



STATE OF WISCONSIN
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Correspondence Memorandum

Date: August 9, 2016
To: Group Insurance Board
From: Lisa Ellinger, Director
Office of Strategic Health Policy
Subject: Requests for Proposals Implementation Plan Update

This memo is for informational purposes only. No Board action is required.

Background

At its February 17, 2016 meeting, the Board approved proceeding with the development and distribution of the following Requests for Proposals (RFP) in 2016:

- Wellness and Disease Management Vendor
- Data Warehousing and Business Intelligence Vendor
- Evaluation of Self-Insurance and Regional/Statewide Program Structure
- Pharmacy Benefit Manager

The purpose of this memo is to provide the Board with a status report on the aforementioned procurement activities.

RFP for Wellness and Disease Management Vendor

At the July 12, 2016 Board meeting, the Board approved the staff recommendation to issue a letter of intent to award the contract to The StayWell Company LLC (StayWell). The letter of intent was issued July 12 and contract discussions kicked off with StayWell on July 15. The original contract start date target was August 15, 2016. This will be delayed, as the Board will act on a vendor appeal regarding this contract at the August 16, 2016 Board meeting (see Agenda Item 12).

Reviewed and approved by John Voelker, Deputy Secretary

Electronically Signed 8/8/16

Board	Mtg Date	Item #
GIB	8.16.16	8B

RFP for Data Warehousing / Visual Business Intelligence Vendor

The RFP was released August 5, 2016, and results and evaluation will be presented to the Board at the November 15, 2016 meeting. Key dates for this procurement are listed below.

- June 10, 2016: RFI Issued
- August 5, 2016: RFP Issued
- August 17, 2016: Proposer Questions and Letter of Intent Due
- August 26, 2016: ETF Posts Answers to Questions on ETF Extranet
- September 13, 2016: **PROPOSAL DUE DATE**
- October 24 – 28, 2016: Proposer Interviews and Demonstrations
- November 15, 2016: Vendor Selection
- November 18, 2016: ETF Issues an Intent to Award
- November 21, 2016: Contract Negotiations Begin
- January 2017: Contract Start Date

RFP to Evaluate Self Insurance and Regional/Statewide Program Structure

The RFP was released July 22, 2016, and results and evaluation will be presented to the Board at the November 15, 2016 meeting. Key dates leading up to the November Board presentation are listed below. Please note that dates may be subject to change if RFP development or volume of proposer questions warrant.

- May 3, 2016: RFC Issued
- June 13, 2016: RFI Issued
- July 22, 2016: RFP Issued
- August 5, 2016: Proposer Questions and Letter of Intent Due
- August 19, 2016: ETF Posts Answers to Questions on ETF Extranet
- August 26, 2016: Second round of Proposer Questions Due
- September 2, 2016: ETF Posts Answers to Questions on ETF Extranet
- September 9, 2016: **PROPOSAL DUE DATE**
- November 15, 2016: Board Presentation

RFP for Pharmacy Benefit Manager (PBM)

In late 2015, ETF issued an RFI to collect information to inform the development of this RFP. Results of the RFI were presented at the May 18, 2016 Board meeting. The proposed timeline for the development and evaluation of the RFP follow below.

- RFP Development: August – November 2016
- RFP Distribution: November 2016
- RFP Responses Due: February 2017
- RFP Evaluation: March – May 2017
- Vendor Selection: May 2017

Staff will be at the Board meeting to answer any questions.