#### AGENDA AND NOTICE OF MEETING

## STATE OF WISCONSIN DEFERRED COMPENSATION BOARD INVESTMENT COMMITTEE MEETING

Tuesday, February 3, 2009 1:00 p.m.

Department of Employee Trust Funds 801 West Badger Road, Conference Room GB Madison, Wisconsin

#### The documents for this meeting are available on-line at:

http://etf.wi.gov/boards/agendas\_dc.htm

To request a printed copy of any of the agenda items, please contact the Board Liaison, Sharon Walk, at 608-267-2417.

1:00 p.m.	1.	Wisconsin Deferred Compensation (WDC) –
		Fund Performance Review for Period Ending December 31, 2008

1:45 p.m. 2. Stable Value Fund Review

2:00 p.m. 3. Discussion of Dimensional Fund Advisors Benchmarks

2:10 p.m. 4. Miscellaneous

> Future Agenda Items

2:15 p.m. 5. Adjournment

Times shown are estimates only.

The meeting location is handicap accessible. If you need other special accommodations due to a disability, please contact Sharon Walk, Department of Employee Trust Funds, PO Box 7931, Madison, WI 53707-7931. Telephone number: (608) 267-2417; Wisconsin Relay Service: 7-1-1; or e-mail: <a href="mailto:sharon.walk@etf.state.wi.us">sharon.walk@etf.state.wi.us</a>

## Wisconsin Deferred Compensation Plan Fund Performance Review

December 31, 2008







This document has been produced by Advised Assets Group, LLC and is not intended as a solicitation or offering of securities by GWFS Equities, Inc. The purpose of this document is to provide investment related information for the Plan Sponsor in their role as a fiduciary to the Plan, not as investment advice for Plan Participants. Although the data contained in this report is from reliable sources, Advised Assets Group, LLC cannot guarantee it's completeness or accuracy. Risks associated with the investment options can vary significantly with each particular investment category and the relative risks of categories change under certain economic conditions. Please research the risks associated with each option carefully.



## **Section**

- I. Executive Summary
  - Plan Compliance Report Card
  - Rolling 3 year Quartile Rankings
  - Assets Summary
  - Expense Ratio Summary
  - Weighted Average Return
  - DFA Benchmark Construction
- II. Fund Highlights and Observations
- **III.** Performance Benchmarking
  - Risk, Style Drift and Portfolio Construction
- IV. Lifecycle Options
- V. Economic Overview
  - Morningstar Pages
- VI. Investment Policy Statement and Benchmarks

**Appendix:** Glossary of Terms

## **Executive Summary**







## Fund Compliance Report Card



=Actively
managed options
which have trailed
their respective
benchmarks over
a five year period.

DATA SOURCE: Morningstar 12/31/2008

		Tot Ret	Tot Ret	Tot Ret		
	Tot Ret 1	Annizd 3	Annizd 5	Annizd	<b>Total Net Assets</b>	Expense
Name	Yr	Yr	Yr	10 Yr	\$M	Ratio
American Funds EuroPacific Gr R5	-40.38	-4.59	4.81	5.15	70,275.04	0.51
MSCI AC World Ex USA NR USD	-45.53	-6.98	2.56			
MSCI EAFE Free NR USD	-43.38	-7.35	1.66	0.80		
Lipper International Funds	-44.24	-7.73	1.27	1.73		
Cat: Foreign Large Blend	-43.99	-7.67	1.21	0.90	2,264.40	1.48
Barclay's EAFE Equity Index Fund W	-42.33	-6.73	2.12			0.10
MSCI EAFE Ndtr_D	-43.38	-7.35	1.66	0.80		
DFA U.S. Micro Cap	-36.72	-11.35	-2.71	6.44	2,526.26	0.52
Russell 2000	-33.79	-8.29	-0.93	3.02		
Russell Micro Cap TR	-39.78	-13.57	-5.44			
DFA Market Cap Benchmark	-40.18	-12.41	-2.94	5.59	227.90	1.43
Cat: Small Blend	-36.56	-10.07	-1.30	4.39	519.99	1.42
Barclay's Russell 2000 Index Fd	-33.63	-8.28	-0.93			0.05
Russell 2000	-33.79	-8.29	-0.93	3.02		
T. Rowe Price Mid-Cap Growth	-39.69	-8.83	0.59	3.98	9,848.51	0.78
Lipper Mid Cap Growth	-44.49	-11.15	-2.63	0.14		
Russell Midcap Growth	-44.32	-11.79	-2.33	-0.19		
Standard & Poor's Midcap 400	-36.23	-8.76	-0.08	4.46		
Cat: Mid Growth	-43.77	-10.92	-2.44	0.79	515.98	1.49
Barclay's Mid Cap Equity Index Fund W	-36.06	-8.61	0.06			0.04
Standard & Poor's Midcap 400	-36.23	-8.76	-0.08	4.46		
Calvert Social Investment Equity I	-35.19	-7.42	-2.26	2.72	843.36	0.67
Standard & Poor's 500	-37.00	-8.36	-2.19	-1.38		
Calvert Social Index	-39.69	-11.34	-4.85		76.80	0.21
Lipper MultiCap Core	-38.79	-9.66	-2.61	0.82		
Morningstar Socially Resp Large Cap Index	-38.36	-9.65	-3.06	-0.95	299.04	1.23
Fidelity Contrafund	-37.16	-5.66	2.34	2.83	48,472.62	0.89
Standard & Poor's 500	-37.00	-8.36	-2.19	-1.38		
Lipper Growth Fund Average	-40.70	-10.48	-3.72	-2.92		
Cat: Large Growth	-40.67	-10.28	-3.37	-2.46	2,137.35	1.37

Grey bars indicate fund benchmarks; white indicates current funds



## Fund Compliance Report Card



=Actively managed options which have trailed their respective benchmarks over a five year period.

			Tot Ret	Tot Ret	Tot Ret		
		Tot Ret 1	Annizd 3	Annizd 5	Annizd 10	<b>Total Net Assets</b>	Expense
	Name	Yr	Yr	Yr	Yr	\$M	Ratio
	Vanguard Inst Index Plus Info	-36.94	-8.32	-2.16	-1.32	49,186.76	0.03
	Standard & Poor's 500	-37.00	-8.36	-2.19	-1.38		
	Vanguard Wellington Adm	-22.23	-0.99	2.95	4.58	38,363.29	0.16
	Lipper Balanced Fund	-26.85	-5.01	-0.62	1.04		
	Cat: Moderate Allocation	-28.00	-5.31	-0.60	1.19	2,477.28	1.37
	65% S&P Barra Value/35% BarCap US Agg	-25.76	-3.98	0.97	2.05		
	Vanguard Long-Term Investment-Grade Adm	2.40	3.08	4.69	5.70	5,903.77	0.12
	BarCap US Corp A Long TR	-4.79	0.20	2.81	4.56		
	Cat: Long-Term Bond	-3.72	0.38	1.48	3.94	606.35	0.86
Э	Barclay's US Debt Index	5.34	5.57	4.68			0.05
•	BarCap US Agg Bond	5.24	5.51	4.65	5.63		
	Federated U.S. Govt: 2-5 Yr Instl	10.64	7.67	5.05	5.49	947.88	0.59
U	Merrill Lynch 3-5 Year Treasury	12.15	8.46	5.61	6.08		
	Lipper Short-Inter U.S.	2.00	3.96	3.50	4.59		
	Cat: Short Government	4.80	4.85	3.36	4.13	586.18	0.91
	Vanguard Adm Money Market	2.10	3.85	3.13	3.31	27,007.30	0.15
	iMoneyNet Average Treasury MM	1.13	3.04	2.39	2.67		

Grey bars indicate fund benchmarks; white indicates current funds

DATA SOURCE: Morningstar

12/31/2008



# Rolling 3 Year Quartile Rankings

#### **Name**

American Funds EuroPacific Gr R5
Calvert Social Investment Equity I
DFA U.S. Micro Cap
Federated U.S. Govt: 2-5 Yr Instl
Fidelity Contrafund
T. Rowe Price Mid-Cap Growth
Vanguard Institutional Index Instl PI
Vanguard Long-Term Inv Grade Adm
Vanguard Wellington Adm

76-100	1st Quartile
51-75	2nd Quartile
26-50	3rd Quartile
1-25	4th Quartile

<u>2008</u>	<u>2008</u>	<u>2008</u>	<u>2008</u>	<u>2007</u>	<u>2007</u>	<u>2007</u>	<u>2007</u>	<u>2006</u>	<u>2006</u>	<u>2006</u>	<u>2006</u>
<u>Q4</u>	<u>Q3</u>	<u>Q2</u>	<u>Q1</u>	<u>Q4</u>	<u>Q3</u>	<u>Q2</u>	<u>Q1</u>	<u>Q4</u>	<u>Q3</u>	<u>Q2</u>	<u>Q1</u>
90	94	88	91	90	83	81	75	88	86		
87	87	59	52	46	34	46	59	59	60		
33	37	27	44	29	51	39	44	48	55		
99	99	95	99	94	55	39	91	40	34		
95	94	95	94	96	94	96	99	98	99		
72	77	70	73	68	66	78	82	77	83		
66	66	55	59	57	57	54	62	74	67		
70	29	33	28	72	65	67	68	80	72		
93	92	95	96	95	92	90	89	91	91		

DATA SOURCE: Morningstar 12/31/2008

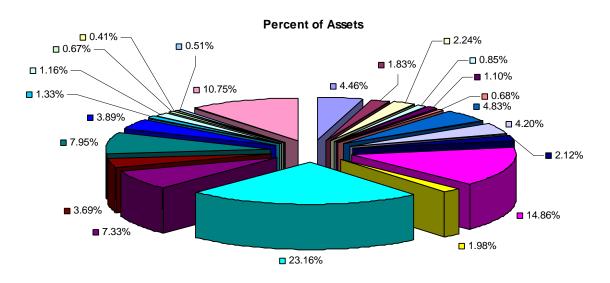


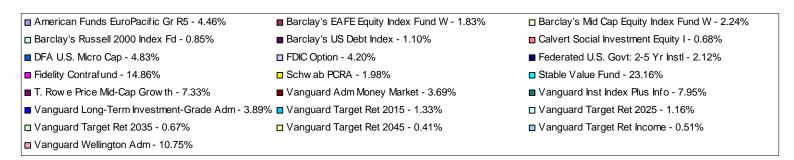
## Plan Asset Summary

	Plan Inception Date	Fund Net Assets	WDC Assets in Fund	WDC as a Percentage of Fund Assets	Fund as a Percentage of WDC Assets	Number of Participants	Percentage of WDC Participants Utilizing Fund
American Funds EuroPacific Gr R5	01/28/2005	\$70,275,036,573	\$80,944,400.26	0.12%	4.46%	14,313	29.84%
Barclay's EAFE Equity Index Fund W	02/01/2001	N/A	\$33,211,314.23	N/A	1.83%	7,255	15.13%
DFA U.S. Micro Cap	02/01/1997	\$2,526,260,175	\$87,613,060.54	3.47%	4.83%	17,989	37.51%
Barclay's Russell 2000 Index Fd	02/20/2004	N/A	\$15,490,548.14	N/A	0.85%	4,514	9.41%
T. Rowe Price Mid-Cap Growth	02/01/1998	\$9,848,508,344	\$132,858,105.30	1.35%	7.33%	21,589	45.01%
Barclay's Mid Cap Equity Index Fund W	02/01/2001	N/A	\$40,569,070.52	N/A	2.24%	8,612	17.96%
Calvert Social Investment Equity I	04/18/2003	\$843,360,006	\$12,261,594.07	1.45%	0.68%	2,961	6.17%
Fidelity Contrafund	01/31/1994	\$48,472,622,839	\$269,496,882.00	0.56%	14.86%	25,723	53.63%
Vanguard Inst Index Plus Info	09/09/1990	\$49,186,758,768	\$144,199,520.23	0.29%	7.95%	17,917	37.36%
Vanguard Wellington Adm	10/26/2001	\$38,363,286,109	\$194,905,672.07	0.51%	10.75%	18,218	37.99%
Vanguard Long-Term Investment-Grade Adm	10/26/2001	\$5,903,773,125	\$70,632,693.72	1.20%	3.89%	10,388	21.66%
Barclay's US Debt Index	02/01/2001	N/A	\$19,996,005.60	N/A	1.10%	3,394	7.08%
Federated U.S. Govt: 2-5 Yr Instl	02/03/1992	\$947,877,547	\$38,463,578.79	4.06%	2.12%	5,525	11.52%
Vanguard Target Ret Income	07/29/2005	\$1,864,158,497	\$9,204,041.43	0.49%	0.51%	545	1.14%
Vanguard Target Ret 2015	07/29/2005	\$7,051,344,895	\$24,163,001.63	0.34%	1.33%	1,572	3.28%
Vanguard Target Ret 2025	07/29/2005	\$6,801,981,685	\$21,099,409.44	0.31%	1.16%	2,522	5.26%
Vanguard Target Ret 2035	07/29/2005	\$4,351,183,028	\$12,165,723.52	0.28%	0.67%	2,418	5.04%
Vanguard Target Ret 2045	07/29/2005	\$2,191,574,712	\$7,395,221.08	0.34%	0.41%	1,861	3.88%
Vanguard Adm Money Market	10/01/1993	\$27,007,297,116	\$66,904,118.33	0.25%	3.69%	10,585	22.07%
Stable Value Fund	09/01/1996	N/A	\$420,090,037.37	N/A	23.16%	16,001	33.36%
Schwab PCRA	02/17/2000	N/A	\$35,861,066.37	N/A	1.98%	1,509	3.15%
FDIC Option	12/31/1996	N/A	\$76,202,389.77	N/A	4.20%	3,588	7.48%



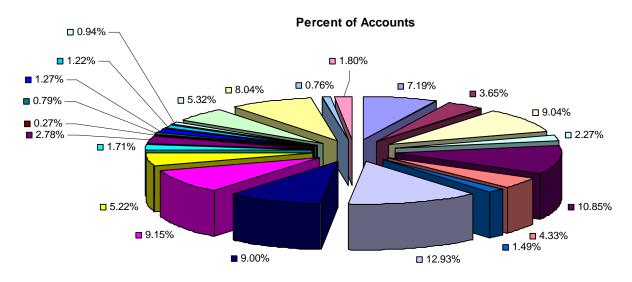
## Total WDC Assets (as of 12/31/2008): \$1,813,727,454.41







# Total Number of WDC Participant Accounts (as of 12/31/2008): 198,999

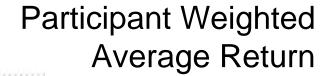






## Fund Expense v. Category

	Expense		Expense
Name	Ratio	Name	Ratio
American Funds EuroPacific Gr R5	0.51	Fidelity Contrafund	0.89
Cat: Foreign Large Blend	1.48	Cat: Large Growth	1.37
Barclay's EAFE Equity Index Fund W	0.10	Vanguard Inst Index Plus Info	0.03
Morningstar Foreign Large Blend Index	0.79	Morningstar Large Cap Blend Index	0.58
DFA U.S. Micro Cap	0.52	Vanguard Wellington Adm	0.16
Cat: Small Blend	1.42	Cat: Moderate Allocation	1.37
Barclay's Russell 2000 Index Fd	0.05	Vanguard Long-Term Investment-Grade Adm	0.12
Morningstar Small Cap Blend Index	0.90	Cat: Long-Term Bond	0.86
T. Rowe Price Mid-Cap Growth	0.78	Barclay's US Debt Index	0.05
Cat: Mid Growth	1.49	Morningstar Intermediate Bond Index	0.45
Barclay's Mid Cap Equity Index Fund W	0.04	Federated U.S. Govt: 2-5 Yr Instl	0.59
Morningstar Mid Cap Blend Index	0.77	Cat: Short Government	0.91
Calvert Social Investment Equity I	0.67	Vanguard Adm Money Market	0.15
Morningstar Socially Resp Large Cap Index	1.23	Average US Money Market Fund	0.63





- •The weighted average return for the ETF participants as of 12/31/2008 was -19.81%
- Much of this can be attributed to a 15% weighting in the Fidelity Contrafund which was down 37%
- Other contributing factors were:
  - •6% exposure to international investments which had an average return of -41.35%
  - •An 8% weighting to the Vanguard Index which returned -36.94%
  - •An 23% weighting to the Wisconsin Stable Value Fund which returned 5.26%
- •Note: Participant weighted average return excludes the self directed brokerage accounts





- •From Small Blend universe select funds whose average market cap falls into a range of approximately 50% larger and 50% smaller than DFA
  - •In this instance DFA's average market cap is \$381.66 million; Range is approximately \$190 to \$571 million
- •Average 1, 3, 5, and 10 year returns for selected group of small cap funds
  - Average returns for the group:

•1yr: -40.18

•3yr: -12.41

•5yr: -2.94

•10yr: 5.59





Name	Average Market Cap (mil)
Wasatch Small Cap Value	647.72
Fidelity Small Cap Retirement	631.85
Hodges Small Cap	627.38
SSgA Enhanced Small Cap	624.80
TCW Relative Value Small Cap N	620.37
Dreyfus Emerging Leaders	619.08
STAAR Smaller Company Stock	618.35
MassMutual Premier Small Cap Value S	614.79
Gabelli Woodland Sm Cp Value A	602.92
DFA Tax-Managed U.S. Small Cap	602.50
SA U.S. Small Company	586.07
Pacific Advisors Small Cap A	565.05
Symons Small Cap Inst	504.88
Columbia Small Cap Core Z	473.98
DFA U.S. Micro Cap I	381.66
TFS Small Cap	365.90
JHancock Small Cap Intrinsic Value A	348.10
Vantagepoint Discovery	345.10
Johnson Disciplined Small-Cap	329.02
Tamarack Enterprise S	326.92
Lord Abbett Micro Cap Value I	272.86
Bridgeway Ultra-Small Company Market	270.54
Westcore Micro Cap Opportunity Retail	263.35
Royce Micro-Cap Invt	253.88
Royce Discovery Svc	229.02
Perritt Micro Cap Opportunities	219.72
Lotsoff Capital Management Micro Cap	158.21
Catalyst Value A	155.45
Perkins Discovery	106.58
Perritt Emerging Opportunities	51.33
Frontier MicroCap	31.47





	Name	Total	Total	Total	Total	Fund Size USD	Expense Ratio
		Ret 1	Ret 3	Ret 5	Ret 10		-
		Yr	Yr	Yr	Yr		
	Bridgeway Ultra-Small Company Market	-39.49		-4.42	9.44	·	
	Catalyst Value A	-23.70				759,905.00	
	DFA U.S. Micro Cap I	-36.72	-11.35		6.44	2,526,260,175.00	0.52
	DFA Tax-Managed U.S. Small Cap	-38.43	-11.23	-2.40	4.49	805,339,726.00	0.53
	Dreyfus Emerging Leaders	-39.39	-16.70	-6.34	0.91	133,685,914.00	1.33
	MassMutual Premier Small Cap Value S	-42.39	-13.93	-5.66		17,091,091.00	0.87
	Gabelli Woodland Sm Cp Value A	-34.24	-8.93	-0.61		4,485,977.00	2.00
	JHancock Small Cap Intrinsic Value A	-58.50	-16.20				1.54
	Lotsoff Capital Management Micro Cap	-46.99	-19.37	-9.03		37,634,431.00	1.20
	Lord Abbett Micro Cap Value I	-39.48	-7.30	3.24		44,281,009.00	1.85
	Pacific Advisors Small Cap A	-43.52	-6.81	3.73	5.47	94,043,590.00	2.34
	Perkins Discovery	-51.52	-15.23	-5.46	6.36	6,948,369.00	2.52
	Perritt Micro Cap Opportunities	-46.93	-14.63	-3.56	6.04	194,731,393.00	1.27
	Royce Discovery Svc	-35.07	-11.12	-3.05		2,334,830.00	1.49
	Royce Micro-Cap Invt	-40.94	-8.21	-0.03	7.98	586,557,949.00	1.46
	SA U.S. Small Company	-36.18	-10.61	-2.56		159,119,925.00	1.20
	STAAR Smaller Company Stock	-34.95	-10.40	-3.14	2.79	2,184,652.00	3.38
	Columbia Small Cap Core Z	-33.01	-8.13	-0.80	6.59	441,052,151.00	1.01
	Symons Small Cap Inst					760,586.00	1.59
	Tamarack Enterprise S	-38.03	-11.25	-3.52	5.07	135,857,181.00	1.08
	TFS Small Cap	-38.44				1,778,589.00	1.75
	TCW Relative Value Small Cap N	-44.51	-15.99	-6.68	5.46	18,986,118.00	1.43
	Vantagepoint Discovery	-38.51				126,384,385.00	1.07
	Westcore Micro Cap Opportunity Retail					1,103,754.00	1.30
	Johnson Disciplined Small-Cap	-46.17	-17.20			5,381,045.00	1.00
Added	SSgA Enhanced Small Cap	-37.17	-12.11			26,476,780.00	
	Average	-40.18		-2.94	5.59		
	Count	24	21	18	12	25	26

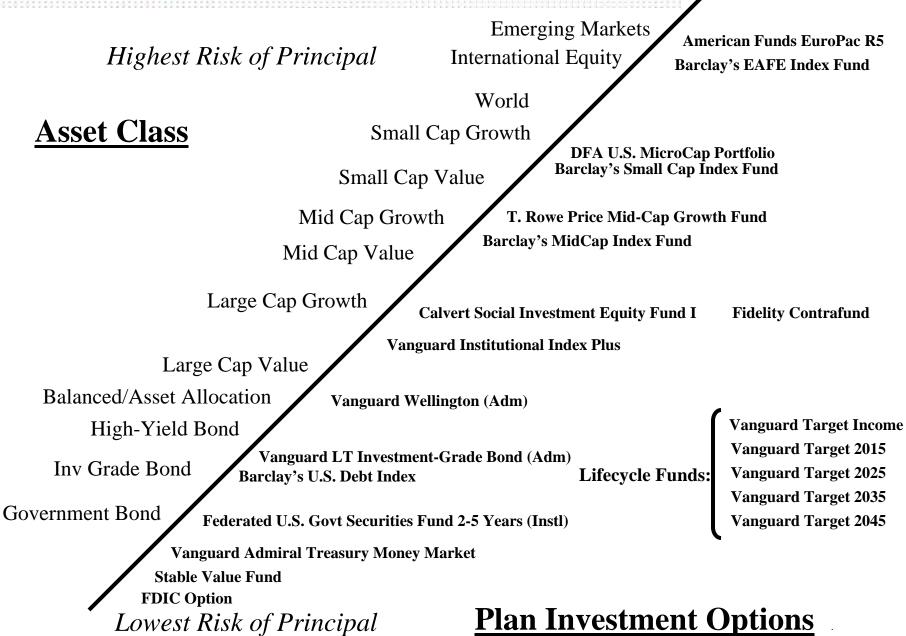
## **Fund Highlights and Observations**







## Wisconsin Plan Options

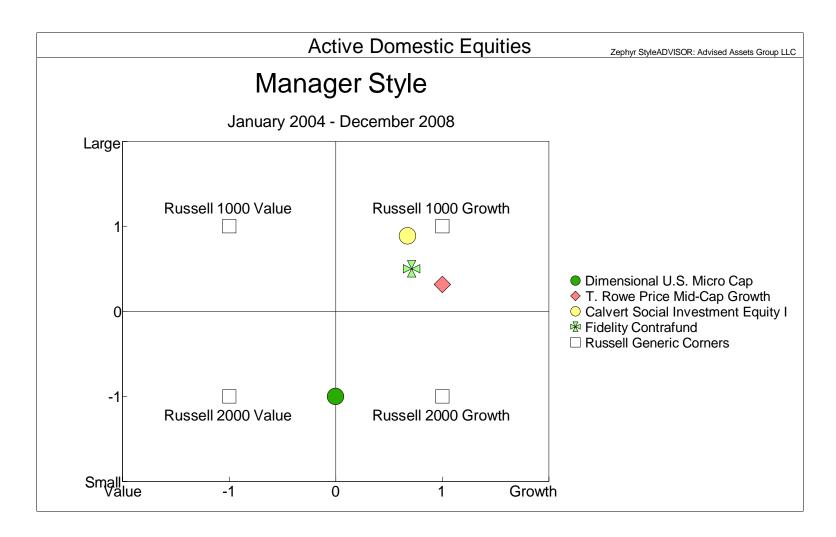




## Manager Style

**Manager Style Graph:** 

Each quadrant of the graph represents one of the four major domestic equity components of the market. From top left working clockwise the quadrants include Large Value, Large Growth, Small Growth and Small Value.

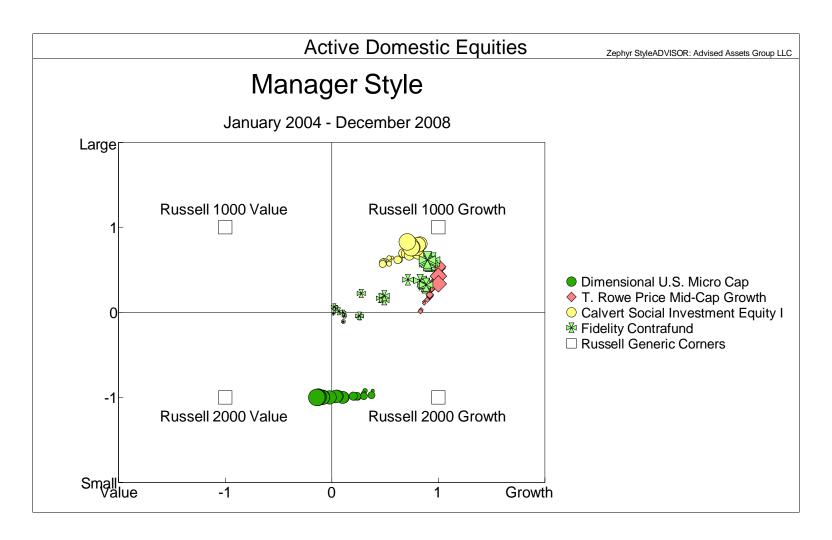




## Manager Style Drift

**Manager Style Graph:** 

Each quadrant of the graph represents one of the four major domestic equity components of the market. From top left working clockwise the quadrants include Large Value, Large Growth, Small Growth and Small Value.







- American Funds EuroPac R5 continues to beat all of its benchmarks over all time periods. The fund maintains lower than average volatility and expenses. American Funds manages this fund using a multi-manager structure that combines both growth and value investing styles, some exposure to emerging markets, and low turnover.
- Barclay's EAFE Equity Index Fund tracked within 105 bps (net of fees) to the positive over the 1yr period.
- **DFA U.S. Microcap** invests in the smallest 4% of U.S. exchange listed stocks with an average market cap of just under \$290 million. The fund contains between 2,500 and 3,000 holdings giving it an index approach to investing. This fund carries a higher standard deviation than the Morningstar Category average over 5 years. Because this fund invests in the smallest stocks which are typically more volatile above average volatility is to be expected.
- Barclay's Russell 2000 Index Fund tracked within 16 bps (net of fees) with the index over 1 year.





- T. Rowe Price Mid Cap Growth outperforms most of its benchmarks over 1,3, 5, and 10 years. This fund's attention to valuation, contrarian investment style, and the manager's willingness to look for opportunity outside of traditional growth areas have kept this fund near the top of the mid cap growth space. The manager's attention to valuation has also helped to limit its downside risk.
- Barclay's Mid-Cap Equity Index tracks within 17 bps (net of fees) of the index over 1 year.
- Calvert Social Investment Equity outperforms the majority of its benchmarks over all time periods. This concentrated socially conscious fund looks for companies with solid balance sheets and solid profit margins. An underweight in energy provided a positive spin for this fund.
- **Fidelity Contrafund** beat all of its benchmarks across all time periods, with one exception. Will Danoff who manages this fund was named Morningstar Manager of the Year for 2007. A shift into consumer staples and healthcare helped this fund stay on top of its category. This fund continues to keep volatility down and sports a low turnover. A declining market and redemptions have decreased the assets in this fund allowing it to reopen.





- Vanguard Instl Index Plus Fund tracks within 6 bp (net of fees) over 1 year.
- Vanguard Wellington outperforms its benchmarks over all time periods.
  This fund practices a value oriented, long-term investing style. The low
  expense ratio is also a plus for this fund. Helping the fund's returns was a
  trimmed down financial and corporate bond exposure. This fund's large
  asset base does bear watching.
- Vanguard Long-Term Bond posted strong returns over 1, 3, 5 and 10 years. The fund's focus on investing in high quality bonds, rated A3 or better by Moody's, reduces credit risk, and a low expense ratio gives it an advantage over most of its peers. Treasury and Agency bonds within the portfolio helped this fund as a general risk aversion took hold of the market.
- Barclay's US Debt Index has tracks within 10 bps (net of fees) over 1 year.





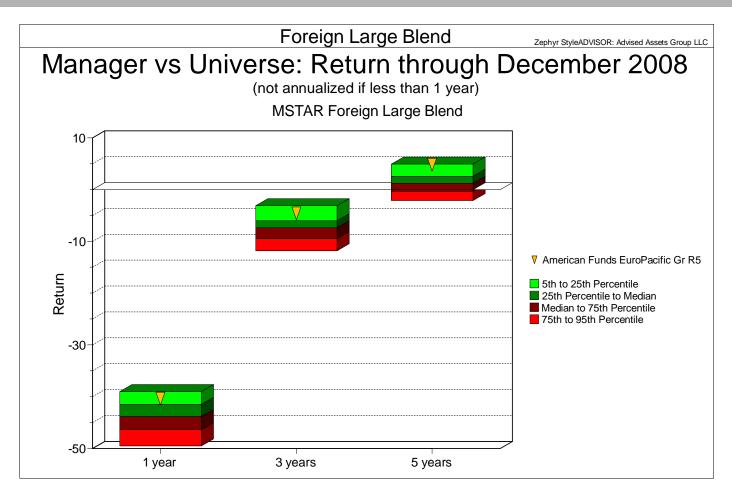
- Federated U.S. Government: 2-5 Year Institutional beats most of its benchmarks over the 1, 3, 5, and 10 year periods. The fact that this fund only invests in government and government agency bonds has been a boon to this funds returns as investors have fled from risk. The fund ranks in the top 1% of its category over the 1 year period.
- Vanguard Admiral Treasury Money Market Fund posted a 2.10% return over the 1 year period. It also beat its benchmark over all time periods.
- **FDIC Bank Option** return for the quarter ending 12/31/2008 was 1.50%. For 2008, the interest rate is calculated by taking 50% of 12 month LIBOR as of 1/1/2006 less 40 bps plus 50% of the 3 month LIBOR less 40 bps. This blended rate is calculated each quarter.
- Wisconsin Stable Value Fund has strong performance over the 1, 3, and 5 year periods returning 5.26%, 5.19%, and 5.11% respectively. The fund is managed by Galliard Capital who maintains a very good reputation throughout the industry as a top stable value manager.

# Performance Benchmarking of Active Options





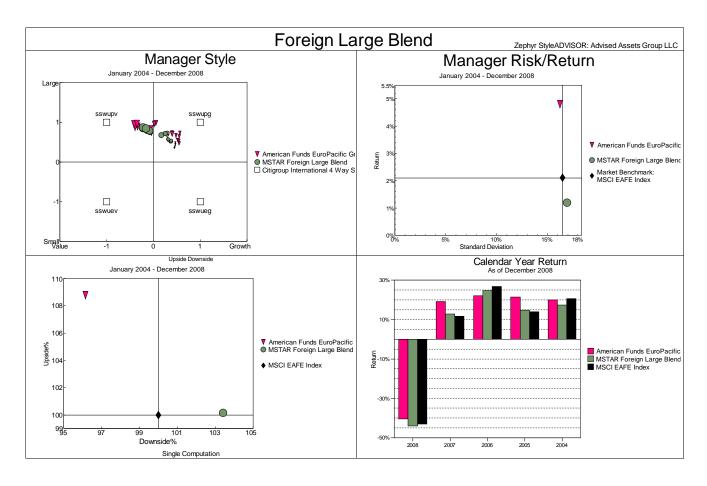
American Funds EuroPacific Growth Fund seeks long-term growth of capital. The fund normally invests at least 65% of assets in equity securities of issuers domiciled in Europe or the Pacific Basin. It may invest up to 20% of assets in securities issued in developing countries. Various factors will be considered when determining whether a country is part of Europe; a country will be considered part of the Pacific Basin if any of its borders touches the Pacific Basin.



DATA SOURCE: Morningstar 12/31/2008

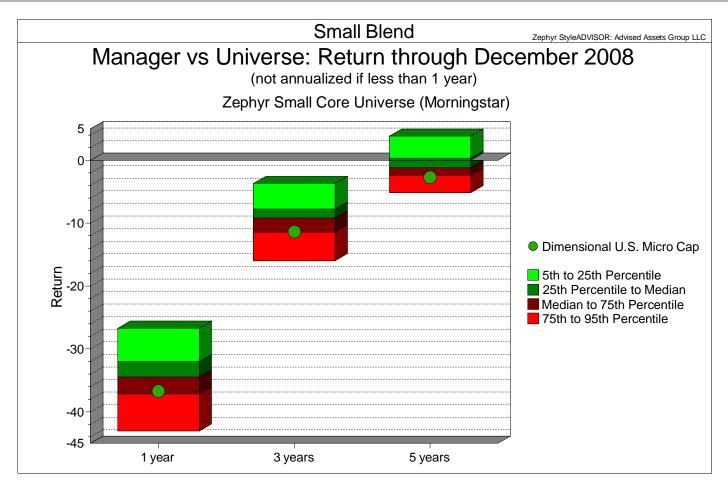
		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
American Funds EuroPacific Gr R5	-40.38	-4.59	4.81	10	5	-40.38	19.22	22.17	21.39	19.98
Cat: Foreign Large Blend	-43.99	-7.67	1.21			-43.99	12.71	24.77	14.72	17.39

## Risk Analysis



ſ								%			
ı		Morningstar						Assets			
ı		Rating	Std Dev 3	Std Dev 5			Total # of	in Top	Turnover	Mgr	Expense
	Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
	American Funds EuroPacific Gr R5	5	19.09	16.22	70,275.04	9.38	473	19.17	38.00	11	0.51
	Cat: Foreign Large Blend	3	20.25	17.08	2,264.40	0.25	741	14.87	83.99	4	1.48

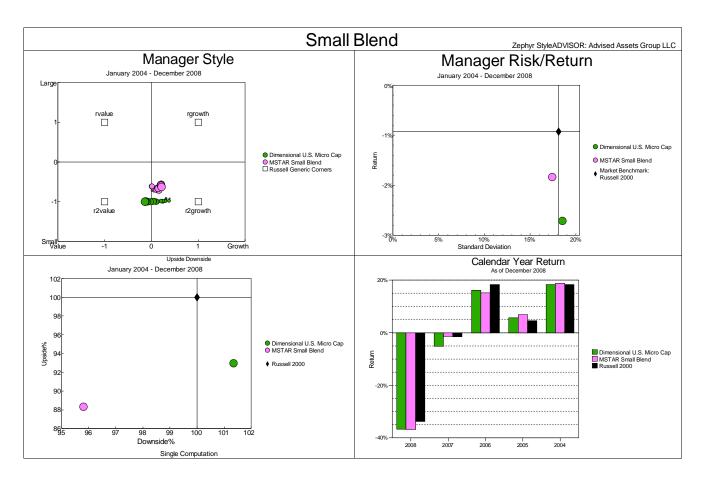
DFA U.S. Microcap seeks long-term capital appreciation. The fund invests in a diverse group of small companies with readily marketable securities. These companies may be traded on the NYSE, the AMEX, or over-the-counter market, but their market capitalizations must be comparable with those in the smallest quartile of the NYSE. The portfolio is rebalanced at least semiannually.



DATA SOURCE: Morningstar 12/31/2008

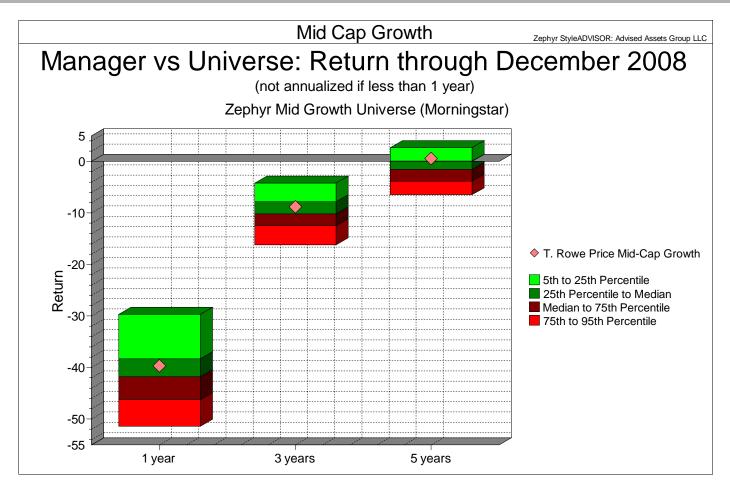
		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
DFA U.S. Micro Cap	-36.72	-11.35	-2.71	66	72	-36.72	-5.22	16.16	5.69	18.39
Cat: Small Blend	-36.56	-10.07	-1.30			-36.56	-1.10	15.03	6.75	18.94

## Risk Analysis



							%			
	Morningstar	•					Assets			
	Rating	Std Dev 3	Std Dev 5			Total # of	in Top	Turnover	Mgr	Expense
Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
DFA U.S. Micro Cap	3	20.19	18.50	2,526.26	0.00	2441	3	24.00	7	0.52
Cat: Small Blend	3	20.15	17.83	519.99	3.83	515	17.87	99.46	5	1.42

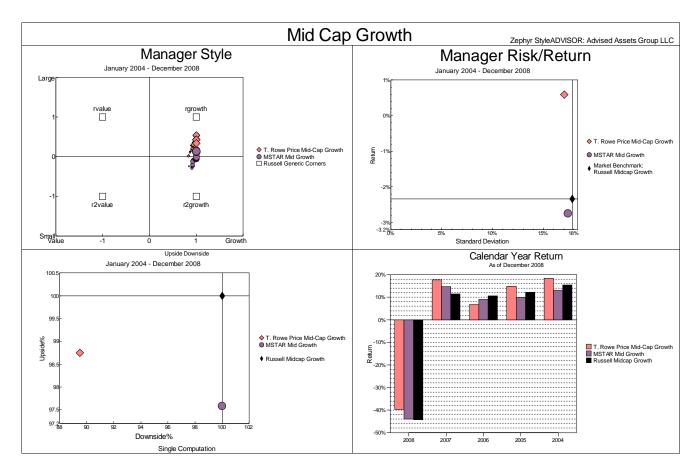
T. Rowe Price Mid Cap Growth Fund seeks long-term capital appreciation. The fund normally invests at least 80% of assets in mid-cap common stocks with above-average growth potential. The advisor seeks companies that offer proven products or services, have an above-average historical record of earnings growth, have the potential for sustaining growth, operate in industries experiencing increasing demand, or are reasonably valued.



DATA SOURCE: Morningstar 12/31/2008

		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
T. Rowe Price Mid-Cap Growth	-39.69	-8.83	0.59	30	13	-39.69	17.65	6.79	14.82	18.39
Cat: Mid-Cap Growth	-43.77	-10.92	-2.44			-43.77	15.09	9.00	9.84	13.23

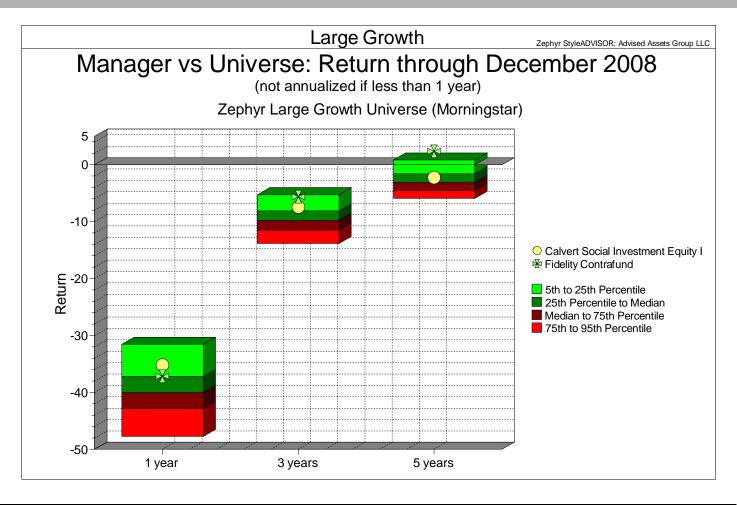
## Risk Analysis



								%			
ı		Morningstar	•					Assets			
		Rating	Std Dev 3	Std Dev 5			Total # of	in Top	Turnover	Mgr	Expense
	Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
	T. Rowe Price Mid-Cap Growth	4	19.84	17.04	9,848.51	4.95	143	19.74	35.00	17	0.78
	Cat: Mid-Cap Growth	3	20.82	18.12	515.98	3.83	598	18.84	123.35	5	1.49

Calvert Social Investment Fund seeks growth of capital. The fund invests with the philosophy that long-term rewards to investors come from those organizations whose products, services, and methods enhance the human condition and the traditional American values of individual initiative, equality of opportunity, and cooperative effort.

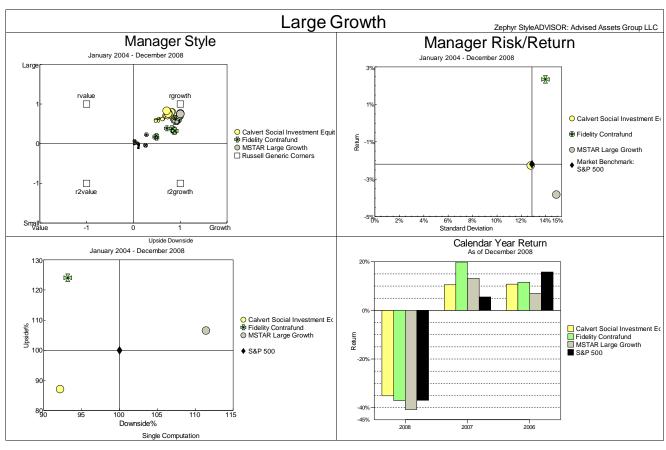
Fidelity Contrafund seeks capital appreciation. The fund invests primarily in the common stocks of companies believed to be undervalued. The types of companies in which the fund may invest include companies experiencing positive fundamental change such as new management team or product launch or companies that are undervalued in relation to securities of other companies in the same industry.



DATA SOURCE: Morningstar 12/31/2008

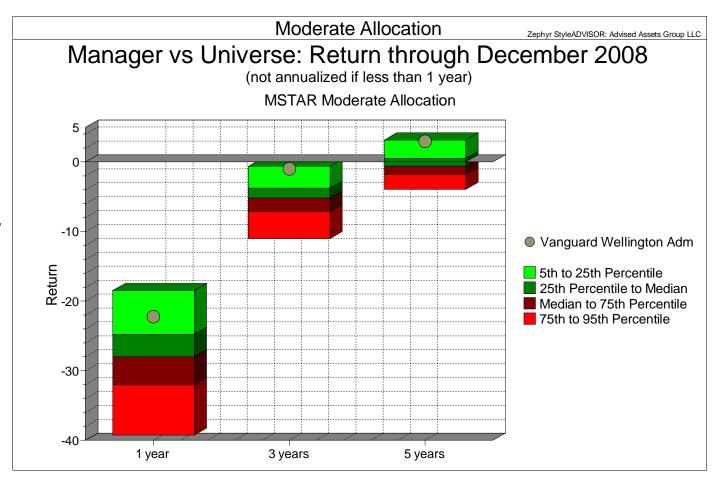
		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
Calvert Social Investment Equity I	-35.19	-7.42	-2.26	15	28	-35.19	10.53	10.77	4.74	7.33
Fidelity Contrafund	-37.16	-5.66	2.34	6	2	-37.16	19.78	11.54	16.23	15.07
Cat: Large Growth	-40.67	-10.28	-3.37			-40.67	13.35	7.05	6.71	7.81

## Risk Analysis



							%			
	Morningsta	r					Assets			
	Rating	Std Dev 3	Std Dev 5			Total # of	in Top	Turnover	Mgr	Expense
Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
Calvert Social Investment Equity I	4	15.21	12.77	843.36	3.72	75	35.65	51.00	8	0.67
Fidelity Contrafund	5	16.22	13.97	48,472.62	9.57	308	36.01	56.00	18	0.89
Cat: Large Growth	3	18.02	15.52	2,137.35	0.46	488	35.51	99.52	5	1.37

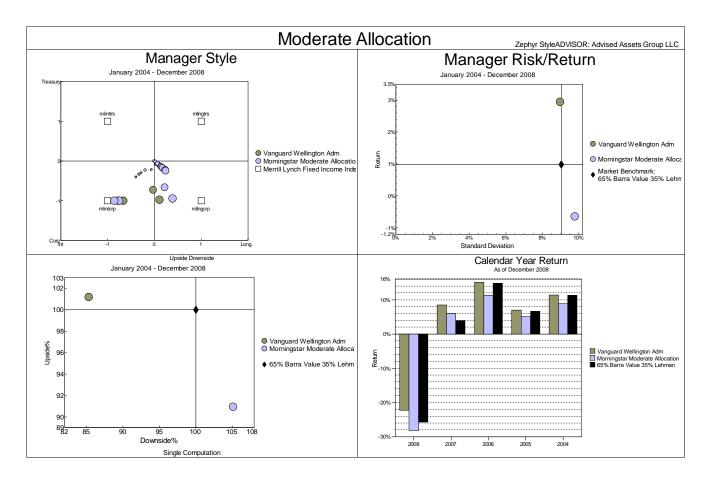
Vanguard Wellington seeks moderate long-term capital growth and current income. The fund invests at least 60-70% of assets in dividend-paying value stocks, and to a lesser extent, non-dividend paying stocks of established medium-size and large-size companies. It may also invest 30-40% of assets in the following securities: high quality intermediate, long-term corporate, and U.S. government bonds with an average maturity of 5 to 15 years.



