

# Wisconsin Health Market Report

## Item 7 – Group Insurance Board

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# Informational Item Only

No Board action is required.

# Insurance Carriers

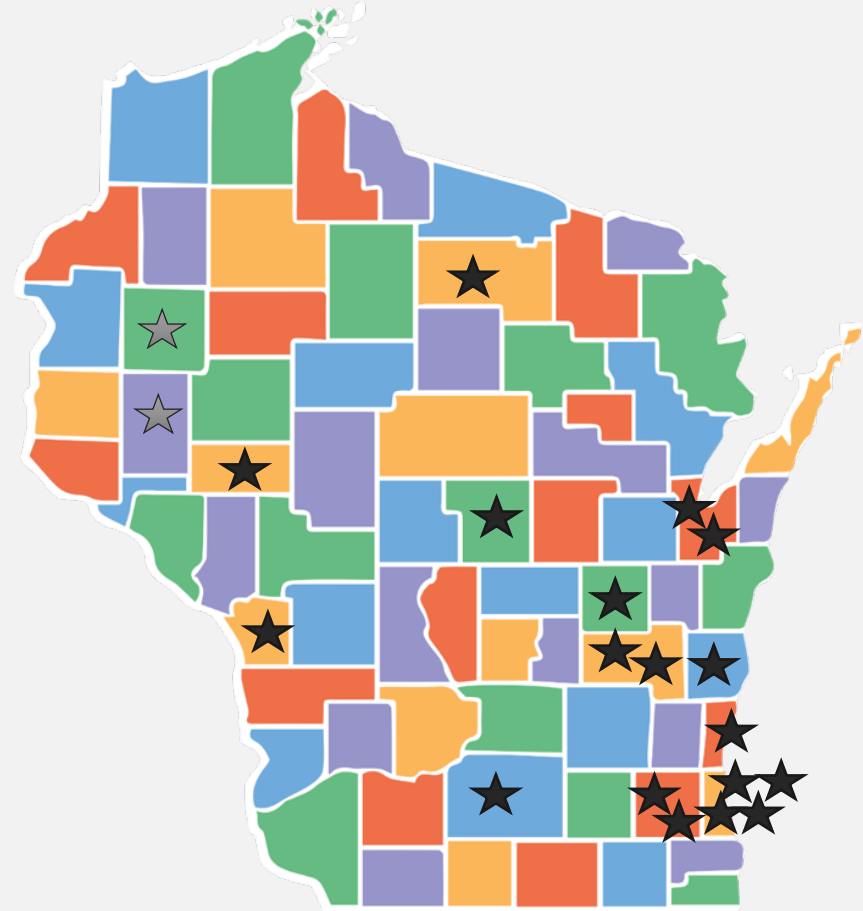


# Provider Systems

- Aspirus Health System buys seven hospitals, 21 clinics, ambulance service
- Bellin finalized merger with Gundersen
- Essentia Health and Marshfield Clinic announce possible merger

