

Wisconsin Health Information Organization (WHIO) Presentation to the Group Insurance Board

November 12th, 2013



WHIO

Driving Transparency to Improve Your Healthcare

- An "All Payer Claims Datamart" (APCD)
- Collects healthcare data from payers, aggregates the data and then distributes HIPAA compliant data to approximately 200 end users
- Formed in 2005 by a multi-stakeholder group of healthcare professionals
- A Non-profit 501 c 3



WHIO Members

- Greater Milwaukee Business Foundation on Health
- Humana
- The Alliance
- United Healthcare of WI
- Anthem BC/BS of WI
- WEA Trust
- WPS Health Insurance
- Wisconsin Medical Society
- Gundersen Lutheran Health Plan
- Mercy Health Plan
- Physicians Plus Insurance

- The Wisconsin Collaborative for Healthcare Quality
- Wisconsin Department of Health Services
- Wisconsin Department of **Employee Trust Funds**
- Wisconsin Hospital Association
- Group Health Cooperative South Central Wisconsin
- Health Tradition Health Plan
- Unity Health Plan
- Dean Health Plan
- Security Health Plan
- Network Health Plan



WHIO Subscribers

- Aurora Health
- NEWHVN
- Aspirus

Organization

- Bellin Health
- ThedaCare
- Froedtert Health
- Children's Hospital of WI
- Centene/MHS
- WIPHCA



Datamart growth and stabilization

	DMV2	DMV3	DMV4	DMV5	DMV6	DMV7	DMV8
Members Included	1.51 M	2.82 M	3.44 M	3.73 M	3.86 M	3.94 M	3.95 M
%WI Population	26.8%	47.1%	58.0%	62.8%	64.9%	65.6%	65.7%
Claims Included	72.7 M	136.8 M	207.1 M	233.5 M	247.6 M	249.6 M	247 M
% Commercial Claims	92%	52%	40%	42%	42%	42%	40%
% Medicaid FFS Claims I	0%	42%	l 29%	26%	25%	24%	24%
Medicaid HMO Claims	0%	0%	20%	19%	20%	20%	22%
% Medicare Claims	8%	6%	11%	13%	13%	14%	14%
Claim \$ Included (Std. Cost/		\$20.7 B/	\$28.9 B/	\$32.2 B/	\$34.4 B/	\$35.7 B/	\$36.8 B/
Bill		\$35.7 B	\$51.6 B	\$59.3 B	\$64 B	\$66 B	\$67.5 B
Episodes of Care	7.3 M	11.1 M	18.8 M	21.5 M	23.1 M	23.7 M	23.9 M
Providers Included		133,845	88,171	93,245	95,214	98,278	90,956
	10/2006 -	10/2007 -	4/2008 -	10/2008 -	4/2009 -	10/2010 -	4/2010 -
	12/2008	12/2009	6/2010	12/2010	6/2011	12/2011	6/2011
Datamart Published:	October,	April, 2010	October,	April, 2011	October,	April, 2012	December,
	2009		2010		2011	l J	2012

Original Data	New data contributors added										
Contributors	DMV3	DMV4	DMV5	DMV6	DMV7	DMV8					
Anthem	WI Medicaid (FFS)	WI Medicaid (HMO)	Network HP	Health Traditions	The Alliance	No new data contributors					
Humana	Gundersen Lutheran	Dean	Physicians Plus	Unity							
UHC WI		Security									
WEA		MercyCare									
WPS		GHC-SW									



CAUTION!

- Please note that these slides are EXAMPLES of the type of information that can be obtain by analyzing WHIO Administrative Claims Data.
- This type of high level analysis requires "deeper dives" into the details and ultimate causes.
- The analyzes provide directional information as to where to focus further analytic efforts.
- All of the analyzes are based entirely on medical and pharmacy claims submitted to payers by providers for services delivered.



Population Data

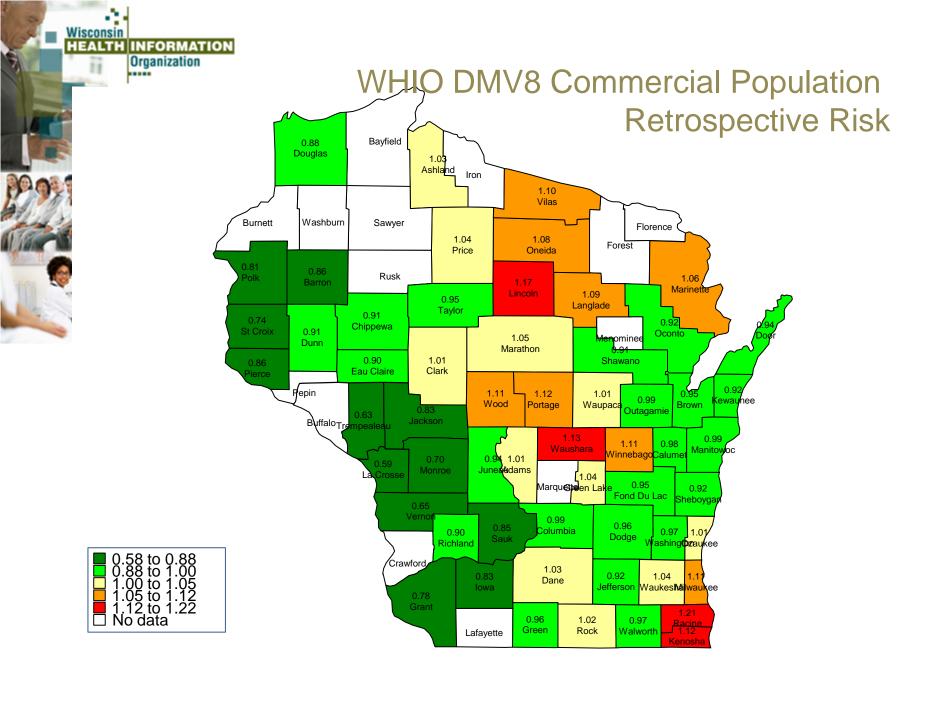
- WHIO contains a vast amount of health care service data (~ 250M claims; \$66B billed) for Commercial, Medicaid, and Medicare Advantage populations
 - Condition-specific cost and utilization; Total Cost of Care
 - Service utilization per 1,000 population by Type of Service (e.g. ER visits; MRIs)
 - Prescription drug utilization and prescribing patterns
 - Inpatient confinements, days per 1000, ALOS
 - Compliance with evidence-based quality process measures
 - Stratification by geography; clinical condition; risk;
 provider affiliation; age/gender; product

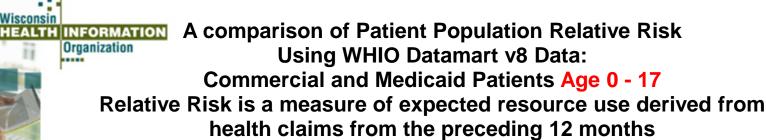


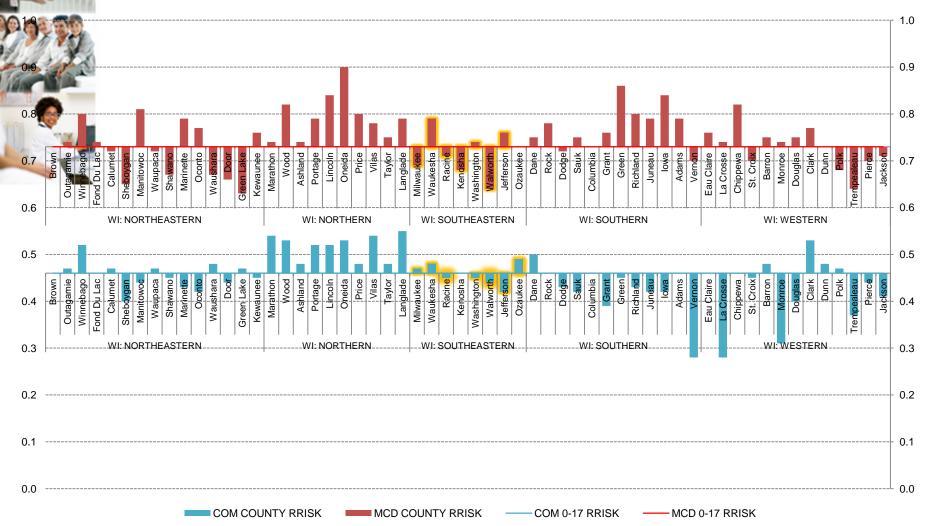
WHIO Population-based Analysis and Total Cost of Care

Analyzing Populations and Health Risk

Wisconsin **HEALTH INFORMATION** Organization WHIO DMV8 Retrospective Risk - Current Year, **All Payers** 1.17 Bayfield Douglas 1.09 Ashland Iron 1.13 Burnett Washburn Sawyer Florence 1.18 1.14 Forest Price 0.92 1.08 Polk Rusk 1.02 Barron 1.19 Marinette Lincoln 1.16 1.10 Langlade **Taylor** 1.02 0.82 1.01 Chippewa 0.95 Oconto 1.09 Menominee Dunn Marathon 0.99 1.12 Shawano 0.84 Eau Claire Clark Pierce Repin 1.15 1.10 Kewauhee Portage Brown Waupaca Outagamie 0.76 Buffalo Tre 1.13 1.00 Waushara Manitowoc Winnebago<mark>Calumet</mark> 0.82 0.92 1.06 0.72 Monroe Junea Adams La.Crosse 1.06 Marquette en Lake 0.98 Fond Du Lac Sheboyga Vernor 0.84 0.95 0.80 0.89 0.92 Dodge Retrospective Risk Range ashing to paukee 0.72 to 0.90, 0.90 to 1.00, 1.00 to 1.05, 1.05 to 1.13, 1.13 to 1.20, No data Crawford 0.80 0.98 Dane Jefferson WaukesMailwaukee Iowa Grant 1.09 0.84 0.94 0.89 Racine 1.03 Rock Lafayette Kenosha









