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## CORRESPONDENCE MEMORANDUM

**DATE:** August 1, 2012

TO: Group Insurance Board

- **FROM:** Marcia Blumer, Program Manager Wisconsin Public Employers Group Life Insurance Program
- **SUBJECT:** Wisconsin Public Employers (WPE) Group Life Insurance 2011 Policy Year Report and Recommendations

Staff recommends the Group Insurance Board (Board) approve Minnesota Life Insurance Company's (MLIC) recommendation to decrease the local government employee premium rates for Basic, Supplemental and Additional coverage at ages 40 through 49 and ages 55 through 69. The stop-loss rates will also decrease, consistent with the reduction in premium contributions for active employees and the anticipated mortality rates for retirees for 2013. No other changes are recommended.

A summary of the 2011 policy year experience can be found in Attachment A – Financial Experience Report. The significant results of the 2011 policy year operations are highlighted in a letter from Paul Rudeen of MLIC found at the front of this report. MLIC's premium recommendations for 2013 can be found in the separate State and local government plan reports that are also attached.

#### STATE PLAN RECOMMENDATIONS

Following several years of favorable experience, the claims experience in 2011 for both the State employee plan and State spouse and dependent plan was slightly higher than the targeted level (see Attachment B). MLIC recommends maintaining the current premium rates for both plans for 2013.

#### LOCAL GOVERNMENT PLAN RECOMMENDATIONS

The claims experience for the local government employee plan has been better than the targeted level for several years (see Attachment C). MLIC recommends a decrease in the employee rates for Basic, Supplemental, and Additional levels of coverage in the 40

| Reviewed and appro<br>Division of Insurance | ved by Lisa Ellinger, Administrator<br>Services | ji     |
|---|---|--------|
| Lisa  | 911more   | 8/9/12 |
| Signature                                   | ()  | Daté   |

| Board | Mtg /Date | Item # |
|-------|-----------|--------|
| GIB   | 8.28.12   | 5      |

Wisconsin Public Employers (WPE) Group Life Insurance 2011 Policy Year Report and Recommendations August 1, 2012 Page 2

through 49 age brackets and 55 through 69 age brackets. That will result in an overall decrease in premium of 4.8%. The premium decrease will be effective July 1, 2013.

The stop-loss rates will also decrease, consistent with the recommended reduction in premium contribution rates for active employees and the anticipated mortality rates at retiree ages for 2013. The proposed rates will reduce the stop-loss limit by 4.3% for active employees and by 3.9% for retirees. The stop-loss rate change will be effective January 1, 2013.

The claims experience for the local government spouse and dependent plan continues to be higher than the targeted level; however, no change in premium is recommended. Excess claims are being drawn from the plan's stabilization reserve balance that had grown to exceed the targeted level.

Attachments: Financial Experience Report (January 1, 2011, through December 31, 2011)
 Group Life Insurance Plan Coverages for State Employees and Their Spouses and Dependents
 Group Life Insurance Plan Coverages for Local Government Employees and Their Spouses and Dependents

## **Financial Experience Report**

State of Wisconsin Group Insurance Board

January 1, 2011 through December 31, 2011

Policy Number: 2832

Submitted by Minnesota Life Group Insurance



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**MINNESOTA LIFE** 

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## **MINNESOTA LIFE**

June 30, 2012

The Group Insurance Board 801 West Badger Road Madison, WI 53713

# RE: EMPLOYEE LIFE INSURANCE PLAN 2011 POLICY YEAR HIGHLIGHTS

Ladies and Gentlemen:

This report presents the 2011 policy year experience on the group life insurance plans for employees of the State of Wisconsin and participating local government employers. The most important developments on the plans during 2011 are summarized in this letter. Details may be found in the policy year report on the page(s) indicated following each section. Historical experience is presented on pages 19-33 for the State plan and on pages 47-59 for the local government plan.

## STATE PLAN

## PREMIUMS

• In August 2010, the Board approved reductions in employee premium rates for basic, supplemental and additional insurance. These reductions were implemented effective April 1, 2011 and reduced premiums 12.0% overall. (Page 2)

## PLAN GROWTH

• The total number of insured active employees decreased by almost 2,000, while the number of insured retirees increased by over 2,800. On December 31, 2011, over 49,000 active employees, plus over 26,000 retired employees, were insured under the plan. Total life insurance in force on active employees, retirees, spouses and dependents held steady at over \$9.9 billion. (Pages 5 and 13)

## <u>CLAIMS</u>

- In 2011, the employee plan claims were slightly higher than the target level. (Pages 6, 7, 14 and 15)
- Claims on the spouse and dependent plan were higher than target. (Page 11)

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### OTHER BENEFITS

- In April 2010, the Board approved the addition of an aviation AD&D benefit for work related accidental deaths. The 2011 policy year is the first in which a separate experience calculation has been performed for that benefit. (Page 22)
- Retired State employees are allowed to convert the value of their postretirement life insurance to an account to pay health insurance or long-term care insurance premiums. During 2011, a total of 137 retired State employees utilized this option, including 45 new elections in 2011 and 92 continuations of earlier elections. As of December 31, 2011, there were 105 retired State employees utilizing this option. Of these 105 retired employees, 88 employees used the account to pay health insurance premiums and 17 used it for long-term care insurance premiums. Converted values for these employees are deducted from the plan's reserves at the time this option is elected. (Pages 16 and 63)

#### FUNDING STATUS

- The overall average interest earnings rate on all reserve funds held for the plan was 4.68%. This result reflects a conservative investment strategy involving primarily high-grade corporate bonds and residential mortgages.
- The plan ended 2011 with funding of future benefits at a strong level. (Page 17)

## LOCAL GOVERNMENT PLAN

#### PREMIUMS

• In August 2010, the Board approved reductions in employee premium rates for basic, supplemental and additional insurance. These reductions were implemented effective July 1, 2011 and reduced premiums 3.8% overall. (Page 3)

#### PLAN GROWTH

- The plan continued its steady, modest growth. In 2011, three local government employers entered the plan, and another seven participating employers increased the number of coverages they offer to their employees. On December 31, 2011, a total of 712 employers participated.
- The total number of insured active employees decreased by over 2,100, while the number of insured retirees increased by almost 2,300. On December 31, 2011, over 75,000 active employees, plus over 34,000 retired employees, were insured under the plan. Total life

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insurance in force on active employees, retirees, spouses and dependents grew by 2% to over \$10.7 billion. (Pages 35 and 41)

## **CLAIMS**

- In 2011, the employee plan had an excellent result, driven by low death claims. (Pages 36, 37, 42 and 43)
- Claims in 2011 on the spouse and dependent plan were higher than the current target level, which anticipates using the plan's reserves to cover excess claims. (Page 39)

## **OTHER BENEFITS**

• Retired local employees are allowed to convert the value of their postretirement life insurance to pay health insurance premiums. Usage of this provision among local government retirees has been minimal, as only a small number participate in the Board's health insurance plans. The long-term care insurance plan offered through ETF is not available to local government employees. Only two people used this option during 2011. (Pages 44 and 63)

## **FUNDING STATUS**

- The overall average interest earnings rate on all reserve funds held for the plan was 4.69%. This result reflects a conservative investment strategy involving primarily high-grade corporate bonds and residential mortgages.
- The plan ended 2011 with funding of future benefits at a strong level. (Page 45)

Respectfully submitted,

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Paul Rudeen, FSA Vice President and Actuary Group Insurance Division

PR:pt

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#### I. Plan Summary

The group life insurance plan for State of Wisconsin employees began on January 1, 1958; the group life insurance plan for local government employees began on January 1, 1960. These plans provide term life insurance for both active and retired employees. Employees may also insure their spouses and dependent children.

#### A. State of Wisconsin - Employee Insurance

Both active and retired State employees are eligible for a basic term insurance plan. Employees also receive accidental death and dismemberment insurance equal to their life insurance until age 65. If an insured employee continues in employment, benefits continue beyond age 65 until the earlier of retirement or attainment of age 70. The waiver of premium benefit provides free insurance to disabled employees under age 70.

Insurance for all employees under age 65 and for active employees ages 65 to 69 is equal to earnings under the Wisconsin Retirement System for the previous calendar year rounded to the next higher thousand dollars. At age 65, insurance reduces to 75% of the insurance then in force. At age 66, insurance reduces to 50% of the insurance in force prior to age 65. For active employees over age 65, these reductions are delayed until the earlier of retirement or attainment of age 70. A retired employee retains lifetime coverage in a reduced amount.

A supplemental insurance plan provides added term insurance for active employees equal to 100% of insurance under the basic plan. Prior to April 24, 1990, an employee could alternatively select supplemental insurance equal to 50% of insurance under the basic plan. Employees enrolled under that alternative may maintain that level of coverage. The supplemental insurance terminates on the later of the employee's 65th birthday or retirement but in no event beyond the employee's 70th birthday.

An additional insurance plan offers extra coverage on an employee-pay-all basis. Effective May 1, 1998, an employee may elect up to three units of additional insurance. Each unit provides coverage equal to 100% of insurance under the basic plan. The additional insurance terminates on the later of the employee's 65th birthday or retirement. An employee who continues in active employment beyond age 70 may maintain the additional insurance coverage by continued payment of premiums.

Employees pay premiums to cover the major portion of the cost of the basic and supplemental coverages during active employment. Employees pay premiums to cover the entire cost of the additional insurance. Employee premium rates in effect during 2011 were as shown in the table on the following page.

| Attained | 1-1-2011 through 03-31-2011 |              |            | _ | 4-1-2011 through 12-31-2011 |                     |            |  |
|----------|-----------------------------|--------------|------------|---|-----------------------------|---------------------|------------|--|
| Age      | Basic                       | Supplemental | Additional |   | <u>Basic</u>                | <u>Supplemental</u> | Additional |  |
|          |                             |              |            |   |                             |                     |            |  |
| Under 30 | \$.05                       | \$.05        | \$.07      |   | \$.04                       | \$.04               | \$.06      |  |
| 30-34    | .05                         | .05          | .08        |   | .04                         | .04                 | .07        |  |
| 35-39    | .05                         | .05          | .08        |   | .04                         | .04                 | .07        |  |
| 40-44    | .07                         | .07          | .10        |   | .06                         | .06                 | .09        |  |
| 45-49    | .11                         | .11          | .17        |   | .10                         | .10                 | .15        |  |
| 50-54    | .18                         | .18          | .27        |   | .16                         | .16                 | .24        |  |
| 55-59    | .28                         | .28          | .42        |   | .25                         | .25                 | .37        |  |
| 60-64    | .38                         | .38          | .57        |   | .33                         | .33                 | .50        |  |
| 65-69    | .50                         | .50          | .75        |   | .44                         | .44                 | .66        |  |

#### Monthly Premium per \$1,000 of Insurance

Retired employees pay no further premiums. The State contributes premiums equal to 65.25% of employee contributions for basic insurance and 37.25% of employee contributions for supplemental insurance. These contributions are allocated to cover the cost of continuing the basic plan after retirement, to cover the State's portion of the cost of the basic and supplemental plans for active employees, and to cover the cost of the employer aviation ad&d insurance.

B. State of Wisconsin - Spouse and Dependent Insurance

The spouse and dependent insurance plan for State employees was introduced in 1981. Insured State employees may purchase life insurance benefits for spouses and dependents. A dependent child is eligible until age 19 or until age 25 as long as the dependent is a full-time student. A physically or mentally disabled dependent may qualify to continue the coverage past age 25. Premiums for this insurance are paid entirely by employees.

An insured employee may elect either one or two units of coverage. Each unit provides \$10,000 of life insurance for an insured spouse and \$5,000 for each insured dependent child. During 2011, the monthly premium was \$2.50 for each unit of coverage.

C. Local Government Employers - Employee Insurance

All three insurance plans are available to employees of local government employers. A local government employer may elect to offer only the basic plan or may offer the basic plan with either or both the supplemental plan and the additional plan. The employer may select a benefit reduction schedule for the basic plan identical to the State plan or a plan with an age 67 benefit reduction to 25% of insurance in force prior to age 65.

Employees pay premiums to cover the entire cost of basic, supplemental and additional insurance during active employment. Employee premium rates in effect during 2011 were as follows:

| Attained<br>Age | 01-01-2011 through 06-30-2011 | 07-01-2011 through 12-31-2011 |
|-----------------|-------------------------------|-------------------------------|
| Under 30        | .05                           | .05                           |
| 30-34           | .06                           | .06                           |
| 35-39           | .07                           | .07                           |
| 40-44           | .09                           | .09                           |
| 45-49           | .15                           | .14                           |
| 50-54           | .23                           | .22                           |
| 55-59           | .43                           | .41                           |
| 60-64           | .53                           | .51                           |
| 65-69           | .60                           | .60                           |

#### Monthly Premium per \$1,000 of Insurance for Basic, Supplemental and Additional

The employer's contribution for the basic plan with a 50% ultimate benefit at ages 66 and later is 40% of employee contributions. For the plan with a benefit reduction to 25% at age 67 and later, the contribution is 20% of employee contributions.

D. Local Government Employers - Spouse and Dependent Insurance

The spouse and dependent insurance plan for local government employees was introduced in 1983. The benefits are the same as those under the plan for State employees.

During 2011, the monthly premium was \$1.75 for each unit of coverage.

#### E. Funding Status

Each year the values of the plans' assets are compared to the present values of future retiree post-retirement benefits in excess of future premium contributions designated for post-retirement insurance. The following table summarizes this comparison as of December 31, 2011:

|    |  |                   |    | Local          |
|----|--|-------------------|----|----------------|
|    |  | State             |    | Government     |
| 1. | Assets   | <u>Plan</u>       |    | Employers Plan |
|    | a. Premium Deposit Fund                                  | \$<br>363,777,660 | \$ | 164,069,046    |
|    | b. Contingent Liability Reserve                          | 0                 |    | 67,625,600     |
|    | c. Total   | \$<br>363,777,660 | \$ | 231,694,646    |
| 2. | Liabilities  |                   |    |                |
|    | a. Post-Age 65 Retirees                                  | \$<br>214,218,318 | \$ | 123,072,521    |
|    | b. Pre-Age 65 Retirees                                   | 51,009,490        |    | 32,870,482     |
|    | c. Active Employees                                      | 183,153,505       | _  | 130,268,479    |
|    | d. Total   | \$<br>448,381,313 | \$ | 286,211,482    |
| 3. | Unfunded Accrued Liability (2d - 1c)                     | \$<br>84,603,653  | \$ | 54,516,836     |
| 4. | Total Assets as a Percent of Total Liabilities (1c / 2d) | 81.1%             |    | 81.0%          |

#### F. Underwriters

The group life insurance plan is underwritten by Minnesota Life Insurance Company. With the consent of the Group Insurance Board, the EPIC Life Insurance Company reinsured a portion of the plan during 2009.

#### G. Financial Basis

The financial agreement between the Group Insurance Board and Minnesota Life establishes the basis for plan finances. All calculations in this policy year report are made in accordance with the financial agreement and amendments approved by the Group Insurance Board.

#### II. State of Wisconsin Plan - Active Employees\*

Report on operations for 2011, the fifty-fourth year of the plan.

#### A. Employee Coverage

|  | <u>12-31-2010</u>                                  | <u>12-31-2011</u>                                     |
|--|--|---|
| 1. Employees Insured for Pre-Retirement Insurance  |  |   |
| Basic Plan   | 51,467   | 49,482  |
| Supplemental Plan<br>Additional Plan               | 37,314<br>25,080                                   | 35,683<br>24,330                                      |
| 2. Pre-Retirement Life and AD&D Insurance          |  |   |
| Basic Plan<br>Supplemental Plan<br>Additional Plan | \$ 2,913,847,000<br>2,149,274,000<br>3,089,225,000 | \$<br>2,795,238,000<br>2,051,796,000<br>3,037,031,000 |
| B. Spouse and Dependent Coverage                   |  |   |
| 1. Employees Insured                               | 25,008   | 23,446  |
| 2. Estimated Spouse and Dependent Life Insurance   | \$ 601,900,000                                     | \$<br>567,755,000                                     |

\*The active employee plan financial report includes:

- All active employees at ages under 70.
- All active employees at age 70 and over who continue to participate in the additional life insurance benefit.
- Spouses and dependents of active employees.
- All premium contributions by the State toward the cost of pre-retirement life insurance for active employees.

### C. Premium Summary

| Employee Contributions |
|------------------------|
|------------------------|

| Basic Plan                      | \$ 5,392,823 |               |
|---------------------------------|--------------|---------------|
| Supplemental Plan               | 3,230,255    |               |
| Additional Plan                 | 6,700,424    |               |
| Spouse and Dependent Plan       | 1,275,001    |               |
|                                 |              | \$ 16,598,503 |
| State Contributions             |              |               |
| Basic Plan                      | \$ 1,887,488 |               |
| Supplemental Plan               | 1,130,589    |               |
| Basic Aviation AD&D Plan        | 90,506       |               |
| Supplemental Aviation AD&D Plan | 49,910       |               |
|                                 |              | \$ 3,158,493  |
| Fotal Premium                   |              | \$ 19,756,996 |

### D. Employee Claims

|                | Basic<br>Plan |    | Supplemental<br>Plan | Additional<br>Plan | Total         |
|----------------|---------------|----|----------------------|--------------------|---------------|
| Life           | \$ 5,262,720  | \$ | 3,605,737            | \$ 3,975,904       | \$ 12,844,361 |
| AD&D           | 406,825       |    | 293,501              | 293,954            | 994,280       |
| Living Benefit | 399,000       |    | 375,000              | 417,000            | 1,191,000     |
| Disability     | 188,090       | _  | 126,660              | 869,448            | 1,184,198     |
| Total          | \$ 6,256,635  | \$ | 4,400,898            | \$ 5,556,306       | \$ 16,213,839 |

### E. Employer Aviation AD&D Claims

|       | asic<br>Plan | S  | Supplemental<br>Plan | litional<br>Plan | <br>Fotal |
|-------|--------------|----|----------------------|------------------|-----------|
| AD&D  | \$<br>0      | \$ | 0                    | \$<br>0          | \$<br>0   |
| Total | \$<br>0      | \$ | 0                    | \$<br>0          | \$<br>0   |

## F. Spouse and Dependent Claims

| spouse and Dependent Claims | Spouse                    | <br>Dependent      | Total                     |
|-----------------------------|---------------------------|--------------------|---------------------------|
| Life<br>Living Benefit      | \$<br>1,119,912<br>20,000 | \$<br>121,223<br>0 | \$<br>1,241,135<br>20,000 |
| Total                       | \$<br>1,139,912           | \$<br>121,223      | \$<br>1,261,135           |

## G. Financial Experience - Active Employee Insurance

1. Premium

| Employee Contributions<br>Employer Contributions  | \$ 15,323,502<br>3,018,077   |               |
|---|--|---------------|
| Total Premium   |  | \$ 18,341,579 |
| 2. Claim Charges  |  |               |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Increase in Disability Claim Reserve<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$ 12,844,361<br>994,280<br>1,191,000<br>1,184,198<br>(417,267)<br>662,830<br>0<br>0 | ¢ 16 450 400  |
| Total Claim Charges   |  | \$ 16,459,402 |
| 3. Expense Charges  |  |               |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge   | \$ 715,322<br>3,023<br>0   |               |
| Total Expense Charges   |  | \$ 718,345    |
| 4. Tax Charges  |  |               |
| State Premium Tax<br>Federal Income Tax   | \$ 366,832<br>26,714   |               |
| Total Tax Charges   |  | \$ 393,546    |
| 5. Interest Credits/Charges   |  |               |
| On Premium<br>On Disability Claim Reserve<br>On Claims Paid<br>On Expense Charges, Pool Charge & Conversion Charge  | \$ 154,646<br>1,222,715<br>(74,315)<br>(15,312)                                      |               |
| Total Interest Credits/Charges  |  | \$ 1,287,734  |
| 6. State Internal Administration Expense  |  | \$ 263,769    |
| 7. Audit/Consultant Service Charge  |  | \$ 3,062      |
| 8. Contribution to Stabilization Reserve [(1)-(2)-(3)-(4)+(5)-(6)-(7)]  |  | \$ 1,791,189  |

