termination dates?	5% Mail; 2% fax; 79% Online manually; 14% Online automated file feed
How likely are you to recommend the WDC to a friend or colleague?	94%



## **Employer Newsletter & Webinar**

- Audience: •
  - All participating employers \_
- Tactics:
  - Email sent 11/29
  - Pre-login post
- Email metrics:
  - Sent to 1,234 employers
  - Open rate: 37%
  - Click rate: 25%!
- Employer webinar:
  - 51 attendees
  - Recorded and posted to pre-login Employer page



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Your annual employer newsletter, the WDC Connection is now available! Click the Read it now! link below for valuable information about the WDC. Please feel free to share this email with your colleagues as you see fit.



Upcoming Webinar Make plans to join a webinar specifically for employers hosted by ETF and the WDC. Learn about new services available in the WDC. Plus, you'll hear tips for assisting your employees with the WDC. The no-cost webinar will take place Tuesday December 6, 2022, at 12pm Central time

Click below or copy and paste this link (https://bit.ly/3teDYxw) to register for the webinar. Space is limited!



FOR EMPLOYER USE ONLY. | Not for use with plan participants

Cyberchninals often use melicious links in scam emails to thick users into revealing senaltive information. To belp protect
you, the WDC will never use an enail or links in an estall to ask your User ID, Social Security number, account number,
password, or the answers to your password-recovery security challenge questions, such as your scoline's maken name
or place or birth. If you receive a scare email claiming to be from the WDC, cont click on any links or attachments and call (077) 457-4527.

NOVEMBER 2022

### Wisconsin Deferred Compensation Program (WDC) WDC Connection

### MARK YOUR CALENDAR FOR THE UPCOMING EMPLOYER WEBINAR

The Wisconsin Deferred Compensation Program (WDC), along with the Department of Employee Trust Funds (ETF), will host an employer webinar on Tuesday December 6, at 12:00pm Central time to talk about what's new in the WDC. We will provide an overview of the WDC as well as some new tips and pointers for employers. If you have a specific topic you'd like us to cover, contact the Madison office at wdc\_office@empower.com or call (608) 241-6604 and ask to speak to the local office.

Space is limited. Click here to register or log in to the Plan Service Center (PSC) to sign up

A recorded version of the webinar will be available on the Employer page of the website at wdc457, org at a later date

Later this year, new users of the WDC's Plan Service Center (PSC) will be invited to attend a series of webinars that will provide high-level training on how to maximize and best use the PSC

### NEW WDC WEBSITE EXPERIENCE

Link all accounts. WDC participants can add other

accounts-such as checking, savings, credit cards,

month-to-month patterns.

We're always working to improve the WDC and make it a resource

To that end, we're pleased to announce an important WDC website updatel Participants can now get a 360-degree view of their financial picture, not just their retirement savings. The new web experience is a great resource to help participants track their progress toward the retirement they wart-but it can do a whole lot more than help manage just one account.

Here are some of the things your employees can do on the WDC website to combine different snapshots of their finances into a single, comprehensive picture

#### Continue preparing for their retirement future

- The upgraded website gives participants insight into mortgages, health savings accounts, and brokerage an their retirement income and allows them to monitor how much they're spending to help ensure they're reaching their goals
  - Security features on the website include multifactor authentication, proactive security alerts, device fingerprintin and access controls-all intended to help keep each participant's entire account and information secure.
  - If you're enrolled in the WDC, log in to your WDC account at wdc457.org to see the new features for yourself. Link your other financial accounts to your WDC profile and get an endto-end view of your finances. Questions? The WDC's local

FOR PLAN SPONSOR USE ONLY

- stock accounts-to their WDC account for a complete. real-time overview of all their finances on one site with a single login. Track net worth. A consolidated view of their finances can help participants understand their net worth so they
- can clearly see what they own and what they owe.
- Monitor budget and cash flow. Participants can keep track of their monthly income and where they spend it. They can also track their spending by category and spot

### Non-participating Employer Outreach

- Audience:
  - All non-participating, WRS-eligible employers
- Tactics:
  - Email sent 11/17
- Email metrics:
  - Sent to 903
  - Open rate: 41%
  - Click rate: 2%
- Results:
  - 16 leads
  - 1 adopted
  - 1 pending



