

#### **Sign-In For Public Guests:**

If you would like to be recorded in the minutes as in attendance, please send an email with names and organization represented to:

ETFSMBBoardFeedback@etf.wi.gov.





Please Mute
Microphones
and/or Cell Phones

Public comments for future consideration accepted at: ETFSMBBoardFeedback@etf.wi.gov.





Meeting will begin at 8:30 a.m.



# Announcements

Item 1 - No Memo



# **COVID-19 Update**

**Item 2 – Group Insurance Board** 

Renee Walk, Lead Policy Advisor
Office of Strategic Health Policy



# **Informational Item Only**

No Board action is required



Memo Pages 1-2



## Legislation Update

- Federal & state legislative efforts have slowed in April
- Federal discussion of additional relief bill, but no action

### **Federal Guidance**

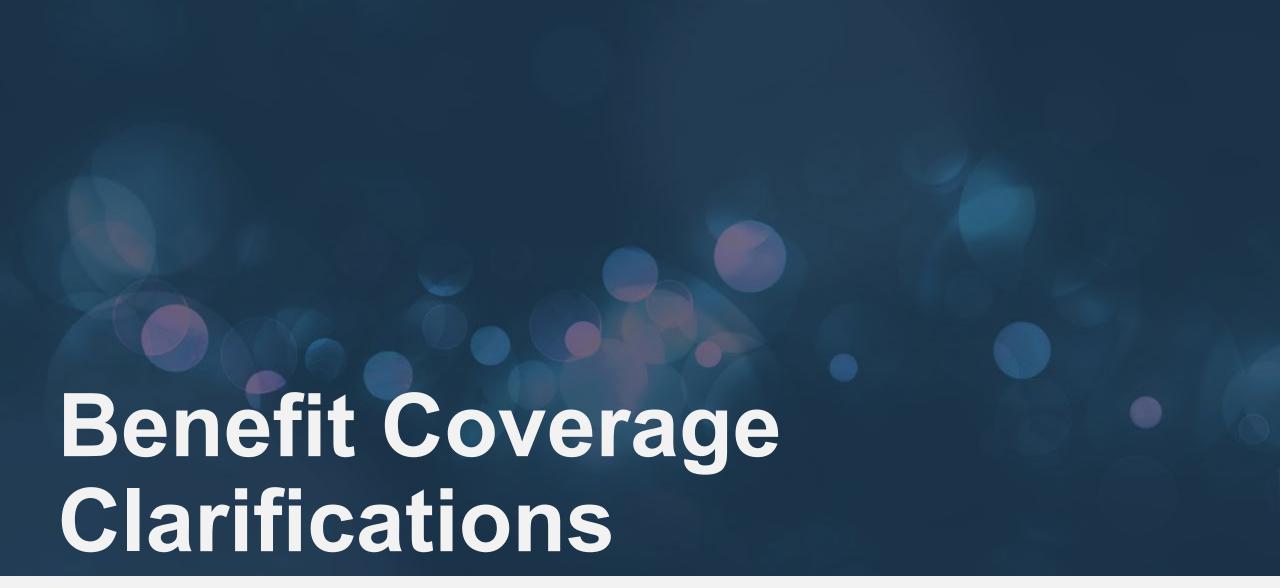
May 4

IRS &
 EBSA
 rule
 regarding
 COBRA

May 12

 IRS Notice 2020-29 and 2020-33, increased Cafeteria Plan and FSA flexibility June 4

 CDC guidance requiring labs to submit racial and ethnic demographics for positive and negative COVID-19 tests



Memo Pages 3-4



# **Testing**

#### Diagnostic testing

- Current capacity in Wisconsin meets need
- Covered by the GHIP for people who seek from their healthcare provider
- Community testing sites run by Public Health will not charge members or insurance

#### Antibody testing

- Also covered by the GHIP for people who seek through their doctor
- Members should approach tests and results with caution

#### Employer return-to-work testing

Not covered by the GHIP



### **Telehealth Services**

- CARES Act & CMS guidance expanded access to telehealth
- Plans are working with providers who are newly providing virtual visits
- Copays will remain for visits that would have otherwise been in person



# Employer Layoff Question Clarification

Memo Pages 4-5



# Can sick leave be used to pay premiums during layoff?

- For permanent layoff, yes
  - Permanent layoff = permanent reduction/elimination of position with no expectation of return
  - First three months of permanent layoff, member receives employer premium contribution
  - Can convert sick leave to pay employee share during first three months, and remaining premium after for up to five years or until sick leave is gone

# Can sick leave be used to pay premiums during layoff?

- For temporary layoff, no
  - Temporary layoff = short-term leave, temporary reduction in work hours, work share, or unpaid leave taken with understanding that full duty will be restored at a scheduled date
  - Eligible for employer contribution for first three months
  - Cannot convert sick leave for any part of premiums



Memo Pages 5-7



## **Impacts**

#### Health

- Working with IBM, Segal, and DAISI to determine an evaluation plan
- Securian reports 12 deaths as of June 22

#### Quality

- No reported lack of access to needed services; ETF will continue to monitor
- Concerns regarding test accuracy

#### Cost

- Immediate impacts to Dental and Pharmacy
- Preliminary discussion of medical premium impacts later in this meeting
- Concerns about economic impact to Board's members; initial salary analysis to begin affordability discussion



# Questions?

# Pharmacy Program Presentation

Item 3 – Group Insurance Board

Tom Pabich, Tom Radloff, Steven
Alexander, Tara Argall, Ryan Olson
Navitus Health Solutions





Department Of Employee Trust Funds Group Insurance Board

June 29, 2020



#### Agenda

- Navitus Overview
- ETF Plan Performance
- Specialty and Lumicera Health Services
- COVID-19 Impact and Updates



#### Introducing Navitus Health Solutions

Navitus is an industry leading, pass-through pharmacy benefit manager (PBM) and serves as an alternative to traditional PBMs. We're committed to making prescriptions more affordable for plan sponsors and their members. That's why we've *reinvented pharmacy benefit management* to more effectively reduce costs and improve health.



- Founded in 2003



- Owned by SSM Health and Costco



- 6 million members and growing



Nationwide presence with corporate campuses in Madison and Appleton, WI; Austin, TX; and Phoenix, AZ



 Serves 650+ clients including employers, health plans, government, unions, etc.



 URAC accredited PBM and specialty pharmacy



 4.5 out of 5 Stars EGWP Rating by CMS, the highest among
 PBM-sponsored EGWP Plans\*



<sup>\*</sup>Medicare evaluates plans based on a 5-star rating system.

