



Washington
Prescription
Drug Program

Northwest Prescription Drug Consortium
Integrating Solutions for Best Value

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HEALTH

Northwest Prescription Drug Consortium

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Northwest Prescription Drug Consortium Overview

The Northwest Prescription Drug Consortium (NW Consortium) is an inter-state agreement between the States of Oregon and Washington designed to meet the broad and unique pharmacy program needs of public and private entities in participating NW Consortium states.

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NW Consortium History

2003

Oregon Prescription Drug Program (OPDP) was established by the Oregon State legislature.

2005

Washington Prescription Drug Program (WPDP) was established by the Washington State legislature.

2006

OPDP joined with the WPDP to form the Northwest Prescription Drug Consortium (NW Consortium) to pool drug purchasing and bring the best price to program participants.

2007-08

Moda Health selected to administer the NW Consortium program and expand participation. NW Consortium launches with Washington's Public Employees and Oregon's Educators Benefits Boards.

2010

NW Consortium expands scope of services with new RFP to include Medicaid, Medicare, GPO and 340B programs. Moda Health selected to administer program.

2013

OPDP launches GPO program to include Traditional and Non-Traditional non-profit entities.

2015

Through passage of Oregon House Bill 2638, Medicaid received authorization to join OPDP. Any Medicaid Health Plan can elect to use OPDP's programs and contracts to better manage their program costs.

2016

NW Consortium extends current agreement with Moda through 2021.

2017

Eastern Oregon Coordinated Care Organization joins NW Consortium, adding Managed Medicaid as a participant in program.

2018

NW Consortium facilitates more than \$800 million in annual drug purchases for over 1 million people in participating groups and facilities.

2019

Oregon's Coordinated Care Organization (CCO) RFA solicits PBM's demonstrating pass-through transparency. OPDP offered as an option for CCOs to use for their PBM programs.

2020 & beyond

WA SEBB & OR CCOs join NW Consortium.

Discussions with others states about joining.

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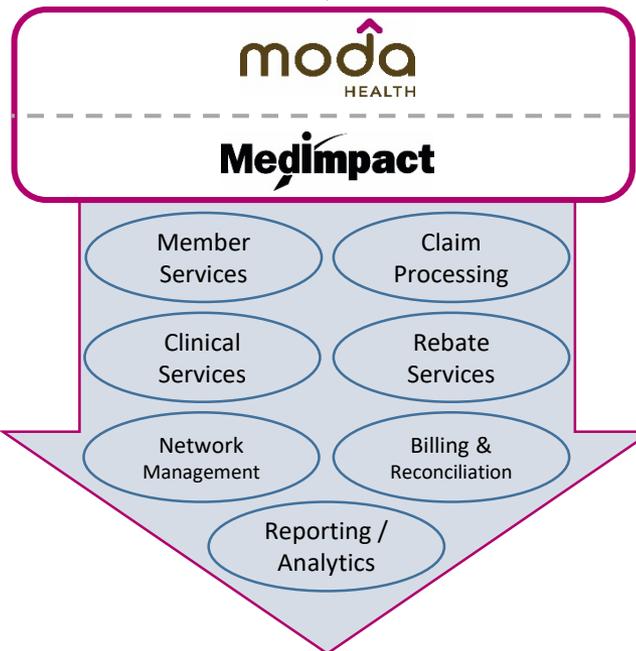
NW Consortium program elements



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NW Consortium PBM services

Benefiting Agencies:
oversee program



Administrator:
provides services &
manages subcontractors

Groups

Participating Programs

- Fully transparent PBM program
- Pure pass-through pricing from pharmacies
- 100% pass-through of all manufacturer rebates and fee payments
- Full audit rights
- Annual market checks