### H. Reserve Summary

| 1. Premium Deposit Fund   |                               |
|---|-------------------------------|
| Balance on 12-31-2010   | \$<br>9,447,632               |
| Interest Credit   | 447,655                       |
| Withdrawals on 12-31-2011   | <br>0                         |
| Balance on 12-31-2011   | \$<br>9,895,287               |
|   |                               |
| 2. Stabilization Reserve  |                               |
| Balance on 12-31-2010   | \$<br>18,903,224              |
| Interest Credit   | 818,146                       |
| Contribution on 12-31-2011  | 1,791,189                     |
| Withdrawals on 12-31-2011   | <br>0                         |
| Balance on 12-31-2011   | \$<br>21,512,559              |
|   |                               |
| Interest Rate on Premium Deposit Fund and Stabilization Reserve in 2011 | 4.46%                         |
|   |                               |
| I. Stop-Loss Calculation for Active Employee Insurance                  |                               |
| Stop-Loss Limit   | \$<br>24,125,920              |
| Claim Charges<br>Expense Charges  | \$<br>16,336,918<br>1,085,176 |
| Total Charges   | \$<br>17,422,094              |
| Catastrophic Loss Credit  | \$<br>0                       |

J. Financial Experience - Employer Aviation AD&D Insurance

| 1. Premium   |        |                       | \$<br>140,416           |
|--|--------|-----------------------|-------------------------|
| 2. Claim Charges<br>AD&D Claims<br>Pooled Claims<br>Pool Charge<br>Catastrophic Loss Credit  | \$     | 0<br>0<br>12,405<br>0 |                         |
| Total Claim Charges  |        |                       | \$<br>12,405            |
| 3. Expense Charges<br>Risk Charge  | \$     | 948                   |                         |
| Total Expense Charges  |        |                       | \$<br>948               |
| 4. Tax Charges<br>State Premium Tax  | \$     | 2,808                 |                         |
| Total Tax Charges  |        |                       | \$<br>2,808             |
| <ol> <li>Interest Credits/Charges         <ul> <li>On Premium</li> <li>On Claims Paid</li> <li>On Expense Charges &amp; Tax Charges</li> </ul> </li> </ol>                           | \$     | 910<br>0<br>(121)     |                         |
| Total Interest Credits/Charges   |        |                       | \$<br>789               |
| 6. Addition to Stabilization Reserve [(1)-(2)-(3)-(4   | )+(5)] |                       | \$<br>125,044           |
| <ul> <li>Stabilization Reserve</li> <li>Stabilization Reserve on 12-31-2010</li> <li>Addition to Reserve on 12-31-2011</li> <li>Interest on Stabilization Reserve in 2011</li> </ul> |        |                       | \$<br>0<br>125,044<br>0 |
| Stabilization Reserve on 12-31-2011  |        |                       | \$<br>125,044           |

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K. Financial Experience - Spouse and Dependent Insurance

| 1. Premium  | \$ 1,275,001                      |
|---|-----------------------------------|
| 2. Claim Charges<br>Death Claims\$ 1,241,135<br>20,000<br>Conversion ChargeConversion Charge1,200<br>0Catastrophic Loss Credit0 |                                   |
| Total Claim Charges   | \$ 1,262,335                      |
| 3. Expense Charges       \$ 23,588         Minnesota Life Expenses       \$ 23,588         Risk Charge       2,550              | ¢ 26.120                          |
| Total Expense Charges   | \$ 26,138                         |
| 4. Tax Charges<br>State Premium Tax\$ 25,500Federal Income Tax1,595   |                                   |
| Total Tax Charges   | \$ 27,095                         |
| 5. Interest Credits/ChargesOn PremiumOn Claims PaidOn Expense Charges & Conversion Charge(7,912)(930)                           |                                   |
| Total Interest Credits/Charges  | \$ 1,695                          |
| 6. State Internal Administration Expense  | \$ 69,352                         |
| 7. Audit/Consultant Service Charge  | \$ 221                            |
| 8. Addition to Stabilization Reserve [(1)-(2)-(3)-(4)+(5)-(6)-(7)]  | \$ (108,445)                      |
| 9. Stabilization Reserve  |                                   |
| Stabilization Reserve on 12-31-2010<br>Addition to Reserve on 12-31-2011<br>Interest on Stabilization Reserve in 2011           | \$ 517,831<br>(108,445)<br>24,058 |
| Stabilization Reserve on 12-31-2011   | \$ 433,444                        |
| L. Stop-Loss Calculation for Spouse and Dependent Insurance   |                                   |
| Stop-Loss Limit   | \$ 1,657,501                      |
| Claim Charges<br>Expense Charges  | 1,227,177<br>51,638               |
| Total Charges   | \$ 1,278,815                      |
| Catastrophic Loss Credit  | \$ 0                              |

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#### III. State of Wisconsin Plan - Retirees\*

Report on operations for 2011, the fifty-fourth year of the plan.

#### A. Retiree Coverage

|  | 12-31-2010                                      | <u>12-31-2011</u>                               |
|--|---|---|
| 1. Retirees Insured for Pre-Age 65 Insurance       |   |   |
| Basic Plan<br>Supplemental Plan<br>Additional Plan | 6,603<br>4,526<br>1,725                         | 8,191<br>5,564<br>2,173                         |
| 2. Pre-Age 65 Life and AD&D Insurance              |   |   |
| Basic Plan<br>Supplemental Plan<br>Additional Plan | \$<br>388,910,000<br>260,964,000<br>157,860,000 | \$<br>501,326,000<br>334,090,000<br>213,812,000 |
| 3. Retirees Insured for Post-Age 65 Insurance      | 16,584  | 17,847  |
| 4. Post-Age 65 Life Insurance                      | \$<br>396,600,250                               | \$<br>449,896,500                               |

\*The retiree plan financial report includes:

- All retirees at age 65 and over, and all active employees at age 70 and over, who receive a post-retirement life insurance benefit with no further premium payments.
- All retirees under age 65 who receive post-retirement life insurance benefits based on continued premium payments.
- All funding contributions by the State toward future post-retirement life insurance for currently active employees.

## B. Premium Summary

Pre-Age 65 Retiree Contributions

| Basic Plan<br>Supplemental Plan<br>Additional Plan | \$ 1,909,184<br>1,346,365<br>547,457 |              |
|--|--------------------------------------|--------------|
|  |                                      | \$ 3,803,006 |
| State Contributions to Premium Deposit Fund        |                                      | \$ 1,509,822 |
| Total Premium                                      |                                      | \$ 5,312,828 |

### C. Retiree Claims

|                                | -         | Basic<br>Plan             | _  | Supplemental<br>Plan      | <br>Additional<br>Plan       | -  | Total                     |
|--------------------------------|-----------|---------------------------|----|---------------------------|------------------------------|----|---------------------------|
| 1. Pre-Age 65 Life and A       | D&D Insur | ance                      |    |                           |                              |    |                           |
| Life<br>AD&D<br>Living Benefit | \$        | 1,955,728<br>118,447<br>0 | \$ | 1,499,810<br>118,447<br>0 | \$<br>449,152<br>53,836<br>0 | \$ | 3,904,690<br>290,730<br>0 |
| Total                          | \$        | 2,074,175                 | \$ | 1,618,257                 | \$<br>502,988                | \$ | 4,195,420                 |
|                                |           |                           |    |                           |                              |    |                           |

## 2. Post-Age 65 Life Insurance

| Life           | \$ 9,880,703 | \$ 9,880,703 |
|----------------|--------------|--------------|
| Living Benefit | 0            | 0            |
| Total          | \$ 9,880,703 | \$ 9,880,703 |

- D. Financial Experience Pre-Age 65 Retiree Insurance
  - 1. Premium

| Pre-Age 65 Contributions \$<br>Withdrawal from Premium Deposit Fund on 12-31-2011  | 3,803,006<br>895,925  |                 |
|--|---|-----------------|
| Total Premium  |   | \$<br>4,698,931 |
| 2. Claim Charges   |   |                 |
| Death Claims \$<br>AD&D Claims<br>Living Benefit Claims<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | $3,904,690 \\ 290,730 \\ 0 \\ 0 \\ 59,925 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ $ |                 |
| Total Claim Charges  |   | \$<br>4,255,345 |
| 3. Expense Charges   |   |                 |
| Minnesota Life Expenses \$<br>Reinsurance Expense<br>Risk Charge   | 207,200<br>875<br>82,108  |                 |
| Total Expense Charges  |   | \$<br>290,183   |
| 4. Tax Charges   |   |                 |
| State Premium Tax \$<br>Federal Income Tax   | 93,978<br>12,431  |                 |
| Total Tax Charges  |   | \$<br>106,409   |
| 5. Interest Credits/Charges  |   |                 |
| On Premium \$<br>On Claims Paid<br>On Expense Charges, Pool Charge & Conversion Charge   | 35,294<br>(24,700)<br>(3,827)   |                 |
| Total Interest Credits/Charges   |   | \$<br>6,767     |
| 6. State Internal Administration Expense   |   | \$<br>53,761    |
| 7. Actuarial Service Charge  |   | \$<br>0         |
| 8. Experience Credit [(1)-(2)-(3)-(4)+(5)-(6)-(7)]   |   | \$<br>0         |

The Experience Credit is deposited in the Contingent Liability Reserve.

## E. Financial Experience - Post-Age 65 Retiree Insurance

1. Premium Deposit Fund

| \$<br>357,229,357 |
|-------------------|
| 1,509,822         |
| (895,925)         |
| (9,880,703)       |
| (166,292)         |
| (205,411)         |
| (18,121)          |
| (586,579)         |
| <br>16,791,512    |
| \$<br>363,777,660 |
|                   |

Interest Rate on Premium Deposit Fund Reserve in 2011 4.75%

#### F. Summary of Assets and Liabilities for Post-Retirement Benefits on December 31

|  | <u>2010</u>                                    | <u>2011</u>                                    |
|--|--|--|
| 1. Assets  |  |  |
| a. Premium Deposit Fund<br>b. Contingent Liability Reserve   | \$<br>357,229,357<br>0                         | \$<br>363,777,660<br>0                         |
| c. Total   | \$<br>357,229,357                              | \$<br>363,777,660                              |
| 2. Liabilities   |  |  |
| <ul><li>a. Post-Age 65 Retirees</li><li>b. Pre-Age 65 Retirees</li><li>c. Active Employees</li></ul> | \$<br>195,500,396<br>42,878,241<br>204,314,315 | \$<br>214,218,318<br>51,009,490<br>183,153,505 |
| d. Total   | \$<br>442,692,952                              | \$<br>448,381,313                              |
| <ol> <li>Unfunded Accrued Liability</li> <li>[2(d) - 1(c)]</li> </ol>                                | \$<br>85,463,595                               | \$<br>84,603,653                               |
| <ol> <li>Total Assets as a Percent of<br/>Total Liabilities [1(c)/2(d)]</li> </ol>                   | 80.7%  | 81.1%  |

Definitions of liability values:

- Post-Age 65 Retirees present value of future claims
- Pre-Age 65 Retirees present value of future claims minus present value of future premiums
- Active Employees present value of future post-retirement claims minus present value of future State contributions toward post-retirement life insurance

Funding Assumptions appear on page 61 of this report.

#### G. Stop-Loss Calculation for Retiree Insurance

| Stop-Loss Limit                  | \$<br>21,591,896            |
|----------------------------------|-----------------------------|
| Claim Charges<br>Expense Charges | \$<br>14,115,589<br>773,985 |
| Total Charges                    | \$<br>14,889,574            |
| Catastrophic Loss Credit         | \$<br>0                     |

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### IV. Historical Experience

A. Cumulative Financial Experience on Active Employee Insurance - 2008 through 2011

| Employee Contributions  |        |   | \$ | 63,651,364 |
|---|--------|---|----|------------|
| State Contributions   |        |   |    |            |
| Basic Plan<br>Supplemental Plan   | \$     | 7,491,626<br>5,303,662  | _  | 12,795,288 |
| Total Premium   |        |   | \$ | 76,446,652 |
| Reserve Brought Forward on January 1, 2008  |        |   | \$ | 8,057,225  |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Increase in Disability Claim Reserve<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$     | 43,413,946<br>3,531,101<br>1,942,000<br>6,210,770<br>(417,267)<br>2,054,424<br>0<br>0 |    |            |
| Total Claim Charges   |        |   | \$ | 56,734,974 |
| Premium Deposit Fund on 12-31-2011<br>Stabilization Reserve on 12-31-2011   | \$     | 9,895,287<br>21,512,559   |    |            |
| Total   |        |   | \$ | 31,407,846 |
| Payments to State   |        |   |    |            |
| State Premium Tax<br>State Internal Administration Expense<br>Actuarial Service Charge<br>Audit/Consultant Service Charge<br>Legal Expense                                    | \$     | 1,528,934<br>761,159<br>0<br>9,177<br>0   |    |            |
| Total   |        |   | \$ | 2,299,270  |
| Excess of Disbursement and Reserves Over Premium and Reserve<br>Brought Forward on January 1, 2011  |        |   | \$ | 5,938,213  |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge<br>Federal Income Tax Charge<br>Total   | \$<br> | 2,741,698<br>12,214<br>117,026<br>195,590<br>3,066,528                                |    |            |
| Interest Credited to Plan   | Φ      | 9,004,741   |    |            |
| Interest Credited to Plan Less Cost   | _      | 2,007,771   | \$ | 5,938,213  |
|   |        |   | ,  | . ,        |

## B. Historical Statistics - Active Employee Insurance - 2008 and Later

|        |                    |                   | Premium          |                  |                   |  |  |
|--------|--------------------|-------------------|------------------|------------------|-------------------|--|--|
|        |                    |                   | State Co         | ntributions      |                   |  |  |
|        | Insurance in Force | Employee          | Basic            | Supplemental     |                   |  |  |
| Year   | At End of Year     | Contributions     | <u>Plan</u>      | Premium          | Total             |  |  |
|        |                    |                   |                  |                  |                   |  |  |
| 2011   | 7,884,065,000      | \$15,323,502      | \$1,887,488      | \$1,130,589      | \$18,341,579      |  |  |
| 2010   | 8,152,346,000      | 17,069,440        | 1,954,805        | 1,452,757        | 20,477,002        |  |  |
| 2009   | 8,098,961,000      | 16,364,530        | 1,893,115        | 1,408,385        | 19,666,030        |  |  |
| 2008   | 7,527,518,000      | <u>14,893,892</u> | <u>1,756,218</u> | <u>1,311,931</u> | <u>17,962,041</u> |  |  |
| Totals |                    | \$63,651,364      | \$7,491,626      | \$5,303,662      | \$76,446,652      |  |  |

## <u>Claims</u>

| -            | Dea                      | ath Losses         |                          |                           |                             |                          |
|--------------|--------------------------|--------------------|--------------------------|---------------------------|-----------------------------|--------------------------|
| Year         | Life                     | <u>AD&amp;D</u>    | <u>Total</u>             | Living<br><u>Benefits</u> | Disability<br><u>Losses</u> | Total<br><u>Claims</u>   |
| 2011         | \$12,844,361             | \$994,280          | \$13,838,641             | \$1,191,000               | \$1,184,198                 | \$16,213,839             |
| 2010<br>2009 | 11,065,435<br>11,008,714 | 654,500<br>934,814 | 11,719,935<br>11,943,528 | 162,000<br>264,000        | 1,495,964<br>1,696,753      | 13,377,899<br>13,904,281 |
| 2008         | <u>8,495,436</u>         | <u>947,507</u>     | <u>9,442,943</u>         | <u>325,000</u>            | <u>1,833,855</u>            | <u>11,601,798</u>        |
| Totals       | \$43,413,946             | \$3,531,101        | \$46,945,047             | \$1,942,000               | \$6,210,770                 | \$55,097,817             |

| Year   | Total<br><u>Claims</u> | Conversion<br>Charge | Pooled<br><u>Claims</u> | Pool<br><u>Charge</u> | Total<br><u>Claim Charges</u> |
|--------|------------------------|----------------------|-------------------------|-----------------------|-------------------------------|
| 2011   | \$16,213,839           | \$0                  | (\$417,267)             | \$662,830             | \$16,459,402                  |
| 2010   | 13,377,899             | 0                    | 0                       | 622,396               | 14,000,295                    |
| 2009   | 13,904,281             | 0                    | 0                       | 415,524               | 14,319,805                    |
| 2008   | <u>11,601,798</u>      | <u>0</u>             | <u>0</u>                | 353,674               | <u>11,955,472</u>             |
| Totals | \$55,097,817           | \$0                  | (\$417,267)             | \$2,054,424           | \$56,734,974                  |

B. Historical Statistics - Active Employee Insurance - 2008 and Later (cont'd)

| _      |                |             | Overhead      | l Cost      |           |                  | _              |            |           |
|--------|----------------|-------------|---------------|-------------|-----------|------------------|----------------|------------|-----------|
|        | Insurance      |             |               | State       | Federal   |                  | State Internal | Audit/     | Interest  |
|        | Company        | Reinsurance | Risk          | Premium     | Income    |                  | Administration | Consultant | Credits/  |
| Year   | Expense        | Expense     | Charge        | Tax         | Tax       | <u>Total</u>     | Expense        | Charge     | Charges   |
|        |                |             |               |             |           |                  |                |            |           |
| 2011   | \$715,322      | \$3,023     | \$0           | \$366,832   | \$26,714  | \$1,111,891      | \$263,769      | \$3,062    | \$65,019  |
| 2010   | 713,009        | 3,237       | 22,909        | 409,540     | 58,728    | 1,207,423        | 190,230        | 6,115      | 114,323   |
| 2009   | 684,771        | 3,109       | 45,156        | 393,321     | 59,908    | 1,186,265        | 180,736        | 0          | 143,259   |
| 2008   | <u>628,596</u> | 2,845       | <u>48,961</u> | 359,241     | 50,240    | <u>1,089,883</u> | 126,424        | <u>0</u>   | 224,462   |
|        |                |             |               |             |           |                  |                |            |           |
| Totals | \$2,741,698    | \$12,214    | \$117,026     | \$1,528,934 | \$195,590 | \$4,595,462      | \$761,159      | \$9,177    | \$547,063 |

|      |              | Rese          | rves        |              |
|------|--------------|---------------|-------------|--------------|
|      |              |               | Premium     |              |
|      | Disability   | Stabilization | Deposit     |              |
| Year | Reserve      | Reserve       | Fund        | <u>Total</u> |
|      |              |               |             |              |
| 2011 | \$27,168,853 | \$21,512,559  | \$9,895,287 | \$58,576,699 |
| 2010 | 25,984,655   | 18,903,224    | 9,447,632   | 54,335,511   |
| 2009 | 24,488,691   | 11,882,916    | 8,981,728   | 45,353,335   |
| 2008 | 22,791,938   | 6,199,293     | 8,514,260   | 37,505,491   |

| Interest Credits on Reserves |                  |               |             |              |  |
|------------------------------|------------------|---------------|-------------|--------------|--|
| -                            |                  |               | Premium     |              |  |
|                              | Disability       | Stabilization | Deposit     |              |  |
| Year                         | Reserve          | Reserve       | Fund        | <u>Total</u> |  |
| 2011                         | \$1,222,715      | \$818,146     | \$447,655   | \$2,488,516  |  |
| 2010                         | 1,265,665        | 567,381       | 465,904     | 2,298,950    |  |
| 2009                         | 1,245,596        | 315,544       | 467,468     | 2,028,608    |  |
| 2008                         | <u>1,184,569</u> | <u>0</u>      | 457,035     | 1,641,604    |  |
|                              |                  |               |             |              |  |
| Totals                       | \$4,918,545      | \$1,701,071   | \$1,838,062 | \$8,457,678  |  |

| Premium  |                          | \$<br>140,416           |
|--|--------------------------|-------------------------|
| Claim Charges<br>AD&D Claims<br>Pooled Claims<br>Pool Charge<br>Catastrophic Loss Credit   | \$ 0<br>0<br>12,405<br>0 |                         |
| Total Claim Charges  |                          | \$<br>12,405            |
| Expense Charges<br>Risk Charge   | \$948                    |                         |
| Total Expense Charges  |                          | \$<br>948               |
| Tax Charges<br>State Premium Tax   | \$2,808                  |                         |
| Total Tax Charges  |                          | \$<br>2,808             |
| Interest Credits/Charges<br>On Premium<br>On Claims Paid<br>On Expense Charges & Tax Charges   | \$ 910<br>0<br>(121)     |                         |
| Total Interest Credits/Charges   |                          | \$<br>789               |
| Addition to Stabilization Reserve  |                          | \$<br>125,044           |
| Stabilization Reserve<br>Stabilization Reserve on 12-31-2010<br>Addition to Reserve on 12-31-2011<br>Interest on Stabilization Reserve in 2011 |                          | \$<br>0<br>125,044<br>0 |
| Stabilization Reserve on 12-31-2011  |                          | \$<br>125,044           |

