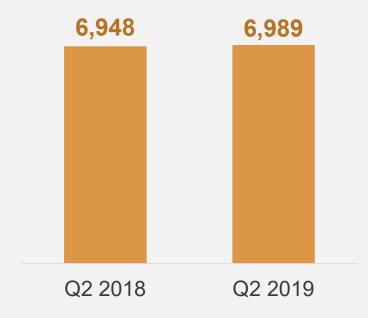
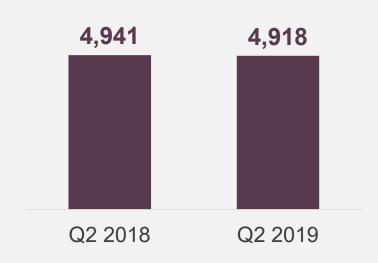






### **Retirement Trends**



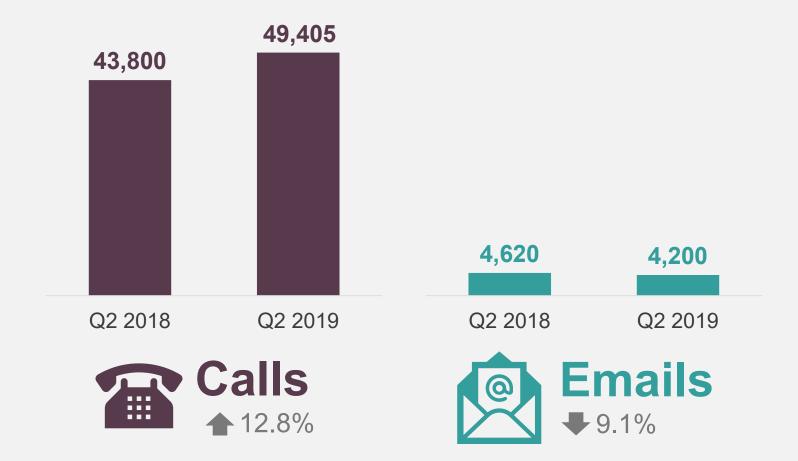








### **Member Contacts to ETF**



#### **Member Attendance at Webinars**



More webinars

Increased bandwidth

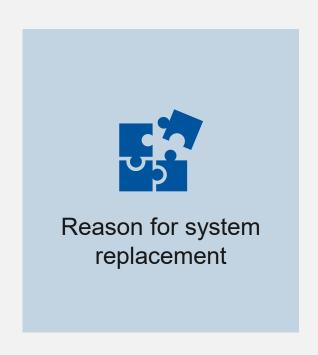
Better marketing

More demand

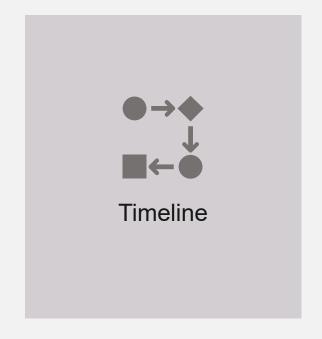




## Process Improvement: Call Routing System







## Process Improvement: Call Routing System



- Save time with pre-authentication
- Hear estimated wait time or position in queue
- Opt for a callback rather than wait on hold
- Give input via surveys that are relevant and responsive to needs
- Experience better sound quality





Simplify benefit effective date for inactive employees



Eliminate forms that cause extra work and do not add value



Reduce the size of the retirement packet and share resources



Streamline the retirement estimate printing process



## Simplify benefit effective date for inactive employees



Fewer errors

More effective prioritization of retirement estimate requests

Simplified and more effective monitoring for members at risk of losing benefits



Eliminate forms that cause extra work and do not add value



Lower paper and printing costs

Less staff time per year –

- 20,000 fewer documents to image
- 20,000 fewer "staple groups" to create in member files
- 25,000 fewer instruction sheets to complete, staple, and transport
- 45,000 fewer staples to remove!





## Reduce the size of the retirement packet and share resources



Lower paper, printing, and mailing costs

Less staff time to prepare standard and customized retirement packets

Member focus directed to the most important documents



Streamline the retirement estimate printing process

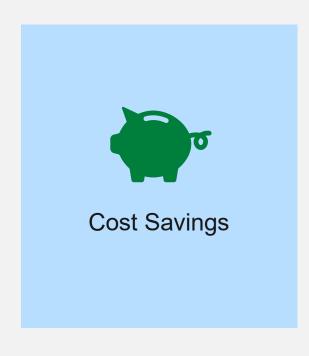
Gains:

Fewer handoffs

Fewer printer problems and thus less staff time to resolve those

Less risk of error or privacy incident due to mismatch





#### Estimated cost savings:

\$13.30 per retirement estimate

OR

\$333,537 per year!



- Receive retirement estimate more quickly
- Insure prioritization to avoid potential loss of benefits
- Focus attention on the most important documents
- Protect against error or privacy incident



# Thank you











608-266-3285