

Sign-In For Public Guests:

If you would like to be recorded in the minutes as in attendance, please send an email with names and organization represented to:

ETFSMBBoardFeedback@etf.wi.gov.





Please Mute Microphones and/or Cell Phones

Public comments for future consideration accepted at: ETFSMBBoardFeedback@etf.wi.gov.





Meeting will begin at 8:30 a.m.



Announcements

Item 1 - No Memo



Open and Closed Meeting Minutes of February 5, 2020



Item 2A & 2B - Memo Only



ETF Response to COVID-19 Outbreak

Item 3 – Group Insurance Board

Renee Walk, Lead Policy Advisor

Office of Strategic Health Policy



Action Item

• The Department of Employee Trust Funds (ETF) recommends the Group Insurance Board (Board) schedule a supplemental Board meeting to allow for timely response to any emerging COVID-19 related issues.

Background

- Statewide statistics from the Wisconsin Department of Health Services*:
 - 10,611 people have tested positive for SARS-CoV-2
 - 112,748 people have tested negative
 - 1,877 people have been hospitalized due to COVID-19
 - 418 people have died from COVID-19

*Last updated: 5/12/20

Federal Legislation & Guidance

March 11

IRS Notice 2020-15:

- Allows HDHP coverage of testing or treatment of COVID-19 pre-deductible
- Adds temporary safe harbor for telehealth coverage pre-deductible
- Plans serving the Board are following guidance

March 17

HHS/CMS Guidance:

- Increased reimbursement rate for Medicare services
- Broadens access to telehealth services through non-HIPAA-compliant platforms
- Plans are working to accommodate this change

March 18

• Families First Coronavirus Response Act (FFCRA):

- Requires group health insurance plans to provide access to testing at no cost
- Law applies to GHIP

Federal Legislation & Guidance

March 27

- Corona Virus Aid, Relief, and Economic Security (CARES) Act:
 - Clarifies that test coverage includes office visit to obtain test
 - Permanently expands allowable HSA and FSA expenses

April 21

- "Phase 3.5" relief bill passed:
 - Primarily focused on Paycheck Protection Program, but includes another \$75B for hospitals
 - \$25B for state-led testing efforts

TBD

"Phase 4"



State Legislation

- April 15: 2019 Wisconsin Act 185
 - Coverage of COVID-19 testing
 - Prohibition on prescription drug coverage limits
 - Prohibition on discriminating due to COVID-19 diagnosis
 - Payment for service provided by out-of-network providers

Employer and Member Questions

- Key themes:
 - Travel-related coverage (early March)
 - Furlough and insurance continuation
 - Individual ability to add/change/drop coverage
 - Special enrollment periods
 - Dependent daycare account elections
- ETF has issued guidance and developed a resource landing page
 - https://etf.wi.gov/etf-response-covid-19

Anticipated Health Impacts

Morbidity and mortality tend to be more frequent for people over age 60 and those with comorbid conditions

ETF estimates approximately 78,000 or 1 in 3 members are at risk due to either age or health risks

Estimated possible mortality overall = 16 to 20 members

As of April 29, Securian has reported two member deaths associated with COVID-19

Anticipated Quality Impacts

Negative Impacts:

- Delays in elective procedures that could result in deterioration
- Possible increases in opioid use
- Depression/anxiety related to isolation

Positive Impacts:

- Increased use in mail order pharmacy
- More access to telehealth



Anticipated Cost Impacts

March – mid-April stats per health plans:

- 333 members tested
- 14 tested positive
- <5 in hospital</p>
- <5 in ICU
- Telehealth visits total = 6,125

Rate impacts to be determined, but likely more significant for 2022 premiums

Working with Segal, IBM to model costs



Uniform Dental Benefit Impacts

Substantial reduction in dental claims and related costs

	Expenditures				Claims	
	2019	2020	Change	2019	2020	Change
March:						
Week 1	\$1.13M	\$1.13M	0%	8,259	7,957	-3.7%
March:						
Week 2	\$1.10M	\$974K	-11.2%	8,116	7,011	-13.6%
March:						
Week 3	\$1.17M	\$836K	-28.5%	7,774	5,591	-28.1%
March:						
Week 4	\$1.05M	\$155K	-85.2%	7,968	1,644	-79.4%
April:						
Week 1	\$1.27M	\$265K	-79.1%	9,170	2,441	-73.4%

Tele-dentistry covered

Life Insurance Program Impacts

- Coverage does not exclude pandemics
- Stop-loss safeguard will limit any short-term impacts
- Securian scenario run of 70% infection, 2% mortality rate
 - In this scenario, stop loss limits are reached and cushion is lost
 - Cost to state plan = \$22.8M
 - Cost to local plan = \$22.8M
- Impact of pandemic is not currently expected to de-stabilize plan

Possible Board Program Administration Interventions



 Add a COVID-19 response update and discussion in August

Option 2

Add a supplemental Board meeting to address issues



 Designate a Board subcommittee with delegated authority to meet in lieu of full Board



 Delegate authority to ETF to act on limited program changes for a set period of time

Action Item

• The Department of Employee Trust Funds (ETF) recommends the Group Insurance Board (Board) schedule a supplemental Board meeting to allow for timely response to any emerging COVID-19 related issues.

Questions?

Mid-Year Health Plan Reserves Discussion

Item 4 – Group Insurance Board

Eileen Mallow, Director

Office of Strategic Health Policy

Ken Vieira and Patrick Klein

Segal Consulting





Reserve Update

State of Wisconsin Group Insurance Board Department of Employee Trust Funds

May 13, 2020



Agenda

- Review 12/31/19 Projected Fund Balances presented at the August 2019 GIB
 - -State & Local Breakouts

- Illustrate the Gain/Loss Components
 - -Comparing the Preliminary 12/31/19 versus Projected
 - -Investment income responsible for \$21.5M of \$27.9M State Fund Balance Gain
- Summary
- Questions

Fund Balance – Projected *State, as of 6/30/2019*

• Using ETF transactional data through 6/30/2019, Segal projected the December ending fund balance.

State Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019	62.0	134.7	3.5	200.2
Revenue				
Premiums	1,123.4	170.5	60.1	1,354.0
EGWP Subsidy		43.1		43.1
Investment Income	4.3	8.2	0.4	12.9
Total Revenue	1,127.7	221.8	60.5	1,410.0
Expenses				
Paid Claims	1,107.1	300.1	55.7	1,462.9
Admin Costs	17.5	8.2	1.2	26.9
Rebates		(59.6)		(59.6)
Total Expenses	1,124.6	248.7	56.9	1,430.2
Gain/(Loss)	3.1	(26.9)	3.6	(20.2)
Balance 12/31/2019	65.1	107.8	7.1	180.0

Fund Balance – Preliminary State, through 12/31/2019

 Below are the preliminary State health insurance plan results for the period ending December 31, 2019.

State Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019	62.0	134.7	3.5	200.2
Revenue				
Premiums	1,125.1	167.8	58.8	1,351.7
EGWP Subsidy		42.0		42.0
Investment Income	10.7	23.6	0.1	34.4
Total Revenue	1,135.8	233.4	58.9	1,428.1
Expenses				
Paid Claims	1,106.6	296.5	55.4	1,458.5
Admin Costs	18.1	8.3	1.2	27.7
Rebates		(65.7)		(65.7)
Total Expenses	1,124.7	239.1	56.6	1,420.5
Gain/(Loss)	11.1	(5.7)	2.3	7.7
Balance 12/31/2019	73.1	129.0	5.8	207.9



Fund Balance – Gain/Loss *State*

• Below is the Gain/Loss for State health insurance plan for the period ended December 31, 2019.

State Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019				
Revenue				
Premiums	1.7	(2.7)	(1.3)	(2.3)
EGWP Subsidy		(1.1)		(1.1)
Investment Income	6.4	15.4	(0.3)	21.5
Total Revenue	8.1	11.6	(1.6)	18.1
Expenses				
Paid Claims	0.5	3.6	0.3	4.4
Admin Costs	(0.6)	(0.1)	(0.0)	(0.7)
Rebates		6.1		6.1
Total	(0.1)	9.6	0.3	9.8
Gain/(Loss)	8.0	21.2	(1.3)	27.9

Overall – 2019 gains from investment income and lower pharmacy costs



Fund Balance – Projected Local, as of 6/30/2019

• Using ETF transactional data through 6/30/2019, Segal projected the December ending fund balance.

Local Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019	(1.5)	23.7	(0.2)	22.0
Revenue				
Premiums	167.4	20.8	1.4	189.6
EGWP Subsidy		2.9		2.9
Investment Income	0.1	1.2	(0.0)	1.3
Total Revenue	167.5	24.9	1.4	193.8
Expenses				
Paid Claims	159.2	44.8	1.3	205.3
Admin Costs	2.5	1.0	0.0	3.5
Rebates		(9.8)		(9.8)
Total Expenses	161.7	36.0	1.3	199.0
Gain/(Loss)	5.8	(11.1)	0.1	(5.1)
Balance 12/31/2019	4.3	12.6	(0.1)	16.8

Fund Balance – Preliminary Local, through 12/31/2019

 Below are the preliminary Local health insurance plan results for the period ending December 31, 2019.

Local Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019	(1.5)	23.7	(0.2)	22.0
Revenue				
Premiums	162.1	22.4	1.4	185.9
EGWP Subsidy		2.7		2.7
Investment Income	(0.3)	5.4	(0.0)	5.1
Total Revenue	161.8	30.5	1.4	193.7
Expenses				
Paid Claims	159.9	39.1	1.4	200.4
Admin Costs	2.5	1.1	0.0	3.6
Rebates		(7.8)		(7.8)
Total Expenses	162.4	32.4	1.4	196.2
Gain/(Loss)	(0.6)	(1.9)	(0.0)	(2.5)
Balance 12/31/2019	(2.1)	21.8	(0.2)	19.5

Fund Balance – Gain/Loss *Local*

 Below is the Gain/Loss for Local health insurance plan for the period ended December 31, 2019.

Local Health Reserve (in millions)

	Medical	Pharmacy	Dental	Total
Balance 1/1/2019				
Revenue				
Premiums	(5.3)	1.6	0.0	(3.7)
EGWP Subsidy		(0.2)		(0.2)
Investment Income	(0.4)	4.2	0.0	3.8
Total Revenue	(5.7)	5.6	0.0	(0.1)
Expenses				
Paid Claims	(0.7)	5.7	(0.1)	4.9
Admin Costs	0.0	(0.1)	0.0	(0.2)
Rebates		(2.0)		(2.0)
Total Expenses	(0.7)	3.6	(0.1)	2.8
Gain/(Loss)	(6.4)	9.2	(0.1)	2.7

• Like State, gains primarily from investment returns.

Multi-Year Reserve Draw Strategy – GIB Approved

• The table below illustrates the draws over the next 3-year period—reaching new policy target in 2022:

State Reserve Multi-year Strategy

	Balance ¹	Target ²	% of Claims/ FI Premium	Surplus ³	Draw
2019	\$228.3	\$116.5	8.0%	\$111.8	\$49.1
2020	\$180.0	\$77.2	5.1%	\$102.8	\$33.0
2021	\$157.3	\$81.0	5.1%	\$76.2	\$48.0
2022	\$116.9	\$85.1	5.1%	\$31.8	

Local Reserve Multi-year Strategy

	Balance ¹	Target ²	% of Claims/ FI Premium	Surplus ³	Draw
2019	\$25.6	\$16.9	7.1%	\$8.7	\$7.8
2020	\$16.9	\$11.1	5.1%	\$5.8	\$6.5
2021	\$11.4	\$11.7	5.1%	-\$0.2	\$0.0
2022	\$12.2	\$12.2	5.1%	\$0.0	

¹ Assumes 7% investment return and no additional gains or losses that would impact the fund balance.



² New Reserve Target Policy in 2020, assumed to increase at 5% per year.

³ The Surplus refers to the money in the fund that exceeds the Midpoint Target Reserve at beginning of year.

Summary

- GIB selected strategy spreads out the buy down to smooth future increases
 - -2021 State: 3.4% buy down & 4.0% increase
 - -2022 State: 2.2% buy down & 6.3% increase
- 2019 YE State fund balance is \$27.9M higher than projected primarily driven by a 19.4% investment return versus the 7% assumption
- Dow Jones has decreased 18% YTD (as of 4/16/20), a loss of \$37M, offsetting more than last year's gains
- 2019 gains would result in larger buy down options, but a 2020 loss will likely offset that and result in a slightly lower amount available with potential larger increases needed
- Based on the current information the projected buy downs and increases are still on track but highly dependent on investment returns

Questions?

2021 Program Agreement & Uniform Benefit Changes



Item 5A – Group Insurance Board

Renee Walk, Lead Policy Advisor

Tricia Sieg, Pharmacy Program Manager

Molly Heisterkamp, Wellness Program Manager

Office of Strategic Health Policy



Action Needed

ETF staff requests the Board to approve:

- Modifications to health plan administrative service requirements as described in Attachments A, B, and C;
- Addition of coverage for biofeedback services for urinary incontinence, as well as language clarifications to Uniform Benefits described in Attachment A;
- Addition of eHealth Solutions for prescribers and members to the pharmacy benefit;
- Continuation of all pilot programs for 2021;
- Addition of one new acupuncture pilot program from Network Health Plan (Network);
- Adoption of Option 1 of the health screening options, replacing the current required screening with four "health check" options; and
- Prohibition of non-Medicare Advantage plans from offering wellness incentives to GHIP members.