# Facility Developments by County

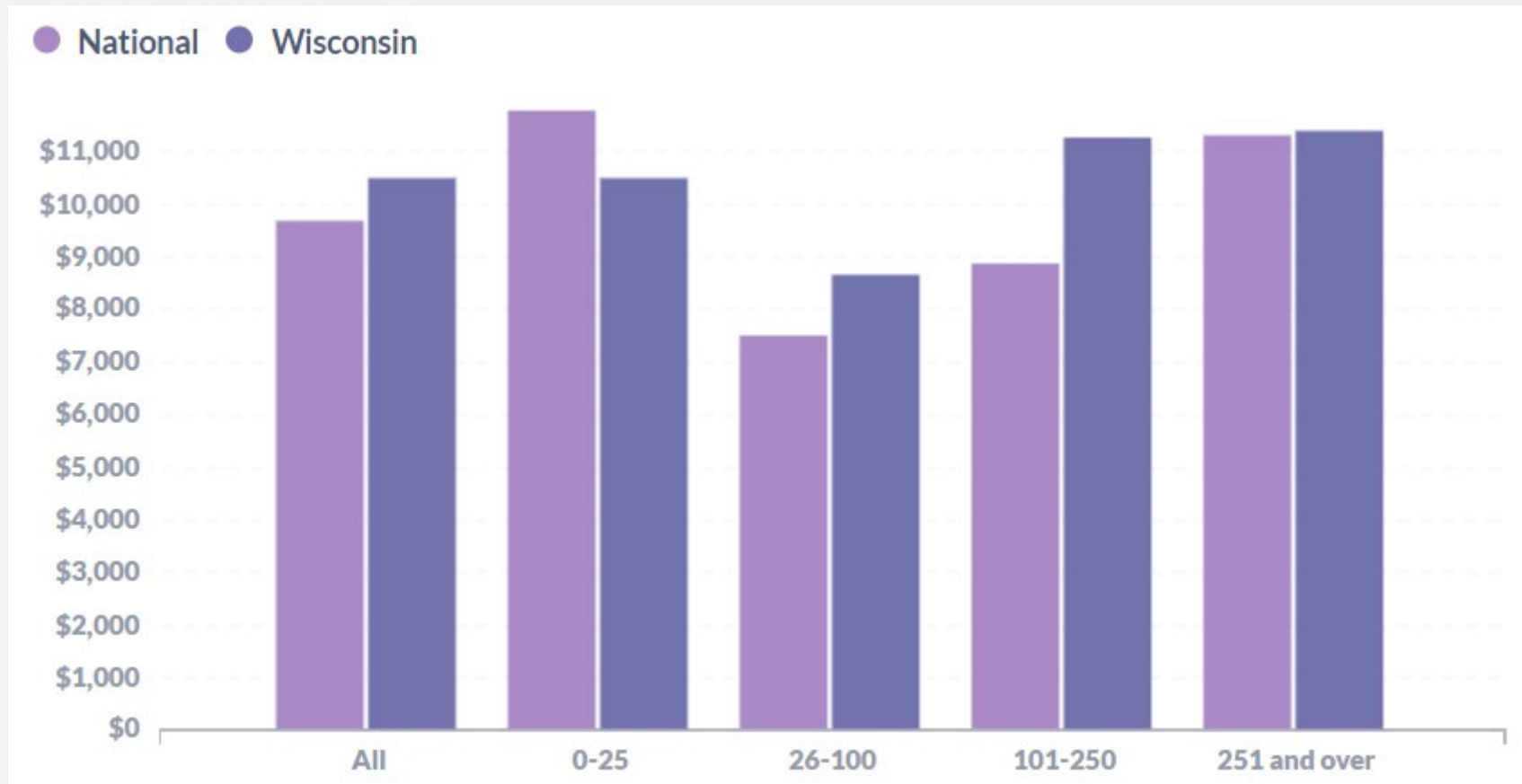
- Barron: -1 (OB/GYN)
- Brown: 2
- Dane: 1
- Dunn: -1 (OB/GYN)
- Eau Claire: 1
- Fond du Lac: 2
- La Crosse: 1
- Milwaukee: 4
- Oneida: 1
- Ozaukee: 1
- Portage: 1
- Sheboygan: 1
- Waukesha: 2
- Winnebago: 1