C. Cumulative Financial Experience on Employer Aviation AD&D Insurance

| Year | Employer      | Death  | Pooled        | Pool          | Total                |
|------|---------------|--------|---------------|---------------|----------------------|
|      | Contributions | Losses | <u>Claims</u> | <u>Charge</u> | <u>Claim Charges</u> |
| 2011 | \$140,416     | \$0    | \$0           | \$12,405      | \$12,405             |

## D. Historical Statistics - Employer Aviation AD&D Insurance

|      | Overhead Cost |               |         |              |  |
|------|---------------|---------------|---------|--------------|--|
|      |               | Catastrophic  | State   |              |  |
|      | Risk          | Loss          | Premium |              |  |
| Year | Charge        | <u>Credit</u> | Tax     | <u>Total</u> |  |
|      |               |               |         |              |  |
| 2011 | \$948         | \$0           | \$2,808 | \$3,756      |  |

|               | Interest Credits |                               |
|---------------|------------------|-------------------------------|
|               | On               | Current                       |
| Stabilization | Stabilization    | Premium Less                  |
| Reserve       | Reserve          | <u>Charges</u>                |
|               |                  |                               |
| \$125,044     | \$0              | \$789                         |
|               | _                | OnStabilizationReserveReserve |

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E. Cumulative Financial Experience on Spouse and Dependent Insurance - 1981 through 2011

| Employee Contribution  | \$ 26,611 | ,565  |
|--|-----------|-------|
| Death Claims\$ 25,372,266Living Benefit Claims90,000Conversion Charge199,815Catastrophic Loss Credit(313,347)  |           |       |
| Total Claim Charges  | \$ 25,348 | 3,734 |
| Stabilization Reserve on 12-31-2011  | \$ 433    | 3,444 |
| Payments to State  |           |       |
| State Premium Tax\$ 532,233State Internal Administration Expense1,061,218Audit/Consultant Service Charge15,767 |           |       |
| Total  | \$ 1,609  | 9,218 |
| Payment from Stabilization Reserve for Premiums  | \$ 35     | 5,399 |
| Excess of Disbursement and Reserves over Premium   | \$ 815    | 5,230 |
| Minnesota Life Expenses\$ 482,537Risk Charge46,253Federal Income Tax Charge61,614                              |           |       |
| Total \$ 590,404   |           |       |
| Interest Credited to Plan 1,405,634  |           |       |
| Interest Credited to Plan Less Cost  | \$ 815    | 5,230 |

#### F. Historical Statistics - Spouse and Dependent Insurance

Total

\$482,537

\$46,253

(\$313,347)

|  | Employee   |   |   | Death  | Living  | Conversion   | Total   |  |
|--|--|---|---|--|---|--|---|--|
| Year   | Contributions  |   |   | Losses   | Benefits  | Costs  | Claim Charges   |  |
|  |  |   |   |  |   |  |   |  |
| 2011   | \$1,275,001  |   |   | \$1,241,135  | \$20,000  | \$1,200  | \$1,262,335   |  |
| 2010   | 1,253,513  |   |   | 939,101  | 20,000  | 0  | 959,101   |  |
| 2009   | 1,052,748  |   |   | 1,115,936  | 0   | 0  | 1,115,936   |  |
| 2008   | 1,038,545  |   |   | 1,182,121  | 20,000  | 0  | 1,202,121   |  |
| 2007   | 1,026,775  |   |   | 1,094,710  | 0   | 0  | 1,094,710   |  |
| 2006   | 1,019,099  |   |   | 1,003,482  | 0   | 0  | 1,003,482   |  |
| 2005   | 1,032,840  |   |   | 1,075,980  | 0   | 0  | 1,075,980   |  |
| 2004   | 1,073,227  |   |   | 1,191,246  | 0   | 0  | 1,191,246   |  |
| 2003   | 1,303,679  |   |   | 1,363,388  | 0   | 0  | 1,363,388   |  |
| 2002   | 1,273,884  |   |   | 922,027  | 0   | 0  | 922,027   |  |
| 1981-2001  | 15,262,254   |   |   | 14,243,140   | 30,000  | 198,615  | 14,471,755  |  |
|  |  |   |   |  |   |  |   |  |
| Total  | \$26,611,565   |   |   | \$25,372,266   | \$90,000  | \$199,815  | \$25,662,081  |  |
|  |  |   |   |  |   |  |   |  |
|  |  |   |   | Overhead Cost  |   |  |   |  |
|  | Insurance  |   | Catastrophic  | State  | Federal   |  | State Internal  | Audit/   |
|  | Company  | Risk  | Loss  | Premium  | <b>T</b>  |  |   |  |
| Year   |  |   |   | Pleinium   | Income  |  | Administration  | Consultant   |
|  | Expense  | <u>Charge</u>   | Credit  | <u>Tax</u>   | Income<br><u>Tax</u>  | Total  | Administration<br>Expense   | Consultant<br>Charge   |
|  |  |   | Credit  | <u>Tax</u>   | <u>Tax</u>  |  | Expense   | <u>Charge</u>  |
| 2011   | \$23,588   | \$2,550   | <u>Credit</u><br>\$0  | <u>Tax</u><br>\$25,500   | <u>Tax</u><br>\$1,595   | \$53,233   | <u>Expense</u><br>\$69,352  | <u>Charge</u><br>\$221   |
| 2010   | \$23,588<br>23,876   | \$2,550<br>2,507  | Credit  | <u>Tax</u>   | <u>Tax</u><br>\$1,595<br>1,567  | \$53,233<br>53,020   | Expense   | <u>Charge</u>  |
|  | \$23,588   | \$2,550   | <u>Credit</u><br>\$0  | <u>Tax</u><br>\$25,500   | <u>Tax</u><br>\$1,595   | \$53,233   | <u>Expense</u><br>\$69,352  | <u>Charge</u><br>\$221   |
| 2010   | \$23,588<br>23,876   | \$2,550<br>2,507  | <u>Credit</u><br>\$0<br>0   | <u>Tax</u><br>\$25,500<br>25,070   | <u>Tax</u><br>\$1,595<br>1,567  | \$53,233<br>53,020   | <u>Expense</u><br>\$69,352<br>36,037  | <u>Charge</u><br>\$221<br>452  |
| 2010<br>2009   | \$23,588<br>23,876<br>24,213   | \$2,550<br>2,507<br>2,105   | <u>Credit</u><br>\$0<br>0<br>0  | <u>Tax</u><br>\$25,500<br>25,070<br>21,055   | <u>Tax</u><br>\$1,595<br>1,567<br>(430)   | \$53,233<br>53,020<br>46,943   | Expense<br>\$69,352<br>36,037<br>43,980   | <u>Charge</u><br>\$221<br>452<br>0                                       |
| 2010<br>2009<br>2008   | \$23,588<br>23,876<br>24,213<br>23,887   | \$2,550<br>2,507<br>2,105<br>2,077  | <u>Credit</u><br>\$0<br>0<br>0<br>0   | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771   | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)  | \$53,233<br>53,020<br>46,943<br>46,262   | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797   | <u>Charge</u><br>\$221<br>452<br>0<br>0                                  |
| 2010<br>2009<br>2008<br>2007                                 | \$23,588<br>23,876<br>24,213<br>23,887<br>23,616   | \$2,550<br>2,507<br>2,105<br>2,077<br>2,054                                     | <u>Credit</u><br>\$0<br>0<br>0<br>0<br>0                                    | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771<br>20,535   | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)<br>(486)                                   | \$53,233<br>53,020<br>46,943<br>46,262<br>45,719   | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797<br>50,720   | <u>Charge</u><br>\$221<br>452<br>0<br>0<br>0                             |
| 2010<br>2009<br>2008<br>2007<br>2006                         | \$23,588<br>23,876<br>24,213<br>23,887<br>23,616<br>23,439                               | \$2,550<br>2,507<br>2,105<br>2,077<br>2,054<br>2,038                            | <u>Credit</u><br>\$0<br>0<br>0<br>0<br>0<br>0<br>0                          | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771<br>20,535<br>20,382                               | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)<br>(486)<br>(451)                          | \$53,233<br>53,020<br>46,943<br>46,262<br>45,719<br>45,408                               | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797<br>50,720<br>45,654                               | <u>Charge</u><br>\$221<br>452<br>0<br>0<br>0<br>0<br>1,891               |
| 2010<br>2009<br>2008<br>2007<br>2006<br>2005                 | \$23,588<br>23,876<br>24,213<br>23,887<br>23,616<br>23,439<br>23,755                     | \$2,550<br>2,507<br>2,105<br>2,077<br>2,054<br>2,038<br>2,066                   | <u>Credit</u><br>\$0<br>0<br>0<br>0<br>0<br>0<br>0<br>0                     | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771<br>20,535<br>20,382<br>20,657                     | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)<br>(486)<br>(451)<br>(177)                 | \$53,233<br>53,020<br>46,943<br>46,262<br>45,719<br>45,408<br>46,301                     | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797<br>50,720<br>45,654<br>43,261                     | <u>Charge</u><br>\$221<br>452<br>0<br>0<br>0<br>0<br>1,891<br>0          |
| 2010<br>2009<br>2008<br>2007<br>2006<br>2005<br>2004         | \$23,588<br>23,876<br>24,213<br>23,887<br>23,616<br>23,439<br>23,755<br>23,699           | \$2,550<br>2,507<br>2,105<br>2,077<br>2,054<br>2,038<br>2,066<br>2,146          | <u>Credit</u><br>\$0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771<br>20,535<br>20,382<br>20,657<br>21,465           | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)<br>(486)<br>(451)<br>(177)<br>432          | \$53,233<br>53,020<br>46,943<br>46,262<br>45,719<br>45,408<br>46,301<br>47,742           | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797<br>50,720<br>45,654<br>43,261<br>39,520           | <u>Charge</u><br>\$221<br>452<br>0<br>0<br>0<br>1,891<br>0<br>0          |
| 2010<br>2009<br>2008<br>2007<br>2006<br>2005<br>2004<br>2003 | \$23,588<br>23,876<br>24,213<br>23,887<br>23,616<br>23,439<br>23,755<br>23,699<br>23,988 | \$2,550<br>2,507<br>2,105<br>2,077<br>2,054<br>2,038<br>2,066<br>2,146<br>2,607 | <u>Credit</u><br>\$0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | <u>Tax</u><br>\$25,500<br>25,070<br>21,055<br>20,771<br>20,535<br>20,382<br>20,657<br>21,465<br>26,074 | <u>Tax</u><br>\$1,595<br>1,567<br>(430)<br>(473)<br>(486)<br>(451)<br>(177)<br>432<br>3,315 | \$53,233<br>53,020<br>46,943<br>46,262<br>45,719<br>45,408<br>46,301<br>47,742<br>55,984 | Expense<br>\$69,352<br>36,037<br>43,980<br>24,797<br>50,720<br>45,654<br>43,261<br>39,520<br>58,793 | <u>Charge</u><br>\$221<br>452<br>0<br>0<br>0<br>1,891<br>0<br>0<br>4,052 |

\$15,767

|            |               |               | Intere        | st Credits     |
|------------|---------------|---------------|---------------|----------------|
|            | Insurance     |               | On            | Current        |
|            | In Force At   | Stabilization | Stabilization | Premium Less   |
| Year       | End of Year   | Reserve       | Reserve       | <u>Charges</u> |
| 2011       | \$567,755,000 | \$433,444     | \$24,058      | \$1,695        |
| 2010       | 601,900,000   | 517,831       | 18,277        | 5,463          |
| 2009       | 605,205,000   | 289,188       | 26,401        | 3,383          |
| 2008       | 594,715,000   | 413,515       | 37,004        | 2,552          |
| 2007       | 592,020,000   | 608,594       | 45,352        | 4,356          |
| 2006       | 584,735,000   | 723,260       | 45,668        | 4,996          |
| 2005       | 582,575,000   | 749,932       | 51,404        | 6,243          |
| 2004       | 592,275,000   | 824,987       | 56,455        | 1,721          |
| 2003       | 590,340,000   | 972,092       | 65,191        | 4,070          |
| 2002       | 585,955,000   | 1,081,369     | 51,361        | 11,326         |
| 1981- 2001 | 572,335,000   | 748,952       | 850,400       | 88,258         |
| Total      |               |               | \$1,271,571   | \$134,063      |

\$532,233

\$61,614

\$809,290

\$1,061,218

G. Cumulative Financial Experience on Retiree Insurance - 2008 through 2011

| Retiree Contributions   |  | \$ 13,803,503  |
|---|--|----------------|
| State Contributions   |  | 5,993,117      |
| Total Premium   |  | \$ 19,796,620  |
| Reserve Brought Forward on January 1, 2008  |  | \$ 329,768,061 |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$ 52,038,184<br>746,311<br>69,750<br>0<br>159,946<br>0<br>0 |                |
| Total Claim Charges   |  | \$ 53,014,191  |
| Contingent Liability Reserve on 12-31-2011<br>Premium Deposit Fund on 12-31-2011  | \$ 0<br>363,777,660  |                |
| Total   |  | \$ 363,777,660 |
| Payments to State   |  |                |
| State Premium Tax<br>State Internal Administration Expense<br>Actuarial Service Charge  | \$ 1,120,932<br>129,370<br>68,740                            |                |
| Total   |  | \$ 1,319,042   |
| Withdrawals of Postretirement Life Insurance Values<br>to Pay Health and Long-Term Care Insurance Premiums                            |  | \$ 2,006,485   |
| Excess of Disbursement and Reserves Over Premium and Reserve<br>Brought Forward on January 1, 2011                                    |  | \$ 70,552,697  |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge<br>Federal Income Tax Charge  | \$ 1,331,565<br>3,167<br>156,138<br>47,146                   |                |
| Total   | \$ 1,538,016   |                |
| Interest Credited to Plan   | 72,090,713   |                |
| Interest Credited to Plan Less Cost   |  | \$ 70,552,697  |

|        |               |             |                      | Premium           |                  |
|--------|---------------|-------------|----------------------|-------------------|------------------|
|        | Insurance I   | n Force     | Pre-Age 65           | State             |                  |
| _      | at End of     | Year        | Retiree              | Contributions for | Total            |
| Year   | Pre-Age 65    | Post-Age 65 | <b>Contributions</b> | Active Employees  | Premium          |
| 2011   | 1,049,228,000 | 449,896,500 | \$3,803,006          | \$1,509,822       | \$5,312,828      |
| 2010   | 807,734,000   | 396,600,250 | 3,531,803            | 1,563,881         | 5,095,684        |
| 2009   | 767,497,000   | 371,714,750 | 3,316,473            | 1,514,440         | 4,830,913        |
| 2008   | 740,099,000   | 348,802,000 | <u>3,152,221</u>     | <u>1,404,974</u>  | <u>4,557,195</u> |
| Totals |               |             | \$13,803,503         | \$5,993,117       | \$19,796,620     |

#### H. Historical Statistics - Retiree Insurance - 2008 and Later

Claims

| _      |                           | Death Lo                      | sses                        |                   |                               |                                |                        |
|--------|---------------------------|-------------------------------|-----------------------------|-------------------|-------------------------------|--------------------------------|------------------------|
| Year   | Pre-Age 65<br><u>Life</u> | Pre-Age 65<br><u>AD&amp;D</u> | Post -Age 65<br><u>Life</u> | Total             | Pre-Age 65<br>Living Benefits | Post-Age 65<br>Living Benefits | Total<br><u>Claims</u> |
| 2011   | \$3,904,690               | \$290,730                     | \$9,880,703                 | \$14,076,123      | \$0                           | \$0                            | \$14,076,123           |
| 2010   | 3,290,890                 | 238,764                       | 10,472,997                  | 14,002,651        | 0                             | 0                              | 14,002,651             |
| 2009   | 2,558,329                 | 216,817                       | 9,299,657                   | 12,074,803        | 0                             | 50,250                         | 12,125,053             |
| 2008   | <u>3,942,991</u>          | <u>0</u>                      | <u>8,687,927</u>            | <u>12,630,918</u> | <u>0</u>                      | <u>19,500</u>                  | 12,650,418             |
| Totals | \$13,696,900              | \$746,311                     | \$38,341,284                | \$52,784,495      | \$0                           | \$69,750                       | \$52,854,245           |
|        | Total                     | Conversion                    | Pooled                      | Pool              | Total                         |                                |                        |
| Year   | <u>Claims</u>             | <u>Charge</u>                 | <u>Claims</u>               | Charge            | Claim Charges                 |                                |                        |
| 2011   | \$14,076,123              | \$0                           | \$0                         | \$59,925          | \$14,136,048                  |                                |                        |
| 2010   | 14,002,651                | 0                             | 0                           | 44,041            | 14,046,692                    |                                |                        |
| 2009   | 12,125,053                | 0                             | 0                           | 36,768            | 12,161,821                    |                                |                        |
| 2008   | 12,650,418                | <u>0</u>                      | <u>0</u>                    | 19,212            | 12,669,630                    |                                |                        |
| Totals | \$52,854,245              | \$0                           | \$0                         | \$159,946         | \$53,014,191                  |                                |                        |

