

### STATE OF WISCONSIN Department of Employee Trust Funds

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### CORRESPONDENCE MEMORANDUM

**DATE:** January 14, 2014

**TO:** Group Insurance Board

**FROM:** Tara Pray, Program Manager

Wisconsin Public Employers Group Life Insurance Program Mary Statz, Director, Health Benefits & Insurance Plans Bureau

**SUBJECT:** Wipfli LLP Audit of the Wisconsin Public Employers (WPE) Group Life

Insurance Program for Plan Years 2009 through 2011

This memo is for the Board's information only. No action is required.

Attached is the audit report prepared by Wipfli LLP for the administration of the WPE Group Life Insurance Program for Plan Years 2009, 2010, and 2011. Overall, this audit was comprehensive and included inquiries, observations and/or tests regarding all of the procedures that Minnesota Life Insurance Company (MLIC) uses to administer the group life insurance program.

The audit demonstrates that MLIC administers the group life insurance program in compliance with applicable contractual, statutory and regulatory requirements and has implemented an adequate internal control system relative to its processing of group life claim payments.

Staff will be at the Board meeting to answer any questions.

Attachment A: Wipfli Audit

Reviewed and approved by Lisa Ellinger, Administrator, Division of Insurance Services

Lisa Ellingie

Electronically Signed: 02/06/2014

Board	Mtg Date	Item #
GIB	2.19.14	5A

### Group Insurance Board State of Wisconsin Department of Employee Trust Funds

Madison, Wisconsin

Independent Accountant's Report on Applying Agreed-Upon Procedures for Third-Party Administration of Group Life Insurance Program

Years ended December 31, 2009, 2010, and 2011

### State of Wisconsin - Department of Employee Trust Funds

Independent Accountant's Report on Applying Agreed-Upon Procedures

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### State of Wisconsin - Department of Employee Trust Funds

Independent Accountant's Report on Applying Agreed-Upon Procedures

### **Executive Summary**

Wipfli LLP (Wipfli) performed agreed-upon procedures in relation to third-party administration of the Group Life Insurance Program (GLIP) for the years ended December 31, 2009, 2010, and 2011. Minnesota Life Insurance Company (MLIC) performs the administration of the GLIP pursuant to an administrative agreement with the Department of Employee Trust Funds Group Insurance Board. Our procedures were designed to test for specific elements of compliance with the administrative agreement as specified in the approved proposal signed May 11, 2010, and by Department of Employee Trust Funds (ETF) personnel. The results of our procedures are summarized below and discussed in greater detail later in this report.

- We noted Minnesota Life to be in compliance with all significant policy and reporting elements of the administrative agreement tested, including:
  - -- Maintenance of affirmative action, privacy, and business continuation policies
  - -- Administrative performance standards
  - Policy year reporting
- Our examination of selected transactions revealed no substantive exceptions or errors related to the following:
  - Declinations of coverage under evidence of insurability provisions
  - Payment of death benefit claims
  - Participant eligibility determination
  - -- Premium invoicing and collection
  - Retirement processing
  - Disability premium waiver
- Overall, we found the records maintained by Minnesota Life to be complete and orderly. We found procedures to be well documented and monitored.



Independent Accountant's Report on Applying Agreed-Upon Procedures for Third-Party Administration of Group Life Insurance Program

Group Insurance Board
Department of Employee Trust Funds
State of Wisconsin
Madison, Wisconsin

We have performed the procedures presented in the following report, which were agreed to by the State of Wisconsin - Department of Employee Trust Funds (the specified user), to assist the Department in satisfying its requirements under the Statutes with respect to the Group Life Insurance Program for the years ended December 31, 2009, 2010, and 2011. The State of Wisconsin - Department of Employee Trust Funds' management is responsible for the Group Life Insurance Program's accounting records. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the party specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described in the following report, either for the purpose for which this report has been requested or for any other purpose.

We were not engaged to, and did not, conduct an audit, the objective of which would be the expression of an opinion on the accounting records. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the State of Wisconsin – Department of Employee Trust Funds, and is not intended to be and should not be used by anyone other than that specified user.

Wipfli LLP

Madison, Wisconsin November 22, 2013

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### Objectives and Scope

### Objectives and Scope

This section of our report is based on the agreed-upon procedures as set forth in the approved proposal signed on May 11, 2010. Certain other specific procedures, including the determination of sample sizes, were discussed with ETF personnel in advance of performance.