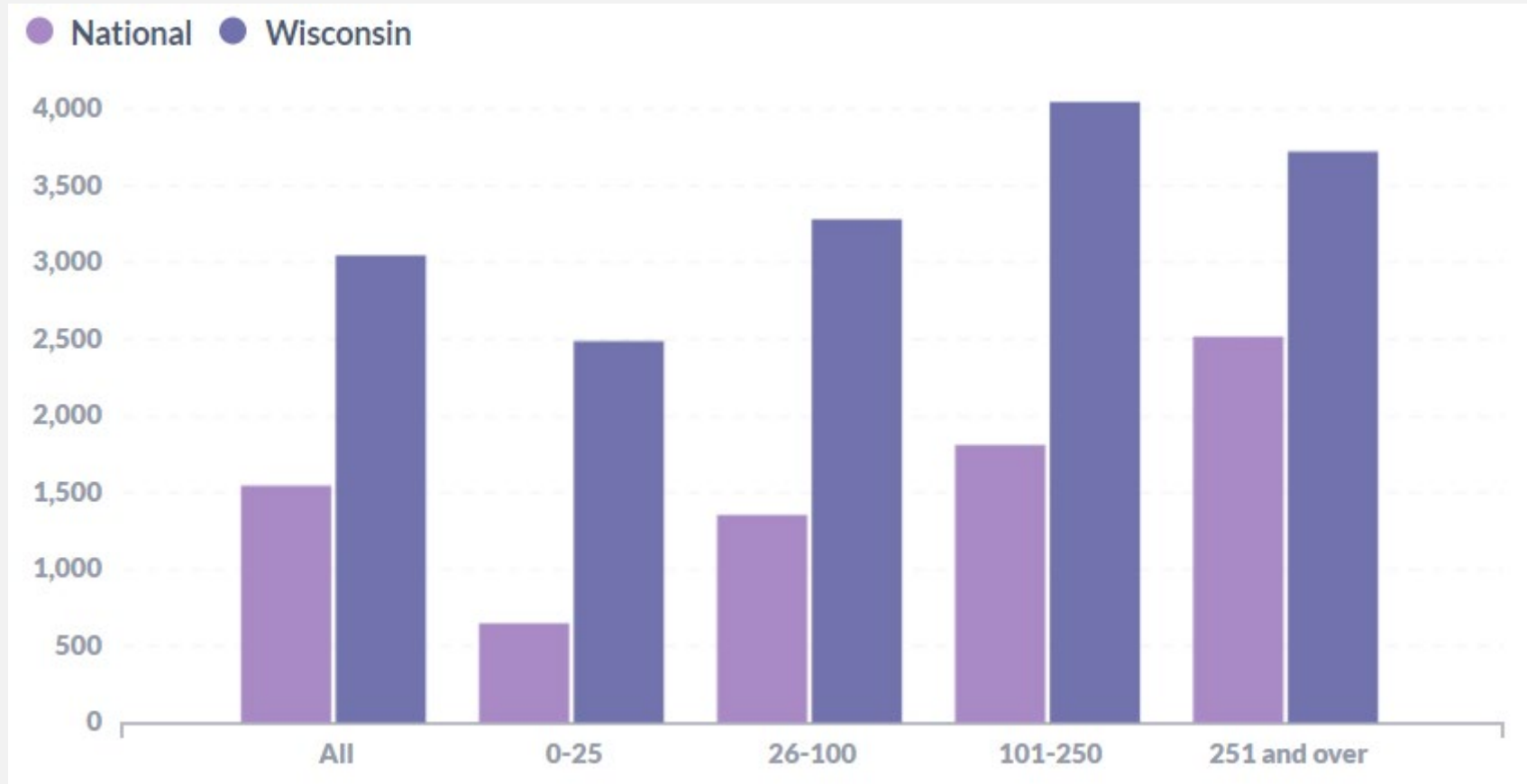
# NASHP Health Cost Tool

- Interactive tool developed by NASHP and Rice University
- Contains costs and revenue through 2019 as reported to Medicare
- Includes reference prices from Medicare and RAND 3.0 study
- Compare among hospitals, view a single hospital, view a health system, and look at statewide trends
- [Publicly available reference tool](#)