Western Region	- Commercia	l members only	<i>I</i>				
	Number of	Actual Total	ERG Retrospective	Risk Index	Actual Billed	Member	Risk Adj
Member County	Members	Billed	Risk	(vs. WI avg)	PMPM	Months	billed PMPM
LA CROSSE	51,438	\$168,617,935	0.62	0.59	\$300	561,949	\$480
EAU CLAIRE	18,944	\$88,218,334	0.95	0.90	\$518	170,367	\$546
CHIPPEWA	11,425	\$64,834,500	0.97	0.91	\$584	110,966	\$603
CLARK	9,457	\$60,190,133	1.07	1.01	\$580	103,785	\$541
MONROE	11,596	\$45,257,263	0.74	0.70	\$372	121,575	\$500
BARRON	7,691	\$41,523,981	0.91	0.86	\$528	78,613	\$582
TREMPEALEAU	10,566	\$39,235,320	0.67	0.63	\$351	111,812	\$526
JACKSON	6,139	\$33,039,177	0.88	0.83	\$499	66,265	\$564
ST. CROIX	8,063	\$30,029,812	0.78	0.74	\$447	67,202	\$570
DUNN	5,782	\$29,110,593	0.96	0.91	\$532	54,688	\$555
PIERCE	5,620	\$27,902,124	0.91	0.86	\$542	51,445	\$595
POLK	4,892	\$21,696,822	0.86	0.81	\$477	45,530	\$553
DOUGLAS	3,210	\$13,320,571	0.93	0.88	\$425	31,310	\$455
Region total	154,823	\$662,976,565	0.79	0.75	\$421	1,575,507	\$532
Southeastern Reg	gion - Comm	ercial members	only				
MILWAUKEE	200,043	\$1,512,074,550	1.18	1.11	\$749	2,018,291	\$635
WAUKESHA	128,252	\$944,325,530	1.11	1.04	\$710	1,330,397	\$642
RACINE	48,209	\$413,448,371	1.28	1.21	\$834	495,637	\$650
WASHINGTON	43,661	\$296,229,552	1.03	0.97	\$650	455,589	\$632
KENOSHA	29,468	\$243,984,339	1.19	1.12	\$816	299,028	\$686
OZAUKEE	32,346	\$239,594,349	1.07	1.01	\$701	341,954	\$655
JEFFERSON	32,380	\$177,489,109	0.97	0.92	\$554	320,364	\$569
WALWORTH	26,663	\$175,661,735	1.03	0.97	\$670	262,104	\$652
Region total	541,022	\$4,002,807,534	1.13	1.07	\$725	5,523,364	\$640
Wiscosin Total	1,801,300	\$11,301,546,514	1.06	1.00	\$606	18,651,864	\$572



Racine County: Drill down to Practice Level

Family Practice Location	Number of Providers	Number of Imputed Members	Overall Resource Use Index	Overall Quality Index
BURLINGTON	10	3,371	1.16	0.86
RACINE - EAST	7	3,301	1.12	0.89
SPRING STREET	7	3,242	1.02	0.77
UNION GROVE	3	1,369	1.20	0.96
FOUR MILE RD	3	1,046	1.16	0.97
RACINE - NORTH	2	702	1.08	0.91
BANKERS RD	2	688	1.12	0.89
WATERFORD	2	683	1.14	0.93
DRS SC	2	458	1.11	0.84



Drill down to Service Categories: Overall Resource Use Index

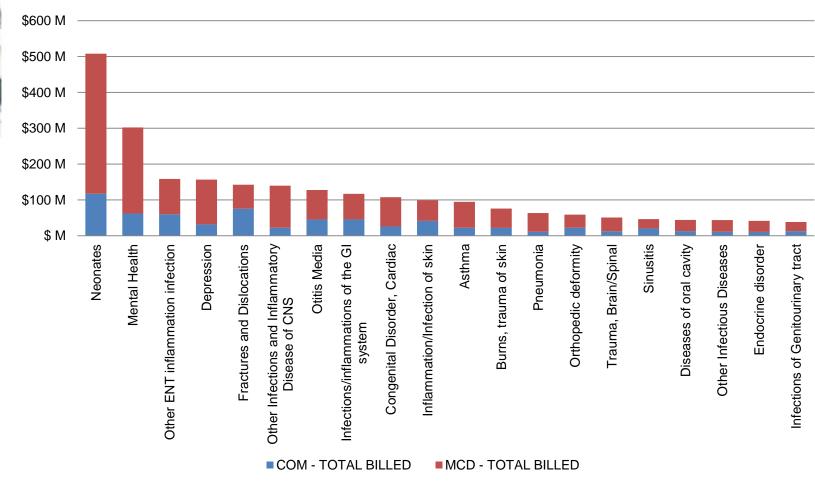
			Hospital			Primary		Specialty	
		ER	Services	Laboratory	Pharmacy	Care Core	Radiology	Care	Summary
BURLINGTON	DR. A	1.55	1.89	1.44	1.00	1.18	2.17	1.41	1.49
	DR. B	1.26	1.17	1.04	1.06	1.17	1.61	1.08	1.16
	DR. C	1.15	1.36	1.13	1.26	1.13	1.28	1.11	1.21
	DR. D	0.94	1.01	1.05	1.50	0.92	0.91	0.86	1.02
	DR. E	1.02	1.38	0.99	1.09	1.09	1.26	1.22	1.21
	DR. F	0.51	1.06	1.22	0.66	0.88	1.90	1.46	1.19
	DR.G	1.62	1.11	0.74	0.66	0.89	1.37	0.99	0.98
	DR. H	1.44	1.11	1.15	0.56	0.93	1.26	1.18	1.04
	DR. I	0.57	1.11	1.23	2.20	0.81	1.66	1.21	1.32
	DR. J	0.90	1.44	1.45	1.36	0.98	1.64	1.18	1.30
	DR. K	0.54	1.54	1.41	1.47	0.84	1.56	1.28	1.33
BURLINGTON		1.11	1.35	1.20	1.14	0.99	1.49	1.17	1.21



DRIVERS OF HEALTH CARE COSTS



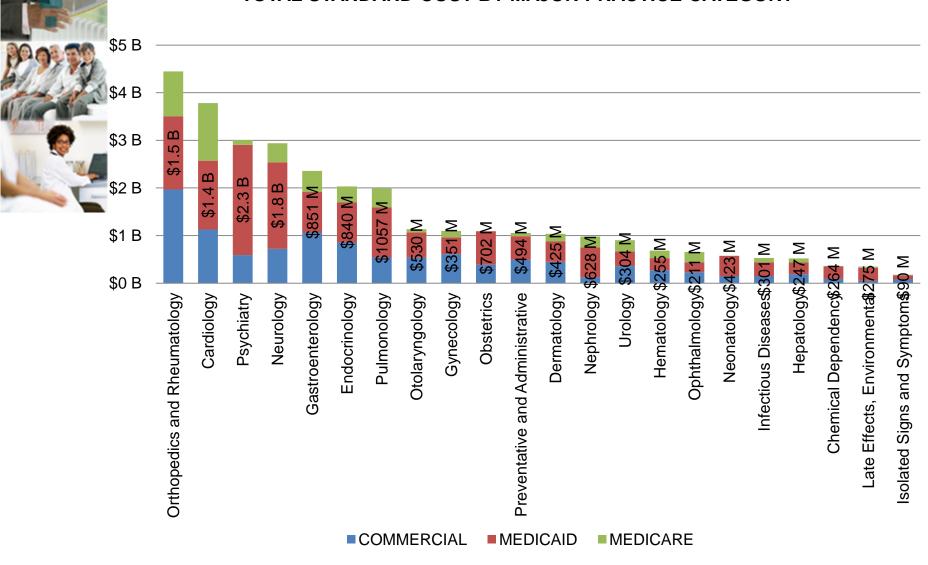
TOTAL BILLED AMOUNT WISCONSIN PATIENTS AGE 0 - 17 TOP 20 DISEASE/CONDITION-RELATED TREATMENT CATEGORIES WHIO DATAMART v8



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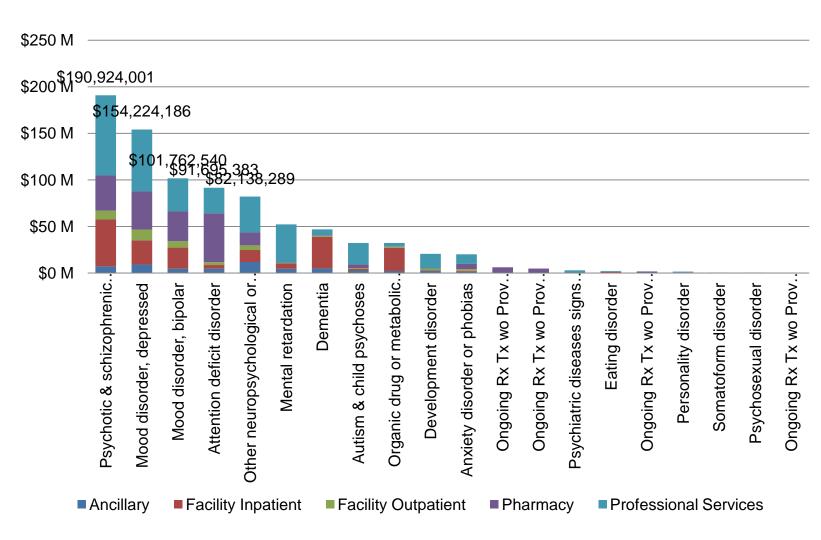
Wisconsin HEALTH INFORMATION Organization