### A. Background – Group Life Insurance Program

The Group Life Insurance Program (GLIP) is authorized by Wisconsin Statutes. The Program is available to the employees of the State and participating local government employers with at least six months participation under the Wisconsin Retirement System (WRS). The Program is funded by employer and employee premium payments as well as investment income. Benefits provided under the Program consist of death benefits, dismemberment benefits, and other health conversion features.

The Program is administered by Minnesota Life Insurance Company (MLIC), who also acts as insurer. Under the administrative agreement between the Group Insurance Board (GIB) and MLIC, MLIC is responsible for the provision of technical assistance, enrollment, premium reporting and billing, claims administration, provision of marketing and promotional materials, and certain periodic reporting. The ETF is responsible for communication of program provisions to employees, including the printing and distribution of manuals and forms and counseling employers and participating employer groups, maintenance of employee and employer records, and administration of the appeals process.

### B. Previous Examinations

The GLIP was last tested for compliance for the period of January 1, 2006, through December 31, 2008.

### C. Objectives

Our engagement was designed to assist ETF in determining whether MLIC is complying with terms of the administrative agreement, conducting enrollments in accordance with policy and requirements, and processing premiums and claims timely and accurately and in accordance with the program's provisions.

### D. Scope

Our engagement extends to the application of the certain procedures enumerated in pages 4-12 of this report. We applied these procedures to the records and systems maintained by MLIC and ETF. Our procedures were applied to the 2009, 2010, and 2011, plan years.

### B. TPA Response

The TPA has been given an opportunity to review the report.

### Review of Internal Controls, Policies, and Procedures

### Review of Internal Controls

### **Objectives**

- 1. Obtain an understanding of the procedures and controls surrounding the program's processes in the following specific areas:
  - Enrollment and eligibility
  - Premium billing and collection
  - Retirement
  - Claims
- 2. Obtain an understanding of the periodic reports produced by MLIC and determine how they are utilized as part of the monitoring and reporting processes.

### **Procedures**

- 1. Discuss with appropriate personnel the flow of information within ETF, between ETF and MLIC, and within MLIC.
- 2. Obtain and examine related written policies and procedures.
- 3. Obtain and examine forms, documents, and transmittals used in the processes.
- 4. Obtain and examine SAS 70/SOC 1 report on internal controls and effectiveness for MLIC Group Insurance business unit and relevant audit results.

### Results

The appendix at page 13 summarizes the process flow for each area of interest.

Based on our inquiry, analysis of these processes and our evaluation of the controls thereon, we obtained an understanding of these systems. Based on this understanding, we made an assessment of the potential for process failures and control risks. Our tests of the enrollment, retirement, premium collection, and claims processes were designed accordingly.

We obtained SAS 70/SOC 1 reports for the MLIC Group Insurance business unit for the periods July 1, 2008-June 30, 2009, July 1, 2009-June 30, 2010 and July 1, 2010-June 30, 2011. The SAS 70/SOC 1 reports contained no relevant testing exceptions or control weaknesses, except as follows.

### Review of Internal Controls (Continued)

The SAS 70 report covering July 1, 2009 to June 30, 2010, indicated 1 of 25 claim payments tested by the service auditor did not include evidence that the Customer Service Representative verified approval authority and payee name and address instructions. The service auditor did not modify its opinion regarding MLIC's controls as a result of the exception.

### Review of Policies

### **Objectives**

Obtain an understanding of the policies in place at MLIC in the following specific areas:

- Affirmative action
- Privacy
- Disaster recovery and business continuation

### Procedures

- 1. Discuss the policies with appropriate personnel.
- 2. Compare policies in place with requirements of the contract.

### Results

We discussed MLIC's affirmative action policies with Jim Fenton, Senior Employee Relations Specialist. MLIC maintains an affirmative action policy which is reviewed and certified by the State of Minnesota Human Rights Department (HRD) every two years. The policy contains accountability for all levels of the company and calls for internal quarterly, semiannual, and annual reporting at various levels of management. We observed the HRD certification effective for the two years beginning June 29, 2011. Accordingly, the MLIC affirmative action policy is deemed compliant with the administrative contract.