Background

Preliminary change list discussed with GIB in February

Employer review opportunities

- Payroll Council
- March Employers' Meeting

Final review of changes by plans

• 5/5 CHPI Meeting

Final list of changes presented to the Board in May

Health Program Agreement & Benefits Changes

Memo Pages 1 - 4



Recommended Agreement Changes

Section 150: Data Requirements

- Clarifies "second-chance" rule
- Clarifies penalties and detail requirements
- Allows for modified deadline schedule as approved by ETF

Section 205: Enrollment

- Modifies ID card timing to allow for late revisions by employers
- Clarification of disabled dependent verification process

Section 240: Grievances

 New requirement that plans provide redacted, full written decisions from independent medical review to ETF within 30 days of receipt

Changes Not Recommended

- Removal of Shared Decision-making and Low Back Surgery Department Initiatives
 - ETF recommends enhanced monitoring and working with plans on outreach
- Other changes handled via guidance documents
- Complete list of changes in Attachment A, B, and C

Recommended Uniform Benefit Clarifications



Clarification of Definitions

Usual & Customary Charges



Clarifications to Schedule of Benefits

- Emergency room visit cost sharing
- Preventive v. diagnostic services cost sharing



Clarifications to Benefits & Services

- Utilization review allowed for PT/OT/ST
- Air ambulance reserved for medical necessity only
- Members held harmless for urgent care costs (similar to ER)

Recommended Uniform Benefit Change

Modify the exclusion for biofeedback services to allow for treatment of urinary incontinence

- Utilization expected to be very small
- Segal projects little to no cost impact
- Can help members avoid more serious medical interventions or medications



Changes Not Recommended

- Out of area dependent coverage
- Alternate Care Provision modifications
- Other added specific exclusions
- Complete list of all changes in Attachment A



Memo Pages 4 - 5



Recommended Pharmacy Program Changes

eHealth Solutions

ePrescribing

ePrior Authorization (ePA)

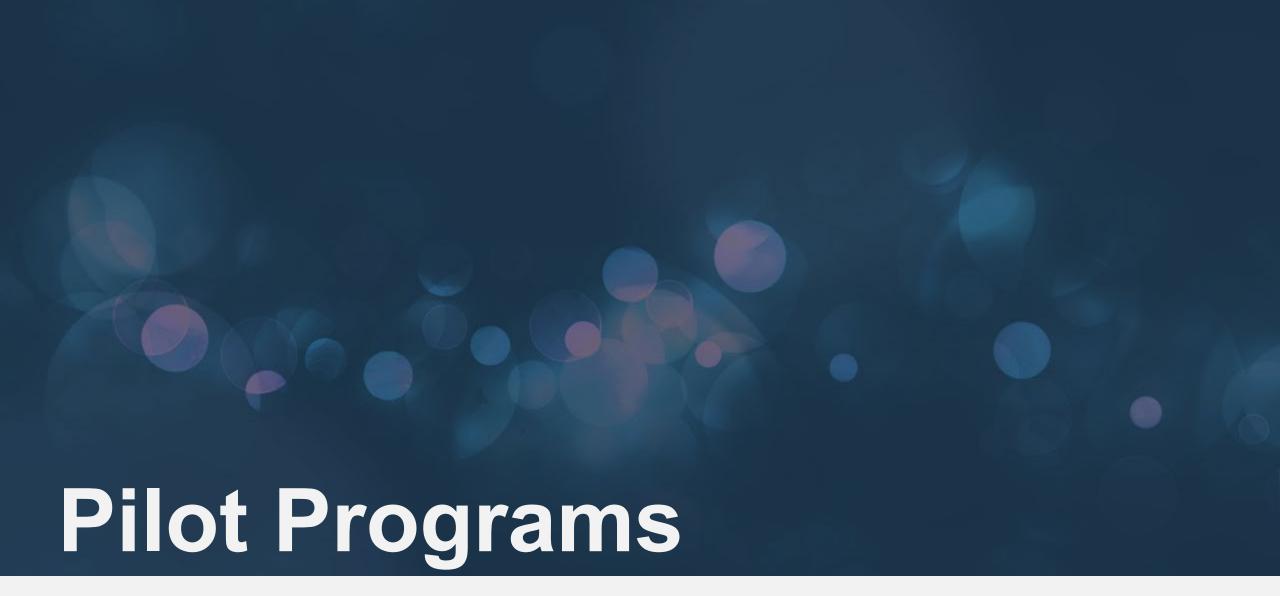
RxBenefit Check

Changes Not Recommended

Other changes recommended in February should be timed with Specialty Drug Board Initiative

- Pharmacogenomics
- Copay Max
- Medical Pharmacy Solutions

In addition, some changes could result in how members receive medications; ETF recommends limiting changes for current year



Memo Pages 5 – 8



Current Pilots: Dean

Living Healthy Plus (2019)

- 2019 uptake relatively low
- Recommend continuing with focus on recruitment

Acupuncture (2020)

- First year uptake minimal to date; expected to be impacted by Safer at Home order
- Data will be available in 2021

Current Pilots: Network

Prevent T2 (2020)

- Implementation delayed due to COVID-19
- Will revisit feasibility later in 2020

Delta Evidence-Based Integrated Care Partnership (2020)

- Promotion has begun
- ETF expects an additional year needed to determine impact due to public health crisis



Current Pilots: Quartz

Mobile Back (2019)

- Quartz version of Kiio self-directed exercise app
- 353 ETF members, 3.3% participation
- Total cost in 2019 = \$21,886
- Members reported 56% improvement in overall function
- Members reported 40% average reduction in pain
- 84% satisfaction rate



Current Pilots: WEA Trust

Kiio (2019)

- Self-directed exercises for low back pain
- 420 members, 5.7% participation
- Total cost in 2019 = \$11,240
- 84% improvement in function
- 57% reduction in average pain
- Estimated overall decrease in pain management costs

