

November 1, 2024 Strategic Partnership Plan Update

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2024 WDC Strategic Partnership Plan

| Steppingstones Campaign (Winter and Fall) Goal: Educate participants on how Social Security, the WRS pension and WDC Program fit together in their retirement picture Audience: New hires, mid-career and pre-retiree participants Tactics: • Email • Web banner • Social media post • Webinar | Fraud Prevention/Email Capture Campaign Goal: Educate participants with tips and best practices to help them stay ahead of cybersecurity threats and other types of fraudulent communications/activities Audience: Active and terminated participants with a balance Tactics: • Webinars • Email • Pre-login pop-ups • Self-send email • Social media post • ETF newsletter article | At Risk Campaign Goal: Encourage participants to meet with their local WDC RPA for a complimentary Retirement Readiness Review (RRR) and provide a free trial of managed accounts along with the campaign. Audience: At-risk ppts, active and terminated, with a balance Tactics: • Email • ETF newsletter article • Web messaging • Social media post • Video | Enrollment Campaign/ National Retirement Security Month (NRSM) Goal: Enroll, attend a webinar and/or meet with an RPA Audience: Non-participating employees (via WDC employers) and all participants Tactics: • Self-send email for WDC employers to share with employees (from ETF) • Email promoting webinars & RPAs • Social media posts – 2 to 4 • Web banner • ETF newsletter article • Webinars | Empower Communications Engine (ECEs) Goal: Deliver personalized automated messaging to participants Audience: Targeted by topic/interaction Topics: Benefits of using the personalized website Welcome to your retirement plan Update your beneficiary and profile Save More Invest Wisely Get help with financial wellness (CFP) RPA Investment Advice |
|--|---|--|---|---|
| Q1 Communication updates: ETF newsletter articles 2024 social posts (if applicable for ETF) Enrollment mailing to all non-participating employees (per ETF) | Q2 Communication updates: • ETF newsletter articles • 2024 Annual Participant Satisfaction Survey – Targeted Emails (x2) – Web messaging | Q3 Communication updates: • ETF newsletter articles Employer communications: • Newsletter • Non-participating empl • Benefits fairs and convent • Employer plan reviews ast • Survey • Survey email • Webinar(s) | | Key milestones ages (RSG) Do you need help investing? Welcome to professionally managed accounts Engage with your professionally managed account Your retirement savings options (RSG) Ongoing guidance for stay-in- plan terminated ppts Terminated participants mailer |

Profile advice experience 2. Bi-weekly "NEO" webinars hosted by RPAs for non-participating employees

- 4. Secure 2.0 / Limit Updates
- 5. Ongoing Library of Material review

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Over a New Retirement Leaf

6. News & Updates articles (4-5)

Operational Updates

- Online Required Minimum Distributions (RMDs) √
- Forced out RMDs in 2025 √ (effective 1/1/25)
- SECURE 2.0 implementation √ (effective 1/1/25)
- Partner with ETF on employer data initiative $\sqrt{}$





SPP Progress Report





| Activity | Objective | Audience | Results as of 10/31/24 |
|---|---|--|---|
| NRSM/Open Enrollment Campaign | Enroll, attend a webinar and/or meet with an Retirement Plan Advisor (RPA) | All participants | Q4 |
| ECEs | Various | Various | Results attached |
| 2024 social media posts (if applicable) | Increase WDC awareness via ETF's Twitter and LinkedIn profiles | ETF followers | Complete |
| Group meetings | Conduct 400 group meetings for employers and participants | Participating employers/participants | 286 |
| Employer newsletter Employer webinars Employer survey | Quarterly outreach to employers | Participating Employers | Complete |
| At-Risk Campaign | Increase Retirement Readiness Reviews, promote advice and staying in the plan | At-risk participants, active and terminated with a balance | Email sent to 15,271 Open rate: 51%; Click rate: 3% Video engagement: 3% 47 clicks to schedule a meetin |
| Retirement Readiness Reviews (RRRs) | Conduct 2,700 Retirement Readiness Reviews with participants | All participants | 2,288 |
| Steppingstones to Retirement benefit summit | Educate participants on how SSA, WRS and WDC fit together | New hires, mid-career and pre- retiree participants | April 17: 1,270 registered; 616 attende 4.63/5 overall satisfaction rate November 7: 1,021 registered |
| Fraud Prevention/Email Capture Campaign | Educate participants about cybersecurity and protecting their accounts | Active and terminated participants with a balance | 729 account registrations |
| | NRSM/Open Enrollment Campaign ECEs 2024 social media posts (if applicable) Group meetings Employer newsletter Employer webinars Employer survey At-Risk Campaign Retirement Readiness Reviews (RRRs) Steppingstones to Retirement benefit summit Fraud Prevention/Email Capture | NRSM/Open Enrollment CampaignEnroll, attend a webinar and/or meet with an Retirement Plan Advisor (RPA)ECEsVarious2024 social media posts (if applicable)Increase WDC awareness via ETF's Twitter and LinkedIn profilesGroup meetingsConduct 400 group meetings for employers and participantsEmployer newsletter Employer surveyQuarterly outreach to employers promote advice and staying in the planRetirement Readiness Reviews (RRRs)Increase Retirement Readiness Reviews, promote advice and staying in the planSteppingstones to Retirement benefit summitEducate participants on how SSA, WRS and WDC fit togetherFraud Prevention/Email CaptureEducate participants about cybersecurity | NRSM/Open Enrollment CampaignEnroll, attend a webinar and/or meet with an Retirement Plan Advisor (RPA)All participantsECEsVariousVarious2024 social media posts (if applicable)Increase WDC awareness via ETF's Twitter and LinkedIn profilesETF followersGroup meetingsConduct 400 group meetings for employers and participantsParticipating employers/participantsEmployer newsletter Employer surveyQuarterly outreach to employers promote advice and staying in the planAt-risk participants, active and terminated with a balanceRetirement Readiness Reviews (RRRs)Conduct 2,700 Retirement Readiness Reviews with participantsAll participantsSteppingstones to Retirement benefit summitEducate participants on how SSA, WRS and WDC fit togetherNew hires, mid-career and pre- retiree participantsFraud Prevention/Email CaptureEducate participants about cybersecurityActive and terminated participants |