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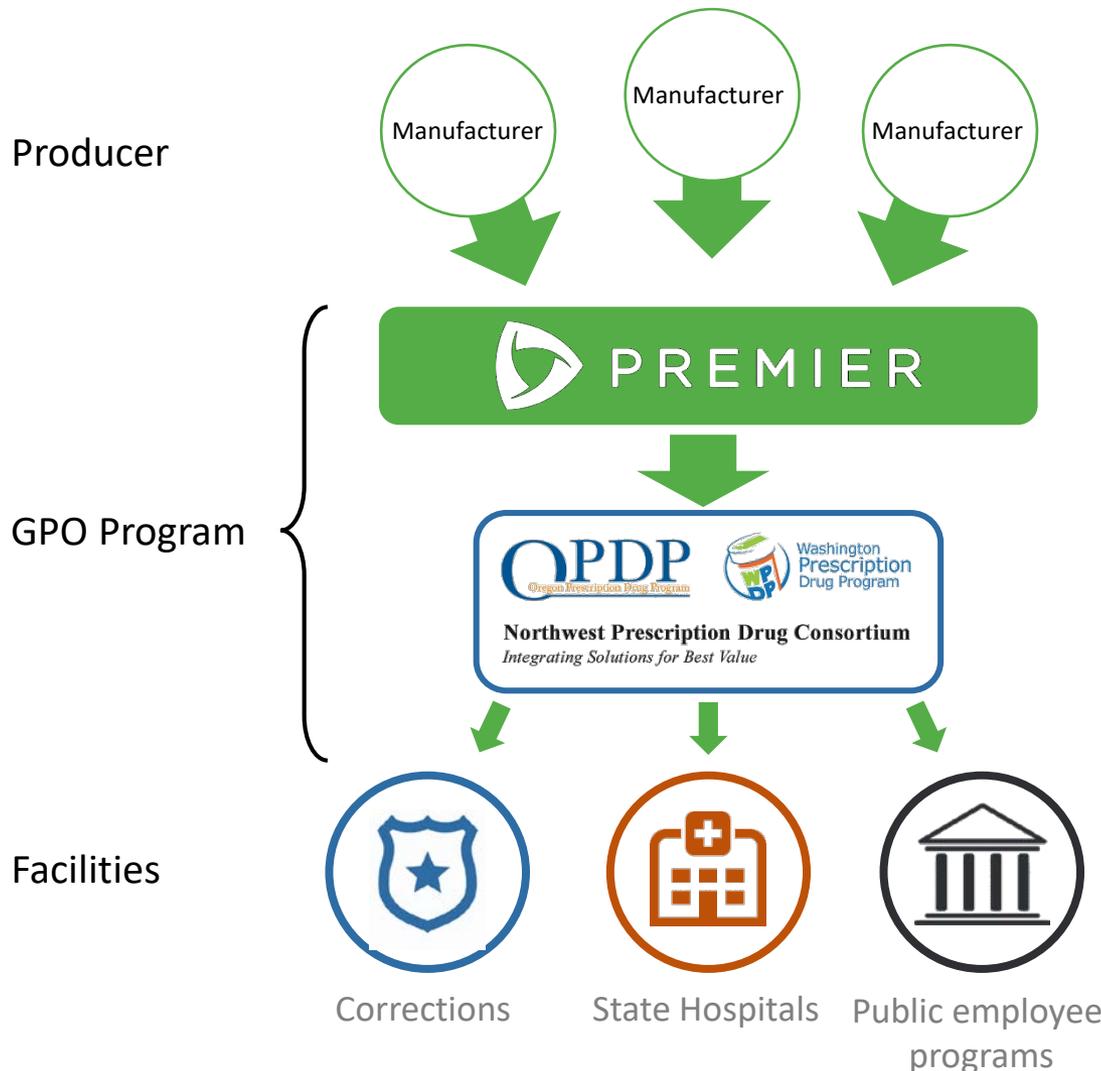
NW Consortium discount card program



- Available to registered members to get deeply discounted medications; purchases are not subsidized by state funds.
- Over 55,000 pharmacies participate nationwide.
- Discount card offers individual consumers pricing comparable to participating groups under the NW Consortium.