Star Ratings are calculated each year and may change from one year to the next.

#### Our Mission

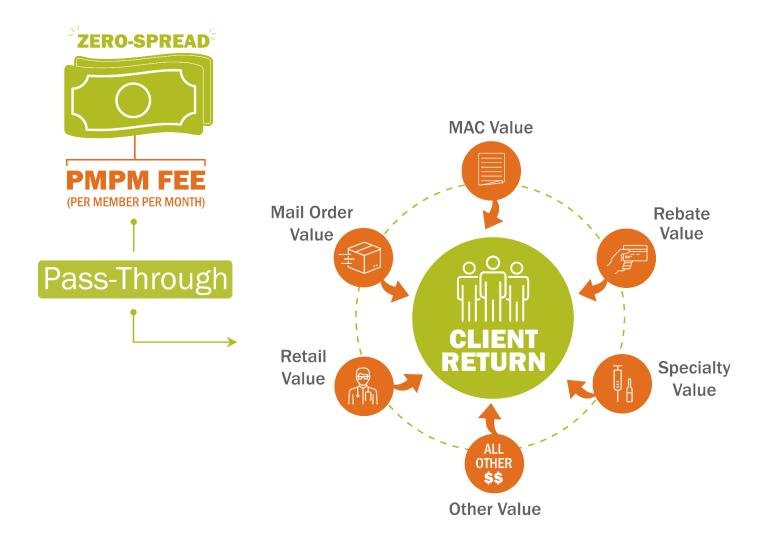
Navitus Health Solutions is committed to lowering drug costs while improving the health of your members & delivering superior service in a manner that inspires trust and confidence.

- Lowering Drug Costs Through Navitus' completely transparent business model, all hidden costs associated with the purchase of prescription drugs are eliminated. We negotiate discounts and rebates with drug manufacturers and contract with pharmacies on behalf of plan sponsors - enabling us to pass 100 percent of savings onto our plan sponsors.
- Improving Health In addition, by ensuring formulary development and quality improvement decisions are reviewed and approved by prescribers and pharmacists, Navitus provides the highest quality pharmaceutical care to our members.
- Delivering Superior Customer Service At Navitus, we offer a wide variety of pharmacy benefit management services, including benefit design and consulting, formulary management, pharmacy network management and clinical programs. All efforts are developed and implemented with our members' best interests in mind.



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#### Transformative Pass-Through Approach





#### The Savings Continue After Year One

#### The Navitus Difference





We're generating long-term savings with a 5-year cumulative PMPM of \$64.77, which is 16% less than the industry average.

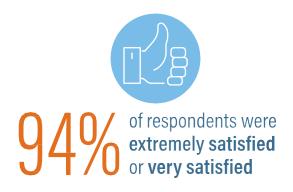
Source: Navitus drug trend analysis, published PMPM figures from other PBMs in the industry including Express Scripts and CVS Health (2015-2018). Forecasted industry average PMPM was calculated by taking the published average 2018 PMPM and applying a 4.3% trend forecasted trend increase as seen in the 2020 Economic Report on U.S. Pharmacies and Pharmacy Benefit Managers from the Drug Channels Institute.



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#### Generating Top Satisfaction Ratings From Our Clients

2019 Client Satisfaction Survey





37% Response Rate (2019)

Surveys are conducted annually and include clients with claims utilization in both 2018 and 2019. TPA clients not included.



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#### Just a Sampling of ETF Member Compliments

- Navitus Book of Business Member Satisfaction Survey shows 96% overall satisfaction rate for members who interact with Navitus Customer Care.
- On 5/28/20 Customer Care spoke with an ETF member who asked to speak with a supervisor to let them know the Customer Care agent did an AWESOME job! He said she was very patient with him, and he was blown away when she inquired if he had any complaints. He is a first time retiree and said that while going through his benefits, he's taking a lot of notes. He appreciated the assistance and information the agent provided.
- On 5/15/20, an ETF member wanted a Customer Care supervisor to pass along that whoever does the hiring for Navitus does an awesome job! She said she is always happy with us and we are all sweeties.
- On 5/7/20, as part of a routine call audit process, a Customer Care supervisor observed an ETF member thank an agent for being exceedingly patient and how very kind the agent was to her. The member finished up the call by adding how grateful she is for the agent's time and Navitus being open 24/7.





#### ETF Plan Performance

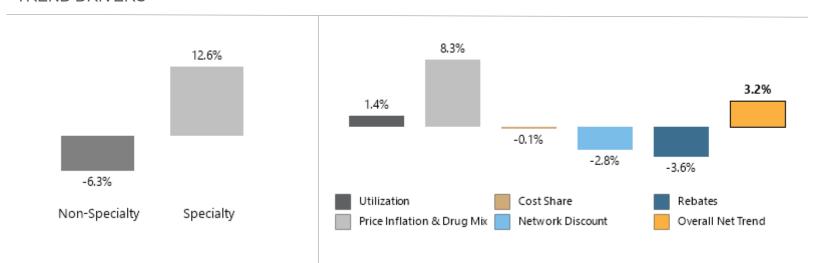


# Plan Paid PMPM Trend & Trend Drivers Commercial

Previous	Current	Change	Trend	BoB Trend
\$69.34	\$71.56	\$2.21	3.2%	2.3%

- ETF Commercial had a strong Generic Utilization Rate in 2019 of 87.5%
- Specialty Plan Paid PMPM increased by 12.6%
- Price Inflation & Drug Mix increased spend by 8.3%
- Rebates decreased spend by 3.6%

#### TREND DRIVERS





#### DAW (Cost Sharing) Implementation

- Effective 1/1/19, ETF implemented a DAW (Dispense As Written) penalty for brand drugs with a generic equivalent
  - Previous coverage: Level 3 Copay (max of \$150/month) without coverage review
  - New coverage: Level 3 Copay + Cost differential (Brand-Generic equivalent)
  - FDA MedWatch documentation required to bypass the DAW Penalty
- Plan Paid Savings of \$2.3MM (67% decrease in Brands with Generic Equivalents)
- Utilization of Brand with Generic Equivalents experience a 33% decrease

