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| ETF_logo_large | STATE OF WISCONSIN **Department of Employee Trust Funds**  **Robert J. Conlin**  SECRETARY | 4822 Madison Yards Way  Madison, WI 53705-9100  PO Box 7931  Madison WI 53707-7931  1-877-533-5020 (toll free)  Fax 608-267-4549  etf.wi.gov |

November 18, 2020

John Choi, National Account Executive

The Hartford Life and Accident Insurance Company

200 West Madison

Chicago, IL 60606

Jennifer Martin, Sr. Client Relationship Manager

The Hartford Life and Accident Insurance Company

3655 North Point Parkway, Suite 500

Alpharetta, GA 30005

Sent via email to: [John.Choi@thehartford.com](mailto:John.Choi@thehartford.com), [Jennifer.Martin@thehartford.com](mailto:Jennifer.Martin@thehartford.com)

Subject: Notice of Intent to Award, RFP ETJ0043 - Third Party Administration of the State of Wisconsin Income Continuation Insurance (ICI) Program

Dear Ms. Martin and Mr. Choi:

On November 18, 2020, the Wisconsin Group Insurance Board (Board) granted authority to the Secretary of the Wisconsin Department of Employee Trust Funds (ETF) to issue an intent to award a contract on behalf of the Board for Third Party Administration of the State of Wisconsin Income Continuation Insurance (ICI) Program to The Hartford Life and Accident Insurance Company, dba The Hartford, for the period commencing January 1, 2022 through December 31, 2026, with the potential for one additional two-year extension, subject to successful contract negotiations. The bid abstract for this solicitation is on the following page.

Due to the time sensitive nature of an executed contract, the Board approved that the Secretary be allowed to initiate contract negotiations with Sedgwick Claims Management Services, Inc. (Sedgwick) if contract negotiations with The Hartford fail or extend beyond a reasonable period of time. As a result, ETF expects contract negotiations with The Hartford to make reasonable progress toward conclusion by February 15, 2021.

RFP Section 3.12 describes the Board’s policy for vendor procurement appeals. Should a vendor choose to appeal the intent to award decision herein, the vendor must provide the Department with notice of intent to appeal within five (5) business days of the date of this letter by emailing [ETFSMBProcurement@etf.wi.gov](mailto:ETFSMBProcurement@etf.wi.gov). Appeal letters must be sent to the same email address and be received by ETF within ten (10) business days of the date of this letter.

This letter is only a notice of intent to contract and does not constitute a contractual commitment.

Respectfully,

/s/

Beth Bucaida, JD/MBA

Contracts Specialist-Advanced

Wisconsin Department of Employee Trust Funds

Email: [ETFSMBProcurement@etf.wi.gov](mailto:ETFSMBProcurement@etf.wi.gov)

cc: - Sedgwick Claims Management Services, Inc.

- RFP Evaluation Committee

- ETF Procurement File, ETF Secretary’s Office, ETF Office of Legal Services

**Wisconsin Department of Employee Trust Funds**

**FINAL BID ABSTRACT**

**RFP ETJ0043 - Third Party Administration of the State of Wisconsin Income Continuation Insurance (ICI) Program**

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|  | **The Hartford** |
| **General Questionnaire Score**  *(total possible points: 300)* | 195 |
| **Technical Questionnaire Score**  *(total possible points: 500)* | 343 |
| *Sub-total* | *538* |
| **Cost Score**  *(total possible points: 200)* | 200 |
| **Total Score** | **738** |

Notes:

- Sedgwick Claims Management Services, Inc. submitted a proposal for this RFP. That proposal was not scored as the vendor could not meet certain RFP requirements.

- There were no proposer presentations to the evaluation committee.

- Notice of Intent to Award: On November 18, 2020, the Group Insurance Board instructed the ETF Secretary to issue

a notice of intent to award a contract on behalf of the Board to The Hartford.