

2019 Supplemental Plans Update

GIB Item 9

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Agenda

1. Request for approval of a two-year contract with Vision Service Plan (VSP)
2. Update regarding progress in negotiations for 2019 vendors

VSP Contract Request

Contract for Vision Services

Clarifying Request

- Two-year vision contract term
- Ensuring that Board is presented with clear options

Contract Consistency

- All prior VSP contracts have been two-year terms

Required for Benefits Structure

- Multi-year rate guarantee
- Benefits like frame allowances on a two-year cycle

Supplemental Dental

Contract Negotiations Update



- Contract successfully negotiated with Delta Dental and signed in June
- Meetings with Delta have begun to prepare for change
 - Affects ~37,197 employees and ~9,069 retirees
- Coordinating calls with payroll centers to ensure employers are ready for open enrollment
- Planning communications and outreach strategy

AD&D

Contract Negotiations Update



Contract signed with Zurich before May GIB meeting



No program changes requiring adjustments by employers or members

Long-Term Care

Contract Negotiations Update

- Attempts to determine concerns via email unsuccessful
- Several meeting times provided to Mutual of Omaha through May and June
- Mutual of Omaha elected a negotiation meeting on June 26, 2018
- Unable to make progress toward executing a contract at that meeting
- Following May GIB directive, ETF is not pursuing further negotiations
- Members who currently participate in the program will not lose coverage, and may still use payroll deduction for premiums



Questions?

Thank you



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