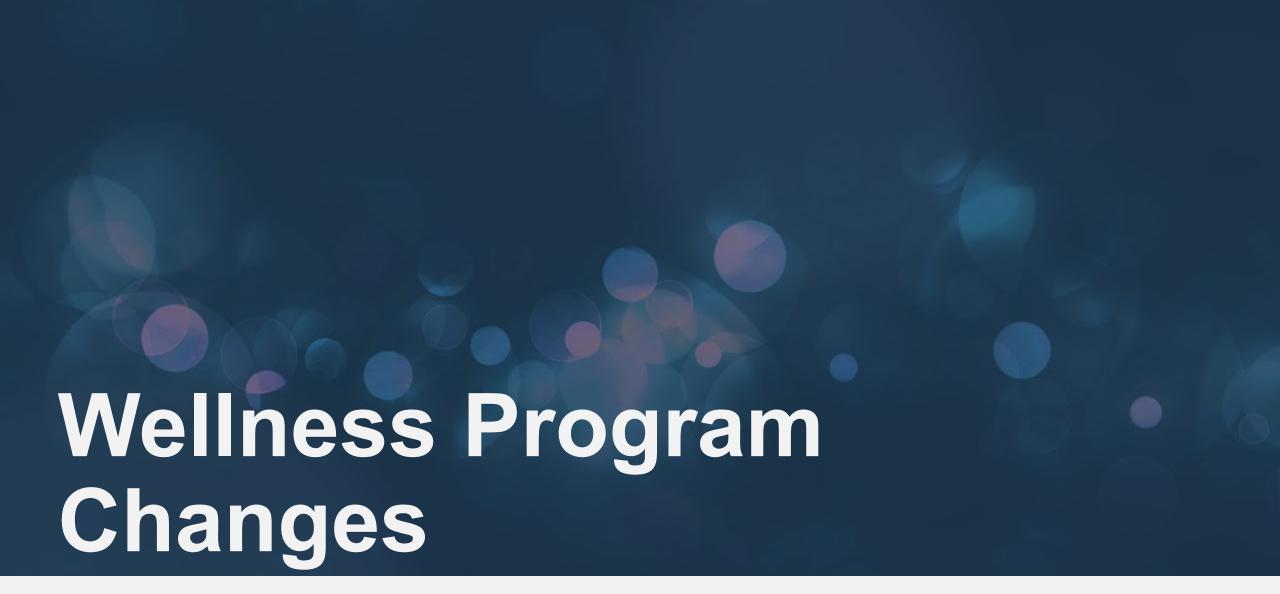
Livongo (2019)

- Diabetes program that provides smart meters and coaching
- 350 members, 16.7% participation
- Total cost in 2019 = \$172,720
- Early reported improvements across program of blood sugar control



Recommendation for Pilots in 2021

- Add Network Acupuncture program for 2021
 - 4,000 potential eligible members, expected 1% participation rate
 - Members can receive 10 treatments per year
- Maintain other pilots to allow for additional analysis



Memo Pages 8 - 13



Health Screening Requirement

- Save money, improve health outcomes and align other GHIP offerings
- Shift health screening requirement to "Health Check"
- Participants choose from one of the following:
 - Onsite biometric screening
 - Attest to being up-to-date on preventive care with "health care provider form"
 - 1 health coaching call
 - 1 preventive dental exam

Health Plan Wellness Incentives

Current policy allows health plans to offer incentives (e.g. gym membership reimbursements)

Policy is complicated to administer

Incentives are taxable and not uniform for all members (only 3 health plans offer)

Risk of noncompliance with IRS ETF proposes
discontinuing
non-Medicare
Advantage health
plan incentives

Action Needed

ETF staff requests the Board to approve:

- Modifications to health plan administrative service requirements as described in Attachments A, B, and C;
- Addition of coverage for biofeedback services for urinary incontinence, as well as language clarifications to Uniform Benefits described in Attachment A;
- Addition of eHealth Solutions for prescribers and members to the pharmacy benefit;
- Continuation of all pilot programs for 2021;
- Addition of one new acupuncture pilot program from Network Health Plan (Network);
- Adoption of Option 1 of the health screening options, replacing the current required screening with four "health check" options; and
- Prohibition of non-Medicare Advantage plans from offering wellness incentives to GHIP members.



Questions?

Employer Guidelines Changes



Item 5B - Group Insurance Board

Arlene Larson, Manager of Federal Health Programs & Policy
Office of Strategic Health Policy





- ETF requests the Board approve changes to the State and Local Employer Guidelines and other materials as needed
 - Clarifications to retiree reenrollment eligibility that would be effective immediately
 - Two life event changes for adult dependents that would be effective January 1, 2021



Retiree Reenrollment

- During last fall, ETF received health insurance reenrollment applications from retirees with less than 20 years of WRS creditable service. Questions arose whether they were eligible to reenroll.
- Questions continued this winter when ETF was pulling data for the state retiree Group Health Insurance Program (GHIP) actuarial valuation.

Memo pages 1-2



Action Taken



- Reviewed how groups of retirees are eligible to:
 - Continue insurance in retirement, and/or
 - Reenroll if there's a lapse in coverage.



Member Materials

- Reviewed the:
 - It's Your Choice Frequently Asked Questions,
 - Guidelines, and
 - Other resources.



Result

- After review, and querying the WRS and health insurance enrollment systems, a small group of retirees (143- some starting in 1994), have been permitted to reenroll in the GHIP in error.
- Why were they ineligible?

Memo page 2



Retiree with Lapsed Coverage & Less than 20 Years

- Such a State retiree may reenroll during open enrollment if they:
 - Had been insured in the GHIP when they terminated employment, and
 - Within 30 days of termination of employment, began is receiving a retirement annuity or received a lump sum retirement benefit payment.

Memo page 2



Local Retirees & Open Enrollment

- Were insured by a local governmental entity that participated in the GHIP when they terminated employment, and
- The employer continues to participate in the GHIP, and
- Within 30 days of termination of employment, began receiving a retirement annuity or received a lump sum retirement benefit payment.

Memo pages 2-3

Can Local Retirees Rejoin Mid-Year?

They have been continuously insured in the GHIP (State or Participating Local), and

If eligible and they have post-retirement benefits that pay for health premiums from their former employer:

When spouse involuntarily loses employer contribution (30 day window), or

During IYC, effective when spouse's State sick leave is anticipated to be exhausted.



What's Next?



Materials & Training

- ETF will update all resources
- Educational outreach will be provided to staff and employers



Mailings

• ETF will inform affected retirees that if they terminate their current health insurance coverage, they will not be able to reenroll



Life Event Change

A new life event for 2021, permit a subscriber to drop their adult dependent mid-year if:

- The adult child gains a dependent through birth, adoption, paternity decree, etc.
- The adult child is eligible to enroll in other health insurance coverage

Coverage will end:

- The end of the month following the life event, or
- Prior to the adult child's other coverage effective date

Memo page 3



Life Event Change

- A modification of an existing life event, to permit an adult child the authority to be dropped from their parent's family coverage if:
- The Parent refuses to submit an application to drop the dependent and:
 - The child is eligible for and enrolls in other group health insurance coverage,
 - · Has concerns about sharing private health information with the parent, and
 - Does not live with the parent.

Memo page 3



Action Needed

- ETF requests the Board approve changes to the State and Local Employer Guidelines and other materials as needed
 - Clarifications to retiree reenrollment eligibility that would be effective immediately
 - Two life event changes for adult dependents that would be effective January 1, 2021

Informational Item - LAHP

Local Annuitant Health Program (LAHP) review in preparation for 2021

- Retiree only group
- Rates and benefits match Local Health Plan as of January 1, 2018
- Supplemental dental benefits offered as of January 1, 2020

Memo page 4

LAHP Analysis

- Medical loss ratio analysis reveals LAHP is underpriced for non-Medicare
- Segal expects to present a different, higher non-Medicare medical premium structure in August
- Uniform Dental Benefit- enrollment change for better customer service
- Staff will communicate expectation with employers, brokers and members

Memo page 4

Questions?





