

2025 Strategic Partnership Plan Update

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August 1, 2025

2025 WDC Strategic Partnership Plan



Steppingstones Campaign (Winter and Fall)

Goal: Educate participants on how Social Security, the WRS pension and WDC Program fit together in their retirement picture

Audience: New hires, mid-career and pre-retiree participants

Tactics:

- Email
- Pre-login pop-up
- Social media post (new link)
- Webinar

Secure 2.0 and Operational Communications

Goal: Educate participants on Secure 2.0 updates that affect the WDC, along with plan document and fee changes

Audience: Active and terminated participants with a balance

Tactics:

- Email
- News and Updates blurbs
- Statement stuffer/flyer
- Statement narrative
- Custom ETF newsletter article
- Library of material updates
- Social media post

At Risk Retiree Campaign

Goal: Encourage at risk retirees to meet with their local WDC rep for a nocost RRR and promote financial wellness

Audience: At risk retirees

Tactics:

- Email
- Webinar
- Web messaging
- Custom ETF newsletter article
- Social media post (with gif)

Enrollment Campaign/National Retirement Security Month

Goal: Encourage enrollment in the WDC/Promote open enrollment webinars

Audience: Those not enrolled in the WDC

Tactics:

- Self-send enrollment email
- Social media posts (with gif) / geofencing
- Web banner
- Custom ETF newsletter article

Communication updates:

- Webinars
- Recorded Brainshark/presentation

ETF educational newsletter articles

Empower Communications Engine (ECEs)

Goal: Deliver personalized automated messaging to participants

Audience: Targeted by topic/interaction

Topics:

- Benefits of using the personalized website
- Welcome to your retirement plan
- Update your beneficiary and profile
- Save More
- Invest Wisely
- Get help with financial wellness (CFP)
- RPA Investment Advice
- RPA Near-retiree/retiree
- Key milestones ages (RSG)
- Do you need help investing?
- Welcome to professionally managed accounts
- Engage with your professionally managed account
- Your retirement savings options (RSG)
- Ongoing guidance for stay-in-plan terminated ppts
- Terminated participants mailer
- *NEW:* Account registration
- NEW: Beneficiary pop-up
 - COMING SOON: Financial Wellness tools

Communication updates:

- ETF educational newsletter articles
- 2025 limit updates

Communication updates:

- ETF educational newsletter articles
- 2025 Annual Participant Satisfaction Survey
- Targeted emails (x2)
- Web messaging

Ongoing Employer communications:

- Newsletter
- Non-participating employer outreach
- Benefits fairs and conventions
- Employer plan reviews as needed/requested
- Survey
- Survey email
- Webinar

Ongoing activities:

- 1. Retirement Readiness Reviews with Retirement Plan Advisors (RPAs) including Best Interest Profile advice experience
- 2. Bi-weekly New Employee Orientation (NEO) webinars hosted by RPAs for non-participating employees
- 3. Ongoing Library of Material review

- 4. News and Updates articles (if applicable, 3-5)
- 5. Indicative data capture

2025 Communications Summary





Audience	Activity	Objective	Communications Tactics	Results as of July 31, 2025
All participants	SECURE 2.0/Operational Changes	Educate participants on the exciting changes coming to the WDC in 2025 as a result of SECURE 2.0, plan document and fee changes	Email, News & Updates articles, statement stuffer/flyer, statement narrative, custom ETF newsletter article, updates to library of materials, social media post	See page 7
All participants	Automated communications via the Empower Communications Engine (ECE) and The Currency TM	Various	Emails, web messaging, outbound calling, text messages	Ongoing
All participants	Call center and RPA surveys (Net Promotor Score, NPS)	Measure participant satisfaction with customer care center and field staff	Daily surveys	Call Center: 4.54 out of 5 QTD Field staff NPS: 85
All participants and employers	News & Updates articles (3-5 as needed)	Keep participants up-to-date with the WDC	News & Updates articles	See page 7
Employers	Employer mini-newsletter (3x/year)	Keep employers up-to-date on WDC and provide latest enrollment code to share with employees	Email (3x/year)	See page 9 & 21
New hires, mid-career and pre-retiree participants	Steppingstones	Educate participants on how SSA, WRS and WDC fit together in their retirement picture	Email, pre-login pop-up, social media post, webinar	See page 10
Non-participating employees and participants	ETF newsletter support (Active & Retiree versions)	Various	Custom articles, The Currency™, links to News & Updates and other WDC resources	Ongoing
Non-participating employees and participants	New Employee Orientation (NEO) webinars >> "How to Enroll" effective Q4	Enroll non-participating employees in WDC	Recurring webinars promoted via employer communications	14 NEO webinars 219 registrants; 149 attendees (68%)