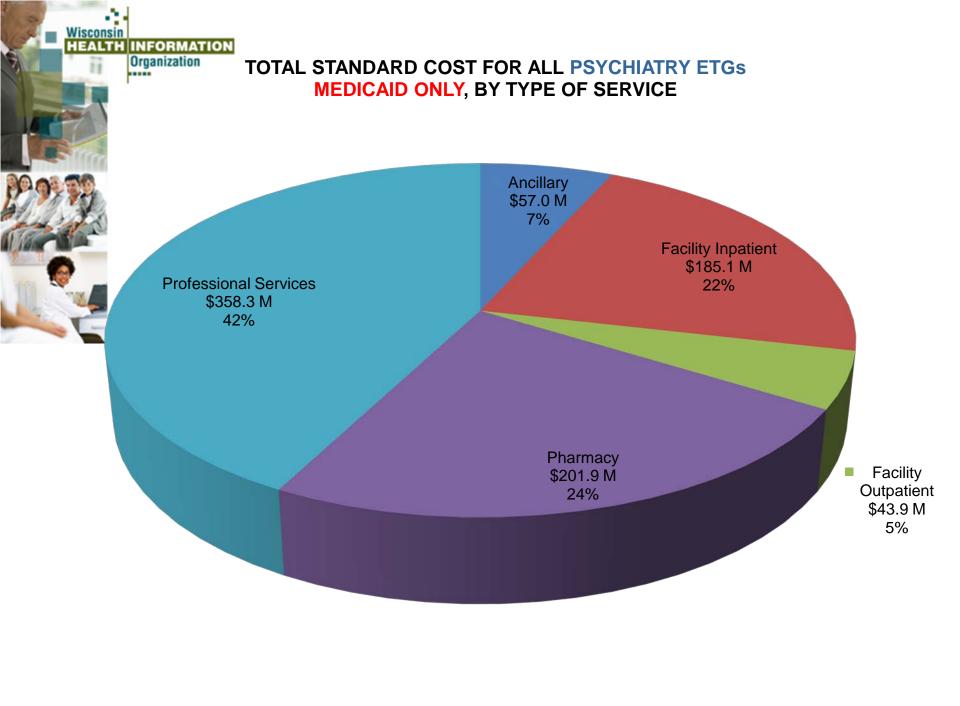
TOTAL STANDARD COST BY MAJOR PRACTICE CATEGORY





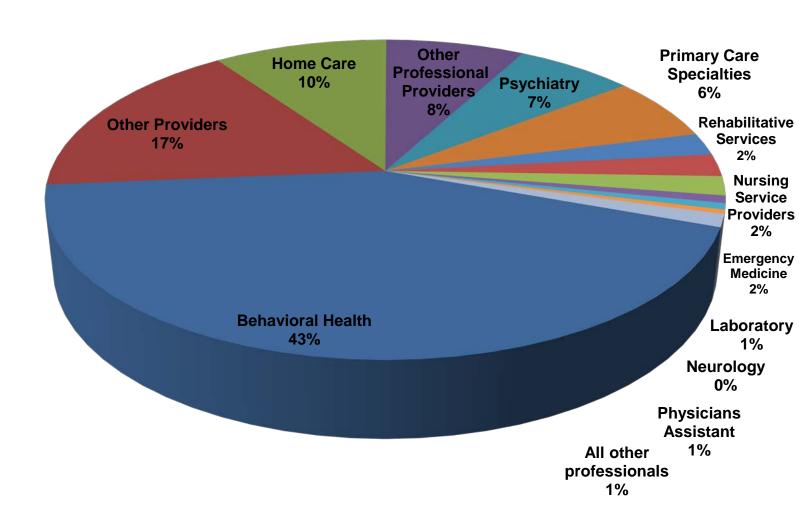
TOTAL STANDARD COST FOR PSYCHIATRY ETGS MEDICAID ONLY, BY TYPE OF SERVICE







TOTAL STANDARD COST FOR ALL PSYCHIATRY ETGS **MEDICAID** ONLY, BY SERVICE PROVIDER SPECIALTY



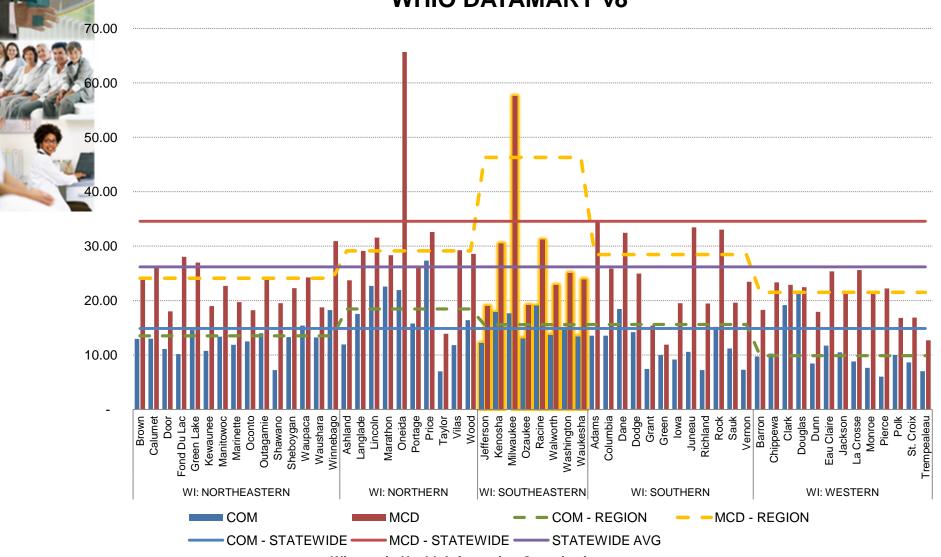


Wisconsin Medicaid population (all ages) Disease Prevalence Total Billed cost of care and condition-related treatment

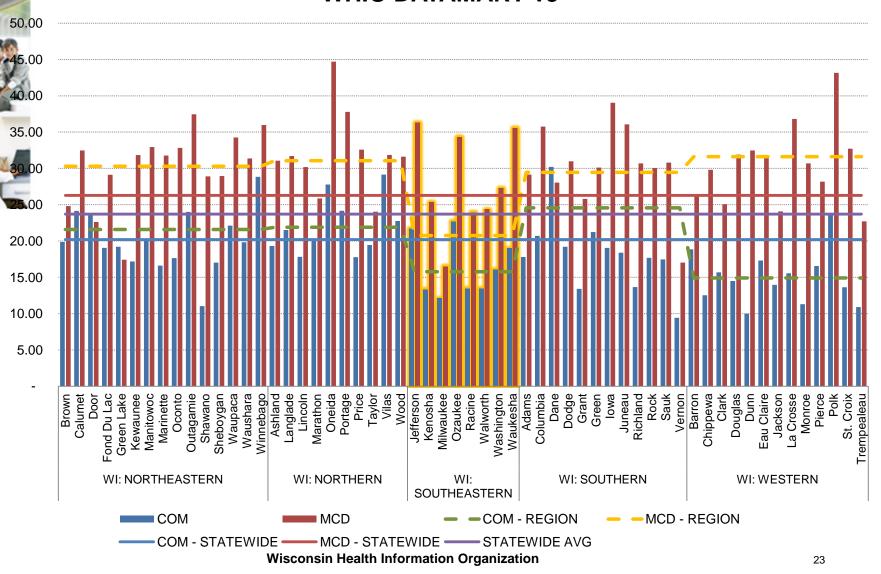
		Disease-related Billed Amount						
	Total Billed - all							% of Billed that
# of Members		Facility	Facility		Professional			is Condition-
with Conditio	n Member	Inpatient	Outpatient	Ancillary	Services	Pharmacy	Total	related
Depression								
115,55	•							
Tota	al Billed PMPM	\$584	\$487	\$148	\$834	\$329	\$2,382	
L	Disease-related	\$67	\$41	\$8	\$142	\$107	\$366	15%
Diabetes								
65,35	0 \$2.5 B							
Tota	al Billed PMPM	\$1,065	\$773	\$293	\$980	\$319	\$3,431	
L	Disease-related	\$90	\$68	\$30	\$110	\$98	\$395	12%
Hypertension								
81,51	2 \$3.8 B							
Tota	al Billed PMPM	\$1,346	\$987	\$324	\$1,219	\$220	\$4,096	
L	Disease-related	\$26	\$67	\$10	\$85	\$18	\$206	5%
Asthma								
40,02	3 \$977.0 M							
Tota	al Billed PMPM	\$436	\$512	\$153	\$777	\$218	\$2,097	
L	Disease-related	\$30	\$70	\$24	\$80	\$66	\$271	13%
Back and Spine, pa	in or condition							
54,16	0 \$1.7 B							
Tota	al Billed PMPM	\$580	\$689	\$165	\$1,098	\$239	\$2,772	
L	Disease-related	\$85	\$151	\$9	\$279	\$37	\$562	20%

INCIDENCE PER 1,000 POPULATION PATIENTS AGE 0 - 17 WITH INDICATION OF ASTHMA WHIO DATAMART v8

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INCIDENCE PER 1,000 POPULATION PATIENTS AGE 0 - 17 WITH INDICATION OF DEPRESSION WHIO DATAMART v8

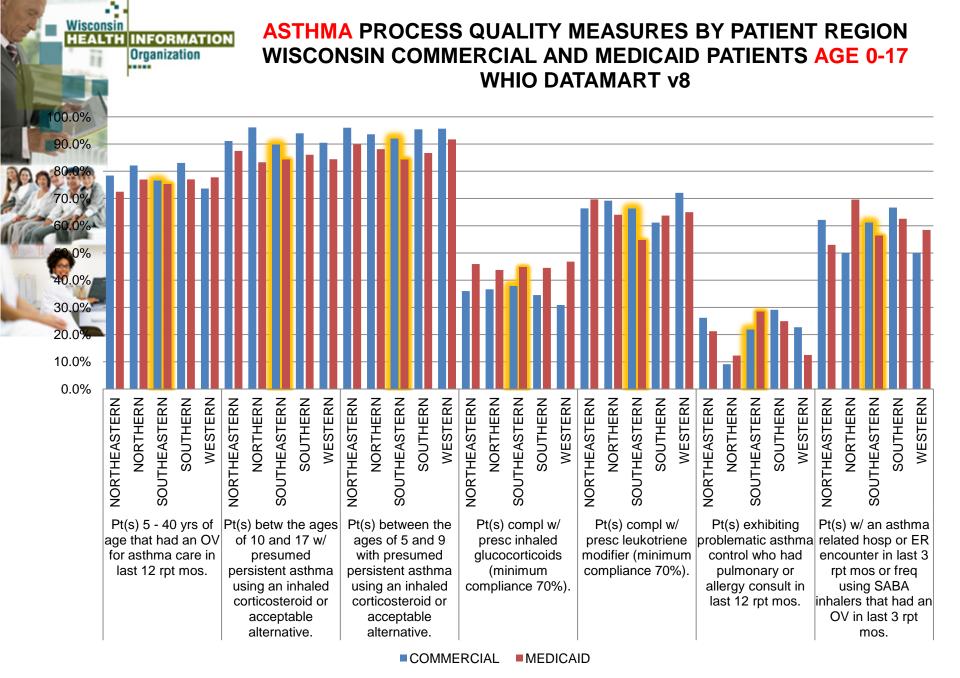


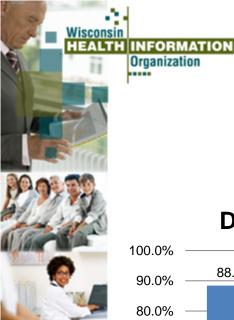
Compare Standardized Total Cost of Care PMPMs by Condition Patient County to Statewide Average