### Review of Policies (Continued)

We discussed MLIC's privacy policies with Devin Smith, Senior Contract and Vendor Management Specialist. MLIC management indicated that the Company's privacy policy is compliant with the federal Gramm-Leach-Bliley Act. As such, MLIC has furnished proper notification of the privacy policy to the State of Wisconsin. MLIC discloses information regarding customers only when a business need exists, subject to applicable oversight and conditions. The company further safeguards information through building security measures, computer access passwords, data leakage prevention programs, third-party internet penetration testing, employee training, and background checks. The company does not consider itself to be classified as a covered entity as defined by HIPAA.

During our procedures, Wipfli noted no instances of security breaches or inappropriate disclosures, and no such breaches or disclosure were brought to our attention by ETF or MLIC. Accordingly, the MLIC privacy policies are deemed compliant with the administrative contract.

We discussed MLIC's business continuation planning with Linda Goeppinger, Business Continuation Planning Coordinator. We examined MLIC's Business Continuation Plan (BCP) Program Summary. It identifies internal teams and contacts and extends to the company's business partners and the BCP's of service providers. The plan contains a framework for interim and recovery contingencies. Mainframe simulation exercises are held semiannually, business process exercises are held two to four times per year and distributed system exercises are held annually. We obtained the BCP Program Summaries dated May 10, 2010, and December 31, 2012, which included exercise results for 2009-2010 and 2012 that were consistent with the plan. Accordingly, the MLIC business continuation policies are deemed compliant with the administrative contract.

### Evidence of Insurability Coverage Declinations

### Objectives

Employees who do not enroll during the open enrollment period, or who wish to increase their spouse and dependent coverage, may obtain coverage by providing the insurer satisfactory evidence of insurability. As the insurer, MLIC has the discretion to extend or decline coverage. Objectives included:

- 1. Documentation of the enrollment process under the evidence of insurability provisions.
- 2. Detail inspection, on a sample basis, of declined enrollments under the evidence of insurability provisions.

Evidence of Insurability Coverage Declinations (Continued)

### **Procedures**

- 1. Discuss the policies with appropriate personnel.
- 2. Obtain a data file containing coverage declinations from MLIC.
- 3. Select a sample of declinations and inspect documentation and basis for coverage decision.
- 4. Compare policies and results of examined transactions with requirements of the state contract.

### **Results**

We documented the process for enrollments under the evidence of insurability provisions of the plan. We obtained a data file containing all persons declined coverage under evidence of insurability and randomly selected 30 of the 653 declined during the 2009-2011 period.

We inspected the files, recalculated the underwriting build rating, examined the medical questionnaire (as applicable), examined the physician's statement (as applicable), and recalculated the number of days to process. The files for all items selected contained appropriate documentation. Denial status appeared adequately substantiated based on the documentation obtained and appeared consistent with underwriting policies developed by MLIC.

### Claim Testing

### **Objectives**

Generally, ETF is contacted at the time of an insured member's death. ETF notifies MLIC and the appropriate forms are forwarded to the beneficiaries. Upon submission of the claim request form and supporting documentation, MLIC pays the claim according to the plan and the beneficiaries' requests. Objectives included:

- 1. Document procedures for processing death and other claims.
- 2. Detail examination, on a sample basis, of claims paid.
- 3. Verify claimants are active Wisconsin Retirement System members.

### **Procedures**

- 1. Discuss the policies with appropriate personnel.
- 2. Obtain a data file containing claims paid from MLIC.
- 3. Select a sample of claims paid and inspect documentation and payment details.
- 4. Compare policies and results of examined transactions with requirements of the state contract.
- Select a sample of claims paid and verify claimant was included in the Wisconsin Retirement System database.

### Results

We documented the process for claims payment under the plan. We obtained a data file containing all claims paid and randomly selected 60 of the 5,872 claims paid during the 2009-2011 period.

The files of all claims selected contained appropriate documentation including initial application, distribution request, and certificate of death, as applicable. The amount of each claim payment was recomputed based on coverage elected and earnings base. All payment amounts selected were properly calculated as was interest paid. For certain claims, the payment was traced to a copy of the check issued. For these claims, there were no exceptions either in amount or payee. There were no exceptions noted with regard to noncompliance with processing timeframes specified in the Administrative Agreement.