# Operating Costs in WI vs. National



# Median Operating Profit in WI vs. National

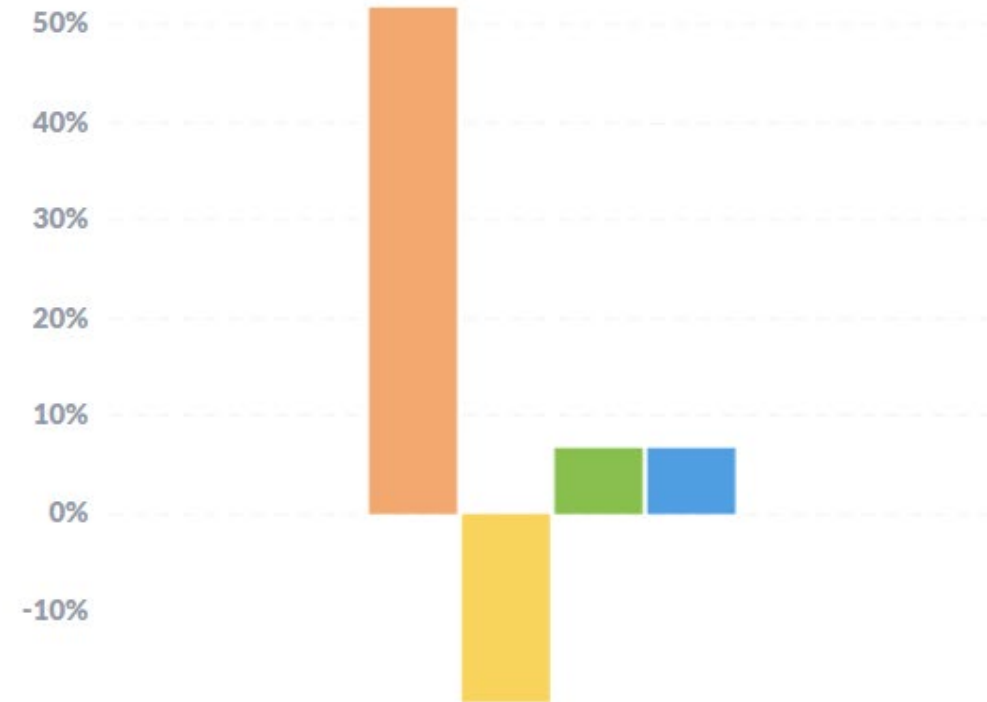




# Payer Mix, Example WI Hospital

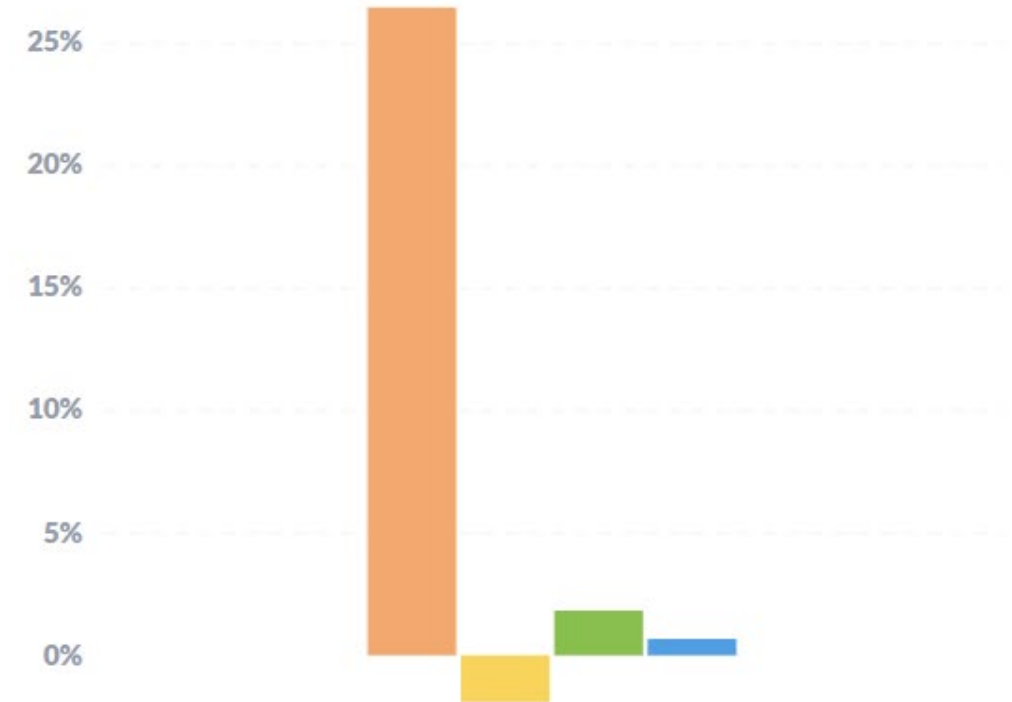
Operating profit margin by payer type for the selected year

Commerc... Medic... Medica... Medicare Advanta...

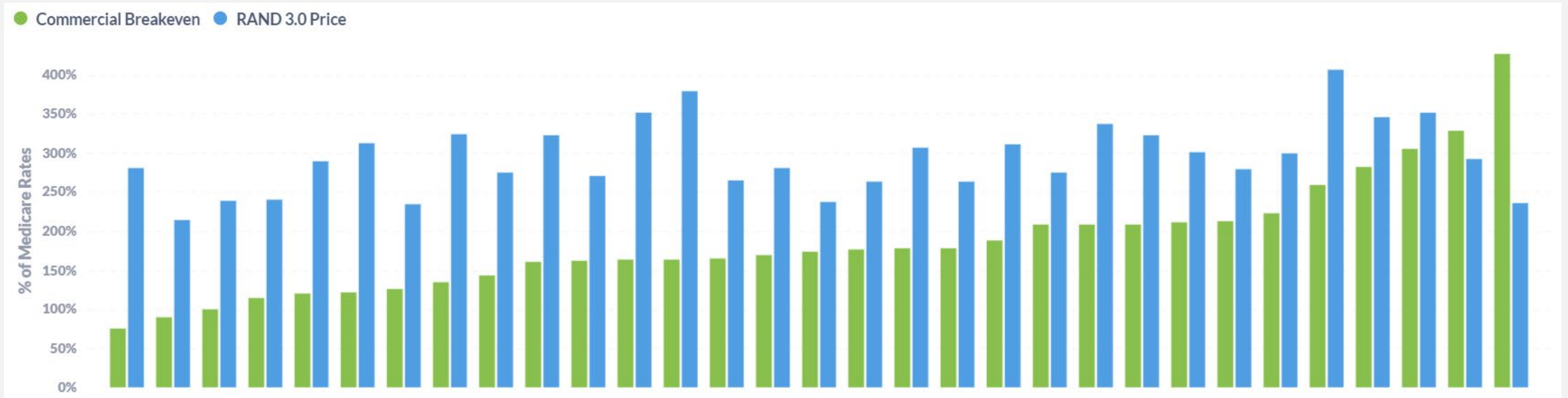


Payer mix adjusted profit (loss) for the selected year

Commerc... Medic... Medica... Medicare Advanta...



# Breakeven Price, Hospitals w/101 or More Beds



# Future Application

- Full data set is available for download
- Options to incorporate this into annual health plan discussions on contracting and price
- Contract considerations (ex: Centers of Excellence)



**Questions?**

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# Thank you

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