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SPP Progress Report cont'd





| Dimension | Activity | Objective | Audience | Results as of 10/31/24 |
|------------------------|---|---|--|---|
| Education | News & Updates articles | Keep participants up-to-date with changes in the WDC (ex. SECURE 2.0 and plan document updates) | All participants and employers | Ongoing |
| Education | Offer Empower's The Currency | Promote financial wellness to all employees whether enrolled in WDC or not | Everyone | News & Updates, ETF newsletter(s), Employer mini-newsletter |
| Education & Enrollment | Conventions | Attend at least one convention | Local associations of public employees (ex. WMCA) | DOC Region 5 two-day Wellness Conference |
| Education & Enrollment | Open Enrollment/Benefits fairs | Host 25+ webinars/events during the annual Open Enrollment period | All eligible employees | See page 31 |
| Education & Retention | ETF newsletter articles (if applicable) | Various | Active and retired WRS members | In progress |
| Enrollment | Eligible employee outreach | Increase enrollment in WDC | WRS-eligible employees not enrolled in WDC | Postcard mailed to 84k eligible employees 4/24/24; 92 QR scans |
| Enrollment | Enrollment Campaign during open enrollment and NRSM | Increase participation in WDC | Eligible employees | Q4 |

SPP Progress Report cont'd





| Dimension | Activity | Objective | Audience | Results as of 10/31/24 |
|-------------|--|--|--|---|
| Enrollment | Bi-weekly webinars | Provide a New Employee Orientation (NEO) opportunity for all new hires | New hires | 293 attendees |
| Enrollment | In-force growth | Enroll eligible employees and retain participants to grow the WDC by 1.5% | Eligible employees and participants | 0.90%; 45% to goal |
| Enrollment | Non-participating employer outreach | Add new employers to the WDC | Non-participating employers | Q4 |
| Enrollment | New employers | Add 12 new employers to the WDC | Eligible employers | 11; 92% to goal |
| Retention | Call center and RPA surveys (NPS) | Measure participant satisfaction with customer care center and field staff | Participants who call and/or meet with their Retirement Plan Advisor | Call Center Sat. Score = 4.41/5 RPA NPS = 79 |
| Retention | 2024 custom annual participant satisfaction survey | Obtain feedback from participants | All participants | See pages 18-23 |
| Operational | SECURE 2.0 Implementation | Implement SECURE 2.0 provisions as adopted by the WDC | All applicable | Ongoing |
| Operational | Execution of Plan and Trust Document | Ensure changes to plan document are executed by service team | As applicable | Changes in progress for 1/1/25 |

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Personalized advice from an Empower RPA

| Guiltin V | | e allocat | ion | | |
|----------------------|-----------------------|---------------------------|-------------------|-------------|-------|
| Asset class | | t Overweight | Current | Alternative | Gap |
| U.S. stocks | | | 32.4% | 29.8% | 2.69 |
| International stocks | | | 12.0% | 15.2% | -3.29 |
| U.S. bonds | | | 47.7% | 51.6% | -3.99 |
| International bonds | | | 2.0% | 0.0% | 2.09 |
| Alternatives | | | 0.2% | 0.0% | 0.29 |
| Cash alternatives | | | 5.7% | 3.4% | 2.39 |
| Asset allocation | Risk profile | Equity/bond allocation | Historical return | Historical | risk |
| Current | Moderate Conservative | 45%/55% | 6.6% | 7.8% | |

FOR ILLUSTRATIVE PURPOSES ONLY

The Retirement Readiness Review is provided by an Empower representative registered with Empower Advisory Group, LLC and may provide investment counseling and/or recommendations at no additional cost to participants. There is no guarantee provided by any party that use of the review will result in a profit.

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Set the agenda for the meeting

Introduce retirement plan advisor (RPA) and help employee understand the RPA role as an ongoing resource

Listens with empathy, addresses questions, and follows a structured process to help drive action

Account review and goal setting

Build personal financial profile (e.g., Social Security, pension amount, outside accounts, and other income)

Discusses desired retirement goals (e.g., age and lifestyle)

Retirement assessment

Perform diagnostic assessment to assess goal tracking to help answer the question of "Am I on track?"