DATA SOURCE: Morningstar 12/31/2008

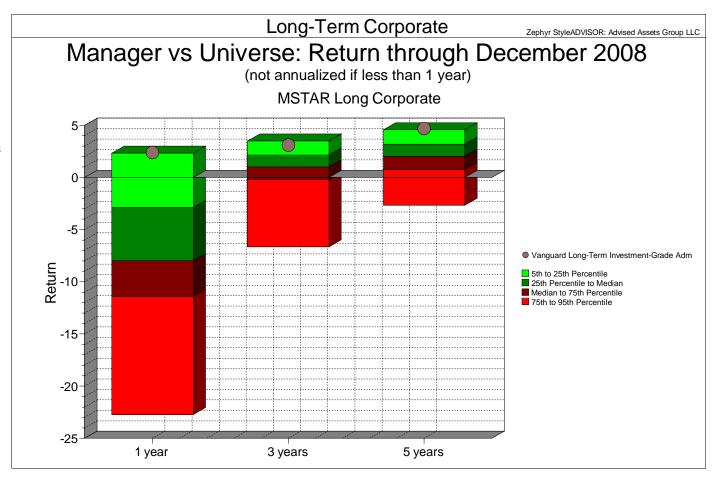
		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
Vanguard Wellington Adm	-22.23	-0.99	2.95	7	4	-22.23	8.48	15.07	6.99	11.34
Cat: Moderate Allocation	-28.00	-5.31	-0.60			-28.00	5.99	11.29	5.13	8.86

## Risk Analysis



	Morningstar						% Assets			
	Rating		Std Dev 5			Total # of		Turnover	Mgr	Expense
Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
Vanguard Wellington Adm	5	10.71	8.96	38,363.29	1.76	2366	15.83	23.00	5	0.16
Cat: Moderate Allocation	3	12.02	10.08	24,477.28	6.49	644	21.25	73.21	4	1.37

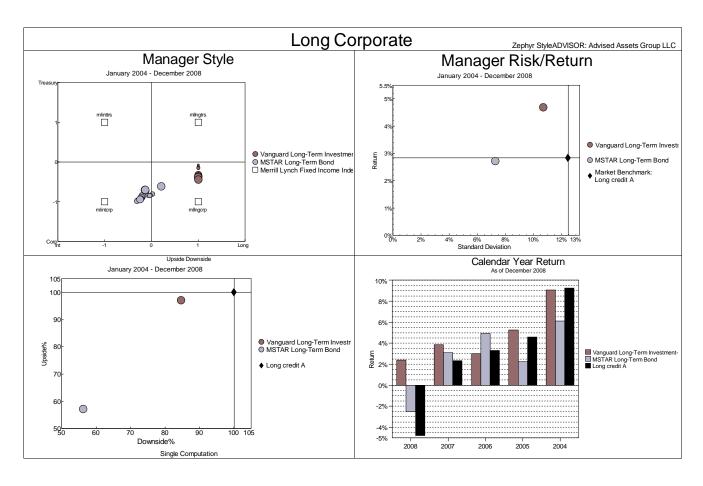
Vanguard Long-Term Investment-Grade Bond Fund seeks current income consistent with maintenance of principal and liquidity. The fund typically invests at least 80% of assets in high-quality corporate bonds; it invests at least 80% of assets in a combination of U.S. government securities and investment-grade corporate bonds. The average weighted maturity generally ranges from 15 to 25 years.



DATA SOURCE: Morningstar 12/31/2008

		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
Vanguard Long-Term Investment-Grade Adm	2.40	3.08	4.69	18	5	2.40	3.86	2.99	5.27	9.06
Cat: Long-Term Bond	-3.72	0.38	1.48			-3.72	3.10	4.43	2.23	6.47

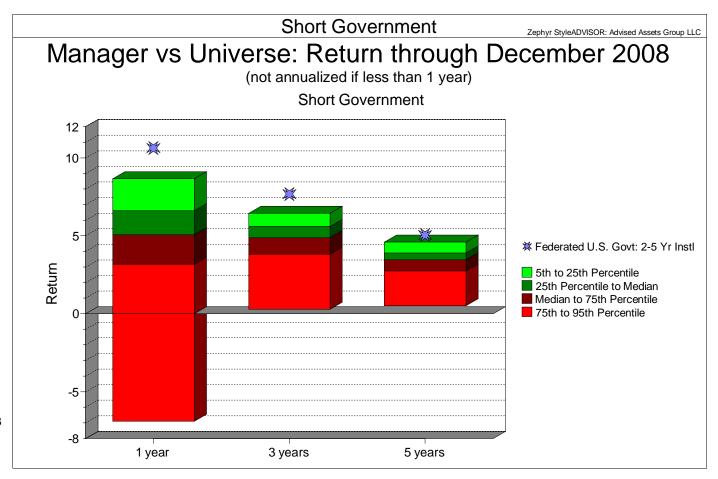
# Risk Analysis



							%			
	Morningstar	•					Assets			
	Rating	Std Dev 3	Std Dev 5			Total # of	in Top	Turnover	Mgr	Expense
Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
Vanguard LT Investment-Grade Adm	4	12.32	10.67	5,903.77	1.19	215	17.11	15.00	1	0.12
Cat: Long-Term Bond	3	9.47	9.39	606.35	4.16	567	25.79	210.92	3	0.86

# Performance Benchmarking

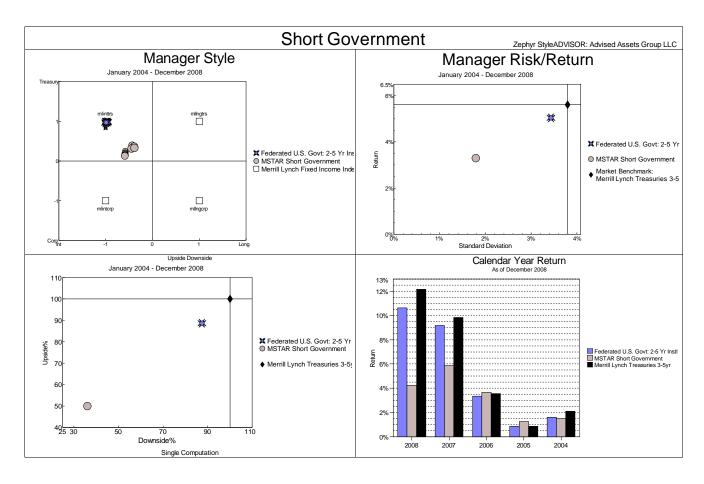
Federated U.S.
Government Securities: 2-5
Year Trust seeks current
income. The fund invests
only in U.S. government
securities with a dollar
weighted duration between
two and five years. It may
enter into repurchase
agreements.



DATA SOURCE: Morningstar 12/31/2008

		Tot Ret	Tot Ret	Tot Ret %	Tot Ret %	Annual	Annual	Annual	Annual	Annual
	Tot Ret 1	Annizd 3	Annizd 5	Rank Cat	Rank Cat	Return	Return	Return	Return	Return
	Yr	Yr	Yr	3 Yr	5 Yr	(2008)	(2007)	(2006)	(2005)	(2004)
Federated U.S. Govt: 2-5 Yr Instl	10.64	7.67	5.05	1	1	10.64	9.18	3.34	0.87	1.60
Cat: Short Government	4.80	4.85	3.36			4.80	5.87	3.67	1.26	1.46

# Risk Analysis



	N						%			
	Morningstar Rating		Std Dev 5			Total # of	Assets in Top	Turnover	Mgr	Expense
Name	Overall	Yr	Yr	Total Net Assets \$M	% Cash	Holdings	10	Ratio	Tenure	Ratio
Federated U.S. Govt: 2-5 Yr Instl	5	3.55	3.43	947.88	2.10	28	55.01	104.00	4	0.59
Cat: Short Government	3	2.10	2.03	586.18	18.63	278	47.59	142.12	6	0.91

# Lifecycle Options







# Lifecycle Option Report Card

	Tot Ret 3	Tot Ret 6				Annual Return	Annual Return	Annual Return	% Short	% US	% Non US	% Inv Grade	% High Yield
Name	Мо	Мо	1 year	3 year	5 year	(2008)	(2007)	(2006)	Term	Stocks	Stocks	Bond	Bond
Vanguard Target Retirement 2015	-12.54	-18.77	-24.06	-3.09	0.81	-24.06	7.55	11.42	0	51	13	36	0
Fidelity Freedom 2015	-15.00	-22.78	-27.15	-4.65	0.13	-27.15	7.82	10.36	7	43	11	33	6
T. Rowe Price Retirement 2015	-17.19	-24.87	-30.22	-5.38		-30.22	6.75	13.73	4.5	55.95	14.05	20.9	4.6
Composite Returns*			-24.45	-3.25	0.73	-24.45	7.50	11.50					
Dow Jones Target 2015	-7.30	-13.72	-16.65	-0.55	3.11	-16.65	7.78	9.49					
Vanguard Target Retirement 2025	-16.48	-23.71	-30.05	<b>-5.19</b>	-0.21	-30.05	7.59	13.24	0	63	16	21	0
Fidelity Freedom 2025	-19.17	-28.26	-33.66	-6.93	-0.84	-33.66	8.64	11.84	0	56	14	22	8
T. Rowe Price Retirement 2025	-20.90	-29.77	-35.90	-7.54		-35.90	6.81	15.44	0	67.75	16.75	11.65	3.85
Composite Returns*			-30.52	-5.36	-0.31	-30.52	7.61	13.38					
Dow Jones Target 2025	-14.54	-22.65	-27.61	-3.74	2.25	-27.61	8.31	13.75					
Vanguard Target Retirement 2035	-19.72	-27.68	-34.66	-6.80	-0.75	-34.66	7.49	15.24	0	<b>72</b>	18	10	0
Fidelity Freedom 2035	-21.65	-31.56	-37.76	-8.42	-1.46	-37.76	9.27	12.94	0	65	17	10	8
T. Rowe Price Retirement 2035	-22.97	-32.48	-38.88	-8.80		-38.88	6.81	16.18	0	74	18.5	5.35	2.15
Composite Returns*			-35.11	-6.96	-0.82	-35.11	7.50	15.44					
Dow Jones Target 2035	-19.98	-29.09	-35.15	-6.49	1.14	-35.15	8.48	16.25					
Vanguard Target Retirement 2045	-19.65	-27.60	-34.56	-6.57	-0.31	-34.56	7.47	15.98	0	72	18	10	0
Fidelity Freedom 2045	-22.52	-32.61	-39.15			-39.15	9.50		0	69	17	4	10
T. Rowe Price Retirement 2045	-22.98	-32.47	-38.83	-8.78		-38.83	6.84	16.15	0	74	18.5	5.35	2.15
Composite Returns*			-35.11	-6.77	-0.40	-35.11	7.50	16.16					
Dow Jones Target 2045	-21.42	-30.76	-37.03	-7.30	0.68	-37.03	8.46	16.64					
Vanguard Target Retirement Income	-5.47	-9.45	-10.93	0.82	2.50	-10.93	8.17	6.38	5	24	6	<b>65</b>	0
Fidelity Freedom Income	-7.23	-10.87	-12.14	-0.68	1.10	-12.14	4.83	6.37	40	20	0	35	5
T. Rowe Price Retirement Income	-9.99	-15.07	-18.38	-1.61	1.46	-18.38	6.10	9.98	30	33.95	8.55	23.55	3.95
Composite Returns*			-11.34	0.67	2.43	-11.34	8.09	6.47					
Dow Jones Target Today	0.67	-2.72	-3.06	3.21	3.69	-3.06	6.48	6.52					

<sup>\*</sup>Composite returns based on returns of passive benchmarks representative of the asset allocation of each fund.

Benchmarks (per Vanguard) are the MSCI US Broad Market Index, Lehman Aggregate, Lehman US Treasury TIPS, 3 Month T-bill MSCI EAFE Index, and MSCI Emerging Markets Index



# Lifecycle Option Observations

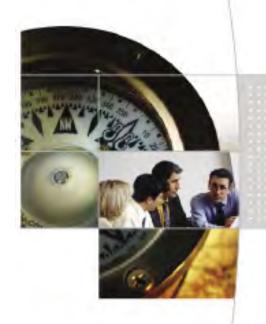
- Vanguard Target Retirement Funds are in-line with their composite indices over the 1 year and 3 year periods.
- Vanguard mostly trails the Dow Jones Indices.
- The Vanguard Target Retirement Funds outperform their competitors over the 1yr and 3 yr periods.
- Turbulent markets in 2008 caused target date funds with more equity exposure to do worse than funds with less. Funds having exposure to lower grade bonds or high yield were also hurt by the market.
- Vanguard's target allocations give them equity exposure that is in-line with their competitors, and international exposure that is greater than most of their competitors.
- Vanguard has a smaller allocation to short term debt than its peers, but a greater allocation to investment grade bonds than its peers.

# **Economic Overview**





# **Economic and Capital Markets Review**Fourth Quarter 2008





# Economic & Capital Mkts Update



# Current Economic Conditions

- Economy decreased in the 3<sup>nd</sup> quarter at an annualized rate of 0.5%. Government spending was the only component to see an increase. Both consumer spending and business investment were down.
  - Consensus is that the Year-over-Year 4<sup>th</sup> quarter GDP will be down 4-6%
  - Consumer confidence has plummeted to an all-time low as measured by The Conference Board's Consumer Confidence Index
    - The December index was at 38 in December, down from 44.7 in November (1985=100)
  - December retail sales fell 2.7%, representing a decline for the 6th consecutive month
  - Manufacturing activity failed to grow for the fifth consecutive month
- Median housing prices have dropped on average by 18% nationally over the past year with 14 out of 20 metro areas reporting record rates of decline\*
- Unemployment rate rose from 6.7 to 7.2% bringing the year's total job losses to 2.6 million
- The CPI Index fell for a second straight month, 1.7% in November, indicating a potential trend of deflation
- The Federal Reserve cut its Fed Funds target rate to a range of 0-25 basis points in an effort to infuse liquidity into the economy and spur lending activity
- National Bureau of Economic Research released its findings that the U.S. economy has been in recession since December of 2007

<sup>\*</sup> Case Shiller 20 City composite index to 10/31/08

# Economic & Capital Mkts Update



# Current Sector and Asset Class Conditions

- Commodities, energy stocks, and emerging market stocks have fallen 50% over the past year
  - As of the year-end, oil prices were under \$45 a barrel. Oil had a high in July at over \$147 a barrel.
- High Yield Bond spreads are at record highs over Treasuries
- Foreign and Emerging Markets funds have been negatively impacted by the global economic slowdown
- Money Market Yields have hit record lows
  - Money market funds are seeing record net in-flows reaching \$522 billion from January to November of 2008
  - The government's lowering of short term interest rates caused yields on money markets to decline. This problem was compounded by investors flight to safety
  - Due to the low yields, many firms have recently been closing their treasury money market funds to new investment as a way to protect shareholders
- In past corrections, there was typically somewhere to "hide"
  - The current market correction, coupled with a credit crunch, housing collapse, and a domestic and international recession, has resulted in virtually every equity asset class seeing declines in 2008

# Economic & Capital Mkts Update



# Outlook

- Automakers will receive \$17 billion in loans from the \$700 billion bank bailout fund (TARP)
- Aggressive expansion of the monetary base by the Federal Reserve in an attempt to thwart off a credit-driven economic contraction
  - The Treasury has committed the first \$350 billion component of the TARP directly into troubled financial institutions
- Aggressive fiscal policy with the new administration
  - New administration's proposal for a massive economic stimulus package is being aimed at stimulating the economy and generating over 3 million new jobs
  - Proposal aimed at fixing roads and bridges as well as investments in alternative energy sources, foreclosure prevention, and targeted tax cuts
- Consensus is economy will begin to see positive growth sometime in the second half of 2009
  - Deleveraging is likely to continue at both the consumer level as well as the corporate level
  - In 2008, U.S. households shrank their debt for the first time since 1952

# Market Update



Equity Markets were down significantly in 4Q08 and YTD:

		<u>Q4</u>	YTD (12/31)
_	DJIA	-18.37%	-31.92%
_	S&P 500	-21.94%	-37.00%
_	Russell 2000	-26.12%	-33.79%
_	MSCI EAFE	-19.95%	-43.38%
_	MSCI Emerging	-27.60%	-53.33%

Bond Markets were mixed:

		<u>Q4</u>	YTD (12/31)
_	BarCap US Agg Bond Idx	4.58%	5.24%
_	BarCap US Gov't.	8.05%	12.39%
_	BarCap US Corp. High Yield	-17.88%	-26.16%
_	US Money Market	0.30%	2.00%

# Market Update



- Most Indices reached bear market status in early July
- From a sector prospective all major sectors were down in 2008
  - Financial sector led the way, down over 55%
- Bond market YTD (12/31) returns have favored higher quality securities (US Government +12.39%) as opposed to lower quality (High Yield –26.16%)
  - This, in part, as a result of investors fleeing to safety and security of Government securities
- Foreign and emerging markets suffered in 2008 as the financial crisis spilled over into foreign markets
- Heightened volatility
  - Between January 1<sup>st</sup> through September 30<sup>th</sup>, 2008, the S&P was down 19.29%; in the seven weeks that followed, the S&P was down an additional 35.21% followed by an increase of more than 20% between November 21<sup>st</sup> and December 31<sup>st</sup>
  - In 2008, the S&P 500 had 28 trading days that produced a gain or loss of 4% or more; this equaled in 1 year what had previously taken 25 years to produce between the time period of 1983 and 2007

# Market Outlook



- The stock market and the economy are two different entities
  - The stock market is a leading indicator
  - Historically, the market has been a leading indicator for the economy by about 6 to 9 months
  - Consensus among financial experts is a call for positive GDP growth sometime in the second half of 2009
- Picking a market bottom is notoriously difficult, however, historically, the stock market has rebounded sharply from bear markets
  - Looking back, some of the best times to be in the stock market have been at times of maximum pessimism
  - "The stock market is designed to transfer money from the active to the patient."—Warren Buffett
- Questions yet unanswered:
  - Are all of the sub-prime and credit issues behind us?
  - How long will the recession last and how deep will it get?



This Economic and Capital Markets Review is being offered as informational and educational material provided to a Plan Sponsor or a Representative, duly authorized and acting on behalf of a Plan Sponsor, to assist the Plan Sponsor in understanding the general investment environment.

This document is not intended as a recommendation, solicitation or offering of any particular securities by Great-West Life & Annuity Insurance Company nor any of its subsidiaries or affiliates.

The purpose of this document is to provide investment-related information only for the benefit of the Plan Sponsor in its role as a fiduciary to the plan, not as investment advice for plans or plan participants. Although we believe the data contained in this report is generally from reliable sources, Advised Assets Group, LLC cannot guarantee its completeness or accuracy. Economic data and information are derived from a variety of financial publications and economic reporting companies, including Moody's, S&P, etc. The opinions expressed herein are those of AAG as of 01/2009 and are subject to change. No forecast is guaranteed.

Prior to selecting investment options, Plan Sponsors should consider the investment objectives, risks, fees and expenses carefully before selecting investment options for their Plan. For this and other important information you may obtain prospectuses for mutual funds, any applicable annuity contract and the annuity's underlying funds and/or additional disclosure documents from your registered representative. Read them carefully before investing.

Plan fiduciaries should review the educational material provided and consult with their investment advisers if necessary to make investment decisions. Neither AAG, not its representatives, agents, or affiliates are permitted to give legal, ERISA, or tax advice. Any discussion of these matters included or related to this document or other educational information is provided for informational purposes only. Such discussion does not purport to be complete or to cover every situation. Current tax and ERISA law are subject to interpretation and legislative change. The appropriateness of any product for any specific taxpayer may vary depending on the particular set of facts and circumstances. You should consult with and rely on your own legal and tax advisers.

Advised Assets Group, LLC is a wholly owned subsidiary of Great-West Life & Annuity Insurance Company and a federally registered investment adviser. Put Our Power Behind You<sup>®</sup> is a registered service mark of Advised Assets Group, LLC. All rights reserved. Form #AAG76367 (01/09)

# Amer Funds EuroPac A

# **Governance and Management**

Stewardship Grade: B

# Portfolio Manager(s)

Like all American Funds, this offering boasts many experienced managers, most of whom have been with the company for more than a decade. Each manager runs his or her portion of assets independently of the others. A portion of the portfolio (less than 25% of assets) is run by the firm's analyst staff.

### Strategy

The fund divides assets among several portfolio counselors (managers) whose investment philosophies vary from growth-focused to value-oriented. In the aggregate, the fund's portfolio is well diversified across countries and sectors, and its price multiples usually stay close to the category norms. Several of the managers like to pick up stocks on the cheap and then hold them for the long haul. The fund's turnover is quite low.

Perforn	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2004	6.79	-1.83	0.47	13.63	19.69
2005	0.00	0.79	12.25	7.06	21.12
2006	7.54	-0.68	4.99	8.67	21.87
2007	2.92	8.43	5.23	1.29	18.96
2008	-7.94	-2.35	-18.04	-19.28	-40.53
Trailing	Total	+/- MSCI	+/- MSCI %Rank G		Growth of
	Return%		Norld exUS	Cat	\$10,000
3 Mo	-19.28	0.67	3.06	25	8,072
6 Mo	-33.84	2.57	5.52	13	6,616
1 Yr	-40.53	2.85	5.00	13	5,947
3 Yr Avg	-4.82	2.53	2.16	12	8,623
5 Yr Avg	4.56	2.90	2.00	6	12,498
10 Yr Avg	4.98	4.18	_	7	16,258
15 Yr Avg	7.05	3.53	_	5	27,784
Tax Analys	is Tax-A	dj Rtn% %F	Rank Cat Ta	x-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-8.18	32	1.61	54
5 Yr (esti	imated)	2.01	17	1.28	56
10 Yr (esti	imated)	3.17	9	1.14	63

Potential Capital Gain Exposure: -26% of assets

# Morningstar's Take by Arijit Dutta 08-28-08

American Funds EuroPacific Growth is adding to its laurels.

This Analyst Pick continues to display an impressive touch. It finished in the foreign large-value category's top decile in 2007, despite being relatively light on the key red-hot materials and energy sectors. This year's worldwide downturn has the fund showing a 17% loss through August 27, which, while painful, is better than the losses suffered by the vast majority of its rivals. Management earns kudos for some excellent stock selection. The portfolio's energy picks strongly outperformed last year, making up for its underweighting in the sector, and in 2008 several of the portfolio's health-care stocks have shown remarkable resilience amid the market tumble. For example, top holding Roche, a global leader in many key antibiotic drugs, has lost less than 1% for the year, which trounces broad-market and industry benchmarks alike.

These successes point to the strength of

800-421-0180

333 S Hope St - 55th FL (micg) Los Angeles, CA 90071

Capital Research & Mgmt Company

Federated Tr NTF, Schwab Instl NTF

www.americanfunds.com 04-16-84

These strengths, coupled with American's
disciplined focus on companies' long-term
prospects, have proven a winning recipe over time
We continue to see encouraging signs that
management's eye for picking solid businesses
remains keen, which bodes well for the fund's
future. Also, its low expenses should allow the fur
to stay eminently competitive against index
choices. This one's good to own.
-
Minimum Durchasov \$250 Add \$50 IDA \$25

	Pick			AEPG)	(	Open	\$28.	01 2.	6%	\$66,362 r	nil	Foreign Large Blend
Histori Return Risk Rating	Above A	Avg Avg	80%	82%	86%	86%	91%	86%	93%	84%	88%	Investment Style Equity Stock %
	Above A			∇	∇ ∇	∇					▼ 34	▼ Manager Change ▼ Partial Manager Change
											26	Crowth of \$10,000
			~~~				- /				~\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Investment Values of
		1	~~~~	~~	~			~~~	1		15.	
	FV		Ì		\_ <b>\</b>	<b>V</b>	}				10.	MSCLEAFE
					~							
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
26.02	28.40	42.66	31.35	26.87	22.97	30.21	35.63	41.10	46.56	50.87	28.01	NAV
9.19	15.54	56.97	-17.84	-12.17	-13.61	32.91	19.69	21.12	21.87	18.96	-40.53	Total Return %
7.41	-4.46	30.00	-3.67	9.27	2.33	-5.68	-0.56	7.58	-4.47	7.79	2.85	+/-MSCI EAFE
	l <del></del>	l <del></del> .	l <u></u> .	<u>.=</u>	1.34	-7.92	-1.22	4.50	-4.78	2.31	5.00	+/-MSCI AC World exUS
1.78	1.40	1.03	0.50	2.09	0.90	1.35	1.68	2.02	1.88	2.16	1.53	Income Return %
7.41	14.14	55.94	-18.34	-14.26	-14.51 20	31.56	18.01 20	19.10	19.99	16.80	-42.06 13	Capital Return % Total Rtn % Rank Cat
0.45	0.36	0.29	0.19	0.66	0.24	0.31	0.51	0.72	0.77	1.01	0.78	Income \$
1.93	1.26	1.39	3.74	0.00	0.24	0.00	0.00	1.32	2.71	3.63	1.39	Capital Gains \$
0.90	0.86	0.84	0.84	0.84	0.88	0.90	0.87	0.82	0.76	0.75	0.74	Expense Ratio %
1.77	1.64	1.45	0.93	1.89	1.21	1.06	1.08	1.31	1.58	1.54	1.87	Income Ratio %

Ratir	ng and Ri	sk		
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	-43.95			
3 Yr	-6.68	Avg	-Avg	****
5 Yr	3.33	+ Ava	-Avg	****
10 Yr	4.36	+ Avg	-Avg	****
Incept	11.05		Ü	
Other N	leasures	Best Fit Index		

32

29

37

27

18.854 | 20.798 | 34.783 | 31.496 | 27.153 | 22.601 | 29.908 | 36.920 | 45.485 | 56.109 | 63.433 | 31.040

29

25

30

35

27

38

Turnover Rate %

Analyst

Ticker

Status

NAV

Yield

**Total Assets** 

**Mstar Category** 

Standard Index	Best Fit Index
MSCI EAFE	MSCI Wd xUS
2.2	2.0
0.96	0.95
96	96
19.10	
-4.82	
-0.36	
	MSCI EAFE 2.2 0.96 96 19.10 -4.82

American's fundamental research. The firm has scores of analysts who not only study companies' books and monitor industry trends, but also do in-depth on site visits to check on the day-to-day operation of the businesses. An even bigger factor at play is the sheer continuity in management staff here. Several of the fund's managers have been around for close to or more than two decades, which means they have deep familiarity with global markets and time-tested ideas about what it takes for a business to succeed.

	od to owi	choices. This one's
.dd: \$50 IRA: \$250 .dd: \$50	250	Minimum Purchase: Min Auto Inv Plan:
	, 75%L, 69% mx./0.4	Sales Fees: Management Fee:
vist:0.25% Yr:\$989 10Yr:\$1497	gt:0.42% /r:\$813	Actual Fees: Expense Projections: ncome Distrib:
		ncome Distrib:

Portfolio Analysis 09-30-08	}		
Share change since 06-08 Total Stocks:30	5 Sector	Country	% Assets
<ul> <li>Roche Holding Ltd</li> <li>Bayer</li> <li>America Movil S.A.B. de</li> <li>Banco Santander</li> <li>Gazprom OAO (EDR)</li> </ul>	Health Ind Mtrls Telecom Financial Utilities	Switzerland Germany Mexico Spain Russia	3.16 3.11 1.92 1.82 1.77
<ul> <li>Novo-Nordisk A S Novartis AXA</li> <li>Nestle</li> <li>Vodafone Grp</li> </ul>	Health Health Financial Goods Telecom	Switzerland	1.57 1.54 1.51 1.50 1.28
Brazilian Petroleum Corp	Energy Software Goods Ind Mtrls Goods	Brazil Germany Japan France Spain	1.17 1.05 1.01 1.01 0.99
<ul> <li>→ Koninklijke KPN</li> <li>◆ Teva Pharmaceutical Indu MTN Grp Ltd</li> <li>◆ Siemens Groupe Danone</li> </ul>	Telecom Health Telecom Ind Mtrls Goods	Netherlands Israel South Africa Germany France	0.97 0.96 0.95 0.92 0.88

ge Mid Small	Large Mid Small Micro Avg \$mi 30,505	35.9 5.7 0.1 0.0	
Value Measures Price/Earnings Price/Book Price/Sales Price/Cash Flow Dividend Yield %	Rel 10.46 1.52 0.91 5.93 4.67	1.08 1.14 1.20 1.12 0.92	
Growth Measures Long-Term Erngs Book Value Sales Cash Flow Historical Erngs	% Rel 11.17 12.72 10.42 14.05 16.39	1.03 1.36 1.09 1.05 1.18	R U J

Market Cap

58.3

Giant

**Current Investment Style** 

Value Blnd Growth

Sec Wei	tor ghtings	% o Stocks	f Rel N	ASCI AFE	3 High	Year Low		
<b>O</b> .	Info	20.10	) 1	.71				
	Software					0		
	Hardware	5.56	5 2	2.14	10	6		
•	Media	1.13	3 (	).78	3	1		
Í	Telecom	11.90	) 1	.70	12	7		
<b>⊕</b> .	Service	35.86	5	.86				
·o	Health	10.57	7 1	.15	11	9		
Ξ	Consume	r 4.75	5 1	.03	6	5		
iii	Business	3.37	7 (	0.62	4	2		
\$	Financial	17.17	7 (	).76	25	17		
<b>-</b>	Mfg	44.04	1 (	).95				
æ	Goods	14.02	2 1	.01	18	13		
٥	Ind Mtrls	18.19	) 1	.09	20	10		
ð	Energy	6.69	) (	.75	9	6		
V	Utilities	5.14	1 (	).75	6	1		
Dog	Regional Exposure % Stock							
-			NI A-					
UK/	W. Europe	59	N. Al	neri	ca	3		

Japan Asia X Japan		Latn Amer Other	rica 7 7
Country Expos	ure		% Stock
France	11	U.K.	8
Germany	11	Japan	8

9

Address:

Inception:

Subadvisor:

NTF Plans:

Web Address:

9.4

88.1 Other

Bonds

Composition

Cash

Stocks

2.4

0.1

Switzerland

# Calvert Soc Inv Equity A

# **Governance and Management**

Stewardship Grade:

## Portfolio Manager(s)

Lead manager Dan Boone, who called the shots at this fund since subadvisor Atlanta Capital Management took it over in September 1998, retired in December 2007. Richard England, Boone's comanager since July 2006, has taken the lead, and he's supported by Boone's longtime comanagers William Hackney III and Marilyn Irvin along with Atlanta's six-person analyst team. Prior to joining Atlanta in 2004, England garnered eight years of portfolio-management experience at Putnam Investments. A team of researchers at Calvert ensures that each of the fund's holdings

Like manager Dan Boone before him. Richard England and his team invest in 40-60 stocks with solid earnings histories and business franchises, as well as healthy balance sheets. Such firms tend to fetch a high price, but England attempts to buy them when they're trading at below-average valuations relative to their histories. The portfolio is screened according to Calvert's social-investment criteria, which eliminate alcohol, tobacco, gambling, and weapons companies, as well as firms with poor records in areas like the environment and labor practices.

Porforn	nanco	12-31-08			
I CITOIII					
	1st Qtr	2nd Qtr	3rd Q1		Total
2004	-0.81	2.12	-3.30	0 8.92	6.69
2005	-2.21	2.49	2.4	6 1.42	4.16
2006	3.80	-2.46	3.9	2 4.71	10.16
2007	-0.64	5.45	5.0	4 -0.11	9.94
2008	-8.50	2.55	-9.1	4 -24.39	-35.53
Trailing	Total	+/-	+/- Rus	s %Rank	Growth of
	Return%	S&P 500	10000	ir Cat	\$10,000
3 Mo	-24.39	-2.45	-1.6	0 68	7,561
6 Mo	-31.29	-2.81	1.0	2 29	6,871
1 Yr	-35.53	1.47	2.9	1 13	6,447
3 Yr Avg	-7.92	0.44	1.19	9 20	7,807
5 Yr Avg	-2.80	-0.61	0.6	2 38	8,676
10 Yr Avg	2.25	3.63	6.5	2 5	12,492
15 Yr Avg	5.17	-1.29	0.3	5 35	21,300
Tax Analys	is Tax-A	dj Rtn% %R	ank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-10.21	38	0.89	41
5 Yr (esti	imated)	-4.30	54	0.58	34
10 Yr (esti	imated)	1.17	6	0.58	35

Potential Capital Gain Exposure: -22% of assets

# Morningstar's Take by Harry Milling 12-10-08

Calvert Social Investment Equity is a contender in and out of the socially responsible arena.

While the fund doesn't invest in companies that derive significant revenue from such things as alcohol, firearms, and tobacco, that mandate hasn't held this fund back. Manager Richard England, who started managing the fund in 2006 and previously had eight years of management experience at Putnam, has kept this fund out of trouble. He builds the portfolio stock by stock, using disciplined balance-sheet analysis and maintaining an emphasis on quality companies. For example, England avoided investing in the poster children of the 2008 credit crisis, like Fannie Mae and Lehman Brothers.

While England is mindful of macro trends, like credit deterioration, his stock-picking process is company-specific. He looks for firms with long-term earnings growth and returns on equity that are better than their peers', but whose stocks look cheap. The fund's buy-and-hold strategy (the typical holding period is three years) steers him to industry

giants that tend to post steady gains over the long haul.

One typical holding is Sysco, the largest U.S. food distributor. The company's massive economies of scale have helped it garner a 33% return on equity and steady profit growth, yet its forward price/earnings ratio is about half its five-year average. Holdings like Sysco may not be standouts, but the fund's focus on dependable growth saves it in periods of market declines. In 2008's market slide, the average large-growth fund lost more than 40% for the year to date through Dec. 9, but this fund's slimmer 37% decline placed it among the category's elite. In the 2001 and 2002 bear markets, it ranked similarly. All told, the fund kept its 10-year annualized return positive wh many peers haven't.

The fund may not post high-octane returns its prudent approach has served investors we

				CSIEX		Open	\$22.	91 0.	0% :	\$870 mil		Large Growth
Histori Return Risk Rating	Cal Prof Above A Low	Avg	97%	96%	97%	97%	98%	98%	95%	96%	95%	Investment Style Equity Stock %
	Above A	Ävg	• ~~					<b>م</b> ــر	∀	<b>▽</b> ▼	$\sim$ $\sim$ $\iota$	▼ Manager Change ▼ Partial Manager Change 2.6
		~~~	~~	Ŷ٩/	~^	تمير	$\sim$	~~~			I W	9.0 Growth of \$10,000
	~\/	~~		<b>*</b>	~\ <b>V</b>	مرك					,	6.0 Investment Values of Fund
JAN.					<b>₩</b>	$\mathcal{C}$						3.0 — Investment Values of S&P 500
	<u>V</u>										1	0.0
												Performance Quartile
												(within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
23.28	25.80	29.88	31.72	31.06	26.40	32.29	34.45	35.30	37.30	38.61	22.91	NAV
19.33	10.89	23.17	11.61	0.67	-14.93	22.31	6.69	4.16	10.16	9.94	-35.53	Total Return %
-14.03	-17.69	2.13	20.71	12.56	7.17	-6.37	-4.19	-0.75	-5.63	4.45	1.47	+/-S&P 500
-11.16	-27.82	-9.99	34.03	21.09	12.95	-7.44	0.39	-1.10	1.09	-1.87	2.91	+/-Russ 1000Gr
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Income Return %
19.33	10.89	23.17	11.61	0.67	-14.93	22.31	6.69	4.16	10.16	9.94	-35.53	Capital Return %
91	94	29	4	2	5	87	86	70	22	69	13	Total Rtn % Rank Cat
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Income \$
3.36	0.01	1.83	1.63	0.88	0.02	0.00	0.00	0.59	1.59	2.43	1.92	Capital Gains \$
1.20	1.16	1.22	1.13	1.24	1.29	1.29	1.24	1.25	1.23	1.21	1.20	Expense Ratio %
0.03	-0.14	-0.28	-0.20	-0.07	-0.12	-0.26	-0.32	0.08	-0.06	-0.01	-0.05	Income Ratio %
93	110	51	49	43	28	29	17	31	35	35	51	Turnover Rate %

146 157 203 253 312 380 619 783 883 948 978 652

Ticker

Status

NAV

Yield

**Total Assets** 

**Mstar Category** 

Ratir	ng and Ri	sk		
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr	-38.59			
3 Yr	-9.40	Avg	Low	****
5 Yr	-3.74	Avg	Low	***
10 Yr	1.76	High	Low	****
Incept	5.70			
Other N	leasures	Stan	dard Index	Best Fit Index
			S&P 500	Russ 1000Gr

Incept 5.7	70	3	
Other Measures		Standard Index	Best Fit Index
		S&P 500	Russ 1000Gr
Alpha		0.1	-0.2
Beta		0.96	0.90
R-Squared		94	97
Standard Devia	ation	15.20	
Mean		-7.92	
Sharpe Ratio		-0.72	

the	Price/Book Price/Sales
has nile	Price/Cash Flow Dividend Yield %
s, but ell.	Growth Measures Long-Term Erngs Book Value Sales Cash Flow
A: \$1000	Historical Erngs
DYr:\$1871	Profitability Return on Equity Return on Assets Net Margin

Current Investment Style

Mid

Market Cap

31.8

45.8

22.3

0.0

0.0

Rel Category

0.89

0.88

0.80

0.94

1.11

0.93

1.23

1.20

0.65

0.83

0.94

1.00

0.98

Rel Category

Rel Category

Giant

Large

Mid

Small

Micro

Avg \$mil:

23,584

11.88

2.04

1.07

7.60

1.71

13.22

16.08

14.31

11.68

16.37

22.20

10.72

13.69

Value Blnd Growth

Value Measures

Price/Earnings

M RNINGSTAR

Portfolio Analysis 11-30-08				
Share change since 10-08 Total Stocks:50	Sector	PE	Tot Ret%	% Assets
CVS Caremark Corporation	Consumer	13.3	-21.21	4.31
Novartis AG ADR	Health	15.0		4.22
⊖ Cisco Systems, Inc.	Hardware	12.3		3.91
Staples, Inc.	Consumer	15.2		3.62
EOG Resources	Energy	7.1		3.58
Hewlett-Packard Company	Hardware	11.2	-27.57	3.37
Kohl's Corporation	Consumer	11.6	-20.96	3.35
Apple, Inc.	Hardware	15.9	-56.91	3.28
Procter & Gamble Company	Goods	16.5	-13.77	3.07
Aflac, Inc.	Financial	15.4	-25.48	2.93
Laboratory Corporation o	Health	15.9	-14.72	2.75
Stryker Corporation	Health	14.5	-45.99	2.65
Questar Corporation	Energy	8.1	-38.91	2.58
Google, Inc.	Business	19.4	-55.51	2.56
Bank of New York Mellon	Financial	15.9	-40.33	2.54
<ul> <li>⊕ Ecolab, Inc.         Intel Corporation         Sysco Corporation         Charles Schwab Corporati         ⊕ Emerson Electric Co.     </li> </ul>	Ind Mtrls	18.4	-30.51	2.47
	Hardware	11.7	-43.47	2.44
	Consumer	12.5	-23.48	2.34
	Financial	15.3	-36.01	2.31
	Ind Mtrls	11.8	-33.58	2.12

Sec	tor ightings	% of Stocks	Rel S&P 500				
<b>O</b> .	Info	18.28	0.94				
k	Software	2.15	0.55	7	2		
	Hardware	16.13	1.79	17	10		
•	Media	0.00	0.00	0	0		
•	Telecom	0.00	0.00	0	0		
Œ	Service	57.65	1.40				
·°o	Health	19.02	1.29	21	15		
Ī	Consume	r15.89	1.98	19	13		
1111,0	Business	10.54	2.12	11	5		
\$	Financial	12.20	0.92	15	9		
<b>–</b>	Mfg	24.07	0.61				
A	Goods	4.63	0.44	7	3		
٥	Ind Mtrls	10.97	0.96	17	11		
ð	Energy	8.47	0.63	13	6		
Ω	Utilities	0.00	0.00	0	0		
Composition							
			Cash		3.7		
			Stocks				
			Bonds		0.0		

Other

Foreign (% of Stock)

8.0

4.9

5 1	, ,					
Address:	4550 Montgomery Ave	Minimum Purchase:	\$1000	Add: \$250	IRA: \$100	
	Bethesda, MD 20814	Min Auto Inv Plan:	\$0	Add: —		
	800-368-2748	Sales Fees:	4.75%L, , 2.0	0%R		
Web Address:	www.calvert.com	Management Fee:	0.50%, 0.20%	0.50%, 0.20%A		
Inception:	08-24-87	Actual Fees:	Mgt:0.70%	Dist:0.25%		
Advisor:	Calvert Asset Management Co., Inc.	Expense Projections:	3Yr:\$841	5Yr:\$1108	10Yr:\$187	
Subadvisor:	Atlanta Capital Management Company	Income Distrib:				
NTF Plans:	DATALynx NTF, Federated Tr NTF					

# DFA U.S. Micro Cap I

# **Governance and Management**

Stewardship Grade:

## Portfolio Manager(s)

A team of portfolio managers, led by Robert Deere, runs this offering. These folks are focused on implementing the fund's strategy. DFA's investment committee, which includes many famous academics, designed this strategy.

### Strategy

The fund invests in the smallest 5% of U.S. exchange-listed stocks to take advantage of the small-cap effect. The portfolio contains anywhere between 2.500 and 3.000 holdings, but it does not contain REITs, newly minted IPOs, or firms that management identifies as merger candidates or too highly leveraged.

Perforn	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qt	r 4th Qtr	Total
2004	6.46	0.14	-4.32	16.06	18.39
2005	-6.43	3.93	6.78	3 1.78	5.69
2006	14.39	-7.11	-0.21	9.55	16.16
2007	1.66	4.35	-4.03	-6.91	-5.22
2008	-10.27	-3.47	0.05	-26.98	-36.72
Trailing	Total	+/-	+/- Russ	s %Rank	Growth of
	Return%	S&P 500	2000	) Cat	\$10,000
3 Mo	-26.98	-5.04	-0.86	69	7,302
6 Mo	-26.94	1.54	0.00	30	7,306
1 Yr	-36.72	0.28	-2.93	3 58	6,328
3 Yr Avg	-11.35	-2.99	-3.06	66	6,967
5 Yr Avg	-2.71	-0.52	-1.78	3 72	8,716
10 Yr Avg	6.44	7.82	3.42	2 19	18,666
15 Yr Avg	8.63	2.17	2.74	1 27	34,614
Tax Analys	is Tax-A	dj Rtn% %R	ank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-12.62	61	1.43	45
5 Yr (esti	imated)	-4.05	68	1.38	43
10 Yr (esti	imated)	4.45	25	1.87	73

Potential Capital Gain Exposure: -40% of assets

# Morningstar's Take by Marta Norton 08-25-08

The closed DFA U.S. Microcap is a good fund, but that doesn't mean it's a good choice for everyone.