H. Historical Statistics - Retiree Insurance - 2008 and Later (cont'd)

| _      |                |             | Overhead Cos  | t           |               |                |           |                |               |
|--------|----------------|-------------|---------------|-------------|---------------|----------------|-----------|----------------|---------------|
|        | Insurance      |             |               | State       | Federal       |                | Actuarial | State Internal | Interest      |
|        | Company        | Reinsurance | Risk          | Premium     | Income        |                | Service   | Administration | Credits/      |
| Year   | Expense        | Expense     | Charge        | Tax         | Tax           | <u>Total</u>   | Charge    | Expense        | Charges       |
| 2011   | \$373,492      | \$875       | \$100,229     | \$299,388   | \$12,431      | \$786,415      | \$0       | \$53,761       | \$6,767       |
| 2010   | 341,652        | 806         | 22,142        | 295,725     | 12,331        | 672,655        | 41,435    | 38,772         | 13,322        |
| 2009   | 317,468        | 764         | 17,105        | 260,348     | 11,673        | 607,358        | 0         | 36,837         | 24,523        |
| 2008   | <u>298,953</u> | <u>722</u>  | <u>16,662</u> | 265,470     | <u>10,711</u> | <u>592,518</u> | 27,305    | <u>0</u>       | <u>15,954</u> |
| Totals | \$1,331,565    | \$3,167     | \$156,138     | \$1,120,931 | \$47,146      | \$2,658,946    | \$68,740  | \$129,370      | \$60,566      |

| _    |            | Reserves      |               |
|------|------------|---------------|---------------|
| -    | Contingent | Premium       |               |
|      | Liability  | Deposit       |               |
| Year | Reserve    | Fund          | Total         |
|      |            |               |               |
| 2011 | \$0        | \$363,777,660 | \$363,777,660 |
| 2010 | 0          | 357,229,357   | 357,229,357   |
| 2009 | 0          | 349,424,958   | 349,424,958   |
| 2008 | 6,269,070  | 332,961,288   | 339,230,358   |

|        | Inte        | rest Credits on Res | serves       |                |
|--------|-------------|---------------------|--------------|----------------|
| -      | Contingent  | Premium             |              | Withdrawals to |
|        | Liability   | Deposit             |              | Pay Health and |
| Year   | Reserve     | Fund                | Total        | LTC Premiums   |
|        |             |                     |              |                |
| 2011   | \$0         | \$16,791,512        | \$16,791,512 | \$586,579      |
| 2010   | 0           | 17,976,631          | 17,976,631   | 481,683        |
| 2009   | 351,100     | 18,252,922          | 18,604,022   | 458,842        |
| 2008   | 772,679     | 17,885,303          | 18,657,982   | 479,381        |
|        |             |                     |              |                |
| Totals | \$1,123,779 | \$70,906,368        | \$72,030,147 | \$2,006,485    |

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| I. Cumulative Financial Experience on Employee Insurance (Active Employee   | s and | Retirees) - 1958   | through 2007   |
|---|-------|--|----------------|
| Employee Contributions  |       |  | \$ 304,103,381 |
| State Contributions   |       |  |                |
| Basic Plan<br>Supplemental Plan   | \$    | 82,390,479<br>36,340,802   |                |
|   |       |  | 118,731,281    |
| Total Premium   |       |  | \$ 422,834,662 |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Increase in Disability Claim Reserve<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$    | 398,102,916<br>20,768,912<br>4,066,000<br>20,958,083<br>(119,478)<br>1,065,368<br>362,072<br>0 |                |
| Total Claim Charges   |       |  | \$ 445,203,873 |
| Contingent Liability Reserve on 12-31-2007<br>Premium Deposit Fund on 12-31-2007  | \$    | 14,533,673<br>323,291,613  |                |
| Total   |       |  | \$ 337,825,286 |
| Payments to State   |       |  |                |
| State Premium Tax<br>State Internal Administration Expense<br>Actuarial Service Charge<br>Audit/Consultant Service Charge<br>Legal Expense                                    | \$    | 9,230,199<br>3,885,022<br>38,388<br>51,734<br>39,790   |                |
| Total   |       |  | \$ 13,245,133  |
| Payment from Contingent Liability Reserve for Premiums  |       |  | \$ 3,530,569   |
| Withdrawals of Postretirement Life Insurance Values<br>to Pay Health and Long-Term Care Insurance Premiums  |       |  | \$ 4,522,251   |
| Excess of Disbursement and Reserves Over Premium  |       |  | \$ 381,492,450 |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge<br>Federal Income Tax Charge  | \$    | 10,830,892<br>180,635<br>1,584,835<br>971,199  |                |
| Total   | \$    | 13,567,561   |                |
| Interest Credited to Plan   | -     | 395,060,011  |                |
| Interest Credited to Plan Less Cost   |       |  | \$ 381,492,450 |

J. Historical Statistics - Active Employee and Retiree Insurance - through 2007

|      |                      |                 |           |               | Premium      |              |               |
|------|----------------------|-----------------|-----------|---------------|--------------|--------------|---------------|
|      |                      |                 |           | _             | State Contr  | ributions    |               |
|      | Insurance In Force a | t End of Year   |           | Employee      | Basic        | Supplemental | Total         |
| Year | Pre-Retirement       | Post-Retirement | Year      | Contributions | <u>Plan</u>  | <u>Plan</u>  | Premium       |
| 2007 | 7,803,344,000        | 320,232,500     | 2007      | \$16,156,764  | \$2,955,765  | \$1,232,334  | \$20,344,863  |
| 2006 | 7,329,155,000        | 295,682,250     | 2006      | 14,974,540    | 2,779,424    | 1,163,077    | 18,917,041    |
| 2005 | 6,999,101,000        | 277,559,750     | 2005      | 14,094,642    | 2,675,764    | 1,126,915    | 17,897,321    |
| 2004 | 6,760,990,000        | 261,620,000     | 2004      | 13,436,167    | 2,609,471    | 1,103,938    | 17,149,576    |
| 2003 | 6,377,422,000        | 248,541,250     | 2003      | 13,564,722    | 2,682,055    | 1,139,067    | 17,385,844    |
| 2002 | 6,100,363,000        | 234,159,250     | 2002      | 13,377,914    | 2,672,759    | 1,141,597    | 17,192,270    |
| 2001 | 5,601,752,000        | 219,827,750     | 2001      | 12,057,622    | 2,448,473    | 1,054,664    | 15,560,759    |
| 2000 | 4,965,080,000        | 207,848,750     | 2000      | 10,944,386    | 2,273,603    | 985,914      | 14,203,903    |
| 1999 | 4,593,228,000        | 195,619,000     | 1999      | 10,249,171    | 2,217,950    | 941,962      | 13,409,083    |
| 1998 | 4,252,269,000        | 184,580,000     | 1998      | 10,102,741    | 2,235,849    | 970,180      | 13,308,770    |
| 1997 | 3,681,951,000        | 176,424,750     | 1958-1997 | 175,144,712   | 56,839,366   | 25,481,154   | 257,465,232   |
|      |                      |                 | Total     | \$304,103,381 | \$82,390,479 | \$36,340,802 | \$422,834,662 |

| $-C^{\dagger}$ | 0.000 |
|----------------|-------|
| - U.I          | anns  |
| _              |       |

|            |                    | Death Losses | 8             |               |                |                  |                      |
|------------|--------------------|--------------|---------------|---------------|----------------|------------------|----------------------|
|            | Pre-               | Pre-         | Post-         |               |                |                  |                      |
|            | Retirement         | Retirement   | Retirement    |               | Living         | Disability       | Total                |
| Year       | Life               | AD&D         | Life          | Total         | Benefits       | Losses           | Claims               |
| 2007       | \$15,424,394       | \$578,367    | \$8,774,275   | \$24,777,036  | \$512,000      | \$1,047,671      | \$26,336,707         |
| 2006       | 14,953,112         | 1,119,759    | 8,480,232     | 24,553,103    | 576,000        | 2,314,751        | 27,443,854           |
| 2005       | 13,479,300         | 1,788,385    | 7,520,973     | 22,788,658    | 340,500        | 2,283,776        | 25,412,934           |
| 2004       | 13,872,722         | 940,858      | 7,554,908     | 22,368,488    | 601,500        | (602,109)        | 22,367,879           |
| 2003       | 14,695,689         | 780,605      | 6,867,758     | 22,344,052    | 488,500        | 1,435,671        | 24,268,223           |
| 2002       | 11,458,035         | 1,041,829    | 6,811,293     | 19,311,157    | 242,500        | 690,982          | 20,244,639           |
| 2001       | 10,842,443         | 469,215      | 6,156,890     | 17,468,548    | 361,500        | 1,312,119        | 19,142,167           |
| 2000       | 9,303,701          | 738,921      | 6,183,157     | 16,225,779    | 166,000        | 714,191          | 17,105,970           |
| 1999       | 11,419,416         | 1,166,970    | 5,990,105     | 18,576,491    | 77,250         | 672,318          | 19,326,059           |
| 1998       | 10,449,799         | 1,216,350    | 5,146,711     | 16,812,860    | 141,000        | 1,497,976        | 18,451,836           |
| 1958- 1997 | <u>152,380,988</u> | 10,927,653   | 50,337,015    | 213,645,656   | <u>559,250</u> | <u>9,590,737</u> | 223,795,643          |
| Total      | \$278,279,599      | \$20,768,912 | \$119,823,317 | \$418,871,828 | \$4,066,000    | \$20,958,083     | \$443,895,911        |
|            | Total              | Conversion   | Pooled        | Pool          |                |                  | Total                |
| Year       | <u>Claims</u>      | Charge       | <u>Claims</u> | Charge        |                | <u>(</u>         | <u>Claim Charges</u> |
| 2007       | \$26,336,707       | \$0          | \$0           | \$298,751     |                |                  | \$26,635,458         |
| 2006       | 27,443,854         | 0            | 0             | 243,030       |                |                  | 27,686,884           |
| 2005       | 25,412,934         | 0            | 0             | 213,495       |                |                  | 25,626,429           |
| 2004       | 22,367,879         | 0            | (40,116)      | 172,047       |                |                  | 22,499,810           |
| 2003       | 24,268,223         | 0            | (79,362)      | 138,045       |                |                  | 24,326,906           |
| 2002       | 20,244,639         | 0            | 0             | 0             |                |                  | 20,244,639           |
| 2001       | 19,142,167         | 1,800        | 0             | 0             |                |                  | 19,143,967           |
| 2000       | 17,105,970         | 5,400        | 0             | 0             |                |                  | 17,111,370           |
| 1999       | 19,326,059         | 14,820       | 0             | 0             |                |                  | 19,340,879           |
| 1998       | 18,451,836         | 21,000       | 0             | 0             |                |                  | 18,472,836           |
| 1958- 1997 | 223,795,643        | 319,052      | <u>0</u>      | <u>0</u>      |                |                  | 224,114,695          |
| Total      | \$443,895,911      | \$362,072    | (\$119,478)   | \$1,065,368   |                |                  | \$445,203,873        |

J. Historical Statistics - Active Employee and Retiree Insurance - through 2007 (cont'd)

|            |              |             | Overhead          | Cost           |               |              |                |           |            |          |                |
|------------|--------------|-------------|-------------------|----------------|---------------|--------------|----------------|-----------|------------|----------|----------------|
|            | Insurance    |             |                   | State          | Federal       |              | State Internal | Actuarial | Audit/     |          | Interest       |
|            | Company      | Reinsurance | Risk              | Premium        | Income        |              | Administration | Service   | Consultant | Legal    | Credits/       |
| Year       | Expense      | Expense     | Charge            | Tax            | Tax           | Total        | Expense        | Charge    | Charge     | Expense  | Charges        |
|            |              |             |                   |                |               |              |                |           |            |          |                |
| 2007       | \$868,193    | \$3,255     | \$48,189          | \$543,582      | \$46,634      | \$1,509,853  | \$249,586      | \$23,937  | \$0        | \$0      | \$90,476       |
| 2006       | 810,168      | 3,027       | 34,416            | 566,203        | 39,071        | 1,452,885    | 223,343        | 0         | 8,698      | 0        | 86,556         |
| 2005       | 761,403      | 2,864       | 17,262            | 523,708        | 34,781        | 1,340,018    | 208,373        | 0         | 0          | 0        | 99,255         |
| 2004       | 723,308      | 2,703       | 0                 | 459,084        | 33,016        | 1,218,111    | 181,758        | 905       | 0          | 39,790   | 47,974         |
| 2003       | 681,447      | 3,043       | 6,533             | 495,966        | 42,214        | 1,229,203    | 253,423        | 1,700     | 18,633     | 0        | 83,487         |
| 2002       | 640,332      | 4,893       | 60,795            | 411,517        | 46,884        | 1,164,421    | 150,150        | 1,745     | 0          | 0        | 46,486         |
| 2001       | 576,218      | 5,323       | 56,204            | 387,097        | 34,496        | 1,059,338    | 107,850        | 1,650     | 0          | 0        | 67,341         |
| 2000       | 532,568      | 13,125      | 52,944            | 344,786        | 28,148        | 971,571      | 38,008         | 1,402     | 8,727      | 0        | 53,830         |
| 1999       | 472,366      | 14,071      | 26,028            | 389,658        | 33,123        | 935,246      | 0              | 1,391     | 0          | 0        | 49,296         |
| 1998       | 414,812      | 13,309      | 56,964            | 375,376        | 46,762        | 907,223      | 137,490        | 1,153     | 0          | 0        | 94,563         |
| 1958- 1997 | 4,350,077    | 115,022     | 1,225,500         | 4,733,222      | 586,070       | 11,009,891   | 2,335,041      | 4,505     | 15,676     | <u>0</u> | 1,836,172      |
| Total      | \$10,830,892 | \$180,635   | \$1,584,835       | \$9,230,199    | \$971,199     | \$22,797,760 | \$3,885,022    | \$38,388  | \$51,734   | \$39,790 | \$2,555,436    |
|            |              |             |                   | Reserves       |               |              |                |           |            |          |                |
|            |              |             | Contingent        |                | Premium       |              |                |           |            |          |                |
|            | Disability   |             | Liability         |                | Deposit       |              |                |           |            |          |                |
| Year       | Reserve      |             | Reserve           |                | Fund          |              | Total          |           |            |          |                |
| 2007       | \$20,958,083 |             | \$14,533,673      |                | \$323,291,613 |              | \$358,783,369  |           |            |          |                |
| 2006       | 19,910,412   |             | 22,320,164        |                | 303,582,094   |              | 345,812,670    |           |            |          |                |
| 2005       | 17,595,661   |             | 29,423,280        |                | 288,655,047   |              | 335,673,988    |           |            |          |                |
| 2004       | 15,311,885   |             | 35,338,788        |                | 273,479,546   |              | 324,130,219    |           |            |          |                |
| 2003       | 15,913,994   |             | 40,413,306        |                | 256,750,262   |              | 313,077,562    |           |            |          |                |
| 2002       | 14,478,323   |             | 44,476,613        |                | 241,655,917   |              | 300,610,853    |           |            |          |                |
| 2001       | 13,787,341   |             | 48,211,931        |                | 223,143,852   |              | 285,143,124    |           |            |          |                |
| 2000       | 12,475,222   |             | 50,992,413        |                | 206,330,935   |              | 269,798,570    |           |            |          |                |
| 1999       | 11,761,031   |             | 53,505,251        |                | 189,675,567   |              | 254,941,849    |           |            |          |                |
| 1998       | 11,088,713   |             | 55,999,169        |                | 177,584,817   |              | 244,672,699    |           |            |          |                |
| 1997       | 9,590,737    |             | 57,505,153        |                | 166,585,300   |              | 233,681,190    |           |            |          |                |
|            |              |             | Interes           | t Credits on R | eserves       |              |                |           |            |          |                |
|            |              |             | Contingent        |                | Premium       |              |                |           |            |          | Withdrawals to |
|            | Disability   |             | Liability         |                | Deposit       |              |                |           |            |          | Pay Health and |
| Year       | Reserve      |             | Reserve           |                | Fund          |              | Total          |           |            |          | LTC Premiums   |
| 2007       | \$1,149,269  |             | \$1,305,400       |                | \$17,715,113  |              | \$20,169,782   |           |            |          | \$263,259      |
| 2006       | 975,149      |             | 1,681,973         |                | 16,073,075    |              | 18,730,197     |           |            |          | 538,053        |
| 2005       | 890,137      |             | 1,904,463         |                | 15,960,456    |              | 18,755,056     |           |            |          | 316,819        |
| 2004       | 937,441      |             | 2,796,523         |                | 15,200,843    |              | 18,934,807     |           |            |          | 537,217        |
| 2003       | 948,032      |             | 3,105,807         |                | 15,745,232    |              | 19,799,071     |           |            |          | 407,499        |
| 2002       | 938,590      |             | 3,352,789         |                | 15,343,979    |              | 19,635,358     |           |            |          | 536,412        |
| 2001       | 890,592      |             | 3,621,720         |                | 14,805,993    |              | 19,318,305     |           |            |          | 601,165        |
| 2000       | 837,693      |             | 3,782,331         |                | 13,637,481    |              | 18,257,505     |           |            |          | 241,630        |
| 1999       | 745,309      |             | 3,732,430         |                | 12,112,018    |              | 16,589,757     |           |            |          | 173,788        |
| 1998       | 653,225      |             | 3,848,131         |                | 11,326,953    |              | 15,828,309     |           |            |          | 219,407        |
| 1958- 1997 | 10,979,387   |             | <u>81,367,379</u> |                | 114,139,662   |              | 206,486,428    |           |            |          | 687,002        |
| Total      | \$19,944,824 |             | \$110,498,946     |                | \$262,060,805 |              | \$392,504,575  |           |            |          | \$4,522,251    |

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#### V. Wisconsin Local Government Plan - Active Employees\*

Report on operations for 2011, the fifty-second year of the plan.

### A. Employee Coverage

B.

|   | <u>12-31-2010</u>   | <u>12-31-2011</u>   |
|---|---------------------|---------------------|
| 1. Employees Insured for Pre-Retirement Insurance (1) |                     |                     |
| Basic Plan  | 77,229              | 75,117              |
| Supplemental Plan                                     | 23,918              | 24,525              |
| Additional Plan                                       | 32,970              | 32,262              |
| 2. Pre-Retirement Life and AD&D Insurance (1)         |                     |                     |
| Basic Plan  | \$<br>3,751,705,000 | \$<br>3,703,421,000 |
| Supplemental Plan                                     | 1,216,753,000       | 1,269,957,000       |
| Additional Plan                                       | 3,617,609,000       | 3,680,736,000       |
| . Spouse and Dependent Coverage                       |                     |                     |
| 1. Employees Insured                                  | 36,340              | 35,036              |
| 2. Estimated Spouse and Dependent Life Insurance      | \$<br>882,590,000   | \$<br>852,035,000   |

\*The active employee plan financial report includes:

- All active employees at ages under 70.
- All active employees at age 70 and over who continue to participate in the additional life insurance benefit.
- Spouses and dependents of active employees.