Helping You Turn Over a New Retirement Leaf

Core a New Retirement Leaf	
Is it time to add the W Compensation Progra employee bene	am (WDC) to your
Voluntary employee contribution on a before- tax and/or Roth basis	Easy setup, simple and flexible administrative procedures
No cost to employers	Local Retirement Plan Advisors
Click below for more information about WDC, participant costs, and the State role and fiduciary responsibilities.	Deferred Compensation Board's
You can also cut and paste this in https://docs.empower-retirement.com/TE/W/	
Securities, when presented, are offered and/or distributed by FINRAUSIPC, EFSI is an affisite of Empower Rolement, LLC; Ex Empower Advisory Group, LLC. This material is for informational p legal or tax recommendations or advice.	mpswer Funds, Inc.; and registered investment adviser
Cyberoinniais offen use maliciau links in scare enails to trick un ynu, the WDC will move use an email or links in an enail to ask yp pazoword, or the answers to your password-recovery security chall or place or bith. Your receive a scare email claiming to be from th (BT7) 457-9327.	our User ID, Social Security number, account number, illenge questions, such as your mother's maiden name
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Helpina You Turr

### My Total Retirement Campaign

- Audience:
  - Participants not enrolled in the managed account service
- Tactics:
  - Emails (2 in Q4, 3 total)
  - Mailer
  - Social posts
  - Newsletter article
- Email metrics:
  - <u>Touch 2:</u>
    - Sent to 33,091 on 10/18
    - Open rate: 55.4%
    - Click rate: 1.86%
  - <u>Touch 3:</u>
    - Sent to 33,054 on 11/22 Open rate: 45% Click rate: 0.92%



Helping You Turn Over a New Retirement Leaf Results:

•

279 new managed account users; \$18M

	wisconsin beferred Compensation Program (WDC)
Relping You Turn Over a New Retirement Load	Try it for 90 days <sup>1</sup>
5% Contraction of the second s	Experience the full benefits of My Total Retirement <sup>wa</sup> Experience the full benefits of My Total Retirement <sup>wa</sup> Exrol now through 11/30/2022 to experience all the benefits of My Total Retirement with no obligation <sup>1</sup> for 90 days. You can also contact your Retirement Plan Advisor to discuss your options. Set up your no-cost meeting now! LEARN MORE OR ENROLL
LEARN MORE	
Vour personalized refirement analysis is ready We've analyzed your account to identify where you could take steps to help improve your savings and investment choices. Log in at wdc457.org to see your results.	You do enough. Let us help with retirement.
What to like about professional investment management	WE PERSONALIZE YOUR STRATEGY
WE DO THE WORK FOR YOU	
CUSTOMIZES YOUR STRATEGY	
200	WE SUPPORT YOU ALONG THE WAY See how it works >
HELPS YOU REACH YOUR GOALS	Would you rather manage your own investments? You can always take advantage of Online Advice. <sup>3</sup> There is no guarantee provided by any party that participation in any of the advisory services will result in a profit
SAVES YOU TIME	

## **Security Guarantee Email**

- Audience: •
  - All participants with an email address on file
- Tactics: •
  - Email sent 10/24
- Email metrics (not specific to WDC): •
  - Open rate: 48%
  - Click rate (reflects social icons at the bottom): 1.5%



MUDCC Hotoking You Tarre Over a New Enterement Loof	
Wisconsin Deferred Compensation Program	
SECURITY GUARANTEE	
Keeping your savings safer, together	
Did you know that Empower offers a Security Guarantee as part of its commitment to your account safety? Do your part by taking the following steps to keep your account secure:	
Register your account online (if you haven't already) if you don't register your account, it's easier for a fraudster to pretend to be you.	М.
Choose a strong username and password Use a unique username and password for your account and do not share with others.	
Review all security alerts immediately Ensure your cellphone number and email on file are correct and contact us immediately if you receive a Security Alert notifying you of account activity you did not perform.	
Review your accounts periodically if you've experienced identity theft or have accounts that have been compromised, contact us to put additional protections on your account.	
Stay current on recommended security practices. Visit our Security Center at wdc457.org for security tips.	
PRO TIP Use a password manager to keep your information and passwords secure	
EMPOWER	
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## Vanguard TDT Additions

- Audience:
  - All participants with an email address on file
- Tactics:
  - Q4 Statement Narrative
  - News and Updates web posting on 12/1
  - Email sent on 1/10
- Email metrics:
  - 53,482 emails sent
  - Open rate: 67%
  - Click rate: 2%
- Results:
  - 67 participants moved \$2M into one of the new TDTs
  - 89 participants scheduled a meeting with an RPA
  - 137 selected one of the new TDTs for their future allocations



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#### Hi Tim,

any links o

affiliate of I material is Carefully c SEC-regist

before inv

The Wisconsin Deferred Compensation Program (WDC) is an important part of your long-term retirement savings strategy. That is why the Deferred Compensation Board regularly reviews the WDC investment options. On January 6, 2023, the WDC plan added both the Vanguard Target Retirement Trust Plus "10" series and the 2065 fund. These fund options (listed below) are in addition to the Target Date Funds already available in the WDC. To learn more about these additions, click here or cut and paste <u>https://wdc457.empower</u>.