Uses our technology to run simulations

Review analysis and next steps

Deliver advice to help with savings strategies, investment diversification, and spend down

Provides a written plan and has the ability to implement changes

Meetings at-a-glance (as of 10/31/24)

3,792

total meetings



group meetings

1,218

individual meetings

3,506

total participants met with 1:1

2,288

Retirement Readiness Reviews



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Meetings drive participant outcomes

2,607 Positive Actions Taken



diversifications ASSETS DIVERSIFIED \$93M



personalizations
ASSETS PERSONALIZED \$104M



As of 10/31/24

Q1 WDC Communications

- Annual Updates Live and posted on the website
- Retirement Readiness Review TV Monitor Slide
- News and Updates
 - Plan and Trust Document Changes
- ETF Newsletter articles
- 2024 Social Posts (X and LinkedIn)
- Term/retention Letter



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News & Updates

• News and Update article:

- Plan and Trust Document Changes

Plan and Trust Document Changes Effective January 1, 2024

January 5, 2024

As of January 1, 2024, the definition of a Designated Roth Contribution has changed for elective deferrals. Treatment of the designated contributions by participants and the WDC are explained in the updated Plan and Trust document. <u>Click here</u> for more details.



Retirement Readiness Review TV Slide

TV Monitor slide created to promote Retirement Readiness Reviews



A complimentary review from your local WDC Retirement Plan Advisor (RPA)¹ can help you determine:

- How your assets are allocated
- Your savings rate
- Your planned retirement age
- The amount or percentage of your preretirement income you will need to replace
- Your retirement readiness
- And more!

Scan the QR code to schedule your complimentary WDC meeting today!





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ETF Newsletter Articles

WRS News Online – May 2024:

Facing a Taxing Situation? Pay Less in Taxes **Today While Saving More for Tomorrow**



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Your contributions to the Wisconsin Deferred Compensation Program (WDC) are made with pretax dollars, which means every dollar you save may reduce your taxable income. And as you save on taxes, you may be able to save even more for your future to help maximize your retirement income. If applicable, you may even save with post-tax dollars to reduce future taxable income during retirement. More benefits of enrolling in WDC > | Pretax vs. Roth: What's the Difference?

WDC Webinar

Join a 30-minute live session for new employees wanting to know more about the WDC Program. See schedules and register >

WDC Participant Survey Take this quick survey and help improve your experience with the WDC Program. Responses are confidential. Take WDC survey >

WRS News (for retirees) – May 2024:

What are RMDs? Know the Rules on Mandatory Withdrawals

The Internal Revenue Service (IRS) requires Wisconsin Deferred Compensation (WDC) Program participants to begin withdrawing money from pretax accounts at a certain age.

Such withdrawals only require withdrawing a portion of funds from the account each year. These are called "required minimum distributions" (RMDs). Here are some things to keep in

mind about RMDs. Start date. The required beginning

date for the first RMD for pretax accounts is April 1 following the year a person turns 73. The passage of SECURE 2.0 Act changed this age from 72 starting in 2023 and will further delay the age to 75 starting in 2033.

Pretax and Roth accounts differ. For WDC participants with both pretax and Roth options, RMD requirements after a certain age do not apply to the Roth portion. The latter requires RMDs only after the original account holder's death. How much to take. The required

minimum amount is based on the account balance at the end of the previous year divided by the applicable distribution period or an age-based life expectancy factor. Penalty for not taking RMDs. The IRS penalty for not taking the full amount of an RMD is 25% of the amount not taken on time. If you correct this within two years, the penalty is reduced to 10%. Inherited accounts under RMD, Rules require a beneficiary of a retirement 1-877-457-9327.



account (including Roth option) to take distributions.

Sponse's age difference. When a spouse is the sole beneficiary of an inherited account, the RMD calculation will differ if the spouse is 10 or more years younger than the original account owner. WDC offers an automated minimum distribution option for participants who are eligible for RMDs. Contact the WDC at



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Social Posts

- 21 topics provided with images
- Each topic included two options each for X and LinkedIn
- Example shown right:

WDC | 2024 SOCIAL POSTS (3041816)

Contribution limits

X 1: Going up? The contribution limits for 2024 have risen from \$22,500 to \$23,000. (https://www.irs.gov/newsroom/401k-limitincreases-to-23000-for-2024-ira-limit-rises-to-7000)

LinkedIn 1: Going up? The contribution limits for 2024 have risen from \$22,500 to \$23,000. What about age-50 and special catch-up contributions? You can find out about those, too. (https://www.irs.gov/newsroom/401k-limit-increases-to-23000-for-2024-ira-limit-rises-to-7000)

X 2: The IRS has bumped up the contribution limits from \$22,500 to \$23,000 to let everyone save a little more in 2024.

(https://www.irs.gov/newsroom/401k-limit-increases-to-23000-for-2024-ira-limit-rises-to-7000)

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LINKEDIN | 1200x628



X | 1024x512



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Q2 WDC Communications

- Steppingstones Campaign
 - Email _
 - Web banner _
 - Social media post -
 - Webinar _
- Enrollment postcard •
- DB Feed FAQ Flier and Things to Know (TTK) posting ٠
- 2024 Participant Satisfaction Survey •
 - Targeted emails (x2) -
 - Web messaging -
 - Social media post
- **ETF** Newsletter articles



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- Fraud Prevention/Email Capture Campaign •
 - Webinars
 - Email
 - Pre-login pop-ups
 - Self-send email
 - Social media post
 - ETF newsletter article

Steppingstones Campaign

- Audience:
 - All participants with an email on file
- Tactics:
 - ETF GovDelivery email sent on 4/4
 - Empower email sent on 4/8 to 52,437 emails
 - Pre-login pop-up
- Empower email metrics:
 - Open rate: 55%
 - Click rate: 3%
- Results
 - 1,270 registered
 - 616 attended
 - 29 meetings scheduled



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You are subscribed to a topic for the Wisconsin Department of Employee Trust Funds. This information has recently been updated and is now available.