## C. Premium Summary

| Basic Plan                        | \$ 7,286,099 |               |
|-----------------------------------|--------------|---------------|
| Supplemental Plan                 | 2,464,204    |               |
| Additional Plan                   | 6,990,425    |               |
| Spouse and Dependent Plan         | 1,297,655    |               |
|                                   |              | \$ 18,038,383 |
| Employer Contributions to Premium |              |               |
| Basic Plan                        | \$ 1,354,670 |               |
| Supplemental Plan                 | 53,589       |               |
|                                   |              | 1,408,259     |
| Total Premium                     |              | \$ 19,446,642 |

# D. Employee Claims

|                | Basic<br>Plan | <br>Supplemental<br>Plan | Additional<br>Plan | Total         |
|----------------|---------------|--------------------------|--------------------|---------------|
| Life           | \$ 3,451,187  | \$<br>1,070,089          | \$ 4,314,294       | \$ 8,835,570  |
| AD&D           | 221,961       | 121,760                  | 330,710            | 674,431       |
| Living Benefit | 28,000        | 0                        | 40,000             | 68,000        |
| Disability     | 405,777       | <br>184,468              | 625,231            | 1,215,476     |
| Total          | \$ 4,106,925  | \$<br>1,376,317          | \$ 5,310,235       | \$ 10,793,477 |

# E. Spouse and Dependent Claims

|                        | Spouse            | <br>Dependent      |                      |
|------------------------|-------------------|--------------------|----------------------|
| Life<br>Living Benefit | \$ 1,485,519<br>0 | \$<br>146,449<br>0 | \$<br>1,631,968<br>0 |
| Total                  | \$ 1,485,519      | \$<br>146,449      | \$<br>1,631,968      |

- F. Financial Experience Active Employee Insurance
  - 1. Premium

| Employee Contributions<br>Employer Contributions  | \$<br>16,740,728<br>1,408,259   |                  |
|---|---|------------------|
| Total Premium   |   | \$<br>18,148,987 |
| 2. Claim Charges  |   |                  |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Pooled Claims<br>Pool Charge<br>Increase in Disability Claim Reserve<br>Conversion Charge<br>Catastrophic Loss Credit | \$<br>$\begin{array}{c} 8,835,570\\ 674,431\\ 68,000\\ (80,178)\\ 55,483\\ 1,215,476\\ 17,040\\ 0\end{array}$ |                  |
| Total Claim Charges   |   | \$<br>10,785,822 |
| 3. Expense Charges  |   |                  |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge   | \$<br>1,388,398<br>2,991<br>0   |                  |
| Total Expense Charges   |   | \$<br>1,391,389  |
| 4. Tax Charges  |   |                  |
| State Premium Tax<br>Federal Income Tax   | \$<br>362,980<br>36,880   |                  |
| Total Tax Charges   |   | \$<br>399,860    |
| 5. Interest Credits/Charges   |   |                  |
| On Premium<br>On Disability Claim Reserve<br>On Claims Paid<br>On Expense Charges, Pool Charge & Conversion Charge  | \$<br>158,167<br>935,213<br>(55,157)<br>(15,996)  |                  |
| Total Interest Credits/Charges  |   | \$<br>1,022,227  |
| 6. State Internal Administration Expense  |   | \$<br>263,769    |
| 7. Audit/Consultant Service Charge  |   | \$<br>5,239      |
| 8. Contribution to Stabilization Reserve [(1)-(2)-(3)-(4)+(5)-(6)-(7)]  |   | \$<br>6,325,135  |

- G. Reserve Summary
  - 1. Premium Deposit Fund

| Balance on 12-31-2010      | \$ | 9,371,161  |
|----------------------------|----|------------|
| Interest Credit            |    | 442,147    |
| Withdrawals on 12-31-2011  | _  | 0          |
| Balance on 12-31-2011      | \$ | 9,813,308  |
| 2. Stabilization Reserve   |    |            |
| Balance on 12-31-2010      | \$ | 13,292,179 |
| Interest Credit            |    | 572,680    |
| Contribution on 12-31-2011 |    | 6,325,135  |
| Withdrawals on 12-31-2011  | _  | 0          |
| Balance on 12-31-2011      | \$ | 20,189,994 |
|                            |    |            |

| Interest Rate on Premium Deposit Fund and Stabilization Reserve in 2011 | 4.48% |
|---|-------|
|---|-------|

# H. Stop-Loss Calculation for Active Employee Insurance

| Stop-Loss Limit                  | \$<br>23,014,227              |
|----------------------------------|-------------------------------|
| Claim Charges<br>Expense Charges | \$<br>10,810,746<br>1,754,368 |
| Total Charges                    | \$<br>12,565,114              |
| Catastrophic Loss Credit         | \$<br>0                       |

I. Financial Experience - Spouse and Dependent Insurance

J.

| 1. Premium  | \$ | 1,297,655                         |
|---|----|-----------------------------------|
| 2. Claim Charges<br>Death Claims\$ 1,631,968Living Benefit Claims0Conversion Charge22,200   |    |                                   |
| Total Claim Charges   | \$ | 1,654,168                         |
| 3. Expense Charges<br>Minnesota Life Expenses\$ 68,776<br>2,595Risk Charge2,595   |    |                                   |
| Total Expense Charges   | \$ | 71,371                            |
| 4. Tax Charges<br>State Premium Tax\$ 25,953<br>(1,246)Federal Income Tax(1,246)  |    |                                   |
| Total Tax Charges   | \$ | 24,707                            |
| 5. Interest Credits/Charges<br>On Premium\$ 11,350<br>(11,337)<br>On Expense Charges & Conversion Charge0. Claims Paid<br>On Expense Charges & Conversion Charge(11,337)<br>(1,409)     |    |                                   |
| Total Interest Credits/Charges  | \$ | (1,396)                           |
| 6. State Internal Administration Expense  | \$ | 69,352                            |
| 7. Audit/Consultant Service Charge  | \$ | 294                               |
| 8. Addition to Stabilization Reserve [(1)-(2)-(3)-(4)+(5)-(6)-(7)]  | \$ | (523,633)                         |
| <ul> <li>9. Stabilization Reserve</li> <li>Stabilization Reserve on 12-31-2010</li> <li>Addition to Reserve on 12-31-2011</li> <li>Interest on Stabilization Reserve in 2011</li> </ul> | \$ | 2,229,931<br>(523,633)<br>107,302 |
| Stabilization Reserve on 12-31-2011   | \$ | 1,813,600                         |
| Stop-Loss Calculation for Spouse and Dependent Insurance  |    |                                   |
| Stop-Loss Limit   | \$ | 1,881,600                         |
| Claim Charges<br>Expense Charges  | _  | 1,604,409<br>97,324               |
| Total Charges   | \$ | 1,701,733                         |
| Catastrophic Loss Credit  | \$ | 0                                 |

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#### VI. Wisconsin Local Government Plan - Retirees\*

Report on operations for 2011, the fifty-second year of the plan.

#### A. Retiree Coverage

|   | <u>12-31-2010</u> | <u>12-31-2011</u> |
|---|-------------------|-------------------|
| 1. Retirees Insured for Pre-Age 65 Insurance  |                   |                   |
| Basic Plan                                    | 9,599             | 10,597            |
| Supplemental Plan<br>Additional Plan          | 1,418             | 1,630<br>2,506    |
| Additional Plan                               | 2,287             | 2,506             |
| 2. Pre-Age 65 Life and AD&D Insurance         |                   |                   |
| Basic Plan                                    | \$<br>528,722,000 | \$<br>600,498,000 |
| Supplemental Plan                             | 79,720,000        | 94,620,000        |
| Additional Plan                               | 191,574,000       | 222,740,000       |
| 3. Retirees Insured for Post-Age 65 Insurance | 22,671            | 23,956            |
| 4. Post-Age 65 Insurance                      | \$<br>263,634,750 | \$<br>296,558,250 |

\*The retiree plan financial report includes:

- All retirees at age 65 and over, and all active employees at age 70 and over, who receive a post-retirement life insurance benefit with no further premium payments.
- All retirees under age 65 who receive post-retirement life insurance benefits based on continued premium payments.
- All funding contributions by employers toward future post-retirement life insurance for currently active employees.

# B. Premium Summary

| Pre-Age 65 | Retiree | Contributions |
|------------|---------|---------------|
|------------|---------|---------------|

| Basic Plan<br>Supplemental Plan<br>Additional Plan | \$ | 3,646,827<br>237,616<br>771,041 |                 |
|--|----|---------------------------------|-----------------|
|  | -  | ,                               | \$<br>4,655,484 |
| Employer Contributions to Premium Deposit Fund     |    |                                 | \$<br>1,895,348 |
| Total Premium                                      |    |                                 | \$<br>6,550,832 |

## C. Retiree Claims

|                                | _        | Basic<br>Plan             | <br>Supplemental<br>Plan      | -  | Additional<br>Plan        | -  | Total                     |
|--------------------------------|----------|---------------------------|-------------------------------|----|---------------------------|----|---------------------------|
| 1. Pre-Age 65 Life and AD&     | &D Insur | ance                      |                               |    |                           |    |                           |
| Life<br>AD&D<br>Living Benefit | \$       | 3,506,842<br>250,014<br>0 | \$<br>676,007<br>125,797<br>0 | \$ | 1,627,971<br>137,667<br>0 | \$ | 5,810,820<br>513,478<br>0 |
| Total                          | \$       | 3,756,856                 | \$<br>801,804                 | \$ | 1,765,638                 | \$ | 6,324,298                 |
| 2. Post-Age 65 Life Insuran    | ce       |                           |                               |    |                           |    |                           |
| Life                           | \$       | 6.141.237                 |                               |    |                           | \$ | 6.141.237                 |

| Life           | \$ 6,141,237  | \$ 6,141,237 |
|----------------|---------------|--------------|
| Living Benefit | <u>12,500</u> | 12,500       |
| Total          | \$ 6,153,737  | \$ 6,153,737 |

- D. Financial Experience Pre-Age 65 Retiree Insurance
  - 1. Premium

| Pre-Age 65 Contributions<br>Withdrawal from Premium Deposit Fund on 12-31-2011  | \$ 4,655,484<br>2,421,333                            |                 |
|---|--|-----------------|
| Total Premium   |  | \$<br>7,076,817 |
| 2. Claim Charges  |  |                 |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$ 5,810,820<br>513,478<br>0<br>0<br>6,052<br>0<br>0 |                 |
| Total Claim Charges   |  | \$<br>6,330,350 |
| 3. Expense Charges  |  |                 |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge   | \$ 501,139<br>1,079<br>23,568                        |                 |
| Total Expense Charges   |  | \$<br>525,786   |
| 4. Tax Charges  |  |                 |
| State Premium Tax<br>Federal Income Tax   | \$ 141,536<br>                                       |                 |
| Total Tax Charges   |  | \$<br>160,729   |
| 5. Interest Credits/Charges   |  |                 |
| On Premium<br>On Claims Paid<br>On Expense Charges, Pool Charge & Conversion Charge   | \$ 48,584<br>(30,068)<br>(5,740)                     |                 |
| Total Interest Credits/Charges  |  | \$<br>12,776    |
| 6. State Internal Administration Expense  |  | \$<br>72,728    |
| 7. Actuarial Service Charge   |  | \$<br>0         |
| 8. Experience Credit [(1)-(2)-(3)-(4)+(5)-(6)-(7)]  |  | \$<br>0         |
|   |  |                 |

The Experience Credit is deposited in the Contingent Liability Reserve.

## E. Financial Experience - Post-Age 65 Retiree Insurance

| 1. Premium Deposit Fund  |    |             |
|--|----|-------------|
| Premium Deposit Fund on 12-31-2010   | \$ | 157,167,232 |
| Contributions for Active Employees During 2011   |    | 1,895,348   |
| Withdrawals on 12-31-2011  |    | (2,421,333) |
| Withdrawals of Postretirement Life Insurance Values<br>to pay Health and Long-Term Care Insurance Premiums |    | 0           |
| Interest on Premium Deposit Fund in 2011   | _  | 7,427,799   |
| Premium Deposit Fund on 12-31-2011   | \$ | 164,069,046 |
|  |    |             |
| 2. Contingent Liability Reserve  |    |             |
| Contingent Liability Reserve on 12-31-2010   | \$ | 70,833,865  |
| Contributions on 12-31-2011  |    | 0           |
| Post-Age 65 Death Claims   |    | (6,153,737) |
| Minnesota Life Expenses  |    | (212,042)   |
| State Premium Tax  |    | (129,996)   |
| Risk Charge  |    | (6,585)     |
| Interest on Contingent Liability Reserve in 2011   | _  | 3,294,095   |
| Contingent Liability Reserve on 12-31-2011   | \$ | 67,625,600  |

Interest Rate on Premium Deposit Fund and Contingent Liability Reserve in 2011 4.75%

F. Summary of Assets and Liabilities for Post-Retirement Benefits on December 31

|  | <u>2010</u>                                 | <u>2011</u>                                 |
|--|---|---|
| 1. Assets  |   |   |
| a. Premium Deposit Fund<br>b. Contingent Liability Reserve   | \$ 157,167,232<br>70,833,865                | \$ 164,069,046<br>67,625,600                |
| c. Total   | \$ 228,001,097                              | \$ 231,694,646                              |
| 2. Liabilities   |   |   |
| <ul><li>a. Post-Age 65 Retirees</li><li>b. Pre-Age 65 Retirees</li><li>c. Active Employees</li></ul> | \$ 111,948,814<br>29,426,798<br>132,498,169 | \$ 123,072,521<br>32,870,482<br>130,268,479 |
| d. Total   | \$ 273,873,781                              | \$ 286,211,482                              |
| <ol> <li>Unfunded Accrued Liability</li> <li>[2(d) - 1(c)]</li> </ol>                                | \$ 45,872,684                               | \$ 54,516,836                               |
| <ol> <li>Total Assets as a Percent of<br/>Total Liabilities [1(c)/2(d)]</li> </ol>                   | 83.3%                                       | 81.0%                                       |

Definitions of liability values:

- Post-Age 65 Retirees present value of future claims
- Pre-Age 65 Retirees present value of future claims minus present value of future premiums
- Active Employees present value of future post-retirement claims minus present value of future employer contributions toward post-retirement life insurance

Funding Assumptions appear on page 61 of this report.

#### G. Stop-Loss Calculation for Retiree Insurance

| Stop-Loss Limit                  | \$<br>14,530,662              |
|----------------------------------|-------------------------------|
| Claim Charges<br>Expense Charges | \$<br>12,317,260<br>1,015,947 |
| Total Charges                    | \$<br>13,333,207              |
| Catastrophic Loss Credit         | \$<br>0                       |

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## VII. Historical Experience

| A. Cumulative Financial Experience on Active Employee Insurance - 2008 through   | 2011  |    |            |
|--|---|----|------------|
| Employee Contributions   |   | \$ | 65,456,381 |
| Employer Contributions   |   | -  | 5,206,870  |
| Total Premium  |   | \$ | 70,663,251 |
| Reserve Brought Forward on January 1, 2008   |   | \$ | 7,995,249  |
| Death Claims \$<br>AD&D Claims<br>Living Benefit Claims<br>Increase in Disability Claim Reserve<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | 39,408,207<br>3,173,476<br>1,853,000<br>3,806,301<br>(80,178)<br>147,294<br>55,560<br>0 |    |            |
| Total Claim Charges  |   | \$ | 48,363,660 |
| Premium Deposit Fund on 12-31-2011 \$<br>Stabilization Reserve on 12-31-2011   | 9,813,308<br>20,189,994   |    |            |
| Total  |   | \$ | 30,003,302 |
| Payments to State  |   |    |            |
| State Premium Tax \$<br>State Internal Administration Expense<br>Actuarial Service Charge<br>Audit/Consultant Service Charge<br>Research Survey Cost<br>Total                    | 1,413,265<br>761,159<br>0<br>13,444<br>0  | \$ | 2,187,868  |
| Excess of Disbursement and Reserves Over Premium and Reserve<br>Brought Forward on January 1, 2011   |   | \$ | 1,896,330  |
| Minnesota Life Expenses\$Reinsurance Expense\$Risk Charge\$Catastrophic Loss\$Federal Income Tax Charge\$Total\$Interest Credited to Plan\$                                      | 5,144,685<br>11,605<br>80,806<br>0<br>187,317<br>5,424,413<br>7,320,743                 |    |            |
| Interest Credited to Plan Less Cost  |   | \$ | 1,896,330  |

# B. Historical Statistics - Active Employee Insurance - 2008 and Later

|        |                                      |                                  | Premium                   |                         |
|--------|--------------------------------------|----------------------------------|---------------------------|-------------------------|
| Year   | Insurance in Force<br>at End of Year | Employee<br><u>Contributions</u> | Employer<br>Contributions | Total<br><u>Premium</u> |
| 2011   | \$8,654,114,000                      | \$16,740,728                     | \$1,408,259               | \$18,148,987            |
| 2010   | 8,586,067,000                        | 16,895,496                       | 1,371,228                 | 18,266,724              |
| 2009   | 8,280,640,000                        | 16,275,592                       | 1,294,951                 | 17,570,543              |
| 2008   | 7,811,801,000                        | <u>15,544,565</u>                | 1,132,432                 | 16,676,997              |
| Totals |                                      | \$65,456,381                     | \$5,206,870               | \$70,663,251            |

# <u>Claims</u>

|        | Deat              | n Losses     |              |                           |                             |                        |
|--------|-------------------|--------------|--------------|---------------------------|-----------------------------|------------------------|
| Year   | Life              | AD&D         | Total        | Living<br><u>Benefits</u> | Disability<br><u>Losses</u> | Total<br><u>Claims</u> |
| 2011   | \$8,835,570       | \$674,431    | \$9,510,001  | \$68,000                  | \$1,215,476                 | \$10,793,477           |
| 2010   | 10,419,788        | 1,148,439    | 11,568,227   | 1,332,000                 | 942,703                     | 13,842,930             |
| 2009   | 8,830,683         | 237,777      | 9,068,460    | 185,000                   | 1,069,766                   | 10,323,226             |
| 2008   | 11,322,166        | 1,112,829    | 12,434,995   | 268,000                   | <u>578,356</u>              | <u>13,281,351</u>      |
| Totals | \$39,408,207      | \$3,173,476  | \$42,581,683 | \$1,853,000               | \$3,806,301                 | \$48,240,984           |
|        | Total             | Conversion   | Pooled       | Pool                      |                             | Total                  |
| Year   | <u>Claims</u>     | Charge       | Claims       | Charge                    |                             | Claim Charges          |
| 2011   | \$10,793,477      | \$17,040     | (\$80,178)   | \$55,483                  |                             | \$10,785,822           |
| 2010   | 13,842,930        | 11,040       | 0            | 42,860                    |                             | 13,896,830             |
| 2009   | 10,323,226        | 25,380       | 0            | 25,007                    |                             | 10,373,613             |
| 2008   | <u>13,281,351</u> | <u>2,100</u> | <u>0</u>     | <u>23,944</u>             |                             | <u>13,307,395</u>      |
|        | \$48,240,984      | \$55,560     | (\$80,178)   | \$147,294                 |                             | \$48,363,660           |

### B. Historical Statistics - Active Employee Insurance - 2008 and Later (cont'd)

|           | Overhead Costs                         |                        |                       |                                |                                 |                  |  |  |  |
|-----------|--|------------------------|-----------------------|--------------------------------|---------------------------------|------------------|--|--|--|
| Year      | Insurance<br>Company<br><u>Expense</u> | Reinsurance<br>Expense | Risk<br><u>Charge</u> | State<br>Premium<br><u>Tax</u> | Federal<br>Income<br><u>Tax</u> | Total            | State Internal<br>Administration<br><u>Expense</u> | Audit/<br>Consultant<br>Service<br><u>Charge</u> | Interest<br>Credits/<br><u>Charges</u> |
|           | <u></u>                                | <u></u>                | <u>8-</u>             |                                |                                 |                  | <u></u>  | <u></u>  | <u></u>                                |
| 2011      | \$1,388,398                            | \$2,991                | \$0                   | \$362,980                      | \$36,880                        | \$1,791,249      | \$263,769  | \$5,239  | \$87,014                               |
| 2010      | 1,329,765                              | 3,078                  | 24,714                | 365,334                        | 47,967                          | 1,770,858        | 190,230  | 5,955  | 98,413                                 |
| 2009      | 1,255,064                              | 2,849                  | 31,721                | 351,411                        | 50,468                          | 1,691,513        | 180,736  | 2,250  | 147,950                                |
| 2008      | <u>1,171,458</u>                       | <u>2,687</u>           | <u>24,371</u>         | <u>333,540</u>                 | <u>52,002</u>                   | <u>1,584,058</u> | <u>126,424</u>                                     | <u>0</u>   | 130,121                                |
| Totals    | \$5,144,685                            | \$11,605               | \$80,806              | \$1,413,265                    | \$187,317                       | \$6,837,678      | \$761,159  | \$13,444   | \$463,498                              |
|           |  | Reser                  | ves                   |                                |                                 |                  |  |  |  |
|           | Premium                                |                        |                       |                                | •                               |                  |  |  |  |
|           | Disability                             | Stabilization          | Deposit               |                                |                                 |                  |  |  |  |
| Year      | Reserve                                | Reserve                | Fund                  | <u>Total</u>                   |                                 |                  |  |  |  |
| 2011      | \$20,957,449                           | \$20,189,994           | \$9,813,308           | \$50,960,751                   |                                 |                  |  |  |  |
| 2010      | 19,741,973                             | 13,292,179             | 9,371,161             | 42,405,313                     |                                 |                  |  |  |  |
| 2009      | 18,799,270                             | 9,368,979              | 8,910,328             | 37,078,577                     |                                 |                  |  |  |  |
| 2008      | 17,729,504                             | 2,772,172              | 8,447,660             | 28,949,336                     |                                 |                  |  |  |  |
|           |  | Interest Credits       | s on Reserves         |                                |                                 |                  |  |  |  |
|           |  | Interest creata        | Premium               |                                | •                               |                  |  |  |  |
|           | Disability                             | Stabilization          | Deposit               |                                |                                 |                  |  |  |  |
| Year      | Reserve                                | Reserve                | Fund                  | Total                          |                                 |                  |  |  |  |
| 2011      | ¢025 012                               | \$570 COD              | \$110 147             | ¢1.050.040                     |                                 |                  |  |  |  |
| 2011 2010 | \$935,213<br>984,110                   | \$572,680<br>437,826   | \$442,147<br>460,833  | \$1,950,040<br>1,882,769       |                                 |                  |  |  |  |
| 2010      | 984,110<br>985,322                     | 437,820                | 460,855               | 1,882,709                      |                                 |                  |  |  |  |
| 2009      | ,                                      |                        | ,                     |                                |                                 |                  |  |  |  |
| 2008      | <u>982,931</u>                         | <u>0</u>               | <u>452,411</u>        | <u>1,435,342</u>               |                                 |                  |  |  |  |
| Totals    | \$3,887,576                            | \$1,151,610            | \$1,818,059           | \$6,857,245                    |                                 |                  |  |  |  |