		Back & Spine, pain			
Member County	Hypertension	or condition	Diabetes	Depression	Asthma
WI, Milwaukee	\$4,547	\$3,362	\$4,634	\$3,363	\$2,005
WI, Kenosha	\$4,585	\$3,602	\$3,979	\$2,645	\$2,523
WI, Waukesha	\$4,550	\$3,403	\$3,368	\$2,471	\$2,532
WI, Walworth	\$4,911	\$2,747	\$3,647	\$2,453	\$2,042
WI, Brown	\$4,356	\$2,830	\$3,477	\$2,310	\$2,437
WI, Racine	\$3,859	\$3,068	\$3,389	\$2,507	\$2,218
WI, Dane	\$4,525	\$2,654	\$3,312	\$2,220	\$2,090
WI, Waushara	\$4,099	\$3,061	\$2,617	\$1,903	\$2,845
WI, Marinette	\$4,337	\$2,868	\$2,696	\$2,252	\$2,352
WI, St. Croix	\$4,264	\$2,706	\$2,481	\$2,144	\$2,780
*					
*					
*					
WI, Monroe	\$3,273	\$1,695	\$2,646	\$1,848	\$1,944
WI, Waupaca	\$2,759	\$2,316	\$2,317	\$1,930	\$1,892
WI, Trempealeau	\$3,044	\$2,059	\$2,412	\$1,870	\$1,620
WI, Grant	\$2,898	\$2,122	\$2,233	\$1,618	\$1,740
WI, Door	\$3,168	\$1,470	\$2,200	\$1,506	\$1,776
Summary	\$4,096	\$2,772	\$3,431	\$2,382	\$2,097

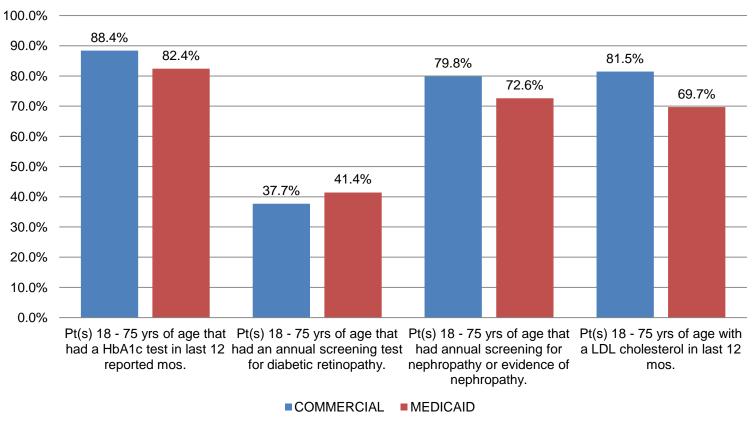


COMPLIANCE WITH EVIDENCE-BASED STANDARDS OF CARE





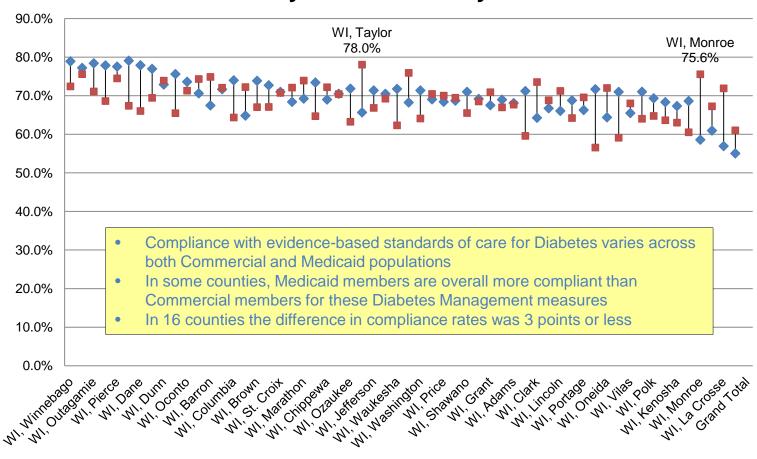
Comparison of Compliance with Diabetes Managment National Standard Measures





Comparison by County

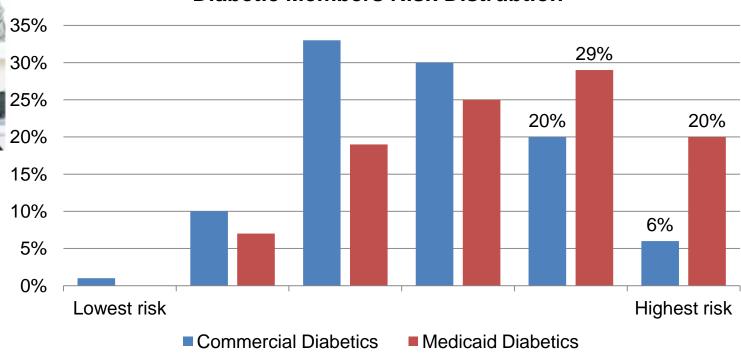
Compliance Rates - Diabetes Management Measures by Member County





Medicaid Diabetics are Higher Risk

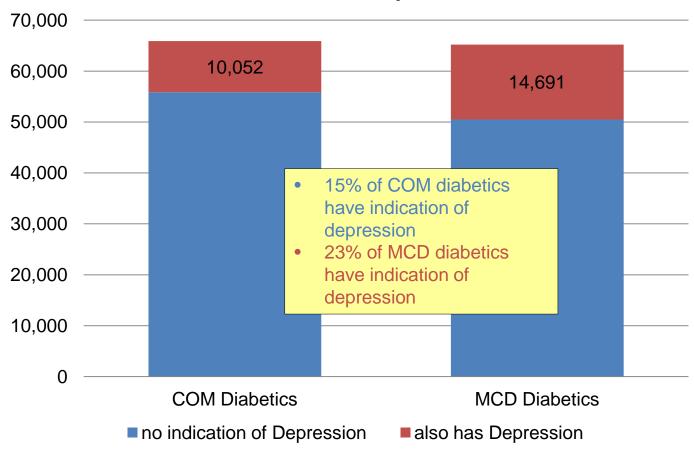
Diabetic Members Risk Distrubtion

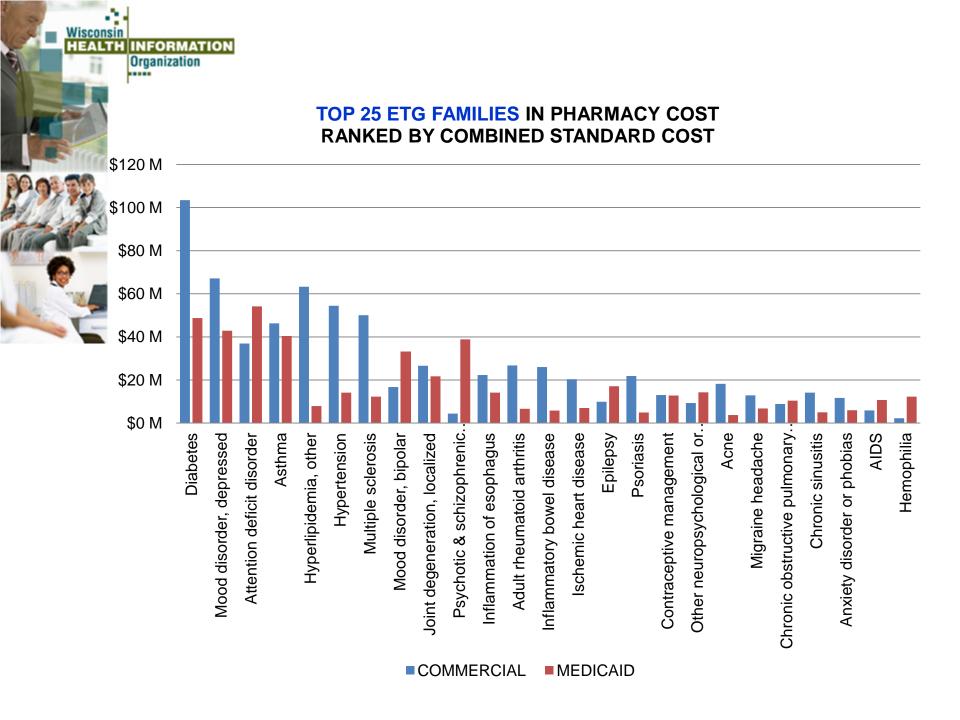




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Diabetes with Depression





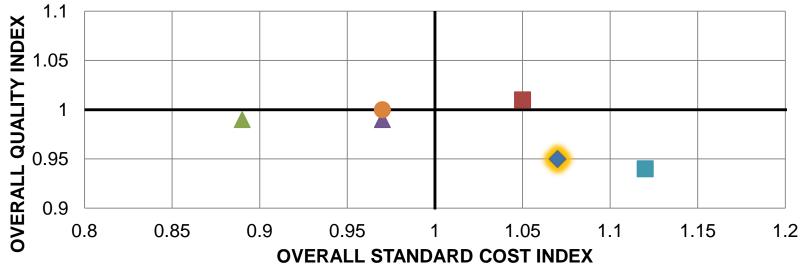


LEVERAGING VALUE-BASED PURCHASING



Family Practice

PROVIDER NETWORK ASSESSMENT FAMILY PRACTICE PEER GROUP DATAMART RELEASE OCTOBER 2011 MILWAUKEE, RACINE, AND WAUKESHA COUNTY HEALTH SYSTEM PROVIDERS