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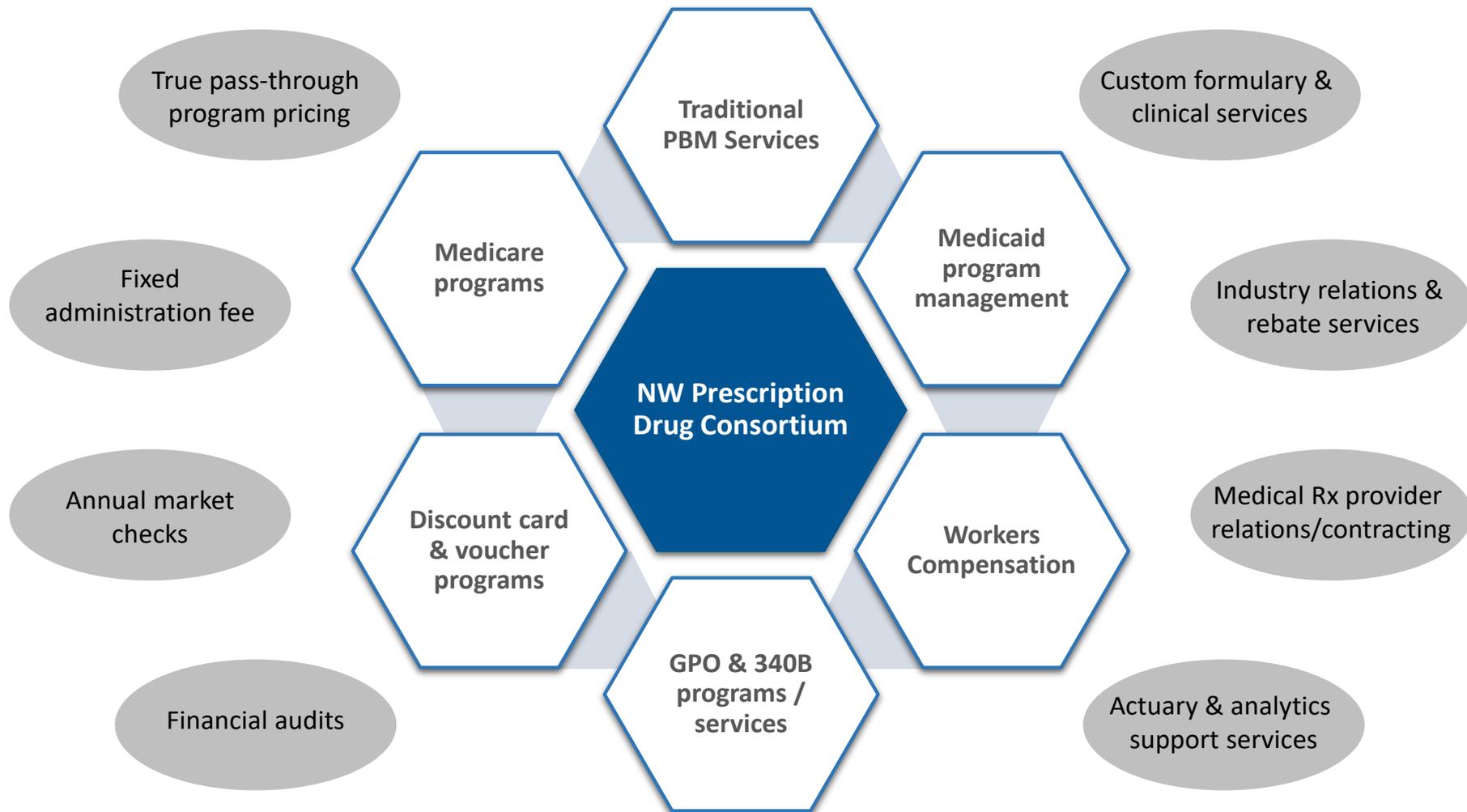
NW Consortium GPO program



- GPO services provided via national GPO
- Aggressive class of trade pricing
- Integration with PBM services where applicable
- Regular market checks to ensure competitiveness

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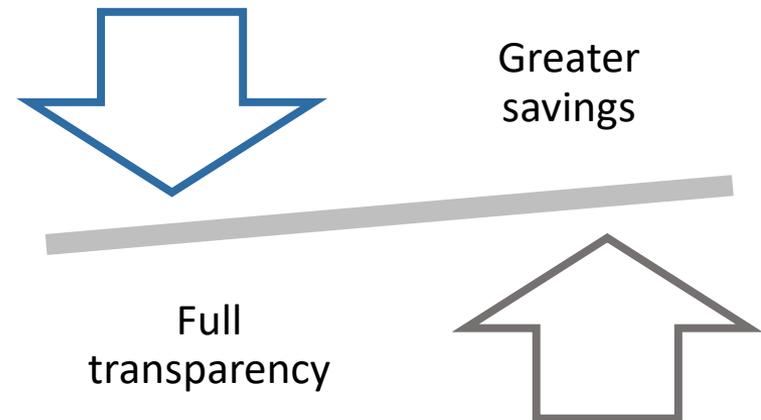
Range of programs & service offerings



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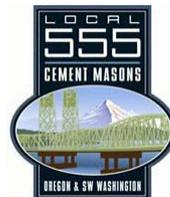
Full transparency

