

Letter 2

From: [Hagen, Paul T - DVA](#)
To: [ETF SMB Board Feedback](#)
Subject: Income continuation insurance
Date: Monday, March 18, 2019 1:26:17 PM
Attachments: [image001.png](#)

I see that the premiums increased by 20% this year. After the big increase last year I cancelled my ICI. This years increase makes me that much more happy I did so.

The more you increase your price the more people will drop coverage. I'm saving about \$55.00 per month in after tax money by not having your insurance. That would be a huge burdon on my paycheck if I had not dropped.

Paul Hagen

Paul T. Hagen | Member Financial Specialist Senior | N2665 County Road QQ | King, WI 54946
tel 715-256-3235 | fax 715.256-3231



Confidentiality Notice: This email message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.