Webinar: Your Steppingstones to Retirement

You're invited to attend the popular "Your Steppingstones to Retirement" webinar on November 15 from 9:00 a.m. to 12:00 p.m., CT. The webinar is hosted by representatives from the Department of Employee Trust Funds, the Social Security Administration, and the Wisconsin Deferred Compensation Program.

Learn how your Social Security, Wisconsin Retirement System pension, and deferred compensation savings account can bring you closer to a secure financial retirement. Don't miss this unique opportunity to review this important information!



Topics include:

- Wisconsin Retirement System Eligibility and benefits; Core and Variable Trust Funds; annuity options; beneficiaries; and working in retirement
- Social Security Eligibility for retirement benefits; how early retirement affects your benefits; qualifying for survivors and spouse benefits; when to file for Medicare
- WDC Program WDC basics including contribution limits; investment options; pre-tax vs. Roth contributions; rollovers; and retirement readiness reviews

About the WDC

The <u>WDC Program [inks.gd]</u> is an optional, supplemental retirement savings plan (IRS Section 457) for all working state and university employees. Local government and school district employees may also enroll if their employers offer it.

To learn more about the WDC Program, schedule a no-obligation appointment with a local WDC retirement plan advisor by calling 1-877-457-9327.

You're invited to attend "Your Steppingstones to Retirement", a free educational webinar created for Wisconsin Deferred Compensation Program (WDC) participants. Learn how your Social Security. Wisconsin Retirement: System (WRS) pension, and WDC savings account bring you closer to a secure financial retirement. <u>Click here to register</u>.



Wisconsin Deferred Compensation Program (WDC



Your Steppingstones to Retirement

Hello Grace

You're invited to attend "Your Steppingstones to Retirement," a free, educational webinar created for Wisconsin Deferred Compensation Program (WDC) participants.

Learn how your Social Security, Wisconsin Refirement System (WRS) pension, and WDC savings account bring you closer to a secure financial refirement. Don't miss this unique opportunity, hosted by representatives from the WDC, the Department of Employee Trust Funds, and the Social Security Administration

Click on the button below to sign up today!



Questions? Click here to schedule an appointment with your local WDC Retirement Plan Advisor or visit wdc457.org¹

Dismiss

Enrollment Postcard

- Audience:
 - Eligible employees not currently enrolled ages 25-55 who are vested in the WRS
- Tactics:
 - Postcard sent on 4/24 to 84,863
- **Results:** •
 - QR code scans: 92 (4/24-7/12)



Enroll now. Scan the QR code to learn me about enrollment in the WDC. See page tv the linked flier for the Plan Enrollment Coc

After you enroll, meet with a Retirement Plan Adviso Once enrolled, you can schedule a complimentary meeting wi

- a local WDC RPA to discuss topics that include: Your savings rate.
- · Your retirement income needs
- · The investment options available to you.
- · The amount or percentage of your pre-retirement income you may need to replace

After you're enrolled, visit wdc457.org and click on the Owl image to schedule your complimentary meeting.

1 Roth contributions under the WDC may be referred to as post-tax contributions and are still subject to annual contribution limits. Consider consuling at as or financial professional before making posts.as contributions. Securities, when presented, are offered and/or distributed by Empower Retirement, LLC Empower Funds, Inc., and registered in-estiment advised Empower Retirement, LLC Empower Funds, Inc., and registered in-estiment advised Empower Intended to provide in-estimeting possible loss of principal. Unresting involves risk, including possible loss of principal.

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Are you facing a taxing situation?

Save through the Wisconsin Deferred Compensation Program (WDC) The WDC is the state's supplemental retirement savings program available to all active state and UW employees as well as active local government and school district employees who work for a participating employer.

Enroll in the WDC and save automatically

Enrolling in the WDC is easy—your contributions are automatically deducted from your paycheck, so saving becomes routine.

Pay less in taxes today while saving more for tomorrow

Your contributions to the WDC are made with pre-tax dollars, which means every dollar you save may reduce your taxable income. And as you save on taxes, you may be able to save even more for your future to help maximize your retirement income. If applicable, you may even save with post-tax' dollars to reduce future taxable income during retirement.





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Annual Participant Satisfaction Survey

- Audience:
 - All participants with an email on file
- Tactics:
 - ETF Active newsletter article
 - Website messaging live on 5/3
 - Email sent 5/7
 - Reminder email sent 5/28
 - Social media post
 - Field activity
- Email Metrics (below):
- Results (see pages 19-23)

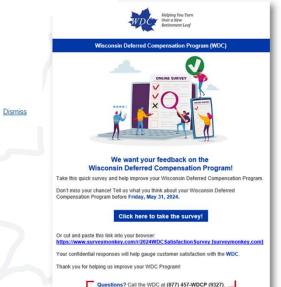
| Participant Survey Metrics | Original Email | Reminder Email |
|-----------------------------------|-----------------------|----------------|
| Survey email launch date | 5/7/24 | 5/28/24 |
| Emails delivered | 8,095 | 8,087 |
| Unique open rates | 50% | 51% |
| Click to open rates | 3% | 2% |
| Survey close date | 5/29 | 0/24 |
| Number of survey responses | 1,195 | |
| Survey response rate | 15 | % |

WDC Participant Survey Take this quick survey and help improve your experience with the WDC Program. Responses are confidential. Take WDC survey >

How are we doing?