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2025 Communications Summary





Audience	Activity	Objective	Communications Tactics	Results as of July 31, 2025
At-risk termed over 58	At-Risk Retiree Campaign	Educate participants on the benefits of staying in the plan including advice	Email, new webinar, web messaging (pre and post log-in), custom ETF newsletter article, social media post w/ gif	Launched 7/29
Employers	Employer newsletter Employer webinars Employer survey	Engage employers	Email, newsletter, webinar, survey	Sept 2025 launch
Non-participating employees and participants	National Retirement Security Month (NRSM) Enrollment Campaign	Encourage enrollment in the WDC and promote webinars	Self-send enrollment email, social media posts w/ gif, geofencing, web banner, custom ETF newsletter article, webinars, recorded enrollment presentation	Oct 6-31, 2025
New hires, mid-career and pre-retiree participants	Steppingstones to Retirement	Educate participants on how SSA, WRS and WDC fit together in their retirement picture	Email, pre-login pop-up, social media post, webinar	Nov 4, 2025

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2025 Field Activity





As of 7/31/25	WDC Goal	Actual	% to goal
Group meetings	300	161	54%
Retirement Readiness Reviews (RRRs)	2,700	1,584	59%
New employers	10	5	50%
In-force accounts	1.5	0.08%	0.05%
Convention(s)	1	WMCA Aug 19-21, LaCrosse	100%
Individual meetings		771	
Enrollment meetings		863	
Positive actions taken	2,445		
Diversifications (#/\$)			
Personalizations (#/\$)	658 / \$91.9M		
Deferral Increases (#/\$)) 483 / \$1.4M (avera		(average \$3,050/yr)

Source: Empower field activity data, 7/31/25

Q2 Communications

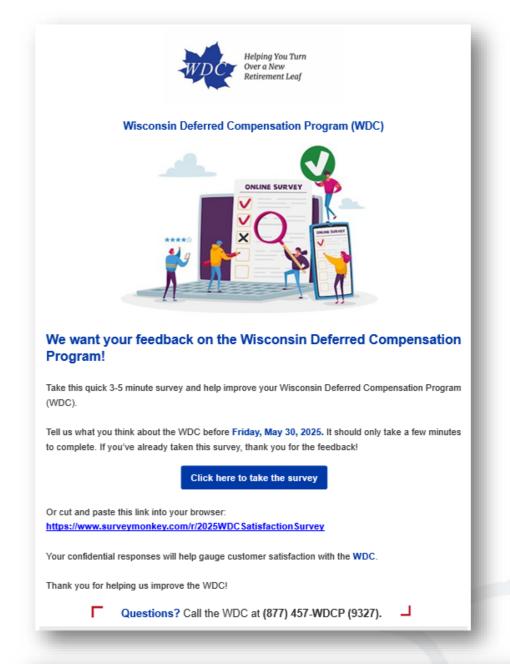
- 2025 Participant Satisfaction Survey
 - Email
 - Reminder email
 - Pre-login pop up
 - Post login plan message
 - ETF Govt Delivery email
 - Results
- Updated enrollment video
- New webinar website tile
- Employer mini-newsletter
- ETF newsletter articles

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Annual Participant Satisfaction Survey

- Audience:
 - All participants with an email on file
- Tactics:
 - Email sent on 4/29
 - Reminder email sent on 5/20
 - Post-login plan message on 4/25
 - Pre-login pop-up on 4/25
 - ETF Govt Delivery Email sent on 5/1

Participant Survey Metrics	Original Email (Targeted audience)	Reminder Email (Not targeted)
Survey email launch date	4/29/25	5/20/25
Emails delivered	9,958	35,738
Unique open rates	59% (avg 53%)	58% (avg 53%)
Click to open rates	3% (avg 2.4%)	3% (avg 2.4%)
Survey close date	5/30/25	
Number of survey responses	1,771	
Survey response rate	4.95%	





We want to hear your thoughts on the Wisconsin Deferred Compensation Program (WDC)! Click here to take a quick 3–5-minute survey and share your insights.