### Claim Testing (Continued)

From the population of paid claims we judgmentally selected 15 claims paid during the period covered by the engagement and verified with ETF that the claimants were active employees at the time of the claim.

### Eligibility and Premium Testing

### <u>Objectives</u>

All employees of the State of Wisconsin and participating local governments with at least six months of participation in the WRS are eligible to participate in the plan. Certain legislative, judicial, and other employees are immediately eligible. Coverage and premiums are based on the previous year's annual earnings as reported to WRS, or expected current earnings in the year of hire. Participants may elect additional, supplemental, and spouse and dependent coverage subject to certain criteria. Premiums may be adjusted annually by ETF. Objectives included:

- 1. Ensure procedures for processing initial enrollments, determining premium amounts, and collecting premiums are documented.
- 2. Detail examination, on a sample basis, of new enrollments.
- 3. Detail examination, on a sample basis, of actual receipt of individual premiums.
- 4. Verify premium amounts received to amounts reported in the policy year report.

- 1. Discuss the policies with appropriate personnel.
- 2. Obtain a data file containing new participants/enrollees during the 2009-2011 period.
- 3. Select a sample of participants and inspect eligibility documentation and premium determination.
- 4. Compare policies and results of examined transactions with requirements of the state contract.

### Eligibility and Premium Testing (Continued)

### Results

We documented the process for eligibility and premium determination and remittance under the plan. We observed that there were two separate processes in place for each of the following groups:

- State and State agency employees
- Local government unit employees

We obtained a data file containing all new enrollments and randomly selected 60 of the 13,965 local and state applicants enrolled during the 2009-2011 period. For each participant, we examined the participant's application, noting approvals by the on-site payroll office, and recalculated the premium amount according to age and rates specified in the Administrate Agreement. We verified that the coverage effective date and premiums began in the same period.

For all items tested, premium amounts were properly determined, billed, and collected. There were no exceptions noted with regard to noncompliance with processing timeframes specified in the Administrative Agreement.

### Retirement Processing

### **Objectives**

Participants who retire prior to age 65 may continue their coverage by remitting premiums directly to MLIC or as a deduction from their retirement annuity. Participants who retire after age 65 may continue their basic life insurance at a reduced coverage level with no further premiums due. With regard to testing of retirement processing, objectives include:

- 1. Documentation of participant status change process and premium calculation.
- 2. Examining, on a sample basis, retirement processing.

- 1. Discuss the policies with appropriate personnel.
- 2. Obtain a data file containing retirements processed during the 2009-2011 period.
- 3. Select a sample of newly retired participants and inspect retirement documentation.
- 4. Compare policies and results of examined transactions with requirements of the state contract.

### Retirement Processing (Continued)

### Results

We documented the process for retirement processing under the plan. We obtained a data file containing all new retirements and randomly selected 30 of the 13,663 newly retired during the 2009-2011 period. For each participant, we inspected the retirement date and ensured that it agreed to the MLIC database. When an employee retires and it is put into the ETF system, MLIC is notified and the premium switches from being taken out of a paycheck to being taken out of the retirement annuity. As such, there is no change in premium, or change in coverage.

One participant in the sample had a 15 day discrepancy between the retirement date in ETF and MLIC systems. The retirement certification lists 7/31/11 as the retirement date for the participant, but the date that the employer entered into the State of WI WEBS system was 8/15/11. Based on the WEBS entry, MLIC changed the retirement date to 8/15/11 in their system and sent a notification to ETF to request that they amend the retirement certification. It appears that the retirement certification was never updated.

### Disability Premium Waivers

### **Objectives**

Participants who are actively employed and become totally disabled may receive continued coverage that requires no premiums, subject to periodic documentation requirements. Objectives include:

- 1. Documentation of procedures for processing and approving disability premium waiver applications.
- 2. Examining, on a sample basis, participant requests for disability premium waivers and related documentation.

- 1. Discuss the policies with appropriate personnel.
- 2. Obtain a data file containing disability premium waivers granted during the 2009-2011 period.
- 3. Select a sample of participants and inspect documentation and premium waiver determination.
- 4. Compare policies and results of examined transactions with requirements of the state contract.