Take this quick survey and tell us what you think of the WDC.

Start the survey now>>>



2024 Participant Survey Results

• Red percentages: decrease from 2023 survey

• Green percentages: increase from 2023 survey

| Survey Emails | Open rate | Click rate |
|---|---|------------|
| May 7 initial email | 50% (- <mark>3%)</mark> | 3% (+1%) |
| May 28 reminder email | 52% (0%) | 2% (0%) |
| Demographics | Answers | |
| Age breakdown • Age 54 and under • Age 55-64 • Age 65+ | 34.29% (+10.19) 34.75% (+4.65%) 30.96% (-14.74%) | |
| How long have you had your WDC 457 account? Less than 5 years 6 to 20 years 20+ years | 17.03% (+5.63%) 36.59% (+3.19%) 46.38% (-8.82%) | |
| What is your estimated account balance? Less than \$10,000 \$10,000 to \$50,000 \$50,001 to 100,000 More than \$100,000 | 9.32% (-1.02%) 16.34% (+7.24%) 14.96% (-0.54%) 59.38% (+5.28%) | |



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Participant Survey Results

| Questions | Answer |
|---|--|
| Do you have (or have you ever had) a WDC account? | 98.33% yes (-0.27%) 1.67% no (+0.37%) |
| How would you rate your satisfaction (4 or 5) with the WDC Board services below? Website resources 24/7 automated voice response system to commonly asked questions Customer services representative availability Local staff providing virtual support Quarterly statements and balance information Managed Account service, also called Empower Advisory Services or Online Advice or My Total Retirement | 79.31% (+3.61%) 55.07% (-3.13%) 74.28% (+1.38%) 68.17% (+2.47%) 83.23% (+2.33%) 69.32% (+2.72%) |
| 66% (+0%) of respondents <u>were unfamiliar</u> with the automated voice response system, 28% (+0.13%) were unfamiliar with their cu staff providing virtual support, and 35% (+1%) with the Managed Account Services | stomer service availability 52% (-2%) with the local |
| Overall satisfaction (4 or 5) with services received from WDC/Empower | 4 out of 5 satisfied (74.62%) (+0.92%) |
| How likely are you to recommend the WDC to a friend or colleague? | 81.22% (+3.02%) |
| | |

2024 Participant Survey Results

| Questions | Answer |
|--|---|
| How do you like to get information from the WDC? (top 4) Email Website Quarterly statements Mail | 76.90% (+1.8%) 59.68% (+7.98%) 50.05% (-5.85%) 34.44% (-6.46%) |
| Topics of Interest (top 6) Living in retirement Nearing retirement Fees charged Managed accounts Meeting with my local WDC representative Advanced investing | 53.90% (-5.9%) 34.33% (+8.33%) 30.59% (+5.09%) 29.41% (+4.51%) 24.17% (+9.35%) 23.64% (+5.57%) |
| Overall satisfaction (4 or 5) with quarterly statements: Timeliness Accuracy Ease of reading and understanding | 81.0% (+6%) 82.3% (+4%) 79.9% (+4.4%) |

C2024 Participant Survey Results

| Questions | Answer |
|---|---|
| Overall satisfaction (4 or 5) with the current investment options | • 71.61% satisfied |
| Are you interested in more investment options in the WDC lineup? No additional options desired Additional large cap Additional fixed account options Additional small cap options | 63.55% 17.17% 14.72% 12.37% |
| Would you like to see another large cap growth fund in addition to the Fidelity Contrafund Commingled Fund? | 25.62% yes 10.90% no 63.48% don't know |
| Are you enrolled in the Managed Account service? | 33.26% yes66.74% no |
| How did you hear about the Managed Account service? From a WDC local RPA From a colleague From a marketing email Word of mouth None of the above | 38.94% 15.51% 14.19% 7.59% 30.69% |
| How likely are you to recommend the Managed Account service to others? | • 71.43% would recommend |



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C2024 Participant Survey Results

| Questions | Answer |
|---|--|
| Overall satisfaction (4 or 5) with the content of the WDC educational and communications materials? | • 64.26% (+2.46%) |
| Overall satisfaction (4 or 5) with wdc457.org: Information provided on the WDC website Ease of use of the WDC website Information and tools on the website | 77.15% (+5.25%) 80% (+4.5%) 72.69% (+3.89%) 71.66 (+2.76%) |
| Overall satisfaction (4 or 5) with the WDC personalized experience, post log-in: Ease of linking accounts Ability to access and make changes to account Use of financial tools | 75.89% (+6.92%) 70.12% (+5.58%) 72.97% (+3.83%) 69.08% (+3.34%) |
| On a scale of 1 to 10, would you recommend the WDC to a friend/colleague? | 8.3 out of 10 (= Net Promotor Score* of 45) |

*Net Promoter Score (NPS) measures customer experience. According to Bain & Co., the creator of the NPS, NPS above 20 is considered favorable, above 50 is excellent, and above 70 is world-class.