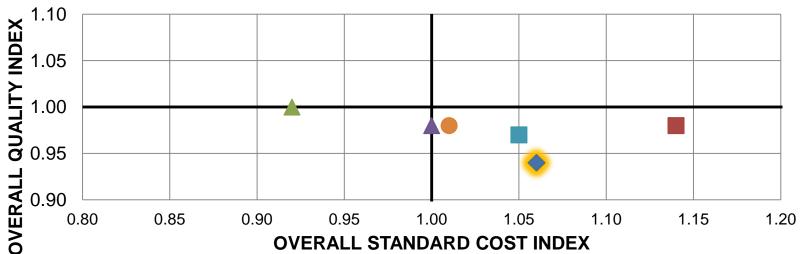


- WHEATON FRANCISCAN HEALTHCARE SOUTHEAST WISCONSIN INC
- AMG AURORA MEDICAL GROUP CORPORATE OFFICE
- ▲ AURORA ADVANCED HEALTHCARE INC
- ▲ COLUMBIA ST MARYS INC COLUMBIA CAMPUS
- ■FROEDTERT HEALTH
- PROHEALTH SOLUTIONS LLC



Internal Medicine

PROVIDER NETWORK ASSESSMENT INTERNAL MED PEER GROUP DATAMART RELEASE OCTOBER 2011 MILWAUKEE, RACINE, AND WAUKESHA COUNTY HEALTH SYSTEM PROVIDERS



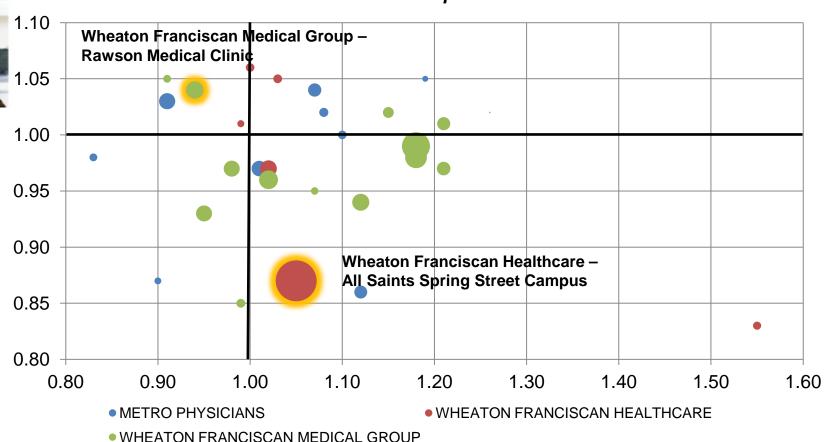
- ◆ WHEATON FRANCISCAN HEALTHCARE SOUTHEAST WISCONSIN INC
- AMG AURORA MEDICAL GROUP CORPORATE OFFICE
- ▲ AURORA ADVANCED HEALTHCARE INC
- ▲ COLUMBIA ST MARYS INC COLUMBIA CAMPUS
- ■FROEDTERT HEALTH
- PROHEALTH SOLUTIONS LLC



Wheaton Family Practice Peers by Location

WHIO DATA MART RELEASE OCTOBER 2011 PROVIDER NETWORK ASSESSMENT

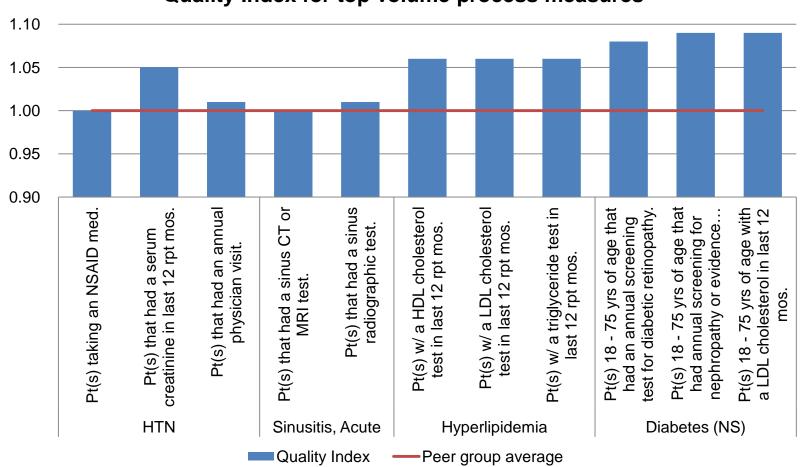
Bubble size relates to # of Episodes at the location





Rawson Medical Clinic - Quality

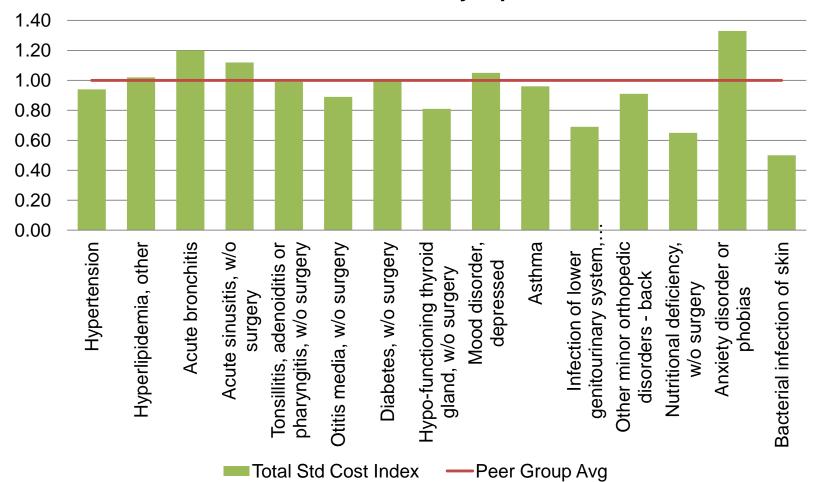
Wheaton Franciscan Medical Group - Rawson Medical Clinic Quality Index for top volume process measures





Rawson Medical Clinic - Cost

Wheaton Franciscan Medical Group - Rawson Medical Clinic Total Standard Cost Index by top volume ETGs

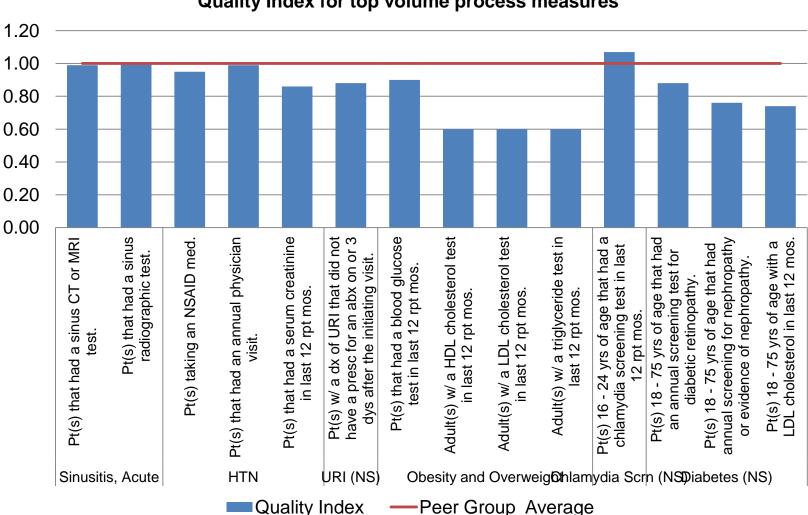




All Saints Spring St. - Quality

Wheaton Franciscan Healthcare - All Saints Spring Street Campus

Quality Index for top volume process measures





All Saints Spring St. - Cost

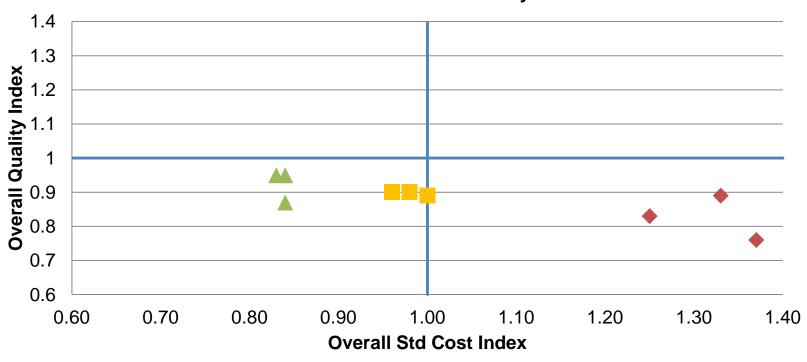
Wheaton Franciscan Healthcare - All Saints Spring Street Campus Total Standard Cost Index for top volume ETGs





All Saints Spring St - Providers

Wheaton Franciscan Healthcare - All Saints Spring Street Campus
Family Practice Peer Group
Individual Provider Cost and Quality Indices



- Above Avg Std Cost, Statistically significant
- Std Cost Index, no statistical significance
- ▲ Below Avg Std Cost, Statistically significant



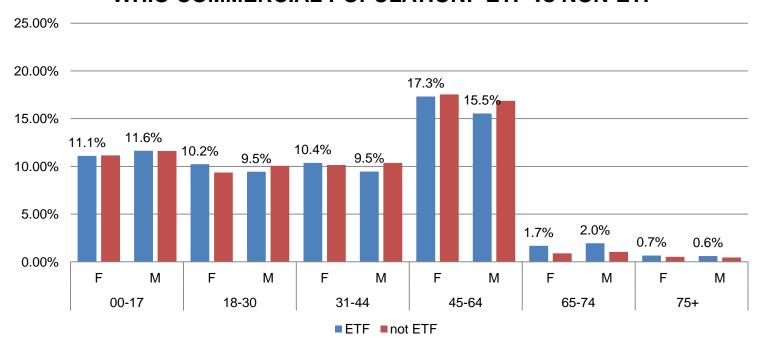
WHIO ETF Analysis

ETF Member Comparisons to WHIO Commercial and WI Medicaid



Population Demographics

WHIO COMMERCIAL POPULATION: ETF vs NON-ETF

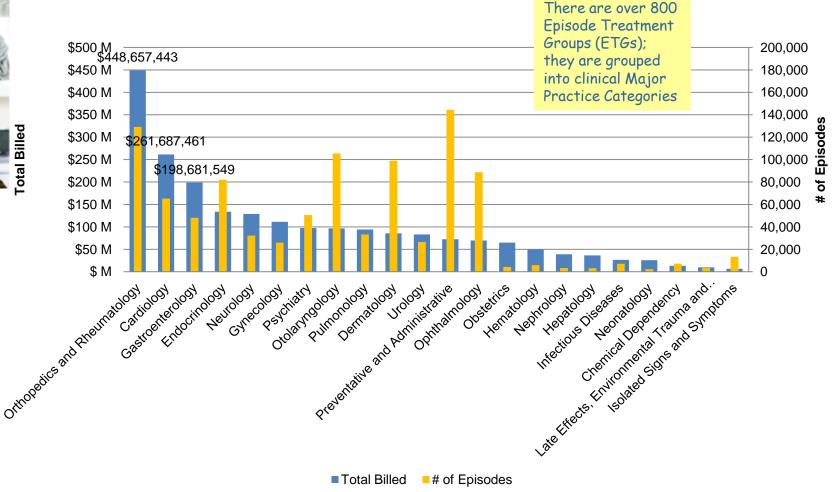




ETGs are a basic illness classification methodology that combine medical and pharmacy services into mutually exclusive and exhaustive categories — they provide a medically meaningful statistical unit representing a complete *episode of care*.