#### ORIGINAL BRAND NAME DRUGS



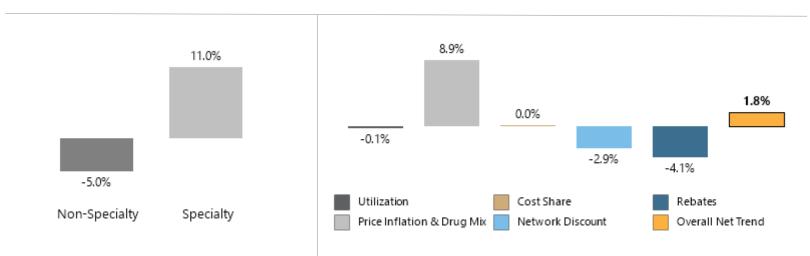


# Plan Paid PMPM Trend & Trend Drivers EGWP

Previous	Current	Change	Trend	BoB Trend
\$242.13	\$246.56	\$4.43	1.8%	4.0%

- ETF EGWP had a strong Generic Utilization Rate in 2019 of 87.1%
- Specialty Plan Paid PMPM increased by 11.0%
- Price Inflation & Drug Mix increased spend by 8.9%
- Rebates decreased spend by 4.1%
- EGWP MedicareRx estimated 2019 subsidies reduced the 2019 PMPM to \$126.51. This is a trend decrease of 13.2% compared to the 2018 PMPM of \$143.35 with subsidies.

#### TREND DRIVERS



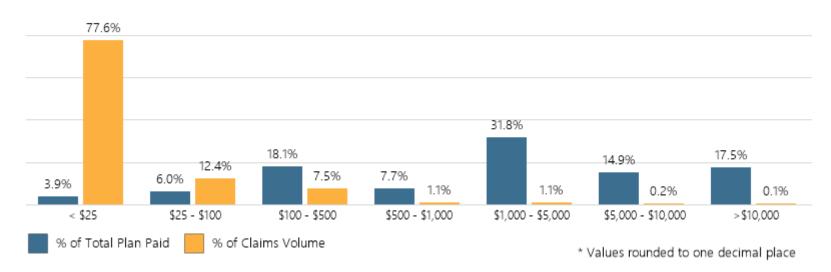


# Script Cost vs. Script Volume Commercial

- 77.6% of scripts cost the plan less than \$25 and made up 3.9% of total Plan Paid
- 1.4% of scripts cost the plan more than \$1,000 and made up 64.3% of total Plan Paid

Plan Paid Amount	Script Count	Plan Paid
< \$25	1,429,048	\$6,912,813
\$25 - \$100	228,097	\$10,498,036
\$100 - \$500	137,997	\$31,838,794
\$500 - \$1,000	19,945	\$13,568,208
\$1,000 - \$5,000	20,994	\$56,000,502
\$5,000 - \$10,000	3,708	\$26,250,824
> \$10,000	1,867	\$30,845,521

#### Volume and Plan Paid Distribution



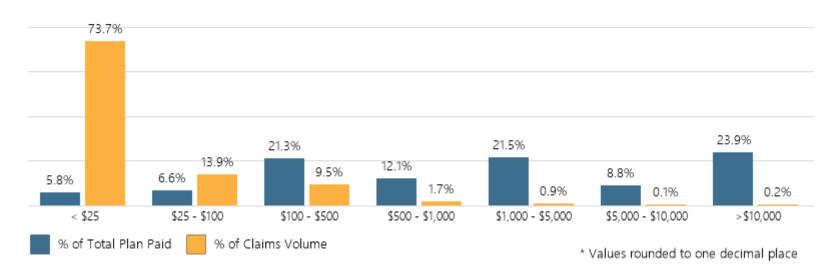


# Script Cost vs. Script Volume EGWP

- 73.7% of scripts cost the plan less than \$25 and made up 5.8% of total Plan Paid
- 1.2% of scripts cost the plan more than \$1,000 and made up 54.2% of total Plan Paid

Plan Paid Amount	Script Count	Plan Paid
< \$25	690,715	\$5,528,305
\$25 - \$100	130,105	\$6,234,601
\$100 - \$500	89,048	\$20,266,919
\$500 - \$1,000	15,890	\$11,509,038
\$1,000 - \$5,000	8,337	\$20,415,093
\$5,000 - \$10,000	1,092	\$8,403,666
> \$10,000	1,585	\$22,706,340

#### Volume and Plan Paid Distribution







Specialty & Lumicera Health Services



#### Top Specialty Conditions Commercial

- Chronic Inflammatory Disease was ranked #1 and cost the plan \$46,270,500, which was 48% of Plan Spend on specialty conditions
- Atopic Dermatitis had the largest increase in Plan Paid PMPM Trend of 196.3%

Plan Paid Rank Prev	Plan Paid Rank	BoB Plan Paid Rank	Specialty Health Condition	Plan Paid	Plan Paid PMPM	Plan Paid PMPM Trend	BoB Plan Paid PMPM Trend	Utilizing Members Prev	Utilizing Members
1	1	1	CHRONIC INFLAMMATORY DISEASE	\$46,270,500	\$18.82	21.6%	17.3%	945	1,318
2	2	3	MULTIPLE SCLEROSIS	\$13,946,495	\$5.67	-1.0%	-4.6%	241	306
3	3	2	ORAL CHEMOTHERAPY	\$13,850,929	\$5.63	9.8%	13.8%	165	322
4	4	4	CYSTIC FIBROSIS	\$7,709,253	\$3.14	-7.6%	3.0%	49	57
6	5	13	NEPHROPATHIC CYSTINOSIS	\$2,186,264	\$0.89	37.1%	35.7%	2	2
5	6	6	NARCOLEPSY	\$1,930,956	\$0.79	10.0%	18.8%	16	20
11	7	8	OSTEOPOROSIS	\$1,132,560	\$0.46	75.2%	13.2%	31	69
15	8	7	ATOPIC DERMATITIS	\$930,447	\$0.38	196.3%	184.3%	15	56
8	9	5	PULMONARY ARTERIAL HYPERTENSI	\$907,745	\$0.37	-14.6%	-11.9%	13	14
9	10	19	NEUTROPENIA	\$860,880	\$0.35	-16.9%	-29.6%	47	125
			Total	\$96,144,022	\$39.11	12.6%	-	1,756	2,622



# Top Specialty Conditions EGWP

 Oral Chemotherapy was ranked #1 and cost the plan \$20,203,920, which was 46% of Plan Spend on specialty conditions