# C. Cumulative Financial Experience on Spouse and Dependent Insurance - 1983 through 2011

| Employee Contribution   |                                     | \$<br>35,642,931 |
|---|-------------------------------------|------------------|
| Death Claims<br>Living Benefit Claims<br>Conversion Charge                                    | \$ 32,685,773<br>165,000<br>299,385 |                  |
| Total Claim Charges   |                                     | \$<br>33,150,158 |
| Stabilization Reserve on 12-31-2011   |                                     | \$<br>1,813,600  |
| Payments to State   |                                     |                  |
| State Premium Tax<br>State Internal Administration Expense<br>Audit/Consultant Service Charge | \$ 712,860<br>1,005,898<br>16,000   |                  |
| Total   |                                     | \$<br>1,734,758  |
| Payment from Stabilization Reserve for Premiums   |                                     | \$<br>41,392     |
| Excess of Disbursement and Reserves over Premium  |                                     | \$<br>1,096,977  |
| Minnesota Life Expenses<br>Risk Charge<br>Federal Income Tax Charge                           | \$ 1,458,799<br>65,561<br>74,768    |                  |
| Total   | \$ 1,599,128                        |                  |
| Interest Credited to Plan   | 2,696,105                           |                  |
| Interest Credited to Plan Less Cost   |                                     | \$<br>1,096,977  |

|       |             | Employee             |                  | Death              | Living               | Conversion       | Total             |              |
|-------|-------------|----------------------|------------------|--------------------|----------------------|------------------|-------------------|--------------|
|       | Year        | <b>Contributions</b> |                  | Losses             | <b>Benefits</b>      | Costs            | Claim Charges     |              |
|       | 2011        | \$1,297,655          |                  | \$1,631,968        | \$0                  | \$22,200         | \$1,654,168       |              |
|       | 2010        | 1,329,441            |                  | 1,448,386          | 10,000               | 9,300            | 1,467,686         |              |
|       | 2009        | 1,341,736            |                  | 1,539,639          | 20,000               | 8,820            | 1,568,459         |              |
|       | 2009        | 1,337,106            |                  | 1,617,363          | 20,000               | 9,690            | 1,627,053         |              |
|       | 2003        | 1,428,404            |                  | 1,690,331          | 20,000               | 14,700           | 1,725,031         |              |
|       | 2007        | 1,492,339            |                  | 1,311,196          | 35,000               | 19,590           | 1,365,786         |              |
|       | 2000        | 1,483,313            |                  | 1,426,228          | 20,000               | 25,800           | 1,472,028         |              |
|       | 2003        | 1,461,808            |                  | 1,186,010          | 20,000               | 18,540           | 1,204,550         |              |
|       | 2004        | 1,450,770            |                  | 1,344,795          | 0                    | 19,680           | 1,364,475         |              |
|       | 2003        |                      |                  |                    | 0                    | 22,500           | 1,466,330         |              |
| 1983- |             | 1,438,021            |                  | 1,443,830          | 60,000               |                  |                   |              |
| 1965- | 2001        | <u>21,582,338</u>    |                  | 18,046,027         | 00,000               | <u>128,565</u>   | <u>18,234,592</u> |              |
|       | Total       | \$35,642,931         |                  | \$32,685,773       | \$165,000            | \$299,385        | \$33,150,158      |              |
|       |             |                      |                  | Overhead Cost      |                      |                  |                   |              |
|       | _           | Insurance            |                  | State              | Federal              |                  | State Internal    | Audit/       |
|       |             | Company              | Risk             | Premium            | Income               |                  | Administration    | Consultant   |
|       | Year        | Expense              | Charge           | Tax                | Tax                  | Total            | Expense           | Charge       |
|       | 2011        | \$68,776             | \$2,595          | \$25,953           | (\$1.246)            | \$96,078         | \$69,352          | \$294        |
|       | 2011 2010   | 70,593               | \$2,595<br>2,659 | \$25,955<br>26,589 | (\$1,246)<br>(1,138) | 98,703           | 36,037            | \$294<br>612 |
|       | 2010        |                      |                  |                    |                      |                  |                   |              |
|       |             | 71,246               | 2,683            | 26,835             | (1,564)              | 99,200           | 43,980            | 0            |
|       | 2008        | 71,000               | 2,674            | 26,742             | (2,358)              | 98,058           | 24,797            | 0            |
|       | 2007        | 70,813               | 2,857            | 28,568             | (2,033)              | 100,205          | 50,720            | 0            |
|       | 2006        | 69,394               | 2,985            | 29,847             | (1,726)              | 100,500          | 45,654            | 1,891        |
|       | 2005        | 68,974               | 2,967            | 29,666             | (1,788)              | 99,819           | 43,261            | 0            |
|       | 2004        | 67,974               | 2,924            | 29,236             | (1,772)              | 98,362           | 39,520            | 0            |
|       | 2003        | 67,461               | 2,902            | 29,015             | (1,614)              | 97,764           | 58,792            | 4,052        |
| 1000  | 2002        | 66,868               | 2,876            | 28,760             | (1,441)              | 97,063           | 27,200            | 0            |
| 1983- | 2001        | <u>765,700</u>       | <u>37,439</u>    | <u>431,649</u>     | <u>91,448</u>        | <u>1,326,236</u> | <u>566,585</u>    | <u>9,151</u> |
|       | Total       | \$1,458,799          | \$65,561         | \$712,860          | \$74,768             | \$2,311,988      | \$1,005,898       | \$16,000     |
|       |             |                      |                  |                    | _                    |                  | Interest Credits  |              |
|       |             | Insurance            |                  |                    |                      | On               |                   | Current      |
|       |             | In Force At          |                  | Stabilization      |                      | Stabilization    |                   | Premium Less |
|       | <u>Year</u> | End of Year          |                  | Reserve            |                      | Reserve          |                   | Charges      |
|       | 2011        | \$852,035,000        |                  | \$1,813,600        |                      | \$107,302        |                   | (\$1,396)    |
|       | 2010        | 882,590,000          |                  | 2,229,931          |                      | 125,084          |                   | 1,942        |
|       | 2009        | 897,225,000          |                  | 2,376,502          |                      | 144,205          |                   | (2,608)      |
|       | 2008        | 895,485,000          |                  | 2,604,808          |                      | 163,295          |                   | 4,027        |
|       | 2007        | 893,160,000          |                  | 2,850,288          |                      | 180,878          |                   | 5,548        |
|       | 2006        | 877,340,000          |                  | 3,111,414          |                      | 166,291          |                   | 8,815        |
|       | 2005        | 868,055,000          |                  | 2,957,800          |                      | 177,232          |                   | 8,179        |
|       | 2004        | 855,995,000          |                  | 2,904,184          |                      | 158,903          |                   | 10,220       |
|       | 2003        | 844,175,000          |                  | 2,615,685          |                      | 167,387          |                   | 8,299        |
|       | 2002        | 845,205,000          |                  | 2,514,312          |                      | 169,119          |                   | 8,816        |
| 1983- |             | 829,425,000          |                  | 2,488,949          |                      | 881,989          |                   | 202,578      |
|       | Total       |                      |                  |                    |                      | \$2,441,685      |                   | \$254,420    |

#### D. Historical Statistics - Spouse and Dependent Insurance

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E. Cumulative Financial Experience on Retiree Insurance - 2008 through 2011

| Retiree Contributions  |         |  | \$ | 16,941,960  |
|--|---------|--|----|-------------|
| Employer Contributions   |         |  | _  | 7,536,909   |
| Total Premium  |         |  | \$ | 24,478,869  |
| Reserve Brought Forward on January 1, 2008   |         |  | \$ | 208,679,884 |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit                      | \$      | 42,158,432<br>1,258,237<br>90,500<br>0<br>17,218<br>0<br>0 |    |             |
| Total Claim Charges  |         |  | \$ | 43,524,387  |
| Contingent Liability Reserve on 12-31-2011<br>Premium Deposit Fund on 12-31-2011   | \$<br>_ | 67,625,600<br>164,069,046                                  |    |             |
| Total  |         |  | \$ | 231,694,646 |
| Payments to State  |         |  |    |             |
| State Premium Tax<br>State Internal Administration Expense<br>Actuarial Service Charge<br>Audit/Consultant Service Charge<br>Research Survey Cost<br>Total | \$      | 946,280<br>175,012<br>45,870<br>0<br>0                     | \$ | 1,167,162   |
| Withdrawals of Postretirement Life Insurance Values<br>to Pay Health Insurance Premiums  |         |  | \$ | 3,683       |
| Excess of Disbursement and Reserves Over Premium a<br>Brought Forward on January 1, 2011   | and R   | eserve   | \$ | 43,231,125  |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge<br>Catastrophic Loss<br>Federal Income Tax Charge  | \$      | 2,538,362<br>4,020<br>66,015<br>0<br>76,845                |    |             |
| Total  | \$      | 2,685,242  |    |             |
| Interest Credited to Plan  | _       | 45,916,367   |    |             |
| Interest Credited to Plan Less Cost  |         |  | \$ | 43,231,125  |

#### F. Historical Statistics - Retiree Insurance - 2008 and Later

|              | Insurance I<br>at End o    |                            | Pre-Age 65<br>Retiree    | PDF                      | Total                    |
|--------------|----------------------------|----------------------------|--------------------------|--------------------------|--------------------------|
| Year         | Pre-Age 65                 | Post-Age 65                | <b>Contributions</b>     | Contributions            | <u>Premium</u>           |
| 2011<br>2010 | 917,858,000<br>800,016,000 | 296,558,250<br>263,634,750 | \$4,655,484<br>4,332,956 | \$1,895,348<br>1,928,846 | \$6,550,832<br>6,261,802 |
| 2009         | 744,181,000                | 247,986,000                | 4,061,882                | 1,906,415                | 5,968,297                |
| 2008         | 714,345,000                | 230,296,250                | <u>3,891,638</u>         | <u>1,806,300</u>         | <u>5,697,938</u>         |
| Totals       |                            |                            | \$16,941,960             | \$7,536,909              | \$24,478,869             |

#### Claims

| _           |                           | Death Lo                      | sses                        | _                |                               |                                |                        |
|-------------|---------------------------|-------------------------------|-----------------------------|------------------|-------------------------------|--------------------------------|------------------------|
| <u>Year</u> | Pre-Age 65<br><u>Life</u> | Pre-Age 65<br><u>AD&amp;D</u> | Post -Age 65<br><u>Life</u> | <u>Total</u>     | Pre-Age 65<br>Living Benefits | Post-Age 65<br>Living Benefits | Total<br><u>Claims</u> |
| 2011        | \$5,810,820               | \$513,478                     | \$6,141,237                 | \$12,465,535     | \$0                           | 12,500                         | \$12,478,035           |
| 2010        | 6,091,729                 | 364,772                       | 5,939,071                   | 12,395,572       | 0                             | 15,250                         | 12,410,822             |
| 2009        | 3,577,600                 | 206,391                       | 5,551,594                   | 9,335,585        | 0                             | 35,000                         | 9,370,585              |
| 2008        | 4,607,218                 | 173,596                       | 4,439,163                   | <u>9,219,977</u> | <u>0</u>                      | 27,750                         | 9,247,727              |
| Totals      | \$20,087,367              | \$1,258,237                   | \$22,071,065                | \$43,416,669     | \$0                           | \$90,500                       | \$43,507,169           |
|             | Total                     | Conversion                    | Pooled                      | Pool             | Total                         |                                |                        |
| Year        | <u>Claims</u>             | <u>Charge</u>                 | <u>Claims</u>               | <u>Charge</u>    | Claim Charges                 |                                |                        |
|             |                           |                               |                             |                  |                               |                                |                        |
| 2011        | \$12,478,035              | \$0                           | \$0                         | \$6,052          | \$12,484,087                  |                                |                        |
| 2010        | 12,410,822                | 0                             | 0                           | 3,851            | 12,414,673                    |                                |                        |
| 2009        | 9,370,585                 | 0                             | 0                           | 3,678            | 9,374,263                     |                                |                        |
| 2008        | <u>9,247,727</u>          | <u>0</u>                      | <u>0</u>                    | 3,637            | 9,251,364                     |                                |                        |
| Totals      | \$43,507,169              | \$0                           | \$0                         | \$17,218         | \$43,524,387                  |                                |                        |

#### F. Historical Statistics - Retiree Insurance - 2008 and Later (cont'd)

| _      |             |             | Overhead Cost |            |               |                |                |           |          |
|--------|-------------|-------------|---------------|------------|---------------|----------------|----------------|-----------|----------|
|        | Insurance   |             |               | State      | Federal       |                | State Internal | Actuarial | Interest |
|        | Company     | Reinsurance | Risk          | Premium    | Income        |                | Administration | Service   | Credits/ |
| Year   | Expense     | Expense     | Charge        | <u>Tax</u> | Tax           | <u>Total</u>   | Expense        | Charge    | Charges  |
| 2011   | \$713,181   | \$1,079     | \$30,153      | \$271,532  | \$19,193      | \$1,035,138    | \$72,728       | \$0       | \$12,776 |
| 2010   | 654,086     | 1,055       | 14,297        | 268,565    | 19,479        | 957,482        | 52,451         | 18,565    | 12,474   |
| 2009   | 612,443     | 968         | 9,505         | 205,157    | 19,697        | 847,770        | 49,833         | 0         | 11,698   |
| 2008   | 558,652     | <u>918</u>  | 12,060        | 201,026    | <u>18,476</u> | <u>791,132</u> | <u>0</u>       | 27,305    | 16,703   |
| Totals | \$2,538,362 | \$4,020     | \$66,015      | \$946,280  | \$76,845      | \$3,631,522    | \$175,012      | \$45,870  | \$53,651 |

| _    | Reserves     |               |               |  |  |  |  |
|------|--------------|---------------|---------------|--|--|--|--|
| _    | Contingent   | Premium       |               |  |  |  |  |
|      | Liability    | Deposit       |               |  |  |  |  |
| Year | Reserve      | Fund          | Total         |  |  |  |  |
|      |              |               |               |  |  |  |  |
| 2011 | \$67,625,600 | \$164,069,046 | \$231,694,646 |  |  |  |  |
| 2010 | 70,833,865   | 157,167,232   | 228,001,097   |  |  |  |  |
| 2009 | 73,364,357   | 150,285,432   | 223,649,789   |  |  |  |  |
| 2008 | 75,189,487   | 140,921,026   | 216,110,513   |  |  |  |  |

| _      | Inte         | rest Credits on Rese | rves         |                |
|--------|--------------|----------------------|--------------|----------------|
|        | Contingent   | Premium              |              | Withdrawals to |
|        | Liability    | Deposit              |              | Pay Health and |
| Year   | Reserve      | Fund                 | Total        | LTC Premiums   |
|        |              |                      |              |                |
| 2011   | \$3,294,095  | \$7,427,799          | \$10,721,895 | \$0            |
| 2010   | 3,750,711    | 7,773,175            | 11,523,886   | 3,683          |
| 2009   | 4,068,966    | 7,762,181            | 11,831,147   | 0              |
| 2008   | 4,229,674    | 7,556,115            | 11,785,789   | <u>0</u>       |
|        |              |                      |              |                |
| Totals | \$15,343,446 | \$30,519,270         | \$45,862,717 | \$3,683        |
|        |              |                      |              |                |

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| Employee Contributions  |       |   | \$<br>247,240,031 |
|---|-------|---|-------------------|
| Employer Contributions  |       |   |                   |
| Premium Credited to Plan<br>Premium Deposit Fund  | \$    | 34,214,362<br>35,774,042  | 69,988,404        |
| Total Premium   |       |   | \$<br>317,228,435 |
| Death Claims<br>AD&D Claims<br>Living Benefit Claims<br>Increase in Disability Claim Reserve<br>Pooled Claims<br>Pool Charge<br>Conversion Charge<br>Catastrophic Loss Credit | \$    | $273,752,066 \\ 16,867,867 \\ 3,510,750 \\ 17,151,148 \\ 0 \\ 99,732 \\ 338,490 \\ (178,106)$ |                   |
| Total Claim Charges   |       |   | \$<br>311,541,947 |
| Contingent Liability Reserve on 12-31-2007<br>Premium Deposit Fund on 12-31-2007  | \$    | 75,683,793<br>140,991,340   |                   |
| Total   |       |   | \$<br>216,675,133 |
| Payments to State   |       |   |                   |
| State Premium Tax<br>State Internal Administration Expense<br>Actuarial Service Charge<br>Audit/Consultant Service Charge<br>Research Survey Cost<br>Total                    | \$    | 6,679,342<br>3,892,703<br>38,388<br>51,735<br>10,520  | \$<br>10,672,688  |
| Payment from Contingent Liability Reserve for Prem  | niums |   | \$<br>1,883,923   |
| Withdrawals of Postretirement Life Insurance Values<br>to Pay Health Insurance Premiums   | 8     |   | \$<br>56,310      |
| Excess of Disbursement and Reserves Over Premium  | 1     |   | \$<br>223,601,566 |
| Minnesota Life Expenses<br>Reinsurance Expense<br>Risk Charge<br>Catastrophic Loss<br>Federal Income Tax Charge   | \$    | 18,448,064<br>131,816<br>1,357,265<br>178,106<br>952,651                                      |                   |
| Total   | \$    | 21,067,902  |                   |
| Interest Credited to Plan   | _     | 244,669,468   |                   |
| Interest Credited to Plan Less Cost   |       |   | \$<br>223,601,566 |