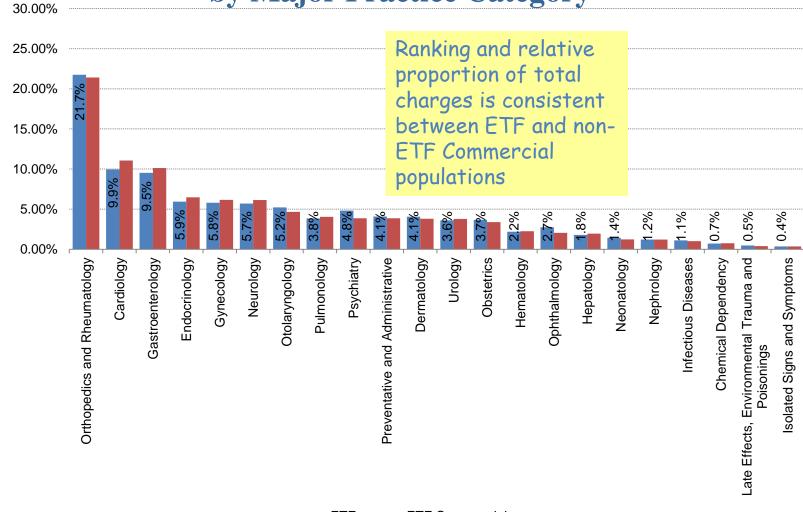
ETF Members Total Billed and Episode Volume by Major Practice Category





Organization

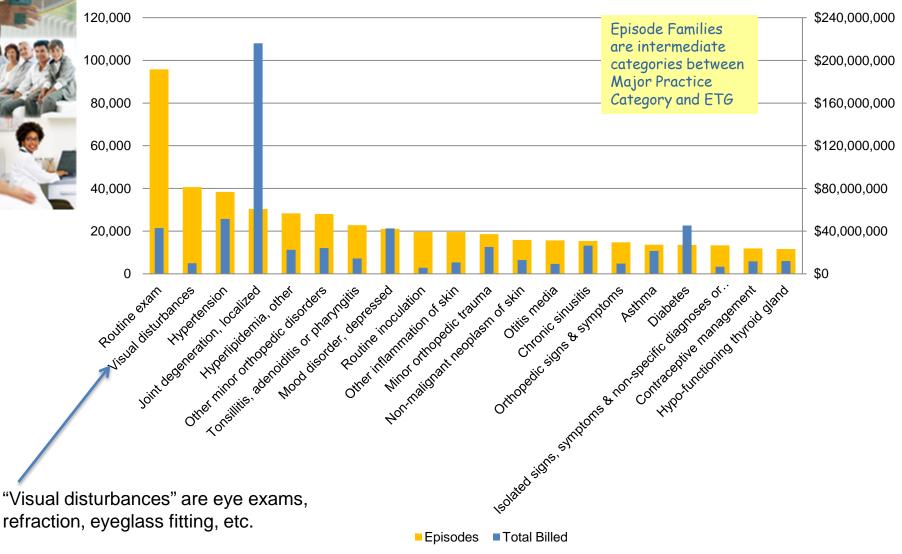
Proportion of Total Billed Charges ETF vs. Non-ETF Comparison by Major Practice Category





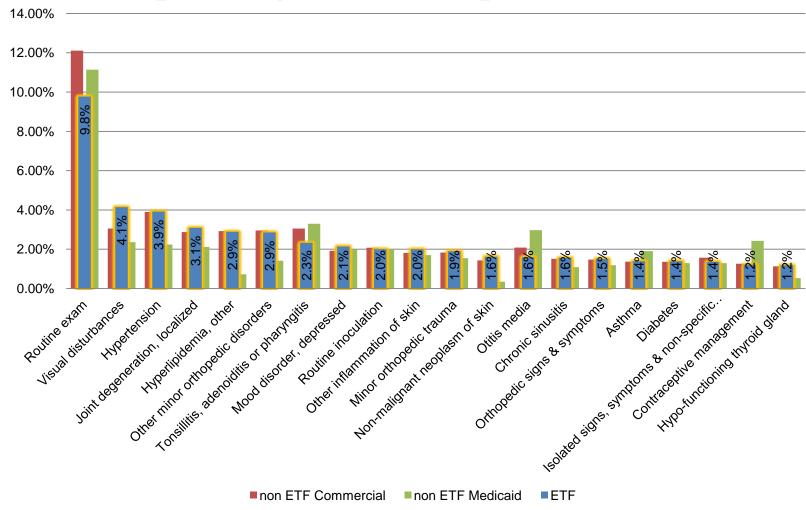
ETF Members

Top 20 Episode Families - # of Episodes





INFORMATION





Top Episode Families

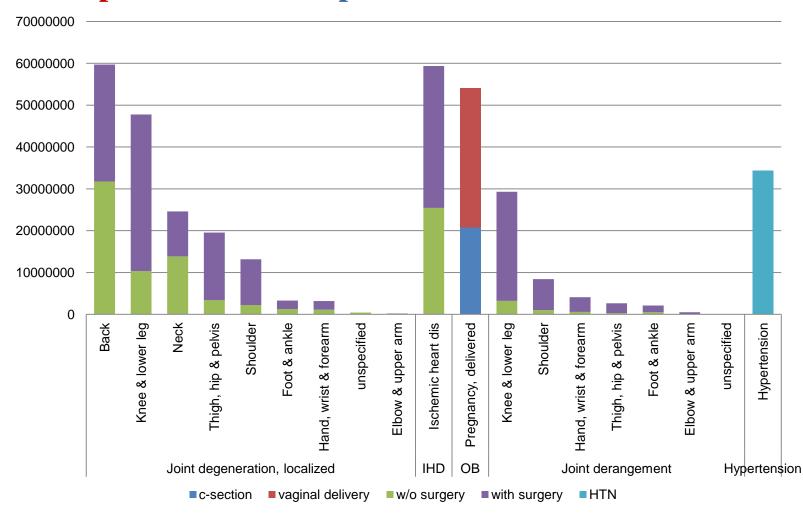
 Routine Exam plus the other top 5 episode families account for 24-25% of total billed in both ETF and non ETF Commercial populations

Ischemic heart disease \$59.4 M			Total Billed	% of Total Billed		
Ischemic heart disease \$59.4 M		Episode Family	ETF	not ETF	ETF r	not ETF
Pregnancy, with delivery \$54.0 M \$300.0 M 3.18% 2.96% Joint derangement \$47.1 M \$275.3 M 2.78% 2.72% Routine exam \$41.3 M \$252.1 M 2.43% 2.49% Hypertension \$34.3 M \$245.5 M 2.02% 2.42% Malignant neoplasm of breast \$32.5 M \$225.7 M 1.91% 2.23% Diabetes \$32.7 M \$223.5 M 5225.7 M 1.91% 2.23% Mood disorder, depressed \$37.1 M \$174.0 M 2.19% 1.72% 1.72% Closed fracture or dislocation \$29.0 M \$176.1 M 1.71% 1.74% Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.1	top 20 families	Joint degeneration, localized	\$171.9 M	\$1.0 B	10.12%	10.25%
Joint derangement \$47.1 M \$275.3 M 2.78% 2.72% Routine exam \$41.3 M \$252.1 M 2.43% 2.49% Hypertension \$34.3 M \$245.5 M 2.02% 2.42% Malignant neoplasm of breast \$32.5 M \$225.7 M 1.91% 2.23% Diabetes \$32.7 M \$223.5 M 1.92% 2.21% Mood disorder, depressed \$37.1 M \$174.0 M 2.19% 1.72% Closed fracture or dislocation \$29.0 M \$176.1 M 1.71% 1.74% Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.22% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17		Ischemic heart disease	\$59.4 M	\$418.9 M	3.50%	4.13%
Routine exam		Pregnancy, with delivery	\$54.0 M	\$300.0 M	3.18%	2.96%
Hypertension		Joint derangement	\$47.1 M	\$275.3 M	2.78%	2.72%
Malignant neoplasm of breast \$32.5 M \$225.7 M 1.91% 2.23% Diabetes \$32.7 M \$223.5 M 1.92% 2.21% Mood disorder, depressed \$37.1 M \$174.0 M 2.19% 1.72% Closed fracture or dislocation \$29.0 M \$176.1 M 1.71% 1.74% Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Routine exam	\$41.3 M	\$252.1 M	2.43%	2.49%
Diabetes \$32.7 M \$223.5 M 1.92% 2.21% Mood disorder, depressed \$37.1 M \$174.0 M 2.19% 1.72% Closed fracture or dislocation \$29.0 M \$176.1 M 1.71% 1.74% Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Hypertension	\$34.3 M	\$245.5 M	2.02%	2.42%
Mood disorder, depressed \$37.1 M \$174.0 M 2.19% 1.72%		Malignant neoplasm of breast	\$32.5 M	\$225.7 M	1.91%	2.23%
Closed fracture or dislocation \$29.0 M \$176.1 M 1.71% 1.74% Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 0.91% 1.18% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Diabetes	\$32.7 M	\$223.5 M	1.92%	2.21%
Non-malignant neoplasm of female genital tract \$23.2 M \$140.5 M 1.37% 1.39% Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Mood disorder, depressed	\$37.1 M	\$174.0 M	2.19%	1.72%
Non-malignant neoplasm of intestines & abdomen \$24.0 M \$129.6 M 1.41% 1.28% Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Closed fracture or dislocation	\$29.0 M	\$176.1 M	1.71%	1.74%
Inflammation of esophagus \$20.7 M \$129.4 M 1.22% 1.28% Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Non-malignant neoplasm of female genital tract	\$23.2 M	\$140.5 M	1.37%	1.39%
Chronic sinusitis \$24.5 M \$122.0 M 1.44% 1.20% Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Non-malignant neoplasm of intestines & abdomen	\$24.0 M	\$129.6 M	1.41%	1.28%
Minor orthopedic trauma \$23.2 M \$118.2 M 1.37% 1.17% Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Inflammation of esophagus	\$20.7 M	\$129.4 M	1.22%	1.28%
Hyperlipidemia, other \$15.5 M \$119.4 M 0.91% 1.18% Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other		Chronic sinusitis	\$24.5 M	\$122.0 M	1.44%	1.20%
Other minor orthopedic disorders \$21.7 M \$104.7 M 1.28% 1.03% Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Minor orthopedic trauma	\$23.2 M	\$118.2 M	1.37%	1.17%
Cerebral vascular accident \$16.0 M \$101.9 M 0.94% 1.01% Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Hyperlipidemia, other	\$15.5 M	\$119.4 M	0.91%	1.18%
Chronic renal failure \$15.4 M \$100.2 M 0.90% 0.99% Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Other minor orthopedic disorders	\$21.7 M	\$104.7 M	1.28%	1.03%
Cataract \$13.9 M \$69.4 M 0.82% 0.69% all other \$960.5 M \$5669.3 M 56.57% 55.94%		Cerebral vascular accident	\$16.0 M	\$101.9 M	0.94%	1.01%
all other \$960.5 M \$5669.3 M 56.57% 55.94%		Chronic renal failure	\$15.4 M	\$100.2 M	0.90%	0.99%
		Cataract	\$13.9 M	\$69.4 M	0.82%	0.69%
Grand Total \$1.7 B \$10.1 B 100.00% 100.00%	all other		\$960.5 M	\$5669.3 M	56.57%	55.94%
514114 15tal	Grand Total		\$1.7 B	\$10.1 B	100.00%	100.00%