Plan Paid Rank Prev	Plan Paid Rank	BoB Plan Paid Rank	Specialty Health Condition	Plan Paid	Plan Paid PMPM	Plan Paid PMPM Trend	BoB Plan Paid PMPM Trend	Utilizing Members Prev	Utilizing Members
1	1	1	ORAL CHEMOTHERAPY	\$20,203,920	\$52.40	11.8%	18.8%	209	266
2	2	2	CHRONIC INFLAMMATORY DISEASE	\$11,896,647	\$30.85	11.8%	8.5%	256	278
3	3	3	MULTIPLE SCLEROSIS	\$2,905,883	\$7.54	-17.6%	-9.1%	64	66
4	4	4	OSTEOPOROSIS	\$2,006,465	\$5.20	17.5%	31.6%	91	112
5	5	5	IDIOPATHIC PULMONARY FIBROSIS (IPF)	\$1,768,582	\$4.59	3.9%	19.3%	23	21
6	6	6	PULMONARY ARTERIAL HYPERTENSI	\$741,471	\$1.92	-25.7%	-16.9%	10	11
7	7	13	NEUTROPENIA	\$709,805	\$1.84	13.0%	0.3%	35	33
10	8	10	NARCOLEPSY	\$514,896	\$1.34	89.6%	76.8%	2	4
8	9	14	THROMBOCYTOPENIA	\$413,133	\$1.07	42.2%	11.5%	3	5
14	10	12	PARKINSON'S DISEASE	\$330,860	\$0.86	76.0%	52.0%	9	14
			Total	\$44,219,289	\$114.69	11.0%	-	784	934

Previous Period: 1/1/2018-12/31/2018; Current Period: 1/1/2019-12/31/2019
Rebates are factored into all plan paid calculations and are estimated for claims submitted after 7/1/2019.



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#### LUMICERA SERVICE EXCELLENCE

Patient Experience – All Lumicera Patients



2019

Metric	Average Score
Timeliness and condition of medication delivery	4.9/5
Accuracy of order	4.9/5
Knowledge of patient care specialist	4.9/5
Overall Satisfaction with Lumicera services	4.9/5



### LUMICERA CLINICAL EXCELLENCE

Patient Experience – All Lumicera Patients

Satisfaction Rate (Satisfied or Very Satisfied)

Metric	Average Score
Confidence in taking and managing medications	4.5/5
Pharmacist listened to and addressed my concerns	4.6/5
Recommend Lumicera pharmacist to friends and family	4.6/5
Overall quality of care and services provided by Lumicera pharmacist	4.8/5





# COVID-19 Updates



### **Navitus Operations**

#### Business Continuity

- Navitus activated Business Continuity/Disaster Recovery operations the week of March 16th.
- All departments including customer care, specialty pharmacy and prior authorizations are fully operational and fully staffed.
- The remote workforce is doing well and has adapted to the new virtual work environment.
- Our technical infrastructure is supporting all activities.

#### Account Management

- Fully remote and no issues reported
- Delivering consultative reviews as scheduled via virtual technology

#### Formulary Operations

- Monitoring medication availability and FDA announcements and making adjustments to formulary as needed
- Activated weekend "on call" schedule for benefits team to respond to any urgent changes or updates required



### **Navitus Operations**

- Weekly Client Communications
  - Updates on activities and response implementations
  - Monitoring of disaster declarations, emergency set ups of limits on days' supply for drugs that are touted as potential cures or remedies for COVID-19

### Pharmacy Availability

- Navitus provider services reports minimal pharmacy impacts across the networks
  - A few pharmacies have reduced hours of operation and some may have briefly closed but have now re-opened
  - RxOpen.org has been activated by National Council for Prescription Drug Plans (NCPDP)



### Lumicera Operations

### Staffing

- Quickly implemented social distancing measures and a "grouping"-based approach to maintain operations, limit risk and put into place a mitigation plan in the instance that one of the "groups" had positive COVID cases within it.
- Implemented more wide-spread use of PPE (call center staff) for prevention of spreading the virus—leading to 12 second answer rate through COVID and 94.57% answered within 30 seconds
- Enhanced existing cleaning and sanitizing procedures

#### Patient Support

- Providing counseling to patients to calm fears of shortages and prevent stockpiling of medications
- Educating patients on supply projections



### **Pharmacy Operations**

### Pharmacy Availability

- Navitus provider services reports minimal pharmacy impacts across the networks
  - A few pharmacies have reduced hours of operation and some may have briefly closed but have now re-opened
  - RxOpen.org has been activated by National Council for Prescription Drug Plans (NCPDP)

### Pharmacy Testing

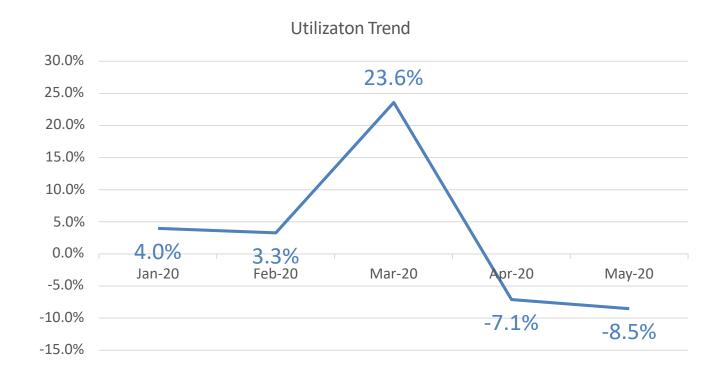
- Pharmacies are administering testing for COVID-19
   "Big 5" offering testing at limited number of sites across the US:
  - Wal-Mart, Walgreens, CVS, Kroger, Rite Aid
- NCPDP recently published guidance for pharmacy testing billed through the pharmacy benefit
  - Navitus is currently reviewing and evaluating the contracting, pharmacist and benefit requirements associated with implementation

### Free Delivery

Several large chains are offering free delivery



### ETF Utilization Trend by Month



Utilization was up 24% in March compared to same period in 2019



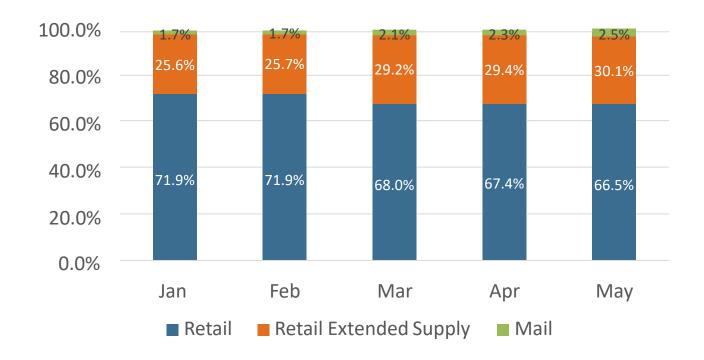
## Drug Categories Driving Increases

May 2019 vs May 2018

Drug Category	Utilization Trend
ANTI-DEPRESSANTS	27%
ANTI-ASTHMATIC AND BRONCHODILATOR AGENTS	70%
ANTI-HYPERTENSIVES	24%
ANTI-HYPERLIPIDEMICS	21%
ANTI-DIABETICS	28%
CONTRACEPTIVES	20%
DIURETICS	31%
THYROID AGENTS	20%
BETA BLOCKERS	23%
ANTI-CONVULSANTS	23%
CALCIUM CHANNEL BLOCKERS	28%
NASAL AGENTS - SYSTEMIC AND TOPICAL	35%
ANTIHISTAMINES	27%
ANTI-ANXIETY AGENTS	32%
ANTI-MALARIALS	44%
Overall	24%



