

Recommendations for Vision, Accident, and LTC Plan Contracts for 2023

GIB Item 6

Douglas Wendt, Supplemental Plans Program Manager

Office of Strategic Health Policy





Action Needed

ETF recommends the Board approve the following contracts for Vision, Accident, and Long-Term Care (LTC) plans effective January 1, 2023.

- Three-year contract with Delta Dental of Wisconsin's DeltaVision plan for Supplemental Vision insurance coverage with the same benefits and premiums.
- Three-year contract with Securian Financial (Securian) for Group Accident Insurance coverage with plan option 2.
- Two-year contract with HealthChoice (as broker) and Mutual of Omaha (as insurer) for LTC insurance coverage.

Proposal Timeline



Evaluation Committees

Vision

Six members

- Three ETF Staff
- Three Employer representatives
- Three members new since last contract review

Accident

Four members

- Three ETF Staff
- One Employer representative
- One member new since last contract review

LTC

Four members

- Three ETF Staff
- One Employer representative
- One member new since last contract review

Evaluation Process

Members reviewed and evaluated each proposal independently

Met in virtual sessions to discuss proposals

Follow-up questions/clarifications sent to proposers

Third-party actuarial review (Vision and Accident)

Group consensus on recommendations



Vision

Vision Plan Overview

Supplemental Vision is an employee pay all program

Offered to:

- All State active employees
- All retirees (State and Local)
- Local employers that offer the benefit

Provides vision care services and vision hardware benefits

Vision Proposals Received

Three vendor proposals

vsp.
vision care



Evaluation Considerations

Ability to Meet
All Plan
Requirements

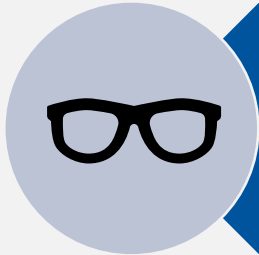
Network
Adequacy

References
including prior
ETF and employer
experience

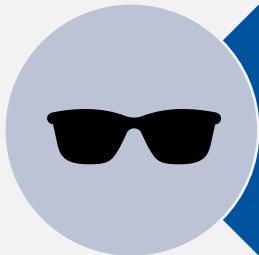
Premiums

Benefits

Benefit Changes Considered



Increase in frame allowances



Special sunglass benefit for people who don't wear glasses



Reduced out of pocket costs at select providers

Why DeltaVision



Excellent Customer Experience

Able to fulfill all contract requirements

Current premiums locked in for three more years

Surency as back-up choice for contract



Accident Plan

Accident Plan Overview

The Accident plan is an employee pay all program

Offered to:

- All State active employees
- Local employers that offer the benefit

Provides cash payout for accidental injuries and related services

One Proposer, Two Plans

Option 1

- Keep current benefit payout levels
- Reduce premiums

Option 2

- Increase benefit payout levels
- Keep current premiums



Securian has been an excellent partner in the administration of the plan

Why Option 2

Perceived Value

Higher payout for those need to file a claim vs. premium savings

- Maximum premium savings of \$48/year for a family plan
- Most benefits amounts increased by 50%
- Premium comparison table is on page 4 of the memo

Current premiums can be carried over in HR systems

- Less work for employers to prepare for open enrollment
- Reconfiguration of the benefit payout amounts handled by Securian



Long-Term Care (LTC)

LTC Overview

The LTC plan is an individually underwritten employee pay all program

Offered to:

- State active employees
- State retirees
- Spouses and parents
- Must reside in WI

Provides coverage for in-facility or in-home long-term care services

LTC Proposals Received

Two Proposals



Why HealthChoice/Mutual Of Omaha



No customer service issues



Has met all of the contractual requirements



ACSLA proposal didn't meet requirements

Action Needed

ETF recommends the Board approve the following contracts for Vision, Accident, and Long-Term Care (LTC) plans effective January 1, 2023.

- Three-year contract with Delta Dental of Wisconsin's DeltaVision plan for Supplemental Vision insurance coverage with the same benefits and premiums.
- Three-year contract with Securian Financial (Securian) for Group Accident Insurance coverage with plan option 2.
- Two-year contract with HealthChoice (as broker) and Mutual of Omaha (as insurer) for LTC insurance coverage.



Questions?

Thank you



[wi_etf](#)



[etf.wi.gov](#)



ETF E-mail Updates



608-266-3285
1-877-533-5020