This passively managed fund tracks the market's smallest 5%. That gives it an average market cap of roughly \$383 million, which is unusually small in the small-blend category, where the typical fund's average market cap is \$1.1 billion. There are a few resulting distinctions. Micro-cap stocks zig and zag far more than even the traditional small-cap space. That means more fits and starts here; in fact, the fund's standard deviation is higher than the category median over the short and long haul. And even though this fund is sold only through selected advisors, we've seen investors struggle to stick with it through its ups and downs. Morningstar Investor Returns, which use asset flows to gauge the returns garnered by the fund's typical investor, lag its total returns. Thus, advisors should ensure their clients can handle this fund before investing.

On a more positive note, a tiny market cap sets the fund up for peer-beating long-term returns. Its

1299 Ocean Ave Santa Monica, CA 90401

Dimensional Fund Advisors Ltd

310-633-7885

12-23-81

None

www.dfafunds.com

returns, with lower micro-cap funds. Can handle the vo	er volatility, th Given that, cu	nan most of urrent inves	ther
Minimum Purchase: Min Auto Inv Plan: Sales Fees: Management Fee: Actual Fees:	Closed Closed No-load — Mgt:0.50%	Add: — Dist: —	IRA: —
Expense Projections:	3Yr:\$167	5Yr:\$291	10Yr:\$653

				DESC	(	Closed	\$8.3	1 2.	8% :	\$2,562 m	11	Small Blend
Histori Return Risk Rating	Average Above A	:	99%	<b>≫</b>	98% ▼ ▼	99%	98%	98%	99%	99%	26.	Growth of \$10,000
		<u> </u>									10.	
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
11.78 22.78 -10.58 0.42 0.23 22.55 57	10.76 -7.32 -35.90 -4.77 1.28 -8.60	12.61 29.79 8.75 8.53 3.49 26.30	9.64 -3.60 5.50 -0.58 3.89 -7.49	10.01 22.77 34.66 20.28 0.51 22.26	8.53 -13.27 8.83 7.21 0.16 -13.43	13.32 60.72 32.04 13.47 2.42 58.30	15.12 18.39 7.51 0.06 2.04 16.35 53	14.77 5.69 0.78 1.14 2.38 3.31 61	15.70 16.16 0.37 -2.21 2.02 14.14 37	13.47 -5.22 -10.71 -3.65 1.55 -6.77 74	8.31 -36.72 0.28 -2.93 1.73 -38.45 58	NAV Total Return % +/-S&P 500 +/-Russ 2000 Income Return % Capital Return % Total Rtn % Rank Cat
0.03 1.89 0.60 0.21 28	0.15 0.00 0.59 0.18 26	0.38 0.89 0.61 0.30 23	0.49 1.99 0.56 0.34 37	0.05 1.71 0.56 0.41	0.02 0.14 0.56 0.24	0.21 0.18 0.56 0.25	0.27 0.36 0.16 0.64	0.36 0.84 0.55 0.48	0.30 1.13 0.53 0.64 24	0.24 1.16 0.52 0.89	0.23 0.00 —	Income \$ Capital Gains \$ Expense Ratio % Income Ratio % Turnover Rate %

Ticker

Status

NAV

¢Ω 21

Yield

2 9%

**Total Assets** 

\$2.562 mil

**Mstar Category** 

Small Bland

Ratir	Rating and Risk						
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating			
1 Yr	-36.72						
3 Yr	-11.35	Avg	Avg	***			
5 Yr	-2.71	-Avg	+ Avg	**			
10 Yr	6.44	+ Avg	Higȟ	***			
Incept	10.75	Ü	0				

Other Measures	Standard Index	Best Fit Index
	S&P 500	Russ 2000
Alpha	-0.3	-3.4
Beta	1.19	1.00
R-Squared	80	98
Standard Deviation	20.19	
Mean	-11.35	
Sharpe Ratio	-0.68	

advisor, Dimensional Fund Advisors, based its design on research showing the market's tiniest companies outpace larger fare over the very long haul. That's because the growth opportunities at tiny companies are tremendous, whereas larger companies, while typically more stable with less risk of financial ruin, have less room to climb. This fund's returns drive that point home. Its returned 12.6% since its late 1981 inception, which tops the Russell 2000 and makes it the second-best performer in the small-blend peer group.

If it were just a matter of market size, any micro-cap fund would do. But given the volatility in this slice of the market, a sensibly structured fund is key. With more than 2,400 stocks spread across all market sectors, this fund is well diversified and won't suffer too much if any one holding takes a

Portfolio Analysis 09-30-08				
Share change since 08-08 Total Stocks:24	11Sector	PE	Tot Ret%	% Assets
Raven Industries, Inc.	Hardware	13.6	-33.53	0.36
Badger Meter, Inc.	Ind Mtrls	18.6	-34.78	0.31
Sciele Pharma, Inc.	Health	—		0.28
NBT Bancorp, Inc.	Financial	17.2	26.69	0.27
Premiere Global Services	Business	13.3	-42.02	0.26
Vital Signs Inc.	Health Utilities Goods Software Financial	17.7 44.4 12.6 13.7	41.94 -4.91 6.22 -15.52	0.25 0.24 0.23 0.23
Conmed Corporation	Health	15.4	3.59	0.23
AMCOL International Corp	Ind Mtrls	11.6	-40.35	0.22
MasTec, Inc.	Telecom	13.8	13.86	0.22
Coinstar, Inc.	Business	—	-30.69	0.22
Arch Chemicals, Inc.	Ind Mtrls	9.8	-27.31	0.22
MTS Systems Corporation	Ind Mtrls	9.9	-36.39	0.21
California Water Service	Utilities	23.8	29.53	0.21
Deltic Timber Corporatio	Ind Mtrls	90.1	-10.64	0.21
Calgon Carbon Corporatio	Ind Mtrls	26.9	-3.34	0.21
Clayton Williams Energy	Energy	6.1	45.83	0.21

Current Investment	Style	
Value Bind Growth	Market Cap Giant Large Mid Small Micro Avg \$mil: 382	% 0.0 0.0 0.1 39.6 60.3

Profitability	%	Rel Category
Historical Erngs	0.85	0.11
Cash Flow	-0.22	NMF
Sales	0.32	0.06
Book Value	3.78	0.55
Long-Term Erngs	14.71	1.05
Growth Measures	%	Rel Category
Dividend Yield %	1.16	0.65
Price/Cash Flow	5.04	1.05
Price/Sales	0.66	0.96
Price/Book	1.38	1.04
Price/Earnings	14.61	1.22
Value Measures		Rel Category

Return on Equity

Return on Assets

Net Margin

Sec We	tor ightings	% of Stocks	Rel S&P 500	3 ' High	Year Low
<b>ው</b> .	Info	17.77	0.91		
k	Software	5.25	1.34	6	5
□	Hardware	9.54	1.06	11	10
0	Media	0.84	0.32	2	1
•	Telecom	2.14	0.56	2	1
Œ.	Service	53.30	1.30		
°o	Health	14.32	0.97	16	14
Ξ	Consume	r 9.69	1.21	10	8
1111	Business	12.56	2.53	13	11
\$	Financial	16.73	1.26	17	13
<b>-</b>	Mfg	28.95	0.73		
A	Goods	7.13	0.68	7	6
٥	Ind Mtrls	15.60	1.36	18	15
ð	Energy	4.22	0.31	6	4
Ω	Utilities	2.00	0.49	2	1
Con	nposition				
-			Cash		0.0

Composition	

Ŷ	Utilities	2.00	0.49	2	1
Con	nposition				
4			Cash	(	0.0
			Stocks	90	9.6
			Bonds	(	0.0
			Other	(	).4
			Foreign		0.0
			(0/ of Cto	ck)	

Address:

Inception:

Subadvisor:

NTF Plans

Web Address:

0.52

0.33

0.60

6.72

1.81

5.40

Income Distrib:

# Federated US 2-5 Instl

# **Governance and Management**

Stewardship Grade: D

# Portfolio Manager(s)

Don Ellenberger is in charge. Ellenberger, co-lead of government bonds at Federated, joined the fund in June 2005 but has been at Federated since 1996. Previously, he was a portfolio manager at Mellon Bank

### Strategy

This fund stands apart from most in the short-term government category because it does not invest in mortgage-backed securities. Instead, it holds a mix of Treasuries and agency bonds. Duration is usually relatively long for its group, as the fund stays within 20% of the Merrill Lynch 3-5 Year Treasury Index. The fund's approach typically results in added interest-rate sensitivity relative to the peer group.

Perform	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Tota
2004	2.06	-2.44	2.02	0.02	1.60
2005	-1.05	2.18	-0.71	0.47	0.87
2006	-0.49	0.31	2.85	0.66	3.3
2007	1.63	-0.22	3.65	3.88	9.18
2008	4.13	-1.95	2.04	6.20	10.64
Trailing	Total	+/- LB	+/- LB	%Rank	Growth o
	Return%		5 YR GOVT	Cat	\$10,00
3 Mo	6.20	1.62	1.81	1	10,620
6 Mo	8.37	4.30	2.23	1	10,83
1 Yr	10.64	5.40	2.23	1	11,06
3 Yr Avg	7.67	2.16	0.94	1	12,482
5 Yr Avg	5.05	0.40	0.44	1	12,793
10 Yr Avg	5.49	-0.14	0.25	1	17,06
15 Yr Avg	5.65	-0.53	0.11	1	22,80
Tax Analys	is Tax-A	dj Rtn% %R	ank Cat Ta	x-Cost Rat	%Rank Ca
3 Yr (esti	mated)	6.12	1	1.44	64
5 Yr (esti	mated)	3.60	1	1.38	73
10 Yr (esti	mated)	3.82	1	1.58	63

Potential Capital Gain Exposure: 85 of assets

good way.

Morningstar's Take by Harry Milling 12-10-08 Federated U.S. Government 2-5 Year is

boringin a	10-year annualized returns to the same top
	category ranking.

This fund strictly follows its pristine edict: Invest in government or government-agency bonds that have maturities between two and five years. It doesn't invest in mortgage-backed securities created by government agencies like Fannie Mae or Freddie Mac, just in the bonds of the agencies themselves. It also doesn't own any nongovernmental issues--even the highest-rated

ones. These restrictions set the fund apart from many of its peers that invest in riskier higher-yielding debt, but it's precisely that difference that's given the fund a leg up recently

The 2008 credit crisis prompted investors to flee stocks and debt that carried even a hint of extra risk, so this fund's 100% government-backed seal made it a classic safe haven. Its trailing one-year gain of 9.3% as of December 9 not only puts it in the top 1% of short-government bond returns for the period but also catapults the fund's three-, five-, and

That said, this fund is not designed to be the star. The fund aims for and has provided more modest but steady gains on an absolute basis. Executing this strategy takes more skill than meets the eye, and Don Ellenberger, co-lead of Federated's well-respected government fixed-income group, has managed the offering well.

To be sure, when the market is not in a liquidity crisis and investors are comfortable chasing yield, this fund will underperform most peers. For example, in 2005 and 2006, its gains of 0.9% and 3.3%, respectively, was bested by 73% of its peers. Also, given it's a government-bond fund, the expense ratio could be cheaper. But, overall, investors looking for a fixed-income holding to help anchor their portfolio are in good hands here.

Address:	5800 Corporate Drive Pittsburgh, PA 15237-7000	Minimum Purchase: Min Auto Inv Plan:	\$25000 \$0	Add: \$0 Add: —	IRA: \$0
	800-341-7400	Sales Fees:	No-load		
Web Address:	www.federatedinvestors.com	Management Fee:	0.40%, 0.15%	6A	
Inception:	02-18-83	Actual Fees:	Mgt:0.40%	Dist:	
Advisor:	Federated Investment Magmt Comp	Expense Projections:	3Yr:\$268	5Yr:\$466	10Yr:\$1037
Subadvisor:	None	Income Distrib:			
NTF Plans:	Federated Tr NTF, Schwab Instl NTF				

				FIGTX	Open	\$12.0	9 3.69	% —		\$948	mil	Short Government
Historic Return Risk Rating	cal Prof High High		49	35	22	19	15	16	26	34		Investment Style Fixed Income Income Rtn %Rank Cat
Kaung	*** Highest	**						∇	∇		$\approx$	▼ Manager Change 19.2 ▼ Partial Manager Change
						====	~~					16.4 14.0 Growth of \$10,000
												12.0 — Investment Values of Fund
												10.0 — Investment Values of LB Aggreg
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
10.63	10.91	10.35	10.77	11.09	11.67	11.52	11.30	10.97	10.86	11.35	12.09	NAV
7.12	8.11	-0.52	10.16	8.33	9.92	2.22	1.60	0.87	3.34	9.18	10.64	Total Return %
-2.53	-0.58	0.30	-1.47	-0.11	-0.33	-1.88	-2.74	-1.56	-0.99	2.21	5.40	+/-LB Aggreg
0.01	0.46	-2.48	1.07	-0.31	2.23	0.06	0.06	-0.61	-0.67	1.36	2.23	+/-LB 1-5 YR GOVT
5.71	5.40	4.71	5.91	5.33	4.56	3.53	3.54	3.83	4.34	4.51	3.94	Income Return %
1.41	2.71	-5.23	4.25	3.00	5.36	-1.31	-1.94	-2.96	-1.00	4.67	6.70	Capital Return %
0.58	2	91	8.	1111.	3	12	34	73	73			Total Rtn % Rank Cat
0.58	0.56 0.00	0.50	0.60	0.56	0.50 0.00	0.41 0.00	0.40	0.43	0.47	0.48	0.44	Income \$ Capital Gains \$
0.54	0.54	0.55	0.56	0.57	0.57	0.57	0.57	0.59	0.58	0.58	0.58	Expense Ratio %
5.42	5.58	5.13	4.80	6.23	4.29	4.29	3.44	3.55	3.82	4.35	4.39	Income Ratio %
99	71	126	172	77	66	31	52	66	113	128	104	Turnover Rate %
702	723	627	538	603	764	828	740	666	544	585	814	Net Assets \$mil

Portfolio Analysis 09-30-08

Ticker Status

NAV

Yield

SEC Yield

**Total Assets** 

**Mstar Category** 

Rating and Risk											
ime Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating							
1 Yr	10.64										
3 Yr	7.67	High	High	****							
5 Yr	5.05	High	High	****							
10 Yr	5.49	High	High	****							
ncept	7.23										

Other Measures	Standard Index	Best Fit Index
	LB Aggr	LB Interm Tr
Alpha	2.6	-0.1
Beta	0.69	1.00
R-Squared	59	98
Standard Deviation	3.55	
Mean	7.67	
Sharpe Ratio	1.02	

Total Fixed-Income:25	Date of Maturity	Amount \$000	Value \$000	% Net Assets
FHLMC 5.125%	08-23-10	67,400	69,928	8.62
US Treasury Note 4.125%	08-31-12	45,000	47,465	5.85
FNMA 5.125%	11-02-12	46,000	46,515	5.74
US Treasury Note 4.75%	03-31-11	42,000	44,784	5.52
US Treasury Note 4.875%	04-30-11	40,000	42,844	5.28
US Treasury Note 4.25%	11-15-14	40,000	42,559	5.25
FNMA 5%	02-16-12	38,000	39,686	4.89
US Treasury Note 4%	11-15-12	37,000	38,907	4.80
FHLMC 4.75%	01-18-11	37,000	38,247	4.72
FNMA 6%	05-15-11	33,000	35,181	4.34
FNMA 3.25%	02-25-11	35,000	34,379	4.24
US Treasury Note 4.25%	11-15-17	32,600	33,767	4.16
US Treasury Note 3.875%	05-15-10	30,000	31,001	3.82
FHLBA 4.875%	12-13-13	30,125	30,899	3.81
US Treasury Note 3.125%	04-30-13	30,000	30,277	3.73
US Treasury Note 3%	07-15-12	28,744	29,903	3.69
FHLMC 3%	04-01-11	30,000	29,440	3.63
FHLBA	08-13-10	25,000	25,055	3.09
FHLMC 4.75%	03-05-12	20,000	20,704	2.55
FNMA 4.4%	12-22-10	16,000	16,045	1.98

Current Investment Style								
Duration	t Style							
Short Int Long								
High								
Med Low	1 figure by fun	provided d						
Avg Eff Duration <sup>1</sup>		3.6 Yrs						
Avg Eff Maturity		_						
Avg Credit Quality	AAA							
Avg Wtd Coupon	4.39%							
Avg Wtd Price	103.48% of par							
Coupon Range	% of Bonds	Rel Cat						
0% PIK 0% to 6%	0.0 100.0	0.0 1.1						
6% to 8%	0.0	0.0						
8% to 10%	0.0	0.0						
More than 10%	0.0	0.0						
1.00 = Category Average								

-22-10	10,000	10,043	1.90
Sector	Breakdov	vn % of	assets
US Tre	asuries		42
TIPS			4
US Ag	ency		46
Mortga	age Pass-T	hroughs	4
Mortga	age CMO		0
Mortga	age ARM		0
US Cor	porate		0
Asset-	Backed		0
Conver	tible		0
Munici	pal		0
Corpor	ate Inflatio	n-Protected	0
Foreign	n Corporate	9	0
Foreigr	n Govt		3
Compo	sition		
Cash	2.1	Bonds	96.7
Stocks	0.0	Other	1.2
Specia	I Securition	es	

# **Fidelity Contrafund**

# **Governance and Management**

Stewardship Grade: C

## Portfolio Manager(s)

Will Danoff has been at the helm since September 1990 and is backed by Fidelity's deep research staff. He has adapted his style to the fund's size by holding more large caps, and he has cut the fund's turnover in recent years. He has also run Fidelity Advisor New Insights since its July 2003 inception.

### Strategy

Call it forced evolution: As this fund's asset base grew in the 1990s, manager Will Danoff had to move away from mid-caps and small caps and adopt a growth-at-a-reasonable-price philosophy. He continues to own a substantial stake in mid-caps, but it is now dominated by larger fare. Reflecting the difficulty of trading in a large portfolio, Danoff has reined in the fund's turnover considerably in recent years.

Perform	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qt	tr 4th Qtr	Total
2004	3.75	2.36	-0.6	3 9.04	15.07
2005	0.33	2.95	8.4	1 3.79	16.23
2006	4.75	-0.77	0.79	9 6.46	11.54
2007	1.41	7.50	7.1	6 2.53	19.78
2008	-11.21	3.44	-14.0	2 -20.43	-37.16
Trailing	Total	+/-	+/- Rus	s %Rank	Growth of
	Return%	S&P 500	10000	ir Cat	\$10,000
3 Mo	-20.43	1.51	2.3	6 13	7,957
6 Mo	-31.58	-3.10	0.7	3 31	6,842
1 Yr	-37.16	-0.16	1.2	8 21	6,284
3 Yr Avg	-5.66	2.70	3.4	5 6	8,396
5 Yr Avg	2.34	4.53	5.7	6 2	11,226
10 Yr Avg	2.83	4.21	7.10	0 4	13,219
15 Yr Avg	8.74	2.28	3.92	2 3	35,143
Tax Analys	sis Tax-A	dj Rtn% %F	Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (est	imated)	-6.62	6	1.02	47
5 Yr (est	imated)	1.64	2	0.68	39
10 Yr (est	imated)	1.78	5	1.02	59

Potential Capital Gain Exposure: -8% of assets

# Morningstar's Take by Christopher Davis 12-11-08

This fund reopens as one of Fidelity's best available core holdings.

As of Dec. 15, 2008, Fidelity Contrafund will be open for new business for the first time in more than two years. Thanks to the falling market and a spate of shareholder redemptions, assets have shrunk, though at \$44.7 billion, the fund is hardly svelte. Still, reopening the fund makes good sense, at least for now. Running a fund when much more money is going out than coming in isn't desirable, especially in a down market. It forces managers to sell when prices are at a low to meet redemptions and distracts them from finding opportunities when prices are most attractive. And it's a lot easier to find money for new ideas when shareholders are sending in cash.

Given the sharp losses the fund has suffered this year, investors might be leery to jump in. We think that's a mistake. Yes, its 39% loss isn't pretty. And yes, manager Will Danoff has made some mistakes this year, especially in energy, where he thought oil

82 Devonshire Street Boston, MA 02109

www.fidelity.com

Fidelity Mgmt & Research Company (FMR)

Fidelity Research & Analysis Company

Fidelity Retail-NTF, CommonWealth NTF

05-17-67

and gas prices would remain high and earnings would continue to improve. But Danoff rightly shifted his portfolio into health-care and consumer staples names like Genentech (which is actually up nicely for the year) and Procter & Gamble (which is down but much less than the overall market). He also avoided the big casualties of the credit crisis, such as American International Group, and many of his picks in financials, like Wells Fargo, have worked out well. So, despite the fund's steep slide, it's still beaten 75% of its large-growth rivals.

Outperformance is nothing new for Danoff. In his tenure at Contrafund, he's seen three bear markets (including this one), and he's beaten his peers in all of them. (Only a handful of portfolio managers anywhere can make the same claim.) Danoff also has delivered in up markets, giving the fund a stellar long-term record. He will still be challenged by managing a heavy asset load, but if anyone's up to the task, it's him. Contrafund's reopening is a buying opportunity.

Minimum Purchase: Min Auto Inv Plan:	\$2500 \$2500	Add: \$250 Add: \$100	IRA: \$500
Sales Fees:	No-load		
Management Fee: Actual Fees:	0.71% Mgt:0.71%	Dist: —	
Expense Projections:	3Yr:\$284	5Yr:\$493	10Yr:\$1096
Income Distrib:			

				FCNT)	(	Open	\$45.	26 0.	5%	\$48,473 r	mil	Large Growth
Return Risk	Below A	Avg	91%	90%	90%	94%	89%	90%	92%	90%	90%	Investment Style Equity Stock %
Rating	★★★ Highest									ہر	30.0	▼ Manager Change ▼ Partial Manager Change
								~~~		~~	25.0	Growth of \$10,000
	FA)				1			~~~			15.0	Investment Values of Fund Investment Values of S&P 500
					V						10.0	
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
46.63	56.81	60.02	49.18	42.77	38.60	49.35	56.74	64.76	65.21	73.11	45.26	NAV
23.00	31.57	25.03	-6.80	-12.59	-9.63	27.95	15.07	16.23	11.54	19.78	-37.16	Total Return %
-10.36	2.99	3.99	2.30	-0.70	12.47	-0.73	4.19	11.32	-4.25	14.29	-0.16	+/-S&P 500
-7.49	-7.14	-8.13	15.62	7.83	18.25	-1.80	8.77	10.97	2.47	7.97	1.28	+/-Russ 1000Gr
0.84	0.64	0.50	0.41	0.45	0.12	0.10	0.09	0.41	0.61	0.68	0.29	Income Return %
22.16	30.93	24.53	-7.21	-13.04	-9.75	27.85	14.98	15.82	10.93	19.10	-37.45	Capital Return %
85	ļ <u>.</u> 7	21	40	51	2	39	5	3.	14	19	21	Total Rtn % Rank Cat
0.35	0.30	0.28	0.24	0.22	0.05	0.04	0.05	0.23	0.39	0.44	0.21	Income \$
4.56	4.22	10.22	6.62	0.00	0.00	0.00	0.00	0.97	6.49	4.48	0.65	Capital Gains \$
0.67	0.61	0.62	0.84	0.91	0.99	0.98	0.92	0.88	0.89	0.89	_	Expense Ratio %
0.91	0.70	0.48	0.45	0.49	0.14	0.01	0.08	0.46	0.62	0.68	_	Income Ratio %
144	197	177	166	141	80	67	64	60	76	56		Turnover Rate %
30,809	38,821	1 46,927	40,220	32,321	27,695	36,051	44,484	60,094	68,576	80,864	45,195	Net Assets \$mil

Ticker

Status

NAV

Yield

**Total Assets** 

**Mstar Category** 

Rating and Risk										
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating						
1 Yr 3 Yr 5 Yr	-37.16 -5.66 2.34	High High	-Avg -Avg	**** ****						
10 Yr Incept	2.83 11.88	High	Low	****						

псерт 11.00		
Other Measures	Standard Index	Best Fit Index
	S&P 500	M* U.S. Grwth TR
Alpha	2.8	3.4
Beta	0.98	0.84
R-Squared	85	95
Standard Deviation	16.22	
Mean	-5.66	
Sharpe Ratio	-0.51	

Portfolio Analysis 11-30-08				
Share change since 10-08 Total Stocks:29	4 Sector	PE	Tot Ret%	% Assets
<ul> <li>Berkshire Hathaway Inc.</li> <li>Genentech, Inc.</li> <li>Goggle, Inc.</li> <li>Procter &amp; Gamble Company</li> <li>Wells Fargo Company</li> </ul>	Financial Health Business Goods Financial	19.1 28.3 19.4 16.5 14.6	23.62 -55.51 -13.77	4.28 3.59 3.52 3.31 3.07
<ul> <li>→ Apple, Inc.</li> <li>→ Johnson &amp; Johnson</li> <li>◆ Coca-Cola Company</li> <li>◆ McDonald's Corporation</li> <li>◆ Gilead Sciences, Inc.</li> </ul>	Hardware Health Goods Consumer Health	15.9 13.6 17.6 15.7 26.7	-7.77 -24.11 8.55	2.31 2.25 2.18 1.93 1.85
Walt Disney Company     Abbott Laboratories     J.P. Morgan Chase & Co.     Schlumberger, Ltd.     Hewlett-Packard Company	Media Health Financial Energy Hardware	9.9 18.3 15.2 9.3 11.2	-28.63 -2.47 -25.13 -56.46 -27.57	
<ul> <li>⊕ ExxonMobil Corporation</li> <li>⊕ Colgate-Palmolive Compan</li> <li>⊕ EnCana Corporation</li> <li>⊕ Goldcorp, Inc.</li> <li>⊕ Visa, Inc.</li> </ul>	Energy Goods Energy Ind Mtrls Financial	8.6 19.6 5.9 46.1 90.1	-13.14 -10.09 -29.91 -6.55	1.39 1.23 1.21 1.18 1.10

Value Blnd Growth	Market Cap	%
Large	Giant	53.5
Mid	Large	27.7
d Small	Mid	16.4
nal na	Small	2.1
	Micro	0.2
	Avg \$mil: 32,518	
Value Measures	Rel Ca	itegory
Price/Earnings	13.39	1.01
Price/Book	2.20	0.94
Price/Sales	1.51	1.13
Price/Cash Flow	8.04	0.99
Dividend Yield %	1 76	1 14

Current Investment Style

i iloo/ oulos	1.01	1.10
Price/Cash Flow	8.04	0.99
Dividend Yield %	1.76	1.14
Growth Measures	%	Rel Category
Long-Term Erngs	12.64	0.89
Book Value	14.82	1.13
Sales	14.21	1.20
Cash Flow	20.47	1.14
Historical Erngs	18.91	0.96
Profitability	%	Rel Category
Return on Equity	22.64	0.96

10.59

14.68

Sec Wei	tor ghtings	% of Stocks	Rel S&P 500	3 \ High	Year Low
<b>O</b> .	Info	15.65	0.81		
ħ	Software	4.72			
	Hardware	7.53	0.83	16	8
•	Media	2.91	1.09	3	2
1	Telecom	0.49	0.13	7	0
<b>.</b>	Service	51.68	1.26		
•	Health	20.41	1.38	20	10
Ξ	Consume	r 6.32	0.79	6	4
1115	Business	8.39	1.69	11	8
\$	Financial	16.56	1.25	23	9
<u>–</u>	Mfg	32.67	0.83		
A	Goods		1.40	15	8
٥	Ind Mtrls	9.08	0.79	19	9
ð	Energy	8.73	0.65	19	8
V	Utilities	0.16	0.04	2	0
	position				

Compo	osition

on		
	<ul><li>Cash</li></ul>	9.6
	Stocks	89.8
	Bonds	0.0
	Other	0.6
	Foreign	14.4
	(% of Stoc	k)

Address:

Inception:

Subadvisor:

NTF Plans:

Web Address:

Return on Assets

Net Margin

0.99

1.05

# T. Rowe Price Mid Gr

# **Governance and Management**

Stewardship Grade: A

## Portfolio Manager(s)

Brian Berghuis has run this offering since its June 1992 inception. He is assisted by comanager John Wakeman, and the two draw ideas from T. Rowe's strong corp of research analysts. Berghuis was named Morningstar's Domestic-Stock Manager of the Year for 2004.

### Strategy

Manager Brian Berghuis looks for companies with sound business models that are growing rapidly. But unlike some other mid-growth managers, he pays close attention to valuations: The fund's average P/E is well below that of its typical rival. He also keeps the fund well diversified across sectors and does not let individual positions in the portfolio become too significant.

Perforn	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Q	tr 4th Qtr	Total
2004	3.36	4.22	-2.1	4 12.32	18.39
2005	-2.25	4.12	8.1	7 4.28	14.82
2006	6.22	-4.69	-0.0	5.54	6.79
2007	3.24	11.53	3.4	5 -1.23	17.65
2008	-10.72	4.56	-13.5	4 -25.28	-39.69
Trailing	Total	+/-	+/- Rus		Growth of
	Return%	S&P 500	M		\$10,000
3 Mo	-25.28	-3.34	2.0	8 33	7,472
6 Mo	-35.40	-6.92	4.8	6 29	6,460
1 Yr	-39.69	-2.69	4.6	3 20	6,031
3 Yr Avg	-8.83	-0.47	2.9	6 30	7,578
5 Yr Avg	0.59	2.78	2.9	2 13	10,299
10 Yr Avg	3.98	5.36	4.1	7 16	14,774
15 Yr Avg	9.24	2.78	3.9	0 4	37,647
Tax Analys	is Tax-A	dj Rtn% %R	ank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-10.04	30	1.33	52
5 Yr (esti	imated)	-0.44	15	1.02	49
10 Yr (esti	imated)	3.15	16	0.80	32

Potential Capital Gain Exposure: -22% of assets

# Morningstar's Take by Hilary Fazzone 12-16-08

We're excited that T. Rowe Price Mid-Cap Growth has reopened its doors.

After being closed for five years, this fund is now available to new investors, and we think it's a great opportunity. The fund's consistency is rooted in manager Brian Berghuis' focus on durable companies. Since its 1992 inception, Berghuis has been looking for companies whose balance sheets demonstrate strong financial positions, whose business models will lead to a rising return on invested capital, and whose management teams he trusts to make good strategic decisions. His valuation discipline sets him apart from other mid-growth managers and limits the risk that stocks he owns will slide deep into the red.

Now may also be a great time to get in the door here. Berghuis executed this strategy well in past bear markets, and that inspires confidence in the fund's prospects when the markets reverse. He skillfully picked growth stocks in the early 2000s' post-tech-bubble bear market, and the fund's

subsequent performance in 2003's rally helped earn him Morningstar's Domestic-Stock Manager of the Year award in 2004. True, that bear market was rooted in technology stocks while this one is much more broadly based, but he sees promising stocks all the same. While Berghuis bought growth at bargain prices from 2000 to 2002, now he's finding sale prices on market-share gainers such as online retailer Amazon.com.

The fund has fared well over both the short term and long term. To be sure, the fund's 44% loss for the year to date through Dec. 15, 2008, is steep, but it's smaller than three fourths of mid-growth funds. Its 15-year annualized return is among the best in the category and was produced with considerably less volatility. Berghuis is among the longest-tenured managers in the category, and his experience is apparent in the fund's results across market cycles. Plus, his talent is available here for a very low annual fee. There's plenty to like here.

Address:	100 East Pratt Street Baltimore, MD 21202 800-225-5132	Minimum Purchase: Min Auto Inv Plan: Sales Fees:	\$2500 \$0 No-load	Add: \$100 Add: \$50	IRA: \$1000
Web Address: Inception:	www.troweprice.com 06-30-92	Management Fee: Actual Fees:	0.66% Mgt:0.65%	Dist: —	
Advisor: Subadvisor:	T. Rowe Price Associates, Inc. None	Expense Projections: Income Distrib:	3Yr:\$249	5Yr:\$433	10Yr:\$966
NTF Plans	N/Δ				