### **Channel Migration**



90 Day Retail penetration has jumped up 4% since March at the expense of Retail 30



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## COVID-19 Investigational Therapies

### Anti-Viral Agents

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Favipiravir & umifenovir

Leronlimab

Chloroquine/Hydroxychloroquine

Tamiflu (oseltamivir) & Xofluza (baloxavir)

**Ivermectin** 

Kaletra (lopinavir/ritonavir)

- Ebola treatment
- Positive NIAID trial results
- Global influenza treatments used in Asia
- Investigational HIV therapy
- Approved anti-malarial treatments
- Approved influenza treatments
- Approved anti-parasitic agent
- Approved HIV therapy



### COVID-19 Investigational Therapies

### Additional Therapies

Existing anti-inflammatory therapies

Supportive therapies

Other therapies

- IL-6 Inhibitors
- JAK Inhibitors
- IL-1 inhibitors
- Corticosteroids
- Heparin
- Alteplase (t-PA)
- Nitric oxide
- IV immune globulin
- Convalescent plasma
- Alinia (nitazoxanide)
- Azithromycin
- Vitamin C



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### COVID-19 Vaccine Development

- As of April 20<sup>th</sup>, per WHO:
  - 5 vaccine candidates in clinical trials
  - 71 vaccine candidates in preclinical evaluation
- Unprecedented degree of pre-trial at-risk production
  - Oxford University
  - Johnson & Johnson
  - Moderna
  - GSK/Sanofi
- Complexity of novel vaccine development





# Thank You.



# FSA Carryover Increase Limit Changes



**Item 4A – Group Insurance Board** 





# **Action Needed**

 The Department of Employee Trust Funds (ETF) requests the Group Insurance Board (Board) approve the increase of health care and limited purpose flexible spending account carryover balance to \$550 effective January 1, 2021



Memo Page 1



## **Notice 2020-33**

- Allows employers the option to amend their Section 125 Cafeteria Plan to increase the carryover for Flexible Spending Account (FSA) to \$550 for the 2020-2021 plan year
- The increase reflects indexing for inflation, and this indexing parallels the indexing that applies to the limit on salary reduction contributions

## What is a Cafeteria Plan?

- A cafeteria plan is a plan established in accordance with the requirements prescribed by Internal Revenue Code (IRC) Section 125
- Allows employees to pay for certain qualified benefit premiums pre-tax through a salary reduction agreement, reducing their taxable gross income
- The plan helps members and employers avoid compliance issues and possible adverse tax consequences

## Section 125 Cafeteria Plan

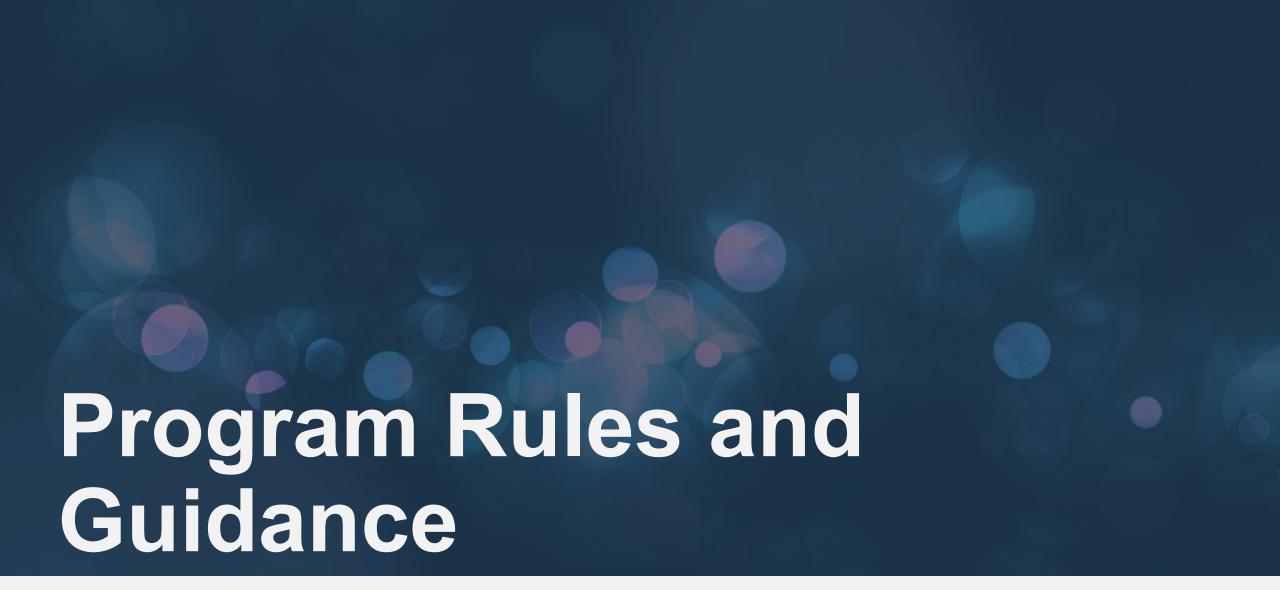
- Allows FSA up to \$500 to be carried over at the end of the run-out period for 2020 plan year
- Established a run-out period following the end of the plan year where eligible expenses incurred during the plan year can be claimed
- The run-out period runs from January 1 through March 31 after the plan year has ended

# **FSA Forfeitures**

Any remaining FSA balance greater than the carryover provision after the run-out period has ended is forfeited back to the program

If an employee terminates their FSA prior to the end of the plan year, any unused funds are forfeited

ETF uses the forfeitures to pay for expenses of administering the FSA plan in accordance to IRS Regulation