Your feedback helps shape the future of the WDC and enhance your experience. We value your input, take a few minutes to complete the survey today.

WDC Participant Survey

Take this quick survey and help improve your experience with the WDC. Responses are confidential.

Take survey

2025 Participant Survey Results : Red percentages: decrease from 2024 survey Green percentages: increase from 2024 survey

Survey Emails	Open rate	Click rate
April 29 initial email	59% (+7%)	3% (0%)
May 20 reminder email	52% (+6%)	2% (+1%)
Demographics	Answers	
 Age breakdown Age 54 and under Age 55-64 Age 65+ 	 48.53% (+14.24) 32.51% (-2.24%) 18.96% (-11%) 	
 How long have you had your WDC 457 account? Less than 5 years 6 to 20 years 20+ years 	 26.07% (+9.04%) 42.51% (+5.92%) 31.42% (-10.96%) 	
 What is your estimated account balance? Less than \$10,000 \$10,000 to \$50,000 \$50,001 to 100,000 More than \$100,000 	 16.63% (+7.31%) 23.68% (+7.34%) 17.52% (+2.56%) 42.16% (-17.22%) 	
Do you have (or have you ever had) a WDC account?	89.67% yes (-8.66%)10.33% no (+8.66%)	

Questions	Answer		
 How would you rate your satisfaction (4 or 5) with the WDC Board services below? Website resources 24/7 automated voice response system to commonly asked questions Customer services representative availability Local staff providing virtual support Quarterly statements and balance information Managed Account service, also called Empower Advisory Services or Online Advice or My Total Retirement 	 75.28% (-4.03%) 55.98% (+0.91%) 71.75% (-2.53%) 64.34% (-3.83%) 79.54% (-3.69%) 67.74% (-1.58%) 		
7% (+3) of respondents were <u>unfamiliar</u> with the website resources, 70% (+4%) were unfamiliar with the automated voice response system, 37% (+9%) were unfamiliar with their customer service availability, 56% (+4%) with the local staff providing virtual support, 4% (+0) with quarterly statements and balance, and 42% (+7%) with the Managed Account Services			
Have you met with a local, salaried WDC Retirement Plan Advisor (RPA)?	32.99% yes67.01% no		
How would you rate your satisfaction (4 or 5) with your local WDC RPA?	• 77.14%		
Have you visited the WDC website at wdc457.org	90.00% yes10.00% no		

Questions	Answer
 Overall satisfaction (4 or 5) with wdc457.org: Information provided on the WDC website Ease of use of the WDC website Information and tools on the website 	 76.97% (-0.18%) 78.59% (-1.41%) 73.13% (+0.44%) 73.14% (+1.48%)
 Overall satisfaction (4 or 5) with the WDC personalized experience, post log-in: Ease of linking accounts Ability to access and make changes to account Use of financial tools 	 75.89% (-4.24%) 65.59% (-4.53%) 73.20% (+0.23%) 64.14% (-4.94%)
Overall satisfaction (4 or 5) with the content of the WDC educational and communications materials?	• 59.85% (-4.41%)
 Overall satisfaction (4 or 5) with quarterly statements: Timeliness Accuracy Ease of reading and understanding 	 78.82% (-2.18%) 84.84% (+2.54%) 78.10% (-1.80%)
Overall satisfaction (4 or 5) with the WDC Program	4 out of 5 satisfied (77.66%) (+3.04%)

Questions	Answer
Overall satisfaction (4 or 5) with Empower, the WDC's recordkeeper	• 68.56%
How likely are you to recommend the WDC to a friend or colleague?	• 79.37% (-1.85%)
 How do you like to get information from the WDC? (top 4) Email Website Quarterly statements Mail 	 79.83% (+2.93%) 56.72% (-2.96%) 56.57% (+6.52%) 40.03% (+5.59%)
Have you attended a WDC virtual webinar?	30.19% yes69.81% no
 Why haven't you attended a virtual webinar? I wasn't aware webinars were offered. I'm not interested in the topics being presented. The time of the webinar conflicted with my work schedule 	38.04%28.13%33.83%