Item 6 – Group Insurance Board

Tricia Sieg, Supplemental Plans Program Manager

Office of Strategic Health Policy



Action Needed

ETF requests the approval of:

- 2-year contract with Securian Financial (Securian) for Group Accident Insurance Coverage, available to state employees, local employees and dependents
- 2-year contract with Delta Dental of Wisconsin (Delta) for Supplemental Vision, available to state and local employees, retirees and dependents
- An 18-month contract with Mutual of Omaha and Healthchoice, for Long-Term Care Insurance for state employees, state retirees and dependents

Supplemental Insurance Status

	2018	2019	2020
Dental	3 providers 6 plans	1 provider 2 plans	1 provider 3 plans
Vision	2 providers 3 plans	1 provider 1 plan	1 provider 1 plan
AD&D	2 providers	1 provider	1 provider Accident plan with AD&D
Long-term care	1 provider	1 provider	none

Supplemental Insurance Total Enrollment

		2019	2020	Increase
T	Dental	72,353	89,276	+23.4%
	Vision	65,469	79,118	+20.9%
	AD&D/ Accident Plan	7,200	13,154	+82.7%

Supplemental Proposal Process

November

 Communication sent to Vision, Accident and Long-Term Care state employee providers around the country soliciting proposals for 2021

January

Proposals due: January 31, 2020

February-April

- Staff reviews proposals
- Proposals sent to actuary for review
- Initiate contract negotiations with finalists

Proposals Received

3 Accident

2 from MetLife 1 from Securian

3 Hospital Indemnity

2 from MetLife 1 from Securian

1 AD&D

1 from Securian

4 Vision

1 from Delta
1 from MetLife
1 from Surency
1 from VSP

3 Critical Illness

2 from MetLife 1 from Securian

2 LTC

1 from Healthchoice 1 from Legacy Services



Recommended Vendors

Group Accident Insurance with AD&D

Supplemental Vision

Long-Term Care

Securian Financial

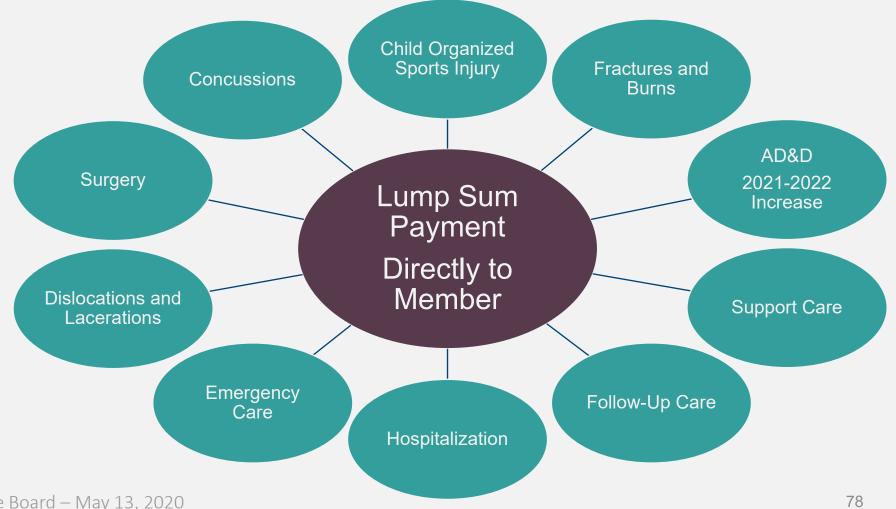
Delta Dental of Wisconsin

Mutual of
Omaha
Healthchoice





Securian Accident Insurance



Securian Accident Plan Premiums

Plan Type	2020 Monthly Premiums	2021-2022 Monthly Premiums
Employee Only	\$3.26	\$4.38
Employee + Spouse	\$4.94	\$6.26
Employee + Child	\$7.10	\$8.44
Family	\$10.46	\$12.32

^{**}Less than a \$0.93 an increase per bi-monthly paycheck**







Delta Vision Proposal Highlights

Membership cards mailed to each subscriber

Customer Service tailored for the ETF's members

State and Nationwide network of providers

Ability to offer analytics for membership



2020-2021 Monthly Premiums

	2020	2021-2022
Active Employees		
Individual	\$6.38	\$5.72
Individual + Spouse	\$12.76	\$11.42
Individual + Child(ren)	\$14.38	\$12.88
Family	\$22.28	\$20.58
Retirees		
Retiree	\$6.38	\$5.72
Retiree + Spouse	\$12.76	\$11.42
Retiree + Child(ren)	12.76	\$11.42
Family	\$14.98	\$13.41

Expanding Accident Plan and Supplemental Vision

Gives local governments options to offer employees

Allows local government WRS Retirees the opportunity to participate in supplemental programs

Local governments work directly with vendors to receive payment and for inquiries, does not create more work for ETF frontline staff

ETF will use IYC materials, Local Employer
Bulletins and work with local government
associations to share news about the
programs







Mutual of Omaha/Healthchoice Policy

Same policy offered to members during 2019

5% premium discount the entire life of the policy for members, spouses and dependents

Vendor will be able to make the policy available starting mid-July through end of 2021



Action Needed

ETF requests the approval of:

- 2-year contract with Securian Financial for Group Accident Insurance
 Coverage available to state employees, local employees and dependents
- 2-year contract with Delta Dental of Wisconsin for Supplemental Vision, available to state and local employees, retirees and dependents
- An 18-month contract with Mutual of Omaha and Healthchoice, for Long-Term Care insurance for state employees, state retirees and dependents





Onsite Clinics Review & Discussion



Item 7A – Group Insurance Board

Brian Stamm, Deputy Director
Renee Walk, Lead Policy Advisor
Office of Strategic Health Policy



Action Item

• The Department of Employee Trust Funds (ETF) recommends the Group Insurance Board (Board) not proceed with implementing onsite or near-site clinics at this time.

Onsite Clinics & Large Employers

33% of large employers (>5,000 employees) offered onsite clinics in 2017

Used primarily to lower costs and recruit new talent

Typically implemented by large manufacturers or tech companies

New Models Expand Scope

- New clinic business models have expanded scope of services
 - Health assessments
 - Health coaching
 - Vaccines
 - Physical therapy
- Goal of expanded services to increase possible return on investment (ROI)

Local Activity

- ETF interviewed WI employers who have implemented onsite clinics
- Findings:
 - Costs are highly variable
 - Some employers quantified ROI, others are either too early in process or relied on vendor data only
 - Some reported ancillary benefits (e.g., productivity, etc.) but couldn't quantify
 - Most used as recruitment tool

Other State References

- Discussed experiences with two states directly:
 - Indiana: "onsite and near-site clinics have not, and will not, save the state money, produce a positive ROI, or reduce risk scores of the general population they serve."
 - Mostly used for minor acute care (e.g., colds, flu shots, etc.)
 - Kentucky: no impact reported on overall healthcare premiums which continue to rise
 - Reported five clinic sites, 13,664 visits in 2019, at a cost of \$1,580,491