Memo Page 2



## **FSA Use It or Lose It Rule**

### Rule

• FSAs are subject to the use-or-lose rule

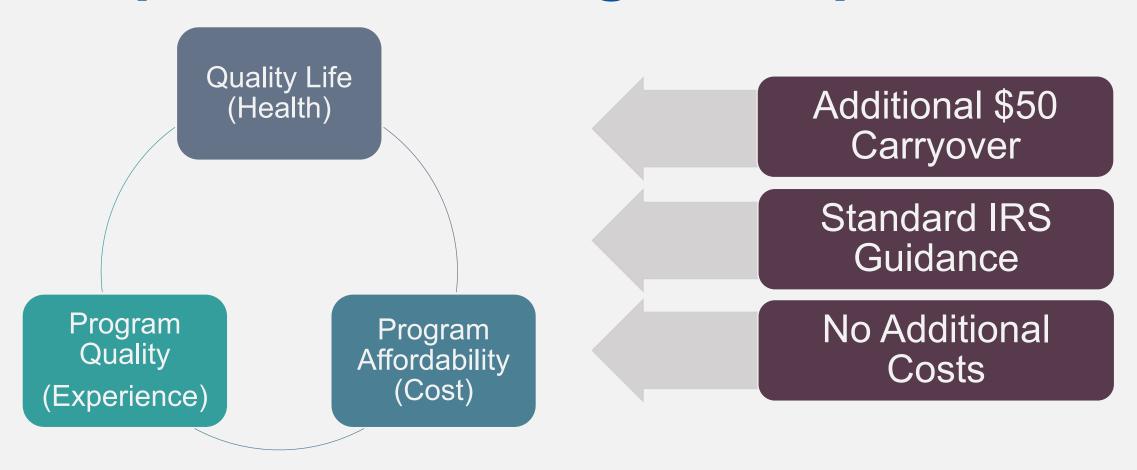
# Annual Elections

 FSA annual elections are front-loaded, and the full annual election is made available to the participant at the beginning of the plan year

## IRS Requirement

 Requires that FSA annual election is made for the entire plan year unless the participant experiences a qualifying life event

# **Triple Aim Guiding Principle**



Memo Page 2

# **Action Needed**

 The Department of Employee Trust Funds (ETF) requests the Group Insurance Board (Board) approve the increase of health care and limited purpose flexible spending account carryover balance to \$550 effective January 1, 2021



# Questions?

# Cafeteria Plan Change Recommendations



**Item 4B - Group Insurance Board** 

Renee Walk, Lead Policy Advisor

Xiong Vang, HSA & ERA Accounts Program Manager

Office of Strategic Health Policy



# Action Item

- Allow limited mid-year election changes for members who have Flexible Spending Accounts (FSAs) effective July 1, 2020 through September 1, 2020
- Allow limited mid-year election changes for members who have Dependent Daycare Accounts effective July 1, 2020 through September 1, 2020



Memo Pages 1-2



# Notice 2020-01 & Federal Rule Change

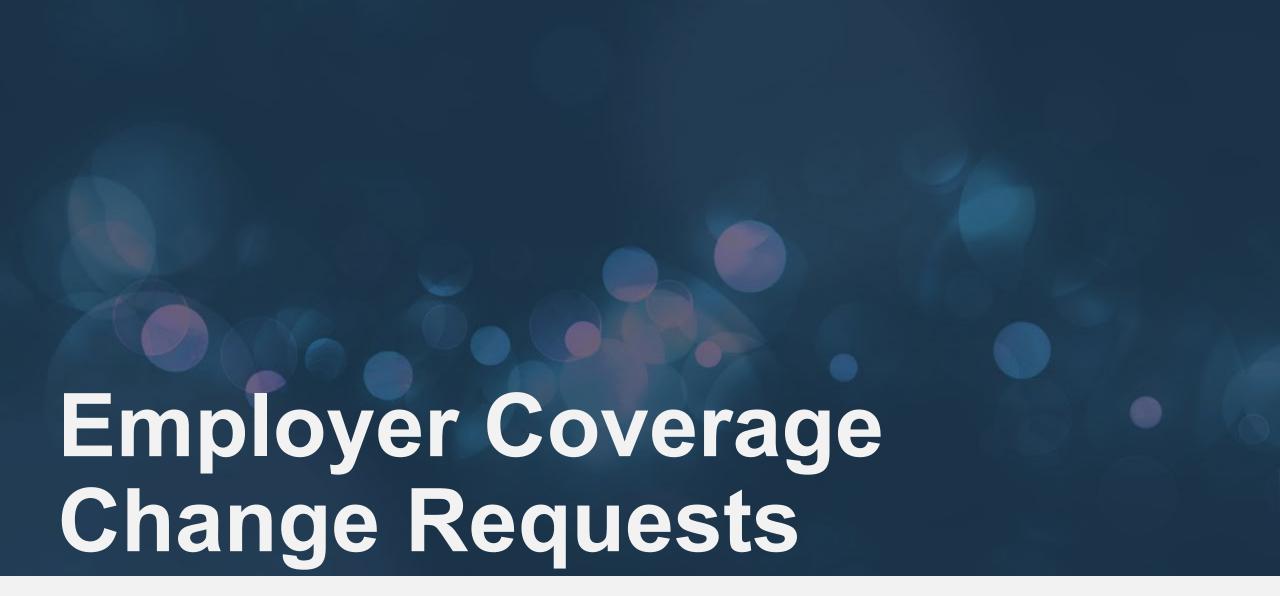
- Allow employers to provide flexibility for FSA claim run-out periods
- Allow employers flexibility for COBRA timelines
  - Timeline changes can be extended for the duration of the national emergency, up to one year



## **Notice 2020-29**

- Allows employers to modify their Cafeteria Plans to allow mid-year changes through the end of 2020
  - Impacts health, FSA, and Dependent Daycare Accounts
  - New elections could be allowed on a prospective basis
  - Allows plans to permit adding new coverage/accounts, changing existing coverage/accounts, or terminating coverage/accounts
  - Rule is optional; employers can choose to adopt all, some, or no changes





Memo Pages 2-3



# **Employer Requests**

Received questions, reviewed one-on-one, and at Payroll Council

Strong employer desire for flexibility on the FSA and Dependent Daycare programs

Less interest in changing health enrollment; no requests received from employees

Limited interest received in health enrollment changes from retirees through ETF

# Implementation Challenges for Health Enrollment

Workload

- Given low number of requests, difficult to anticipate workload
- Could be no impact or substantial causing need to hire LTE

Staff Training

• Both ETF and employer benefits staff

Timing

 Very near to 2021 Open Enrollment, messaging clearly would be challenging

Health Plan Burden

 Enrollment changes trigger mailings, ID card printing, could cause network disruption and continuity of care burdens