				RPMG	iΧ	Open	\$32.	67 0.	0%	\$9,367 m	il	Mid-Cap Growth
Return Risk	Cal Prof Above A Average	Avg	96%	94%	95%	94%	96%	97%	96%	94%	95%	Investment Style Equity Stock %
Rating	Above A	Avg							~	_~~	- N	▼ Manager Change  ▼ Partial Manager Change
			~~~				~/	-		~~	$\sim \sqrt{\frac{25.0}{20.0}}$	Growth of \$10,000
	$\sim$	~~~		$\sim$	$\sim$	راس	~~	~~~			15.0	Investment values of
~//~	~~\\	/•			\ \ <b>\</b>						10.0	S&P 500
~											10.1	
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
1997 28.60	1998 34.08	1999 40.13	2000	2001	2002	2003	2004	2005	2006 53.69	2007 57.67	12-08 32.67	
28.60 18.33		40.13 23.78	39.79 7.43	39.40 -0.98	31.04 -21.22	42.90 38.21	49.88 18.39			57.67 17.65	32.67 -39.69	History NAV Total Return %
28.60 18.33 -15.03	34.08 22.00 -6.58	40.13 23.78 2.74	39.79 7.43 16.53	39.40 -0.98 10.91	31.04 -21.22 0.88	42.90 38.21 9.53	49.88 18.39 7.51	54.14 14.82 9.91	53.69 6.79 -9.00	57.67 17.65 12.16	32.67 -39.69 -2.69	History NAV Total Return % +/-S&P 500
28.60 18.33 -15.03 -4.21	34.08 22.00 -6.58 4.14	40.13 23.78 2.74 -27.51	39.79 7.43 16.53 19.18	39.40 -0.98 10.91 19.17	31.04 -21.22 0.88 6.19	42.90 38.21 9.53 -4.50	49.88 18.39 7.51 2.91	54.14 14.82 9.91 2.72	53.69 6.79 -9.00 -3.87	57.67 17.65 12.16 6.22	32.67 -39.69 -2.69 4.63	NAV Total Return % +/-S&P 500 +/-Russ MG
28.60 18.33 -15.03 -4.21 0.00	34.08 22.00 -6.58 4.14 0.00	40.13 23.78 2.74 -27.51 0.00	39.79 7.43 16.53 19.18 0.00	39.40 -0.98 10.91 19.17 0.00	31.04 -21.22 0.88 6.19 0.00	42.90 38.21 9.53 -4.50 0.00	49.88 18.39 7.51 2.91 0.00	54.14 14.82 9.91 2.72 0.00	53.69 6.79 -9.00 -3.87 0.15	57.67 17.65 12.16 6.22 0.11	32.67 -39.69 -2.69 4.63 0.00	History NAV Total Return % +/-S&P 500 +/-Russ MG Income Return %
28.60 18.33 -15.03 -4.21 0.00 18.33	34.08 22.00 -6.58 4.14 0.00 22.00	40.13 23.78 2.74 -27.51 0.00 23.78	39.79 7.43 16.53 19.18 0.00 7.43	39.40 -0.98 10.91 19.17	31.04 -21.22 0.88 6.19 0.00 -21.22	42.90 38.21 9.53 -4.50 0.00 38.21	49.88 18.39 7.51 2.91 0.00 18.39	54.14 14.82 9.91 2.72 0.00 14.82	53.69 6.79 -9.00 -3.87 0.15 6.64	57.67 17.65 12.16 6.22 0.11 17.54	32.67 -39.69 -2.69 4.63 0.00 -39.69	History  NAV  Total Return % +/-S&P 500 +/-Russ MG Income Return % Capital Return %
28.60 18.33 -15.03 -4.21 0.00 18.33	34.08 22.00 -6.58 4.14 0.00 22.00	40.13 23.78 2.74 -27.51 0.00 23.78 85	39.79 7.43 16.53 19.18 0.00 7.43 26	39.40 -0.98 10.91 19.17 0.00 -0.98	31.04 -21.22 0.88 6.19 0.00 -21.22 24	42.90 38.21 9.53 -4.50 0.00 38.21 33	49.88 18.39 7.51 2.91 0.00 18.39 13	54.14 14.82 9.91 2.72 0.00 14.82	53.69 6.79 -9.00 -3.87 0.15 6.64 64	57.67 17.65 12.16 6.22 0.11 17.54	32.67 -39.69 -2.69 4.63 0.00 -39.69	History  NAV  Total Return % +/-S&P 500 +/-Russ MG Income Return % Capital Return % Total Rtn % Rank Cat
28.60 18.33 -15.03 -4.21 0.00 18.33 47 0.00	34.08 22.00 -6.58 4.14 0.00 22.00 39 0.00	40.13 23.78 2.74 -27.51 0.00 23.78 85 0.00	39.79 7.43 16.53 19.18 0.00 7.43 26 0.00	39.40 -0.98 10.91 19.17 0.00 -0.98 7 0.00	31.04 -21.22 0.88 6.19 0.00 -21.22 24 0.00	42.90 38.21 9.53 -4.50 0.00 38.21 33 0.00	49.88 18.39 7.51 2.91 0.00 18.39 13 0.00	54.14 14.82 9.91 2.72 0.00 14.82 15 0.00	53.69 6.79 -9.00 -3.87 0.15 6.64 0.08	57.67 17.65 12.16 6.22 0.11 17.54 37 0.06	32.67 -39.69 -2.69 4.63 0.00 -39.69 20 0.00	History  NAV  Total Return % + /-S&P 500 + /-Russ MG Income Return % Capital Return % Total Rtn % Rank Cat Income \$
28.60 18.33 -15.03 -4.21 0.00 18.33 47 0.00 0.30	34.08 22.00 -6.58 4.14 0.00 22.00 39 0.00 0.73	40.13 23.78 2.74 -27.51 0.00 23.78 85 0.00 1.88	39.79 7.43 16.53 19.18 0.00 7.43 26 0.00 3.27	39.40 -0.98 10.91 19.17 0.00 -0.98 7 0.00 0.00	31.04 -21.22 0.88 6.19 0.00 -21.22 24 0.00 0.00	42.90 38.21 9.53 -4.50 0.00 38.21 33 0.00 0.00	49.88 18.39 7.51 2.91 0.00 18.39 13 0.00 0.90	54.14 14.82 9.91 2.72 0.00 14.82 15 0.00 3.15	53.69 6.79 -9.00 -3.87 0.15 6.64 0.08 4.07	57.67 17.65 12.16 6.22 0.11 17.54 37 0.06 5.33	32.67 -39.69 -2.69 4.63 0.00 -39.69	History  NAV  Total Return % +/-S&P 500 +/-Russ MG Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$
28.60 18.33 -15.03 -4.21 0.00 18.33 47 0.00 0.30 0.95	34.08 22.00 -6.58 4.14 0.00 22.00 39 0.00 0.73 0.91	40.13 23.78 2.74 -27.51 0.00 23.78 85 0.00 1.88 0.87	39.79 7.43 16.53 19.18 0.00 7.43 26 0.00 3.27 0.86	39.40 -0.98 10.91 19.17 0.00 -0.98 7 0.00 0.00 0.89	31.04 -21.22 0.88 6.19 0.00 -21.22 24 0.00 0.00 0.88	42.90 38.21 9.53 -4.50 0.00 38.21 33 0.00 0.00 0.87	49.88 18.39 7.51 2.91 0.00 18.39 13 0.00 0.90 0.83	54.14 14.82 9.91 2.72 0.00 14.82 15 0.00 3.15 0.80	53.69 6.79 -9.00 -3.87 0.15 6.64 0.08 4.07 0.80	57.67 17.65 12.16 6.22 0.11 17.54 37 0.06 5.33 0.77	32.67 -39.69 -2.69 4.63 0.00 -39.69 20 0.00 1.99	History  NAV  Total Return % +/-\$&P 500 +/-Russ MG  Income Return % Capital Return % Total Return % Capital Return % Capital Cains \$ Expense Ratio %
28.60 18.33 -15.03 -4.21 0.00 18.33 47 0.00 0.30 0.95 -0.14	34.08 22.00 -6.58 4.14 0.00 22.00 39 0.00 0.73 0.91 -0.14	40.13 23.78 2.74 -27.51 0.00 23.78 85 0.00 1.88 0.87 -0.09	39.79 7.43 16.53 19.18 0.00 7.43 26 0.00 3.27 0.86 -0.09	39.40 -0.98 10.91 19.17 0.00 -0.98 7 0.00 0.00 0.89 -0.35	31.04 -21.22 0.88 6.19 0.00 -21.22 24 0.00 0.00 0.88 -0.50	42.90 38.21 9.53 -4.50 0.00 38.21 33 0.00 0.00 0.87 -0.44	49.88 18.39 7.51 2.91 0.00 18.39 13 0.00 0.90 0.83 -0.39	54.14 14.82 9.91 2.72 0.00 14.82 15 0.00 3.15 0.80 -0.12	53.69 6.79 -9.00 -3.87 0.15 6.64 0.08 4.07 0.80 0.14	57.67 17.65 12.16 6.22 0.11 17.54 37 0.06 5.33 0.77 0.10	32.67 -39.69 -2.69 4.63 0.00 -39.69 20 0.00 1.99	History  NAV  Total Return % +/-S&P 500 +/-Russ MG Income Return % Capital Return % Total Rth % Rank Cat Income \$ Capital Gains \$ Expense Ratio % Income Ratio %
28.60 18.33 -15.03 -4.21 0.00 18.33 47 0.00 0.30 0.95	34.08 22.00 -6.58 4.14 0.00 22.00 39 0.00 0.73 0.91	40.13 23.78 2.74 -27.51 0.00 23.78 85 0.00 1.88 0.87	39.79 7.43 16.53 19.18 0.00 7.43 26 0.00 3.27 0.86	39.40 -0.98 10.91 19.17 0.00 -0.98 7 0.00 0.00 0.89	31.04 -21.22 0.88 6.19 0.00 -21.22 24 0.00 0.00 0.88	42.90 38.21 9.53 -4.50 0.00 38.21 33 0.00 0.00 0.87	49.88 18.39 7.51 2.91 0.00 18.39 13 0.00 0.90 0.83	54.14 14.82 9.91 2.72 0.00 14.82 15 0.00 3.15 0.80 -0.12 29	53.69 6.79 -9.00 -3.87 0.15 6.64 0.08 4.07 0.80	57.67 17.65 12.16 6.22 0.11 17.54 37 0.06 5.33 0.77 0.10	32.67 -39.69 -2.69 4.63 0.00 -39.69 20 0.00 1.99	History  NAV  Total Return % +/-\$&P 500 +/-Russ MG  Income Return % Capital Return % Total Return % Capital Return % Capital Cains \$ Expense Ratio %

Ticker

Status

NAV

Yield

**Total Assets** 

**Mstar Category** 

Ratin	ng and Ri	sk		
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr 3 Yr 5 Yr 10 Yr	-39.69 -8.83 0.59 3.98 11.37	+ Avg + Avg + Avg	Avg Avg -Avg	**** ****

псерт 11.37						
Other Measures	Standard Index	Best Fit Index				
	S&P 500	Russ MG				
Alpha	3.0	2.3				
Beta	1.23	0.94				
R-Squared	89	96				
Standard Deviation	19.84					
Mean	-8.83					
Sharpe Ratio	-0.55					

Portfolio Analysis 09-30-08	3			
Share change since 06-08 Total Stocks:1-	40 Sector	PE	Tot Ret%	% Assets
Roper Industries, Inc.  FLIR Systems, Inc. Ametek, Inc.  Rockwell Collins, Inc. Smith International, Inc	Ind Mtrls	14.3	-30.21	2.08
	Ind Mtrls	26.0	-1.98	1.99
	Ind Mtrls	12.3	-35.13	1.74
	Ind Mtrls	9.4	-44.69	1.71
	Energy	6.4	-68.68	1.64
Cephalon, Inc.	Health	22.2	7.36	1.59
Amazon.com, Inc.	Consumer	35.2	-44.65	1.49
The Western Union Compan	Financial	11.7	-40.77	1.47
⊕ Edwards Lifesciences Cor	Health	31.1	19.48	1.47
Global Payments, Inc.	Business	15.0	-29.38	1.42
SAIC, Inc.	Ind Mtrls	18.6	-3.18	1.36
Juniper Networks, Inc.	Hardware	19.6	-47.26	1.27
Southwest Airlines, Co.	Business	18.4	-29.24	1.27
DST Systems, Inc.	Business	9.9	-53.99	1.25
Alliant Techsystems, Inc	Ind Mtrls	12.5	-24.61	1.23
Henry Schein, Inc.	Health	12.9	-40.24	1.21
Lamar Advertising Compan	Business	56.5	-73.87	1.18
Quanta Services, Inc.	Ind Mtrls	26.1	-24.54	1.11
Altera Corp.	Hardware	15.3	-12.65	1.08
⊕ American Tower Corporati	Telecom	81.3	-31.17	1.07

Current Investmen	t Style	
Value Blnd Growth	Market Cap	%
Large	Giant	0.0
	Large	16.1 76.6
arge Mid Smal	Mid	
nall l	Small	7.3
	Micro	0.0
	Avg \$mil:	
	5,013	
Value Measures	Rel Ca	ategory
Price/Earnings	16.47	1.18

D (1) 1 1111	0/	D 10 1
Historical Erngs	21.91	1.15
Cash Flow	11.04	0.74
Sales	14.90	1.51
Book Value	10.57	0.77
Long-Term Erngs	14.56	0.91
Growth Measures	%	Rel Category
Dividend Yield %	0.62	0.67
Price/Cash Flow	9.01	1.23
Price/Sales	1.32	1.10
Price/Book	2.42	1.16
Price/Earnings	16.47	1.18
Value Measures		Rel Category

Profitability	%	Rel Category
Return on Equity	17.05	0.88
Return on Assets	6.79	0.78
Net Margin	9.35	0.85

Sec Wei	tor ightings	% of Stocks	Rel S&P 500	3 ' High	Year Low
<b>О</b> .	Info	21.00	1.08		
	Software			7	5
	Hardware				
0	Media	2.00	0.75	3	2
	Telecom	3.41	0.89	6	3
Œ,	Service	50.14	1.22		
·o	Health	17.16	1.16	18	15
Ξ	Consume	r12.26	1.53	14	11
1111	Business	12.61	2.54	15	12
\$	Financial	8.11	0.61	8	5
₽.	Mfg	28.87	0.73		
	Goods	0.83	0.08	3	1
٥	Ind Mtrls	17.76	1.55	18	9
ð	Energy	9.49	0.71	11	8
Ç	Utilities	0.79	0.19	1	0
Com	position				

Composition

tion		
	<ul><li>Cash</li></ul>	5.0
	Stocks	95.0
	Bonds	0.0
	Other	0.1
	Foreign	5.0
	(% of Stoc	k)

# Vanguard Inst Idx

# **Governance and Management**

Stewardship Grade: B

## Portfolio Manager(s)

Donald Butler, who joined Vanguard in 1992, has been involved with the day-to-day management of this fund since 2000 and has been lead manager since 2005.

### Strategy

The core of the fund's strategy is simple: Manager Donald Butler buys and holds the stocks that comprise the S&P 500 Index. Butler attempts to add value on the margins by opportunistically buying futures contracts, among other strategies, and he actively pursues ways to reduce trading costs.

Perform	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2004	1.69	1.72	-1.87	9.23	10.86
2005	-2.14	1.37	3.60	2.08	4.91
2006	4.21	-1.44	5.66	6.69	15.78
2007	0.63	6.27	2.05	-3.35	5.47
2008	-9.45	-2.73	-8.34	-21.91	-36.95
Trailing	Total	+/-	+/- Russ	%Rank	Growth of
	Return%	S&P 500	1000	Cat	\$10,000
3 Mo	-21.91	0.03	0.57	41	7,809
6 Mo	-28.42	0.06	1.31	31	7,158
1 Yr	-36.95	0.05	0.65	37	6,305
3 Yr Avg	-8.35	0.01	0.31	35	7,698
5 Yr Avg	-2.18	0.01	-0.14	41	8,956
10 Yr Avg	-1.35	0.03	-0.26	49	8,729
15 Yr Avg	6.50	0.04	0.03	24	25,718
Tax Analys	is Tax-A	dj Rtn% %F	Rank Cat 1	Γax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-8.71	25	0.39	14
5 Yr (esti	imated)	-2.56	30	0.39	17
10 Yr (est	imated)	-1.79	41	0.45	22

Potential Capital Gain Exposure: -28% of assets

				VINIX		Open	\$82.	54 3.	1% :	1 800,84	mil	Large Blend
Histori Return Risk Rating	Average Average	:	100%	99%	98%	100%	100%	99%	100%	100%	100%	Investment Style Equity Stock %
	Neutral		,,,,,,					▼		~~	23.0	
	~\			$^{\downarrow}_{\vee}$	~\	مر	~~				17.8 15.0 12.8	Investment Values of Fund Investment Values of S&P 500
/4											10.0	
												Performance Quartile (within Category)
				_								. 5 3/
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
1997 89.56	1998 112.85	1999 134.01	2000	2001	2002	2003	2004	2005	2006	2007	12-08 82.54	History NAV
89.56 33.36		134.01 21.17		104.89 -11.93	80.45 -22.03	101.78 28.66	110.70 10.86	114.01 4.91	129.59 15.78	134.14 5.47	82.54 -36.95	NAV Total Return %
89.56 33.36 0.00	112.85 28.79 0.21	134.01 21.17 0.13	120.72 -8.94 0.16	104.89 -11.93 -0.04	80.45 -22.03 0.07	101.78 28.66 -0.02	110.70 10.86 -0.02	114.01 4.91 0.00	129.59 15.78 -0.01	134.14 5.47 -0.02	82.54 -36.95 0.05	NAV Total Return % +/-S&P 500
89.56 33.36 0.00 0.51	112.85 28.79 0.21 1.77	134.01 21.17 0.13 0.26	120.72 -8.94 0.16 -1.15	104.89 -11.93 -0.04 0.52	80.45 -22.03 0.07 -0.38	101.78 28.66 -0.02 -1.23	110.70 10.86 -0.02 -0.54	114.01 4.91 0.00 -1.36	129.59 15.78 -0.01 0.32	134.14 5.47 -0.02 -0.30	82.54 -36.95 0.05 0.65	NAV Total Return % +/-S&P 500 +/-Russ 1000
89.56 33.36 0.00 0.51 2.03	112.85 28.79 0.21 1.77 1.59	134.01 21.17 0.13 0.26 1.35	120.72 -8.94 0.16 -1.15 1.05	104.89 -11.93 -0.04 0.52 1.14	80.45 -22.03 0.07 -0.38 1.35	101.78 28.66 -0.02 -1.23 1.91	110.70 10.86 -0.02 -0.54 2.00	114.01 4.91 0.00 -1.36 1.86	129.59 15.78 -0.01 0.32 1.98	134.14 5.47 -0.02 -0.30 1.99	82.54 -36.95 0.05 0.65 1.90	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return %
89.56 33.36 0.00 0.51 2.03 31.33	112.85 28.79 0.21 1.77 1.59 27.20	134.01 21.17 0.13 0.26 1.35 19.82	120.72 -8.94 0.16 -1.15 1.05 -9.99	104.89 -11.93 -0.04 0.52 1.14 -13.07	80.45 -22.03 0.07 -0.38 1.35 -23.38	101.78 28.66 -0.02 -1.23 1.91 26.75	110.70 10.86 -0.02 -0.54 2.00 8.86	114.01 4.91 0.00 -1.36 1.86 3.05	129.59 15.78 -0.01 0.32 1.98 13.80	134.14 5.47 -0.02 -0.30 1.99 3.48	82.54 -36.95 0.05 0.65 1.90 -38.85	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return %
89.56 33.36 0.00 0.51 2.03 31.33	112.85 28.79 0.21 1.77 1.59 27.20	134.01 21.17 0.13 0.26 1.35 19.82 36	120.72 -8.94 0.16 -1.15 1.05 -9.99	104.89 -11.93 -0.04 0.52 1.14 -13.07 36	80.45 -22.03 0.07 -0.38 1.35 -23.38 39	101.78 28.66 -0.02 -1.23 1.91 26.75	110.70 10.86 -0.02 -0.54 2.00 8.86 34	114.01 4.91 0.00 -1.36 1.86 3.05 57	129.59 15.78 -0.01 0.32 1.98 13.80 21	134.14 5.47 -0.02 -0.30 1.99 3.48 49	82.54 -36.95 0.05 0.65 1.90 -38.85	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return % Total Rtn % Rank Cat
89.56 33.36 0.00 0.51 2.03 31.33 11	112.85 28.79 0.21 1.77 1.59 27.20 14 1.42	134.01 21.17 0.13 0.26 1.35 19.82 36 1.51	120.72 -8.94 0.16 -1.15 1.05 -9.99 52 1.40	104.89 -11.93 -0.04 0.52 1.14 -13.07 36 1.38	80.45 -22.03 0.07 -0.38 1.35 -23.38 39 1.41	101.78 28.66 -0.02 -1.23 1.91 26.75 26 1.53	110.70 10.86 -0.02 -0.54 2.00 8.86 34 2.02	114.01 4.91 0.00 -1.36 1.86 3.05 57 2.05	129.59 15.78 -0.01 0.32 1.98 13.80 21 2.24	134.14 5.47 -0.02 -0.30 1.99 3.48 49 2.56	82.54 -36.95 0.05 0.65 1.90 -38.85 37 2.52	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return % Total Rtn % Rank Cat Income \$
89.56 33.36 0.00 0.51 2.03 31.33 11 1.39 0.71	112.85 28.79 0.21 1.77 1.59 27.20 14 1.42 0.90	134.01 21.17 0.13 0.26 1.35 19.82 36 1.51 0.96	120.72 -8.94 0.16 -1.15 1.05 -9.99 52 1.40 0.00	104.89 -11.93 -0.04 0.52 1.14 -13.07 36 1.38 0.00	80.45 -22.03 0.07 -0.38 1.35 -23.38 39 1.41 0.00	101.78 28.66 -0.02 -1.23 1.91 26.75 26 1.53 0.00	110.70 10.86 -0.02 -0.54 2.00 8.86 34 2.02 0.00	114.01 4.91 0.00 -1.36 1.86 3.05 57 2.05 0.00	129.59 15.78 -0.01 0.32 1.98 13.80 21 2.24 0.00	134.14 5.47 -0.02 -0.30 1.99 3.48 49 2.56 0.00	82.54 -36.95 0.05 0.65 1.90 -38.85	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return % Total Rtin % Rank Cat Income \$ Capital Gains \$
89.56 33.36 0.00 0.51 2.03 31.33 11 1.39 0.71	112.85 28.79 0.21 1.77 1.59 27.20 14 1.42 0.90 0.06	134.01 21.17 0.13 0.26 1.35 19.82 36 1.51 0.96 0.06	120.72 -8.94 0.16 -1.15 1.05 -9.99 52 1.40 0.00 0.06	104.89 -11.93 -0.04 0.52 1.14 -13.07 36 1.38 0.00 0.05	80.45 -22.03 0.07 -0.38 1.35 -23.38 39 1.41 0.00 0.05	101.78 28.66 -0.02 -1.23 1.91 26.75 26 1.53 0.00 0.05	110.70 10.86 -0.02 -0.54 2.00 8.86 34 2.02 0.00 0.05	114.01 4.91 0.00 -1.36 1.86 3.05 57 2.05 0.00 0.05	129.59 15.78 -0.01 0.32 1.98 13.80 21 2.24 0.00 0.05	134.14 5.47 -0.02 -0.30 1.99 3.48 49 2.56 0.00 0.05	82.54 -36.95 0.05 0.65 1.90 -38.85 37 2.52	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$ Expense Ratio %
89.56 33.36 0.00 0.51 2.03 31.33 11 1.39 0.71	112.85 28.79 0.21 1.77 1.59 27.20 14 1.42 0.90	134.01 21.17 0.13 0.26 1.35 19.82 36 1.51 0.96	120.72 -8.94 0.16 -1.15 1.05 -9.99 52 1.40 0.00	104.89 -11.93 -0.04 0.52 1.14 -13.07 36 1.38 0.00	80.45 -22.03 0.07 -0.38 1.35 -23.38 39 1.41 0.00	101.78 28.66 -0.02 -1.23 1.91 26.75 26 1.53 0.00	110.70 10.86 -0.02 -0.54 2.00 8.86 34 2.02 0.00	114.01 4.91 0.00 -1.36 1.86 3.05 57 2.05 0.00	129.59 15.78 -0.01 0.32 1.98 13.80 21 2.24 0.00	134.14 5.47 -0.02 -0.30 1.99 3.48 49 2.56 0.00	82.54 -36.95 0.05 0.65 1.90 -38.85 37 2.52	NAV Total Return % +/-S&P 500 +/-Russ 1000 Income Return % Capital Return % Total Rtin % Rank Cat Income \$ Capital Gains \$

Ticker

Status

NAV

Yield

**Total Assets** 

Rating and Risk								
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating				
1 Yr 3 Yr 5 Yr 10 Yr Incept	-36.95 -8.35 -2.18 -1.35 7.42	Avg Avg Avg	Avg Avg Avg	*** *** ***				

Other Measures	Standard Index	Best Fit Index
	S&P 500	S&P 500
Alpha	0.0	0.0
Beta	1.00	1.00
R-Squared	100	100
Standard Deviation	15.28	
Mean	-8.35	
Sharne Ratio	-0.74	

# Morningstar's Take by Wenli Tan 11-21-08

Vanguard Institutional Index remains a keeper.

Large-cap stocks are generally considered to be safe bets in turbulent times, as big, industry-leading companies often have steadier revenue streams and pay decent dividends. However, large caps haven't weathered the market's recent storm well. The fund's top holdings General Electric and Bank of America have shed more than half their value year to date. And keeping the portfolio diversified across roughly 500 stocks hasn't helped as everything has sold off. The fund's 47.7% loss in the year ended Nov. 20, 2008, is shocking and painful.

Don't give up on the fund, though. The fund seeks to track the S&P 500 Index, and while that strategy isn't exciting, it's effective in beating the fund's large-blend rivals. It outshone its typical peer

1,230 no-load large-blend offerings, this one is among the very cheapest with a 0.05% expense ratio. You need \$5 million to get in, but if you have access to the fund via a retirement plan, it's a great deal.

Investors have other reasons to stick around. The portfolio turns over at a snail's pace, which has kept transaction costs low and tax efficiency high. And although broad diversification hasn't stopped the fund from sustaining big losses in recent months, it has kept a lid on volatility over the long haul. Plus, the current portfolio boasts attractive qualities. Because the market has indiscriminately punished stocks, roughly 94% of the fund's holdings now trade below Morningstar equity analysts' fair value estimates and the bulk of them have moats.

	© 2009 Morningstar, Inc. All rights reserved. The information							
NTF Plans:	Vanguard NTF							
Subadvisor:	None	Income Distrib:						
Advisor:	The Vanguard Group	Expense Projections:	3Yr:\$16	5Yr:\$28	10Yr:\$64			
Inception:	07-31-90	Actual Fees:	Mgt:0.05%	Dist: —				
Web Address:	800-997-2798 www.vanguard.com	Sales Fees: Management Fee:	No-load 0.05%					
Address:	Po Box 2600 Valley Forge, PA 19482	Minimum Purchase: Min Auto Inv Plan:	\$5000000 \$5000000	Add: \$100 Add: \$50	IRA: \$0			
The fund's contributor to	low expense hurdle has been a big that steady showing. Among the	знаідпногімаги тагуе-сар ехрозиге.						
	stretch also trounced rivals.	straightforward large-cap exposure.						
ended Octobe	er 2008, and its annualized 7.0% gain	This fund is a great choice for investors seeking						
in all 121 rolli	ng five-year periods in the 15 years	or lasting competi	or lasting competitive advantages.					

Portfolio Analysis 09-30-08				
Share change since 06-08 Total Stocks:509	Sector	PE	Tot Ret%	% Assets
<ul> <li>ExxonMobil Corporation</li> <li>General Electric Company</li> <li>Procter &amp; Gamble Company</li> <li>Microsoft Corporation</li> <li>Johnson &amp; Johnson</li> </ul>	Energy Ind Mtrls Goods Software Health	8.6 7.7 16.5 10.3 13.6		3.95 2.49 2.07 2.05 1.90
<ul> <li>◆ J.P. Morgan Chase &amp; Co.</li> <li>◆ Chevron Corporation</li> <li>◆ AT&amp;T, Inc.</li> <li>◆ Bank of America Corporat</li> <li>◆ International Business M</li> </ul>	Financial Energy Telecom Financial Hardware	15.2 6.4 12.6 12.2 9.9	-25.13 -18.31 -28.01 -63.14 -20.76	1.68 1.66 1.61 1.56 1.55
<ul> <li>→ Wal-Mart Stores, Inc.</li> <li>◆ Cisco Systems, Inc.</li> <li>◆ Pfizer Inc.</li> <li>◆ Wells Fargo Company</li> <li>◆ Hewlett-Packard Company</li> </ul>	Consumer Hardware Health Financial Hardware	16.4 12.3 11.4 14.6 11.2	-16.85 1.88	1.32 1.31 1.22 1.22 1.11
<ul> <li>◆ Citigroup, Inc.</li> <li>◆ PepsiCo, Inc.</li> <li>◆ ConocoPhillips</li> <li>◆ Intel Corporation</li> <li>◆ Coca-Cola Company</li> </ul>	Financial Goods Energy Hardware Goods	15.6 4.3 11.7 17.6		1.09 1.09 1.09 1.03 1.03

Current Investment	t Style	
Value Blnd Growth	Market Cap	%
Larg	Giant	49.5
	Large	37.8
Large Mid Small	Miď	12.5
mall	Small	0.3
	Micro	0.0
	Avg \$mil: 45.297	
Value Measures		ategory
Price/Earnings	12.36	1.08
Price/Book	1.95	1.11
Price/Sales	1.12	1.13
Price/Cash Flow	7.31	1.15
Dividend Yield %	2.57	0.96
Growth Measures	% Rel 0	ategory
Long-Term Erngs	11.15	0.97

Long-Term Erngs	11.15	0.97	ı
Book Value	7.69	0.88	-
Sales	7.88	0.94	C
Cash Flow	11.90	1.00	
Historical Erngs	9.91	0.83	
Profitability	%	Rel Category	1
Return on Equity	20.92	0.98	
Return on Assets	8.81	1.00	

12.56

Sec Wei	tor ightings	% of Stocks	Rel S&P 500	3 High	Year Low		
<u> </u>	Info	19.26	0.99				
ħ	Software	4.02	1.03	4	3		
	Hardware	9.47	1.05	10	9		
0	Media	2.72	1.02	4	3		
•	Telecom	3.05	0.80	4	3		
<b>.</b>	Service	40.94	1.00				
•	Health	13.10	0.89	13	12		
Ξ	Consume	r 7.45	0.93	8	7		
III,	Business	4.74	0.95	5	4		
\$	Financial	15.65	1.18	22	14		
<b>-</b>	Mfg	39.81	1.01				
A	Goods	10.66	1.01	11	8		
٥	Ind Mtrls	12.23	1.07	14	12		
•	Energy	13.43	1.00	16	9		
Ω	Utilities	3.49	0.86	4	3		
Composition							
		Cook		0.0			

**Mstar Category** 

Net Margin

0.98

# Vanguard Long-Tm InvGrde

# **Governance and Management** Stewardship Grade: B

# Portfolio Manager(s)

Veteran manager Earl McEvoy of esteemed subadvisor Wellington Management Company, who managed this fund since March 1994, retired at the end of June 2008. Longtime Wellington manager Lucius T. Hill III, who became comanager in February 2008, has taken over management here.

### Strategy

The fund invests mainly in high-quality corporate bonds, but it may also invest as much as 20% of assets in Treasuries and other government securities. Starting in mid-2001, the fund could invest as much as 5% of assets in high-yield debt, but it has barely endeavored to do so yet. The fund's duration is kept within 20% of the Barclays Capital Long Credit A or Better Index's, meaning that it tends to be more sensitive to interest-rate shifts than are many of its long-term bond peers. Over the past couple of years, the fund's duration has ranged from 9.1 to 11.5 years.

Perforn	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qt	tr 4th Qtr	Total
2004	4.90	-5.01	6.4	8 2.67	8.94
2005	0.70	6.97	-3.2	2 0.86	5.13
2006	-3.63	-1.88	7.2	5 1.42	2.86
2007	0.64	-1.97	2.2	9 2.82	3.75
2008	-0.68	-1.27	-6.0	8 11.07	2.29
Trailing	Total	+/- LB	+/- L	B %Rank	Growth of
	Return%	Aggreg	LongTerr		\$10,000
3 Mo	11.07	6.49	8.50	0 27	11,107
6 Mo	4.32	0.25	2.30	0 24	10,432
1 Yr	2.29	-2.95	-8.0	8 43	10,229
3 Yr Avg	2.97	-2.54	-3.43	3 22	10,918
5 Yr Avg	4.57	-0.08	-2.9	1 10	12,504
10 Yr Avg	5.62	-0.01	-2.3	8 29	17,277
15 Yr Avg	6.58	0.40	-1.8	4 1	26,010
Tax Analys	is Tax-A	dj Rtn% %l	Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	mated)	0.88	26	2.03	70
5 Yr (esti	mated)	2.51	9	1.97	60
10 Yr (esti	mated)	3.28	25	2.22	61

Potential Capital Gain Exposure: 65 of assets

Jе	!	Pick			VWESX	Open	\$8.72	5.99	% 6.0	)5%	\$4,97	3 mil	Long-Term Bond
R	Historia Return Risk Rating	Cal Prof Average Above A	:	43	50	50	50	24	20	25	19		Investment Style Fixed Income Income Rtn %Rank Cat
		Neutral					A.~	~~	~~	<u>~</u>		V 1	▼ Manager Change 7 Partial Manager Change 8.0
												1	5.0 Growth of \$10,000
			~		سمهر								2.5 — Investment Values of Fund
-												1	<ul> <li>— Investment Values of LB Aggreg</li> </ul>
													Performance Quartile (within Category)
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
	9.26	9.29	8.11	8.45	8.68	9.23	9.27	9.55	9.52	9.25	9.06	8.72	NAV
	13.78	9.21	-6.23	11.76	9.57	13.22	6.26	8.94	5.13	2.86	3.75	2.29	Total Return %
	4.13	0.52	-5.41	0.13	1.13	2.97	2.16	4.60	2.70	-1.47	-3.22	-2.95	+/-LB Aggreg
	-0.74	-2.56	1.42	-4.40	2.29	-1.59	0.39	0.38	-0.20	0.15	-2.85	0.29	+ /-LB LongTerm
	7.21	6.56	6.25	7.30	6.86	6.60	5.85	5.77	5.53	5.61	5.81	5.84	Income Return %
	6.57	2.65	-12.48	4.46	2.71	6.62	0.41	3.17	-0.40	-2.75	-2.06	-3.55	Capital Return %
	12	20	91	18	11	5	53	16	12	90	60	43	Total Rtn % Rank Cat
	0.61	0.59	0.56	0.57	0.56	0.56	0.53	0.52	0.52	0.52	0.52	0.51	Income \$
	0.07	0.21	0.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Capital Gains \$
	0.28	0.32	0.30	0.30	0.30	0.32	0.31	0.28	0.25	0.25	0.25	0.22	Expense Ratio %
	7.06	6.87	6.26	6.59	7.02	6.48	6.24	5.64	5.58	5.35	5.73	5.78	Income Ratio %
	30	33	43	7	17	39	33	11	16	9	15	15	Turnover Rate %
	3,637	4,153	3,724	3,704	3,550	3,753	3,851	4,213	4,224	4,187	4,273	3,278	Net Assets \$mil

Rating and Risk								
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating				
1 Yr 3 Yr 5 Yr 10 Yr Incept	2.29 2.97 4.57 5.62 8.49	Avg + Avg Avg	Avg Avg + Avg	*** *** ***				

Analyst

Ticker Status

NAV

Yield

SEC Yield

**Total Assets** 

**Mstar Category** 

Other Measures	Standard Index	Best Fit Index
	LB Aggr	LB LongTerm
Alpha	-5.0	-2.9
Beta	2.83	1.09
R-Squared	88	98
Standard Deviation	12.32	
Mean	2.97	
Sharpe Ratio	0.00	

# Morningstar's Take by Michael Herbst 11-25-08

We'd stick with Vanguard Long-Term Investment-Grade.

Trading in the corporate-bond markets has been troublesome lately, due in part to the collapse of broker-dealers such as Lehman Brothers and Bear Stearns. Forced selling by investors who needed to raise cash has also dealt a blow to investment-grade and high-yield bonds alike. Against that backdrop, this fund's 13% loss over the trailing 12 months through Nov. 24, 2008, while painful, is welcome alongside the 30%-35% losses of less-fortunate long-term bond category rivals.

More importantly, we believe the fund's strategy and management bode well for its future. Skipper Lucius Hill took over for longtime manager Earl McEvoy in June 2008, and he intends to employ the same buttoned-up approach as his predecessor. Hill also remains backed by Wellington Management's deep bench of credit analysts, and that support has helped the fund avoid many of the market's recent potholes. Lastly, management's low-turnover style

helps keep a lid on trading costs. That trait has come in especially handy lately, because it has given the fund a bit more leeway to ride out the market's unfavorable trading environment.

We'd expect the fund to regain some lost ground when trading in the corporate-bond markets returns to more-normal conditions. Management's combined slug of U.S. Treasuries and cash (roughly 11% of assets) also gives it the wherewithal to handle investor redemptions or to reposition the portfolio when the market's storms begin to pass.

Management's emphasis on higher-quality bonds does court considerable volatility, but investors sharing its patient outlook have fared quite well here. The fund's Morningstar Investor Returns (which depict the returns of an average investor in the fund) over the trailing five- and 10-year periods land in the category's top quartile. That track record, in addition to our confidence in this fund's strategy and management, has us standing by it.

Address:	PO Box 2600	Minimum Purchase:	\$3000		IRA: \$3000
	Valley Forge, PA 19482	Min Auto Inv Plan:	\$3000	Add: \$50	
	800-662-2739	Sales Fees:	No-load		
Web Address:	www.vanguard.com	Management Fee:	0.26%		
Inception:	07-09-73	Actual Fees:	Mgt:0.19%	Dist: —	
Advisor:	Wellington Management	Expense Projections:	3Yr:\$71	5Yr:\$124	10Yr:\$280
Subadvisor:	None	Income Distrib:			
NTF Plans	Vanguard NTF				

Portfolio Analysis 09-30	9-08			
Total Fixed-Income:212	Date of Maturity	Amount \$000	Value \$000	% Net Assets
US Treasury Bond 5%		126,500	140,949	2.74
Illinois St Go Bds 5.1%	06-01-33	145,000	136,199	2.65
FHLBA 5.5%	07-15-36	95,000	99,666	1.94
FHLMC 6.25%	07-15-32	75,000	87,436	1.70
FNMA 6.625%	11-15-30	68,000	82,120	1.60
General Elec Cap 6.75%	03-15-32	90,000	74,895	1.46
U S Treas Bd Stripped Pr	02-15-36	227,000	69,482	1.35
New York Life Ins 144A 5	05-15-33	70,275	66,571	1.29
JPMORGAN CHASE		71,000	61,768	1.20
France Telecom Sa 8.5%	03-01-31	53,175	59,218	1.15
President&Fellow Harvard	10-01-37	56,345	57,875	1.12
New Jersey Econ Dev Auth	02-15-29	50,002	56,827	1.10
At&T Wireless Svcs 8.75%	03-01-31	50,000	55,856	1.09
Hydro-Quebec 9.4%	02-01-21	40,000	55,246	1.07
Natl Rural Utils Coop Fi	03-01-32	50,000	53,435	1.04
Intl Busn Machs 7%	10-30-25	50,000	53,094	1.03
Wal Mart Stores 7.55%	02-15-30	50,000	53,028	1.03
New York N Y City Transi		51,980	50,080	0.97
Intl Bk For Recon&Dev 7.	01-19-23	38,320	49,620	0.96
BANK AMER CHRLT NC MTN		60,000	47,221	0.92

Current Investr	nent Style			
Duration Short Int Long				
	Ouality Med low 1 figure by fu	e provided nd		
Avg Eff Duration Avg Eff Maturity Avg Credit Qual Avg Wtd Coupo Avg Wtd Price	/ ity n	11.1 Yrs 22.3 Yrs A 6.67% 95.95% of par		
Coupon Range 0% PIK 0% to 6% 6% to 8% 8% to 10% More than 10%	% of Bonds 0.0 27.6 63.4 9.0 0.0	0.0 0.7		
1.00 = Category A				
Credit Analysis		09-30-08 0		

00	,000	47,221	0.92
Sector Bro	akdov	vn % o	f assets
US Treasu	ries		3
TIPS			0
US Agency	/		7
Mortgage	Pass-T	hroughs	0
Mortgage	CMO		0
Mortgage	ARM		0
US Corpor	ate		75
Asset-Bac	ked		0
Convertible	Э		0
Municipal			8
Corporate	Inflatio	n-Protected	0
Foreign Co	rporate	Э	5
Foreign Go	vt		1
Compositi	on		
Cash	1.2	Bonds	98.4
Stocks	0.0	Other	0.4
Special Se	curitie	es	

Restricted/Illiquid Secs Exotic Mortgage-Backed

Emerging-Markets Secs

Options/Futures/Warrants

26

42

14

AA

BBB

0

Below B

NR/NA

0

0

No

# **Governance and Management** Stewardship Grade: B

# Portfolio Manager(s)

Because this fund is composed of various Vanguard index offerings, shareholders tap into the company's skill at running index funds. John Ameriks and the firm's Investment Counseling and Research Group oversee the Target Retirement Fund lineup's asset-allocation policy. Experienced index-fund skipper Duane Kelly manages the fund's day-to-day activities. John Hollyer and Vanguard's Risk Management and Strategy Analysis Group handle risk-management duties.

### Strategy

The Vanguard Target Retirement Funds serve as a one-stop solution for investors planning for retirement. Vanguard Target Retirement Income is the most conservative fund in the lineup. Its portfolio is made up of a 30% weighting in domestic and international stocks, and a 70% weighting in a mix of bonds inflation-protected securities, and cash.

Perforn	nance	12-31-08	3		
	1st Qtr	2nd Qtr	3rd Qt	r 4th Qtr	Total
2004	3.15	-1.72	2.16	3.15	6.82
2005	-0.76	2.79	0.4	7 0.81	3.33
2006	0.19	-0.47	3.82	2 2.76	6.38
2007	1.77	1.58	2.95	1.63	8.17
2008	-0.72	-0.92	-4.2	1 -5.47	-10.93
Trailing	Total	+/- DJ	+/- D.	J %Rank	Growth of
	Return%		Target 2010		\$10,000
3 Mo	-5.47	7.24	-1.70	) 9	9,453
6 Mo	-9.45	10.93	-0.22	2 8	9,055
1 Yr	-10.93	13.82	-0.12	2 6	8,907
3 Yr Avg	0.82	3.93	-0.39	9 8	10,248
5 Yr Avg	2.50	0.50	-1.0	5 10	11,314
10 Yr Avg	_	_	_	_	_
15 Yr Avg	_	_	_	_	_
Tax Analys	is Tax-A	dj Rtn% 9	6Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-0.43	3	1.24	42
5 Yr (esti	imated)	1.24	4	1.23	54
10 Yr (esti	imated)	_	_	_	_

Potential Capital Gain Exposure: -10% of assets

;		Pick			VTINX		Open	\$9.5	2 4.	4%	\$1,793 m	il	Target-Date 2000-2014
	urn k	Cal Prof High Average	÷				20%	20%	20%	30%	29%	30%	Investment Style Equity Stock %
Kat	.iiig	Above A	Ävg								~^	15.0	▼ Manager Change ▼ Partial Manager Change
										/~/		14.0	Growth of \$10,000
								/	~/~	~/	<i>ر</i> ـر	12.0	Fund Investment Values of
_												10.0	)
													Performance Quartile (within Category)
19	997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
		_		_		_	10.18	10.52 6.82	10.44	10.70 6.38	11.13 8.17	9.52 -10.93	NAV Total Return %
	-	_	_	_	_	_	_	-6.33 -3.94	-3.92 -0.42	-5.53 -1.52	0.15 0.44	13.82 -0.12	+/-DJ Mod +/-DJ Target 2010
			<u></u>		·····=			3.38	3.95	3.79	4.08	3.84	Income Return %
		<del></del> .	<del></del>	<del></del> .	<del></del>		<del></del> .	3.44	-0.62	2.59	4.09	-14.77	Capital Return %
		<del></del> .	<del></del> .		<del></del> .		0.05	0.34	0.41	76 0.39	0.43	6 0.42	Total Rtn % Rank Cat Income \$
							0.05	0.34	0.41	0.00	0.43	0.42	Capital Gains \$
	==-	· · · · · <del>· · ·</del> ·		· · · · · · <del>· · · ·</del> ·	····· <del>·</del>	=	0.02		0.02.	0.00	0.00	0.19	Expense Ratio %
	_	_	_	_	_	_	_	3.62	3.80	4.21	4.03	4.11	Income Ratio %
	_	<del></del>	_		_	<del></del>	_	1	<del></del>	22	3	14	Turnover Rate %
	1	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	47	407	734	897	1,555	1,793	Net Assets \$mil

Ratir	ng and Ri	sk		
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating
1 Yr 3 Yr	-10.93 0.82	+ Avg	-Avg	***
5 Yr 10 Yr	2.50	High —	Avg	****
Incept	2.90			

Analyst

Ticker

Status

NAV

Yield

**Total Assets** 

**Mstar Category** 

Other Measures	Standard Index	Best Fit Index
	S&P 500	DJ Mod
Alpha	0.5	0.5
Beta	0.52	0.52
R-Squared	87	87
Standard Deviation	6.62	
Mean	0.82	
Sharpe Ratio	-0.41	

Portfolio Analysis	09-30-08			
Total Stocks:0 Share change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
<ul> <li>Vanguard Total Bond I</li> </ul>	Market Index	_	_	45.06
Vanguard Total Stk M	arket ldx Fd Inc	_	_	24.19
Vanguard Inflation-Pro	tected Secs	_	_	19.92
Vanguard European St	tock Index			3.09
Vanguard Pacific Stoc	k Index			1.43
Vanguard Emerging N	lkts Stock ldx	_	_	1.13

# Morningstar's Take by Michael Herbst 10-15-08

Vanguard Target Retirement Income still brings plenty to the table despite its recent stumble.

This fund's 11% loss over the trailing 12 months through Oct. 14, 2008, certainly stings. That slide reflects the recent sell-off experienced by stock markets around the globe. Although the fund's stumble may be disappointing for investors nearing retirement, the fund has fared better than almost all of its retirement-income-focused peers in the target date 2000-2014 category. We'd urge investors to stick with the fund because those who may be tempted to pull money out due to its recent losses are apt to miss out on its eventual recovery.

More importantly, the fund remains an attractive retirement-income offering. The two fixed-income funds in its portfolio, Vanquard Total Bond Market Index and Vanguard Inflation-Protected Securities, remain Analyst Picks. That's a plus because broad diversification has benefited long-term investors in the former fund, and skillful management has benefited long-term investors in the latter offering.

In addition, the index funds making up the portfolio's stock sleeve have also delivered attractive results over the long haul. To be clear, this fund's equity exposure is lighter than some of its edgier peers'. As a result, investors requiring substantial capital appreciation may be disappointed. Even so, the fund's buttoned-up stance and the strength of the portfolio's underlying fixed-income funds should help shield investors over the longer haul.

Lastly, the fund's rock-bottom 0.19% expense ratio gives it a sustainable leg up on the competition. That levy is nearly one full percentage point cheaper than its typical foe, meaning the fund starts out each year ahead of the pack. A lower fee hurdle also enables the portfolio's fixed-income funds to deliver competitive returns with less overall risk, thus reducing the chance of unpleasant surprises. That edge, in addition to Vanguard's skillful management, has us recommending that investors stay put.

Address:	P.O. Box 2600 Valley Forge, PA 19482	Minimum Purchase: Min Auto Inv Plan:	\$3000 \$3000	Add: \$100 Add: \$50	IRA: \$3000
	800-662-6273	Sales Fees:	No-load	Auu. \$50	
Web Address:	www.vanguard.com	Management Fee:	0.00%		
Inception:	10-27-03	Actual Fees:	_	Dist: —	
Advisor:	The Vanguard Group	Expense Projections:	3Yr:\$61	5Yr:\$107	10Yr:\$243
Subadvisor:	None	Income Distrib:			
NTF Plans:	Vanguard NTF				

	Style Blend Large-Cap	)			Dur	e <b>d-Incom</b> ation: Int ility: Hi
Price/B Price/S	arnings ook	N	12.03 1.74 0.99 6.59	1.04 1.08 1.04 1.04 1.06	Avç Avç Avç	g Eff Dura g Eff Mat g Credit ( g Wtd Co re provided
	nd Yield Measures		2.84	0.90 Rel Category	Sec	tor ightings
Book V Sales Cash F Historic	low cal Erngs		11.52 6.64 6.93 8.46 6.89	0.99 0.80 0.94 0.98 0.67		Info Softwa Hardwa Media Telecor
Market Giant Large Mid Compo	43.3 31.4 18.2	Mi	nall cro g \$mil:	5.3 1.9 25,278		Service Health Consun Busines Financia

Total Fixed-Income:0

_	Media Telecom		-
Œ	Service	42.93	<u>-</u>
Po.	Health	11.89	-
$\equiv$	Consume	r 6.99	-
iii	Business	5.53	-
\$	Financial	18.52	-
凹	Mfg	39.32	-
A	Goods	10.24	-
٥	Ind Mtrls	13.32	-
	Energy		
V	Utilities	4.11	-

Fixed-Income Style	
Duration: Interm-Term Quality: High	
Avg Eff Duration 1	5.4 Yrs
Avg Eff Maturity	7.6 Yrs
Avg Credit Quality	AAA
Avg Wtd Coupon	4.52%
figure provided by fund as of 09-30-	08

Stocks

Rel D.J. Mod High Low

Amoun

% Net

\$000

<b>O</b> .	Info	17.75	<del></del> .		
k	Software	3.65	_	4	3
	Hardware	7.95	_	10	8
•	Media	2.45	_	3	2
•	Telecom	3.70	_	4	3
Œ,	Service	42.93	<del></del> .		
40	Health		_		
Ξ	Consume	r 6.99	_	9	6
iii	Business	5.53	_	6	5
\$	Financial	18.52	_	24	17
-	Mfg	39.32	_		
A	Goods			10	7
٥	Ind Mtrls	13.32	_	15	12
٨	Energy	11.65		14	9

Cash

Stocks

Bonds

Other

Foreign

6.0

29.6

64.1

0.3

Analyst

Pick

Ticker VTXVX Status Open

NAV \$9.55

Yield 3.8% **Total Assets** \$6,772 mil

**Mstar Category** 

# Target-Date 2015-2029

# **Governance and Management**

Stewardship Grade: B

## Portfolio Manager(s)

Because this fund is composed of various Vanguard index offerings, shareholders tap into the company's skill at running index funds. John Ameriks and the firm's Investment Counseling and Research Group oversee the Target Retirement Fund lineup's asset-allocation policy. Experienced index-fund skipper Duane Kelly manages the fund's day-to-day activities. John Hollyer and Vanguard's Risk Management and Strategy Analysis Group handle risk-management duties.

### Strategy

Vanguard Target Retirement Funds serve as a one-stop solution for investors planning for retirement. Each fund-of-index-funds holds a diversified mix of stocks and bonds. This fund started with 90% of its assets invested in stocks and 10% in bonds. Its allocation has begun to shift gradually toward a 50/50 split by 2015, then onward to a 30% weighting in stocks and 70% weighting in bonds, inflation-protected securities, and cash. Each fund in the lineup ultimately ends up with the same asset mix as Vanguard Target Retirement Income.

Perforn	nance	12-31-08	3		
	1st Qtr	2nd Qtr	3rd Qt	tr 4th Qtr	Total
2004	2.78	-0.56	0.7	5 5.89	9.04
2005	-1.16	2.26	2.2	1 1.57	4.94
2006	2.44	-1.11	4.2	2 5.53	11.42
2007	1.77	3.86	2.43	3 -0.67	7.55
2008	-5.21	-1.37	-7.13	3 -12.54	-24.06
Trailing	Total	+/- DJ	+/- D	J %Rank	Growth of
	Return%	Mod	Target 202		\$10,000
3 Mo	-12.54	0.17	2.0	0 13	8,746
6 Mo	-18.77	1.61	3.8	8 14	8,123
1 Yr	-24.06	0.69	3.5	5 10	7,594
3 Yr Avg	-3.09	0.02	0.6	5 11	9,101
5 Yr Avg	0.81	-1.19	-1.4	4 4	10,412
10 Yr Avg	_	_	_		_
15 Yr Avg	_	_	_	_	_
Tax Analys	is Tax-A	dj Rtn% %	6Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-3.87	8	0.80	23
5 Yr (esti	imated)	0.07	1	0.73	13
10 Yr (esti	imated)	<del></del>	<u> </u>		

Potential Capital Gain Exposure: -25% of assets

Histori Return Risk Rating	Cal Prof High Below A *** Highest	Avg ★★				49%	48%	46%	63%	63%	62% 15.0 14.0 12.0 11.0	Growth of \$10,000  Investment Values of Fund Investment Values of DJ Mod
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	Lictory
		1///	2000		2002	2000	2004	2005	2000	2007	12-00	History
_	_	_		_		10.43	11.17	11.46	12.46	13.06	9.55	NAV
_	_			_								,
_	_ _ _	_ _ _		_ _ _			11.17 9.04 -4.11	11.46	12.46 11.42 -0.49	13.06	9.55 -24.06 0.69	NAV
=	_ _ _ _			_ _ _ _			11.17 9.04 -4.11 -5.89	11.46 4.94 -2.31 -4.09	12.46 11.42	13.06 7.55	9.55 -24.06 0.69 3.55	NAV Total Return % +/-DJ Mod +/-DJ Target 2025
=		— — — — —	— — — —				11.17 9.04 -4.11 -5.89 1.92	11.46 4.94 -2.31 -4.09 2.33	12.46 11.42 -0.49 -2.33 2.71	13.06 7.55 -0.47 -0.76 2.73	9.55 -24.06 0.69 3.55 2.79	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return %
=	_ _ _ _						11.17 9.04 -4.11 -5.89 1.92 7.12	11.46 4.94 -2.31 -4.09 2.33 2.61	12.46 11.42 -0.49 -2.33 2.71 8.71	13.06 7.55 -0.47 -0.76 2.73 4.82	9.55 -24.06 0.69 3.55 2.79 -26.85	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return %
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46	11.46 4.94 -2.31 -4.09 2.33 2.61 78	12.46 11.42 -0.49 -2.33 2.71 8.71 62	13.06 7.55 -0.47 -0.76 2.73 4.82 32	9.55 -24.06 0.69 3.55 2.79 -26.85	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46 0.20	11.46 4.94 -2.31 -4.09 2.33 2.61 78 0.26	12.46 11.42 -0.49 -2.33 2.71 8.71 62 0.31	13.06 7.55 -0.47 -0.76 2.73 4.82 32 0.34	9.55 -24.06 0.69 3.55 2.79 -26.85 10 0.36	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat Income \$
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46	11.46 4.94 -2.31 -4.09 2.33 2.61 78	12.46 11.42 -0.49 -2.33 2.71 8.71 62	13.06 7.55 -0.47 -0.76 2.73 4.82 32	9.55 -24.06 0.69 3.55 2.79 -26.85 10 0.36 0.00	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46 0.20 0.00	11.46 4.94 -2.31 -4.09 2.33 2.61 78 0.26 0.00	12.46 11.42 -0.49 -2.33 2.71 8.71 62 0.31 0.00	13.06 7.55 -0.47 -0.76 2.73 4.82 32 0.34 0.00	9.55 -24.06 0.69 3.55 2.79 -26.85 10 0.36 0.00	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$ Expense Ratio %
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46 0.20	11.46 4.94 -2.31 -4.09 2.33 2.61 78 0.26 0.00	12.46 11.42 -0.49 -2.33 2.71 8.71 62 0.31 0.00	13.06 7.55 -0.47 -0.76 2.73 4.82 32 0.34 0.00	9.55 -24.06 0.69 3.55 2.79 -26.85 10 0.36 0.00 0.19 3.02	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$ Expense Ratio % Income Ratio %