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Employer Newsletter

- Audience:
 - All participating employers
- Tactics:
 - Email sent 6/25
- Email Metrics:
 - Email sent to 1,604 employer contacts
 - Open rate: 39%
 - Click rate: 27%
- Results:
 - 66 RPA meetings were scheduled 6/25-7/25
 - 93 Employer webinar registrations
 - 6 Steppingstones registrations



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Your annual employer newsletter, the WDC Connection is now available! Click the Read it now! link below for valuable information about the WDC. The WDC Connection: as as available online at WDC457 nog just click or Employer at the top of the page. Please feel free to share this email with your colleagues as you see fit.



Upcoming Webinar: Make plans to join a webinar specifically for employers hosted by ETF and the WDC. Learn about new services available in the WDC. Plus, you'll hear tips for assisting you employees with the WDC. The no-cost vebinar will take place Viednesday, September 11, 2024 11:30 ar. Ito 12:30 pm. Central lime.



OR EMPLOYER USE ONLY. I Not for use with plan participants.

Sector of the se

visconsin Deferred Compensation Program (WDC)

A MESSAGE FROM THE DEPARTMENT OF EMPLOYEE TRUST FUNDS (ETF)

In tandem with national legislation and in keeping with industry trends, the Deferred Compensation Board has consistently kept the Wisconsin Deferred Compensation Program (WDC) moving forward.

We are continuing to analyze SECURE 2.0's required and optional provisions to ensure the Board makes sound decisions for the WDC that are in support of and consistent with the Boards fiduciary responsibilities to both employers and participants.

Some of these changes may require revisions to Wisconsin laws and/or Administrative Code and many may lead to Plan and Trust Document updates.

The benefits of participating in the WDC for employers include the Deferred Compensation Board selecting and reviewing investment options, determining and collecting participant fees, maintaining the Plan and Trust Document as well as the Investment Policy Statement, and more.

As a participating employer in the WDC, you have agreed to abile by the WDC's Plan and Trust Document. This includes offering employees: the choice to save using Both (after-taid contributions and by percentage of paycheck as well as doalar amount: in-service withdrawabs at age 59%; and the Special Catch-Up provision allowances permitted for 457 plans such as the WDC plan.

Available to VIOC participants arise july 1 2011, Both contributions allow employees to save on an after-tax basis. Since Rotic cartorbutions are made after taxes have been paid, employees aren't taxed on those contributions or any earings when they take a qualifying biotechical to the strategy can provide years of compounded earings potential that employees may be able to withdraw tax-free later. Percentage-of-payteck contributions have been allowed since 2018.

JUNE 2024

The Plan and Trust Document can be found on the WDC's website at wdc457.org in the Learning Center under Program Resources. As thanges are made, information is posted on the WDC website at wdc457.org in the News. B Updates

section (look for the badger). We also provide updates on participant statements. Thank you for your partnership and cooperation. If you have any waxtians or need additional information, please

have any questions or need additional information, please contact Shelly Schueller, Deferred Compensation Director, at shelly.schueller@etf.wi.gov or (608) 266-6611.

WE WANT YOUR FEEDBACK! Complete the WDC Employer Survey

Click here to complete the WDC Employer Survey. We are interested to learn your views on what works, what could be better, and what we can do together to make the WDC an even better resource for employers and employees.



FOR PLAN SPONSOR USE ONLY | 1



Fraud Prevent/Email Capture Campaign

EMPOWER

Account

Trish McGinity, CISSP, CCSI

Protecting Your WDC

- Audience:
 - Active and terminated participants with a balance
- Tactics:
 - Webinars 6/25 and 7/10
 - Email sent 6/13
 - Pre-login pop-ups (2)
 - Self-send email
 - Social media post
 - ETF newsletter article (Sept newsletters)
- Email metrics:
 - Email sent to 54,634 active and terminated participants with a balance
 - Open rate: 58%
 - Click rate: 4%
- Results:
 - 729 account registrations took place between 6/13 and 7/26



Helping You Turn Over a New Retirement Leaf



We're serious about security

The Visconsin Deferred Compensation Program (VMC) is all about helping you feel more secure about the future. Along with the WCCs recordisegen: Empower, we do everything we can to help protect your WCC account, Including alerting you about suspicious account activity. Registering your WCC account is an important step to help safeguard your assets, and i unlocks powerful resources that can be used along your journey to financial freedom. Instructions on how to register your account are below.

Your part is simple. Regularly review your security alerts when received. Make sure your mobile number and personal email address are up to date and on file with us. If you receive a security alert notifying you about activity that is unfailiar, contact us immediately.

| 0 | 0 | C |
|-----------------|----------------------------------|---------------------|
| elve immediate | Review your | Access v |
| elated to any | account balance and estimated | finan wellness p |
| count activity. | retirement income. | resour |
| | | |



It's easy - click on Register, select I don't have a RIN, then follow the prompts to create your username and a strong password.

Want to learn more? Attend an upcoming WDC cybersecurity webinar hosted by Empower to learn more about fraud prevention, keeping your account secure and other financial wellness topics.

| Title | Date | Time | Registration Link |
|-----------------|---------------------------------|------------|-------------------|
| Protecting Your | Tuesday, June 25 ¹⁵ | 11:00am CT | Click here |
| Accounts Online | Wednesday, July 10 ^m | 3:S0pm CT | Click nere |

Learn more about Empower's Security Guarantee and Security Tips

Cyberolimate offen and molecule time in each work of the second providing excellent effective for the High protect part of your number, the HOSC will resolve the second of the Host in an event of the second protocol protocol, worker, solution standard, passwork or the inverse to your partnersch-enclosed, security challenge quantities. If you receive a score work constraints of the host he HOSC quark are of the intervention of the Host in the event in our call here HOSC are UT77, 457 1427.