- Clarity in PBM contracting
- 100% pharmacy pass-through
- 100% rebate pass-through
- Fixed administrative fee per claim
- Annual market check
- Performance above guaranteed rates
- Robust auditing



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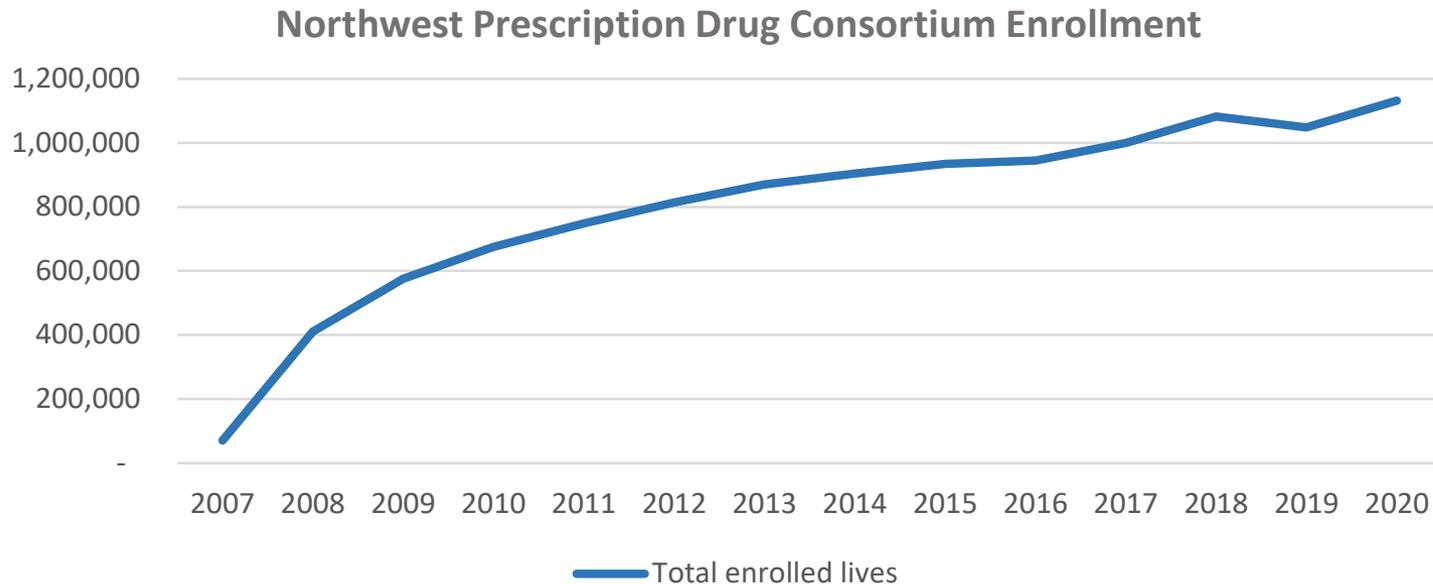
Programs participate across Pacific Northwest



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Over a decade of sustained growth

More than a 1.1 million members served from public employee, commercial employers, Managed Medicaid, discount card and facility programs



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Value of pass-through over-performance

Over \$99.4 million in additional savings on pharmacy benefits through network over-performance since 2016



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Value of discount card program

	DCP Use in 2019	Total DCP Use ¹
Total enrolled	7,897	556,411
Total utilizing members	11,056	263,818 ²
Total prescriptions filled	295,334	6,739,180
Total prescription cost	\$5,797,288	\$163,162,308
Cost per Rx	\$19.63	\$24.21
Total prescription savings	\$23,181,761	\$252,468,291
Savings per prescription	\$78.49	\$37.46

¹ "Total" reflects all NW Consortium discount card member utilization from February 2007 through December 2019;

² Not unique utilizers.

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Future direction

- Soliciting participation and growth from other states
- Developing Fee for Service Medicaid Agency options
- Evaluating alternatives to improve the pharmaceutical supply chain
 - Fulfillment
 - Wholesaler distribution
 - Manufacturer

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Summary

- NW Consortium – a pharmacy services purchasing collaboration resource designed to work across states with public and private partners.
- Includes purchasing vehicles for
 - Public and private sector pharmacy benefits
 - Medicaid
 - GPO
 - Individual discount card
- Seeking participation from other states to join and grow value of programs available to public purchasers
- States and participating programs may use all or only select programs available through the NW Consortium

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