		_ _ _ 	— — — —	— — — —		10.43	11.17 9.04 -4.11 -5.89 1.92 7.12 46 0.20 0.00	11.46 4.94 -2.31 -4.09 2.33 2.61 78 0.26 0.00	12.46 11.42 -0.49 -2.33 2.71 8.71 62 0.31 0.00	13.06 7.55 -0.47 -0.76 2.73 4.82 32 0.34 0.00	9.55 -24.06 0.69 3.55 2.79 -26.85 10 0.36 0.00	NAV Total Return % +/-DJ Mod +/-DJ Target 2025 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$ Expense Ratio %

Ratir	Rating and Risk								
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating					
1 Yr 3 Yr 5 Yr	-24.06 -3.09 0.81	+ Avg High	-Avg -Avg	**** ****					
10 Yr Incept	1.72	_	_	_					

Other Measures	Standard Index	Best Fit Index
	S&P 500	DJ Mod
Alpha	-0.7	-0.7
Beta	0.90	0.90
R-Squared	97	97
Standard Deviation	10.76	
Mean	-3.09	
Sharpe Ratio	-0.59	

Portfolio Analysis	09-30-08			
Total Stocks:0 Share change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
Vanguard Total Stk Ma	rket Idx Fd Inc	_	_	50.15
<ul> <li>Vanguard Total Bond N</li> </ul>	1arket Index	_	_	37.14
Vanguard European Sto	ock Index	_	_	6.69
Vanguard Pacific Stock	Index	_	_	3.10
Vanguard Emerging MI	ts Stock Idx	_	_	2.59
<ul> <li>Vanguard Total Stock N</li> </ul>	Лarket ETF	_		0.32

Amount

% Net

\$000

# Morningstar's Take by Michael Herbst 10-15-08

Investors in Vanguard Target Retirement 2015 should keep a long-term perspective.

This fund's 24% loss over the trailing 12 months through Oct. 14, 2008, certainly stings. That slide reflects the recent sell-off experienced by stock markets around the globe. Yet the fund has also fared better than three quarters of its target date 2015-2029 category rivals. We'd attribute that showing to the fact that the portfolio's allocation has already begun to shift toward a more conservative mix of stocks and bonds. As a result, its 36% weighting in Vanguard Total Bond Market Index has provided some ballast lately. We'd urge investors to stay put because those tempted to pull money out of the fund due to its recent losses are apt to miss out on its eventual recovery.

More importantly, the fund remains an attractive offering for investors seeking to retire in or around 2015. Its portfolio of index funds avoids some of the issues that can trip up actively managed target-date funds, such as manager turnover and portfolio

overlap. We also have high regard for Vanguard's prowess in running the underlying funds that make up this fund's portfolio: Vanguard European Stock Index and Vanguard Total Bond Market Index remain Analyst Picks, and fellow pick Vanguard Inflation-Protected Securities enters the portfolio in 2010. To be clear, the fund has less exposure to smaller-cap stocks and emerging markets than some of its more aggressive peers. That trait could temper the fund's longer-term gains. As a result, we believe the fund is most suitable for investors who can afford to contribute more along the way, or those who may be risk-averse.

The fund's rock-bottom 0.19% expense ratio also gives it a leg up on the competition. That levy is one full percentage point cheaper than the category's average, meaning the fund starts out each year ahead of the pack. For investors intending to own this fund for the next 10-plus years, that edge, in addition to Vanguard's skillful management, far outweighs its recent stumble.

Address:	P.O. Box 2600	Minimum Purchase:	\$3000	Add: \$100	IRA: \$3000
	Valley Forge, PA 19482	Min Auto Inv Plan:	\$3000	Add: \$50	
	800-662-6273	Sales Fees:	No-load		
Web Address:	www.vanguard.com	Management Fee:	0.00%		
Inception:	10-27-03	Actual Fees:	_	Dist: —	
Advisor:	The Vanguard Group	Expense Projections:	3Yr:\$61	5Yr:\$107	10Yr:\$243
Subadvisor:	None	Income Distrib:			
NTF Plans	Vanguard NTF				

Equity Style Style: Blend Size: Large-Cap			Fixed-Income Style Duration: Interm-Term Quality: High
Value Measures Price/Earnings Price/Book Price/Sales Price/Cash Flow	12.01 1.73 0.99 6.58	1.02 1.05 1.04 1.03	Avg Eff Duration <sup>1</sup> Avg Eff Maturity Avg Credit Quality Avg Wtd Coupon <sup>1</sup> figure provided by fund as
Dividend Yield % Growth Measures Long-Term Erngs Book Value Sales Cash Flow Historical Erngs		0.95 Rel Category 0.98 0.81 0.92 0.91 0.68	Sector Weightings Stocks  Info 17.73 Software 3.63 Hardware 7.92 Media 2.44 Telecom 3.74
Market Cap % Giant 43.4 Si Large 31.4 M	mall licro vg \$mil:	5.2 1.9 25,242	☐ Service 42.88 ☐ Health 11.84 ☐ Consumer 6.97 ☐ Business 5.53 ☐ Financial 18.54

Total Fixed-Income:0

Mid	18.1	Avg \$mil:	25,242
Compo	sition		
		Cash	0.8
		Stocks	62.3
		Bonds	36.5
		Other	0.4
		Foreign	19.6
		(% of St	tock)

Avg Eff Dural Avg Eff Matu Avg Credit Q Avg Wtd Cou 1figure provided b	4.5 Yrs 7.1 Yrs AAA 5.50%			
Sector Weightings	% of Stocks	Rel DJ Mod	3 Year High Low	
<ul><li>Info</li><li>Software</li><li>Hardwar</li><li>Media</li><li>Telecom</li></ul>	e 3.63 e 7.92 2.44	<u>-</u>	4 3 9 8 3 2 4 4	3
Service Health Consum Business Financial	11.84 er 6.97 s 5.53		12 10 8 6 6 5 24 17	)
<ul><li>✓ Mfg</li><li>✓ Goods</li><li>✓ Ind Mtrls</li></ul>	10.25		10 8 15 12	

ð

Energy 11.64

Utilities

14 9

Analyst

Pick

# Ticker VTTVX

# Status Open

# NAV \$9.27

# Yield 3.5%

# **Total Assets** \$6,490 mil

## **Mstar Category** Target-Date 2015-2029

# **Governance and Management**

# Stewardship Grade: B

# Portfolio Manager(s)

Because this fund is composed of various Vanguard index offerings, shareholders tap into the company's skill at running index funds. John Ameriks and the firm's Investment Counseling and Research Group oversee the Target Retirement Fund lineup's asset-allocation policy. Experienced index-fund skipper Duane Kelly manages the fund's day-to-day activities. John Hollyer and Vanguard's Risk Management and Strategy Analysis Group handle risk-management duties.

### Strategy

Vanguard Target Retirement Funds serve as a one-stop solution for investors planning for retirement. Each fund-of-index-funds holds a diversified mix of stocks and bonds. This fund started with 90% of its assets invested in stocks and 10% in bonds. Its allocation has begun to shift gradually toward a 50/50 split by 2025, then onward to a 30% weighting in stocks and 70% weighting in bonds, inflation-protected securities, and cash. Each fund in the lineup ultimately ends up with the same asset mix as Vanguard Target Retirement Income.

Perform	nance	12-31-08	3		
	1st Qtr	2nd Qtr	3rd Qt	r 4th Qtr	Total
2004	2.85	-0.28	0.3	7 6.95	10.11
2005	-1.32	2.14	2.79	9 1.78	5.45
2006	3.23	-1.32	4.3	4 6.55	13.24
2007	1.84	4.89	2.3	7 -1.62	7.59
2008	-6.92	-1.49	-8.60	-16.48	-30.05
Trailing	Total	+/- DJ	+/- D.	J %Rank	Growth of
	Return%	Mod	Target 202	5 Cat	\$10,000
3 Mo	-16.48	-3.77	-1.94	4 43	8,352
6 Mo	-23.71	-3.33	-1.0	5 38	7,629
1 Yr	-30.05	-5.30	-2.4	4 42	6,995
3 Yr Avg	-5.19	-2.08	-1.45	5 31	8,522
5 Yr Avg	-0.21	-2.21	-2.40	5 26	9,895
10 Yr Avg	_	_	_		_
15 Yr Avg	_	_	_	_	_
Tax Analys	is Tax-A	dj Rtn% %	6Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-5.79	23	0.63	19
5 Yr (esti	imated)	-0.81	13	0.60	1
10 Yr (esti	imated)	_	_	_	_

Potential Capital Gain Exposure: -31% of assets

Histori Return Risk Rating	Average Average Neutral					59%	58%	57%	78%	78%	77%  15 14 13 12 11 10	Growth of \$10,000  Investment Values of Fund Investment Values of DJ Mod
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	10.51 — —	11.39 10.11 -3.04 -4.82	11.77 5.45 -1.80 -3.58	13.04 13.24 1.33 -0.51	13.72 7.59 -0.43 -0.72	9.27 -30.05 -5.30 -2.44	NAV Total Return % +/-DJ Mod +/-DJ Target 2025
							1.71 8.40 23	2.11 3.34 66	2.46 10.78 32	2.38 5.21	2.35 -32.40 42	Income Return % Capital Return % Total Rtn % Rank Cat
<u>-</u> -						0.06 0.00	0.18 0.00	0.24 0.00	0.29 0.00	0.31	0.32 0.00	Income \$ Capital Gains \$
_		=					2.33	2.84 2	2.66 22	2.43 4	0.19 2.59 17	Expense Ratio % Income Ratio % Turnover Rate %

Rating and Risk							
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating			
1 Yr	-30.05						
3 Yr	-5.19	Avg	Avg	***			
5 Yr	-0.21	Avg	Avg	***			
10 Yr	_	_	_	_			
Incept	0.87						

Other Measures	Standard Index	Best Fit Index
	S&P 500	Russ 1000
Alpha	-1.5	1.2
Beta	1.09	0.82
R-Squared	96	98
Standard Deviation	13.06	
Mean	-5.19	
Sharpe Ratio	-0.63	

P	ortfolio Analysis	09-30-08			
	al Stocks:0 ire change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
	Vanguard Total Stk Ma	irket Idx Fd Inc	_	_	61.83
$\Theta$	Vanguard Total Bond N	Narket Index	_	_	22.12
	Vanguard European St	ock Index	_	_	8.39
	Vanguard Pacific Stock	Index	_	_	3.85
	Vanguard Emerging MI	kts Stock Idx	_	_	3.24
$\Theta$	Vanguard Total Stock !	Market ETF	_	_	0.57

# Morningstar's Take by Michael Herbst 10-15-08

Investors in Vanguard Target Retirement 2025 should keep a long-term perspective.

This fund's 30% loss over the trailing 12 months through Oct. 14, 2008, certainly stings. That slide reflects the recent sell-off experienced by stock markets around the globe. Yet the fund has also fared better than its typical rival in the target date 2015-2029 category. We'd attribute that showing to the fact that the portfolio's allocation has already begun to shift toward a more conservative mix of stocks and bonds. As a result, its 21% weighting in Vanguard Total Bond Market Index has provided some ballast lately. We'd urge investors to stay put because those tempted to pull money out of the fund due to its recent losses are apt to miss out on its eventual recovery.

More importantly, the fund remains an attractive offering for investors seeking to retire in or around 2025. Its portfolio of index funds avoids some of the issues that can trip up actively managed target-date

overlap. We also have high regard for Vanguard's prowess in running the underlying funds that make up this fund's portfolio. (Vanguard European Stock Index and Vanguard Total Bond Market Index remain Analyst Picks.) To be clear, the fund has less exposure to smaller-cap stocks and emerging markets than some of its more aggressive peers. That trait could temper the fund's longer-term gains. As a result, we believe the fund is most suitable for investors who can afford to contribute more along the way, or those who may be risk-averse

The fund's rock-bottom 0.19% expense ratio also gives it a leg up on the competition. That levy is one full percentage point cheaper than the category's average, meaning the fund starts out each year ahead of the pack. For investors intending to own this fund for the next 15-plus years, that edge, in addition to Vanguard's skillful management, far outweighs its recent stumble.

runds, such a	is manager turnover and portrollo				
Address: Web Address:	P.O. Box 2600 Valley Forge, PA 19482 800-662-6273	Minimum Purchase: Min Auto Inv Plan: Sales Fees: Management Fee:	\$3000 \$3000 No-load 0.00%	Add: \$100 Add: \$50	IRA: \$3000
Inception:	www.vanguard.com 10-27-03	Actual Fees:	0.00%	Dist: —	
Advisor: Subadvisor:	The Vanguard Group None	Expense Projections: Income Distrib:	3Yr:\$61	5Yr:\$107	10Yr:\$243
NTF Plans:	Vanguard NTF				

Equity S	Equity Style									
Style: E	Blend									
Size: L	.arge-Cap	)								
Value M	easures		Rel Category							
Price/E	arnings	12.00	1.02							
Price/B	ook	1.73	1.05							
Price/S	ales	0.99	1.04							
Price/C	ash Flov	v 6.58	1.03	1						
Dividen	d Yield	% 2.86	0.95							
Growth I	Measure	s %	Rel Category							
Long-Te	erm Ern	gs 11.53	0.98							
Book V	alue	6.64	0.81	ı						
Sales		6.98	0.92	ı						
Cash Fl	OW	8.50	0.91	ı						
Historia	cal Erng:	s 6.87	0.68	ľ						
Market (	Cap %									
Giant	43.4	Small	5.2							
Large	31.4	Micro	1.9	ı						
Mid	18.1	Avg \$mil:	25,249							
0				- 1						

Total Fixed-Income:0

Mid	18.1	Avg \$mil:	25,249
Compo	sition		
		<ul><li>Cash</li></ul>	0.6
		Stocks	77.2
		Bonds	21.7
		Other	0.4
		Foreign	19.8
		(% of St	ock)

Fixed-Incon  Duration: In  Quality: Hi	term-Term	[	
Avg Eff Dur Avg Eff Mar Avg Credit Avg Wtd Co	turity Quality oupon	of 09-30-08	4.5 Yrs 7.1 Yrs AAA 5.50%
Sector	% of	Rel DJ	3 Year

Amount

% Net

Sector Weightings	% of Stocks	Rel DJ Mod	3 \ High	
o Info	17.74	<del></del>		
Software	e 3.63	_	4	3
Hardwar	e 7.92	_	9	8
Media	2.44	_	3	2
Telecom	3.75	_	4	4
Service	42.88	<del></del>		
Health	11.84	_	12	10
Consum	er 6.97	_	8	6
Business	5.53	_	6	5
\$ Financial	18.54	_	24	17
<b>≝</b> Mfg	39.40	_		
Goods	10.25	_	10	8

Ind Mtrls 13.38

Energy 11.64

Utilities

ð

15 12

4 3

Analyst

Pick

# Ticker VTTHX

# Status Open

# NAV \$9.25

# Yield 3.2%

# **Total Assets** \$4,120 mil

# **Mstar Category** Target-Date 2030 +

# **Governance and Management**

Stewardship Grade: B

# Portfolio Manager(s)

Because this fund is composed of various Vanguard index offerings, shareholders tap into the company's skill at running index funds. John Ameriks and the firm's Investment Counseling and Research Group oversee the Target Retirement Fund lineup's asset-allocation policy. Experienced index-fund skipper Duane Kelly manages the fund's day-to-day activities. John Hollyer and Vanguard's Risk Management and Strategy Analysis Group handle risk-management duties.

### Strategy

Vanguard Target Retirement Funds serve as a one-stop solution for investors planning for retirement. Each fund-of-index-funds holds a diversified mix of stocks and bonds. This fund starts with 90% of its assets invested in stocks and 10% in bonds Twenty-five years prior to 2035, that allocation will begin to shift gradually to a 50/50 split, then onward to a 30% weighting in stocks and 70% weighting in bonds, inflation-protected securities, and cash. Each fund in the lineup ultimately ends up with the same asset mix as Vanguard Target Retirement Income.

Perforn	nance	12-31-08	}		
	1st Qtr	2nd Qtr	3rd Qt	tr 4th Qtr	Total
2004	2.92	0.46	-0.6	4 8.98	11.95
2005	-1.62	1.82	4.00	2.04	6.30
2006	4.49	-1.41	4.35	5 7.20	15.24
2007	1.87	5.66	2.14	4 -2.23	7.49
2008	-8.14	-1.64	-9.92	2 -19.72	-34.66
Trailing	Total	+/- DJ	+/- D.	J %Rank	Growth of
	Return%	Mod	Target 204	0 Cat	\$10,000
3 Mo	-19.72	-7.01	1.5	1 29	8,028
6 Mo	-27.68	-7.30	2.86	6 20	7,232
1 Yr	-34.66	-9.91	2.14	4 16	6,534
3 Yr Avg	-6.80	-3.69	0.38	8 10	8,096
5 Yr Avg	-0.75	-2.75	-1.5	1 6	9,631
10 Yr Avg	_	_	_		_
15 Yr Avg	_	_	_	- —	_
Tax Analys	is Tax-A	dj Rtn% %	Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (esti	imated)	-7.26	6	0.49	5
5 Yr (esti	imated)	-1.22	2	0.47	2
10 Yr (esti	mated)	<u> </u>		<del></del>	

Potential Capital Gain Exposure: -37% of assets

Above A	vg ×vg				79%	77%	74%	89%	89%	12	Investment Values of
											Performance Quartile (within Category)
1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
		_		_	10.63	11.73	12.26	13.87	14.62	9.25	NAV
	_	_	_	_	_	11.95	6.30	15.24	7.49	-34.66	Total Return %
_	_	_		-	_	-1.20	-0.95	3.33	-0.53	-9.91	+/-DJ Mod
l—	<del></del> .	<del></del> .				-4.66	-5.06	-1.40	-0.99		+/-DJ Target 2040
-	_		-	-	_	1.60	1.79	2.12	2.09		Income Return %
<del></del>	<del></del> .	<del></del> .	<del></del> .		<del></del> .						Capital Return %
<del></del>	<del></del> .	<del></del> .	<del></del> .		<u></u> .						Total Rtn % Rank Cat
-			-	-							Income \$
<del></del>	<del></del> .	<del></del> .	<del></del> .		0.00	0.00	0.00	0.00			Capital Gains \$
-	_	_	-	-	_	1.70		2.21	2.00		Expense Ratio %
-	_	_	-	-	_	1.70	2.33	2.21	2.09	2.28 10	Income Ratio % Turnover Rate %
	Above A Below A *** Above A  1998		Above Avg Below Avg **** Above Avg  1998 1999 2000	Above Avg Below Avg  *** Above Avg  1998 1999 2000 2001	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002	Above Avg Below Avg ★★★ Above Avg  1998 1999 2000 2001 2002 2003 — — — — — — 10.63 — — — — — — — — — — — — — — — — — — —	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002 2003 2004	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002 2003 2004 2005	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002 2003 2004 2005 2006	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002 2003 2004 2005 2006 2007	Above Avg Below Avg  **** Above Avg  1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 12-08

Ratir	Rating and Risk								
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating					
1 Yr 3 Yr 5 Yr	-34.66 -6.80 -0.75	+ Avg + Avg	-Avg -Avg	**** ****					
10 Yr Incept	0.58	_	_	_					

Other Measures	Standard Index	Best Fit Index
	S&P 500	M* U.S. Mkt TR
Alpha	-1.9	0.7
Beta	1.24	0.93
R-Squared	96	99
Standard Deviation	14.94	
Mean	-6.80	
Sharpe Ratio	-0.65	

P	ortfolio Analysis	09-30-08			
	al Stocks:0 are change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
	Vanguard Total Stk Ma	ırket Idx Fd Inc	_	_	71.51
$\Theta$	Vanguard Total Bond N	Narket Index	_	_	10.04
	Vanguard European St	ock Index	_	_	9.60
	Vanguard Pacific Stock	Index	_	_	4.49
	Vanguard Emerging M	kts Stock Idx	_	_	3.74
$\Theta$	Vanguard Total Stock I	Market ETF		_	0.61

# Morningstar's Take by Michael Herbst 10-15-08

Investors in Vanguard Target Retirement 2035 should keep a long-term perspective.

This fund's 32% loss over the trailing 12 months through Oct. 14, 2008, certainly stings. That slide reflects the recent sell-off experienced by stock markets around the globe. Yet the fund has also fared better than three quarters of its target date 2030-plus category rivals. We'd attribute that showing to two characteristics. First, its portfolio has slightly less exposure to harder-hit international stocks (17% of assets versus the 20% of its average peer). Second, its 10% weighting in Vanguard Total Bond Market Index has provided some ballast. We'd urge investors to stay put because those tempted to pull money out of the fund due to its recent losses are apt to miss out on its eventual recovery.

More importantly, the fund remains an attractive offering for investors seeking to retire in or around 2035. Its portfolio of index funds avoids some of the issues that can trip up actively managed target-date funds, such as manager turnover and portfolio

overlap. We also have high regard for Vanguard's prowess in running the underlying funds that make up this fund's portfolio. (Vanguard European Stock Index and Vanguard Total Bond Market Index remain Analyst Picks.) To be clear, the fund has less exposure to small-cap stocks and emerging markets than some of its more aggressive peers. That trait could temper the fund's longer-term gains. As a result, we believe the fund is most suitable for investors who can afford to contribute more along the way, or those who may be risk-averse.

The fund's rock-bottom 0.19% expense ratio also gives it a leg up on the competition. That levy is one full percentage point cheaper than the category's average, meaning the fund starts out each year ahead of the pack. For investors intending to own this fund for the next 25-plus years, that edge, in addition to Vanguard's skillful management, far outweighs its recent stumble.

Address:	P.O. Box 2600	Minimum Purchase:	\$3000	Add: \$100	IRA: \$3000
	Valley Forge, PA 19482	Min Auto Inv Plan:	\$3000	Add: \$50	
	800-662-6273	Sales Fees:	No-load		
Web Address:	www.vanguard.com	Management Fee:	0.00%		
Inception:	10-27-03	Actual Fees:	_	Dist: —	
Advisor:	The Vanguard Group	Expense Projections:	3Yr:\$61	5Yr:\$107	10Yr:\$243
Subadvisor:	None	Income Distrib:			
NTF Plans:	Vanguard NTF				

Equity Style Style: Blen Size: Large	d			Fixed-Income Duration: Inte Quality: Hig	erm-Term
Value Meas Price/Earni Price/Book Price/Sale: Price/Cash	ings : s	12.00 1.73 0.99 6.58	1.06	Avg Eff Dura Avg Eff Matu Avg Credit C Avg Wtd Co 1figure provided	ırity uality upon
Dividend Y Growth Mea Long-Term Book Value Sales Cash Flow	isures Erngs	2.86 % 11.53 6.64 6.98 8.49	Rel Category 0.98 0.79	Sector Weightings  Info Softwar Hardwa Media	17.74 e 3.63
Large 3	% 3.4 Si 1.4 M	6.88 mall licro	0.67 5.2 1.9	Telecom  ☐ Service ☐ Health ☐ Consum	3.75 42.86 11.84
Mid 18		vg \$mil:		Busines Financia	s 5.53

Total Fixed-Income:0

Mid	18.1	Avg \$mil:	25,234
Compo	sition		
		Cash	0.5
		Stocks	89.2
	١ )	Bonds	9.9
		Other	0.4
		Foreigr	19.7
		(% of St	ock)

	ation: Inter lity: High	m-Term			
Avo	Eff Durati		4.5	Yrs	
Avo	Eff Matur	ity		7.1	Yrs
Avo	Credit Qu	ality		A	AA
Avo	Wtd Cou	oon		5.50	0%
	e provided by		f 09-30-0	8	
Sector Weightings		% of Stocks	Rel DJ Mod	3 \ High I	
0	Info	17.74	<del></del> .		
F.	Software	3.63	_	4	3
	Hardware	7.92	_	9	8
	Media	2.44	_	3	2
	Telecom	3.75	_	4	4
ⅎ	Service	42.86	_		
•	Health	11.84		12	10
Ξ	Consume	r 6.97	_	8	6
111,0	Business	5.53		6	5

39.41

10.26

4.13

Ind Mtrls 13.38

Energy 11.64

Utilities

Amount

% Net

\$000

Mfg

凹 ۵ Goods

ð

10 8

14 9 4 3

# **Governance and Management** Stewardship Grade: B Portfolio Manager(s)

Because this fund is composed of various Vanguard index offerings, shareholders tap into the company's skill at running index funds. John Ameriks and the firm's Investment Counseling and Research Group oversee the Target Retirement Fund lineup's asset-allocation policy. Experienced index-fund skipper Duane Kelly manages the fund's day-to-day activities. John Hollyer and Vanguard's Risk Management and Strategy Analysis Group handle risk-management duties.

### Strategy

Vanguard Target Retirement Funds serve as a one-stop solution for investors planning for retirement. Each fund-of-index-funds holds a diversified mix of stocks and bonds. This fund starts with 90% of its assets invested in stocks and 10% in bonds Twenty-five years prior to 2045, that allocation will begin to shift gradually to a 50/50 split, then onward to a 30% weighting in stocks and 70% weighting in bonds, inflation-protected securities, and cash. Each fund in the lineup ultimately ends up with the same asset mix as Vanguard Target Retirement Income.

Perform	nance	12-31-08	3		
	1st Qtr	2nd Qtr	3rd Qt	tr 4th Qtr	Total
2004	2.89	0.82	-1.1	7 10.11	12.89
2005	-1.76	1.62	4.70	2.32	6.95
2006	5.25	-1.44	4.2	9 7.20	15.98
2007	1.89	5.69	2.1	4 -2.29	7.47
2008	-8.08	-1.66	-9.9	-19.65	-34.56
Trailing	Total	+/- DJ	+/- D	J %Rank	Growth of
	Return%	Mod	Target 204	0 Cat	\$10,000
3 Mo	-19.65	-6.94	1.5	8 28	8,035
6 Mo	-27.60	-7.22	2.9	4 19	7,240
1 Yr	-34.56	-9.81	2.2	4 15	6,544
3 Yr Avg	-6.57	-3.46	0.6	1 8	8,156
5 Yr Avg	-0.31	-2.31	-1.0	7 1	9,846
10 Yr Avg	_	_	_		_
15 Yr Avg	_	_	_	_	_
Tax Analys	is Tax-A	dj Rtn% %	6Rank Cat	Tax-Cost Rat	%Rank Cat
3 Yr (est	imated)	-7.01	4	0.47	4
5 Yr (est	imated)	-0.75	1	0.44	1
10 Yr (est	imated)		_	_	_

Potential Capital Gain Exposure: -52% of assets

						. [-						9
Histori Return Risk Rating	Cal Prof	vg				88%	88%	86%	89%	89%	89%	Investment Style Equity Stock %
Rating	Highest									<b>^</b> ∧	16.	▼ Manager Change  ▼ Partial Manager Change
										~	<b>V</b> 14.	O Growth of \$10,000
							~~ <i>/</i>	~~~			١ ١	Investment Values of     Fund     Investment Values of     DJ Mod
											10.	0
												Performance Quartile (within Category)
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	12-08	History
_	_	_	_	_	_	10.71	11.93	12.57	14.32	15.09	9.57	NAV
_	_	_	_	_	_	10.71	11.93 12.89	12.57 6.95	14.32 15.98	15.09 7.47	9.57 -34.56	NAV Total Return %
_	_	_ _ _	_ _ _		_ _ _	10.71 —						
_ _ _	_ _ _	_ _ _	_ _ _		_ _ _	10.71 — —	12.89	6.95	15.98	7.47	-34.56	Total Return %
_ _ _ 					  -  -  -  -	10.71 — — — —	12.89 -0.26	6.95	15.98 4.07	7.47 -0.55	-34.56 -9.81	Total Return % +/-DJ Mod
					_ 	10.71 — — — —	12.89 -0.26 -3.72	6.95 -0.30 -4.41	15.98 4.07 -0.66	7.47 -0.55 -1.01	-34.56 -9.81 2.24	Total Return % +/-DJ Mod +/-DJ Target 2040
						10.71	12.89 -0.26 -3.72 1.49	6.95 -0.30 -4.41 1.59	15.98 4.07 -0.66 1.99	7.47 -0.55 -1.01 2.09	-34.56 -9.81 2.24 1.99	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return %
					_ 	10.71 ————————————————————————————————————	12.89 -0.26 -3.72 1.49 11.40	6.95 -0.30 -4.41 1.59 5.36	15.98 4.07 -0.66 1.99 13.99	7.47 -0.55 -1.01 2.09 5.38	-34.56 -9.81 2.24 1.99 -36.55	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return % Capital Return %
						——————————————————————————————————————	12.89 -0.26 -3.72 1.49 11.40 19	6.95 -0.30 -4.41 1.59 5.36 74	15.98 4.07 -0.66 1.99 13.99 23	7.47 -0.55 -1.01 2.09 5.38 39	-34.56 -9.81 2.24 1.99 -36.55 15	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return % Capital Return % Total Rtn % Rank Cat
						— — — — — — — 0.07	12.89 -0.26 -3.72 1.49 11.40 19 0.16	6.95 -0.30 -4.41 1.59 5.36 74 0.19	15.98 4.07 -0.66 1.99 13.99 23 0.25	7.47 -0.55 -1.01 2.09 5.38 39 0.30	-34.56 -9.81 2.24 1.99 -36.55 15 0.30	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return % Capital Return % Total Rtn % Rank Cat Income \$
						— — — — — — — 0.07	12.89 -0.26 -3.72 1.49 11.40 19 0.16	6.95 -0.30 -4.41 1.59 5.36 74 0.19	15.98 4.07 -0.66 1.99 13.99 23 0.25 0.01	7.47 -0.55 -1.01 2.09 5.38 39 0.30	-34.56 -9.81 2.24 1.99 -36.55 15 0.30 0.00	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return % Capital Return % Total Rtin % Rank Cat Income \$ Capital Gains \$
						— — — — — — 0.07	12.89 -0.26 -3.72 1.49 11.40 19 0.16 0.00	6.95 -0.30 -4.41 1.59 5.36 74 0.19 0.00	15.98 4.07 -0.66 1.99 13.99 23 0.25 0.01	7.47 -0.55 -1.01 2.09 5.38 39 0.30 0.00	-34.56 -9.81 2.24 1.99 -36.55 15 0.30 0.00 0.19	Total Return % +/-DJ Mod +/-DJ Target 2040 Income Return % Capital Return % Total Rtn % Rank Cat Income \$ Capital Gains \$ Expense Ratio %

Rating and Risk									
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating					
1 Yr	-34.56								
3 Yr	-6.57	+ Avg	-Avg	****					
5 Yr	-0.31	High	-Avg	****					
10 Yr	_	_	_	_					
Incept	1.16								

Analyst

Pick

Ticker

VTIVX

Status

Open

NAV

\$9.57

Yield

3.1%

**Total Assets** 

\$2,060 mil

**Mstar Category** 

Target-Date 2030 +

Other Measures	Standard Index	Best Fit Index
	S&P 500	M* U.S. Mkt TR
Alpha	-1.6	1.0
Beta	1.25	0.94
R-Squared	96	99
Standard Deviation	14.99	
Mean	-6.57	
Sharpe Ratio	-0.63	

Portfolio Analysis 0	9-30-08			
Total Stocks:0 Share change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
Vanguard Total Stk Marke	et Idx Fd Inc	_	_	71.48
<ul> <li>Vanguard Total Bond Mar</li> </ul>	ket Index	_	_	10.12
Vanguard European Stock	Index	_	_	9.66
Vanguard Pacific Stock In	dex	_	_	4.43
Vanguard Emerging Mkts	Stock Idx	_	_	3.66
→ Vanguard Total Stock Ma	rket ETF	_	_	0.65
	Date of	Amount	Value	% Ne

# Morningstar's Take by Michael Herbst 10-15-08

Investors in Vanguard Target Retirement 2045 should keep a long-term perspective.

This fund's 33% loss over the trailing 12 months through Oct. 14, 2008, certainly stings. That slide reflects the recent sell-off experienced by stock markets around the globe. Yet the fund has also fared better than three quarters of its target date 2030-plus category rivals. We'd attribute that showing to two characteristics. First, its portfolio has slightly less exposure to harder-hit international stocks (17% of assets versus the 20% of its average peer). Second, its 10% weighting in Vanguard Total Bond Market Index has provided some ballast. We'd urge investors to stay put because those tempted to pull money out of the fund due to its recent losses are apt to miss out on its eventual recovery.

More importantly, the fund remains an attractive offering for investors seeking to retire in or around 2045. Its portfolio of index funds avoids some of the issues that can trip up actively managed target-date funds, such as manager turnover and portfolio

overlap. We also have high regard for Vanguard's prowess in running the underlying funds that make up this fund's portfolio. (Vanguard European Stock Index and Vanguard Total Bond Market Index remain Analyst Picks.) To be clear, the fund has less exposure to small-cap stocks and emerging markets than some of its more aggressive peers. That trait could temper the fund's longer-term gains. As a result, we believe the fund is most suitable for investors who can afford to contribute more along the way, or those who may be risk-averse.

The fund's rock-bottom 0.19% expense ratio also gives it a leg up on the competition. That levy is one full percentage point cheaper than the category's average, meaning the fund starts out each year ahead of the pack. For investors intending to own this fund for the next 35-plus years, that edge, in addition to Vanguard's skillful management, far outweighs its recent stumble.

Address:	P.O. Box 2600	Minimum Purchase:	\$3000	Add: \$100	IRA: \$3000
	Valley Forge, PA 19482	Min Auto Inv Plan:	\$3000	Add: \$50	
	800-662-6273	Sales Fees:	No-load		
Web Address:	www.vanguard.com	Management Fee:	0.00%		
Inception:	10-27-03	Actual Fees:	_	Dist: —	
Advisor:	The Vanguard Group	Expense Projections:	3Yr:\$61	5Yr:\$107	10Yr:\$243
Subadvisor:	None	Income Distrib:			
NTF Plans:	Vanguard NTF				

	<b>Style</b> Blend arge-Cap			Fixed-Incom Duration: Int Quality: Hig	erm-Term
Value M Price/E Price/B Price/S Price/C	arnings ook	12.00 1.73 0.99 v 6.58	Rel Category 1.03 1.07 1.06 1.06	Avg Eff Dura Avg Eff Mati Avg Credit C Avg Wtd Co 1figure provided	urity Quality upon
Growth I Long-To Book V Sales Cash Fl		gs 11.52 6.63 6.97 8.49	0.95 Rel Category 0.98 0.78 0.93 0.95 0.67	Media	17.73 re 3.63 re 7.92 2.44
Market (Giant Large Mid Compos	Cap % 43.4 31.4 18.1	Small Micro Avg \$mil:	5.2 1.9 25,261	■ Busines	42.87 11.85 ner 6.97
- 4		Ca	sh 0.5	n Mfa	20.40

Total Fixed-Income:0

nall		5.2	<u> </u>
icro		1.9	0
g \$n	nil·	25,261	=
9 4.		20,20.	1111
			\$
	Cash	0.5	п
	Stocks	89.1	
	Bonds	10.0	æ
	Other	0.4	٠
	Foreign	19.7	•
	(% of St		V

Qua	lity: High				Ш			
Avo	Avg Eff Duration 1 4.5 Yrs							
Avg	Avg Eff Maturity 7.1 Yrs							
Avg	Credit Qu	ality		Α	AA			
Avg	Wtd Cou	oon		5.5	0%			
1figur	e provided by	fund as o	of 09-30-0	В				
_		0/ 6	0.101	0.1	_			
Sec	tor ightings	% of Stocks		High I				
•••	ggo	Otoons	11100	· ···g·· ·				
<b>O</b> .	Info	17.73	<del></del> .					
R	Software	3.63	_	4	3			
	Hardware	7.92	_	9	8			
0	Media	2.44		3	2			
	Telecom	3.74	_	4	4			
_	Service	12 07						
			· · · · <del>· · ·</del> ·					
0	Health		_	12	10			
=	Consume	r 6.97	_	8	6			
H	Business	5.53	_	6	5			
\$	Financial	18.52	_	24	17			
шП	Mfa	39 40						

10.26

4.13

Goods

Utilities

Ind Mtrls 13.37

Energy 11.64

\$000

10

15 12

14 9

# Vanguard Wellington

# **Governance and Management**

Stewardship Grade: A

# Portfolio Manager(s)

John Keogh has been the lead fixed-income manager since 2006 but has been with Wellington Management, this fund's subadvisor, since 1983 and worked as a backup on this fund since 2004. Ed Bousa, who took over the equity portfolio at the end of 2002, did a solid job managing Putnam Equity Income from late 1992 through early 2000. He also runs Hartford Dividend &

### Strategy

This fund's fixed-income and equity portfolios follow disciplined strategies. The bond portfolio typically emphasizes high-quality issues, but it has often taken on a modest amount of interest-rate risk. On the stock side, Ed Bousa looks for dividend-paying companies with modest valuations and decent fundamentals. The fund is typically light on technology stocks and has plenty of exposure to value-oriented fare.

Perform	nance	12-31-08			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2004	2.19	0.41	1.65	6.58	11.17
2005	-0.53	1.71	4.22	1.31	6.82
2006	2.99	0.69	5.07	5.51	14.97
2007	1.14	4.91	3.01	-0.88	8.34
2008	-3.92	-1.66	-7.94	-10.66	-22.30
Trailing	Total	+/- DJ	+/- DJ	%Rank	Growth of
	Return%	Mod	US Mod		\$10,000
3 Mo	-10.66	2.05	2.56	11	8,934
6 Mo	-17.76	2.62	0.14	19	8,224
1 Yr	-22.30	2.45	0.30	13	7,770
3 Yr Avg	-1.08	2.03	2.57	8	9,679
5 Yr Avg	2.82	0.82	1.77	5	11,492
10 Yr Avg	4.49	0.57	1.21	5	15,515
15 Yr Avg	8.27	2.29	1.92	6	32,932
Tax Analys	sis Tax-A	dj Rtn% %R	ank Cat T	ax-Cost Rat	%Rank Cat
3 Yr (est	imated)	-2.38	7	1.31	40
5 Yr (est	imated)	1.50	5	1.28	51
10 Yr (est	imated)	2.84	5	1.58	66

Potential Capital Gain Exposure: -8% of assets

### Investment Style **Historical Profile** Equity Stock % Return High 64% 68% 66% 65% 65% 66% 65% 64% 66% Risk Below Avg Rating ★★★★ Highest ▼ Manager Change ∇ ∇ ∇ ٧ 26.0 ▼ Partial Manager Change 22.0 Growth of \$10,000 18.0 - Investment Values of 14.0 — Fund Investment Values of DJ Mod 10.0 Performance Quartile (within Category) 2001 2002 2004 2005 2006 12-08 1997 1998 1999 2000 2003 2007 History 29.45 29.35 27.96 28.21 27.26 24.56 28.81 30.19 30.35 32.44 32.62 24.43 NAV 10.40 4.19 -6.90 14.97 -22.30 Total Return % 23.23 12.06 4.41 20.75 11.17 6.82 8.34 -1.98 12 42 1.61 -13.59 12.56 6.70 0.15 -6.42 -0.43 3.06 0.32 2.45 +/-DJ Mod -0.33 -8.44 5.96 -3.31 0.00 0.83 4.78 3.47 0.30 +/-DJ US Mod 4.03 4.03 3.66 4 34 3.88 3 37 Income Return % 3 89 3 94 3 41 3 12 3 15 3.07 3.01 3 27 3 22 18.89 8.17 0.47 6.52 0.78 10.02 17.60 8.10 3.81 11.70 4.97 -25.52 Capital Return % 19 56 80 10 43 20 13 Total Rtn % Rank Cat 1.12 1.07 0.98 1.13 1.14 0.95 0.84 0.77 0.88 0.90 1.08 1.04 Income \$ 1.48 0.91 0.97 1.40 1.42 Capital Gains \$ 1.57 2.44 1.50 1.12 0.00 0.00 0.00 0.27 0.29 0.31 0.30 0.31 0.36 0.36 0.36 0.31 0.29 0.30 Expense Ratio % 3.97 3.68 3.74 3.77 3.42 3.18 3.00 2.99 2.93 3.10 3.14 Income Ratio % 27 29 22 33 33 25 28 24 24 25 23 Turnover Rate % 21 812 25,761 25 529 22 799 21 724 29 675 30.979 22.486 19 495 24 326 28 328 26 251 Net Assets \$mil

Rating and Risk					
Time Period	Load-Adj Return %	Morningstar Rtn vs Cat	Morningstar Risk vs Cat	Morningstar Risk-Adj Rating	
1 Yr 3 Yr 5 Yr 10 Yr Incept	-22.30 -1.08 2.82 4.49 7.93	High High High	Avg -Avg -Avg	**** **** ***	

Analyst

Ticker

**VWELX** 

Status

Open

NAV

\$24.43

Yield

4.3%

**Total Assets** 

\$37,181 mil

**Mstar Category** 

Moderate Allocation

Other Measures	Standard Index	Best Fit Index
	DJ Mod	DJ Mod
Alpha	1.2	1.2
Beta	0.89	0.89
R-Squared	96	96
Standard Deviation	10.71	
Mean	-1.08	
Sharpe Ratio	-0.40	

# Morningstar's Take by Dan Culloton 10-31-08

You may not feel like a winner in this market, but you are if you own Vanguard Wellington.

This fund has lost more than many people thought a balanced fund ever should this year, but it's still done better than most moderate-allocation funds. The offering lost about a fourth of its value for the year to date and trailing 12 months through Oct. 30, and that was better (or less bad) than four fifths of the category.

The fund has lost less than its peers without resorting to extreme evasive action. It hasn't beaten a retreat into cash or altered its allocation of stock and bonds. Indeed, it has maintained a larger than average helping of equities despite the drubbing they have received. When you consider that corporate bonds, another asset class hit hard by this crash, constitute most of the fund's bond holdings, its steep absolute losses to date even begin to look a little impressive.

Good relative performance won't pay the bills if it's still negative, but this fund's less dismal returns

are still testimony to its time-tested strategy and its high security selection standards. The fund has always offered a mix of large cap stocks with decent yields, valuations and business fundamentals, and high-quality corporate bonds. That sounds simple, but it's tricky to pull off. Plenty of funds with the same aims have fallen harder.

The difference here has been timely portfolio shifts and security picking. Equity manager, Ed Bousa, for example, trimmed the fund's helping of financial stocks prior to 2007 due to concerns about the housing bubble and an impending vicious turn in the credit cycle. Similarly, bond manager John Keogh was cautious about adding to corporate bonds prior to the credit crisis when their yields looked skimpy.

The fund obviously didn't dodge every land mine. A position in General Electric has hurt, and the fund didn't trim a heavier than average energy stake quick enough. On balance, this balanced fund has done well in this very difficult environment.

Address:	PO Box 2600 Valley Forge, PA 19482	Minimum Purchase: Min Auto Inv Plan:	\$10000 \$10000	Add: \$100 Add: \$50	IRA: \$10000
	800-662-6273	Sales Fees:	No-load		
Web Address:	www.vanguard.com	Management Fee:	0.28%		
Inception:	07-01-29	Actual Fees:	Mgt:0.25%	Dist: —	
Advisor:	Wellington Management	Expense Projections:	3Yr:\$87	5Yr:\$152	10Yr:\$343
Subadvisor:	None	Income Distrib:			
NTF Plans:	Vanguard NTF				

Portfolio Analysis 09-3	30-08			
Total Stocks:110 Share change since 06-30-08	Sectors	P/E Ratio	YTD Return %	% Net Assets
AT&T, Inc.	Telecom	12.6	-4.98	2.27
Chevron Corporation	Energy	6.4		1.82
<ul> <li>General Electric Company</li> </ul>	Ind Mtrls	7.7	-1.23	1.79
International Business Ma	Hardware	9.9	0.64	1.75
<ul> <li>Bank of America Corporati</li> </ul>	Financial	12.2	-7.74	1.57
ExxonMobil Corporation	Energy	8.6	-2.83	1.56
Total SA ADR	Energy	6.6	-3.09	1.47
Eli Lilly & Company	Health	18.3	-4.44	1.27
Medtronic, Inc.	Health	16.1	3.66	1.16
Total Fixed-Income:2230	Date of Maturity	Amount \$000	Value \$000	% Net Assets
US TREASURY NOTE		275,000	277,277	0.63
Illinois St Go Bds 5.1%	06-01-33	109,510	102,863	0.23
UNITED PARCEL SERVICE		88,000	88,327	0.20
SIEMENS FIN NV		89,650	86,974	0.20
Coca Cola 5.35%		85,000	84,890	0.19
Credit Suisse First Bosto		87,750	83,767	0.19
Unilever Cap 7.125%	11-01-10	77,000	82,589	0.19
Japan Fin 4.625%	04-21-15	75,000	76,604	0.17
Hewlett Packard 5.25%		75,000	75,499	0.17

Equity Style Style: Value Size: Large	Сар	D D	lu
Growth Meas Long-Term Book Value Sales Cash Flow Historical E	gs 11.55 1.89 1.04 Flow 6.43 ald 3.07 Erngs 9.43 9.06 8.93 15.53	0.81 1.09 1.13 1.46	o v
Market Cap 9 Giant 57 Large 41 Mid 1 Composition	.5 Small .4 Micro .2 Avg \$mil:	0.0 0.0 55,672 sh 1.8	5

IVIIU	1.2	Avy Jilli.	33,072	
Composition				
		<ul><li>Cash</li></ul>	1.8	
		Stocks	64.5	
		Bonds	33.4	
		Other	0.3	
		Foreign	19.6	
		(% of St	ock)	

Fixed-Income Duration: Inte Quality: High	rm-Term		
Avg Eff Dura Avg Eff Matu Avg Credit Q Avg Wtd Cou 1figure provided b	f 09-30-0	5.4 Yrs 8.9 Yrs AA 5.71%	
Sector Weightings	% of Stocks		3 Year High Low
	.17.13	<del></del> .	
Software		_	3 2
■ Hardwar	~ 6 Q7		/ /

	Telecom	4.48	_	5	4
<b>⊕</b> .	Service	36.20	<del></del> .		
ro	Health	12.94	_	13	10
Ξ	Consume	r 4.40	_	5	4
iii	Business	5.19	_	6	4
\$	Financial	13.67	_	19	12
凸	Mfg	46.67	<del></del> .		
æ	Goods	9.96	_	12	8
	Ind Mtrls		_		
•	Energy	16.61	_	19	13

3.67

5

6 5

Media

Utilities

# Investment Policy Statement and Fund Benchmarks





# Wisconsin Deferred Compensation Program Deferred Compensation Board Investment Policy Statement

Approved by the Deferred Compensation Board November 1998
Revision for February 2005

# **Objective**

The Wisconsin Deferred Compensation Program (WDC) will provide participants with the ability to invest pre-tax income in a broad range of investment alternatives with diverse risk and return characteristics. The Deferred Compensation Board's goal is to ensure the WDC offers sufficient investment choices to meet participants' needs when establishing their personal retirement savings portfolio.

# Investment Spectrum

The Board will maintain a core investment spectrum, normally between eight and twenty options, to ensure sufficient choices are available and are reasonable in number to allow the average participant to decide which options best meet their personal needs. The spectrum will be comprised of fixed options and publicly traded mutual fund options from the following categories:

- Fixed income/cash investments FDIC insured bank account option, stable value fund, or money market mutual fund.
- 2. Bond mutual funds government or corporate bond funds, domestic or international, active or passive management.
- 3. Balanced mutual fund combining equity and bond investments in one option.
- 4. Domestic large cap equity mutual funds including both active and passive (index) investments; funds with investment objectives that may include: growth and income, growth, aggressive growth, value, and blend of growth and value.
- 5. Domestic small and mid cap equity mutual funds growth, value or blend.
- 6. International or foreign equity mutual funds growth, value or blend.
- 7. Llifecycle funds age-based portfolios for multiple time horizons.

# Selection Process

The Board may from time to time provide additional investment alternatives and may change the categories of funds offered to maintain a broad spectrum to address participants' changing needs or changes to the investment industry. The Board has established minimum criteria for selecting and evaluating the options offered by the WDC.

Mutual fund options are selected from the universe of publicly traded funds through a comprehensive search process. For an option to be considered for the WDC, it must meet the established minimum requirements in regard to: asset size, years in operation, costs (expense

ratio and sales fees), and historical performance. Once the initial screening has occurred, options are further analyzed based on criteria that includes, but is not limited to: short and long term performance as compared to peer group average and benchmarks, risk/return measurements, manager tenure, and industry ratings (such as *Morningstar*). Fixed income investments must also meet minimum criteria established by the Board (see attachment 1) and are selected from a competitive request for proposal process.

# **Evaluation Process**

To ensure options continue to be suitable for offering to WDC participants and are consistent with the established investment policy, the Board completes a comprehensive evaluation each year.