Azurbas, when presented, are offend and an distributed by Engageer Financial Services, Inc., Newber MR/2562. CTSI: is an official of Engagese Rationaria LLC: Engageser Funds, Inc., and registered investment above proper Analogy Company. LLC: This memory is to informational purposes rely and is not thereaded to provide investment of or the incluminestations or advice.

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Annual Employer Survey

- Audience:
 - All participating employers
- Tactics:
 - Emails sent 6/11, 7/18
 - Employer newsletter
- Survey Response:
 - 141,8%
- Email metrics:
 - Sent to 1,603 employer contacts
 - 6/11 Email
 - Open rate: 29%
 - Click rate: 18%
 - 7/18 Email
 - Open rate: 31%
 - Click rate: 21%
- Results:
 - See page 27



Helping You Turn Over a New Retirement Leaf



Take the WDC employer satisfaction survey

As an employer who offers the Wisconsin Deferred Compensation Program (WDC), we value your feedback. This online satisfaction survey takes about two minutes to complete and is available now through Monday, July 10, 2024. Click the button below to take the survey now.

You can also cut and paste this link into your browser to take the survey: https://www.surveymonkey.com/r/WDCemployersurvey2024

Thank you for providing your feedback. We appreciate your time and will use your feedback to improve services to employers and participants.

Take me to the survey



Take the WDC employer satisfaction survey

As an employer who offers the Wisconsin Deferred Compensation Program (WDC), we value your feedback. This online satisfaction survey takes about two minutes to complete and is available now through Thursday, July 25, 2024. Click the button below to take the survey now.

You can also cut and paste this link into your browser to take the survey:

https://www.surveymonkey.com/r/WDCemployersurvey2024

Thank you for providing your feedback. We appreciate your time and will use your feedback to improve services to employers and participants.



Upcoming webinar

Make plans to join a webinar specifically for employers hosted by ETF and the WDC. Learn about new services available in the WDC. Plus, you'll hear tips for assisting your employees with the WDC. The no-cost webinar will take place Wednesday, September 11, 2024 11:30 a.m. to 12:30 p.m. Central time.



2024 Employer Survey Results

| Question | Satisfied or Very Satisfied | |
|--|---|--|
| Overall, how satisfied are you with the Wisconsin Deferred Compensation (WDC) Program? | | |
| Have you hosted/promoted your local WDC Retirement Plan Advisor for group or individual meetings virtually with your employees in the last | | |
| 12 months? | 57% No | |
| How satisfied were you and your employees with the group/or individual meetings with your local WDC Retirement Plan Advisor? | | |
| How likely are you to offer virtual meetings (by phone and/or videoconference) for your employees in the future? | 52% | |
| Have you worked with the WDC's Madison office in the last 12 months? | 29% Yes; 71% No | |
| How satisfied were you with the WDC's Madison office? | 83% | |
| Have you contacted Plan Technical Support for assistance with the Plan Service Center (PSC) employer website in the last 12 months? | | |
| How satisfied were you with your Plan Technical Support experience? | 92% | |
| Have you had payroll errors that needed to be corrected in the last 12 months? | | |
| How satisfied were you with the help you received from the WDC regarding the payroll error? | 90% | |
| How do you promote the WDC to your employees? Select all the apply. | 60% Email; 69% ln-person; 18% lntranet; 17% Webinars | |
| How likely are you to recommend the WDC to a friend or colleague? | 6.3 out of 10 (= Net Promotor Score of 43) | |



Helping You Turn Over a New Retirement Leaf

Q3 WDC Communications

- At Risk Campaign
- News & Updates
 - Quarterly statement changes are here
 - Changes to Required Minimum Distributions (RMD) processing
- National Retirement Security Month (NRSM) preparation
 - Enrollment
 - Open Enrollment
- ETF Newsletter article
- Article promoting Employer webinar for Govt Delivery



Helping You Turn Retirement Leaf



Support States Developer Determention

At Risk Campaign

- Audience:
 - At-risk participants, active and terminated participants with a balance
- Tactics:
 - Email sent 9/3
 - ETF newsletter article (Sept newsletters)
 - Promotional period for managed accounts 9/1-11/30
 - Social media post
 - Video
- Email metrics:
 - Email sent to 15,271 at-risk active and terminated participants with a balance
 - Open rate: 51%
 - Click rate: 3%
 - Video engagement: 3%
- Results:
 - 47 clicks to schedule a meeting



Helping You Turn Over a New Retirement Leaf



Are you on the right path with your investments?

The Wisconsin Deferred Compensation Program (WDC) offers a variety of services to help with your investment strategy, no matter your level of experience with investing—and you can choose based on your personal situation. Even if you think you are correctly allocated, it's a good idea to review your investments and talk about ways to help reduce the risk of your referement savings.

Here are a few paths you can take (at no additional cost) to create an investment approach designed around your goals. Choose the path that's most convenient for you:



Get Online Advice—Take advantage of this feature to validate your approach.

Give us a call—To review your investments or get advice, call (877) 457-WDCP (9327).