Triple Aim Review: Affordability

- Affordability depends on:
 - Construction/upfront costs
 - Service, labor, and overhead
 - Services delivered at below-market rates
 - Clinic ability to capture sufficient market share
 - Enough members use the clinic

Affordability: Examples

- Assumptions (which are strictly theoretical):
 - Building Costs (BC) = \$1,000,000
 - Operational Costs (OC) = \$1,000,000
 - Discount Percentage (DS%) = 100% (no cost to patients)
- Dane County Results
 - Utilizing \$37,539,444 in total non-HDHP Allowed Amount for office visits
 - Breakeven at 5.33% of market capture (~9,667 visits)
- Greater Madison Area Results
 - Utilizing \$33,178,849 in total non-HDHP Allowed Amount for office visits
 - Breakeven at 6.03% of market capture (~9,456 visits)

Triple Aim Review: Quality of Life

- Studies show onsite clinics can increase preventive care use
 - In one case, 21.8% increase in claims between years one and three of services
 - Used more often by:
 - Hourly employees v. salaried employees
 - Non-diabetic employees v. diabetic employees
 - Non-hypertensive employees v. hypertensive employees
 - High-deductible plan participants v. low-deductible plan participants
- Not just about access—companies with the most effective clinics have also adopted a culture of health and wellness

Triple Aim Review: Desirability

Employee Perspective

- Low-/no-cost care
- Improved access for those near a facility
- Not accessible to all employees

Employer Perspective

- Could improve employee health
- Increased productivity, presenteeism
- Recruitment tool
- Requires well-established culture of wellness and health promotion



Barriers & Limitations

- IRS rules regarding health savings accounts
 - Members with HDHP & HSA cannot receive covered services pre-deductible
- Uniform Benefit offering
 - All members cannot easily access services, but cost would be spread across plan
- Clinic location selection
 - Determining the best or most fair location could be challenging
- Insurance benefit or employment benefit?
 - The Board's multiple insurers make coverage complicated
 - §40.03(6)(c) limits Board ability to sign contracts increasing costs, and interviewed employers did not report cost reductions from clinics
 - · Most employers stated that primary benefit was as a recruitment tool, not a health cost savings tool

Action Item

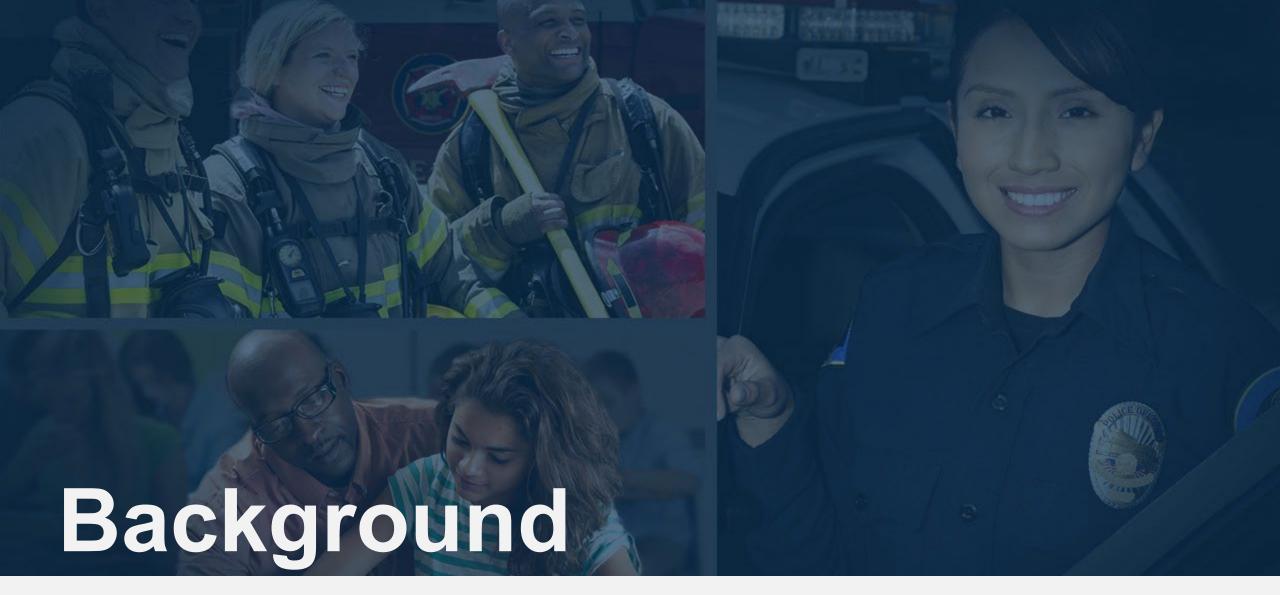
• The Department of Employee Trust Funds (ETF) recommends the Group Insurance Board (Board) not proceed with implementing onsite or near-site clinics at this time.





Informational Item

• Feedback is appreciated, but no Board action is required.



Memo Page 1



Strategic Priorities

IBM analysis indicates high emergency room usage by Group Health Insurance Program members

- Early 2020 Part 1: Education and communication
- 2022 Part 2: Access and benefit design



Memo Pages 1 - 3



Avoidable Emergency Room

Non – Emergent

Emergent – Primary Care Treatable

Emergent – Emergency Care Needed, but Preventable

Emergent – Emergency Care Needed and Not Preventable



Primary DAISI Findings

\$105M in ER claims in one-year period (5% of total claims)

ER claims cost 8x more than primary care setting (\$1,732 vs. \$216)

67% of ER visits are potentially avoidable

Trends similar across health plans, regions, and employers

Opportunity in areas outside Madison

Avoidable use is highest for children

Highest use during weekend hours



Triple Aim Impact of Education

If 5% of care is redirected:

- Cost: \$1.6M savings
- Health: less stress and anxiety
- Quality: increased satisfaction with faster care and less out-of-pocket expenses

