Request for Proposals to Select a Vendor to Provide Medicare Advantage and Medicare Plus Options

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The Department of Employee Trust Funds (ETF) recommends the Group Insurance Board (Board) authorize ETF to prepare and issue a Request for Proposals (RFP) to select one or more vendors to provide Medicare Advantage (MA) and Medicare Plus (M+) options.



State of Current Medicare Advantage Contract

June 1, 2018

Initial three-year contract begins with two two-year extensions

Nov. 18, 2022

Board approves first two-year extension set to expire **Dec. 31, 2023**

Nov. 17, 2021

Board approves final two-year extension set to expire **Dec. 31, 2025**



(Ref. GIB | 11.15.23 | 12A, pages 1)

Medicare Advantage Expectations



Regional carriers may be interested in offering a group product

Three-year contract term, Jan. 1, 2026, through Dec. 31, 2028, with two two-year extensions

(Ref. GIB | 11.15.23 | 12A, pages 1)



RFP Considerations



Medicare Advantage Considerations

Could award a contract to one or more vendors with a nationwide network, and a regional vendor(s) with more limited provider networks

Provide member choices with low premium costs

Provide high value, high quality benefits

(Ref. GIB | 11.15.23 | 12A, pages 2)



Medicare Plus Considerations

Control vendor onboarding and offboarding

Create long-term contract with vendor for unique benefit

Maintain Medicare Supplement offering with worldwide coverage

(Ref. GIB | 11.15.23 | 12A, pages 2)



RFP Preliminary Timeline

March	July	February	May	January
2024	2024	2025	2025	2026
ETF issues RFP	Proposals due	RFP results reviewed by the Board and vendor(s) approved	Finalize MA premium rates and execute new contract	Member coverage with vendor(s) begin

Item 12A: Group Insurance Board – November 15, 2023



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ETF recommends the Board authorize ETF to prepare and issue an RFP to select one or more vendors to provide Medicare Advantage and Medicare Plus options.



Questions?

Thank you