For a more comprehensive strategy, you may want to consider a free 90-day trial of My Total Retirement¹⁹⁰. Your free 90-day trial is available now through 11/30/24 and provides:

 A customized approach based on your unique situation
 Personalized management on your account from financial professionals that adjusts as your situation changes



After the 90-day period, you will remain in the managed account service unless you cancel your enrollment. If you choose to remain enrolled in the service, you will be charged applicable fees.²

Together we'll review your savings and investing strategy

To learn more about investing in the WDC, contact your local RPA or visit wdc457.org.

News & Updates

News & Updates articles:

1. Quarterly statement changes are here

2. Changes to Required Minimum Distributions (RMD) processing

Quarterly statement changes are here

September 26, 2024

You may have noticed that detailed investment performance information is no longer available with your quarterly statements. It is available on this site to you 24/7. WDC Investment Performance information is updated on a monthly basis, and you can view it by clicking the above Investing drop down menu, then clicking *Investment Information*.

- · Additionally, you can always view detailed investment performance information within your account.
- · After logging in, click Account at the top of the page, then click on Wisconsin Deferred Compensation Program. Next, click Investments.
- . You'll ha taken to the Investments name. On the left side of this name click Investment lineurs which is located under the Investments many. Near the top of the
- Changes to Required Minimum Distribution (RMD) processing

September 19, 2024

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Required Minimum Distributions (RMDs) are the minimum amounts the Internal Revenue Service (IRS) requires individuals to withdraw on an annual basis, from their Wisconsin Deferred Compensation Program (WDC) accounts. Typically, RMDs begin at the age of 73, however, for those who turn age 74, after December 31, 2032, the RMD age will increase to 75. Failure to take an RMD could result in a penalty of up to 25% for the amount not taken.

As a result, the WDC has enhanced its service to allow participants greater flexibility to make distribution requests online for RMDs, update their filing statuses, and modify tax withholdings. Log into your account, click Withdrawals and Request a New Withdrawal to check it out.

Coming in 2025, the WDC will further broaden its service to better protect WDC participants and avoid unnecessary tax penalties by allowing forced out distributions on any missed RMD payments. Participants with a termination date on file who are RMD-eligible starting in 2025 will be issued a check late in 2025 if they have not already requested or met their annual RMD amount. RMD-eligible participants will continue to receive a letter in the mail each year with the amount they are required to take and instructions to follow.

For questions or more information call (877) 457-WDCP (9327).



Helping You Turn Over a New Retirement Leaf

Open Enrollment/Benefits Fair Webinars 9/30-10/25/2024

- Most popular webinar topic by registrants and attendees: Estate Planning with WDC/Empower
- Highest attendance rate: Social Security with WDC/Empower
- Lowest attendance rate: The Sandwich Generation with WDC/Empower

| Торіс | # Webinars | # Registered | # Attended | Attendance Rate | Ave Registered | Ave Attended | YoY Attendance (2023-2024) |
|--|---------------|-----------------|---------------|--------------------|-------------------|-----------------|----------------------------------|
| WDC Financial Wellness Education | 6 | 171 | 76 | 44% | 29 | 13 | -25% |
| WDC Maximizing Your Retirement (Retirees) | 4 | 125 | 65 | 52% | 31 | 16 | -36% |
| WDC Retirement Planning | 8 | 281 | 127 | 45% | 35 | 16 | -32% |
| WDC Women and Investing | 1 | 76 | 31 | 41% | N/A | N/A | +100% |
| WDC Your Journey to Retirement | 10 | 278 | 152 | 55% | 28 | 15 | -38% |
| Estate Planning with WDC/Empower | 1 | 121 | 62 | 51% | N/A | N/A | +182% |
| Healthcare Costs & Medicare with WDC/Empower | 1 | 91 | 57 | 63% | N/A | N/A | +217% |
| Introduction to Taxes with WDC/Empower | 1 | 117 | 61 | 52% | N/A | N/A | +165% |
| Social Security with WDC/Empower | 1 | 81 | 55 | 68% | N/A | N/A | +450% |
| The Sandwich Generation with WDC/Empower | 1 | 49 | 19 | 39% | N/A | N/A | +100% |
| Total | 34 | 1,390 | 705 | 51% | 41 | 21 | +3% |



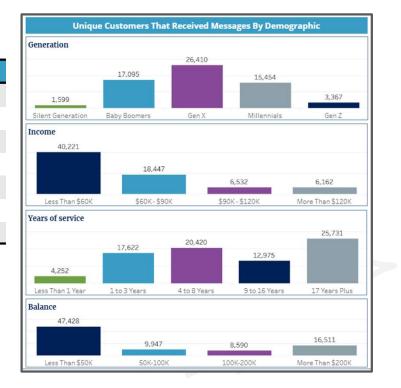
Helping You Turn Over a New Retirement Leaf

Empower Communications Engine (ECE) Results

Total unique individuals who received a message: 63,742

| Engagement and Response Metrics* | | | |
|----------------------------------|------------------------------|--|--|
| Unique Email Open Rate | 49.14% <mark>(-2.71%)</mark> | | |
| Unique Email Click Rate | 2.21% (-0.64%) | | |
| Inbound Call % | 1.08% (+0.08%) | | |
| Login % | 28.45% (+4.78%) | | |
| Primary Response Rate | 1.12% <mark>(-0.03%)</mark> | | |
| Secondary Response Rate | 0.02% (-0.01%) | | |
| PLA Click Rate | 5.71% (+4.74%) | | |

*YTD through 11/1/24; compared to 6/29/24





Helping You Turn Retirement Leaf



Thank you

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