retirement.com/participant/#/articles/WisconsinWR/newsAndUpdates into your browser

Fund Name	Ticker / CUSIP	Effective Date	Gross Expense Ratio
Vanguard Target Retire Trust Plus 2020	92202V427	1/6/2023	0.055%
Vanguard Target Retire Trust Plus 2030	92202V393	1/6/2023	0.055%
Vanguard Target Retire Trust Plus 2040	92202V377	1/6/2023	0.055%
Vanguard Target Retire Trust Plus 2050	92202V351	1/6/2023	0.055%
Vanguard Target Retire Trust Plus 2060	92202V179	1/6/2023	0.055%
Vanguard Target Retire Trust Plus 2065	92202V120	1/6/2023	0.055%

If you would like to change your future contribution allocations or move your existing account balance to a different investment option, you can do so anytime by logging on to your account at wdc457.org or calling the WDC at (877) 457-WDCP (9327) weekdays from 7 a.m. to 9 p.m., or Saturdays from 8 a.m. to 4.30 p.m., CST. The TTY number for those with a hearing impairment is 800-345-1833.

#### Now may be a good time to review free retirement readiness review w on the "Schedule a meeting" tile or

### WDC Investment Changes Effective January 6, 2023.

The Wisconsin Deferred Compensation Program (WDC) is an important part of your long-term retirement savings strategy. The WDC's investment options are regularly reviewed and sometimes revised so you may continue to select from a competitive range of investment options. Effective January 6, 2023, the following change will be made in the WDC's investment lineup:

Cyberorininals often use malicious links in scarn money, the WDC will never use an email or link answers to your assword-recover security cha

VIEW ONLIN

or attachments and call the WDC at (8 es, when presented, are offered and/	FUND NAME	TICKER / CUSIP	EFFECTIVE DATE	GROSS EXPENSE RATIO
f Empower Retirement, LLC; Empower is for informational purposes only and is	Vanguard Target Retire Trust Plus 2020	92202V427	1/6/2023	0.055%
consider the investment option's objec	Vanguard Target Retire Trust Plus 2030	92202V393	1/6/2023	0.055%
istered products or disclosure documen vesting.	Vanguard Target Retire Trust Plus 2040	92202V377	1/6/2023	0.055%
	Vanguard Target Retire Trust Plus 2050	92202V351	1/6/2023	0.055%
	Vanguard Target Retire Trust Plus 2060	92202V179	1/6/2023	0.055%
	Vanguard Target Retire Trust Plus 2065	92202V120	1/6/2023	0.055%

You do not need to take any action, as these are additions to the WDC investment option lineup.

If you would like to change future contribution allocations or move your existing account balance to a different investment option, you can do so anytime by logging on to your account at wdc457.org or calling the WDC at (877) 457.WDCP (9327) weekdays from 7 a.m. to 9 p.m. or Saturdays, from 8 a.m. to 4:30 p.m., CST. The TTY number for those with a hearing impairment is 800-345-1833.

Carefully consider the investment option's objectives, triaks, fees and expenses. Contact Empower for a prospectus, summary prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing.

Investing involves risk, including possible loss of principal.

## Under 58 Retiree Campaign

- Audience:
  - All terminated participants under age 58
- Tactics:
  - Email sent on 12/6
- Email Metrics:
  - Sent: 6,791
  - Open rate: 51%
  - Click rate: 3%
- Results:
  - 72 meetings scheduled with RPAs from both the Under 58 and Over 58 campaigns



#### Hello Tim,

Thank you for choosing the WDC for your supplemental retirement savings. How do you know when you're retirement ready? Retirement can raise a lot of questions about your personal finances, for example:

- When and how much should I be withdrawing funds from my WDC account?
- How do I minimize the impact taxes have on my savings?
- Does my investment strategy align with my withdrawal strategy?
   Is there an alternative investment allocation strategy to consider?
- Is there an alternative investment allocation strategy to consider?
   What are the best next steps to take on your financial journey?

If these questions feel overwhelming, schedule a no cost one-on-one Retirement Readiness Review<sup>1</sup>, which is provided to you through the WDC.

During the meeting, you'll review and discuss your complete financial picture, including any applicable outside assets. Merging your retirement accounts into a single qualified retirement plan may save you time and help you achieve the future you want. A WDC Retirement Plan Advisor can walk you through you investment and savings options, and help you implement any changes you want to make. You'll leave with a better understanding of next steps that could help you reach your financial goals.

Schedule your no cost Retirement Readiness Review today. Cail (877)-457-WDCP(8327), click the link below or copy and paste <u>https://wdccampaign.empowermytime.com[wdc-campaign.empowermytime.com]</u> into your browser.

8CH	EDU	JLE	YOUR	REV	IEW

You can also visit your WDC enhanced website at wdo457.org and explore different areas that may help you with your strategy. Learn more about the financial tools and resources available to you by logging in today.