ETF Members

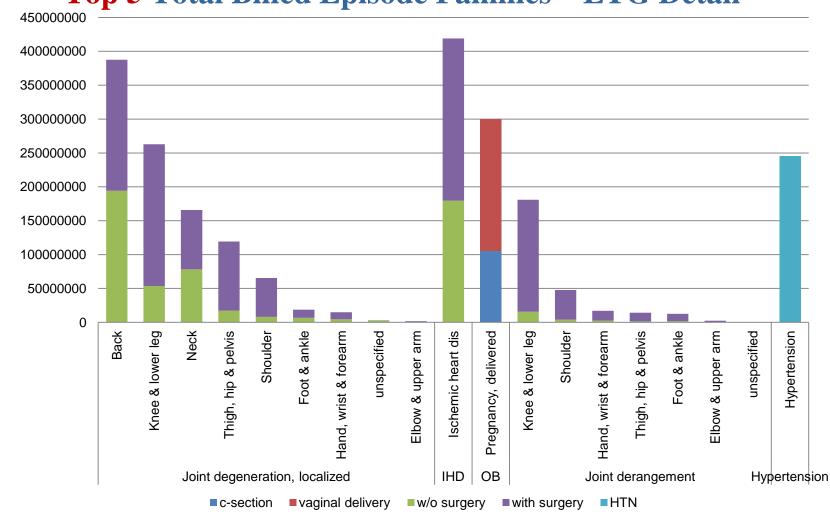
Top 5 Total Billed Episode Families – ETG Detail



Wisconsin HEALTH INFORMATION Organization

Non ETF Commercial Members

Top 5 Total Billed Episode Families – ETG Detail

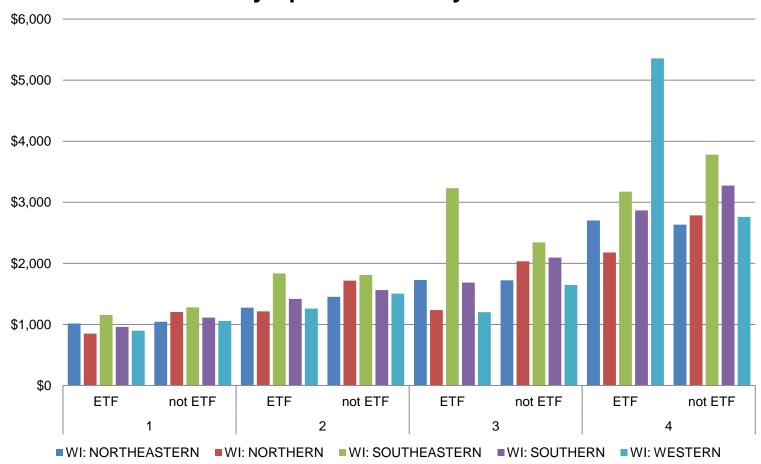




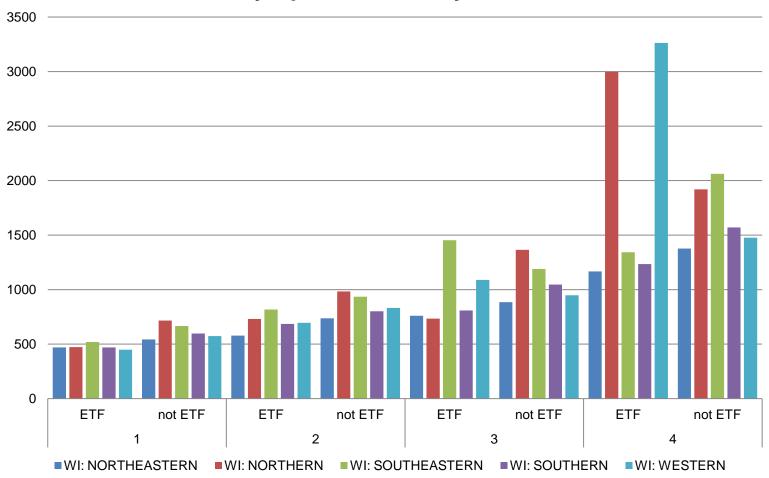
Examples

REGIONAL VARIATION IN PER-EPISODE RESOURCE USE

Hypertension Episodes Regional Variation in Average Billed

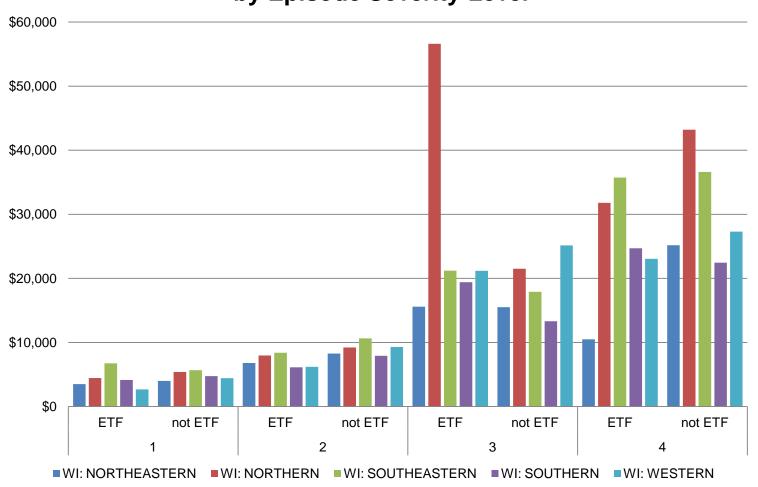






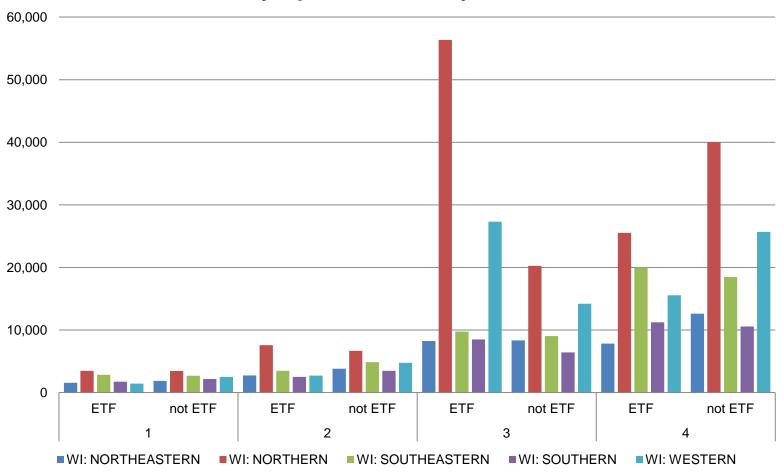


Ischemic Heart Disease w/o Surgery Episodes Regional Variation in Average Billed



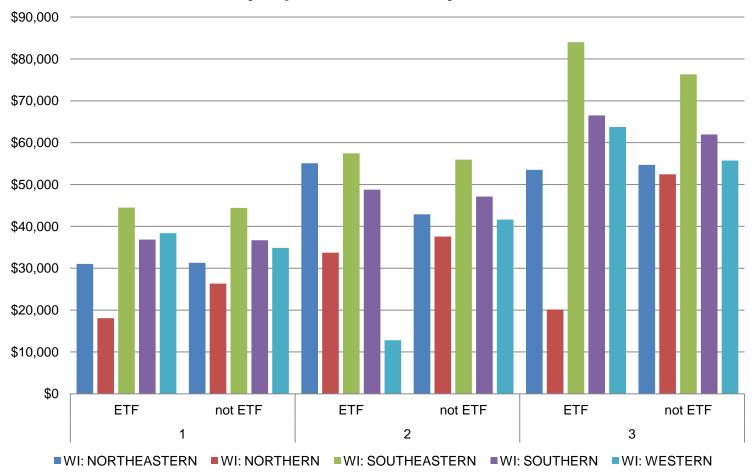


Ischemic Heart Disease w/o Surgery Episodes Regional variation in Average Resource Use



