

STATEMENT OF WORK (SOW)

Wisconsin Department of Employee Trust Funds (ETF)
and
Groves Advisors, LLC, dba Talent Growth Partners (Contractor)

SOW #5

Revised

Date Revised: 09/23/2022

RFP and Contract #: ETJ0057 for Competency Based Performance Management Services

Background: Contract ETJ0057 for Competency Based Performance Management Services between ETF and Contractor was executed on October 9, 2020. Per the terms of the Contract, Section 1.10 of the RFP, statements of work must be drafted and agreed to by ETF and Contractor prior to work commencing. SOW #1 was signed by the parties on November 11, 2020; SOW #2 was signed by the parties on February 4, 2021; SOW #3 was signed by the parties on May 18, 2021; SOW #4 was signed by the parties on November 30, 2021; 02/11/2022 SOW #5 was signed by the parties on February 14, 2022.

Services/Pricing: The purpose of 02/11/2022 SOW #5 was to add the following Services to the Contract:

02/11/2022 Services:

A: Leadership coaching for 2021 cohort participants, through June 30, 2022. Cost: not to exceed: \$25,000

B: Ad-Hoc 1:1 leadership coaching for new coaching participants in 2022. Cost: not to exceed \$10,000

The Services in A and B above are described in the document "Coaching Services Menu – ETF 2022," which was included with the 02/11/2022 SOW #5.

Services/Pricing: The purpose of this Revised SOW #5 dated 09/23/2022 is to add the following Services to the Contract:

09/23/2022 Services:

C: Research: Contractor will conduct research on "Mentoring Best Practices" and provide a report on the research to ETF by November 18, 2022. Cost: not to exceed \$2,500, which is to come from the Services described above in A and/or B, i.e., the Services in A and/or B above will be reduced by \$2,500 or less to accommodate this new work.

Total cost for the Services described under this Revised SOW #5 (A, B, and C above) shall not exceed: \$35,000, which represents at least 140 hours of Contractor-provided Services at \$250/hour. No additional funding is provided under this Revised SOW #5.

Billing/Invoicing: Contractor may invoice ETF for the Services described herein on a monthly basis after Services have been completed. Payment terms are outlined in the Contract.

AGREEMENT AND AUTHORIZATION:

Wisconsin Department of Employee Trust Funds

DocuSigned by:
By: Pamela S Henning
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Name: Pamela S. Henning

Title: Assistant Deputy Secretary

Date: 9/29/2022

Groves Advisors, LLC, dba Talent Growth Partners

DocuSigned by:
By: Maria Nicholas-Groves
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Name: Maria Nicholas-Groves

Title: CEO

Date: 9/29/2022