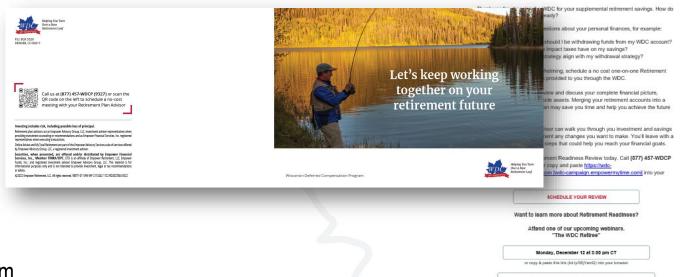


## **Over 58 Retiree Campaign**

- Audience:
  - All terminated participants over age 58
- Tactics: •
  - Email sent on 12/6
  - Post Card 4,002 recipients
  - Webinar on 12/12 and 12/14
- Email Metrics: •
  - Sent: 11,734 \_
  - Open rate: 53%
  - Click rate: 3%
- Results: •
  - 72 meetings scheduled with RPAs from both the Under 58 and Over 58 campaigns



Helping You Turn Over a New Retirement Leaf





Hello Tim

Wednesday, December 14 at 10:00 am C1 or copy & peets this link (bit.lw3)ORn8) into yo

# **RSG Term Mailer (ongoing)**

- Audience: •
  - Monthly, recently terminated participants
- Tactics: •
  - Mailer sent to 1,361 total: 351 in Q1 396 in Q2 371 in Q3 243 in Q4

#### Results: •

- Of the participants who interacted with RSG:
  - 56% kept their assets in the WDC
  - 33% rolled to another provider
  - 6% cashed out
  - 4% rolled to an Empower IRA



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future while saving on taxes.

and IRS penalties.

between accounts.

through your options

It's important to consider keeping your hard-earned money in tax-deferre

Keeping your retirement savings in the Wisconsin Deferred Compensatio

Program — If you're happy with your plan, you can keep it there in most cas

Transferring to an IRA - Opening an IRA is another way you can save for y

Moving your retirement savings to your new employer's plan --- If you's

take your savings with you, you can typically roll them over to the new plan.

If you need the funds now, you can decide to close your account and cash o

Take a look at the table to the right to see what cashing out could cost you in

Consider all your options and their features and fees before moving money

Let an experienced Empower Retirement consultant walk you

> Call 877-457-9327 or visit wdc457.com

Your retirement

savings options

1

**KEEP IT IN YOUR PLAN** 

2

TRANSFER TO

AN IRA

3

MOVE IT TO YOUR

NEW PLAN

4

WITHDRAW YOUR MONEY

### Changing jobs or retiring? We can help.

EXAMPLE ACCOUNT	CASH OUT NOW	KEEP TAX-DEFERRED
Starting balance	\$100,000.00	\$100,000.00
Federal, state and local taxes	\$(20,000.00)	\$0.00
Early withdrawal penalty (if applicable)	\$(0.00)	\$0.00
Final balance	\$80,000.00	\$100.000.00

This is a hypothetical scenario based on an example of a pre-tax account for illustrative purposes only. Federal, state and local taxes (if applicable) are usually withheld at 20%. Unless you have a 457 plan, a 10% penalty generally applies for withdrawals prior to age 59½. Distributions on Roth accounts are generally not taxed

Keeping your money in tax-deferred status also gives you the potential of growth over the next 25 years

#### \$100,000.00 \$446,496.48

\*Calculations based on a hypothetical account balance.

\*\*FOR ILLUSTRATIVE PURPOSES ONLY. This hypothetical illustration is not intended as a projection or prediction of future investment results, nor is it intended as financial planning or investment advice. It assumes a 6% annual rate of return and reinvestment of earnings with no withdrawals Rates of return may vary. The illustration does not reflect any associated charges, expenses or fees. The tax-deferred accumulation shown would be reduced if these fees were deducted The real costs of cashing out

Income taxes Penalties · Reduced retirement savings Lost opportunity for growth

### **Additional Survey Results**

- Retirement Readiness Reviews (local team):
  - 2,952 total; 1,483 with At Risk participants
  - NPS of 77
- Financial Planning:
  - NPS of 84
  - Action Rate 81%
- Point in Time Advice:
  - Of the 346 participants surveyed:
    - 82.8% said they feel more confident about their retirement or financial plan,
    - 83.0% said they feel more knowledgeable about their available options,
    - 87.8% said they were highly satisfied with Empower retirement, and
    - 87.2% said that their overall experience with Empower today was very positive.
- Customer Care Center:
  - 4.43 out of 5, 88.6%, average overall satisfaction score



## EMPOWER RETIREMENT

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