Disability Premium Waivers (Continued)

### Results

We documented the process for disability premium waiver approval under the plan. We obtained a data file containing all premium waivers approved and randomly selected 30 of the 8,535 waivers approved during the 2009-2011 period.

For each participant, we examined the participant's application, noting approvals by the on-site payroll office, age, physician statements, and determination of disability under the applicable rules. For all items selected, documentation and approvals were appropriate and determination was consistent with policies developed by MLIC. There were no exceptions noted with regard to noncompliance with processing timeframes specified in the Administrative Agreement. MLIC does not maintain records longer than ten years after finalization, which complies with their administrative agreement.

### Administrative Performance Standards

### **Objectives**

The Administrative Agreement between the ETF and MLIC requires MLIC to report quarterly on a variety of performance standards. The standards generally relate to timely processing of claims, applications, and underwriting determinations. Objectives include:

- 1. Documentation of MLIC's process for summarizing and reporting performance data.
- 2. Examine, on a sample basis, the underlying records that are used in producing the quarterly performance reporting.

- 1. Discuss the process with appropriate personnel.
- 2. Obtain detail supporting quarterly performance reporting furnished to the Department during 2009-2011.
- 3. Select a sample of reported data and agree to underlying detail.
- 4. Compare process, reports, and results of examined detail with requirements of the state contract.

### Administrative Performance Standards (Continued)

### <u>Results</u>

For each year we selected one quarter (2<sup>nd</sup> Quarter 2009, 3<sup>rd</sup> Quarter 2010, 1<sup>st</sup> Quarter 2011) and traced the reported statistics to the underlying summary of data compiled by MLIC. No exceptions were noted on any of the selected standards.

### Policy Year Report

### **Objectives**

The Administrative Agreement between the ETF and MLIC requires MLIC to report annually on program assets, liabilities, cash receipts, cash disbursements, and other data in a Policy Year Report, the format of which is prescribed by the agreement. Objectives include:

- 1. Determine MLIC's process for preparing the Policy Year Report is consistent with the Administrative Agreement.
- 2. Determine the Policy Year Report is supported by underlying records and documentation.

### Procedures

- 1. Discuss the process with appropriate personnel.
- 2. Analyze comparative data for the Policy Year Report for 2009, 2010, and 2011.
- 3. Compare policies and results of examined records with requirements of the state contract.

### Results

We documented the process for compiling the Policy Year Report. For our sample of key financial and non-financial data, information was able to be supported by underlying records or adequately explained by MLIC or ETF.

### **Appendix**

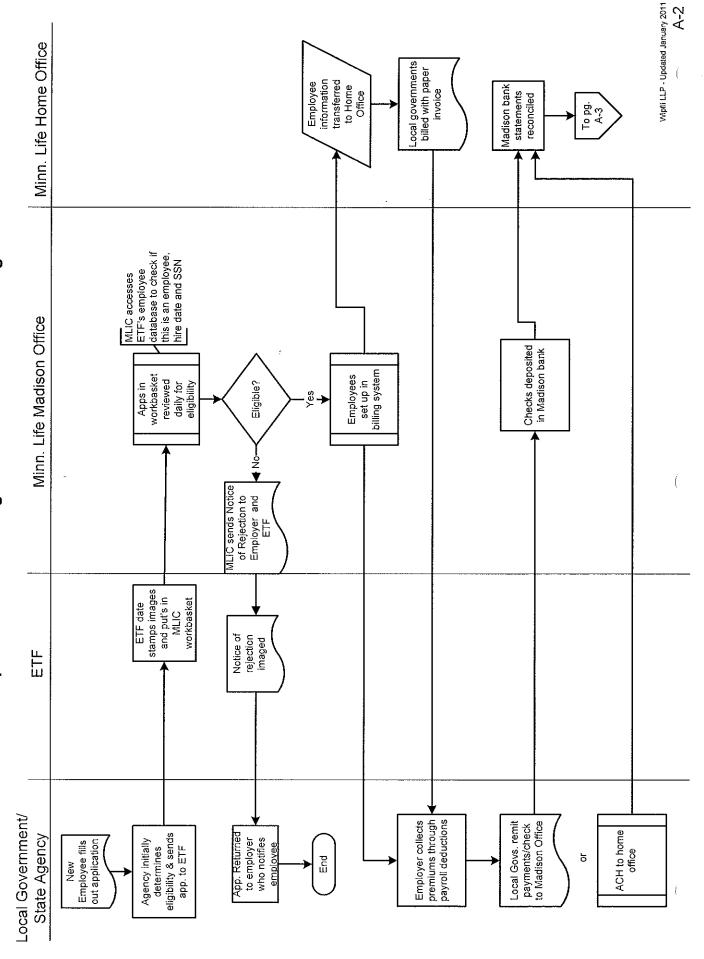
### Wisconsin Department of Employee Trust Funds **Group Life Insurance Program** Flow Chart Symbols