Performance benchmarks are specifically established for each investment option and include a comparison to their peer group average, an appropriate index measurement, and an internal benchmark identified by the fund manager. Volatility is also measured by an analysis of risk versus return.

If the Board determines an option is no longer acceptable for continued offering, the Board may close the investment to new participant elections or initiate the process to phase the option out of the WDC and require participants to move account balances to an alternate choice. The steps in the review process are as follows:

- 1. A determination is made that a fund is unacceptable for offering. The Board can either close the fund to new elections and proceed with step 2, or initiate the phase out process to remove the fund from the WDC and skip step 2 and 3 and go directly to step 4.
- 2. As a result of the next year's annual review, if it is determined to once again be acceptable, the fund is re-opened to participant elections.
- 3. If improvements have occurred but it is not completely meeting all established criteria and/or there are remaining questions about its performance in can be continued in it's current closed status for an additional year.
- 4. If the review demonstrates that the fund continues to be unacceptable for offering, the Board can initiate the process to phase it out of the WDC over a minimum of a one-year period (as required in Wisconsin Administrative Code ETF 70.08(3).
- 5. Participants are instructed to re-direct deferrals to an alternate choice within a period of not less than six-months from the original notification. If this action is not taken, deferrals being directed into the option being removed will automatically be redirected to an alternate option as designated by the Board.
- 6. Participants are instructed to transfer existing balances to an alternate choice within a period of not less than one year from the original notification. If this action is not taken, account balances not exchanged out of the option being removed will automatically be redirected to an alternate option as designated by the Board.

# Responsibilities

<u>Deferred Compensation Board</u> – The Board is responsible for selecting appropriate investment options for offering by the WDC and monitoring the selections to ensure they continue to be acceptable for long-term retirement savings.

<u>Investment Providers</u> – The companies contracted to provide an investment option to the WDC are responsible for following the investment objectives that were either, identified during the competitive bid process (for fixed income options) or stated in their fund prospectus (for mutual funds).

<u>Department of Employee Trust Funds and Administrative Services Provider Staff</u> – Staff is responsible for completing the annual evaluation to monitor the WDC investment choices and providing sufficient analysis and information on which the Board can base decisions regarding maintaining, removing or adding investment options to the WDC. Staff is also responsible for providing sufficient information about the available investment choices and how to structure a retirement savings portfolio to enable participants to make informed decisions.

<u>Participants</u> – Investment decisions are the full responsibility of participants and their beneficiaries. Although the Board monitors the options that are being made available, participants are responsible for deciding which, if any, of the available choices are the most appropriate for their supplemental retirement savings needs.

Minimum Criteria for Selecting and Evaluating Fixed Income Options					
Bank Option	<ul> <li>FDIC insured</li> <li>Capital ratio as required by US government to maintain FDIC coverage</li> <li>Minimum size - \$1 billion in assets</li> </ul>				
Insurance Option	<ul> <li>Top rating received by at least 2 rating agencies</li> <li>No rating below a Double A or equivalent</li> <li>Total capital (equivalent to total assets minus total liabilities) equal to at least 5% of invested assets</li> <li>High risk assets (non-investment grade bonds and non-performing real estate loans and investments) under 200% of total capital</li> <li>Performance returns compared to blended 5-year Treasury rates, or other index as appropriate</li> </ul>				
Stable Value Fund Manager	<ul> <li>Minimum five years experience managing stable value assets</li> <li>Minimum \$2 billion in discretionary assets under management</li> <li>Investment guidelines and performance benchmark as approved by Board</li> </ul>				
Minimu	Minimum Criteria for Selecting and Evaluating Mutual Fund Options				
Selection Criteria: Requirements apply to all mutual funds unless specifically waived	<ul> <li>Minimum 5 year operating history – may be waived for index funds</li> <li>Expense ratio [internal expense charge plus any 12(b)1 fee] not greater than the mean for the appropriate peer group</li> <li>5-year rolling average performance must equal or exceed appropriate benchmark or index</li> <li>Minimum total asset size of \$400 million – may be waived for certain categories of funds</li> <li>Anticipated WDC assets not greater than 5% of total fund (determined by comparing current WDC asset levels in a comparable fund)</li> <li>No loads or sales charges unless they are waived for the WDC</li> <li>Not a sector fund</li> </ul>				
Monitoring Criteria: Requirements apply to all mutual funds unless specifically waived	<ul> <li>Performance must meet or exceed one or more of established benchmarks – benchmarks used include, but are not limited to 1) peer group average, 2) appropriate index as determined by Board, and 3) internal benchmark assigned by fund manager.</li> <li>For specialty funds selected for reasons other than performance (e.g., socially responsive funds or lifecycle funds), performance will only be evaluated based on a comparison to the funds peer group of funds with same specialty objective. [Participants will be fully advised that fund is selected for reasons other than investment returns.]</li> <li>WDC assets in fund no greater than 10% of the total mutual fund assets</li> <li>After 5 years in WDC, minimum of 3% of participants or 3% of assets.</li> </ul>				



# **Investment Benchmarks**

Investment Product	2007 Performance Benchmarks
American Funds EuroPacific Growth R5	1 MSCI EAFE Free Index*
	2 Lipper International Funds Average*
	3 MSCI All Country World Index ex-USA*
	4 Morningstar Foreign Large Cap Blend Category Average**
Barclay's EAFE Equity Index Fund	1 MSCI EAFE*
DFA U.S. Microcap Portfolio	1 Russell 2000 Index*
·	2 Russell Microcap Index**
	3 Morningstar Small Blend Category Average**
Barclay's Small Cap Equity Index Fund	1 Russell 2000 Index*
T. Rowe Price MidCap Growth Fund	1 Lipper Mid Cap Growth Funds Average*
•	2 Russell Mid Cap Growth Index*
	3 S&P 400 Mid Cap Index*
	4 Morningstar Mid Cap Growth Category Average**
Barclay's MidCap Equity Index Fund	1 S&P MidCap 400 Index*
Calvert Social Investment Equity Fund- Institutional Class	1 S&P 500 Index*
. ,	2 Lipper Multi-Cap Core Funds Average*
	3 Calvert Social Index**
	4 Morningstar Socially Responsible Large Cap Fund Average**
Fidelity Contrafund	1 S&P 500 Index*
·	2 Lipper Growth Fund Average*
	3 Morningstar Large Growth Category Average**
Vanguard Institutional Index Fund (Plus Shares)	1 S&P 500 Index*
Vanguard Wellington Fund (Admiral Shares)	1 Lipper Balanced
	2 Morningstar Moderate Allocation Funds Average**
	3 Composite 65% S&P 500/35% Lehman Aggregate Index**
Vanguard Long-Term Investment Grade-Fund (Admiral Shares)	1 Lehman Brothers LT Corporate A *
	2 Morningstar LT Corporate Category Average**
Barclay's U.S. Debt Index Fund	1 Lehman Brothers Aggregate Bond Index*
Federated U.S. Government Securities Fund 2-5 Years (Instl)	1 Merrill Lynch 3-5 Year Treasure Index*
	2 Lipper Short-Intermediate U.S. Government Average*
	3 Morningstar Short-term Government Category**
Vanguard Admiral Treasury Money Market Fund	1 iMoneyNet Money Fund Report Average 100% Treasury Fund*
Stable Value Fund (Galliard)	1 Five Year Constant Maturity Treasury Rate (CMT)*
	2 Hueler Analytics Pooled Fund Universe Average*
FDIC Option- M&I Bank of Southern Wisconsin	1 50% 3-Month LIBOR/50% 12-Month LIBOR
Vanguard Lifecycle Funds	1 Composite benchmarks based on asset allocation of funds

<sup>\*</sup>Represent benchmarks used by the fund. \*\*Represent benchmarks used by the Board.

# **Glossary**





12b-1 Fee The maximum annual charge deducted from fund assets to pay for distribution and marketing costs. Although usually set on a percentage basis, this amount will occasionally be a flat figure.

Actively managed fund A fund manager buys and sells securities attempting to outperform the market as a whole.

Adjustable Bonds A bond whose coupon is reset periodically—usually every six months to three years. At the reset date, the coupon is set equal to some base index, such as the one-year constant Treasury rate, plus a spread (or margin). When interest rates are falling, these bonds do better than an in-year Treasury, but when interest rates rise, they can lag Treasury yields.

Aggressive Growth (Objective) Funds that seek rapid growth of capital and that may invest in emerging market growth companies without specifying a market capitalization range. They often invest in small or emerging growth companies and are more likely than other funds to invest in IPO's or in companies with high price/earnings and price/book ratios. They may use such investment techniques as heavy sector concentrations, leveraging, and short-selling.

Alpha A measure of the difference between a fund's actual returns and its expected performance, given its level of risk as measured by beta. A positive alpha figure indicates the fund has performed better than its beta would predict. In contrast, a negative alpha indicates the fund's underperformance, given the expectations established by the fund's beta.

Annual Returns Total returns calculated on a calendar-year basis. The annual return for a fund will be the same as its trailing 12-month total return only at year-end.

Annualized Returns Returns for periods longer than one year are expressed as "annualized returns." This is equivalent to the compound rate of return which, over a certain period of time, would produce a fund's total return over that same period.

Asset Allocation (Objective) Income and capital appreciation are dual goals for funds in this objective. Managers often use a flexible combination of stocks, bonds, and cash. Managers may shift assets based on analysis of business-cycle trends.

Average Credit Quality Gives a snapshot of the portfolio's overall credit quality. It is an average of each bond's credit rating, adjusted for its relative weighting in the portfolio.

**Average Effective Duration** A measure of a fund's interest-rate sensitivity--the longer a fund's duration, the more sensitive the fund is to shifts in interest rates. Duration is determined by a formula that includes coupon rates and bond maturities. Small coupons tend to increase duration, while shorter maturities and higher coupons shorten duration. The relationship between funds with different durations is straightforward: A fund with a duration of 10 years is twice as volatile as a fund with a five-year duration.

Average Effective Maturity Used for taxable fixed-income funds only, this figure takes into consideration all mortgage prepayments, puts, and adjustable coupons; it does not, however, account for call provisions. The number listed is a weighted average of all the maturities of the bonds in the portfolio, computed by weighing each maturity date (the date the security comes due) by the market value of the security.

**Balanced** (Objective) Funds that seek both income and capital appreciation by investing in a generally fixed combination of stocks and bonds. These funds generally hold a minimum of 25% of their assets in fixed-income securities at all times.

Basis Point One-hundredth of a percentage point. For example, 50 basis points equals .50%.

**Beta** A measure of a fund's sensitivity to market movements. The beta of the market is 1.00 by definition. Beta is calculated by comparing a fund's excess return over Treasury bills, so a beta of 1.10 shows that the fund has performed 10% better than its benchmark index in up markets and 10% worse in down markets, assuming all other factors remain constant. Conversely, a beta of 0.85 indicates that the fund's excess return is expected to perform 15% worse than the market's excess return during up markets and 15% better during down markets.

**Bonds** Interest-bearing certificates of indebtedness or IOUs. While bonds' rates of return remain fixed, bond prices change in relation to interest rates — when interest rates go up, bond prices go down, and vice versa. However, bond funds are variable funds and fluctuate with market conditions.

**Bond funds** Contrary to individual bonds, which offer a guaranteed rate of return, bond funds are variable funds and their returns may rise or fall depending on market conditions. Funds with 70% or more of their assets invested in bonds are classified as Bond Funds. Bond funds are divided into two main groups: Taxable Bond and Municipal Bond. Taxable Bond Fund categories include the following: Long-Term Government, Intermediate-Term Government, Short-Term Government, Long-Term Bond, Intermediate-Term Bond, Ultrashort-Bond, International-Bond, High-Yield Bond, Emerging-Markets Bond and Multisector Bond.

Breakpoint The investment amount at which investors in a load fund qualify for a discount on the fund's sales charges.

Broker A firm or individual that acts as an intermediary between a buyer and a seller of securities, thereby earning a commission on the transaction. Unlike a broker-dealer, a broker does not own the securities that he or she sells.

Callable Bond A bond that can be repaid early, at the issuer's discretion. A callable bond allows an issuer to refinance debt at a lower rate, should interest rates drop below the coupon rate on the bond. If interest rates have dropped significantly since the date of issue, a callable bond will trade as though its maturity were shortened to the call date, which is the earliest time at which the bond can be redeemed.

Capital Appreciation The taxable income generated when a security is sold. The amount of appreciation is measured by subtracting the purchase price from the sale price.

Capital Gains Taxable income generated only when a security is sold. This figure is calculated by subtracting the purchase price from the sale price. Under IRS regulations, funds must distribute 98% of their capital gains each year to avoid paying taxes on them. Shareholders pay taxes on these distributions, even if the gains are reinvested. Further capital gains can be generated by selling shares in a fund for more than the original purchase price.

Capitalization The total dollar value of all stock issued by a company. Small-cap stocks are issued by companies with market cap less than \$1 billion. Mid-cap stocks are issued by medium-sized companies with market cap anywhere from \$1 billion to \$5 billion. Large-cap stocks include companies with market cap greater than \$5 billion.

CMOs Collateralized mortgage obligations are derivative securities, created by chopping up mortgage pass-throughs or whole loans into various slices in order to redistribute the cash flows (both principal and interest payments) from the underlying bonds. The CMO group, except for adjustable-rate mortgage funds, includes PACs (planned amortization class bonds), floating- and inverse-floating-rate CMOs, and accrual or Z-tranche bonds, among other varieties.

Consumer Price Index (CPI) This index measures the changes in prices of goods and services purchased by urban households. Many pension and employment contracts are tied to changes in consumer prices, as protection against inflation and reduced purchasing power.

Corporate Bond--General (Objective) Funds that seek income by investing in fixed-income securities. Funds with this objective may hold a variety of issues, including but not limited to government bonds, high-quality corporates, mortgages, asset-backeds, bank loans and junk bonds.

Corporate Bond--High Quality (Objective) Offerings that seek income by investing at least 65% of their assets in corporate debt securities rated A or higher. They generally maintain average ratings of AA or better.

Corporate Bond--High Yield (Objective) Funds that seek income by generally investing 65% or more of their assets in bonds rated below BBB. The price of these issues is generally affected more by the condition of the issuing company (similar to a stock) than by the interest-rate fluctuation that usually causes bond prices to move up and down.

**Current income** Results when a stock pays a dividend or a bond makes an interest payment. This is the value of your investment increased. With current income, you get a fairly stable pattern of income — which generally means reduced volatility. (Stock dividends must be declared, and are <u>not</u> predictable.)

**Diversification** Spreading your money over many different types of investments. Contrary to putting all your eggs in one basket, diversification can help protect your savings because when one investment is doing poorly, another may be doing well. This does not guarantee against loss of value in your investments.

**Dividends** The distribution of earnings to stockholders by a company. Dividends are usually paid out from current earnings.

**Domestic equity funds** are placed in a category based on the style and size of the stocks they typically own. The style and size parameters are based on the divisions used in the investment style box: Value, Blend, or Growth style and Small, Medium, or Large median market capitalization.

Domestic Hybrid Category Used for funds with stock holdings of greater than 20% but less than 70% of the portfolio.

**Dow Jones Industrial Average** Computed by summing the prices of the stocks of 30 companies and then dividing that total by an adjusted value--one which has been adjusted over the years to account for the effects of stock splits on the prices of the 30 companies. Dividends are reinvested to reflect the actual performance of the underlying securities.

**Duration** A time measure of a bond's interest-rate sensitivity, based on the weighted average of the time periods over which a bond's cash flows accrue to the bondholder. Time periods are weighted by multiplying by the present value of its cash flow divided by the bond's price. (A bond's cash flows consist of coupon payments and repayment of capital). A bond's duration will almost always be shorter than its maturity, with the exception of zero-coupon bonds, for which maturity and duration are equal.

Equity-Income (Objective) Funds that are expected to pursue current income by investing at least 65% of their assets in dividend-paying equity securities.

**Equity style box** is a matrix that shows a fund's investment style. Nine boxes represent two variables: the size of the companies invested in (small-cap, mid-cap, large-cap), and whether a fund is growth, value, or blend oriented. Morningstar recalculates the style of each fund on a monthly basis. The equity style box is shown below (areas are shaded according to risk — the darker the area, the higher the risk associated with the investment).

Value	Blend	Growth	ו
1	2	3	Large
4	5	6	Medium
7	8	9	Small

Excess Returns A component found in Morningstar Return, Morningstar Risk, and the Morningstar Rating. This figure is calculated by subtracting the monthly returns of the three-month Treasury-bill from the monthly returns of the fund during the same time period.

Exchange-Traded Funds (ETFs) are not mutual funds in the traditional sense; rather, they are hybrid instruments combining aspects of common stocks and mutual funds and offering many the benefits of both. ETFs are products that trade like stocks. They mimic stock indexes and are passively managed just like an index fund. Because ETFs trade throughout the day just like a stock, investors have the ability to choose the timing and know the price of the transaction.

**Expense Ratio** The percentage of fund assets paid for operating expenses and management fees, including 12b-1 fees, administrative fees, and all other asset-based costs incurred by the fund, except brokerage costs. Fund expenses are reflected in the fund's NAV . Sales charges are not included in the expense ratio.

**FHLMC mortgages** The Federal Home Loan Mortgage Commission, a federally-sponsored corporation that packages huge pools of individual mortgages and carves these pools up as mortgage-backed securities. This provides diversification, and consequently lower risk for mortgage investors. Although FHLMC securities are not directly backed by the federal government, it is implicitly recognized that the government would step in were there a likelihood that they would default.

**Fixed-income style box** is similar to the equity style box. Fixed income style boxes represent a bond fund's investment style. A fixed-income style would be the intersection of its duration (short, intermediate, and long) and the quality of the bonds selected for the portfolio (high, medium, low). Listed below is the matrix using the fixed-income style groupings (again, the darker the shading, the higher the risk).

Short	Int.	Long	_
1	2	3	High
4	5	6	Medium
7	8	9	Low

Flagship Fund Not to be confused with the Flagship Family of funds, a flagship fund is typically the oldest of a management company's funds, or one that boasts the largest number of assets. Such funds often bear the management company's name.

Foreign Stock Category An international fund having no more than 10% of stocks invested in the United States.

Fund of Funds A fund that specializes in buying shares in other mutual funds rather than individual securities. Quite often this type of fund is not discernible from its name alone, but rather through prospectus wording (i.e.: the fund's charter).

Geometric Mean Return A compounded and annualized rate of return.

**GNMA** mortgages These are mortgage pass-through securities issued by the Government National Mortgage Association. These bonds are backed by the full faith and credit of the U.S. government.

Government Bond--General (Objective) Offerings that pursue income by investing in a combination of mortgage-backed securities, Treasuries, and agency securities.

Government Bond--Mortgage (Objective) Funds that seek income by generally investing at least 65% of their assets in securities backed by mortgages, such as securities issued by the Government National Mortgage Association (GNMA), the Federal National Mortgage Association (FNMA), and the Federal Home Loan Mortgage Corporation (FHLMC).

Government Bond--Treasury (Objective) Treasury funds that seek income by generally investing at least 80% of their assets in U.S. Treasury securities.

Growth (Objective) Funds that pursue capital appreciation by investing primarily in equity securities. Current income, if considered at all, is a secondary concern.

**Growth and Income** (Objective) Growth of capital and current income are near-equal objectives for these funds. Investments are typically selected for both appreciation potential and dividend-paying ability.

Guaranteed Certificate Fund All money deposited into a certificate during a "deposit period" earns a guaranteed rate of return, credited daily until maturity. Backed by the general assets of the certificate issuer.

High-Yield Bond Category A fund with at least 65% or more of bond assets in bonds rated below BBB.

Index Fund A fund that tracks a particular index and attempts to match returns. While an index typically has a much larger portfolio than a mutual fund, the fund's management may study the index's movements to develop a representative sampling, and match sectors proportionately.

Individual Retirement Account (IRA) A personal retirement plan. Taxes on earnings are deferred until money from the account is withdrawn.

Industrial Cyclicals Sector Includes aerospace and aerospace industries, building supplies, industrial-building products, business equipment, chemicals, machinery (both light and industrial), metals fabrication (iron, steel, coal, and rare metals), paper and packaging, and photo equipment. Some examples of companies in this sector include Boeing, Canon, Caterpillar, Eastman Kodak, Georgia Pacific, Potash, and Sherwin-Williams.

**Information Ratio** The information ratio is a measure of the consistency of excess return. This value is determined by taking the annualized excess return over a benchmark (style benchmark by default) and dividing it by the standard deviation of excess return.

**Institutional Fund** Any fund that meets one of the following qualifications:

- a) has the word "institutional" in its name.
- b) has a minimum initial purchase of \$100,000 or more.
- c) states in its prospectus that it is designed for institutional investors or those purchasing on a fiduciary basis.

International Equity Funds with 40% or more of their equity holdings in foreign stocks (on average over three years) are placed in the international equity class. These categories include Europe, Japan, International Hybrid, Latin America, Diversified Pacific, Pacific ex. Japan, Specialty Precious Metals, Diversified Emerging Markets, World Stock, and Foreign Stock. Foreign investments involve special risks, including currency fluctuations and political developments.

Lehman Brothers 1-3 Year Government Bond Comprised of both the Treasury Bond index (all public obligations of the U.S. Treasury, excluding flower bonds and foreign-targeted issues) and the Agency Bond Index (all publicly issued debt of U.S. Government agencies and quasi-federal corporations and corporate-debt guaranteed by the U.S. Government). These bonds also must have maturities of one to three years. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Aggregate Index Composed of the Lehman Brothers Govt/Credit Index, the Mortgage-Backed Securities Index, and the Asset-Backed Securities Index. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Credit Listed for corporate bond-general and high-quality funds. This index tracks the returns of all publicly issued, fixed-rate, nonconvertible, dollar-denominated, SEC-registered, investment-grade corporate debt. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Government Bond Index Listed for government-bond general and Treasury funds. Because it tracks the returns of U.S. Treasuries, agency bonds, and one- to three-year U.S. government obligations, this index is effective for tracking portfolios holding non-mortgage government securities. The returns published for the index are total returns, which include reinvestment of dividends.

**Lehman Brothers Govt/Credit** Represents a combination of the Government and Corporate Bond indices. The returns published for the index are total returns, which include reinvestment of dividends. For more information, view the Lehman Brothers Web site or call 212-526-1000.

Lehman Brothers Intermediate Government Index Includes those indexes found in the LB Government Index which have a maturity of one to three years. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Intermediate Government/Corporate Index Includes both corporate (publicly-issued, fixed-rate, nonconvertible, investment grade, dollar-denominated, SEC-registered, corporate dept.) and government (Treasury Bond index, Agency Bond index, 1-3 Year Government index, and the 20+-Year treasury) indexes, including bonds with maturities up to ten years. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Intermediate Treasury This index includes treasury bonds with maturates of at least one year and up to 10 years with an outstanding par value of at least 100 million. They include fixed-rate debt issues, rated investment grade or higher by Moody's Investor Services, Standard & Poor's Corporation, or Fitch Investor's Service (in that order). Treasuries include all public obligations of the U.S. Treasury, excluding flower bonds and foreign-targeted issues. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Long Credit Serves as a measure of all public-issued nonconvertible investment-grade corporate debts that have a maturity of 10 years or more. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Long Term Government Index Includes those indexes found in the LB Government index which have a maturity of 10 years or more. The returns published for the index are total returns, which include reinvestment of dividends.

Lehman Brothers Mortgage-Backed Securities Includes 15- and 30-year fixed-rate securities backed by mortgage pools of the Government National Mortgage Association (GNMA). The returns published for the index are total returns, which include reinvestment of dividends.

Life Cycle These funds are geared toward investors of a certain age or with a specific time horizon for investing. Typically they are grouped together in sets (i.e. conservative, moderate, and aggressive portfolios).

Linear Scale Linear graphs are scaled so that equal vertical distances represent the same absolute dollar value change. A drop from \$10,000 to \$9,000, for example, is represented in the same way as a drop from \$100,000 to \$99,000.

Logarithmic Scale Used for graphs, a scale that reveals percentage changes. A given percentage move takes up the same amount of space as another move of equal percentage. A change from 100 to 200, for example, is presented in the same way as a change from 1000 to 2000.

Maturity Short-term bonds mature (or come due) in less than four years. Intermediate-term bonds mature in four to ten years. Long-term bonds mature more than ten years from the date of purchase. The longer the term, the higher the risk and the rate of potential return.

Management Fees The management fee is the percentage deducted from fund assets to pay an advisor or subadvisor. Often, as the fund's net assets grow, the percentage deducted for management fees decreases. For example, a particular fund may report a management fee of 0.40% on the first \$500 million in assets, 0.35% on all assets between \$500 million and \$1 billion, and 0.30% on assets in excess of \$1 billion. Thus, if the fund contains \$1.5 billion in total net assets, the advisor scales back its management fees accordingly. Alternatively, the fund may compute the fee as a flat percentage of average net assets. The management fee might also come in the form of a group fee (G), a performance fee (P), or a gross income fee (I). Note: The management fee is just one (albeit a major) component of a fund's costs. The overall expense ratio is the most useful number for investors. Actual fees are also noted in this section.

Market-Neutral Funds These are funds that attempt to eliminate the risks of the market by holding 50% of assets in long positions in stocks and 50% of assets in short positions. Funds in this group match the characteristics of their long and short portfolios, keeping factors such as price-to-earnings and industry exposure similar. Stock picking, rather than broad market moves, should drive a market-neutral fund's performance.

Median Market Capitalization The median market capitalization of a fund's equity portfolio gives you a measure of the size of the companies in which the fund invests. It is the trimmed mean of the market capitalizations of the stocks in the fund's portfolio.

**Modern Portfolio Theory (MPT) Statistics** Alpha, beta, and R-squared are modern-portfolio-theory measures of a fund's relative risk, based on least-squares regression of a fund's excess returns on the excess returns of a market index. Standard deviation is not considered an MPT statistic because it is not generated through the same formula or mathematical analysis as the other three statistics.

Money market funds Best described as short-term versions of bonds. These relatively low-risk variable funds hold very short-term securities such as U.S. government securities, certificates of deposit, cash and cash equivalents. Investments in Money Market funds are neither insured nor guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although they seek to preserve the value of your investment at \$1 per share, it is possible to lose money in Money Market funds.

**Morley Stable Value Index** A hypothetical portfolio comprised of a weighted blend of 50% five-year stable value contracts, 30% three-year stable value contracts and 20% 30-day prime commercial paper. The five-year component consists of 60 hypothetical five-year stable value contracts, one purchased at the prior month end's illustrative rate at the beginning of each month for the prior 60 months. The three-year component consists of 36 hypothetical three-year stable value contracts, one purchased at the prior month end's illustrative rate at the beginning of each month for the prior 36 months.

Morningstar was founded in 1984 to provide investors with useful information for making intelligent, informed investment decisions. The company's first product, originally named the Mutual Fund Sourcebook, proved to be innovative in its ability to tap into an underserved market. Soon a demand grew for an even more in-depth and analytical publication, leading to the launch of Morningstar Mutual Funds in late 1986.

Morningstar Category identifies funds based on their actual investment styles as measured by their underlying portfolio holdings (portfolio statistics and compositions over the past three years). If the fund is new and has no portfolio, we estimate where it will fall before assigning a more permanent category. When necessary, we may change a category assignment based on current information

MSCI EAFE Ndtr\_D Listed for foreign stock funds (EAFE refers to Europe, Australasia, and Far East). Widely accepted as a benchmark for international stock performance, the EAFE Index is an aggregate of 21 individual country indexes that collectively represent many of the major markets of the world. Ndtr\_D indexes are calculated daily and take into account actual dividends reinvested daily before withholding taxes, but exclude special tax credits declared by companies. In addition, Ndtr\_D indexes subtract withholding taxes retained at the source, for foreigners who do not benefit from a double taxation treaty. The returns published for the index are total returns, which include reinvestment of dividends.

MSCI Europe Ndtr\_D Listed for Europe stock funds. This index measures the performance of stock markets in Austria, Belgium, Denmark, Finland, France, Germany, Italy, the Netherlands, Norway, Spain, Sweden, Switzerland, Ireland, Portugal, and the United Kingdom. Total returns date back to December 1981. Ndtr\_D indexes are calculated daily and take into account actual dividends reinvested daily before withholding taxes, but exclude special tax credits declared by companies. In addition, Ndtr\_D indexes subtract withholding taxes retained at the source, for foreigners who do not benefit from a double taxation treaty.

MSCI Pacific Ndtr\_D Formerly known as MS Pacific, this index is listed for Pacific stock funds and measures the performance of stock markets in Australia, Hong Kong, Japan, New Zealand, and Singapore, and Malaysia. Ndtr\_D indexes are calculated daily and take into account actual dividends reinvested daily before withholding taxes, but exclude special tax credits declared by companies. In addition, Ndtr\_D indexes subtract withholding taxes retained at the source, for foreigners who do not benefit from a double taxation treaty. The returns we publish for the index are total returns, which include reinvestment of dividends.

MSCI World Ndtr\_D Includes all 23 MSCI developed market countries. Ndtr\_D indexes are calculated daily and take into account actual dividends reinvested daily before withholding taxes, but exclude special tax credits declared by companies. In addition, Ndtr D indexes subtract withholding taxes retained at the source, for foreigners who do not benefit from a double taxation treaty.

**Mutual fund** An investment option that pools money from many shareholders and invests it in a group of stocks, bonds, or other securities. Also known as an open-end investment management company, mutual funds are securities required to be registered with the SEC.

NASD (National Association of Securities Dealers) A self-regulatory organization for the securities industry with jurisdiction over certain broker-dealers. The NASD enforces broker-dealers' compliance with securities regulations, including the requirement that they maintain sufficient levels of net operating capital. It also conducts market surveillance of the over-the-counter (OTC) securities market.

NAV Stands for net asset value, which is the fund's share price. Funds compute this value by dividing the total net assets by the total number of shares.

NASDAQ Composite Index Measures the performance of all issues listed in the NASDAQ Stock Market, except for rights, warrants, units, and convertible debentures.

Net Assets The month-end net assets of the mutual fund, recorded in millions of dollars. Net-asset figures are useful in gauging a fund's size, agility, and popularity. They help determine whether a small company fund, for example, can remain in its investment-objective category if its asset base reaches an ungainly size.

Ndtr\_D: Noted for various Morgan Stanley indexes, Ndtr\_D indicates that the index is listed in US dollars, with net dividends reinvested. Ndtr\_D indexes take into account actual dividends before withholding taxes, but excludes special tax credits declared by companies. In addition, Ndtr\_D indexes subtract withholding taxes retained at the source, for foreigners who do not benefit from a double taxation treaty.

**NYSE** (New York Stock Exchange Composite) Serves as a comprehensive measure of the market trend for the benefit of investors who are concerned with general stock market price movements. The index is a composite of all common stocks listed on the NYSE and four sub-groups--Industrial, Transportation, Utility, and Finance.

Options/Futures/Warrants Options and futures may be used speculatively, to leverage a portfolio, or cautiously, as a hedge against risk.

**OTC** (over the counter) A name for a security that is not listed on an exchange. The OTC is the major trading market for all US bonds, as well as many small- and large-capitalization stocks. Whereas non-OTC stocks trade on the floor of actual stock exchanges, OTC issues are traded via telephone and computer networks connecting dealers in stocks and bonds. The dealer may or may not be a member of a securities exchange, but he or she must be a member of the NASD.

**Price/Book Ratio** The weighted average of the price/book ratios of all the stocks in a fund's portfolio. The P/B ratio of a company is calculated by dividing the market price of its stock by the company's per-share book value. Stocks with negative book values are excluded from this calculation. In theory, a high P/B ratio indicates that the price of the stock exceeds the actual worth of the company's assets, while a low P/B ratio indicates that the stock is a bargain.

**Price/Earnings Ratio** The weighted average of the price/earnings ratios of the stocks in a fund's portfolio. The P/E ratio of a stock is calculated by dividing the current price of the stock by its trailing 12 months' earnings per share. In computing the average, Morningstar weights each portfolio holding by the percentage of equity assets it represents, so that larger positions have proportionately greater influence on the fund's final P/E.

**Price/Cash Flow** This represents the weighted average of the price/cash-flow ratios of the stocks in a fund's portfolio. Price/cash-flow represents the amount an investor is willing to pay for a dollar generated from a particular company's operations. Price/cash-flow shows the ability of a business to generate cash and acts as a gauge of liquidity and solvency. Because accounting conventions differ among nations, reported earnings (and P/E ratios) may not be comparable across national boundaries. Price/cash-flow attempts to provide an internationally-standard measure of a firm's stock price relative to its financial performance.

Prospectus A fund's formal written statement, generally issued on an annual basis. In this statement the fund sets forth its proposed purposes and goals, and other facts (e.g.: history and investment objective) that an investor should know in order to make an informed decision.

Prospectus Objective Indicates a particular fund's investment goals, based on the wording in a fund's prospectus.

