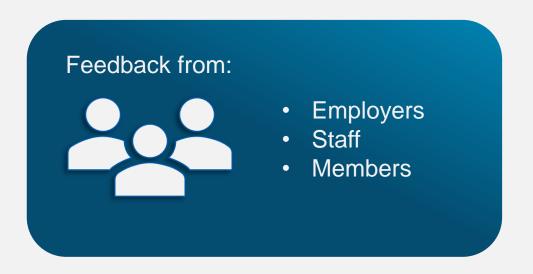


ETF Requests Approval for:

- Alignment strategy for supplemental insurance plans
- Modifications to administrative documents to achieve that strategy

Program Name Update

Optional Plans → Supplemental Plans





Background – Current State

5 different vendors

10 product options

EPIC

Anthem Dental

VSP

Zurich

Mutual of Omaha

EPIC Benefits+

Anthem Dentacare HMO

Anthem Preferred PPO

Anthem Supplemental

Vision Care

AD&D - Accident

Long-Term Care (LTC)

EPIC Benefits+ with Vision

Dental Wisconsin PPO

Dental Wisconsin Select

VISIOII Ga

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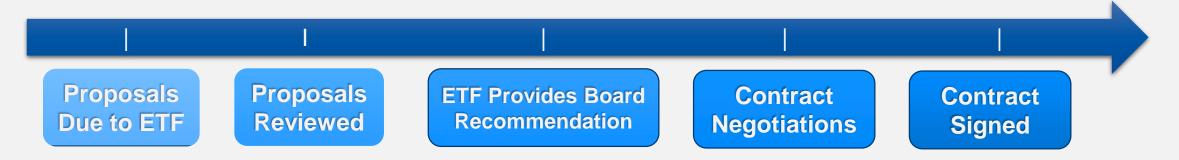
Background - Enrollment

Supplemental Plan Enrollment								
	Contracts (Subscribers)	Total Covered Lives						
EPIC Benefits+	19,013	37,232						
Optional Vision (Benefits+ add-on)	5,377	11,831						
Dental Wisconsin PPO	4,173	7,692						
Dental Wisconsin Select	6,059	11,893						
Anthem DentalBlue (3 plans)	8,962	18,121						
VSP	25,023	48,993						
Zurich	5,676	Not Available						
Mutual of Omaha	1,703	Not Available						



Background - Proposals

Current Process:



- LTC proposals reviewed using Standards (ET-7423)
- All other proposals reviewed using Guidelines (ET-7422)



Background - Issues

Administrative burden

Overlapping benefits

Complicated for members

	State Uniform Dental	EPIC Benefits +	EPIC Dental WI PPO		EPIC Dental WI Select	Anthem Dentacare HMO	Anthem Preferred PPO		Anthem Supplement
Diagnostic & Preventative	100%	Not Covered	100%	75%	Not Covered	100%	80%	75%	0%
Routine Evals	2 per year	Not Covered	1 every 6 months		Not Covered	100%	80%	75%	0%
Cleanings	2 per year		1 every 6 months						
Bitewing X-rays	1 set per year		1 every 12 months Once every 60 months						
Panoramic X-rays	Once every 60 months								
Fluoride	2 per year to age 19		Once per year up to age 16						
Basic	See specific services	50% on covered procedures as related to Major Services	75%	55%	75%	80%	60%	50%	75%
Fillings	100%	50%	75%	55%	75%	80%	60%	50%	75%
Extractions (non- surgical)	Not covered								75%
Local Anesthesia	80%								75%
Emergency Palliative Care	80%								
X-rays (limited)	100%					100%	80%	75%	Not covered
Oral Surgery	Not covered, but may be covered under medical plan				50%	Limited to certain procedures: 80%		Limited to certain procedures: 50%	Limited to certain procedures: 75%

Alignment Strategy

2017

Updated Guidelines & Standards criteria

2018

Simplify proposal submission process

Select high-quality plans that meet service level requirements

Review integrating certain benefits into 2019 procurements

2019

Integrate Supplemental Plans into other procurement efforts as directed by the Board



Proposed Changes to Guidelines and Standards Document

ETF Standard Terms and Conditions signed with initial proposal

Insurer Acknowledgement signed with initial proposal

Fully-negotiated contract signed by vendor at May Board meeting

Limits on eligible insurers per product type



Proposed Changes to Guidelines Only

Restrict the amount of any annual premium increase

Require itemized premium rates and forecasted loss ratios

Add penalty for failure to meet minimum loss ratio

Add service guarantee for reporting timeliness

Include an outline of covered services



Thank you











608-266-3285