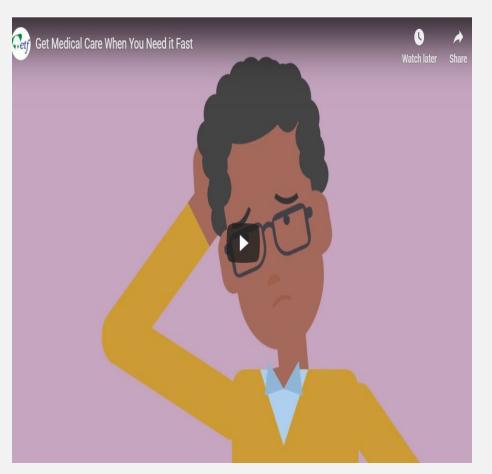




Memo Pages 3 – 4



Get Medical Care When You Need It Fast







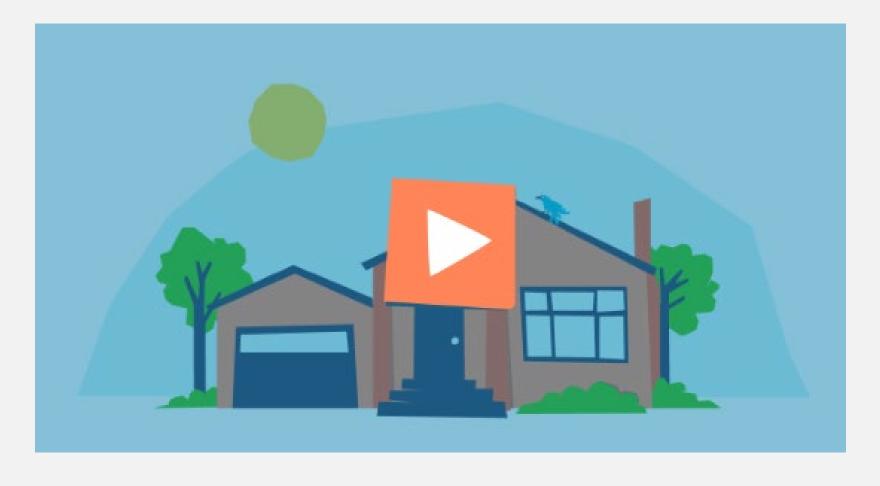


When to use it: When you feel like you need in-person care or you are dealing with a long-term condition.

Did you know? You may be able to get a same-day appointment due to cancellations. Always call your

doctor's office first before heading to urgent care.

Health Care in Your PJs



Challenges

Source for member information

Competing priorities



Memo Pages 4 – 6



ER Education Timeline

Early 2020

Collaborate

Strategize with employers and health plans.

2020-2021

Targeted Communications

 Develop and release focused communications to intended audiences.

Evaluate

2022

 Check progress and alter direction or expand messaging as needed. Continue ETF's messaging to all



State and Local ICI Actuarial Valuations



Item 8 – Group Insurance Board

Jim Guidry, Director, Benefit Services Bureau

Paul Correia, Milliman, Inc.

Dan Skwire, Milliman, Inc.



Action Items

- ETF recommends the Board approve the State ICI Actuarial Valuation as of December 31, 2019 and adopt Milliman's premium rate baseline scenario which would result in a 0% premium increase for the 2021 plan year
- ETF recommends the Board approve the Local ICI Actuarial Valuation as of December 31, 2019 and adopt Milliman's baseline scenario to continue the local ICI plan premium holiday for the 2021 plan year.

State ICI Program Reserves

- 2018 Fund Balance 79% of liabilities
 - Fund balance \$71.5 million
 - Liabilities \$90.5 million
- 2019 Fund Balance 100.2% of liabilities
 - Fund balance \$90.3 million
 - Liabilities \$90 million

- Board approved 20% premium rate increases for 2016-2020 plan years
 - Goal 100% fund balance/liability ratio
- Board adopted reserve target policy – November 2019
- Established reserve target of 135% of actuarial liabilities



Local ICI Program Reserves

- 2018 Fund Balance 652% of liabilities
 - Fund balance \$38.9 million
 - Liabilities \$5.9 million
- 2019 Fund Balance 663% of liabilities
 - Fund balance \$39.6 million
 - Liabilities \$5.9 million

- Local ICI program premium holiday in effect since 2012
- Board adopted reserve target policy – November 2019
- Established reserve target of 150% of actuarial liabilities



Actuarial Valuation of ICI Plans As of December 31, 2019

Group Insurance Board State of Wisconsin May 8, 2020

> Paul L. Correia, FSA, MAAA Milliman, Inc.



Actuarial Valuation of ICI Plans

Limitations of Analysis

- We relied on information provided by ETF and The Hartford. If it is inaccurate or incomplete, our results may be affected.
- The valuation uses actuarial assumptions that are individually reasonable and that, in combination, offer our best estimate of anticipated experience.
- To the extent that actual experience varies from the assumptions, the emerging costs of the plan will vary from the projections we have prepared.
- The calculations in this presentation are consistent with our understanding of ETF funding requirements and goals. Additional determinations may be needed for other purposes.
- Milliman's work product was prepared exclusively for ETF for a specific and limited purpose. It is not for the
 use or benefit of any third party for any purpose.
- I, Paul Correia, am a Consulting Actuary with Milliman and a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render the actuarial opinion contained herein.

Agenda

- 1. State Income Continuation Insurance (ICI) Plan
 - Valuation results
 - Valuation assumptions
 - Funding analysis
- 2. Local ICI Plan
 - Valuation results
 - Valuation assumptions
 - Funding analysis

State ICI Valuation Results

State ICI Valuation Benefit Components

- Standard Benefits: Replace 75% of income and cover up to \$64,000 of annual earnings.
- Supplemental Benefits: Replace 75% of income and cover annual earnings from \$64,000 to \$120,000.
- <u>\$75 Add-on</u>: Additional benefit of \$75 per month to disabled employees whose disability lasts longer than 12 months, to help these employees with medical fees.

State ICI Valuation

Liability Balances as of December 31, 2019

Liability Component	Standard Benefit	Supplemental Benefit	\$75 Add-On	Total Liability Amount
Open Claims	\$78,956,941	\$1,977,183	\$246,449	\$81,180,573
IBNR Claims	\$4,699,884	\$117,691	\$14,670	\$4,832,244
Loss Adjustment Expense	\$3,967,407	\$99,349	\$12,384	\$4,079,139
Total	\$87,624,231	\$2,194,223	\$273,503	\$90,091,957

- Open Claims: Members disabled prior to December 31, 2019 whose claims were reported to ETF on or before that date.
- <u>Incurred but not Reported (IBNR) Claims</u>: Members disabled on or prior to December 31, 2019 whose claims had not yet been reported to ETF as of that date.
- <u>Loss Adjustment Expenses</u>: Future expenses related to the ongoing management and payment of ICI claims.

State ICI Valuation

Comparison to Prior Year

Liability Component	December 31, 2018	December 31, 2019
Open Claims	\$81,523,030	\$81,180,573
IBNR Claims	\$4,937,750	\$4,832,244
Loss Adjustment Expense	\$4,088,460	\$4,079,139
Total	\$90,549,241	\$90,091,957

- The total liability decreased from \$90.5 million as of December 31, 2018 to \$90.1 million as of December 31, 2019
- The December 31, 2019 liability for open claims was calculated using new claim termination and estimated offset assumptions (provided in the appendix to this presentation). The impact of these new assumptions is a slight decrease in the estimated liability for open claims, with all else being equal.

