From: Frank Wolff

To: info@swib.state.wi.us; ETF SMB Board Feedback

Subject: WRS Pension Fund

Date: Monday, April 7, 2025 10:41:33 AM

Attachments: WRS 2023.pdf

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Dear Chairmans Tinnnen and Ford and Boards of Directors of the SWIB and the ETF:

Key Takeaways for 2023:

WRS largest of 52 funds with fiscal year ending on December 31.

WRS 7th largest of all public pensions in our database

WRS investment expense significantly higher than average

WRS Investment Returns for 1, 5 and 10 year timeframes lower than generic passive portfolio of 60% US Equities and 40% US Bonds

Introduction to Basis Point LLC

My name is Frank Wolff and I am the founder of Basis Point LLC, a pension fund board adviser. The mission statement of Basis Point LLC is to provide fact based and unbiased information and advice to public pension funds with a focus on investment activities and performance, for the benefit of the pension annuitants and participants.

I hope that over time that we will be able to help give pension fund boards the information and tools to better manage their investment asset allocation and ensure they are getting the best possible results for their investment management expense.

To that end, we have created and we are refining and data-checking a comprehensive database comprised of the financial data from more than 215 US Public Pension Funds with total assets of over \$4.7 trillion.

I have more than 25 years of financial services experience with world-class financial entities including Citicorp, DeanWitter (fka Sears Mortgage), and the FDIC. I designed and managed the pipeline risk management system for the multi-billion Sears Mortgage Group, developed the portfolio management system and managed the portfolio for Sears Savings Bank(a \$6 billion institution), designed and managed the Master Servicing System for the first private MBS conduit (Sears Mortgage Securities). At the FDIC, I built a database and helped resolve 49 receiverships with \$17 billion in inception assets. I have a BA from Vassar College with a major in Political Science, an MBA from SIU-Carbondale with an emphasis upon finance, and following continuing education in accounting from Washington University in St. Louis, St. Louis University, and IIT-Chicago, I was issued a CPA Certificate by the Missouri State Board of Accountancy. More recently, I received the Series 65 exam qualification from the SEC.

I have attached a top-level benchmarking report for your fund with key metrics including 1,5,10, and 20 year RORs, investment expenses, and performance against market benchmarks for 1,5, 10 and 20 year timeframes. This is based on fiscal year 2023. Data is still being collected for fiscal 2024 as some 50 funds have a fiscal year that ends in December and has not been updated yet.

Please take a few minutes to review this report and let me know if you feel any of the data is incorrect or if you have any questions. It looks complicated at first, but I would be glad to walk you through it.

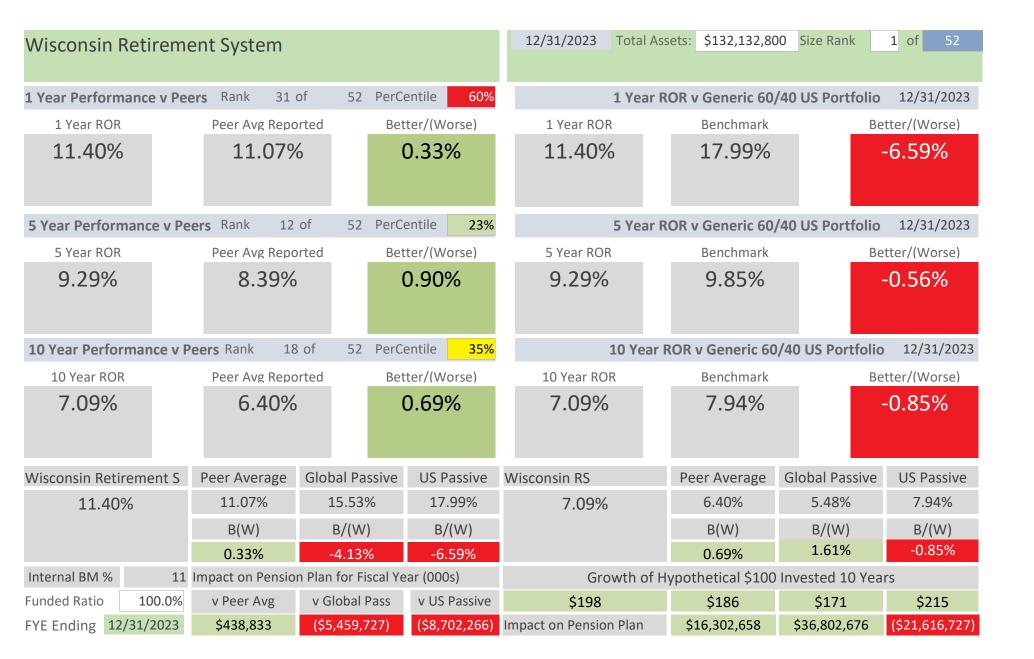
I'm looking forward to hearing from you and hope to get the opportunity to work with you in the future and provide actionable metrics that can lead to better outcomes for your fund.

Please call me at 847 471 0443 or via email at frank@basispointllc.net.

Thank you.

Sincerely,

Frank Wolff Founder Basis Point LLC



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Total Plans 2023 LT Return Assumption 6.80% Size Rank 7 of

12.68% Investment Exp Gross ROR 1YR 1.28% Net ROR 11.40% Inv Exp % of ROR 10.12%



Wisconsin Retirement System

Asset Allocation				Rate of Return					
Wisconsin RS		Peer Average	Difference	Wisconsin RS		Peer Average	B/(W) v Peers		
Equity	36%	50%	-14%	Equity 21.70%		20.72%	0.98%		
Fixed Income	38%	22%	16%	Fixed Income	6.69%	6.30%	0.39%		
PE + Other	26%	28%	-2%	PE + Other	4.07%	-2.23%	6.30%		
Rate of Return by Term									
1 Year 3 Year 5 Ye	ar 10 Year	15 Year 20 Year	Investment E	Expense -(000s)	% of Assets (BP)	(Lower)/Higher v Avg	Cost v Benefit (000s)		
11.40% 4.28 9.29	7.09%	8.967 7.12%		(\$1,696,455)	128	84	(\$1,115,634)		
			Benchmark	s and Notes					

Market Indexes reflect the timeframes reported by fiscal month and year ending periord. The Passive Generic 6040 Benchmark is comprised 60% SP 500 Index and 40% Bloomberg US Aggregate Bond Index. The Global Passive Index is comprised of 60% ACWI and 40% Bloomberg US Aggregate Bond Index. Peer averages based upon reported returns with the same month-ending fiscal year.

US Equities		Global Equities		US Bonds		G	Global Passive 6040		US Passive 6040	
SP 500 1YR	26.29	ACWI 1YR	22.20	BBI 1 YR	5.53	1 Ye	ear 1	15.53	1 Year	17.99
SP 500 5YR	15.69	ACWI 5 YR	11.72	BBI 5 YR	1.10	5 Ye	ear	7.47	5 Year	9.85
SP 500 10YR	12.03	ACWI 10Y	7.93	BBI 10YR	1.81	10 Y	ear	5.48	10 Year	7.94

Wisconsin Retirement System



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