G. Cumulative Financial Experience on Employee Insurance (Active Employees and Retirees) - 1960 through 2007

|      |                      |                 |            | -             | Premium       |               |                    |
|------|----------------------|-----------------|------------|---------------|---------------|---------------|--------------------|
|      | Insurance In Force a | at End of Year  |            | Employee      | Employer      | Employer PDF  | Total              |
| Year | Pre-Retirement       | Post-Retirement | Year       | Contributions | Contributions | Contributions | Premium            |
| 2007 | \$8,106,420,000      | \$209,309,500   | 2007       | \$18,514,622  | \$1,104,737   | \$1,732,601   | \$21,351,960       |
| 2006 | 7,605,139,000        | 190,202,187     | 2006       | 16,955,065    | 950,272       | 1,610,684     | 19,516,021         |
| 2005 | 7,197,947,000        | 173,746,187     | 2005       | 15,776,326    | 880,599       | 1,523,359     | 18,180,284         |
| 2004 | 6,704,793,000        | 161,093,937     | 2004       | 14,659,344    | 833,183       | 1,488,778     | 16,981,305         |
| 2003 | 6,344,520,000        | 152,082,937     | 2003       | 13,898,798    | 804,687       | 1,461,837     | 16,165,322         |
| 2002 | 5,965,707,000        | 141,320,687     | 2002       | 12,512,375    | 741,180       | 1,374,756     | 14,628,311         |
| 2001 | 5,505,865,000        | 134,879,000     | 2001       | 11,320,435    | 571,653       | 1,274,766     | 13,166,854         |
| 2000 | 4,964,213,000        | 125,537,000     | 2000       | 10,116,720    | 537,353       | 1,378,975     | 12,033,048         |
| 1999 | 4,559,369,000        | 115,355,750     | 1999       | 9,455,950     | 525,820       | 1,329,891     | 11,311,661         |
| 1998 | 3,729,857,000        | 106,349,250     | 1998       | 8,935,636     | 520,786       | 1,305,749     | 10,762,171         |
| 1996 | 3,388,947,000        | 101,841,000     | 1960 -1997 | 115,094,760   | 26,744,092    | 21,292,646    | <u>163,131,498</u> |
|      |                      |                 | Total      | \$247,240,031 | \$34,214,362  | \$35,774,042  | \$317,228,435      |

#### H. Historical Statistics - Active Employee and Retiree Insurance - through 2007

|         |       | Death Losses  |                |               |               |             |              |               |
|---------|-------|---------------|----------------|---------------|---------------|-------------|--------------|---------------|
|         |       | Pre-          | Pre-           | Post-         |               |             |              |               |
|         |       | Retirement    | Retirement     | Retirement    |               | Living      | Disability   | Total         |
| -       | Year  | Life          | AD&D           | Life          | Total         | Benefits    | Losses       | <u>Claims</u> |
| 2       | 007   | \$13,661,977  | \$1,192,492    | \$5,305,187   | \$20,159,656  | \$511,000   | \$1,327,477  | \$21,998,133  |
| 2       | 006   | 12,342,722    | 1,580,258      | 4,521,061     | 18,444,041    | 901,000     | 1,430,034    | 20,775,075    |
| 2       | 005   | 10,388,980    | 879,966        | 4,145,891     | 15,414,837    | 124,500     | 804,850      | 16,344,187    |
| 2       | 004   | 12,627,796    | 1,015,277      | 4,283,601     | 17,926,674    | 200,000     | (605,989)    | 17,520,685    |
| 2       | 003   | 12,350,259    | 1,669,819      | 3,986,298     | 18,006,376    | 487,000     | 549,221      | 19,042,597    |
| 2       | 002   | 9,734,737     | 1,236,492      | 3,852,234     | 14,823,463    | 458,750     | 1,332,365    | 16,614,578    |
| 2       | 001   | 9,365,292     | 628,839        | 3,562,572     | 13,556,703    | 123,000     | 1,869,808    | 15,549,511    |
| 2       | 000   | 7,971,710     | 769,460        | 3,348,041     | 12,089,211    | 23,750      | 1,086,269    | 13,199,230    |
| 1       | 999   | 7,612,827     | 720,856        | 3,340,578     | 11,674,261    | 283,750     | 332,907      | 12,290,918    |
| 1       | 998   | 7,828,959     | 587,626        | 3,261,026     | 11,677,611    | 177,000     | 901,549      | 12,756,160    |
| 1960- 1 | 997   | 93,984,509    | 6,586,782      | 36,275,809    | 136,847,100   | 221,000     | 8,122,657    | 145,190,757   |
| 1       | Total | \$197,869,768 | \$16,867,867   | \$75,882,298  | \$290,619,933 | \$3,510,750 | \$17,151,148 | \$311,281,831 |
|         |       | Total         | Conversion     | Pooled        | Pool          |             |              | Total         |
| -       | Year  | Claims        | <u>Charge</u>  | <u>Claims</u> | Charge        |             |              | Claim Charges |
|         | 2007  | \$21,998,133  | \$11,160       | \$0           | \$23,273      |             |              | \$22,032,566  |
| 2       | 2006  | 20,775,075    | 57,600         | 0             | 25,208        |             |              | 20,857,883    |
| 2       | 2005  | 16,344,187    | 26,640         | 0             | 19,746        |             |              | 16,390,573    |
| 2       | 2004  | 17,520,685    | 26,640         | 0             | 17,119        |             |              | 17,564,444    |
| 2       | 2003  | 19,042,597    | 16,860         | 0             | 14,386        |             |              | 19,073,843    |
| 2       | 2002  | 16,614,578    | 22,500         | 0             | 0             |             |              | 16,637,078    |
| 2       | 2001  | 15,549,511    | 16,380         | 0             | 0             |             |              | 15,565,891    |
| 2       | 2000  | 13,199,230    | 8,940          | 0             | 0             |             |              | 13,208,170    |
| 1       | 1999  | 12,290,918    | 4,740          | 0             | 0             |             |              | 12,295,658    |
| 1       | 1998  | 12,756,160    | 1,500          | 0             | 0             |             |              | 12,757,660    |
| 1960- 1 | 1997  | 145,190,757   | <u>145,530</u> | <u>0</u>      | <u>0</u>      |             |              | 145,336,287   |
| -<br>-  | Total | \$311,281,831 | \$338,490      | \$0           | \$99,732      |             |              | \$311,720,053 |

#### Claims

| _          |                  |             |             | Overhead Cost    |                |              |                |              |               |          |                  |
|------------|------------------|-------------|-------------|------------------|----------------|--------------|----------------|--------------|---------------|----------|------------------|
| _          | Insurance        |             |             | State            | Federal        |              | State Internal | Actuarial    | Audit/        | Research | Interest         |
|            | Company          | Reinsurance | Risk        | Premium          | Income         |              | Administration | Service      | Consultant    | Survey   | Credits/         |
| Year       | Expense          | Expense     | Charge*     | Tax              | Tax            | Total        | Expense        | Charge       | Charge        | Cost     | Charges          |
| 2007       | \$1,642,242      | \$3,416     | \$65,405    | \$468,673        | \$72,165       | \$2,251,901  | \$249,586      | \$23,936     | \$0           | \$0      | \$191,898        |
| 2006       | 1,494,687        | 3,123       | 47,586      | 444,260          | 64,454         | 2,054,110    | 223,343        | 0            | 8,699         | 0        | 110,645          |
| 2005       | 1,389,672        | 2,909       | 42,714      | 349,646          | 61,415         | 1,846,356    | 208,373        | 0            | 0             | 0        | 143,998          |
| 2004       | 1,285,912        | 2,675       | 29,069      | 371,621          | 59,267         | 1,748,544    | 181,758        | 905          | 0             | 0        | 89,217           |
| 2003       | 1,221,501        | 2,639       | 54,756      | 401,966          | 60,462         | 1,741,324    | 253,424        | 1,700        | 18,633        | 0        | 121,600          |
| 2002       | 1,117,501        | 4,175       | 46,950      | 348,868          | 52,727         | 1,570,221    | 150,150        | 1,745        | 0             | 0        | 87,189           |
| 2001       | 1,003,151        | 4,517       | 47,021      | 325,213          | 44,602         | 1,424,504    | 107,850        | 1,650        | 0             | 0        | 92,006           |
| 2000       | 919,839          | 11,163      | 46,654      | 276,155          | 41,480         | 1,295,291    | 38,007         | 1,402        | 8,727         | 0        | 74,225           |
| 1999       | 842,497          | 11,704      | 39,389      | 256,390          | 45,544         | 1,195,524    | 0              | 1,391        | 0             | 0        | 61,178           |
| 1998       | 781,429          | 10,963      | 67,869      | 269,165          | 51,662         | 1,181,088    | 137,490        | 1,153        | 0             | 0        | 66,448           |
| 1960- 1997 | <u>6,749,633</u> | 74,532      | 869,852     | <u>3,167,385</u> | <u>398,873</u> | 11,260,275   | 2,342,722      | <u>4,506</u> | <u>15,676</u> | 10,520   | <u>1,711,724</u> |
| Total      | \$18,448,064     | \$131,816   | \$1,357,265 | \$6,679,342      | \$952,651      | \$27,569,138 | \$3,892,703    | \$38,388     | \$51,735      | \$10,520 | \$2,750,128      |

#### H. Historical Statistics - Active Employee and Retiree Insurance - through 2007 (cont'd)

\*Risk charge reflects reduction for 1987 catastrophic loss credit of \$178,106.

|        |              | Rese          | rves                         |               |              |
|--------|--------------|---------------|------------------------------|---------------|--------------|
|        |              | Contingent    | Premium                      |               |              |
|        | Disability   | Liability     | Deposit                      |               |              |
| Year   | Reserve      | Reserve       | Fund                         | Total         |              |
| 2007   | \$17,151,148 | \$75,683,793  | \$140,991,340                | \$233,826,281 |              |
| 2006   | 15,823,671   | 75,175,650    | 131,607,871                  | 222,607,192   |              |
| 2005   | 14,393,637   | 75,305,226    | 123,117,809                  | 212,816,672   |              |
| 2004   | 13,588,787   | 72,017,608    | 114,855,712                  | 200,462,107   |              |
| 2003   | 14,194,776   | 70,683,368    | 107,040,743                  | 191,918,887   |              |
| 2002   | 13,645,555   | 70,171,487    | 100,249,667                  | 184,066,709   |              |
| 2001   | 12,313,190   | 69,463,315    | 92,628,705                   | 174,405,210   |              |
| 2000   | 10,443,382   | 68,348,884    | 85,827,691                   | 164,619,957   |              |
| 1999   | 9,357,113    | 66,759,288    | 78,788,609                   | 154,905,010   |              |
| 1998   | 9,024,206    | 65,206,883    | 72,488,388                   | 146,719,477   |              |
| 1997   | 8,122,657    | 64,306,104    | 67,178,644                   | 139,607,405   |              |
|        |              |               | Interest Credits on Reserves |               |              |
|        |              | Contingent    | Premium                      |               | Withdrawals  |
|        | Disability   | Liability     | Deposit                      |               | to Pay Healt |
| Year   | Reserve      | Reserve       | Fund                         | Total         | Premiums     |
| 2007   | \$929,813    | \$4,325,062   | \$7,670,212                  | \$12,925,087  | \$19,344     |
| 2006   | 818,117      | 4,180,360     | 6,879,378                    | 11,877,855    | 0            |
| 2005   | 816,982      | 4,115,015     | 6,738,738                    | 11,670,735    | 0            |
| 2004   | 823,287      | 4,424,860     | 6,337,309                    | 11,585,456    | 11,118       |
| 2003   | 867,360      | 4,707,408     | 6,542,089                    | 12,116,857    | 11,898       |
| 2002   | 827,016      | 4,782,466     | 6,363,346                    | 11,972,828    | 0            |
| 2001   | 745,750      | 4,865,755     | 6,146,276                    | 11,757,781    | 1,301        |
| 2000   | 667,981      | 4,744,914     | 5,660,107                    | 11,073,002    | 0            |
| 1999   | 610,273      | 4,391,757     | 4,970,330                    | 9,972,360     | 0            |
| 1998   | 551,337      | 4,327,436     | 4,580,522                    | 9,459,295     | 12,649       |
| - 1997 | 7,916,027    | 72,558,458    | 47,033,599                   | 127,508,084   | <u>0</u>     |
| Total  | \$15,573,943 | \$117,423,491 | \$108,921,906                | \$241,919,340 | \$56,310     |

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#### STATE OF WISCONSIN AND WISCONSIN LOCAL GOVERNMENTS

#### VIII. Funding Assumptions

A. Salaries increase annually in accordance with the following schedule:

|     | Percentage Increase |       |
|-----|---------------------|-------|
| Age | State               | Local |
| 20  | 8.7                 | 10.0  |
| 25  | 8.1                 | 9.0   |
| 30  | 6.9                 | 7.4   |
| 35  | 6.1                 | 6.2   |
| 40  | 5.7                 | 5.5   |
| 45  | 5.4                 | 5.1   |
| 50  | 5.1                 | 4.9   |
| 55  | 4.9                 | 4.7   |
| 60  | 4.7                 | 4.5   |
| 65  | 4.6                 | 4.4   |

B. Annual employee withdrawal rates are as follows:

|     | Withdrav | vals Per 1,000 |
|-----|----------|----------------|
| Age | State    | Local          |
| 20  | 38       | 30             |
| 25  | 38       | 30             |
| 30  | 37       | 29             |
| 35  | 34       | 24             |
| 40  | 28       | 19             |
| 45  | 22       | 15             |
| 50  | 16       | 13             |
| 55  | 15       | 13             |
| 60  | 15       | 13             |

C. Annual interest rates are 7% for active employees and pre-age 65 retirees, and 5% for post-age 65 retirees.

- D. Expected mortality and morbidity are based on studies of the actual experience of the plan during the years 2008 through 2010. Annual accidental death rates of .13 deaths per thousand for State employees and .12 deaths per thousand for employees of participating public employers are assumed at all ages under 65. These rates are also based on plan experience during 2008 through 2010.
- E. No explicit allowance is made for insurance company expenses or State premium taxes.

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#### STATE OF WISCONSIN AND WISCONSIN LOCAL GOVERNMENTS

### IX. Conversion of Postretirement Life Insurance Values to Pay Health or Long-Term Care Insurance Premiums

Report on operations for 2011, the seventeenth year of the benefit

|  |    | State Retirees |    | Local Retirees |
|--|----|----------------|----|----------------|
| A. Number of Retirees Utilizing Benefit                      |    |                |    |                |
| 1. Utilization on December 31, 2010                          |    | 92             |    | 2              |
| 2. Conversions Effective in 2011                             |    | 45             |    | 0              |
| 3. Terminations During 2011                                  |    |                |    |                |
| a. Exhaustion of Conversion Account Balance                  |    | 34             |    | 0              |
| b. Death   |    | 0              |    | 0              |
| c. Revocation of Conversion                                  |    | 0              |    | 0              |
| d. Reversion to Life Insurance Plan Reserve                  |    | <u>0</u>       |    | <u>0</u>       |
| e. Total Terminations (a+b+c+d)                              |    | 34             |    | 0              |
| 4. Adjustments   |    | 2              |    | 0              |
| 5. Utilization on December 31, 2011 (1+2-3e+4)               |    | 105            |    | 2              |
| B. Conversion Account Activity                               |    |                |    |                |
| 1. Conversion Account Balances on December 31, 2010          | \$ | 559,504.05     | \$ | 12,911.20      |
| 2. Conversion Account Balances Established in 2011           | \$ | 584,245.00     | \$ | 0.00           |
| 3. Payments From Conversion Accounts During 2011             |    |                |    |                |
| a. Health Insurance Premiums                                 | \$ | 464,672.98     | \$ | 1,903.20       |
| b. Long-term Care Insurance Premiums                         | +  | 37,806.94      | Ŧ  | 0.00           |
| c. Death Benefits  |    | 0.00           |    | 0.00           |
| d. Revocation of Conversion                                  |    | 0.00           |    | 0.00           |
| e. Reversion to Life Insurance Plan Reserve                  |    | 0.00           |    | 0.00           |
| f. Adjustments   |    | (2,333.95)     |    | 0.00           |
| g. Total Payments $(a+b+c+d+e+f)$                            | \$ | 500,145.97     | \$ | 1,903.20       |
| 4. Conversion Account Balances on December 31, 2011 (1+2-3g) | \$ | 643,603.08     | \$ | 11,008.00      |

### STATE OF WISCONSIN AND WISCONSIN LOCAL GOVERNMENTS

|  | State Retirees | Local Retirees |
|--|----------------|----------------|
| C. Cumulative Number of Retirees Utilizing Benefit - 1995 through 2011 |                |                |
| 1. Conversions   | 597            | 9              |
| 2. Terminations  |                |                |
| a. Exhaustion of Conversion Account Balance                            | 455            | 8              |
| b. Death   | 32             | 0              |
| c. Revocation of Conversion  | 3              | 0              |
| d. Reversion to Life Insurance Plan Reserve                            | <u>4</u>       | <u>0</u>       |
| e. Total Terminations (a+b+c+d)  | 494            | $\frac{0}{8}$  |
| 3. Adjustments   | 2              | 1              |
| 4. Utilization on December 31, 2011 (1-2e+3)                           | 105            | 2              |
| D. Cumulative Conversion Account Activity - 1995 through 2011          |                |                |
| 1. Conversion Account Balances Established \$                          | 6,530,128.50   | \$ 59,992.50   |
| 2. Payments From Conversion Accounts                                   |                |                |
| a. Health Insurance Premiums \$  | 4,849,983.30   | \$ 48,978.00   |
| b. Long-term Care Insurance Premiums                                   | 841,136.01     | 0.00           |
| c. Death Benefits  | 146,980.06     | 0.00           |
| d. Revocation of Conversion  | 26,678.90      | 0.00           |
| e. Reversion to Life Insurance Plan Reserve                            | 20,476.67      | 0.00           |
| f. Adjustments   | 1,270.48       | 6.50           |
| g. Total Payments (a+b+c+d+e+f) \$                                     | 5,886,525.42   | \$ 48,984.50   |
| 3. Conversion Account Balances on December 31, 2011 (1-2g) \$          | 643,603.08     | \$ 11,008.00   |

Attachment B

# GROUP LIFE INSURANCE PLAN COVERAGES FOR STATE EMPLOYEES AND THEIR SPOUSES AND DEPENDENTS

# REPORT TO THE GROUP INSURANCE BOARD OF THE STATE OF WISCONSIN

Submitted by

Minnesota Life Insurance Company

August 28, 2012

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| Premium Rates for the State Employee Group Life<br>Insurance Plan              | 1           |
| Stop-Loss Limits for the State Employee Group Life<br>Insurance Plan           | 2           |
| Benefits and Premiums for Insured Spouses and Dependents<br>of State Employees | 3           |

# PREMIUM RATES FOR THE STATE EMPLOYEE GROUP LIFE INSURANCE PLAN

# Review of Recent Plan Experience

• Premiums

The premium rate structure for the plan is described in the Appendix at the end of this report. The fundamental principles of this structure were adopted by the Board on August 30, 1994.

The most recent change in premium rates occurred on May 1, 2012, when employee premium rates were decreased for basic, supplemental, and additional insurance. Employer premium contributions percentages did not change, so employer premium contributions were also reduced at that time.

Claims

Historically, claim rates have shown a steady pattern of improvements over many years. These improvements have allowed the Board to reduce premium rates frequently.

Claims during 2011 were slightly higher than the targeted level. Results during 2008 through 2010 were the plan's three best years ever. Because the results were so dramatically different from the experience of other recent years, we made a premium rate reduction in 2012 based on an expanded experience period. This approach allowed us to monitor the experience in 2011 to determine if further rate reductions were warranted. Since the 2011 result was slightly worse than target, we believe it is prudent to maintain the current premium rates.

# **Recommendation**

Based on our analysis of recent experience, Minnesota Life recommends that employee and employer premium contribution rates be continued at their current levels in 2013.

# STOP-LOSS LIMITS FOR THE STATE EMPLOYEE GROUP LIFE INSURANCE PLAN

### Summary of Stop-Loss Provision

- Limits the liability of plan reserves for high claims in a policy year. Excess claims and expenses above the stop-loss limit are covered by risk reserves of Minnesota Life and the reinsurer.
- State and local government plans are separate for purposes of the stop-loss provision.
- The annual stop-loss limit for each plan is calculated by applying a table of stop-loss rates to the amounts of insurance in force.
- Stop-loss rates are determined based on recent claims experience and are set so that claims and expenses are expected to exceed the stop-loss limit in three years out of every one hundred years.