R-Squared Reflects the percentage of a fund's movements that can be explained by movements in its benchmark index. An R-squared of 100 indicates that all movements of a fund can be explained by movements in the index. Thus, index funds that invest only in S&P 500 stocks will have an R-squared very close to 100. Conversely, a low R-squared indicates that very few of the fund's movements can be explained by movements in its benchmark index. An R-squared measure of 35, for example, means that only 35% of the fund's movements can be explained by movements in the benchmark index.

**Regression** A mathematical tool used to study the way that two sets of numbers interact with each other. Regression measures how much of one number's changes might be caused by or linked to how much another number changes.

Returns Based Style Analysis In 1988, William F. Sharpe, Nobel Laureate and Professor of Finance at Stanford University, wrote an article for the Investment Analyst Review entitled "Determining a Fund's Effective Asset Mix". In this article, he demonstrated that a manager's style could be determined by analyzing portfolio returns, as opposed to holdings. This was done mathematically by comparing the manager's returns to the returns of a number of style indexes. This discovery revolutionized style and performance analysis and provided the basis for the StyleADVISOR suite of software.

Since its debut in 1993, StyleADVISOR has been the style analysis package of choice for the large institutional marketplace. Our client list has grown to include over 250 plan sponsors, consultants, and money managers. They use StyleADVISOR to determine, for themselves, using only monthly or quarterly returns, the style and consistency of managers and funds. They create custom style benchmarks, do performance, risk-return, upside downside market capture analyses, manager to peer universe comparisons, asset allocation, and much more. StyleADVISOR also enables them to perform manager searches, create custom universes, evaluate competitors, and monitor aggregate portfolios.

**Risk** Basically there are four types of risk: 1) inflation risk means your money may not earn enough in the long run because as prices go up the value of your money goes down; 2) market risk means you could lose money because the price of a stock may go down; 3) credit risk means a company or organization that borrowed your money may not be able to pay it back; and 4) interest rate risk means you could lose money because as interest rates go up the value of bond investments goes down.

Risk-Free Rate of Return Three-month T-bills are government-backed short-term investments considered to be risk-free and as good as cash because the maturity is only three months.

**Risk/Return Graph** The Manager Risk/Return Graph displays the risk/return characteristics of a manager and compares them to a benchmark, universe or other managers. It plots Return on the vertical axis and a Risk Statistic on the horizontal axis.

The chart has crosshairs that provide a basis for comparison by dividing the graph into four quadrants. The crosshairs are centered at either the Market Benchmark, the Style Benchmark or the median of the Universe, depending on the options you select. A relatively aggressive manager, for example, is likely to fall in the Northeast corner relative to the crosshairs centered at the universe median, with both more risk and more return.

Russell 1000 Consists of the 1000 largest companies within the Russell 3000 index. Also known as the Market-Oriented Index, because it represents the group of stocks from which most active money managers choose. The returns published for the index are total returns, which include reinvestment of dividends.

Russell 1000 Growth Market-capitalization weighted index of those firms in the Russell 1000 with higher price-to-book ratios and higher forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable US equity market.

Russell 1000 Value Market-capitalization weighted index of those firms in the Russell 1000 with lower price-to-book ratios and lower forecasted growth values. The Russell 1000 includes the largest 1000 firms in the Russell 3000, which represents approximately 98% of the investable US equity market.

Russell 2000 Consists of the smallest 2000 companies in the Russell 3000 Index, representing approximately 7% of the Russell 3000 total market capitalization. The returns published for the index are total returns, which include reinvestment of dividends.

Russell 2000 Growth Market-weighted total return index that measures the performance of companies within the Russell 2000 Index having higher price-to-book ratios and higher forecasted growth values. The Russell 2000 Index includes the 2000 firms from the Russell 3000 Index with the smallest market capitalizations. The Russell 3000 Index represents 98% of the of the investable US equity market.

Russell 2000 Value Market-weighted total return index that measures the performance of companies within the Russell 2000 Index having lower price-to-book ratios and lower forecasted growth values. The Russell 2000 Index includes the 2000 firms from the Russell 3000 Index with the smallest market capitalizations. The Russell 3000 Index represents 98% of the of the investable US equity market.

Russell 3000 Composed of the 3000 largest U.S. companies by market capitalization, representing approximately 98% of the U.S. equity market. The returns published for the index are total returns, which include reinvestment of dividends.

**S&P 500/BARRA Growth Index** A subset of the Standard & Poor's 500 Index®. Each year, all the stocks in the S&P 500® are classified as either growth or value. The stocks classified as growth make up the S&P 500/BARRA Growth Index. In general, growth companies tend to have high price-to-earnings (P/E) ratios, low dividend yields, and above-average earnings growth rates.

**S&P 500/BARRA Value Index** A subset of the Standard & Poor's 500 Index®. Each year, all the stocks in the S&P 500® are classified as either growth or value. The stocks classified as value make up the S&P 500/BARRA Value Index. In general, value companies tend to have low P/E ratios, high dividend yields, and below-average earnings growth rates.

**S&P 400 MidCap Index** The S&P 400 MidCap Index consists of 400 U.S. companies that have market capitalization from \$1 billion to \$5 billion. The index includes approximately 312 industrial companies, 10 transportation companies, 41 utilities, and 37 financial companies.

**S&P 500 Index**® Standard & Poor's 500 Index® is a benchmark for the United States stock market. It's a list of the 500 largest publicly traded companies, which include 400 industrial companies, 20 transportation companies, 40 utilities, and 40 financial companies.

**S&P Small Cap 600 Index** The Standard & Poor's SmallCap 600 Index consists of 600 U.S. companies that have market capitalization less than \$1 billion. The index includes approximately 499 industrial companies, 18 transportation companies, 27 utilities, and 56 financial companies. Equity securities of companies with small market capitalization may be more volatile than securities of larger, more established companies.

**SEC Yield** A calculation based on a 30-day period ending on the last of the previous month. It is computed by dividing the net investment income per share earned during the period by the maximum offering price per share on the last day of the period.

Share Classes Shares of the same fund that offer different shareholder rights and obligations, such as different fee and load charges. Common share classes are A (front-end load), B (deferred fees), C (no sales charge and a relatively high annual 12b-1 fee, such as 1.00%). Multi-class funds hold the same investment portfolio for all classes, and differ only in their surrounding fee structure.

Sharpe Ratio A risk-adjusted measure developed by Nobel Laureate William Sharpe. It is calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the fund's historical risk-adjusted performance. The Sharpe ratio is calculated for the past 36-month period by dividing a fund's annualized excess returns by its annualized standard deviation.

**Socially Conscious** Any fund that invests according to non-economic guidelines. Such funds may make investments based on such issues as environmental responsibility, human rights, or religious views. A socially conscious fund may take a pro-active stance by selectively investing in, for example, environmentally-friendly companies, or firms with good employee relations. This group also includes funds that avoid investing in companies involved in promoting alcohol, tobacco, or gambling, or in the defense industry.

**Standard Deviation** A statistical measurement of dispersion about an average, which, for a mutual fund, depicts how widely the returns varied over a certain period of time. Investors use the standard deviation of historical performance to try to predict the range of returns that are most likely for a given fund. When a fund has a high standard deviation, the predicted range of performance is wide, implying greater volatility.

Stocks Ownership in a company. Stocks are sold by the company and then bought/sold among investors. Risks involved include the company not performing up to expectations or that the price of your stock will fall.

Style Benchmark The concept of the style benchmark was first introduced by Nobel Laureate William F. Sharpe in 1988 and referred to as the "Effective Asset Mix". A quadratic optimizer is used to find a combination of the selected indices that would best track (have the highest correlation to) a given return series. For example, if a domestic equity manager optimization found that a weighted composite of 20% Russell Large Value, 10% Russell Large Growth, 60% Russell Small Value, 5% Russell Small Growth, and 5% T-bills had a 92% R-squared to that manager's returns, it could be said that 92% of this manager's performance may be attributed to his "style". The remaining 8% is unexplained variance due to stock selection, etc.

Tax-deferred earnings You don't have to pay taxes on any earnings in your 401(k) until you withdraw your money. The money in a 401(k) can grow faster than with other types of savings plans, because the earnings you accumulate, if any, are also tax-deferred.

Treynor Ratio The Treynor Ratio is a measure of performance per unit of market risk. It is the portfolio's excess return over the risk-free rate divided by the portfolio's beta to the selected benchmark. Also known as the Reward to Volatility Ratio.

**Turnover Ratio** The turnover rate of a fund is a decent proxy for how frequently a manager trades his or her portfolio. The inverse of a fund's turnover ratio is the average holding period for a security in that fund. If a fund consistently showed a 20% turnover ratio, for example, it would suggest that—on average—that fund holds a security for five years before selling it. A fund with a 200% turnover ratio pretty much changes its portfolio wholesale every six months.

**Upside / Downside Market Capture Graph** StyleADVISOR's Upside / Downside Market Capture graph displays the percentage of benchmark movement captured by a manager in both up and down markets. The graph plots the manager's upside capture ratio (vertical axis) against the downside capture ratio (horizontal axis). The capture ratio is the manager's return divided by the benchmark's return, or the percentage of the benchmark's return that was "captured" by the manager. The Upside capture ratio is computed for periods when the market has a positive return. The Downside capture ratio is computed for periods when the market has a negative return.

Variable funds Investments that fluctuate with market conditions. Unlike guaranteed investments, such as bonds or CDs, variable funds don't guarantee a specific rate of return. They do offer potential for higher earnings in return for higher degree of market risk.

Wilshire 4500 Listed for small-company funds, measures the performance of all U.S. common equity securities excluding the stocks in the S&P 500. The returns published for the index are total returns, which include reinvestment of dividends.

Wilshire 5000 Measures the performance of all U.S. common equity securities, and so serves as an index of all stock trades in the United States. The returns published for the index are total returns, which include reinvestment of dividends.

World Stock Category An international fund having more than 10% of stocks invested in the US. Also known as global funds. Foreign Investments involve special risks, including currency fluctuations and political developments.

1996-2001. Morningstar, Inc. All Rights Reserved. The information, data, analyses and opinions contained herein (1) include the confidential and proprietary information of Morningstar, Inc., (2) may not be copied or redistributed, (3) do not constitute investment advice offered by Morningstar, Inc., (4) are provided solely for information purposes and (5) are not warrented to be correct, complete or accurate. Morningstar, Inc. shall not be responsible for any trading decisions, damages or other losses resulting from or related to, this information, data, analyses or opinions or their use.

## Galliard Capital Management, Inc.



Experience. Consistency. Performance.

State of Wisconsin Deferred Compensation Plan

February 3, 2009

Presenters: Mike Norman Principal

John Caswell, CFA Managing Partner

## Galliard Capital Management

Section I: Galliard Update

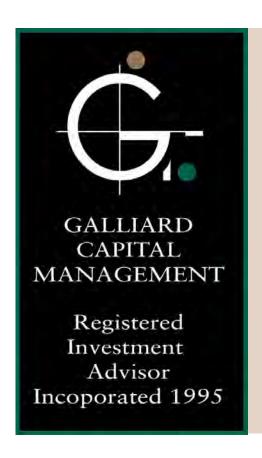
Section II: Understanding Stable Value Investments

Section III: The Wisconsin Portfolio – A Multi-Manager Approach

Appendix: Additional Stable Value Investment Process

Section I

# Galliard Overview Fixed Income and Stable Value Specialists



### Galliard At A Glance

- Founded in 1995 as a wholly owned subsidiary of Wells Fargo & Co
  - •One of the nation's leading fixed income and stable value managers
  - •Currently managing in excess of \$41.0 Billion for over 180 clients
  - •Superior investment performance in all strategies
- Experienced team focused on managing money and servicing clients
  - •Senior management team managing portfolios together since 1988
  - •57 professionals on staff with additional support from Wells Fargo (20+)
- Our firm is independently managed and operated
  - •Operating agreement with parent provides management autonomy
  - •Provides ability to leverage support services at cost from Wells Fargo
- No changes in ownership since inception none contemplated

Our client focus and organizational stability have been the key to our long term success

# Galliard Overview Assets Under Management

## Galliard Firm Assets: \$41.0 Billion

Specialists in Stable Value \$35.6 Billion 44 Separate Accounts

Stable Value \$35.6 Billion

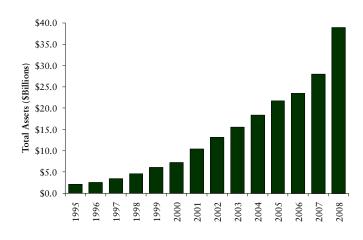
Short Duration \$10.5 Billion Intermediate Core \$8.6 Billion

Broad Market Core & Core Plus \$7.5 Billion

Other (Multi-mgr, GICs) \$14.4 Billion

#### Galliard Stable Value Clients Include:

- •Archer Daniels Midland
- •City of Los Angeles
- •Fluor Corporation
- •Metropolitan Transportation Authority of New York
- •New Jersey Transit Authority
- $\bullet PepsiAmericas$
- •R.R. Donnelley
- •Savannah River Nuclear Solutions
- •State of Minnesota
- •SYSCO Corporation
- $\bullet Target \ Corporation \\$
- •Virginia Retirement System



Assets Under Management

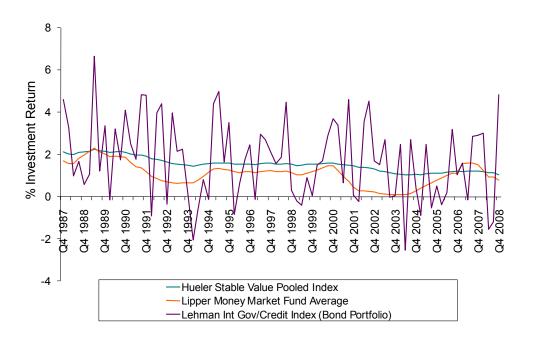
# Galliard Update Stable Value Business

### **Stable Value Business Overview**

- ➤One of the nation's leading stable value managers
  - Senior team in place since 1988
- ➤2008 account growth
  - \$4.9B assets
  - 13 new stable value separate accounts
  - No lost separate accounts
- ➤ Manage \$7.4B+ in Galliard Alliance (Multi-Manager)
  - Both separate accounts and commingled fund

Section II

# Understanding Stable Value Investments Why Stable Value



- ■A typical investment option provided in 401(k) and 457 plans offering investors a fund choice that seeks principal preservation and a competitive rate of return
- •Stable value funds are considered lower risk than bond funds and are comparable to the lower risk levels associated with money market funds
- Expected returns are generally higher than a money market fund

## Understanding Stable Value Investments Goals of Stable Value

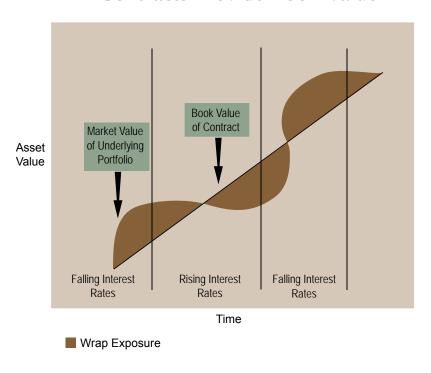
- ➤ Conservative option for 404(c) in defined contribution plans
  - "an income producing, low-risk, liquid fund"
- ➤ Stable Value Objectives
  - Principal preservation/stability
  - Positive, reasonable stable return
  - Liquidity for participant transactions
- ➤ Key to Meeting These Objectives
  - ■Benefit responsive contracts which guarantee participants can transact at book value (i.e., principal value plus accrued interest)
  - •High quality, liquid fixed income securities backing contracts
  - ■Current accounting regulations (S.O.P. 94-4) allow valuation of benefit responsive contracts at "contract value" or "book value" in defined contribution plans

## Understanding Stable Value Investments Various Stable Value Investments

- ➤ Traditional Stable Value Contracts
  - ■GICs insurance companies
  - ■BICs banks
- ➤ Alternative Stable Value Contracts (i.e. synthetics)
  - •Insurance company separate account GICs
  - Security backed contracts
    - ■Buy & hold (passive)
    - Targeted duration (active)
    - Actively managed to a benchmark
- ➤ Stable Value Funds
  - •Pooled insurance company separate accounts
  - Bank or trust company collective funds

## Understanding Stable Value Investments How Security Backed Contracts Work

### Contracts Provide Book Value



- ➤ Contracts allow participants to transact at book value in all market environments
- ➤ Why do contract providers require an equity wash for transfers to competing funds?
  - ■To protect remaining fund holders

## Understanding Stable Value Investments How Synthetic Wrap Contracts Work

## ➤ Initial Crediting Rate

•Initial crediting rate reflects yield of underlying security/portfolio (or benchmark plus a spread)

## ➤ Crediting Rate Resets

- ■Typically occur quarterly (also annual, semi-annual or monthly)
- •Equal to the rate that converges market value and book value over duration of portfolio

$$CR = (MV/BV)^1/d \times (1+i)-1$$

CR = crediting rateMV=market valueBV = book valued = portfolio duration

i = annualized yield to maturity

### ➤ What is Guaranteed

- ■0% interest rate
- •Participants receive full principal value if contract is accessed after fully exhausting other liquidity sources

# Understanding Stable Value Investments Wrap Contract Provider Update

- Recent events have constrained wrap contract capacity
  - •Government intervention of AIG
  - Low market/book value ratios
- ➤ Wrap contract market is undergoing permanent, fundamental change
  - •More restrictive terms and investment guidelines
  - Increased demand for data and increased monitoring
  - •Fees likely to increase (15-20 bp possible)
  - Life insurance companies will gain market share (traditional GICs/separate account GICs)
- Wisconsin portfolio currently utilizes 3 different providers plus a stable value collective fund
  - ■JP Morgan (AA-)
  - ■Natixis (A+)
  - ■Monumental Life (AA)
  - ■Wells Fargo Stable Return Fund uses 18 different providers

Section III

# Stable Value Investment Approach Philosophy and Objectives

Consistent with the role of stable value as the "safe option," we manage stable value portfolios conservatively, seeking to consistently outperform our benchmarks while minimizing crediting rate volatility.

## **Key Objectives:**

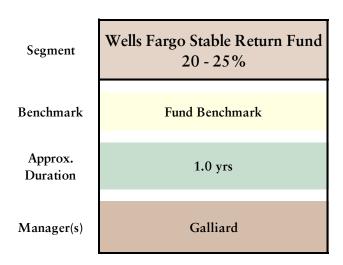
- ➤ Capital preservation
- ➤ Maintain sufficient liquidity
- Consistently outperform benchmarks and peer group

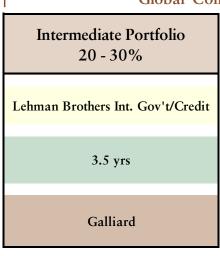
## Hallmarks of Our Approach:

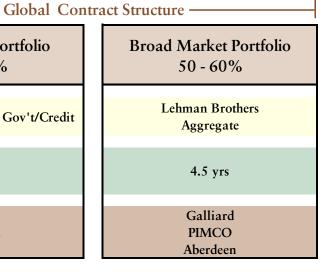
- ➤ High quality and broad diversification
- ➤ Disciplined value investing
- Stringent risk control
- ➤ Minimal crediting rate volatility

Same philosophy and team since 1988

## Investment Approach Asset Allocation







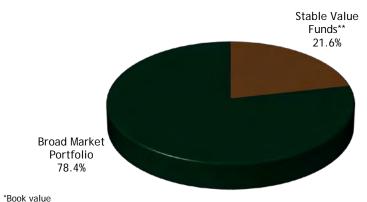
3.0 - 4.0 yrs

- ➤ Structure has three components liquidity buffer and (2) core bond segments
  - Global contract structure (similar terms)
- ➤ Portfolio is broadly diversified by:
  - Liquidity buffer uses \$14+ Billion Wells Fargo Stable Return Fund
  - Yield curve portfolio has both intermediate and broad market portfolios
  - Style utilizes 3 complementary management approaches
- Assets are allocated among segments based on overall portfolio duration target
  - Ranges between 3.0 4.0 years
  - Specific duration target determined by analysis of plan demographics and cash flows

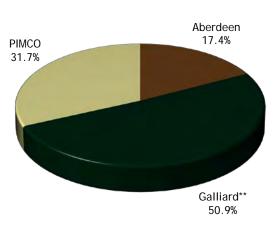
### Stable Value Fund Review

Fourth Quarter 2008



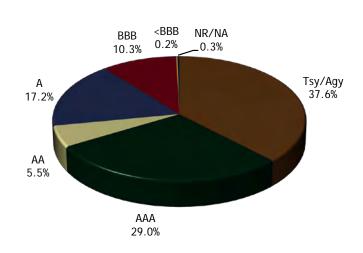




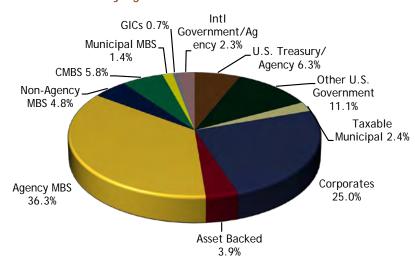


\*\*Includes Stable Value Collective Funds, Receivables, and Payables

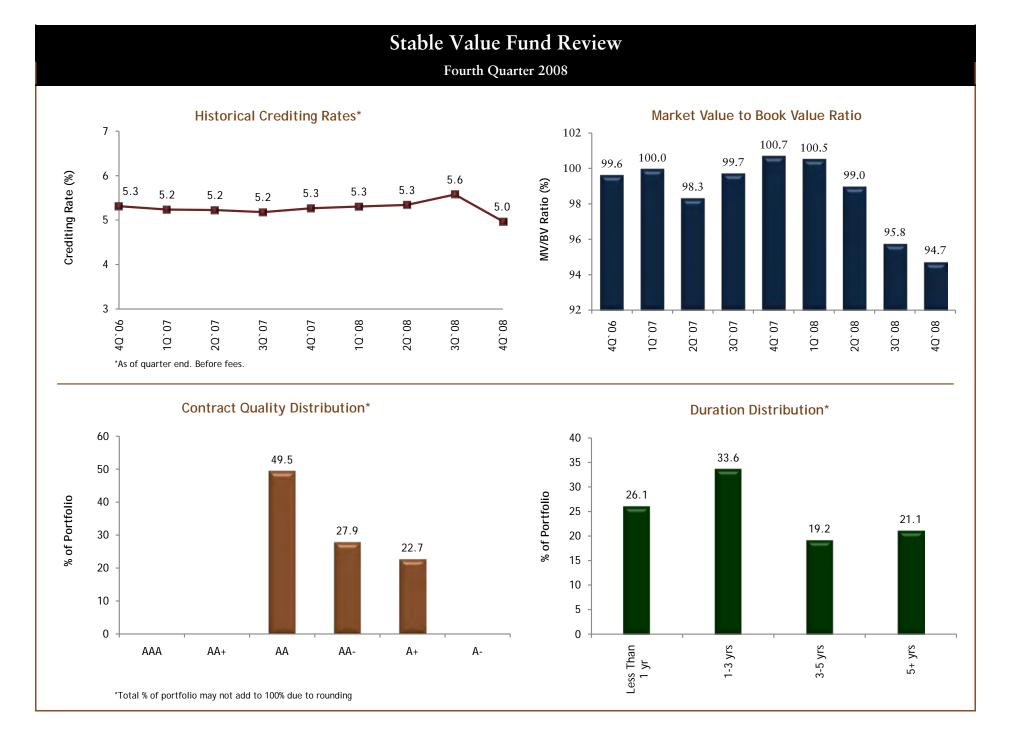
### Underlying Fixed Income Credit Quality\*



#### **Underlying Fixed Income Asset Allocation\***



\*Market value. Total % of portfolio may not add to 100% due to rounding



## State of Wisconsin Deferred Compensation Plan Portfolio Review Portfolio Holdings

### 12/31/2008

Security Description	Contract Value (\$)	% of Portfolio	Crediting Rate / Yield (%)	Maturity	Effective Duration (yrs)	Moody's Rating	S&P Rating
Money Market							
Cash Receivable / (Payable)	-140,774	0.0	4.12		0.10	Aaa	AAA
Total Money Market	-140,774	0.0	4.12		0.10	Aaa	AAA
Stable Value Funds							
Wells Fargo Stable Return Fund G	91,234,633	21.6	4.12		1.00	Aa2	AA
<b>Total Stable Value Funds</b>	91,234,633	21.6	4.12		1.00	Aa2	AA
<b>Security Backed Contracts</b>							
Broad Market Portfolio							
J.P. Morgan Chase Bank N.A.	117,834,853	27.9	5.22	9/29/2012	3.75	Aaa	AA-
Natixis Financial Products Inc.	95,922,475	22.7	5.17	9/29/2012	3.75	Aa3	A+
Monumental Life Ins. Co.	117,834,853	27.9	5.22	9/29/2012	3.75	Aa3	AA
Total Broad Market Portfolio	331,592,181	78.4	5.21		3.75	Aa2	AA-
<b>Total Security Backed Contracts</b>	331,592,181	78.4	5.21		3.75	Aa2	AA-
<b>Total Fund</b>	422,686,040	100.0	4.97		3.16	Aa2	AA-

## **Stable Value Portfolio Review**

**Fourth Quarter 2008** 

Annualized Investment Performance \* Periods Ending December 31, 2008

						<u>Since</u>
	<u>4Q08</u>	<u>YTD</u>	<u>1 Yr</u>	<u>3 Yr</u>	<u>5 Yr</u>	Inception **
Portfolio (before inv. mgmt. fees)	1.32	5.44	5.44	5.38	5.30	5.84
Portfolio (net of inv. mgmt. fees)	1.28	5.26	5.26	5.19	5.11	5.64
5 Year Constant Maturity Treasury Yield	0.55	2.79	2.79	3.96	3.87	4.25

#### Calendar Year Performance

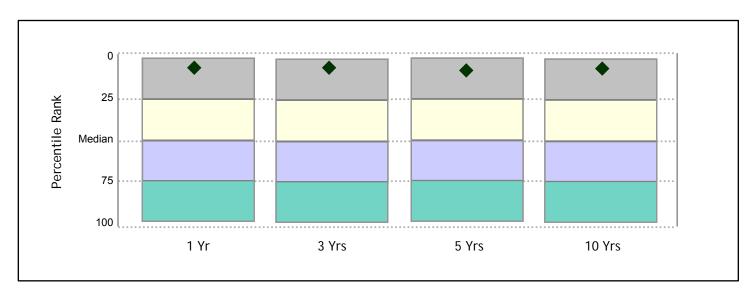
	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Portfolio (before inv. mgmt. fees)	5.44	5.30	5.39	5.19	5.18
Portfolio (net of inv. mgmt. fees)	5.26	5.11	5.20	4.99	4.97
5 Year Constant Maturity Treasury Yield	2.79	4.35	4.74	4.05	3.43
Market Indices					
3 Month Treasury Bills	4.55	4.95	3.54	1.67	1.07
Consumer Price Index	4.08	2.54	3.42	3.26	1.88

<sup>\*</sup> Returns for periods of less than one year are not annualized.

<sup>\*\*</sup> Galliard's management of this portfolio began July 1, 1998.

# Galliard Performance Performance versus Peers

#### PEER GROUP STATISTICS AND RANKING vs. eA STABLE VALUE FIXED INCOME UNIVERSE\*



	1 Yr		3 Yr		5 Yr		10 Yr	
	Return	Rank	Return	Rank	Return	Rank	Return	Rank
State of Wisconsin ◆	5.44	9th	5.37	9th	5.30	11th	5.83	10th
eVestment Alliance Universe Median	4.90		4.85		4.68		5.34	
Value Added	+0.54		+0.52		+0.62		+0.49	

The State of Wisconsin portfolio has consistently outperformed the median manager by 49-62 bps per year

\*Source eVestment Alliance. Data as of 9/30/08.

Section IV

## Investment Approach Wrap Contract Negotiation

- ➤ Extensive contract negotiation experience
  - •Negotiating contracts since the mid 1980's
  - •One of the first managers to develop and use synthetics
- ➤ Key contract terms
  - "Contingency" wraps in place in event of issuer breach, downgrade or merger (with other wrap provider)
  - •Illiquid/impaired security bucket (5%)
  - ■Withdrawal corridor (15% 20%) for sponsor initiated events
  - Cure periods for termination events

Our key objectives include enforceability, risk control, and flexibility

# External Manager Program Overview

## Galliard's External Manager Program:

- ➤ Began in 1998
- ➤ Managers include PIMCO, WAMCO, Aberdeen, and Pyramis
- ➤ Dedicated external manager review team, including our investment professionals
- ➤ Approach combines quantitative and qualitative review
- Emphasis on building deep understanding of style via rigorous analysis and consistent communication

Our program is comprehensive: Selection – Monitoring – Change Recommendations

# External Manager Program Manager Screening and Selection

### Criteria:

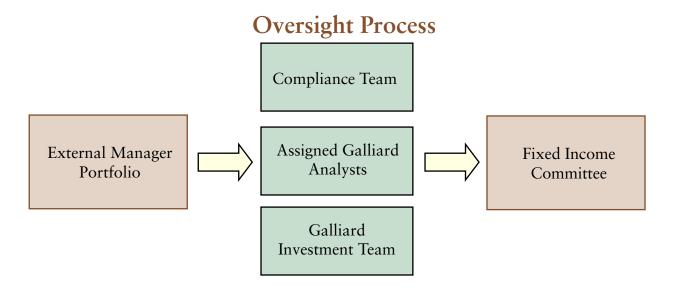
- ➤ We continually screen manager universes
- ➤ Maintain an internal short list of managers
- ➤ Leverage consultant relationships to access additional manager research

### Managers must exhibit:

- ➤ Understanding of stable value
- ➤ Complementing style
- ➤ Low excess return correlation
- Strong performance
- ➤ Stable organization

Our program is comprehensive: Selection – Monitoring – Change Recommendations

## Manager Oversight



- ➤ External manager portfolios assigned to Galliard analysts
- ➤ Portfolios reviewed by investment team and compliance
- ➤ Fixed Income Committee reviews performance and compliance

Manager oversight is fully integrated into our investment process

## Manager Oversight

## Weekly Review

- Transactions
- Research

### **Monthly Review**

- Holdings and statistics
- Performance

### **Quarterly Review**

- Formal compliance
- Performance grading

### Formal Semi-Annual Review

- Portfolio review with manager
- Analyst write-up

Annual Due Diligence Visit

### Formal Recommendation

Approve, Watch, Terminate

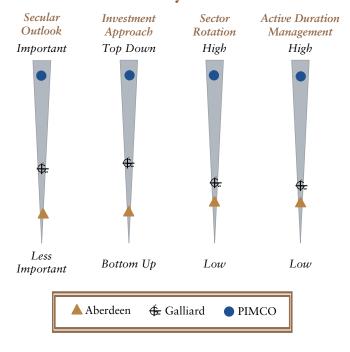
Our multi-step review process is comprehensive and rigorous

# Galliard Alliance Manager Screening

# Style Analysis & Manager Comparison

Correlation Matrix: 10/1998 to 9/2008 using Barclays Capital Aggregate						
	Aberdeen	Galliard	PIMCO			
Aberdeen	1.00	0.81	0.10			
Galliard	0.81	1.00	0.18			
PIMCO	0.10	0.18	1.00			

# Fixed Income Style Diversification



Managers selected have strong performance and complementary styles

\*10 years



# US Micro Cap Review for Wisconsin Deferred Compensation Program

February 3, 2009

Lawrence Speith, Vice President

The material in this publication is provided solely as background information for registered investment advisors and institutional investors and is not intended for public use. It should not be distributed to investors of products managed by Dimensional Fund Advisors or to potential investors. Dimensional Funds are offered by prospectus only, which contains more information about investment policies, charges, expenses, risks, and other matters of interest to the prospective investor. Unauthorized copying, reproducing, duplicating, or transmitting of this material is prohibited. Funds distributed by DFA Securities Inc.



# Value-Added Management

# \$116 Billion Under Management

- Founded in 1981.
- Primarily owned by employees and directors.
- Headquartered in Austin.
- Investment operations in Santa Monica, London, and Sydney.

# Investment Philosophy

- Markets work: risk and return are related.
- Your investment return is the company's cost of capital.

# **Investment Goals**

- Reliable exposure to asset classes worldwide.
- Broadly diversified.
- Strategies outperform their benchmarks after fees.

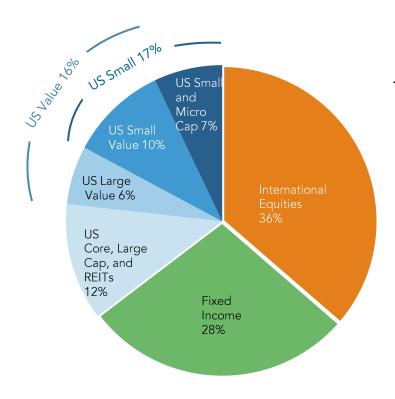
# Sources of Value-Added Returns

- Portfolio engineering through risk dimensions.
- Drawing the boundaries for qualifying countries and companies.
- Trading expertise.



# Assets Under Management

\$116 Billion as of December 31, 2008



### BY STRATEGY (\$ BILLIONS)

US Equities	\$40.9	International Equities	\$41.9
Micro Cap	3.3	Developed	\$31.2
Small Cap	5.1	Small Cap	5.6
Small Cap Value	11.4	Small Cap Value	7.4
Large Cap	3.2	Large Cap	2.4
Large Cap Value	6.7	Large Cap Value	7.4
Marketwide	3.4	Marketwide Value	2.9
Real Estate	1.6	Real Estate	0.6
Core	6.2	Core	5.0
		Emerging	\$10.7
Fixed Income	\$32.0	Small Cap	0.6
		Large Cap	1.9
Tax-Managed Separate Accounts	\$1.0	Marketwide Value	6.4
		Core	1.7
		Global Portfolios <sup>1</sup>	\$1.7

The asset values, while derived from sources believed to be accurate, are approximate and may contain unaudited or unreconciled data.

1. Global Portfolios assets are for information only; these assets are an aggregate of underlying funds and are not counted in totals.

All assets in US dollars. Numbers may not total 100% due to rounding.

See Appendix: Standardized Performance Data and Disclosures for how to obtain complete information on performance, investment objectives, risks, advisory fees, and expenses of Dimensional's funds.



# Leading Financial Economists

Professor	Affiliation	Expertise
George M. Constantinides Leo Melamed Professor of Finance University of Chicago, Booth School of Business	Board Member, Dimensional's US Mutual Funds	Asset Pricing; Capital Markets Research
Eugene F. Fama Robert R. McCormick Distinguished Service Professor of Finance University of Chicago, Booth School of Business	Board Member, Dimensional Fund Advisors Consultant, Fixed Income and Value Strategies	Efficient Markets Hypothesis; Random Walk Hypothesis; Capital Markets Research; Multifactor Model; Definitive Finance Text; Tax Research
Kenneth R. French Heidt Professor of Finance Dartmouth College, Tuck School of Business	Board Member, Dimensional Fund Advisors Director of Investment Strategy, Consultant	Capital Markets Research; Multifactor Model; Tax Research
John P. Gould Steven G. Rothmeier Distinguished Service Professor of Economics University of Chicago, Booth School of Business	Board Member, Dimensional's US Mutual Funds	Applied Price Theory; Former Dean of University of Chicago Booth School of Business
Roger G. Ibbotson Professor in Practice of Finance Yale University, School of Management	Board Member, Dimensional's US Mutual Funds	Capital Markets Research; Comprehensive "SBBI" Database (with Sinquefield); Data Consultant Firm
Donald B. Keim John B. Neff Professor of Finance University of Pennsylvania, The Wharton School	Consultant, Real Estate Securities Strategy, Trading Cost Studies	Capital Markets Research; Real Estate Securities; Small Stock "January Effect"
Robert C. Merton Nobel laureate John and Natty McArthur University Professor Harvard University, Harvard Business School	Board Member, Dimensional's US Mutual Funds	Asset Pricing Theory; Valuation of Derivative Securities
Myron S. Scholes Nobel laureate Frank E. Buck Professor Emeritus of Finance and Law Stanford University, Graduate School of Business	Board Member, Dimensional's US Mutual Funds	Capital Markets Research; Options Pricing Model
Abbie J. Smith Boris and Irene Stern Professor of Accounting University of Chicago, Booth School of Business	Board Member, Dimensional's US Mutual Funds	Capital Markets Research; Financial Accounting Information; Corporate Restructuring; Corporate Governance
Marvin Zonis Professor University of Chicago, Booth School of Business	Consultant, International Economics	Capital Markets Research; World Political Affairs; Foreign Policy Analysis



# Performance against Conventional Benchmarks

As of December 31, 2008

Annual	ized	Diff	erence
(b	asis	poin	ts)

	Dimensional Strategy	Inception	Conventional Benchmark	Last Five Years	Since Inception	$R^2$
	US Micro Cap Portfolio	1982	Russell 2000	-178	166	0.92
	US Micro Cap Portfolio	1982	Russell Microcap	274	_	_
US	US Small Cap Portfolio	1992	Russell 2000	-106	95	0.98
	US Small Cap Value Portfolio	1993	Russell 2000 Value	-178	122	0.92
	US Large Cap Value Portfolio	1993	Russell 1000 Value	-125	-44	0.90
	International Small Company Portfolio	1996	MSCI EAFE Small Cap (price-only)	425	412	0.96
S	International Small Cap Value Portfolio	1995	MSCI EAFE Small Cap (price-only)	591	550	0.92
	International Value Portfolio	1994	MSCI World ex US (net dividends)	143	202	0.89
Š	Emerging Markets Small Cap Portfolio	1998	MSCI Emerging Markets (gross dividends)	-111	438	0.88
	Emerging Markets Value Portfolio	1998	MSCI Emerging Markets (gross dividends)	303	610	0.90
	Emerging Markets Portfolio	1994	MSCI Emerging Markets (gross dividends)	51	182	0.92

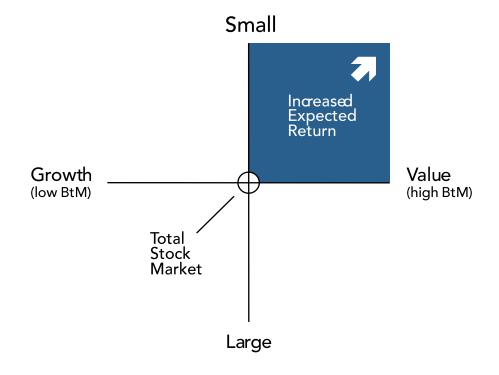
• Long-term outperformance of popular benchmarks with reasonable tracking.



# The Dimensions of Stock Returns

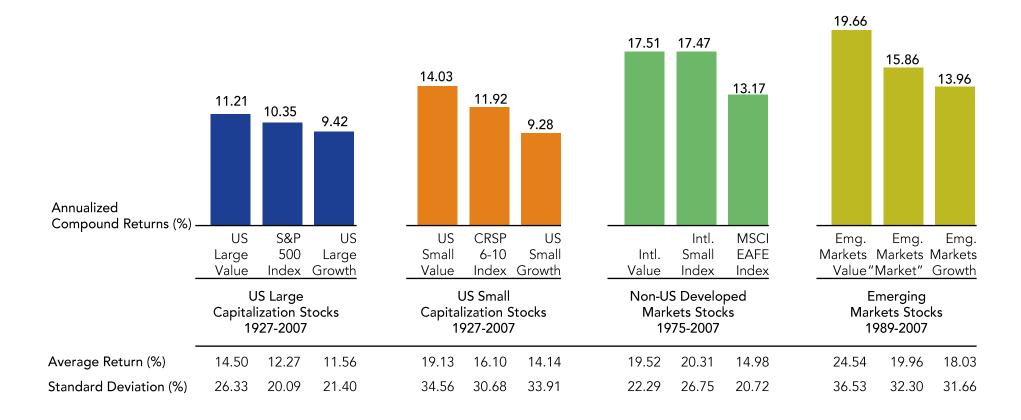
#### THREE DIMENSIONS AROUND THE WORLD

- Equity Market (complete value-weighted universe of stocks)
   Stocks have higher expected returns than fixed income.
- Company Size
   (measured by market capitalization)
   Small company stocks have higher expected returns and risk than large company stocks.
- Company Price
   (measured by ratio of company book value to market equity)
   Lower-priced "value" stocks have higher expected returns and risk than higher-priced "growth" stocks.





# Size and Value Effects Are Strong around the World



In US dollars

Developed markets value and growth index data provided by Fama/French (ex utilities). The S&P data are provided by Standard & Poor's Index Services Group. CRSP data provided by the Center for Research in Security Prices, University of Chicago. International Small Index data: 1970-June 1981, 50% UK small cap stocks provided by the London Business School and 50% Japan small cap stocks provided by Nomura Securities; July 1981-present, simulated by Dimensional from StyleReseach securities data; includes securities of MSCI EAFE Index countries, market-capitalization weighted, each country capped at 50%. MSCI data copyright MSCI 2008, all rights reserved. Emerging markets index data simulated by Fama/French from countries in the IFC Investable Universe; simulations are free-float weighted both within each country and across all countries.

Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio.

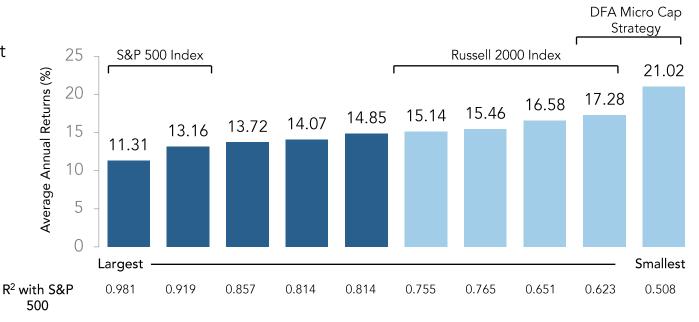


# The Size Effect

# Market Cap Deciles

Annual: 1926-2007

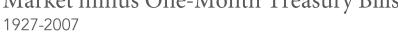
- Historically, smaller market capitalization deciles have outperformed larger market cap deciles.
- The correlation between each decile and the S&P 500 is significantly lower for smaller market capitalization stocks.
- Portfolio structure can be improved by adding asset classes with low correlation and higher expected returns.

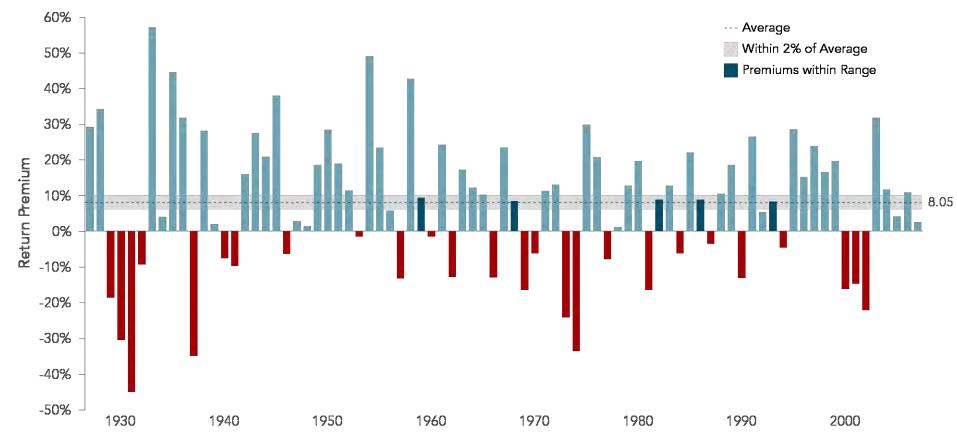




# Yearly Observations of the Market Premium

Market minus One-Month Treasury Bills





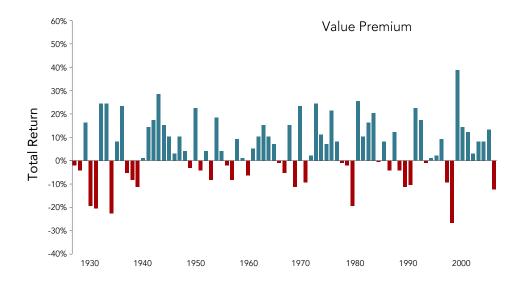
- The market premium was positive in 68% of the periods (55 of 81 years).
- The premium varies widely. Only 5 of the 81 years have been within 2% of the average.
- The premium is greater on the upside. The average of up years is 18.91% while the average of down years is -14.91%.

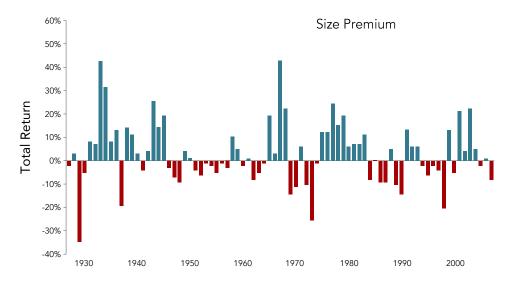


# Risk Factors Have Periods of Under- and Over-Performance

Annual: 1927-2007

- From year to year, stocks with high book-to-market ratios and smaller market caps do not always produce higher returns.
- Over longer time periods, the size and value premiums are more prevalent.
- Investors that maintained disciplined size and value exposure were ultimately rewarded.

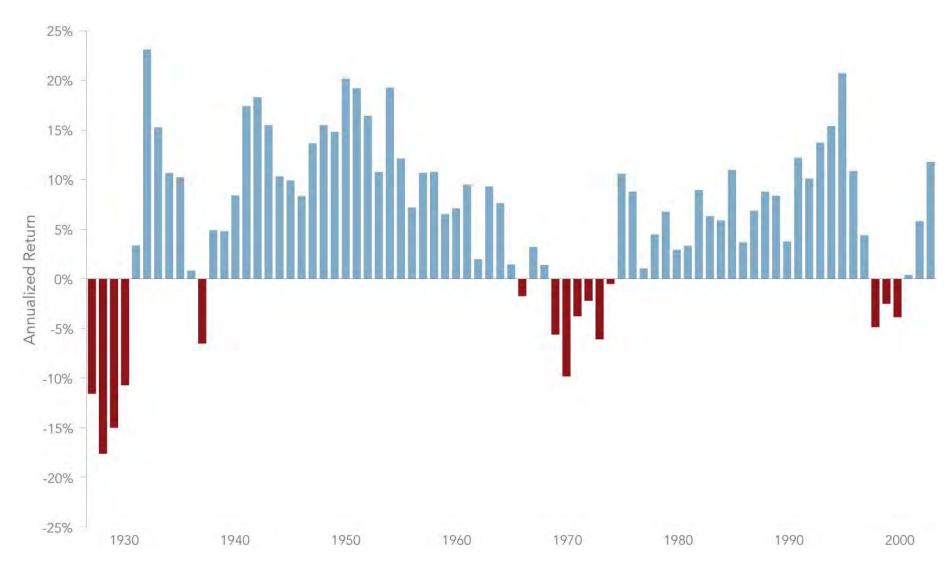






# Five-Year Moving Average of the Market Premium

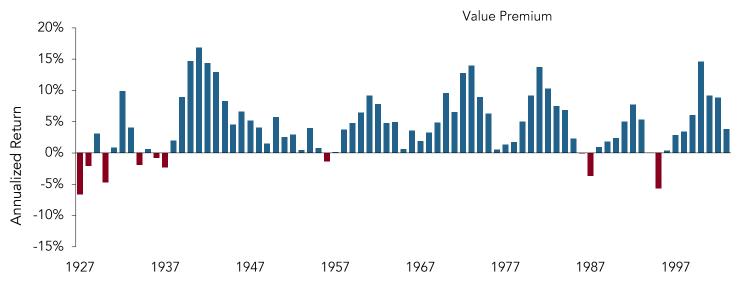
1927-2007

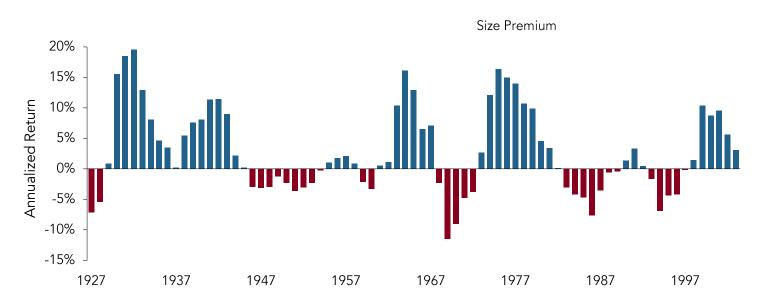




# Five-Year Moving Average of the Value and Size Premium

1927-2007







# Access to Dimensions of Risk and Higher Expected Returns

# Dimensional's US small cap strategies are built on specific core principles.

- Targeting the factors that generate expected returns:
  - Market exposure.
  - Size exposure.
- Broad diversification across and within sectors.
- Disciplined and patient trading strategy.

# **US Micro Cap Strategy**

- December 23, 1981 inception.
- Targets companies in bottom 5% of market universe.
- 2,433 holdings.
- \$4.9 billion in assets.



# Portfolio Construction

As of December 31, 2008

Percent of Market Cap	Criterion	Largest Company Market Cap	Size (eligible universe)
5% <sup>1</sup>	Sell	\$789 Million	
			Hold Range
4%	Buy	\$622 Million	_
			2,505 Companies

Weighted	Average
Market Cap	(millions)

US Micro Cap Portfolio	\$406
Russell 2000 Index	\$895
Russell Microcap Index	\$286

<sup>1.</sup> Hold range limit is the higher of 5% or the 1,500th largest company. Currently, the break is at 5%.

Number of companies excludes asset class concerns.

Russell data copyright © Russell Investment Group 1995-2009, all rights reserved.

See Appendix: Standardized Performance Data and Disclosures for how to obtain complete information on performance, investment objectives,

risks, advisory fees, and expenses of Dimensional's funds.



# US Portfolio Exclusion Rules

# **Asset Class Concerns**

- Foreign stocks.
- ADRs.
- REITs.
- Closed-end investment companies.

# **Pricing Concerns**

- Recent IPO.
- Financial difficulty.
- Extreme distressed or in bankruptcy.
- Merger/tender or corporate action.

# **Trading Concerns**

- Listing requirements.
- Limited operating history.

# **Additional Concerns**

- Limited partnerships.
- Under consideration/inadequate data.

• Exclusion rules keep the strategies precisely focused on the risk dimensions.



# Portfolio Characteristics

As of December 31, 2008

	US Micro Cap Portfolio	Russell 2000 Index	Russell Microcap Index
Market Characteristics			
Total Value of Eligible Universe (millions)	\$375,017	\$747,243	\$205,029
Number of Holdings	2,433	1,934	1,937
Average Price/Share	\$8.98	\$14.86	\$7.80
Size Characteristics			
Wtd. Average Market Cap (millions)	\$406	\$895	\$286
Median Market Cap (millions)	\$95	\$322	\$81
Valuation Characteristics			
Wtd. Average Book-to-Market	1.12	0.84	1.04
Median Book-to-Market	1.13	0.79	1.06
Price/Earnings (excludes negatives)	10.4	11.7	11.4
Wtd. Average Dividend-to-Price	1.41%	1.84%	1.67%



# **Sector Allocations**

# Portfolio Weights (%)

As of December 31, 2008

	US Micro Cap Portfolio	Russell 2000 Portfolio	Russell Microcap Portfolio
Consumer Discretionary	13.7	11.0	10.4
Consumer Staples	5.8	3.9	3.9
Energy	2.7	4.4	2.5
Financials	20.6	17.5	24.3
Health Care	13.3	15.3	20.2
Industrials	18.2	16.8	13.6
Information Technology	18.7	15.8	16.1
Materials	3.8	3.7	2.7
REITs	0.0	5.9	2.7
Telecommunications Services	1.1	1.2	1.8
Utilities	2.1	4.4	1.6
Other	0.0	0.1	0.2
Total	100.0	100.0	100.0



# **Trading Costs Matter**

- Trading costs can exceed management fees.
- Trading costs for small cap stocks are generally greater than trading costs for large cap stocks.
- Unlike large cap stocks, the market impact costs for small cap stocks can easily exceed 10%.



# Trading US Small Cap Stocks Can Be Costly

# Average Daily Trading Volume per Issue

Market Cap		Percent of	Average	Average Bid/Ask		
Range (\$ millions)	Names	Market Cap	Price (\$)	Spread (%)	Shares	Dollars (\$)
31,744-451,942	100	50.04	62.86	0.03	10,066,565	475,448,995
5,681-31,744	400	30.70	58.72	0.05	3,443,055	129,018,899
2,156-5,681	500	9.94	51.32	0.06	1,240,837	42,420,169
602-2,156	1,000	6.77	31.11	0.11	618,082	8,950,788
182-602	1,000	2.01	17.92	0.24	301,577	2,525,654
0-182	1,202	0.54	7.95	2.40	152,202	248,732

- Price and trading volume are typically higher for large cap stocks than for small cap stocks.
- Initiating trades is usually more expensive for small cap stocks than for large cap stocks.



# Performance

As of December 31, 2008

Average Annual Total Return (%)	Fourth Quarter	1 Year	3 Years	5 Years	10 Years	Since 3/97 Account Inception	Since 1/82 Micro Cap Inception
US Micro Cap Portfolio	-26.98	-36.72	-11.35	-2.71	6.44	6.39	10.84
Russell 2000 Index	-26.12	-33.79	-8.28	-0.93	3.02	4.13	9.18
Russell Microcap Index	-28.12	-39.78	-13.57	-5.45	_	_	_

Calendar Year Returns (%)	US Micro Cap Portfolio	Russell 2000 Index	Russell Microcap Index
1999	29.79	21.26	_
2000	-3.60	-3.03	_
2001	22.77	2.49	17.59
2002	-13.27	-20.48	-16.11
2003	60.72	47.25	66.37
2004	18.39	18.32	14.13
2005	5.69	4.55	2.56
2006	16.16	18.37	16.54
2007	-5.22	-1.56	-8.00
2008	-36.72	-33.79	-39.78

Account Value as of December 31, 2008

\$87,612,899 US Micro Cap Portfolio

Returns for periods shorter than one year are not annualized. Portfolio inception returns are from first full month. Russell data copyright © Russell Investment Group 1995-2009, all rights reserved.

See Appendix: Standardized Performance Data & Disclosures for how to obtain complete information on performance, investment objectives, risks, advisory fees, and expenses of Dimensional's funds.



# Detailed Attributions by Size

# US Micro Cap Portfolio vs. Russell Microcap Index

Fourth Quarter 2008

	MCap Percentile	Portfolio Average Weights	Benchmark Average Weights	Portfolio Return	Benchmark Return	Allocation	Composition	Interaction	Total