# Fewer Challenges for FSA and Dependent Daycare

- Work largely performed by a single vendor
- Vendor able to outreach directly and effectively to current account holders
- Limited expansion of enrollment can help curtail administrative burdens





Memo Pages 3-5



# Cafeteria Plan Options

### Option 1: No change to FSA and Dependent Daycare election periods

- Pros: Least disruption/simplest, no administrative impact
- Cons: Doesn't address changing participant financial needs

### Option 2: Limited expansion to allow mid-year changes

- Pros: Responsive to member requests for change, allows targeted outreach, improvements
- Cons: Increased administrative work for CYC and employers

### Option 3: Unlimited expansion of mid-year changes through 2020

- Pros: Maximum participant flexibility
- Cons: Burdensome to employers and CYC, challenging to communicate to participants



## Claim Run-Out Changes Not Recommended

### Administrative Challenges

Requires coordination with prior vendor

#### Cost

- Known CYC fees = \$15,000
- Unknown TASC fees

## Limited Member Impact

Few requests received for this change

 Also do not recommend extending COBRA timelines, for reasons discussed in Health Insurance section of memo



Memo Pages 5-7



### Cafeteria Plan Options

#### Option 1: No Change

- Pros: Protects members from making poor changes; no employers have heard requests for change; unenrolled population is small and would be able to enroll if other coverage lost
- Cons: Misses small number of members who might not have coverage and want to enroll, though optout incentive remains a challenge

#### Option 2: Add a Limited Enrollment Opportunity

- Pros: Would allow an opening for those who had not taken the incentive and have no coverage to enroll; limits potentially harmful election changes
- Cons: Members moving between plans may still encounter network issues, could make members financially vulnerable; limited ability to track opt-out incentive

#### Option 3: Create an Expansive Mid-Year Enrollment Opportunity through 2020

- Pros: Provides maximum flexibility for members
- Cons: Extremely hard to message at same time as Open Enrollment, administrative burden, possible financial vulnerability for members



## COBRA Changes Not Recommended

- End of national emergency period uncertain
- Could leave members responsible for either large premium balances or reprocessed claims
- ETF recommends working with employers and members case-by-case for delays due to pandemic

## Action Item

- Allow limited mid-year election changes for members who have Flexible Spending Accounts (FSAs) effective July 1, 2020 through September 1, 2020
- Allow limited mid-year election changes for members who have Dependent Daycare Accounts effective July 1, 2020 through September 1, 2020

# Questions?



### **Action Needed**

• ETF staff requests the Board approve updating the 2020 health screening options to include a dental cleaning, one health coaching call, or an at-home screening test, in addition to the onsite biometric screening and health care provider form.



Memo Page 1



### **Current Program Design**

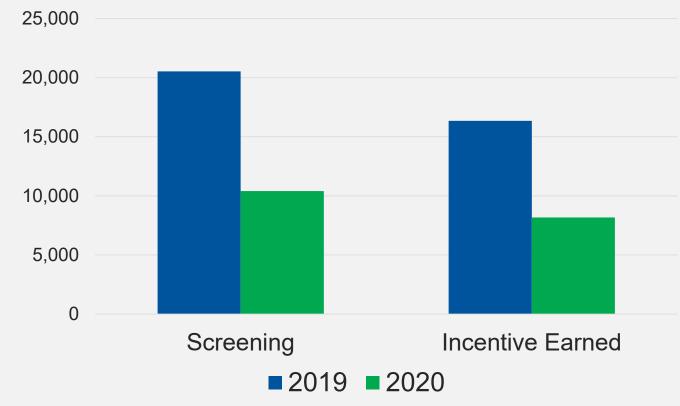
- Health screening
  - Onsite biometric screening
  - Health care provider form
- Health assessment
- Well-being activity

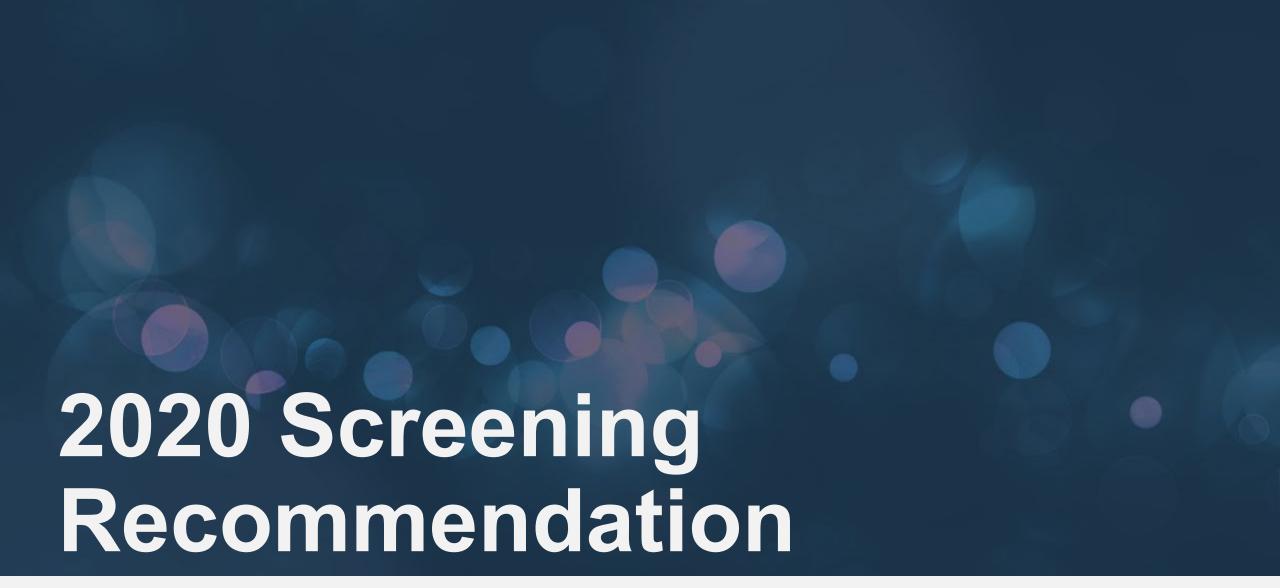


#### Impact of COVID-19

- More than half of onsite biometric screenings have been cancelled (158/282)
- 12,100 potential participants impacted
- Patients have been encouraged to delay routine/preventive care







Memo Pages 1-2



#### Recommended Change

Participants choose from one of the following to satisfy 2020 health screening activity:

Onsite biometric screening (currently available)

Health care provider form (currently

available)

Health coaching call (approved for 2021)

Dental cleaning (approved for 2021)

At-home screening test (new)



### **At-Home Screening Test**

Participants request kit from StayWell before September 25, 2020

Kit delivered directly to home address

Kit includes all supplies, instructions and return packaging

Tests similar values as onsite biometric screening



### **Triple Aim Impact**

Costs may be lower

Quality and satisfaction may be higher

Health may be improved



#### Communication

## ETF Employer Bulletin

StayWell home mailer and email

## **Action Needed**

• ETF staff requests the Board approve updating the 2020 health screening options to include a dental cleaning, one health coaching call, or an at-home screening test, in addition to the onsite biometric screening and health care provider form.