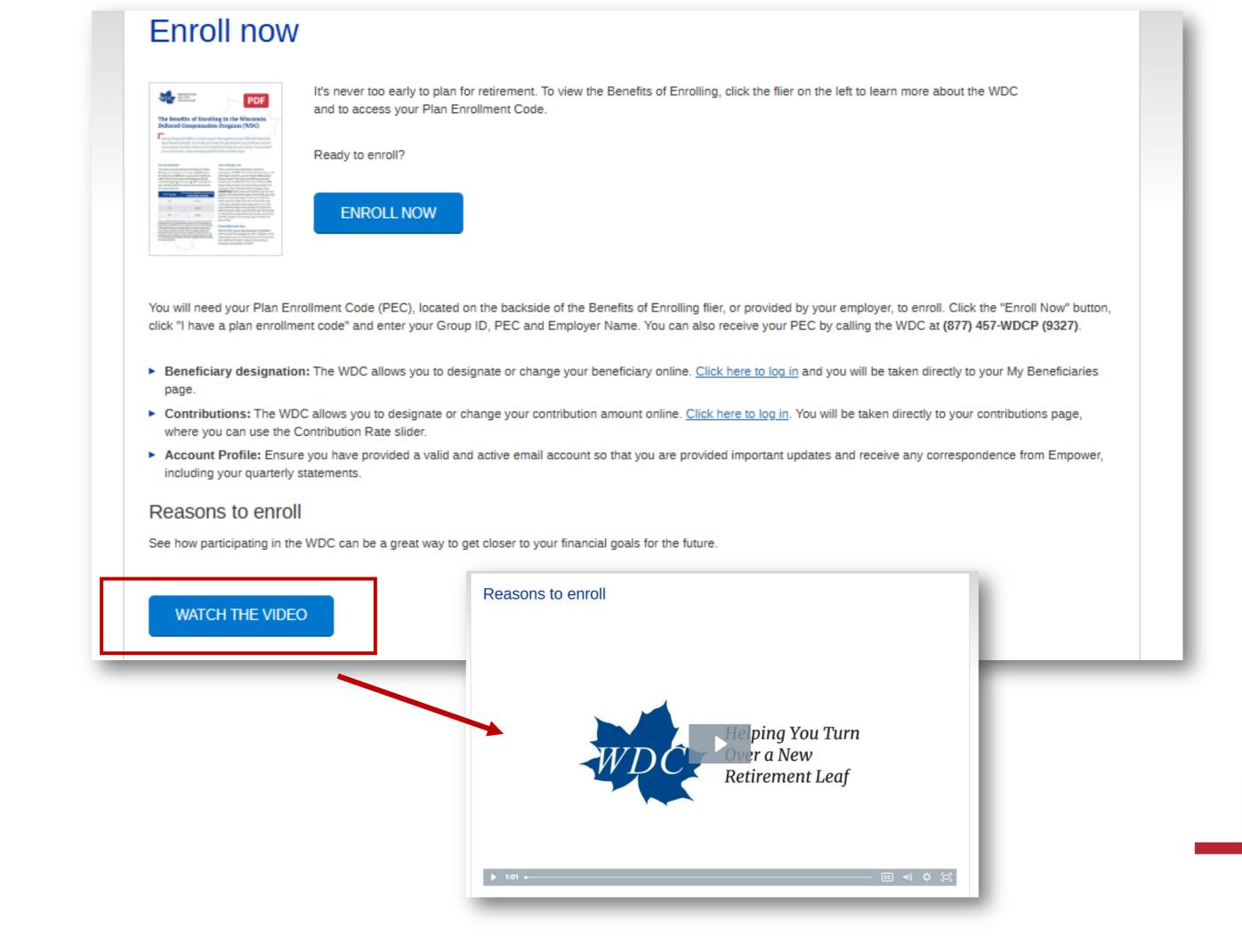
Questions	Answer
 Topics of Interest (top 5) Living in retirement Nearing retirement Managed accounts Advanced investing Fees charged 	 56.26% (+2.36%) 52.73% (+18.40%) 39.65% (+10.24%) 31.94% (+8.30%) 31.78% (+1.19%)
Do you like receiving the latest financial news via The Currency?	29.86% yes6.12% no64.02% have not read The Currency
Are you enrolled in the Managed Account service?	27.82% yes (-4.44%)72.18% no (+5.44%)
 How did you hear about the Managed Account service? From a WDC local RPA From a colleague From a marketing email Word of mouth None of the above 	 42.39% (+3.45%) 12.24% (-3.27%) 15.82% (+1.63%) 5.67% (-1.92%) 0.00% (-30.69%)
How likely are you to recommend the Managed Account service to others?	• 68.28% would recommend (-3.28%)