Electronic Data	Cross reference to form attached to flowcharts	Connector to other chart	End of Process	Indicates steps performed by Minn.  Life employee located at ETF's offices  **Please note: During the audit period, these steps were performed by both MLIC and ETF personnel based on procedures defined and owned by ETF.
	⋖			#*Please note: During the audit pe
Manual Process	Decision Point	Electronic Process	Paper Document	Process Annotation
				Additional information about a process

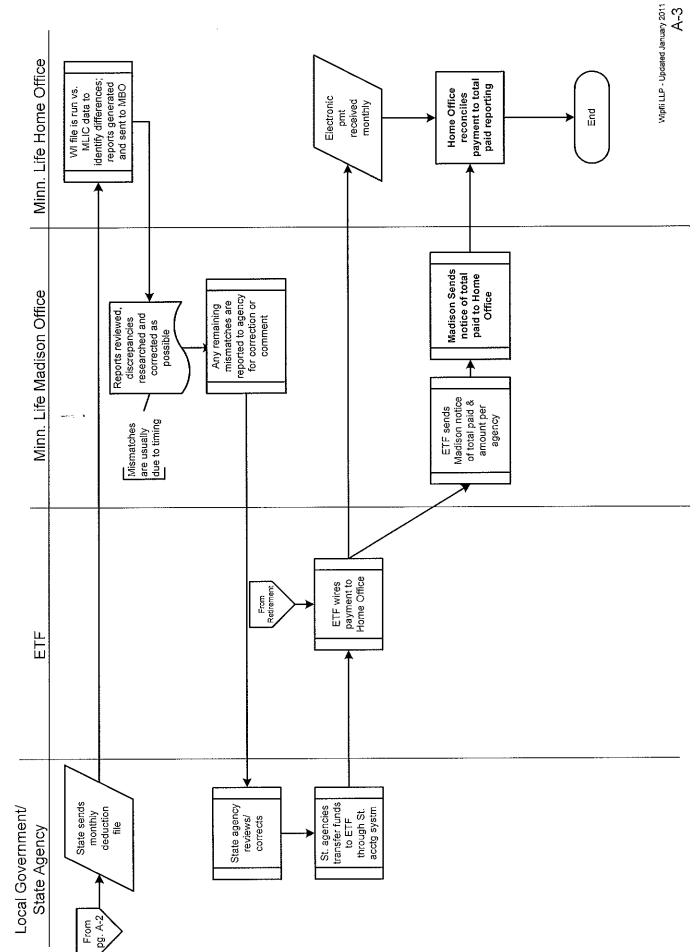
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In 2013, MLIC will no longer be assisting in handling these specific tasks as and the responsibility will transition to ETF solely.