Large	30-100	0%	0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
10-30	10-30	0%	0%	-41.93%	0.00%	0.05%	-0.07%	0.00%	-0.02%
	5-10	5%	1%	-24.49%	-37.54%	-0.36%	0.63%	0.00%	0.27%
	2.5-5	42%	19%	-25.70%	-18.25%	2.42%	-3.07%	0.00%	-0.64%
Small	0-2.5	52%	80%	-28.93%	-30.02%	0.59%	0.56%	0.03%	1.17%
	Cash	1%	0%	0.04%	0.00%	0.36%	0.00%	0.00%	0.36%
Estimated 1	otal	100%	100%	-26.97%	-28.11%	3.06%	-1.95%	0.03%	1.14%
Expenses a	nd Fees			-0.10%	0.00%				-0.10%
Trading, Tu	rnover, and Other			0.09%	-0.01%				0.10%
Total				-26.98%	-28.12%				1.14%



# Detailed Attributions by Sector

# US Micro Cap Portfolio vs. Russell Microcap Index

Fourth Quarter 2008

	Portfolio Average	Benchmark Average	Portfolio	Benchmark				
	Weights	Weights	Return	Return	Allocation	Composition	Interaction	Total
Consumer Discretionary	14%	11%	-37.88%	-39.70%	-0.30%	0.30%	0.00%	0.00%
Consumer Staples	5%	4%	-11.70%	-12.75%	0.20%	0.07%	0.00%	0.27%
Energy	4%	3%	-50.13%	-55.03%	-0.15%	0.24%	0.00%	0.08%
Financials	19%	23%	-18.20%	-21.24%	-0.39%	0.54%	0.01%	0.16%
Health Care	14%	19%	-23.23%	-24.37%	-0.25%	0.15%	0.01%	-0.08%
Industrials	17%	13%	-25.11%	-23.37%	0.22%	-0.37%	0.01%	-0.15%
Information Technology	19%	17%	-30.83%	-32.18%	-0.06%	0.29%	0.00%	0.23%
Materials	4%	3%	-35.55%	-32.75%	-0.05%	-0.11%	0.00%	-0.16%
REIT	0%	3%	0.00%	-34.79%	0.20%	0.00%	0.00%	0.20%
Telecommunication Services	1%	2%	-29.10%	-22.00%	-0.03%	-0.08%	0.00%	-0.11%
Utilities	2%	2%	-4.12%	-18.95%	0.06%	0.30%	0.00%	0.36%
Other	0%	0%	-91.00%	-28.68%	0.00%	-0.01%	0.00%	-0.01%
Cash	1%	0%	0.04%	0.00%	0.36%	0.00%	0.00%	0.36%
Estimated Total	100%	100%	-26.97%	-28.11%	-0.20%	1.31%	0.03%	1.14%
Expenses and Fees			-0.10%	0.00%				-0.10%
Trading, Turnover, and Other			0.09%	-0.01%				0.10%
Total			-26.98%	-28.12%				1.14%

objectives, risks, advisory fees, and expenses of Dimensional's funds.



# Detailed Attributions by Size

# US Micro Cap Portfolio vs. Russell Microcap Index

One Year as of December 31, 2008

	MCap Percentile	Portfolio Average Weights	Benchmark Average Weights	Portfolio Return	Benchmark Return	Allocation	Composition	Interaction	Total
Large	30-100	0%	0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
10-30	10-30	0%	0%	-75.13%	-26.73%	0.05%	-0.27%	0.00%	-0.21%
	5-10	4%	3%	-38.30%	-23.09%	0.54%	-1.22%	0.01%	-0.66%
	2.5-5	38%	19%	-33.80%	-30.76%	2.10%	-0.93%	-0.07%	1.11%
Small	0-2.5	57%	79%	-39.07%	-41.82%	0.65%	2.10%	-0.69%	2.05%
Cas	Cash	1%	0%	1.08%	0.00%	0.36%	0.00%	0.00%	0.36%
Estimated <sup>-</sup>	Total	100%	100%	-36.78%	-39.44%	3.72%	-0.30%	-0.75%	2.66%
Expenses a	ind Fees			-0.33%	0.00%				-0.33%
Trading, Tu	rnover, and Other			0.39%	-0.34%				0.73%
Total				-36.72%	-39.78%				3.06%



# Detailed Attributions by Sector

# US Micro Cap Portfolio vs. Russell Microcap Index

One Year as of December 31, 2008

	Portfolio Average	Benchmark Average	Portfolio	Benchmark				
	Weights	Weights	Return	Return	Allocation	Composition	Interaction	Total
Consumer Discretionary	14%	11%	-50.37%	-53.54%	-0.49%	0.71%	-0.14%	0.08%
Consumer Staples	4%	3%	-13.55%	-15.89%	0.27%	0.11%	-0.01%	0.37%
Energy	5%	5%	-53.97%	-60.25%	-1.10%	0.41%	-0.04%	-0.73%
Financials	16%	20%	-20.85%	-27.26%	-0.94%	1.12%	-0.12%	0.07%
Health Care	16%	18%	-32.27%	-35.81%	-0.26%	0.71%	-0.11%	0.34%
Industrials	18%	13%	-34.00%	-34.51%	0.23%	0.13%	-0.08%	0.28%
Information Technology	20%	18%	-47.14%	-51.63%	-0.26%	1.51%	-0.18%	1.07%
Materials	4%	3%	-44.12%	-51.36%	-0.14%	0.56%	-0.03%	0.38%
REIT	0%	3%	0.00%	-40.13%	-0.06%	0.00%	-0.03%	-0.09%
Telecommunication Services	1%	2%	-41.53%	-41.98%	-0.01%	0.04%	-0.01%	0.02%
Utilities	2%	1%	-0.25%	-28.07%	0.07%	0.53%	-0.01%	0.59%
Other	0%	1%	-93.98%	-49.05%	-0.08%	-0.01%	0.00%	-0.09%
Cash	1%	0%	1.08%	0.00%	0.36%	0.00%	0.00%	0.36%
Estimated Total	100%	100%	-36.78%	-39.44%	-2.42%	5.83%	-0.75%	2.66%
Expenses and Fees			-0.33%	0.00%				-0.33%
Trading, Turnover, and Other			0.39%	-0.34%				0.73%
Total			-36.72%	-39.78%				3.06%

objectives, risks, advisory fees, and expenses of Dimensional's funds.



# Standardized Performance Data and Disclosures

As of December 31, 2008 Average Annual Total Returns (%)	One Year	Five Years	Ten Years	Since Inception	Inception Date
US Core Equity 1 Portfolio	-36.53	_	_	-7.48	9/15/2005
US Core Equity 2 Portfolio	-36.86	_	_	-7.88	9/15/2005
US Sustainability Core 1 Portfolio	_	_	_	-30.45	3/12/2008
US Social Core Equity 2 Portfolio	-38.15	_	-	-36.09	10/1/2007
TA US Core Equity 2 Portfolio	-35.62	_	-	-33.62	10/4/2007
US Vector Equity Portfolio	-37.18	-	_	-9.68	12/30/2005
US Micro Cap Portfolio	-36.72	-2.71	6.44	10.74	12/23/1981
US Small Cap Portfolio	-36.01	-1.99	4.84	7.68	3/19/1992
US Small Cap Value Portfolio	-36.79	-1.51	7.32	9.91	3/2/1993
US Targeted Value Portfolio	-33.78	-0.18	_	8.16	2/23/2000
US Large Cap Value Portfolio	-40.80	-2.05	2.15	7.38	2/19/1993
US Large Company Portfolio	-36.78	-2.19	-1.47	7.74	12/28/1990
Enhanced US Large Company Portfolio	-37.28	-2.88	-1.70	4.19	7/2/1996
Real Estate Securities Portfolio	-37.36	0.59	7.55	7.78	1/5/1993
International Core Equity Portfolio	-44.01	_	_	-5.77	9/15/2005
International Sustainability Core 1 Portfolio	_	_	_	-38.18	3/12/2008
TA World ex US Core Equity Portfolio	_	_	_	-39.85	3/6/2008
International Vector Equity Portfolio	_	_	_	-32.02	8/14/2008
International Small Company Portfolio	-43.87	3.41	6.96	3.66	9/30/1996
Continental Small Company Portfolio	-47.96	5.77	6.87	8.39	4/15/1988
Japanese Small Company Portfolio	-12.12	4.97	5.53	4.09	1/31/1986
Asia Pacific Small Company Portfolio	-57.04	2.35	10.58	5.62	1/5/1993
United Kingdom Small Company Portfolio	-53.02	-2.13	4.35	8.76	3/4/1986
International Small Cap Value Portfolio	-41.68	5.07	9.44	5.20	12/29/1994
International Value Portfolio	-46.33	3.34	4.75	5.36	2/15/1994
Large Cap International Portfolio	-41.44	2.08	1.25	4.62	7/17/1991
International Real Estate Securities Portfolio	-51.92	_	_	-36.70	3/1/2007
Global Real Estate Securities Portfolio	_	_	_	-43.68	6/4/2008
Emerging Markets Core Equity Portfolio	-50.66	-	-	2.38	4/5/2005

As of December 31, 2008 Average Annual Total Returns (%)	One Year	Five Years	Ten Years	Since Inception	Inception Date
Emerging Markets Social Core Equity Portfolio	-52.00	_	_	-9.28	8/31/2006
Emerging Markets Small Cap Portfolio	-54.53	6.91	11.37	9.81	3/5/1998
Emerging Markets Value Portfolio	-53.94	11.05	13.33	10.85	4/1/1998
Emerging Markets Portfolio	-49.20	8.53	9.44	5.28	4/25/1994
One-Year Fixed Income Portfolio	4.02	3.42	3.96	6.03	7/25/1983
Two-Year Global Fixed Income Portfolio	4.08	3.28	4.06	4.59	2/9/1996
Five-Year Government Portfolio	8.36	4.24	5.29	6.40	6/1/1987
Five-Year Global Fixed Income Portfolio	4.02	3.54	4.71	6.41	11/6/1990
Intermediate Government Fixed Income Portfolio	12.88	6.30	6.60	7.73	10/19/1990
Inflation-Protected Securities Portfolio	-1.42	_	_	4.04	9/18/2006
Short-Term Municipal Bond Portfolio	2.90	2.34	_	2.36	8/20/2002
California Short-Term Municipal Bond Portfolio	3.13	_	_	3.24	4/2/2007
Selectively Hedged Global Fixed Income Portfolio	_	_	_	-8.87	1/9/2008
Global 25/75 Portfolio	-8.70	2.65	_	2.69	12/24/2003
Global 60/40 Portfolio	-25.74	1.10	_	1.30	12/24/2003
Global Equity Portfolio	-39.99	-0.07	_	0.29	12/24/2003
Tax-Managed US Small Cap Portfolio	-38.43	-2.40	4.49	4.96	12/15/1998
After Taxes on Distributions	-38.73	-2.79	4.24	4.71	12/15/1998
After Taxes on Distributions and Sale of Fund Shares	-24.95	-1.92	3.95	4.37	12/15/1998
Tax-Managed US Targeted Value Portfolio	-37.76	-2.28	5.67	6.08	12/11/1998
After Taxes on Distributions	-38.09	-3.20	5.10	5.51	12/11/1998
After Taxes on Distributions and Sale of Fund Shares	-24.51	-1.59	5.13	5.50	12/11/1998
Tax-Managed US Equity Portfolio	-35.53	-1.68	-	0.84	9/25/2001
After Taxes on Distributions	-36.03	-1.99	-	0.57	9/25/2001
After Taxes on Distributions and Sale of Fund Shares	-23.03	-1.44	-	0.68	9/25/2001
Tax-Managed US Marketwide Value Portfolio	-41.58	-1.79	0.80	1.10	12/14/1998
After Taxes on Distributions	-42.09	-2.15	0.45	0.75	12/14/1998
After Taxes on Distributions and Sale of Fund Shares	-26.95	-1.49	0.59	0.86	12/14/1998
Tax-Managed International Value Portfolio	-44.38	4.01	-	4.16	4/16/1999
After Taxes on Distributions	-45.19	3.06	-	3.48	4/16/1999
After Taxes on Distributions and Sale of Fund Shares	-28.65	3.79	_	3.69	4/16/1999



# Standardized Performance Data and Disclosures

Securities of small companies are often less liquid than those of large companies. As a result, small company stocks may fluctuate relatively more in price.

Performance data shown represents past performance. Past performance is no guarantee of future results and current performance may be higher or lower than the performance shown. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. To obtain performance data current to the most recent month end, access our website at www.dimensional.com. Average annual total returns include reinvestment of dividends and capital gains.

Dimensional Fund Advisors is an investment advisor registered with the Securities and Exchange Commission. Consider the investment objectives, risks, and charges and expenses of the Dimensional funds carefully before investing. For this and other information about the Dimensional funds, please read the prospectus carefully before investing. Prospectuses are available by calling Dimensional Fund Advisors collect at (310) 395-8005; on the Internet at www.dimensional.com; or, by mail, DFA Securities Inc., c/o Dimensional Fund Advisors, 1299 Ocean Avenue, Santa Monica, CA 90401. Dimensional funds are distributed by DFA Securities Inc.

Prior to April 1, 2002, the following reimbursement fees may have been charged to purchasers of the respective portfolios: Intl. Small Company Portfolio 0.675%; Continental Small Company Portfolio 1.00%; Japanese Small Company Portfolio 0.50%; Pacific Rim Small Company Portfolio 1.00%; Intl. Small Cap Value Portfolio 0.675%; Emerging Markets Small Cap Portfolio 1.00%; Emerging Markets Value Portfolio 0.50%; Emerging Markets Portfolio 0.50%. Prior to April 1998, the reimbursement fees were as follows: Intl. Small Company Portfolio 0.70%; Intl. Small Cap Value Portfolio 0.70%. Prior to July 1995, the reimbursement fees were as follows: Intl. Small Cap Value Portfolio 1.00%; Continental Small Company Portfolio 1.50%; Japanese Small Company Portfolio 1.00%; Asia Pacific Small Company Portfolio 1.50%; UK Small Company Portfolio 1.50%; Emerging Markets Portfolio 1.50%. Returns for these portfolios are presented net of these reimbursement fees.

All reimbursement fees are based on the net asset value of the shares purchased. The standardized returns presented reflect deduction, where applicable, of the reimbursement fees for the portfolios. Non-standardized performance data reported by Dimensional Fund Advisors does not reflect deduction of the reimbursement fee. If reflected, the fee would reduce the performance quoted.

Investments in foreign issuers are subject to certain considerations that are not associated with investments in US public companies. Investments of the foreign equity portfolios and the global fixed income portfolios are denominated in foreign currencies. Changes in the relative values of these foreign currencies and the US dollar, therefore, may affect the value of investments in these portfolios. However, the global fixed income portfolios may utilize forward currency contracts to minimize these changes. Further, foreign issuers are not generally subject to uniform accounting, auditing, and financial reporting standards comparable to those of US public corporations and there may be less publicly available information about such companies than comparable US companies. Also, legal, political, or diplomatic actions of foreign governments, including expropriation, confiscatory taxation, and limitations on the removal of securities, property, or other assets of the portfolios could adversely affect the value of the assets of these portfolios.



### Board of Directors—Dimensional Fund Advisors

David G. Booth,\* Chairman

Eugene F. Fama, Director and Consultant Kenneth R. French, Director, Consultant and Director of Investment Strategy John A. McQuown, Director

Rex A. Sinquefield, Director

### Dimensional Fund Advisors

#### Board of Directors—Dimensional Mutual Funds

David G. Booth,\* Chairman

George M. Constantinides, Leo Melamed Professor of Finance, University of Chicago

John P. Gould, Steven G. Rothmeier Distinguished Service Professor of Economics, University of Chicago

Roger G. Ibbotson, Professor in the Practice of Finance, Yale University

Robert C. Merton, Nobel laureate, John and Natty McArthur University Professor, Harvard University

Myron S. Scholes, Nobel laureate, Frank E. Buck Professor Emeritus of Finance and Law, Stanford University

Rex A. Sinquefield, Director

Abbie J. Smith, Boris and Irene Stern Professor of Accounting, University of Chicago

David G. Booth,\* Chairman, Chief Executive Officer and President

#### Institutional Services

David E. Schneider, Director of US Institutional Services
Darryl D. Avery, Vice President
Patrick E. Carter, Vice President
Gretchen A. Flicker, Vice President
Kevin B. Hight, Vice President
John T. Gray, Vice President
Sonya K. Park, Vice President
L. Jacobo Rodríguez, Vice President
Ted Simpson, Vice President
Lawrence Spieth, Vice President

#### Financial Advisor Services

Carol W. Wardlaw, Vice President

David P. Butler, Director of Global Financial Advisor Services and Vice President Scott A. Bosworth, Vice President Robert "Bo" Cornell, Vice President Eugene F. Fama Jr., Vice President Glenn S. Freed, Vice President Mark R. Gochnour, Vice President Mork R. Gochnour, Vice President Michael F. Lane, Vice President Bryce D. Skaff, Vice President Bryce D. Skaff, Vice President Daniel M. Wheeler

### Marketing and Communications

Darla M. Hastings, Chief Marketing Officer and Vice President Robert W. Dintzner, Vice President

#### Research

Eduardo A. Repetto,\* Chief Investment Officer, Head of Research and Vice President James L. Davis, Vice President Inmoo Lee, Vice President Gerard K. O'Reilly, Vice President

### Portfolio Management and Trading

Stephen A. Clark,\* Head of Portfolio Management and Vice President Robert T. Deere,\* Investment Director and Senior Portfolio Manager Arthur H.F. Barlow, Portfolio Manager and Vice President

#### Global Equity Trading

Henry F. Gray,\* Head of Global Equity Trading and Vice President Carl G Snyder, Senior Trader and Vice President Ryan Wiley, Senior Trader and Vice President

#### US Equity Portfolio Management

Grady M. Smith, Portfolio Manager and Vice President Ted Randall, Portfolio Manager and Vice President Iwona Cholewa, Portfolio Manager David M. Kershner, Portfolio Manager Stephen A. Quance, Portfolio Manager Brian J. Walsh, Portfolio Manager

#### International Equity Portfolio Management

Andrew Cain, Senior Portfolio Manager Karen E. Umland,\* Senior Portfolio Manager and Vice President Joseph H. Chi, Portfolio Manager Jed S. Fogdall, Portfolio Manager and Vice President Daniel C. Ong, Portfolio Manager Allen Pu, Portfolio Manager

#### Fixed Income Portfolio Management

David A. Plecha,\* Senior Portfolio Manager and Vice President Joseph F. Kolerich, Portfolio Manager and Vice President Anna Kovzik, Portfolio Manager Pamela Noble, Portfolio Manager

### **Operations**

Patrick M. Keating, Chief Operating Officer and Vice President Garrett Quic Kenneth Elmgren, Vice President Samuel C. A. Richard A. Eustice, Vice President and Assistant Secretary Kristina M. LaRusso, Vice President John S. Rom Carmen Palafox, Vice President and Vice President and Vice President and Vice President

# Financial/Accounting Services

David R. Martin, Chief Financial Officer, Vice President and Treasurer Julie C. Henderson, Controller and Vice President Christine W. Ho. Vice President

### Technology

Paul Wise, Chief Technology Officer and Vice President

#### **Human Resources**

Aaron Marcus, Head of Global Human Resources and Vice President Juliet Lee, Vice President

#### Compliance

Christopher S. Crossan, Chief Compliance Officer and Vice President

#### Legal

Catherine L. Newell, General Counsel, Vice President and Secretary Valerie A. Brown, Vice President and Assistant Secretary Jeff J. Jeon, Vice President

### Dimensional Fund Advisors Ltd. (London)

David M. Salisbury, Chairman and Chief Executive Officer
Garrett Quigley, Director, Senior Portfolio Manager and Vice President
Samuel C. Adams, Head of European Financial Adviser Services and
Vice President

John S. Romiza, Head of International Equity Trading and Vice President

Akbar Ali, Portfolio Manager and Vice President Anthony Rossdale, Vice President

### DFA Australia Limited (Sydney)

J. Glenn Crane, Chairman, Chief Executive Officer and President Nigel A.D. Stewart, Director
Andrew Cain, Senior Portfolio Manager and Vice President
Graham Lennon, Senior Portfolio Manager and Vice President
Stephen J. Garth, Portfolio Manager and Vice President
Stephen Palmer, Compliance Manager and Vice President
Robert Ness, Portfolio Manager

# Dimensional Fund Advisors Canada Inc. (Vancouver)

Bradley G. Steiman, Vice President

\* Investment Committee Member. Appendix 27



### David G. Booth

Chairman and Chief Executive Officer Investment Committee Member

Thirty-Six Years Investment Experience Twenty-Seventh Year with Firm

Previous Employment: A.G. Becker, John O'Brien Associates, Wells Fargo & Co.

Education: MBA, University of Chicago Booth School of Business; M.S., B.A., University of Kansas

# Eugene F. Fama, Ph.D.

**Director and Consultant** 

Forty-Two Years Investment Experience Twenty-Seventh Year with Firm

Robert R. McCormick Distinguished Service Professor of Finance, University of Chicago Booth School of Business

**Education:** Ph.D., University of Chicago; B.A., Tufts University

# Kenneth R. French, Ph.D.

Director, Consultant and Head of Investment Policy

Twenty-Six Years Investment Experience Eighteenth Year with Firm

Carl E. and Catherine M. Heidt Professor of Finance, Dartmouth College

Education: Ph.D., University of Rochester; M.S., MBA, University of Rochester; B.S., Lehigh University

# Eduardo A. Repetto, Ph.D.

Chief Investment Officer and Head of Research Investment Committee Member

Eight Years Investment Experience Eighth Year with Firm

Previous Employment:

California Institute of Technology

Education: Ph.D., California Institute of Technology; MSc., Brown University; diploma de honor, Universidad de Buenos Aires

# Stephen A. Clark

Head of Portfolio Management and Vice President Investment Committee Chairman

Twelve Years Investment Experience Seventh Year with Firm

Previous Employment: US Bancorp Piper Jaffray Education: MBA, University of Chicago Booth School of Business; B.S., Bradley University

### Robert T. Deere

Investment Director and Senior Portfolio Manager Investment Committee Member

Sixteen Years Investment Experience Sixteenth Year with Firm

Previous Employment: First Interstate Bank Education: MBA, University of California, Los Angeles; B.S., B.A., University of California, San Diego

### Arthur H.F. Barlow

Portfolio Manager and Vice President

Nineteen Years Investment Experience Nineteenth Year with Firm

Education: MBA, B.A., University of California, Los Angeles

# Henry F. Gray

Head of Equity Trading and Vice President Investment Committee Member

Seventeen Years Investment Experience Thirteenth Year with Firm

Previous Employment: Metropolitan Life Insurance Company; Bear Stearns & Co.

Education: MBA, University of Chicago Booth School of Business; A.B., Princeton University

#### John S. Romiza

Head of International Trading, London

Thirteen Years Investment Experience First Year with Firm

**Previous Employment:** Franklin Templeton, SunTrust Bank, Fidelity, State Street Bank

Education: B.A., Bentley College



#### Akbar Ali

Senior Portfolio Manager Non-US Equity Focus, Santa Monica

Eleven Years Investment Experience Sixth Year with Firm

**Previous Employment:** Goldman, Sachs & Co.; J.P. Morgan Chase

Education: MBA, University of California, Los Angeles; M.S., University of Michigan

### Andrew Cain, CFA

Senior Portfolio Manager and Vice President, Sydney

Fifteen Years Investment Experience Fifteenth Year with Firm

**Previous Employment:** Cigna Insurance Company

**Education:** MBA, London Business School; B.A., Imperial College, London

# Joseph H. Chi, CFA

Portfolio Manager Non-US Equity Focus, Santa Monica

Eleven Years Investment Experience Third Year with Firm

Previous Employment: Hewitt Associates

Education: MBA, University of California, Los Angeles; J.D., University of Southern California; B.S., University of California, Los Angeles

#### Iwona Cholewa

Portfolio Manager US Equity Focus, Austin

Nine Years Investment Experience Second Year with Firm

Previous Employment: American International Group, Montecito Bank & Trust, PlanMember Financial

Education: MBA, University of California, Los Angeles; B.A., Whittier College

# Jed S. Fogdall

Portfolio Manager and Vice President Non-US Equity Focus, Austin

Four Years Investment Experience Fourth Year with Firm

Previous Employment: Boeing Company Education: MBA, University of California, Los Angeles; B.A., Purdue University

# Stephen J. Garth, Ph.D.

Portfolio Manager Non-US Equity Focus, Sydney

Seven Years Investment Experience Seventh Year with Firm

Previous Employment: Australian National University

Education: Ph.D., Australian National University; BSc. Hons, Monash University; B.A., La Trobe University; Graduate diploma in business administration, University of Canberra; Master of Applied Finance, University of Southern Oueensland

### David M. Kershner

Portfolio Manager US Equity Focus, Santa Monica

Four Years Investment Experience Fourth Year with Firm

Previous Employment: Boeing Satellite Systems

Education: MBA, University of California, Los Angeles; M.S., B.S., Pennsylvania State University

# Joseph F. Kolerich

Portfolio Manager and Vice President Fixed Income Focus, Austin

Thirteen Years Investment Experience Seventh Year with Firm

Previous Employment: Lincoln Capital Management

Education: MBA, University of Chicago Booth School of Business; B.S., Northern Illinois University

#### Anna Kovzik

Portfolio Manager Fixed Income Focus, Santa Monica

Seven Years Investment Experience Second Year with Firm

Previous Employment: Strong Capital Management

Education: MBA, University of Chicago Booth School of Business; B.B.A., University of Wisconsin, Oshkosh; B.A., Belarus State University



#### Graham Lennon

Senior Portfolio Manager and Vice President Non-US Equity Focus, Sydney

Twelve Years Investment Experience Twelfth Year with Firm

Previous Employment: Metquip Pty. Ltd.

Education: MBA, Macquarie University, Sydney; BE Hons, University of Technology, Sydney

#### **Rob Ness**

Portfolio Manager Non-US Equity Focus, Sydney

Four Years Investment Experience Fourth Year with Firm

**Previous Employment:** The Cooperative Research Center for Advanced Composite Structures

Education: Master of Commerce (actuarial studies), University of New South Wales; Bachelor of Engineering, Sydney University

#### Pamela Noble

Portfolio Manager Fixed Income Focus, Austin

Sixteen Years Investment Experience First Year with Firm

Previous Employment: USAA Investment

Management Company

Education: MBA, Neeley School of Business at Texas Christian University; B.S., Louisiana

**Tech University** 

# Daniel C. Ong, CFA

Portfolio Manager Non-US Equity Focus, Austin

Nine Years Investment Experience Third Year with Firm

Previous Employment:

Metropolitan West Asset Management

Education: MBA, University of Chicago Booth School of Business; B.A., University of California, Irvine

### David A. Plecha, CFA

Senior Portfolio Manager and Vice President Investment Committee Member Fixed Income and Tax-Managed Separate Accounts Focus, Santa Monica

Twenty Years Investment Experience Eighteenth Year with Firm

Previous Employment: Leland O'Brien Rubinstein Associates, Hughes Investment Management Co.

Education: MBA, University of California, Los Angeles; B.S., University of Michigan

### Allen Pu, Ph.D.

Portfolio Manager Non-US Focus, Santa Monica

Six Years Investment Experience Second Year with Firm

Previous Employment: California Institute of Technology, Mellon Ventures

Education: Ph.D., M.S., California Institute of Technology; MBA, University of California, Los Angeles; B.S., The Cooper Union

# Stephen A. Quance

Portfolio Manager US Equity Focus, Austin

Five Years Investment Experience Second Year with Firm

Previous Employment: UBS Wealth Management, Williams Companies, Schlumberger

Education: MBA, University of Texas, Austin;

B.S., Rice University

# **Garrett Quigley**

Director, Senior Portfolio Manager and Vice President, London

Fifteen Years Investment Experience Fifteenth Year with Firm

Previous Employment: Brunel University, Prudential plc

**Education:** MSc., London Business School; B.A., Trinity College, Dublin, Ireland



# David M. Salisbury

Chairman and Chief Executive Officer Dimensional Fund Advisors, Ltd.

Thirty-Four Years Investment Experience Sixth Year with Firm

Previous Employment: Schroders plc Education: M.A., Oxford University

# Grady M. Smith, CFA

Portfolio Manager and Vice President US Equity and Tax-Managed Separate Accounts Focus, Santa Monica

Seven Years Investment Experience Seventh Year with Firm

Previous Employment: William M. Mercer, Incorporated

Education: MBA, University of California, Los Angeles; B.A., Stanford University

# Carl G Snyder

Senior Trader and Vice President US Equity Focus, Santa Monica

Seventeen Years Investment Experience Seventeenth Year with Firm

Previous Employment: Lehman Brothers

Education: MBA, University of California, Los Angeles; B.S., Oregon State University

### Karen E. Umland, CFA

Senior Portfolio Manager and Vice President Investment Committee Member

Non-US Equity Focus, Santa Monica

Eighteen Years Investment Experience Fifteenth Year with Firm

Previous Employment: Yale University Investment Office

Education: MBA, University of California,

Los Angeles; B.A., Yale University

### Brian J. Walsh

Portfolio Manager US Equity Focus, Santa Monica

Seventeen Years Investment Experience Fourteenth Year with Firm

Previous Employment: Merrill Lynch

Education: MBA, University of Southern

California; B.A., University of California, Berkeley

### Ryan J. Wiley

Senior Trader and Vice President Non-US Equity Focus, Santa Monica

Nine Years Investment Experience Ninth Year with Firm

**Education:** MBA, University of California, Los Angeles; B.S., California State Polytechnic

University, Pomona



# Research Staff

# Eduardo A. Repetto, Ph.D.

Chief Investment Officer and Head of Research Investment Committee Member

Eight Years Investment Experience Eighth Year with Firm

Previous Employment: California Institute of Technology

Education: Ph.D., California Institute of Technology; MSc., Brown University; diploma de honor, Universidad de Buenos Aires

# Stanley W. Black, Ph.D.

### Research Associate

Seven Years Investment Experience Second Year with Firm

Previous Employment: Analysis Group, Chemical Bank

**Education:** Ph.D., Stanford University; B.A., University of North Carolina, Chapel Hill

# James L. Davis, Ph.D.

### Vice President

Fourteen Years Investment Experience Ninth Year with Firm

Previous Employment: Kansas State University, Arthur Anderson & Co., Phillips Petroleum Co.

**Education:** Ph.D., University of Illinois; MBA, DePaul University; B.S., Oklahoma State University

### Inmoo Lee, Ph.D.

### Vice President

Five Years Investment Experience First Year with Firm

Previous Employment: Case Western Reserve University, Korea University, National University of Singapore

Education: Ph.D., MSc., University of Illinois at Urbana-Champaign; B.S., Korea University

### Marlena Lee, Ph.D.

#### Research Associate

One Year Investment Experience First Year with Firm

Previous Employment: University of Chicago

**Education:** Ph.D., University of Chicago; MA, B.A., University of California, Davis

# Gerard K. O'Reilly, Ph.D.

#### Vice President

Four Years Investment Experience Fourth Year with Firm

**Education:** Ph.D., California Institute of Technology; MSc., Trinity College, Dublin, Ireland

# Weston J. Wellington

#### Vice President

Thirty-Three Years Investment Experience Thirteenth Year with Firm

Previous Employment: Linsco/Private Ledger, Inc.

Education: B.A., Yale University

### Sunil Wahal, Ph.D.

#### Research Associate

Thirteen Years Investment Experience First Year with Firm

**Previous Employment:** Arizona State University, Emory University, Purdue University

Education: Ph.D., University of North

Carolina, Chapel Hill



# US Institutional Client Service Staff

# Darryl D. Avery

Vice President, Santa Monica

Seventeen Years Investment Experience Sixth Year with Firm

Previous Employment: Metropolitan West, Payden & Rygel

Education: B.S., Biola University

### Aaron T. Borders

Regional Director, Austin

Ten Years Investment Experience First Year with Firm

Previous Employment: MFS, AIM, Fidelity Education: B.S., University of Missouri

#### Patrick E. Carter

Vice President, Santa Monica

Twenty-Three Years Investment Experience Second Year with Firm

Previous Employment: Merrill Lynch, Aetna, MONY Financial Services, Prudential Asset Management

Education: B.S., University of

California, Berkeley

# James G. Charles, CFA

Regional Director, Austin

Twenty-Three Years Investment Experience First Year with Firm

Previous Employment: American Century Investments, Watson Wyatt Investment Consulting, Towers Perrin Asset Consulting

**Education:** M.S., Georgia State University; B.S., Ohio State University

### Todd Erskine, CFA, CPA

Regional Director, Austin

Twenty-One Years Investment Experience First Year with Firm

Previous Employment: The 401(k) Company, Austin Diagnostic Clinic, Farm Credit Bank, United Healthcare, Texas Commerce Bank Education: MBA, B.A., Texas State University

### Gretchen A. Flicker, CFA

Vice President, Santa Monica

Twelve Years Investment Experience Tenth Year with Firm

**Previous Employment:** Hewitt Investment Group, SEI

**Education:** MBA, University of Chicago Booth School of Business; B.A., St. Mary's College

# John T. Gray

Vice President, Austin

Ten Years Investment Experience Ninth Year with Firm

Previous Employment: Lipper, Inc. Education: B.A., University of Arizona

# Peter W. Hallett, CFA

Regional Director, Vancouver

Twenty-One Years Investment Experience Third Year with Firm

Previous Employment: Towers Perrin Education: MBA, York University; B.A. Hons, University of Guelph

# Kevin B. Hight

Vice President, Santa Monica

Ten Years Investment Experience Fifth Year with Firm

**Previous Employment:** Payden & Rygel, Bechtel Corp.

**Education:** MBA, Southern Methodist University; B.A., Whitman College

# Glenn E. Kemp

Regional Director, Chicago

Thirty-One Years Investment Experience Second Year with Firm

**Previous Employment:** Northern Trust, Barclays Global Investors, American National Bank of Chicago

Education: MBA, B.S.C., DePaul University

# John B. Lessley

Regional Director, Santa Monica

Twenty-Four Years Investment Experience First Year with Firm

Previous Employment: TCW, Charles Schwab, Dean Witter

**Education:** B.S., California State University, Fullerton



# US Institutional Client Service Staff

# Sonya K. Park

Vice President, Santa Monica

Twelve Years Investment Experience Sixth Year with Firm

Previous Employment: Watson Pharmaceuticals,

Lehman Brothers, SEI

**Education:** MBA, New York University; B.A., University of Pennsylvania

# Michael J. Porter, CFA

Regional Director, Santa Monica

Fifteen Years Investment Experience Second Year with Firm

Previous Employment: Metropolitan
West, Investorforce, Asset Strategy Consulting

Education: MBA, Cornell University; B.S., Villanova University

# L. Jacobo Rodríguez

Vice President, Santa Monica

Four Years Investment Experience Fourth Year with Firm

Previous Employment: The Cato Institute

Education: Master's degree in applied economics, Johns Hopkins University; B.A., University of California, Berkeley

#### David E. Schneider

Director of US Institutional Services, Santa Monica

Thirty-Four Years Investment Experience Twenty-Sixth Year with Firm

Previous Employment: Wells Fargo & Co., Aetna Business Credit, Dean Witter Reynolds

**Education:** MBA, Golden Gate University; B.S., University of Connecticut

### Walid A. Shinnawi, CFA

Regional Director, Santa Monica

Twenty-Four Years Investment Experience Second Year with Firm

Previous Employment: Moody's KMV, Barclays Global Investors, First Interstate Bank, Security Pacific Bank

**Education:** MBA, University of California, Riverside; B.A., Loma Linda University

# Ted Simpson, CFA

Vice President, Santa Monica

Eight Years Investment Experience Sixth Year with Firm

**Previous Employment:** Mattel, Salomon Brothers

**Education:** MBA, Northwestern University; A.B., Princeton University

# Lawrence Spieth

Vice President, Chicago

Thirty-Four Years Investment Experience Twenty-Sixth Year with Firm

**Previous Employment:** A.G. Becker, Xerox Corporation, IBM

**Education:** MBA, St. Louis University; B.T., University of Dayton

### Carol W. Wardlaw

Vice President, Chicago

Nineteen Years Investment Experience Thirteenth Year with Firm

Previous Employment: The Bank of New York, Northern Trust Company

**Education:** MBA, University of Chicago Booth School of Business; A.B., Mount Holyoke College

# Joseph L. Young, CFA

Regional Director, Austin

Six Years Investment Experience Sixth Year with Firm

Previous Employment: Merrill Lynch Education: B.S., University of Idaho

### Justine A. Zammit

Regional Director, Santa Monica

Eight Years Investment Experience Eighth Year with Firm

Previous Employment: James Bennett Pty Ltd.

Education: Graduate Diploma in marketing and Diploma of Health Science in nursing, University of Technology, Sydney



# Sources and Descriptions of Data

All Dimensional fund returns are net of all fees and expenses unless otherwise indicated. All Dimensional subtrust returns are net of administrative expenses only unless otherwise indicated. Prior to April 2002, certain international equity funds charged a reimbursement fee to the purchasers of shares of those funds.

### Australian Bureau of Statistics (ABS)

Australian inflation rate provided by the Australian Bureau of Statistics.

### Australian Financial Markets Association (AFMA)

Australian risk-free rate provided by Australian Financial Markets Association.

#### **Barclays Capital**

Barclays Capital data, formerly Lehman Brothers, provided by Barclays Bank PLC. Includes US fixed income indices of various issuers and maturities.

#### Barra

Canadian Barra data provided by MSCI Barra. Includes size- and style-based indices of Canadian companies.

### Bloomberg

Securities and commodities data provided by Bloomberg.

### British Bankers' Association

LIBOR data provided by the British Bankers' Association.

#### Center for Research in Security Prices (CRSP)

CRSP data provided by the Center for Research in Security Prices, University of Chicago. Includes indices of securities in each decile as well as other segments of NYSE securities (plus AMEX equivalents since July 1962 and NASDAQ equivalents since 1973). Additionally, includes US Treasury constant maturity indices.

### Citigroup

Citigroup bond indices copyright 2009 by Citigroup. Includes the World Government Bond Index and all subsets of countries, maturities, and currencies (hedged and unhedged).

#### Datastream

Individual country stock exchange indices provided by Datastream.

#### **DEX Indices**

Canadian fixed income data provided by PC-Bond, a business unit of TSX Inc.; copyright © TSX Inc., all rights reserved. The information contained herein may not be redistributed, sold, modified, or used to create any derivative work without the prior written consent of TSX Inc. Includes DEX bond indices and Canadian Treasury bills.

#### Dimensional Indices

Dimensional index data simulated by Dimensional from StyleResearch securities data; not available for direct investment. Includes size- and style-based indices of various countries and regions.

#### Dow Jones Wilshire

Dow Jones Wilshire data provided by Dow Jones Indexes. Includes the Dow Jones Industrial Average, marketwide US data (2500, 4500, and 5000), and size- and style-based US indices. Additionally, includes real estate indices.

#### Fama/French

Fama/French and multifactor data provided by Fama/French. Includes value, neutral, and growth indices of various countries and regions. For US data, includes many size- and style-based subsets, with and without utilities. Additionally, includes factors (premiums) for the US and the world.

#### Federal Reserve

Certificates of deposit provided by the Federal Reserve Statistical Release H.15: Selected Interest Rates.

#### **FTSE International Limited**

FTSE data published with the permission of FTSE. Includes size- and style-based indices of UK companies. Also includes UK government bond indices and UK Treasury bills. Additionally, includes a variety of regional and country equity indices.

### **Ibbotson Associates**

US long-term bonds, bills, inflation, and fixed income factor data © Stocks, Bonds, Bills, and Inflation Yearbook™, Ibbotson Associates, Chicago (annually updated work by Roger G. Ibbotson and Rex A. Sinquefield).



# Sources and Descriptions of Data

### Macquarie Research

Macquarie Research data provided by Macquarie Research. Includes style-based indices of Australian companies.

#### Mercer

Mercer data provided by Mercer. Includes Australian direct property data.

### Merrill Lynch

The Merrill Lynch Indices are used with permission; copyright 2009 Merrill Lynch, Pierce, Fenner & Smith Incorporated; all rights reserved. The Merrill Lynch Indices may not be copied, used, or distributed without Merrill Lynch's prior written approval. Includes indices of US Treasury, government, and corporate bond issuers of various maturity ranges.

#### MSCI Inc.

MSCI data copyright MSCI 2009, all rights reserved. Without prior written permission of MSCI, this information and any other MSCI intellectual property may only be used for your internal use, may not be reproduced or redisseminated in any form, and may not be used to create any financial instruments or products or any indices. This information is provided on an "as is" basis, and the user of this information assumes the entire risk of any use made of this information. Neither MSCI nor any third party involved in or related to the computing or compiling of the data makes any express or implied warranties, representations, or guarantees concerning the MSCI index-related data, and in no event will MSCI or any third party have any liability for any direct, indirect, special, punitive, consequential, or any other damages (including lost profits) relating to any use of this information.

Includes size- and style-based indices of a full range of developed and emerging market countries and regions, net and gross of foreign withholding taxes on dividends or price-only. Additionally, includes specialty US indices.

# Morningstar, Inc.

Mutual fund universe statistical data and non-Dimensional money managers' fund data provided by Morningstar, Inc.

# New Zealand Stock Exchange (NZSX)

NZSX data provided by the New Zealand Stock Exchange.

#### Office for National Statistics

UK inflation rate provided by the Office for National Statistics in the UK; Crown copyright material is reproduced with the permission of the Controller of HMSO.

### Reserve Bank of New Zealand (RBNZ)

New Zealand risk-free rate provided by the Reserve Bank of New Zealand.

#### Russell

Russell data copyright © Russell Investment Group 1995-2009, all rights reserved. Includes size- and style-based indices of US companies.

#### S&P/ASX

S&P/ASX data provided by Standard & Poor's Index Services Group. Includes size-based indices of Australian companies, including specialty subsets, both accumulation and price.

### S&P/Barra

US S&P/Barra data provided by Standard & Poor's Index Services Group.

#### S&P/TSX

S&P/TSX data provided by S&P/TSX. Includes size-based indices of Canadian companies.

# Standard & Poor's (S&P)

The S&P data are provided by Standard & Poor's Index Services Group. "Standard & Poor's®," "S&P®,""S&P 500®," "Standard & Poor's 500®," and "500" are trademarks of the McGraw-Hill Companies, Inc. and have been licensed for use by Dimensional Fund Advisors. Includes size-based indices of US companies. Additionally, includes size- and style-based as well as specialty equity indices of various countries and regions.

#### UBS Australia (UBSA)

UBSA data provided by UBS Australia. Includes Australian bank bills and bonds of various maturity ranges.

#### WM/Reuters

Currency data provided by WM/Reuters.