## Recent Experience

The current stop-loss rates were implemented on January 1, 2012. As discussed in the first section of this report, overall claims in recent years are consistent with the experience on which the current rates are based.

### **Recommendation**

Given recent experience, and consistent with the recommended employee premium contribution rates for 2013, Minnesota Life recommends that stop-loss rates be maintained at their current level for 2013.

## BENEFITS AND PREMIUMS FOR INSURED SPOUSES AND DEPENDENTS OF STATE EMPLOYEES

### Recent Claims Experience

After several years of very good claims experience led to substantial growth of the plan's stabilization reserve, the monthly premium paid by State employees for each unit of spouse and dependent insurance was reduced to \$2.00 from \$2.50 on March 1, 2004. (The stabilization reserve is maintained to provide financial stability as claims fluctuate from year to year.) It was anticipated that claims and expenses would exceed premiums at the reduced rate and that the excess would be drawn from the stabilization reserve, which was large enough to provide this support for several years.

Based on recent experience and the decreasing size of the stabilization reserve balance, premium rates were increased to \$2.50 effective July 1, 2010, with the goals of covering anticipated claim costs and strengthening the stabilization reserve.

2011 claim results were higher than the target level and resulted in a reduction of the stabilization reserve. This result followed the 2010 claim result, which was the best result since 2002. Overall, the most recent three-year result was slightly better than target and consistent with current pricing, which anticipates the strengthening of the stabilization reserve back to targeted levels.

### **Recommendation**

Based on our analysis of recent experience, we recommend that spouse and dependent insurance benefits and premiums be continued at their current levels in 2013.

Submitted for Minnesota Life Insurance Company by:

Paul E. Rudeen, FSA Vice President and Actuary Group Insurance Division

August 28, 2012

# APPENDIX

# SUMMARY OF BENEFIT AND PREMIUM STRUCTURE

# Employee Insurance

Basic Coverage:

- Controlled by ss. 40.05 (6) (a) and 40.72 (1), Stats.
- Coverage can be continued, and the employee is liable for premium, up to age 70 (age 65 if retired). Thereafter, eligible employees receive premium-free postretirement coverage at 50% of the active coverage amount.
- Maximum employee premium, by statute, is \$0.60 per \$1,000 in coverage.
- The State pays the difference between employee premium and total premium. State premiums, which are expressed as a percentage of employee premiums, are intended to pay a portion of the cost of current coverage and to also cover the cost of future postretirement coverage. The State pays an amount equal to 63% of the employee premium.
- Premiums are established annually by the Group Insurance Board. Minnesota Life makes recommendations based on experience in the three most recent plan years.

Supplemental Coverage:

- Controlled by ss. 40.05 (6) (a) and 40.72 (10), Stats.
- Coverage can continue, and employee is liable for premium, up to age 70 (age 65 if retired). There is no postretirement benefit.
- Maximum employee premium, by statute, is \$0.60 per \$1,000 in coverage.
- The State pays the difference between employee premium and total premium. The State pays an amount equal to 35% of the employee premium.
- Premiums are established annually by the Group Insurance Board. Employee premium rates are equal to those for the basic plan.

Additional Coverage:

• Controlled by s. 40.03 (6) (b), Stats. and the life insurance contract.

- An employee may purchase one, two or three units of coverage.
- The employee pays the entire premium. There is no maximum premium. Coverage can be continued for as long as the employee remains employed (or until age 65 if retired). There is no postretirement benefit.
- Premium rates are set by the Group Insurance Board. Minnesota Life's recommendation is based on experience in the three most recent plan years.

## Spouse and Dependent Insurance

- An insured employee's legal spouse and unmarried children, including stepchildren, adopted children, children in adoptive placement and legal wards, are eligible for coverage.
- A dependent child is eligible until age 19 or until age 25 if a full-time student. A physically or mentally disabled dependent may qualify beyond age 25.
- An employee may purchase either one or two units of coverage.
- Amounts of insurance per unit of coverage:

| Spouse          | \$10,000 |
|-----------------|----------|
| Dependent Child | 5,000    |

- Monthly premium is \$2.50 per unit of coverage. By statute, the State is not required to contribute toward premiums.
- Benefits and premiums are established by the Group Insurance Board. Minnesota Life makes recommendations based on experience in the three most recent plan years.

### Employer Aviation AD&D Insurance

- A loss under the standard definition of accidental death or dismemberment (AD&D) suffered by a State employee who is a pilot, crew member or passenger on an aircraft owned, operated or leased by a State employer and being used for business of the State employer is exempt from the non-commercial aviation limit to AD&D claims.
- Premium for this benefit is paid by the State in an amount equal to 2.25% of the active employee paid premium for Basic and Supplemental coverages.
- A financial experience calculation for this benefit is performed separately from the active employee life insurance benefit.

Attachment C

# GROUP LIFE INSURANCE PLAN COVERAGES FOR LOCAL GOVERNMENT EMPLOYEES AND THEIR SPOUSES AND DEPENDENTS

# REPORT TO THE GROUP INSURANCE BOARD OF THE STATE OF WISCONSIN

Submitted by

Minnesota Life Insurance Company

August 28, 2012

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# PREMIUM RATES FOR THE LOCAL GOVERNMENT EMPLOYEE GROUP LIFE INSURANCE PLAN

# Review of Recent Plan Experience

• Premiums

The premium rate structure for the plan is described in the Appendix at the end of this report. The fundamental principles of this structure were adopted by the Board on November 29, 1994.

The most recent change in premium rates occurred on July 1, 2011, when employee premium rates were reduced for basic, supplemental and additional insurance. Because employer contributions are based on a percentage of employee premium rates, employer premium contributions were also reduced at that time.

Claims

Historically, claim rates have shown a steady pattern of improvements over many years. These improvements have allowed the Board to reduce premium rates frequently.

Claims during 2011 were considerably better than the targeted level. The claims during the most recent three-year period are better than the targeted level. However, there were substantial fluctuations in claims results over that period. Therefore, the result may not reflect a fundamental improvement in the underlying mortality. We believe it is prudent to expand the experience period in setting rates for 2013. This will allow for rate reductions in 2013 and the opportunity to monitor results through the end of 2012 to determine if additional rate reductions are warranted.

## **Recommendation**

Based on our analysis of recent experience, Minnesota Life recommends that employee premium contribution rates be reduced in 2013 for basic, supplemental, and additional insurance at ages 40-49 and 55-69.

| Age      |       | remium Rate<br>of Insurance<br>Proposed | Percent<br><u>Reduction</u> |
|----------|-------|---|-----------------------------|
| Under 30 | \$.05 | \$.05                                   | 0%                          |
| 30-34    | .06   | .06                                     | 0                           |
| 35-39    | .07   | .07                                     | 0                           |
| 40-44    | .09   | .08                                     | 11                          |
| 45-49    | .14   | .12                                     | 14                          |
| 50-54    | .22   | .22                                     | 0                           |
| 55-59    | .41   | .39                                     | 5                           |
| 60-64    | .51   | .49                                     | 4                           |
| 65-69    | .60   | .57                                     | 5                           |

### Basic, Supplemental, and Additional Insurance

### Implementation

Traditionally, premium rate changes for local government employees have taken effect on July 1. We recommend that the premium rate changes outlined in this report be effective on July 1, 2013.

#### **Cost Implications**

The following table shows current and proposed annual premium costs based on insurance in force on December 31, 2011. Overall, premiums decrease by 4.8%.

| Employees | Current Rates<br>\$23,570,567 | Proposed Rates<br>\$22,433,892 | <u>Reduction</u><br>\$1,136,675 | <u>%</u><br><u>Reduction</u><br>4.8% |
|-----------|-------------------------------|--------------------------------|---------------------------------|--------------------------------------|
| Employers | 1,952,577                     | 1,858,119                      | 94,458                          | <u>4.8%</u>                          |
| Total     | \$25,523,144                  | \$24,292,011                   | \$1,231,133                     | 4.8%                                 |

# STOP-LOSS LIMITS FOR THE LOCAL GOVERNMENT EMPLOYEE GROUP LIFE INSURANCE PLAN

### Summary of Stop-Loss Provision

- Limits the liability of plan reserves for high claims in a policy year. Excess claims and expenses above the stop-loss limit are covered by risk reserves of Minnesota Life and the reinsurers.
- State and local government plans are separate for purposes of the stop-loss provision.
- The annual stop-loss limit for each plan is calculated by applying a table of stop-loss rates to the amounts of insurance in force.
- Stop-loss rates are determined based on recent claims experience and are set so that claims and expenses are expected to exceed the stop-loss limit in three years out of every one hundred years.

### Recent Experience

The current stop-loss rates were implemented on January 1, 2011. As discussed in the first section of this report, overall claims in recent years were lower than the experience on which the current rates are based.

### **Recommendation**

Consistent with the recommended employee premium contribution rates at active ages and the anticipated mortality rates at retiree ages for 2013, Minnesota Life recommends that stop-loss rates be changed effective January 1, 2013. The current and proposed stop-loss rates for the state plan appear in the table on the following two pages. The proposed rates will reduce the stop-loss limit by 4.3% for active employees and will decrease the stop-loss limit by 3.9% for retirees.

### Cost Implications

Decreasing the stop-loss rates has no impact on employee cost or on the annual State premium contribution. However, decreasing the stop-loss rates decreases the ultimate liability of plan reserves arising from any one policy year with very high claims.

# MONTHLY STOP-LOSS RATES PER \$1,000 OF INSURANCE ACTIVE EMPLOYEES

| Attained<br>Age | <u>Stop-L</u><br>Current | oss Rate<br>Proposed | Attained<br>Age | <u>Stop-Lo</u><br>Current | oss Rate<br>Proposed |
|-----------------|--------------------------|----------------------|-----------------|---------------------------|----------------------|
| 17              | \$.08                    | \$.07                | 59              | \$.61                     | \$.59                |
| 18              | .08                      | .07                  | 60              | .67                       | .65                  |
| 19              | .08                      | .07                  | 61              | .73                       | .71                  |
| 20              | .08                      | .07                  | 62              | .81                       | .78                  |
| 21              | .08                      | .07                  | 63              | .90                       | .86                  |
| 22              | .08                      | .07                  | 64              | 1.00                      | .96                  |
| 23              | .08                      | .07                  | 65              | 1.12                      | 1.08                 |
| 24              | .08                      | .07                  | 66              | 1.27                      | 1.22                 |
| 25              | .08                      | .07                  | 67              | 1.44                      | 1.39                 |
| 26              | .08                      | .07                  | 68              | 1.63                      | 1.57                 |
| 27              | .08                      | .07                  | 69              | 1.85                      | 1.78                 |
| 28              | .08                      | .07                  | 70              | 2.07                      | 1.99                 |
| 29              | .08                      | .07                  | 71              | 2.29                      | 2.20                 |
| 30              | .08                      | .07                  | 72              | 2.53                      | 2.43                 |
| 31              | .08                      | .07                  | 73              | 2.76                      | 2.66                 |
| 32              | .08                      | .07                  | 74              | 2.99                      | 2.88                 |
| 33              | .08                      | .07                  | 75              | 3.26                      | 3.14                 |
| 34              | .08                      | .07                  | 76              | 3.61                      | 3.47                 |
| 35              | .08                      | .07                  | 77              | 4.03                      | 3.88                 |
| 36              | .08                      | .07                  | 78              | 4.54                      | 4.37                 |
| 37              | .08                      | .07                  | 79              | 5.16                      | 4.96                 |
| 38              | .08                      | .07                  | 80              | 5.82                      | 5.60                 |
| 39              | .08                      | .07                  | 81              | 6.47                      | 6.22                 |
| 40              | .08                      | .08                  | 82              | 7.19                      | 6.91                 |
| 41              | .09                      | .09                  | 83              | 8.00                      | 7.69                 |
| 42              | .10                      | .10                  | 84              | 8.81                      | 8.48                 |
| 43              | .11                      | .11                  | 85              | 9.63                      | 9.26                 |
| 44              | .12                      | .12                  | 86              | 10.45                     | 10.05                |
| 45              | .13                      | .13                  | 87              | 11.43                     | 11.00                |
| 46              | .14                      | .14                  | 88              | 12.48                     | 12.01                |
| 47              | .16                      | .15                  | 89              | 13.46                     | 12.95                |
| 48              | .17                      | .17                  | 90              | 14.52                     | 13.97                |
| 49              | .20                      | .19                  | 91              | 15.70                     | 15.11                |
| 50              | .22                      | .21                  | 92              | 17.17                     | 16.52                |
| 51              | .25                      | .24                  | 93              | 19.13                     | 18.41                |
| 52              | .28                      | .27                  | 94              | 21.72                     | 20.90                |
| 53              | .31                      | .30                  | 95              | 25.01                     | 24.06                |
| 54<br>55        | .36                      | .34                  | 96<br>07        | 30.53                     | 29.37                |
| 55<br>56        | .40                      | .38                  | 97              | 42.90                     | 41.28                |
| 56<br>57        | .45                      | .43                  | 98              | 61.88                     | 59.53                |
| 57<br>59        | .50                      | .48                  | 99<br>100 and   | 83.33                     | 83.33                |
| 58              | .56                      | .54                  | 100 and         | 83.33                     | 83.33                |
|                 |                          |                      | Over            |                           |                      |

# MONTHLY STOP-LOSS RATES PER \$1,000 OF INSURANCE RETIREES

| Attained |                | oss Rate        | Attained        |                | oss Rate |
|----------|----------------|-----------------|-----------------|----------------|----------|
| Age      | <u>Current</u> | <u>Proposed</u> | Age             | <u>Current</u> | Proposed |
| 45       | \$.11          | \$.11           | 73              | \$ 2.37        | \$ 2.28  |
| 46       | .12            | .12             | 74              | 2.57           | 2.47     |
| 47       | .13            | .13             | 75              | 2.80           | 2.69     |
| 48       | .15            | .14             | 76              | 3.09           | 2.97     |
| 49       | .17            | .16             | 77              | 3.46           | 3.32     |
| 50       | .19            | .18             | 78              | 3.89           | 3.74     |
| 51       | .21            | .20             | 79              | 4.42           | 4.25     |
| 52       | .24            | .23             | 80              | 4.99           | 4.80     |
| 53       | .27            | .26             | 81              | 5.54           | 5.33     |
| 54       | .31            | .29             | 82              | 6.16           | 5.93     |
| 55       | .34            | .33             | 83              | 6.85           | 6.59     |
| 56       | .38            | .37             | 84              | 7.55           | 7.27     |
| 57       | .43            | .41             | 85              | 8.25           | 7.94     |
| 58       | .48            | .46             | 86              | 8.96           | 8.62     |
| 59       | .53            | .51             | 87              | 9.80           | 9.43     |
| 60       | .58            | .55             | 88              | 10.70          | 10.30    |
| 61       | .63            | .60             | 89              | 11.54          | 11.10    |
| 62       | .69            | .67             | 90              | 12.44          | 11.97    |
| 63       | .77            | .74             | 91              | 13.46          | 12.95    |
| 64       | .86            | .82             | 92              | 14.72          | 14.16    |
| 65       | .96            | .92             | 93              | 16.40          | 15.78    |
| 66       | 1.09           | 1.05            | 94              | 18.62          | 17.91    |
| 67       | 1.24           | 1.19            | 95              | 21.44          | 20.62    |
| 68       | 1.40           | 1.35            | 96              | 26.17          | 25.17    |
| 69       | 1.59           | 1.53            | 97              | 36.77          | 35.38    |
| 70       | 1.77           | 1.71            | 98              | 53.04          | 51.03    |
| 71       | 1.96           | 1.89            | 99              | 75.14          | 72.29    |
| 72       | 2.17           | 2.09            | 100 and<br>Over | 83.33          | 83.33    |

## BENEFITS AND PREMIUMS FOR INSURED SPOUSES AND DEPENDENTS OF LOCAL GOVERNMENT EMPLOYEES

### Recent Claims Experience

This plan maintains a stabilization reserve to provide financial stability as claims fluctuate from year to year. Because of good experience and interest earnings, the plan's stabilization reserve had grown to be in excess of the targeted reserve level. Based on the recent experience and the size of the stabilization reserve balance, premiums were reduced from \$2.00 to \$1.75 monthly for each unit of insurance effective July 1, 2007. It was anticipated that claims and expenses would exceed premiums at the reduced rate and the excess would be drawn from the stabilization reserve, the balance of which was large enough to provide this support for at least several years.

2011 claims results were high, with the excess claims being drawn from the plan's stabilization reserve as anticipated.

### **Recommendation**

Based on our analysis of recent experience and because of the large stabilization reserve balance, we recommend that spouse and dependent insurance benefits and premiums be continued at their current levels in 2013.

Submitted for Minnesota Life Insurance Company by:

auf tru

Paul E. Rudeen, FSA Vice President and Actuary Group Insurance Division

August 28, 2012

# APPENDIX

# SUMMARY OF BENEFIT AND PREMIUM STRUCTURE

## Employee Insurance

Basic Coverage:

- Controlled by ss. 40.05 (6) (a) and 40.72 (1), Stats.
- Coverage can be continued, and the employee is liable for premium, up to age 70 (age 65 if retired). Thereafter, eligible employees receive premium-free postretirement coverage at 25% or 50% of the active coverage amount.
- Maximum employee premium, by statute, is \$0.60 per \$1,000 in coverage.
- Employer pays the difference between employee premium and total premium. Employer premiums, which are expressed as a percentage of employee premiums, are intended to cover the cost of postretirement coverage. Employers that elect the 50% postretirement benefit pay an amount equal to 40% of the employee premium. Most local employers pay an amount equal to 20% of the employee premium to provide a 25% postretirement benefit.
- Premiums are established annually by the Group Insurance Board. Minnesota Life makes recommendations based on the combined experience of the basic, supplemental and additional plans in the three most recent plan years.

Supplemental Coverage:

- Controlled by ss. 40.05 (6) (a) and 40.72 (10), Stats.
- Coverage can continue, and employee is liable for premium, up to age 70 (age 65 if retired). There is no postretirement benefit.
- Maximum employee premium, by statute, is \$0.60 per \$1,000 in coverage.
- Employer pays the difference, if any, between employee premium and total premium. Prior to July 1, 1995, local employers were required to pay an amount equal to at least 20% of the total premium. Based on Board action in November 1994, effective July 1, 1995, employers are not required to contribute toward the premiums for supplemental insurance; employees pay the total premium.
- Premiums are established annually by the Group Insurance Board. The total supplemental premium is set equal to the employee premium for the basic plan.

Additional Coverage:

• Controlled by s. 40.03 (6) (b), Stats. and the life insurance contract.

- An employee may purchase one, two or three units of coverage.
- The employee pays the entire premium. There is no maximum premium. Coverage can be continued for as long as the employee remains employed (or until age 65 if retired). There is no postretirement benefit.
- Premium rates are set by the Group Insurance Board. The premium rates for additional insurance are set equal to the employee premium rates for the basic plan.

## Spouse and Dependent Insurance

- An insured employee's legal spouse and unmarried children, including stepchildren, adopted children, children in adoptive placement and legal wards, are eligible for coverage.
- A dependent child is eligible until age 19 or until age 25 if a full-time student. A physically or mentally disabled dependent may qualify beyond age 25.
- An employee may purchase either one or two units of coverage.
- Amounts of insurance per unit of coverage:

| Spouse    | \$10,000 |
|-----------|----------|
| Dependent | 5,000    |

- Monthly premium is \$1.75 per unit of coverage. By statute, local government employers are not required to contribute toward premiums.
- Benefits and premiums are established by the Group Insurance Board. Minnesota Life makes recommendations based on experience in the three most recent plan years.