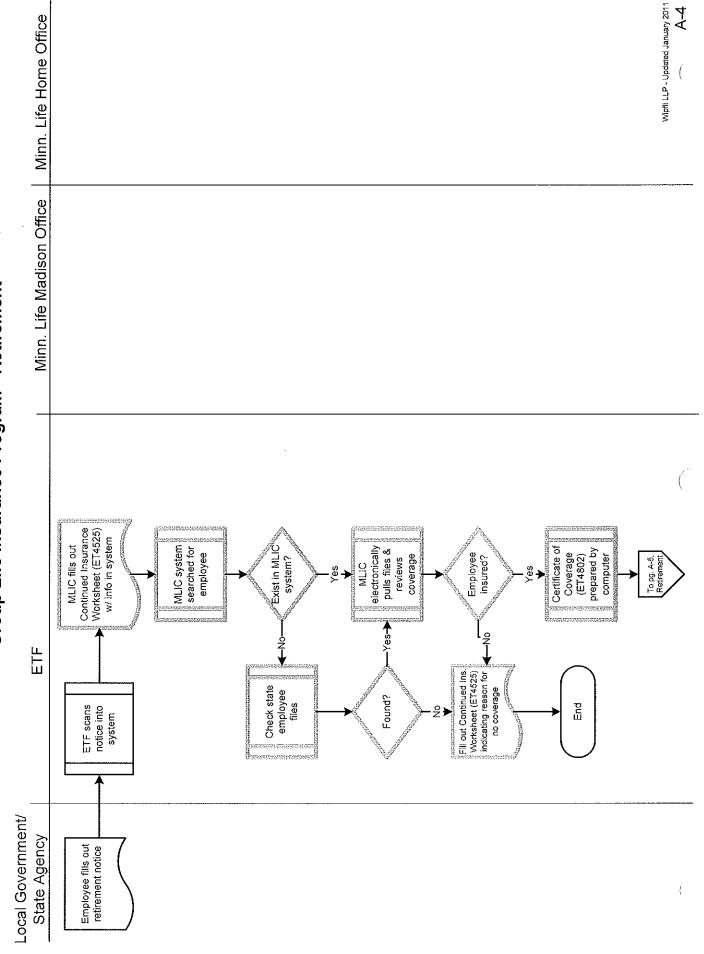
### Wisconsin Department of Employee Trust Funds Group Life Insurance Program - Enrollment and Billing

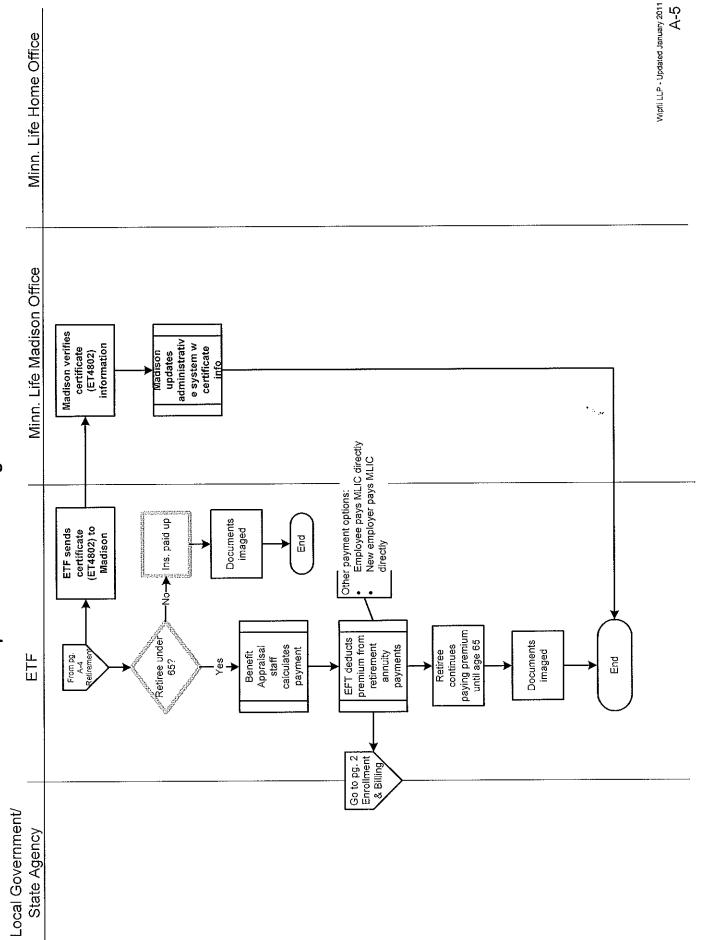


Wisconsin Department — Employee Trust Funds Group Life Insurance Program - Enrollment and Billing