Questions	Answer
 How knowledgeable are you with investments? Very unfamiliar Somewhat unfamiliar Neutral Somewhat knowledgeable Very knowledgeable 	 10.28% 13.93% 35.09% 28.21% 12.49%
Overall satisfaction (4 or 5) with the WDC investment options	• 64.66% satisfied (-6.95%)
 Are you interested in more investment options in the WDC lineup? No additional options desired Additional large cap Additional fixed account options Additional small cap options Additional international options 	 56.23% (-7.32%) 18.24% (+1.07%) 18.41% (+3.69) 14.42% (+2.05%) 15.69% (+5.10%)



Updated Enrollment Video

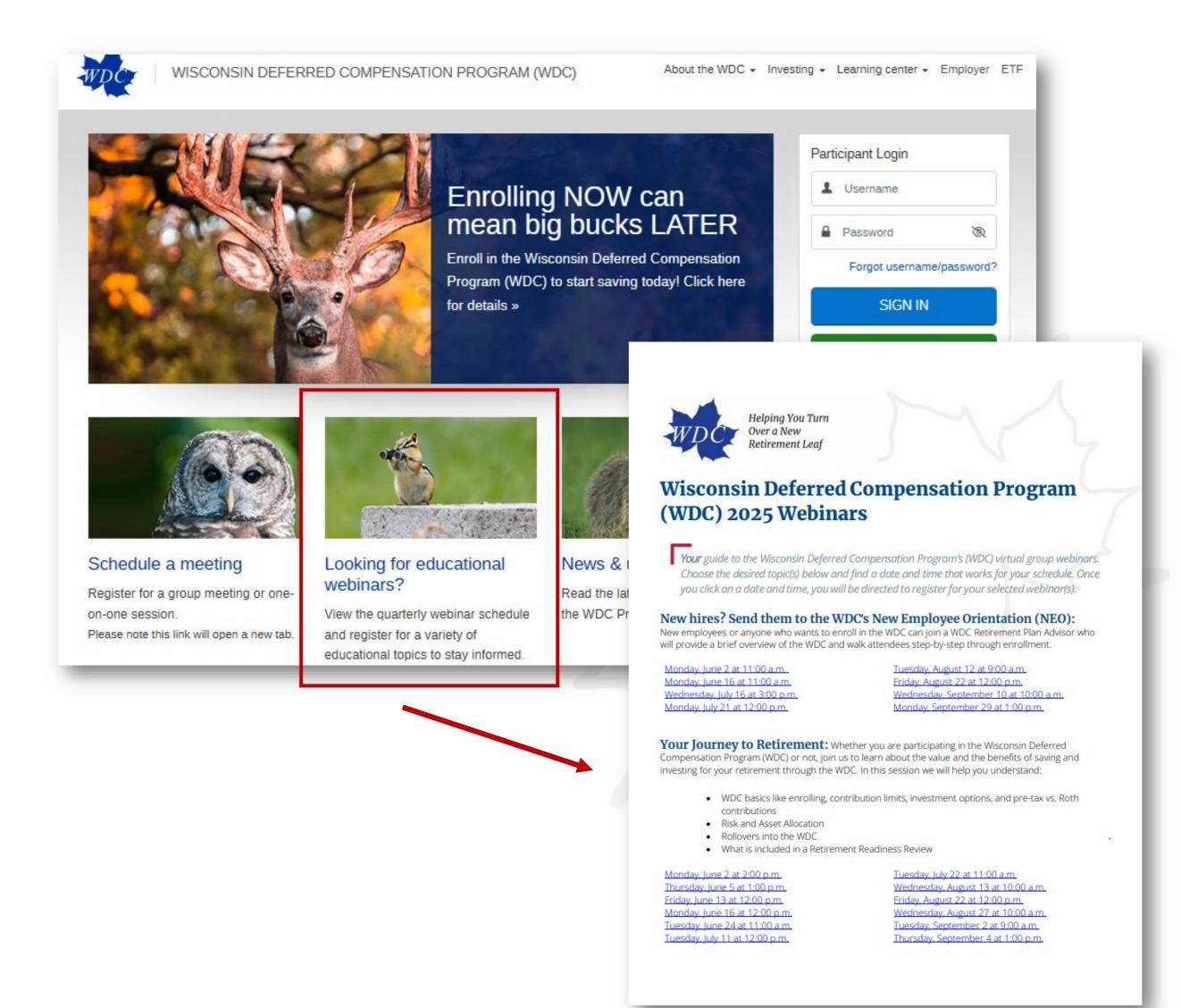
- Audience:
 - All participants
- Tactics:
 - Video posted on wdc457.org/Enroll Now webpage