State ICI ValuationRetrospective Adequacy Study

Claim Duration	Estimated Annual Margin
1 – 12 months	3.9%
13 – 24 months	9.1%
25 – 36 months	2.4%
37 – 48 months	2.2%
49 – 60 months	-1.1%
61 + months	1.1%
Total	2.6%

- Study period: 2015 through 2019
- Positive margin of 2.6% indicates the liability was adequate to cover the runout of open disability claims during the study period

State ICI Valuation Historical State ICI Fund Balances

	December 31, 2017	December 31, 2018	December 31, 2019
Asset Balance	\$60,974,319	\$71,493,483	90,324,627
Actuarial Liability	\$87,020,256	\$90,549,241	90,091,957
Surplus / (Deficit)	(\$26,045,936)	(\$19,055,758)	\$232,670

- In 2015, the Board approved annual rate increases of 20% each year from 2016 until 2020.
- These rate increases have helped return the State ICI plan to a positive funding position.
- The State ICI fund balance now contains a modest level of surplus as of December 31, 2019.
- In 2019, the Board approved a fund reserve target of 135% of the actuarial liability for the State ICI plan.

State ICI Valuation

Funding Analysis

Modeled Scenario	Expected Year for Target Reserve	Expected Surplus at End of Target Year	Expected Surplus at End of 2025
The Baseline scenario assumes that current contribution rates are held level in all years. State ICI fund balances are assumed to earn 7.0% interest every year.	2022	\$39.9 M (135%)	\$88.6 M (166%)
Scenario 1 assumes a 10% rate increase in 2020, then rates are held level in future years. State ICI fund balances are assumed to earn 7.0% interest every year.	2022	\$51.3 M (145%)	\$114.8 M (186%)
Scenario 2 assumes a 20% rate increase in 2020, then rates are held level in future years. State ICI fund balances are assumed to earn 7.0% interest every year.	2021	\$40.1 M (138%)	\$141.0 M (205%)
Scenario 3 assumes that current contribution rates are held level in all years, and that the State ICI fund decreases by 18% in 2020, then earns 7.0% interest in 2021 and beyond.	2025	\$56.9 M (142%)	\$56.9 M (142%)

Local ICI Valuation Results

Local ICI Valuation

Liability Balances as of December 31, 2019

Liability Component	Standard Benefit	Supplemental Benefit	\$75 Add-On	Total Liability Amount
Open Claims	\$5,143,700	\$142,205	\$27,043	\$5,312,948
IBNR Claims	\$302,692	\$8,368	\$1,591	\$312,651
Loss Adjustment Expense	\$334,117	\$9,237	\$1,757	\$345,111
Total	\$5,780,509	\$159,810	\$30,391	\$5,970,710

Local ICI Valuation

Comparison to Prior Year

Liability Component	December 31, 2018	December 31, 2019
Open Claims	\$5,369,502	\$5,312,948
IBNR Claims	\$303,645	\$312,651
Loss Adjustment Expense	\$293,190	\$345,111
Total	\$5,966,337	\$5,970,710

- The total liability increased slightly from December 31, 2018 to December 31, 2019
- The December 31, 2019 liability for open claims was calculated using new claim termination and estimated offset assumptions. The impact of these new assumptions is a slight decrease in the estimated liability for open claims, with all else being equal.

Local ICI Plan

Historical Fund Balances

	December 31, 2017	December 31, 2018	December 31, 2019
Asset Balance	\$38,951,707	\$38,914,553	39,603,652
Actuarial Liability	\$5,659,211	\$5,966,337	5,970,710
Surplus / (Deficit)	\$33,292,495	\$32,948,215	\$33,632,942

- The Local ICI plan has run a large surplus for many years.
- Premium contributions have been waived since 2012.
- Funding analysis indicates premium waiver can be continued for the near future.

AppendixNew Valuation Assumptions

Claim Termination Rates

Prior Assumption: 1987 Commissioner's Group Disability Table (1987 CGDT) adjusted for ICI experience.

New Assumption: 2012 Group Long-Term Disability Valuation Table (2012 GLTD) adjusted for ICI experience.

Disability Duration (Months)	Prior Assumption Adjustment Factors to 1987 CGDT	New Assumption Adjustment Factors To 2012 GLTD
1 – 9	2.50	1.25
10 – 12	2.50	2.50
13 – 24	2.50	1.25
25 – 36	2.40	0.98
37 - 48	2.20	0.98
49 – 60	2.00	0.98
61 - 72	1.80	0.96
73 – 84	1.60	0.96
85 – 96	1.40	0.96
97 – 108	1.20	0.96
109 +	1.00	0.96

Estimated Offsets from SSDI Benefits

Probability of being approved for Social Security Disability Income (SSDI) benefits:

Disability Duration (Months)	Prior Assumption	New Assumption
1 – 12	69%	67%
13 – 24	45%	58%
25 – 36	17%	45%
37 – 48	8%	35%
49 - 60	5%	9%
61 +	0%	0%

Estimated future SSDI offset amount as percentage of gross benefit amount:

Prior assumption: 44%New assumption: 45%.

Reducing the Local ICI Fund Balance

- Options
 - Move funds out of the program
 - Recruit new employers into the program
 - Let the fund balance decline on its own

Transfer Funds out of Local ICI

- Transfer Funds or Premium Refunds
 - Limitation on Board Authority
 - Wis. Stat. §40.03(6)(e)
 - Apportion the excess moneys to reduce premium payments in following years;
 - Establish reserves to stabilize costs in subsequent years
 - 2011 AG Opinion interpreting §40.03(6)(e)
 - The exclusive mechanism for the treatment of the group insurance reserves is provided in §40.03(6)(e)

Increase Employer Participation Into Local ICI Program

- Local employer participation is voluntary
 - Governing board resolution
- Only 17% of local employers participate currently
- Increase in participation would help accelerate decline in fund balance
- Larger risk pool to spread premium rates when rates reestablished

- Employers may be reluctant
 - Satisfied with current benefit offerings/relationships
 - May offer better benefits
 - May not wish to offer the benefit
 - Cannot afford the premiums when reestablished and drop out of the program
 - Governing boards may not approve



Allow Local ICI Fund Balance to Decline on its Own

- Claims payments increase 72% since 2015
- Net income decreasing
- 48% increase in claims volume since 2015
- Reserve % begins to decline after 2021
- Adding new employers could help accelerate this decrease

Local ICI Claims and Net Income			
Year	Claims	Net Income	
2019	\$1,649,420	\$693,249	
2018	\$1,427,926	-\$46,583	
2017	\$1,333,948	\$1,530,943	
2016	\$1,339,006	\$1,219,356	
2015	\$954,741	\$1,155,651	

Action Items

- ETF recommends the Board approve the State ICI Actuarial Valuation as of December 31, 2019 and adopt Milliman's premium rate baseline scenario which would result in a 0% premium increase for the 2021 plan year
- ETF recommends the Board approve the Local ICI Actuarial Valuation as of December 31, 2019 and adopt Milliman's baseline scenario to continue the local ICI plan premium holiday for the 2021 plan year.

Questions?

Operational Updates

Item 9A through 9M – Memo Only



Future Items for Discussion

Item 10 – Memo Only

Eileen Mallow, Director
Office of Strategic Health Policy



Adjournment











Next Meeting: August 19, 2020