# Questions?

# Operational Updates: GIB Correspondence

Item 6A – Memo Only







Item 7 – Group Insurance Board

Arlene Larson, Manager of Federal Program and Policy

Office of Strategic Health Policy



## **Action Needed**

 ETF requests the Board approve a rate increase of 35 percent in addition to each of the calculated 2021 and 2022 health plan renewals to adjust for the relative claim cost of LAHP members due to their demographics



#### Local Annuitant Health Program

Local Annuitant Health Program (LAHP) review in preparation for 2021

 Retiree only group whose employer does not participate in the local GHIP

#### Recommended Factor to Apply

Original estimate was a one year overall increase by 1.7

Calculated with national database one year overall increase of 1.9

Recommended: Over 2 years, 1.35 for each year

Over 3 years, attain relative value increase from current of 1.25 in 2021, to 1.5 for 2022 & reach total of 1.7 by 2023



### **Example of 35% Rate Change**

Health Plan	2020 Family Premiur	n 35% increase	2021 Family Premium prior to renewal increase	
Dean	\$ 1,657.	1.35	\$	2,237.41
Dean Prevea360	\$ 1,665.	1.35	\$	2,247.99
WEA - East	\$ 2,054.	14 1.35	\$	2,773.09
Quartz UW	\$ 1,532.	48 1.35	\$	2,068.85
Network	\$ 2,011.	1.35	\$	2,715.44

### **Example of 70% Rate Change**

Health Plan	2020 F	amily Premium	70% increase	21 Family Premium to renewal increase
Dean	\$	1,657.34	1.7	\$ 2,817.48
Dean Prevea360	\$	1,665.18	1.7	\$ 2,830.81
WEA - East	\$	2,054.14	1.7	\$ 3,492.04
Quartz UW	\$	1,532.48	1.7	\$ 2,605.22
Network	\$	2,011.44	1.7	\$ 3,419.45

### **LAHP Analysis**



- 112% non-Medicare loss ratio
- 109 non-Medicare members on average



#### **Preferred**

- Loss ratio in low 90s
- Non-Medicare group size 200 or more to influence premium development based on claims



## LAHP Composition – Former Employer Types

52% - School districts, technical colleges, CESAs (158)

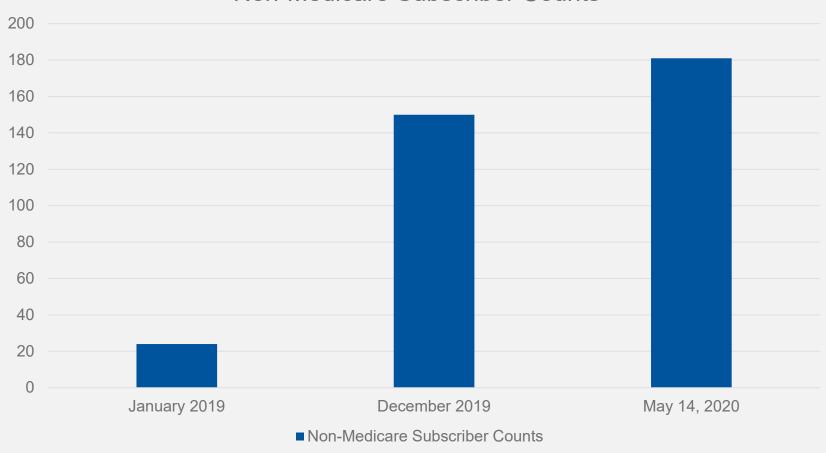
21% - Counties (64)

16% - Cities, villages, towns, municipal utilities (47)

11% - Survivors (32)

#### LAHP review in preparation for 2021

#### Non-Medicare Subscriber Counts



Memo Page 3

# LAHP Composition – Retiree Common Locations

All Subscribers	Counties
33	Brown
24	Waukesha
20	Dane
16	Milwaukee
13	Sheboygan
12	Fond du Lac



### Should LAHP benefits change?



#### **Former Employer**

 Most former employers offer a lower deductible than the State's HDHP benefit of \$1,500 for an individual and \$3,000 for a family



#### Marketplace

 LAHP's current benefits are richer than most Marketplace plans, but offer similar premium rates



# LAHP Comparison to Marketplace Gold Plans

Marketplace City	Family Deductible	Coinsurance	Family OOPL	Monthly Premium
Green Bay	\$3,000	80% / 20%	\$8,000	\$2,381.93
Waukesha	\$2,000	50% / 50%	\$8,600	\$2,992.27
Madison	\$3,000	80% / 20%	\$8,000	\$1,946.09
Milwaukee	\$2,000	50% / 50%	\$8,600	\$2,924.99
Sheboygan	\$3,000	80% / 20%	\$8,000	\$2,381.93
Fond du Lac	\$3,000	80% /20%	\$8,000	\$2,105.39

LAHP pre- Medicare	Family Deductible	Coinsurance	Family OOPL	Dean* Family Premium	
Green Bay	\$500	90% / 10%	\$2,500	\$1,657.34	
*Most popular plan for non-Medicare LAHP subscribers					



## **Action Needed**

 ETF requests the Board approve a rate increase of 35 percent in addition to each of the calculated 2021 and 2022 health plan renewals to adjust for the relative claim cost of LAHP members due to their demographics

# Questions?

# Preliminary 2021 Health Plan Rates



Item 8 – Group Insurance Board CLOSED SESSION

\* The Board will be required to meet in closed session pursuant to the exemptions contained in Wis. Stats. § 19.85 (1) (e) to deliberate or negotiate the investing of public funds or to conduct other specified public business, whenever competitive or bargaining reasons require a closed session.



# Announcement of Business Deliberated During Closed Session

Item 9 – Verbal Only



### Adjournment











#### Next Meeting: August 19, 2020

Note: This meeting will be virtual.