New webinar website tile

- Audience:
 - All participants
- Tactics:
 - Web tile linking to quarterly webinar schedule





Employer mini-newsletter 2 of 3

- Audience:
 - All participating employers
- Tactics:
 - Email sent on 5/19
- Email Metrics:
 - 1,585 emails sent
 - Open rate: 50% (avg 53%)
 - Click rate: 20% (avg 2.4%)



New Plan Enrollment Code Now Available

Employees can enroll in the Wisconsin Deferred Compensation Program (WDC) at any time using the plan enrollment code (PEC) included in the attached <u>Benefits of Enrolling flyer</u> or by calling the WDC at (877) 457-WDCP (9327). This code can always be found in the Plan Service Center (PSC) under *Participants* then *Employee Forms* then *Plan Enrollment Code*. The PEC is updated on the day of expiration, not before, and is a necessary security feature.

Enrollment Forms:

If you have a new employee who already has a WDC account, they have the option to combine their accounts or keep them separate and will need to complete a paper enrollment form to establish their new WDC account with you. The form can be found in the PSC under *Participants* then *Employee Forms* and should be returned via upload or mail

New hires? Send them to the WDC's New Employee Orientation (NEO)

The WDC offers New Employee Orientation (NEO) webinars. New employees or anyone who wants to enroll in the WDC can join a WDC Retirement Plan Advisor who will provide a brief overview of the WDC and walk attendees step-by-step through enrollment.

Please share this <u>webinar schedule</u> with your employees, who can select the date and time that works best for them. They will be directed to Microsoft Teams to register and reserve their spot. Check out the webinar schedule, as you will see plenty of topics that the rest of your employees may be interested in as well!

Planning a Benefit Fair this fall?

We ask that you send all requests to the WDC Office@empower.com no later than August 15. School districts, invitations for the WDC to benefit fairs held the last week in August are many and our calendar fills up fast! We do our best to attend as many events as we can. If we are unable to send a WDC representative, we can provide materials and/or help you promote ongoing webinars, future onsite visits, and virtual one-on-one opportunities.

Mark your calendar for the fall Employer Webinar

The annual <u>employer webinar</u> is scheduled for Thursday, September 18, 2025 at 11:30 a.m. in Microsoft Teams. This webinar will provide updates and training related to SECURE 2.0 provisions taking effect in 2026. Mark your calendar and plan to attend as your action may be required for SECURE 2.0 implementation. Watch for additional details in the WDC annual employer newsletter, which should be out after Labor Day.

Advice for WDC Participants

WDC Retirement Plan Advisors (RPA) continue to work under a hybrid model. If you would like to schedule a WDC presentation and/or in person meetings at your location, please contact the WDC's office in Madison at WDC Office@empower.com.

Our advisors can look at an individual's full financial picture and give them advice to help them achieve the outcomes they want over time. Employees can access our investment professionals to get the advice and confidence they need, and they can include their spouse or partner. Employee can schedule an in-person or virtual appointment1 at any time by going to the WDC website at wdc457.org and clicking on the Schedule a Meeting owl picture.

In-person meetings are also available at the WDC Madison office on the far east side of Madison. Participants can click <u>here</u> to schedule a meeting if they plan to be in the area.

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¹Retirement Readiness Review is provided by an Empower representative registered with Empower Financial Service, Inc. and may provide tailored retirement education and guidance at no additional cost to participants.

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