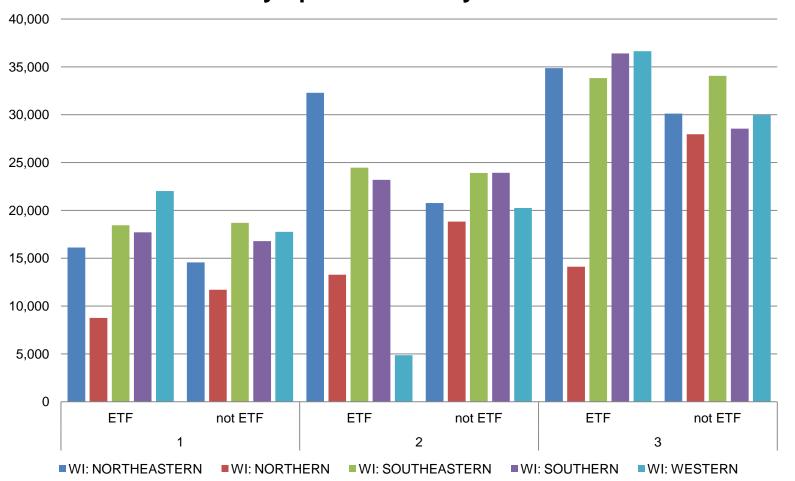


Joint Degeneration, Knee & Lower Leg w/ Surgery Episodes Regional Variation in Average Billed





Joint Degeneration, Knee & Lower Leg w/ Surgery Episodes Regional Variation in Average Resource Use

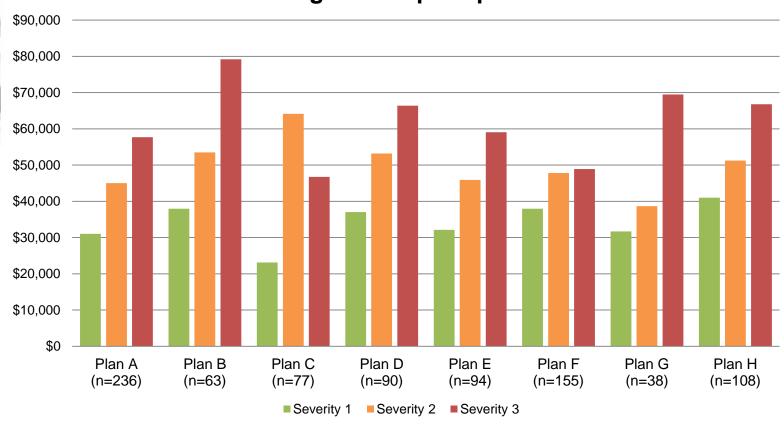




ETF Members

Joint Degeneration, Knee & Lower Leg w/ Surgery Average Billed per Episode by Health Plan

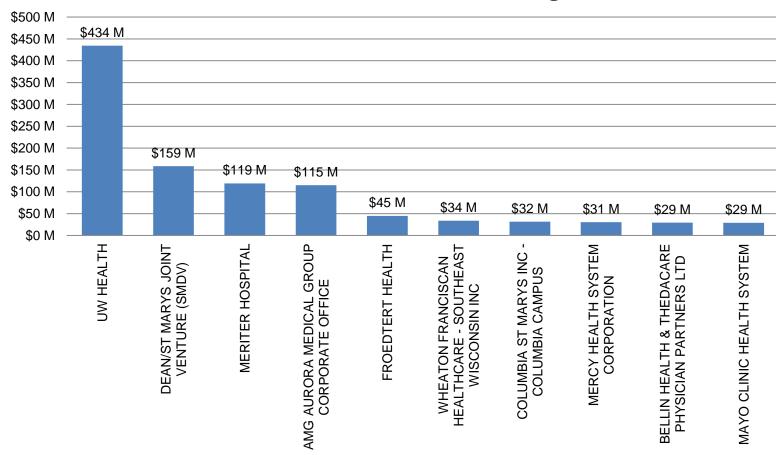
Average Billed per Episode





Top 10 Health Systems

ETF Member Total Billed Charges

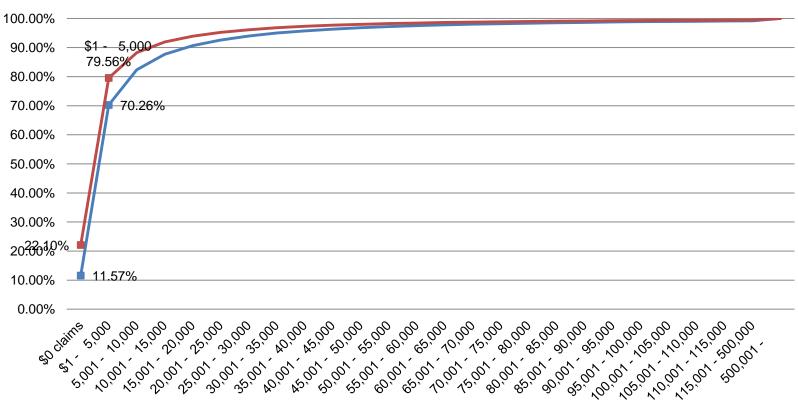




Organization

ETF has smaller % of members with \$0 claims; and with \$1 - \$5,000

DISTRIBUTION OF MEMBERS BY BILLED CLAIMS RANGE



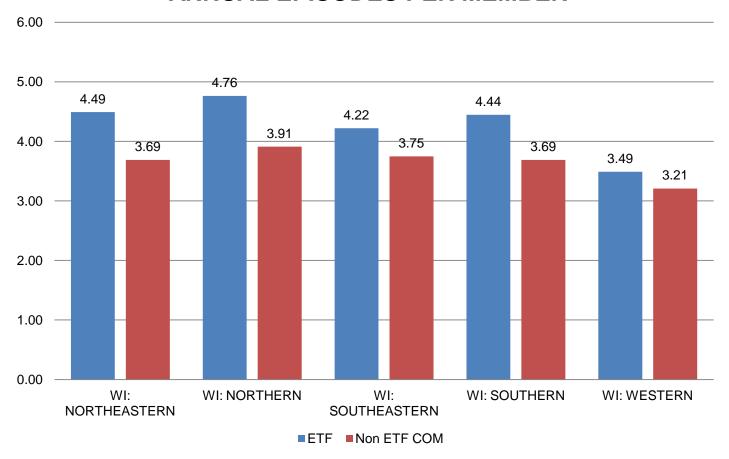
Range of annual Billed Amount per member

——ETF % Members ——Non-ETF COM % Members



ETF Members have more episodes

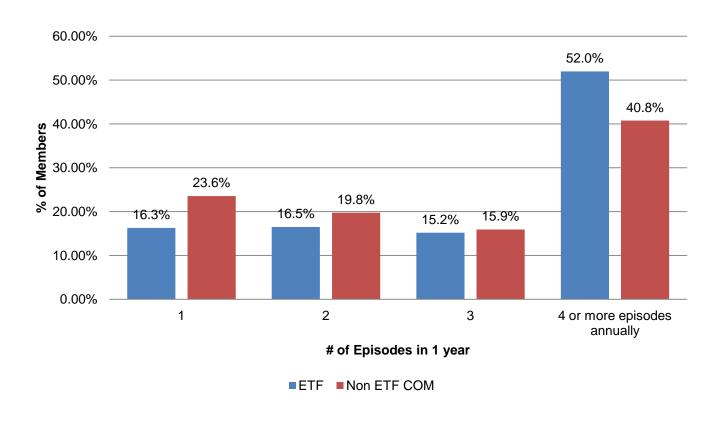
ANNUAL EPISODES PER MEMBER





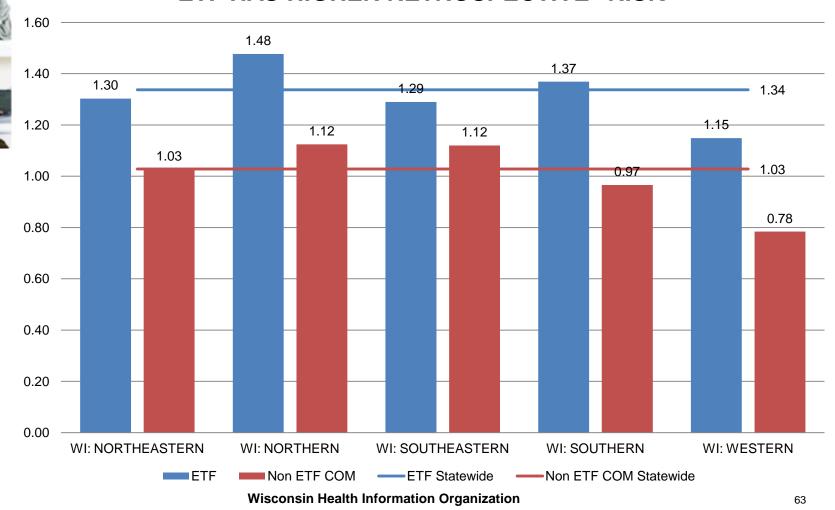
Organization

More members with multiple episodes



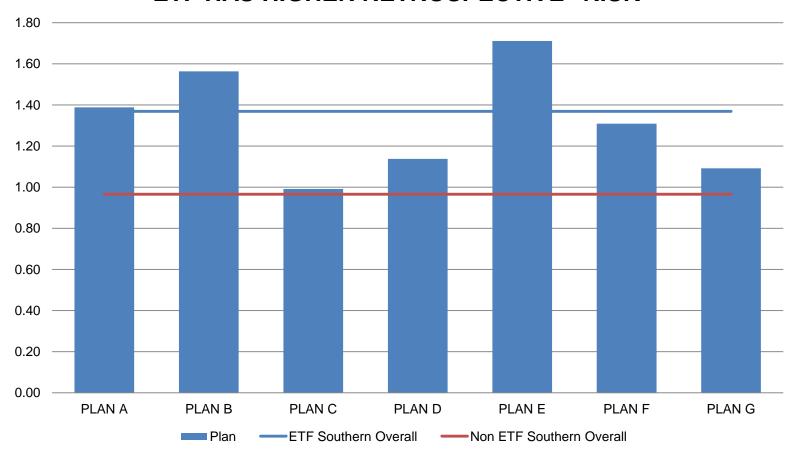


ETF HAS HIGHER RETROSPECTIVE "RISK"





SOUTHERN REGION HEALTH PLANS ETF HAS HIGHER RETROSPECTIVE "RISK"







Wisconsin Health Information Organization



Discussion

Thank you!

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