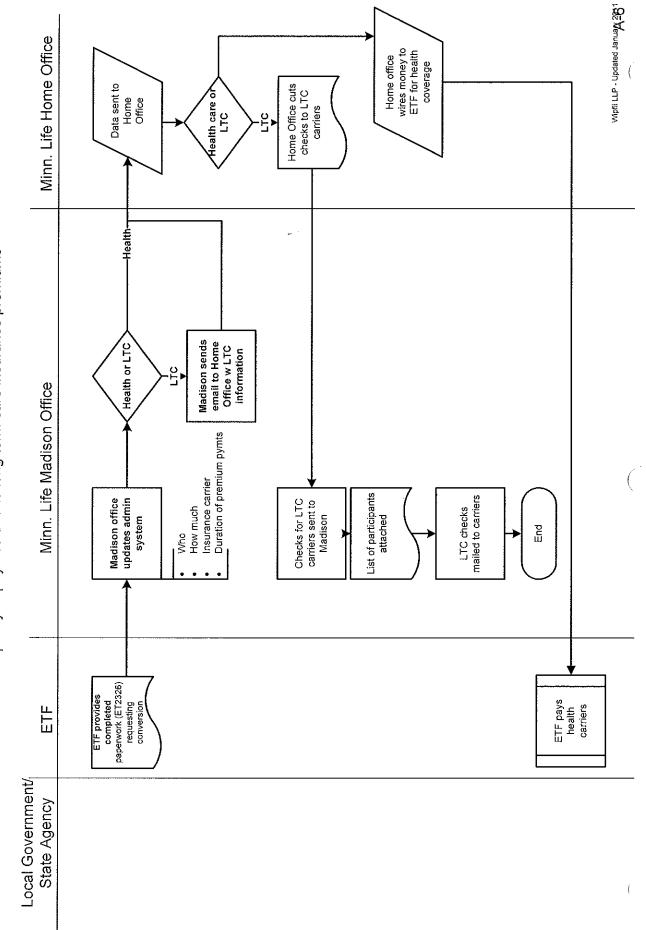
## Wisconsin Department of Employee Trust Funds Group Life Insurance Program - Retirement



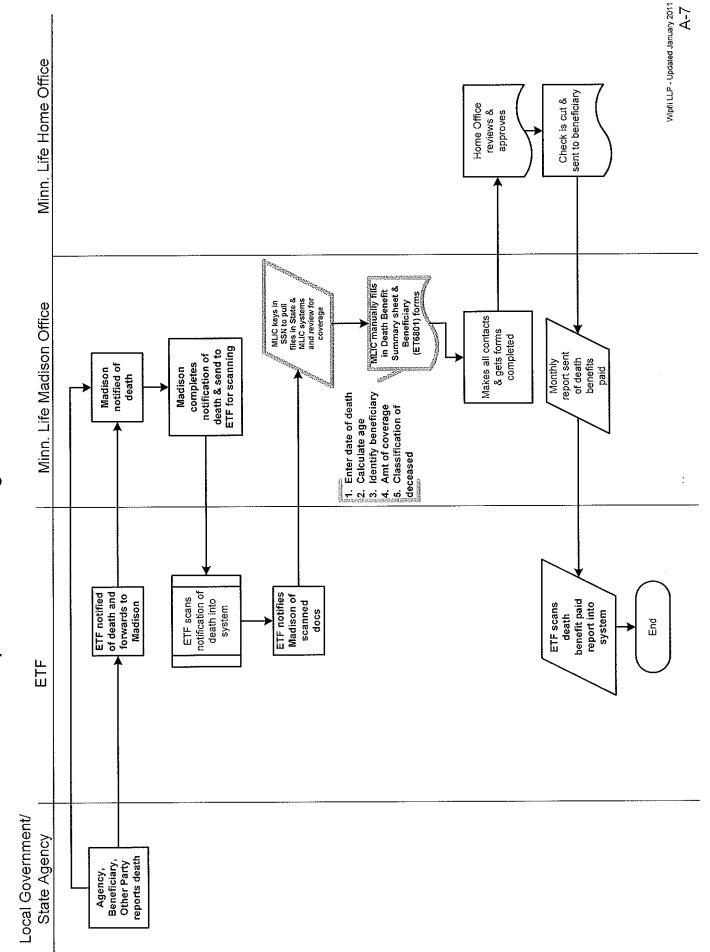


# Wisconsin Department of Employee Trust Funds Group Life Insurance Program - Retirement and Death

Note: At age 66 (67 for local governments), a participant can convert the present value of a life insurance policy to pay health and long term care insurance premiums



Wisconsin Department of nployee Trust Funds Group Life Insurance Program - Death Claims



## Wisconsin Department of Employee Trust Funds Group Life Insurance Program – Evidence of Insurance

